

Presentation on Results

Q2 FY 2013-14



Motherson Sumi
Systems Limited

a member of Samvardhana Motherson Group

1. **Total Revenue grow by 24% with sales in India grow at 14% .**
2. **SMR and SMP report highest ever operating performance, SMR grows 12% in Euro terms .**
3. **Encouraged by further new orders from customers worth Euro 1,763 million for SMP and worth Euro 842 million for SMR in current financial year.**
4. **Investments made from internal accruals – increase in debt only notional due to exchange loss (MTM) on long term loans and higher translation rate used for Rs/Euro .**
5. **New Plant construction commenced at Schierling (Germany) and Marysville (USA) for SMP and SMR respectively**

Q2 FY 2013-14

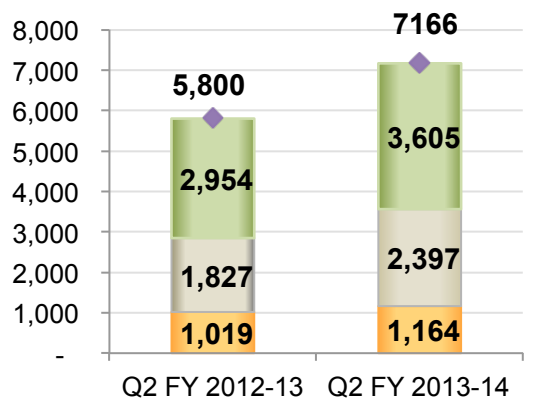
Vs

Q2 FY 2012-13

MSSL Consolidated : Q2 FY 2013-14 vs Q2 FY 2012-13

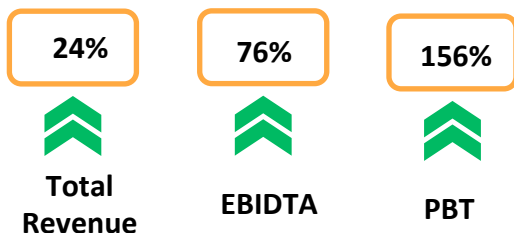
(Rs. in Crores)

» Sales

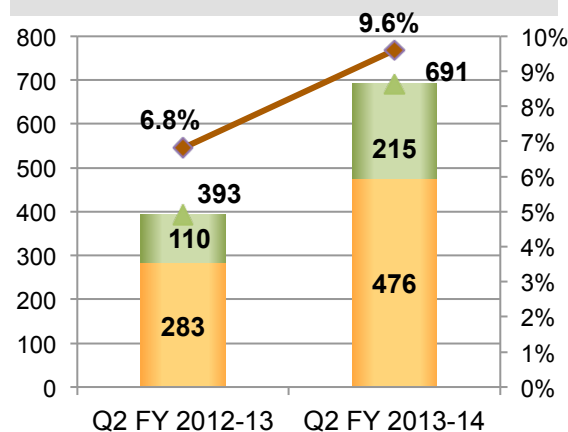


Within India Outside India SMP Total

» Growth

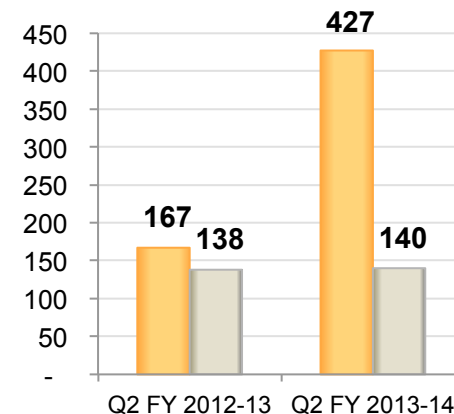


» EBITDA* / % to Sales



EBITDA EBITDA SMP
% of Sales Total

» PBT * & PAT Concern Share



PBT PAT Concern Share

Notes :

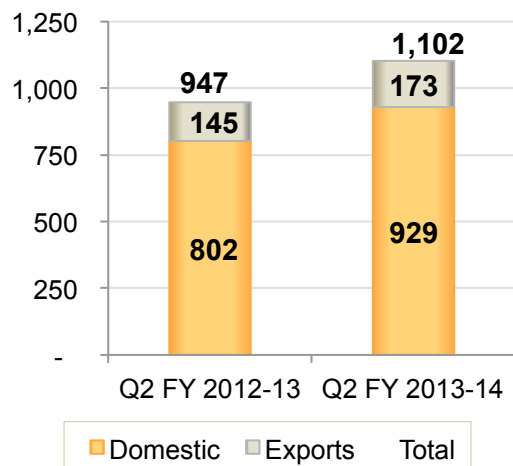
For the Quarter (Rs. Crores)	Q2 2012-13	Q2 2013-14
Exchange Loss/ (Gain) on Long Term Loans	(84)	113

- » Profit after tax (Concern share) is after :
- accounting for exchange loss/(gain)
 - after minority interest.

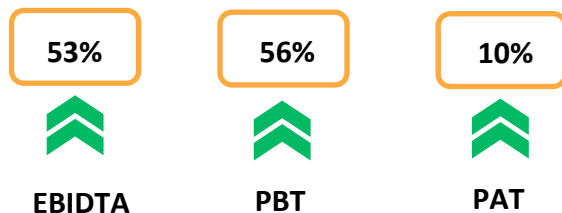
{* Before exchange loss/ (Gain)}

MSSL Standalone : Q2 FY 2013-14 vs Q2 FY 2012-13

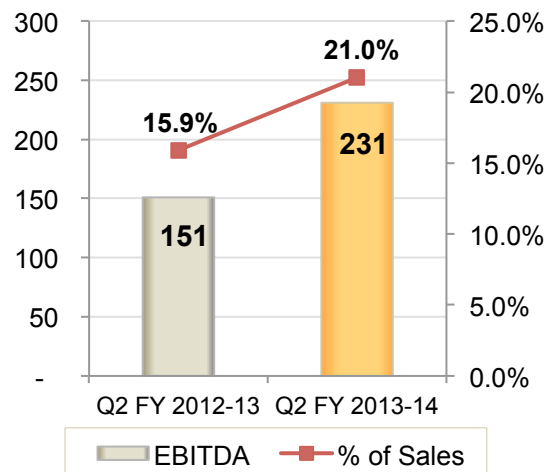
» Sales



» Growth

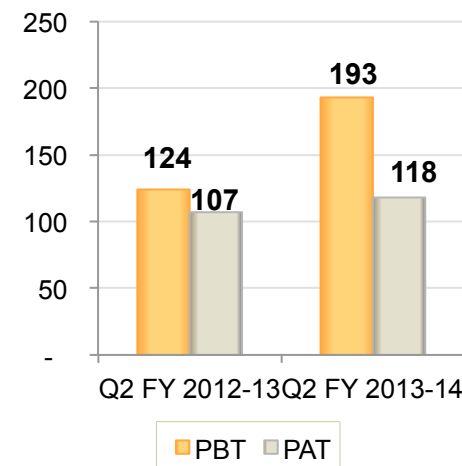


» EBITDA* / % to Sales



» PBT * & PAT

(Rs. in Crores)



Notes :

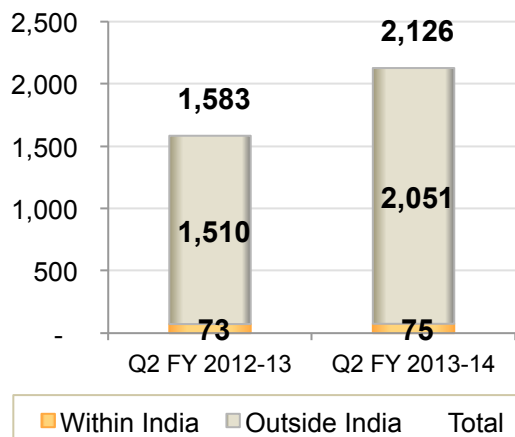
For the Quarter (Rs. Crores)	Q2 2012-13	Q2 2013-14
Exchange Loss/ (Gain) on Long Term Loans	(24)	30

- » Profit after tax is after :
I. accounting for exchange loss/(gain) .

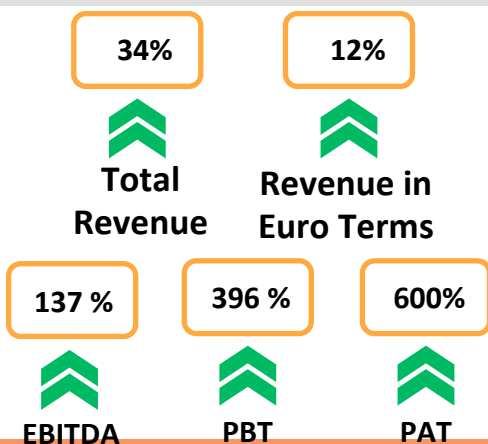
{* Before exchange loss/ (Gain)}

(Rs. in Crores)

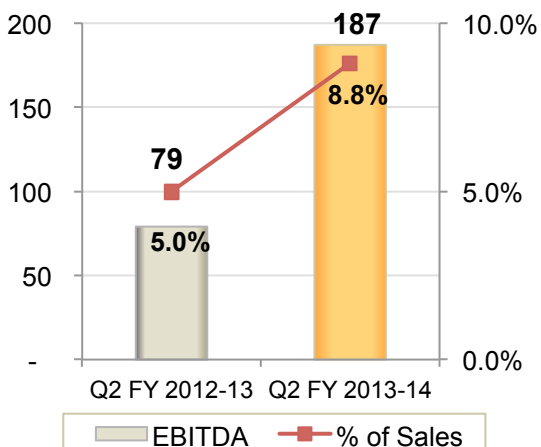
» Sales



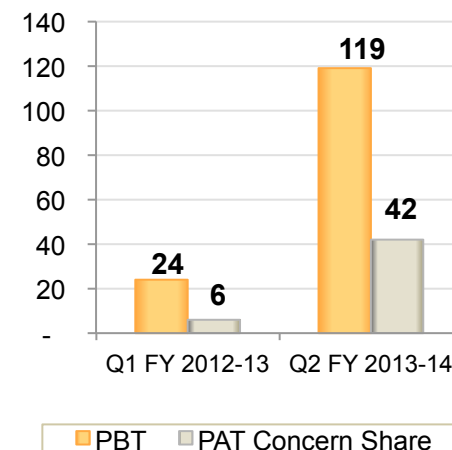
» Growth



» EBITDA* / % to Sales



» PBT * & PAT Concern Share



Notes :



For the Quarter (Rs. Crores)

Q2 2012-13

Q 2 2013-14

Exchange Loss/ (Gain)
on Long Term Loans

(3)

(6)



Profit after tax (Concern share) is after :

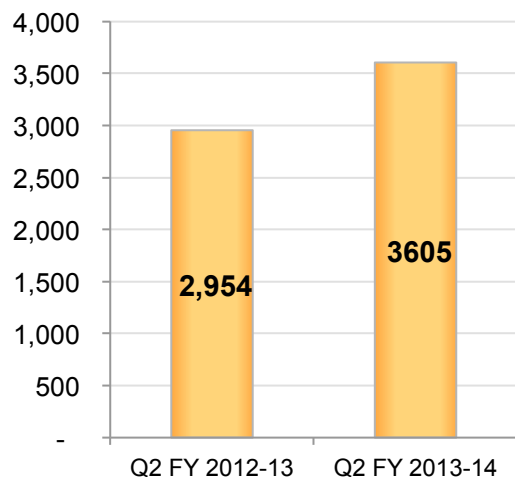
- accounting for exchange loss/(gain)
- minority interest.

{* Before exchange loss/ (Gain)}

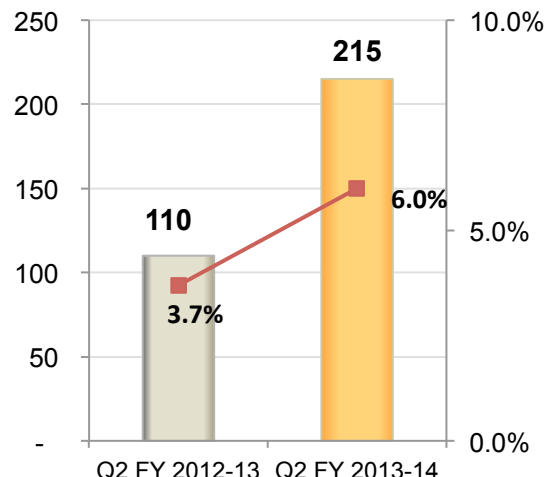
SMP: Q2 FY 2013-14 vs Q2 FY 2012-13

(Rs. in Crores)

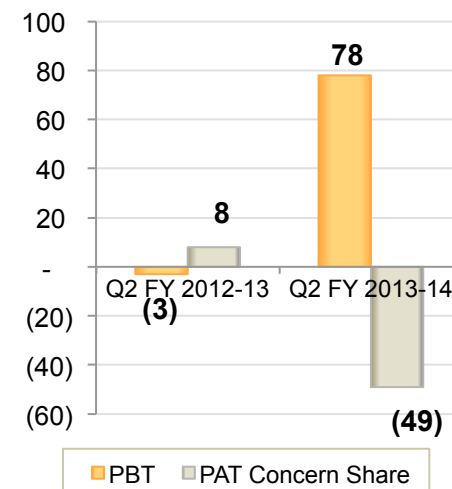
» Sales



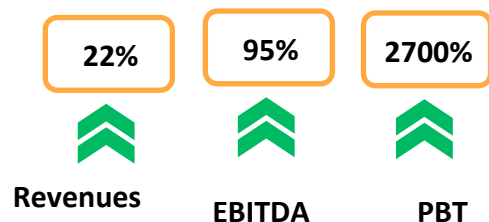
» EBITDA* / % to Sales



» PBT * & PAT Concern Share



» Growth



Notes :

EBITDA — % of Sales



For the Quarter (Rs. Crores)	Q2 2012-13	Q2 2013-14
Exchange Loss/ (Gain) on Long Term Loans	(57)	89

» Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain) on US \$ Loans guaranteed by shareholders , booked as charge to P/L account
- minority interest.

{* Before exchange loss/ (Gain)}

H1 FY 2013-14

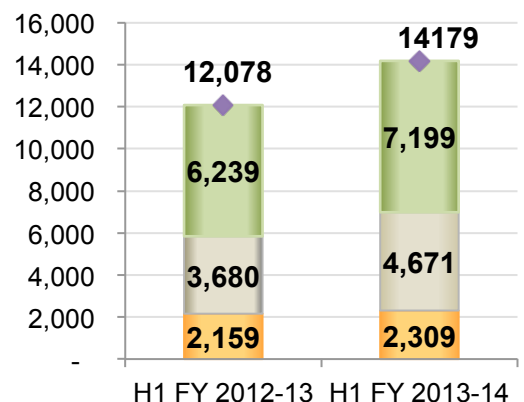
Vs

H1 FY 2013-14

MSSL Consolidated : H1 FY 2013-14 vs H1 FY 2012-13

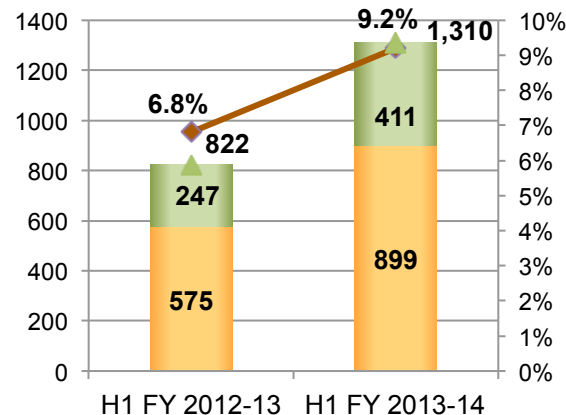
(Rs. in Crores)

» Sales



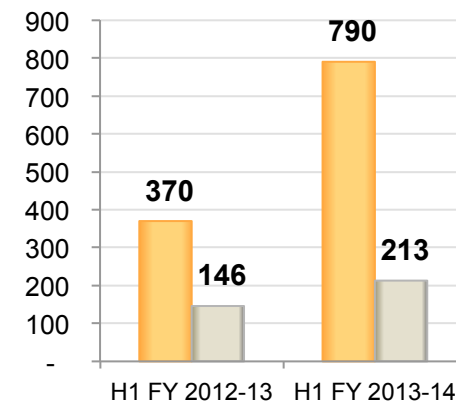
Within India Outside India SMP Total

» EBITDA* / % to Sales



EBITDA EBITDA SMP
% of Sales Total

» PBT * & PAT Concern Share



PBT PAT Concern Share

» Growth

17 %



Total
Revenue

59 %



EBITDA

114 %



PBT

46 %



PAT

Notes :



For the Quarter (Rs. Crores)	H1 2012-13	H1 2013-14
Exchange Loss/ (Gain) on Long Term Loans	90	280



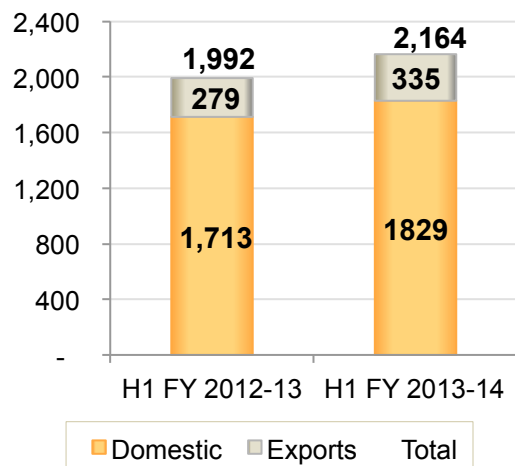
Profit after tax (Concern share) is after :
I. accounting for exchange loss/(gain)
II. after minority interest.

{* Before exchange loss/ (Gain)}

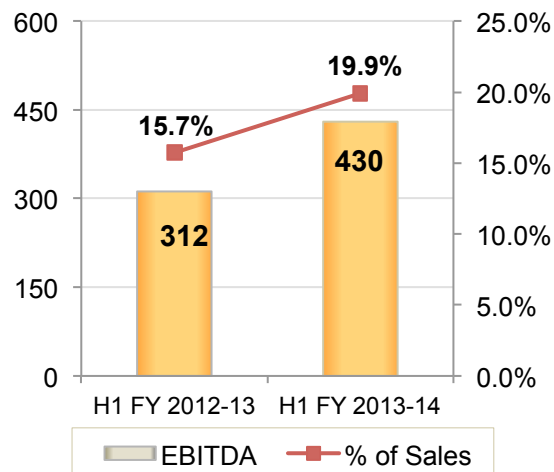
MSSL Standalone : H1 FY 2013-14 vs H1 FY 2012-13

(Rs. in Crores)

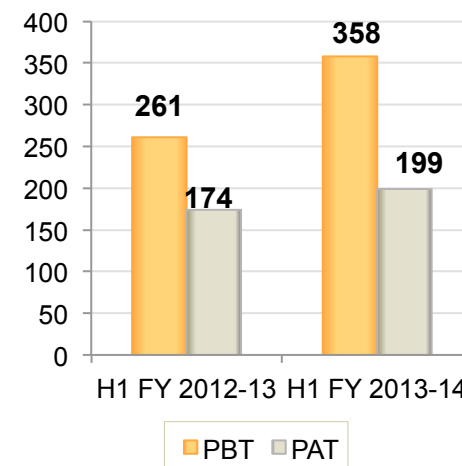
» Sales



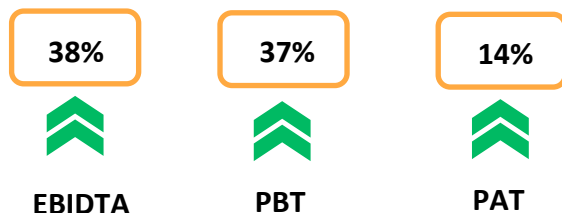
» EBITDA* / % to Sales



» PBT * & PAT



» Growth



Notes :

For the Quarter (Rs. Crores)	H1 2012-13	H1 2013-14
Exchange Loss/ (Gain) on Long Term Loans	21	82

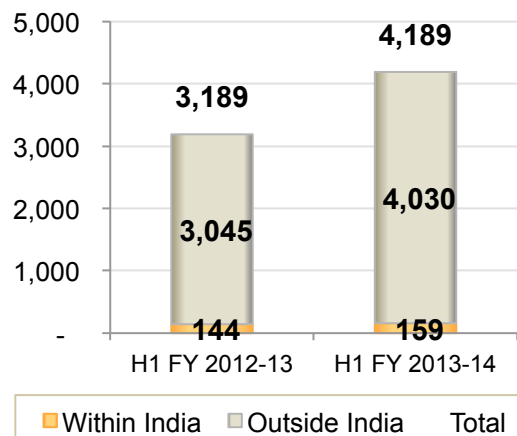
- » Profit after tax (Concern share) is after :
I. accounting for exchange loss/(gain) .

{* Before exchange loss/ (Gain)}

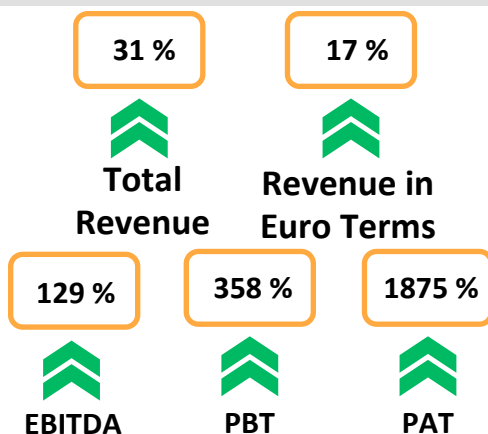
SMR: H1 FY 2013-14 vs H1 FY 2012-13

(Rs. in Crores)

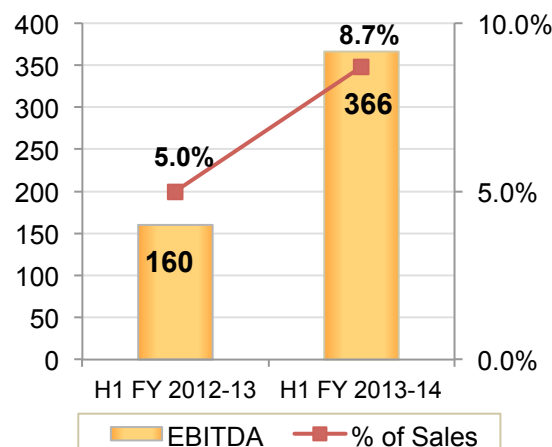
» Sales



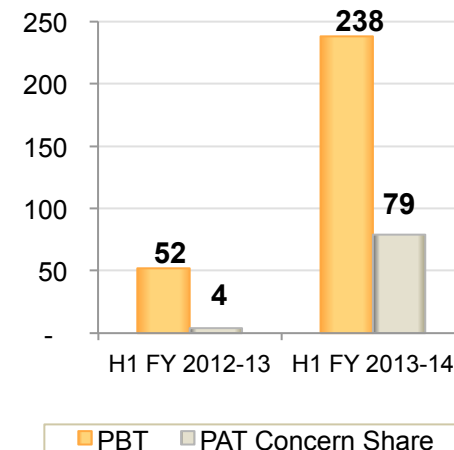
» Growth



» EBITDA* / % to Sales



» PBT * & PAT Concern Share



Notes :



For the Quarter (Rs. Crores)	H1 2012-13	H1 2013-14
Exchange Loss/ (Gain) on Long Term Loans	9	(8)



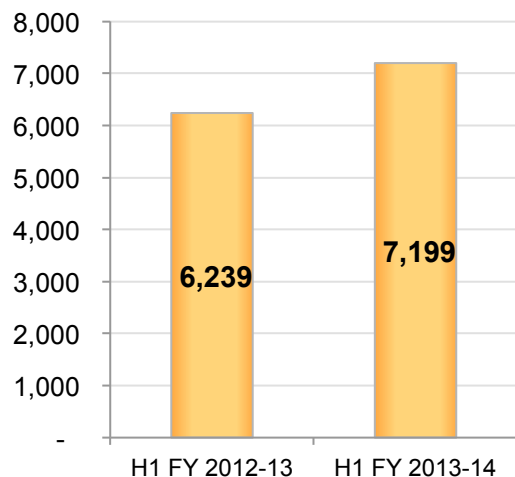
- Profit after tax (Concern share) is after :
- accounting for exchange loss/(gain)
 - minority interest.

{* Before exchange loss/ (Gain)}

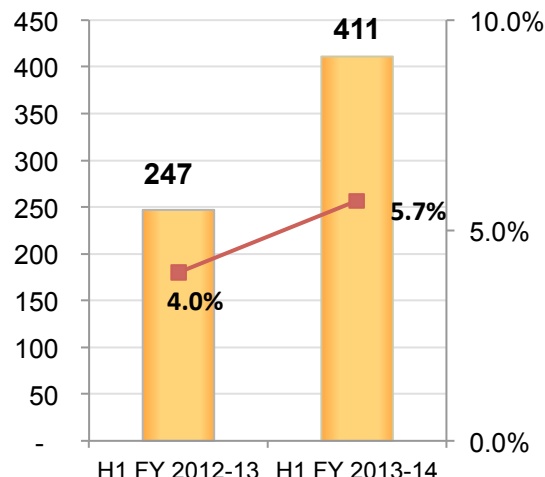
SMP: H1 FY 2013-14 vs H1 FY 2012-13

(Rs. in Crores)

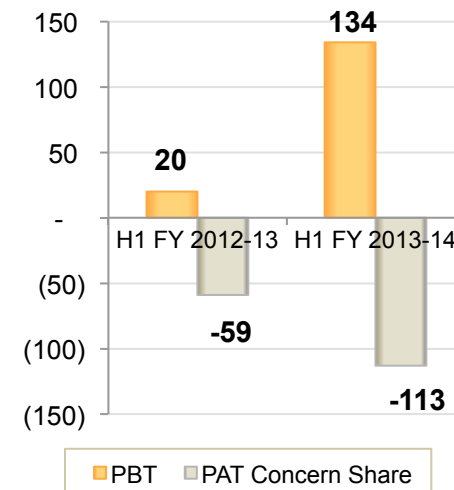
» Sales



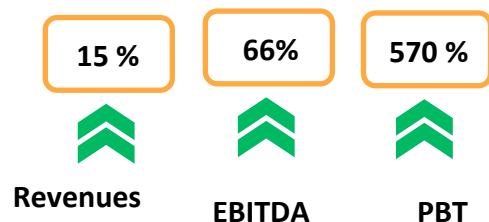
» EBITDA* / % to Sales



» PBT * & PAT Concern Share



» Growth



Notes :

EBITDA — % of Sales



For the Quarter (Rs. Crores)

Exchange Loss/ (Gain) on Long Term Loans

H1 2012-13

60

H1 2013-14

207

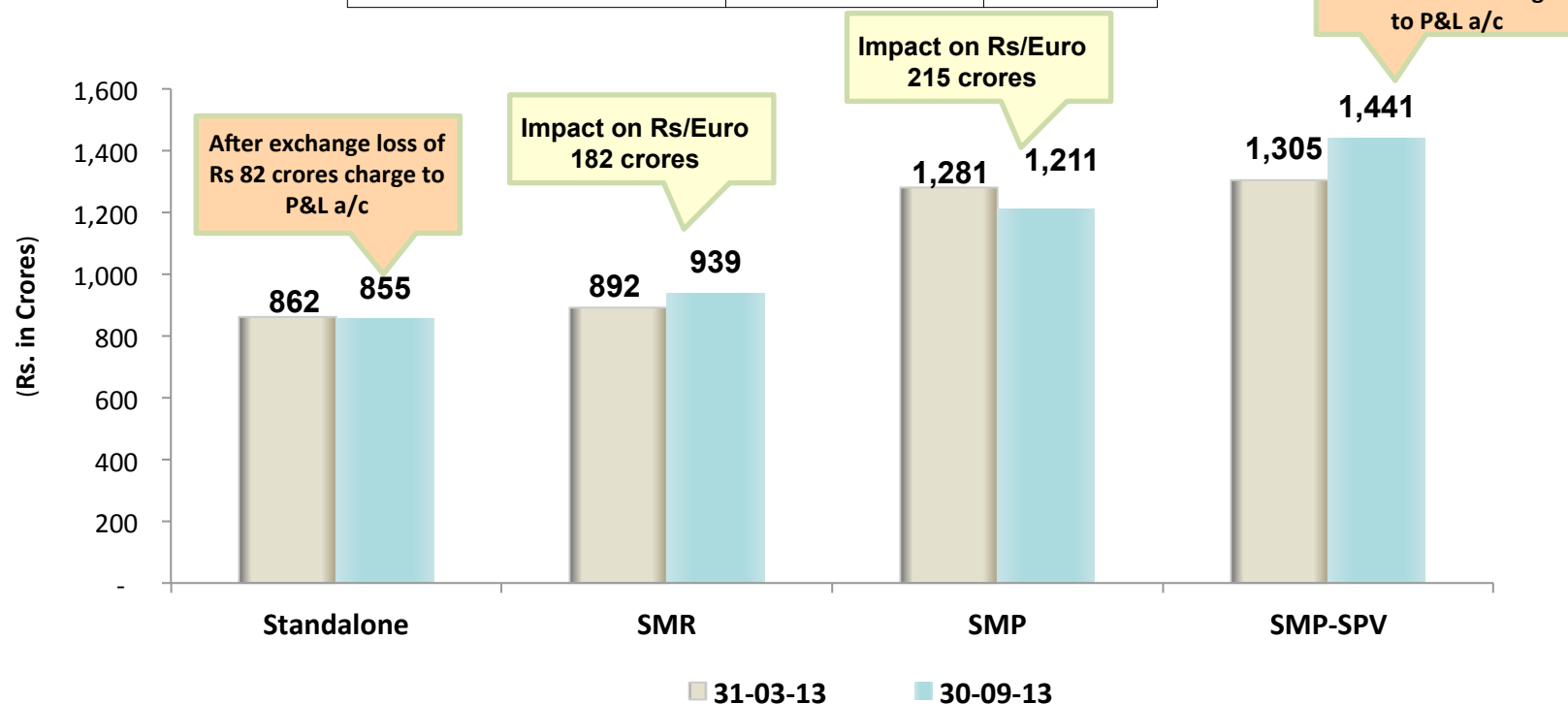


Profit after tax (Concern share) is after :

- accounting for exchange loss/(gain) on US \$ Loans guaranteed by shareholders , booked as charge to P/L account
- minority interest.

{* Before exchange loss/ (Gain)}

Rs in Crores	31-3-2013	30.09.2013
Gross Debt	4,904	5,489
Cash & Bank Balance	594	917
Net Debt	4,310	4,572



Exchange Rate used	31-3-2013	30.09.2013
Rs / Euro	69.602	84.66
Rs / US \$	54.300	62.60

Thank You ...



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