MERCATOR LINES
LIMITED

3rd Floor, Mittal Tower,
B - wing, Nariman Point,
Mumbai - 400021, India.
Tel : +91 22 40373333
Tel : +91 22 66373333
Fax : +91 22 66373344
Website : www.mercator.in
E-mail : mercator@mercator.in

14th November, 2011

To,
National Stock Exchange of India Ltd.
Exchange Plaza,
Bandra - Kurla Complex,
Bandra (E) Mumbai-400 051.

Company Code: MLL - EQ

Re: Financial Results

Dear Sir,

Pursuant to Clause 41 of the Listing Agreement, we enclose herewith 3 copies of unaudited financial results for the quarter/half year ended on 30th September, 2011, duly approved and taken on record by the Board of Directors of the Company in its meeting held on 14th November, 2011.

The consolidated results are being published into newspapers.

Please acknowledge.

Thanking you,

Yours faithfully,
For **Mercator Lines Limited**

Suchita Shirambekar
Company Secretary &
Compliance Officer

MERCATOR LINES LIMITED (MLL)

Regd. Office: 3rd Floor, Mittal Tower, B-wing, Nariman Point, Mumbai-400021. Tel: 022-66373333

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / PERIOD ENDED SEPTEMBER 30, 2011

(Rs. In lakhs)

Sr No.	Particulars	CONSOLIDATED					STANDALONE				
		Quarter Ended		Six Months Ended		Year Ended	Quarter Ended		Six Months Ended		Year Ended
		30-Sep-11	30-Sep-10	30-Sep-11	30-Sep-10	31-Mar-11	30-Sep-11	30-Sep-10	30-Sep-11	30-Sep-10	31-Mar-11
		Unaudited	Unaudited	Unaudited	Unaudited	Audited	Reviewed	Reviewed	Reviewed	Reviewed	Audited
1(a)	Income from Operations	35,294.76	39,700.41	68,342.31	76,721.60	149,249.47	12,907.10	17,346.67	25,322.24	32,158.53	63,724.08
1(b)	Sale of Coal	42,820.91	27,466.80	89,693.17	50,373.17	133,638.99	-	0.00	0.00	0.00	-
	Exchange fluctation (loss)/gain	384.70	(587.86)	391.82	(226.50)	(539.59)	230.87	(568.95)	215.74	(209.96)	(425.22)
	Profit on sale of Assets	0.00	-	0.00	(0.35)	(2,198.07)	-	0.00	0.00	3.47	(3.24)
	Total Income	78,500.37	66,579.35	158,427.30	126,867.92	280,150.80	13,137.97	16,777.72	25,537.98	31,952.04	63,295.62
2	Expenditure										
	a) Operating expenses	9,811.77	7,933.45	19,829.66	15,563.89	34,471.93	4,675.74	4,423.38	9,071.02	8,449.36	18,898.04
	b) Bunker cost	5,512.28	4,694.81	10,739.53	8,609.46	17,546.60	3,132.80	3,279.33	7,299.92	6,752.48	14,284.87
	c) Vessel Hire charges	5,897.90	8,441.78	10,525.46	13,292.70	33,250.29	811.19	3,836.44	1,177.53	5,556.98	15,575.62
	d) Coal Operating expenses	39,316.53	25,522.98	81,773.57	46,912.15	123,297.53	0.00	0.00	0.00	0.00	0.00
	e) Employees cost	942.94	800.32	1,942.17	1,443.13	2,524.06	197.75	345.10	473.60	597.86	1,196.53
	f) Other Expenditure	384.59	774.53	1,436.72	1,518.01	3,668.51	155.18	271.48	450.04	527.79	1,250.65
	g) Dry-docking expenses	1,653.42	147.82	2,062.41	1,085.61	3,736.73	1,304.96	0.00	1,713.95	0.00	1,425.94
	Total Expenditure	63,519.43	48,315.69	128,309.52	88,424.95	218,495.65	10,277.62	12,155.73	20,186.06	21,884.47	52,631.65
	Profit before Depreciation; Interest ; Tax & other Income & exceptional items (EBIDTA)	14,980.94	18,263.66	30,117.78	38,442.97	61,655.15	2,860.35	4,621.99	5,351.92	10,067.57	10,663.97
	Depreciation	8,986.33	7,324.23	17,632.61	14,924.97	30,666.67	2,992.88	2,855.55	5,911.76	5,778.93	11,662.55
3	**Profit from Operations before Other Income, Interest & Exceptional Items**	5,994.61	10,939.43	12,485.17	23,518.00	30,988.48	(132.53)	1,766.44	(559.84)	4,288.64	(998.58)
4	Other Income										
	- Profit on sale of investments	130.73	14.65	252.93	14.65	18.41	0.00	14.65	0.00	14.65	18.41
	- Miscelleneous income	(23.45)	203.75	83.53	252.46	455.25	15.87	138.66	70.44	187.37	175.39
5	**Profit before Interest & Exceptional Item**	6,101.89	11,157.83	12,821.63	23,785.11	31,462.14	(116.66)	1,919.75	(489.40)	4,490.66	(804.78)
6	Interest (Net)	4,733.82	4,721.25	9,011.91	9,597.84	19,241.99	2,794.27	1,848.53	5,166.76	3,966.06	8,599.03
7	**Profit after Interest but before exceptional Ite**	1,368.07	6,436.58	3,809.72	14,187.27	12,220.15	(2,910.93)	71.22	(5,656.16)	524.59	(9,403.81)
8	Exceptional Items					2,281.32			0.00		
9	**Profit from ordinary activities before tax**	1,368.07	6,436.58	3,809.72	14,187.27	9,938.83	(2,910.93)	71.22	(5,656.16)	524.59	(9,403.81)
	Minority Interest	380.07	1,264.96	930.81	2,799.09	3,900.97	0.00	0.00	0.00	0.00	-
10	Tax Expenses	0.00									
	- Current	319.70	18.79	737.59	73.26	1,573.66	50.00	12.06	150.00	62.80	400.00
	- Deferred	0.00	-	0.00	-	(220.56)	0.00	-	0.00		-
	MAT Credit	0.00	0.00	0.00	0.00	-	0.00	0.00	0.00	0.00	-
	Excess provision written back	0.00	0.00	0.00	(7.53)	-	0.00	0.00	0.00	(7.53)	-
11	**Net Profit from ordinary activities After Tax**	668.30	5,152.83	2,141.32	11,322.45	4,684.76	(2,960.93)	59.16	(5,806.15)	469.32	(9,803.81)
12	Extra ordinary items	0.00									
13	**Net profit for the period**	668.30	5,152.83	2,141.32	11,322.45	4,684.76	(2,960.93)	59.16	(5,806.15)	469.32	(9,803.81)

14	Paid-up Equity Share Capital (Face Value-Re. 1/- each)	2,448.92	2,359.92	2,448.92	2,359.92	2,448.92	2,448.92	2,359.92	2,448.92	2,359.92	2,448.92
15	Reserves excluding Revaluation Reserve										
16	EPS for the period (not annualised)										
	Before extra-ordinary items										
	-Basic (Rs.)	0.58	2.18	1.63	4.80	1.97	(1.21)	0.03	(2.37)	0.20	(4.12)
	-Diluted (Rs.)	0.58	2.18	1.63	4.80	1.97	(1.21)	0.03	(2.37)	0.20	(4.12)
	After extra-ordinary items:										
	-Basic (Rs.)	0.58	2.18	1.63	4.80	1.97	(1.21)	0.03	(2.37)	0.20	(4.12)
	-Diluted (Rs.)	0.58	2.18	1.63	4.80	1.97	(1.21)	0.03	(2.37)	0.20	(4.12)
17	Public Shareholding										
	-Number of Shares	146,408,007	146,408,007	146,408,007	146,408,007	146,408,007	146,408,007	146,408,007	146,408,007	146,408,007	146,408,007
	-Percentage of Shareholding	59.78	62.04	59.78	62.04	59.78	59.78	62.04	59.78	62.04	59.78
18	Promoters and Promoter group shareholding										
a)	Pledged/Encumbered										
	- Number of shares	63,812,500	0.00	63,812,500	0.00	43,712,500	63,812,500	0.00	63,812,500	0.00	43,712,500
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group	64.79	0.00	64.79	0.00	44.39	64.79	0.00	64.79	0.00	44.39
	- Percentage of shares (as a % of the total share capital of the Company	26.06	0.00	26.06	0.00	17.85	26.06	0.00	26.06	0.00	17.85
b)	Non-encumbered										
	- Number of shares	34,671,566	89,584,066	34,671,566	89,584,066	54,771,566	34,671,566	89,584,066	34,671,566	89,584,066	54,771,566
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group	35.21	100.00	35.21	100.00	55.61	35.21	100.00	35.21	100.00	55.61
	- Percentage of shares (as a % of the total share capital of the Company	14.16	37.96	14.16	37.96	22.37	14.16	37.96	14.16	37.96	22.37

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SEGMENTWISE CONSOLIDATED REVENUE RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER ENDED SEPTEMBER 30, 2011

(Rs in Lakhs)

Particulars	Quarter Ended		Six Months Ended		Year Ended
	30-Sep-11	30-Sep-10	30-Sep-11	30-Sep-10	31-Mar-11
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1. Segment Revenue (net sale/income from each segment should be disclosed under this head)					
(a) Shipping	29,583.66	35,703.14	58,187.17	68,239.10	129,903.59
(b) Offshore	5,053.28	3,689.23	8,480.57	7,620.27	11,980.81
(c) Coal (Mining, Trading and Logistics)	43,478.72	27,774.83	91,367.74	51,235.40	138,805.99
(d) Other	491.98	(369.46)	728.28	40.25	473.66
Net sales/Income From Operations	**78,607.64**	**66,797.74**	**158,763.76**	**127,135.02**	**281,164.05**
2. Segment Results (Profit)(+)/ Loss (-) before tax and interest from Each segment)					
(a) Shipping	705.67	7,486.06	2,218.84	15,546.73	13,382.16
(b) Offshore	1,357.04	2,721.40	2,461.89	5,661.68	8,351.14
(c) Coal (Mining, Trading and Logistics)	3,540.08	1,319.80	7,412.62	2,536.45	9,555.66
(d) Other	499.10	(369.46)	728.28	40.25	173.17
Less: (i) Interest	4,733.82	4,721.24	9,011.91	9,597.84	21,523.31
(ii) Other Un-allocable Expenditure net off Un-allocable income	-	0.00	-	0.00	0.00
Total Profit Before Tax	**1,368.07**	**6,436.58**	**3,809.72**	**14,187.27**	**9,938.82**
3. Capital Employed (Segment assets – Segment Liabilities)					
(a) Shipping	507,037.31	527,014.85	507,037.31	527,014.85	547,123.44
(b) Offshore	75,951.30	142,236.83	75,951.30	142,236.83	67,577.89
(c) Coal (Mining, Trading and Logistics)	43,137.88	13,869.45	43,137.88	13,869.45	30,329.51
(d) Other	(335,300.37)	(415,952.45)	(335,300.37)	(415,952.45)	(380,383.34)
Total	**290,826.12**	**267,168.68**	**290,826.12**	**267,168.68**	**264,647.50**

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STATEMENT OF ASSETS AND LIABILITIES AS ON SEPTEMBER 30, 2011

(Rs in Lakhs)

Particulars	Consolidated		Standalone	
	30-Sep-11	30-Sep-10	30-Sep-11	30-Sep-10
SOURCES OF FUNDS				
Shareholders' Funds:				
(a) Capital	2,448.92	2,359.92	2,448.92	2,359.92
(b) Reserves and Surplus	249,042.83	230,663.54	97,919.71	103,296.89
Minority Interest	39,335.39	34,145.22	0.00	0.00
Loan Funds	335,300.37	335,747.79	139,288.82	134,154.53
Fixed Assets	573,348.71	570,322.32	166,048.73	174,620.66
Investments	1,527.78	4,323.27	473.26	535.77
Current Assets , Loans and Advances				
(a) Inventories	7,476.55	4,197.82	2,631.17	1,752.66
(b) Sundry Debtors	40,654.73	32,783.89	16,789.67	25,699.66
(c) Cash and Bank Balances	18,621.18	61,128.40	2,911.95	37,084.11
(d) Other Current Assets		152.61	0.00	0.00
(e) Loans and Advances	40,579.67	37,156.76	64,999.93	73,676.90
Less : Current Liabilities & Provisions				
(a) Liabilities	55,821.16	106,906.18	13,980.47	73,414.96
(b) Provisions	259.95	242.42	216.79	143.45
Net Current Assets	51,251.02	28,270.88	73,135.46	64,654.92
Total Assets	626,127.51	602,916.47	239,657.45	239,811.35

NOTES:

1 These results reviewed by the Audit committee; were taken on record by the Board of Directors at its meeting held on 14th November, 2011

2 Pursuant to the requirements of the listing agreement, the Statutory Auditors have performed a Limited Review of standalone financial results for the quarter/half year ended on September 30, 2011.

3 During the quarter ended the company has voluntarily adopted AS – 30 "Financial Instruments: Recognition and Measurement" for accounting of financial derivative transactions. Mark to market valuation loss of Rs. 84.57 lacs on the said derivative financial instruments has consequently been transferred to "Hedge Reserve Account."

4 During the quarter, the Company took delivery of a Cutter Suction Dredger. Subsequent to quarter end, delivery of a TSHD Dredger was taken.

5 The Company has divided segments into Shipping (includes tanker , bulker and dredger), Offshore, and Coal (includes mining, procurement & logistics). The revenue break-up of theese segments is Tanker - 10%, Bulker - 22%, Dredger - 5%, Offshore - 5% and Coal - 58%

6 No. of complaints of investors: Pending at the beginning of quarter: Nil; Received during the quarter:9; resolved during the quarter 9; pending at the end of the quarter: Nil

7 Figures of the previous period/ year have been rearranged / regrouped wherever necessary.

For Mercator Lines Limited

H. K. Mittal
Executive Chairman
14-Nov-11
Mumbai