Mindtree
Welcome to possible

Ref: MT/STAT/RSN/12-13/163 **30th October 2012**

The Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001.

National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex, Bandra East,
Mumbai 400 051.

Dear Sirs,

Kind Attention to Mr. Gopala Krishna and Mr. Hari

Subject: Intimation of Press Release pursuant to Clause 36 of the Listing Agreement

This is to inform you that, we will be making a press release with immediate effect, on the topic:

Mindtree's VMUnify and Kryptos Networks bring superior cloud infrastructure to customers in Asia

- VMUnify enables Cloud Service Providers, Telecom Providers and Enterprises to offer cloud infrastructure at lower investments

A copy of the press release that will be distributed to the media is enclosed along with this letter.

Please take the above intimation on records.

Thanking you.

Yours sincerely,

for **Mindtree Limited**

Rajesh.S

Rajesh S. Narang
Vice President – Legal & Company Secretary

Mindtree Ltd, Global Village T +91 80 6706 4000

Mindtree

Mindtree's VMUnify and Kryptos Networks bring superior cloud infrastructure to customers in Asia

VMUnify enables Cloud Service Providers, Telecom Providers and Enterprises to offer cloud infrastructure at lower investments

Bangalore, INDIA, 30 October, 2012 - Mindtree Limited, a global IT solutions company, today announced its partnership with Kryptos Networks to enhance its distribution of VMUnify solution across Asia. VMUnify is a cloud platform agnostic solution that enables the setup and delivery of Infrastructure as a service.

This partnership will leverage Kryptos's expertise, scalability and reach in reselling high-end technology solutions in the Asian markets. Mindtree and Kryptos Networks have introduced the Cloud Service Provider Program (CSPP) to onboard service providers for the VMUnify platform. This global program enables cloud service providers, small or big, to start with a minimal investment and pay for only what is consumed.

As per the exclusive study conducted by Parallels on the SMB markets, the global Infrastructure as a Service (IaaS) market size is expected to grow to $27B in 2015 from today's $14B. In Asia, the comparative numbers are $7B in 2015 and $2.8B currently. Mindtree's VMUnify will be targeting the management software segment which is ~ 5% to 10% of the IaaS market size.

The Mindtree VMUnify differentiators include:

- Pay as you go licensing
- Cloud provisioning across multiple hypervisor families, such as VMware's vSphere and Microsoft Hyper-V
- Provisioning across well-known public clouds, such as Amazon and Azure
- Customized self-service portals, unified management, global data center dashboard, identity based secure multi-tenancy
- Integration with existing frameworks, such as HostBill and WHMCS

"The VMUnify solution brings tangible benefits to the customers such as go-to market advantage and reduced installation costs. Our association with Kryptos will help us to broaden our footprint in the region and deliver unique value to our customers," said S. Janakiraman, President & Chief Technology Officer, Mindtree.

"Kryptos believes in building business and customer relationships through strong alliances and partnerships," said Prasanna Ram, CEO of Kryptos. "By leveraging Mindtree innovations, such as VMUnify, we will be able to improve our services dramatically. Our partnership with Mindtree will enable us to scale up the new hosting and cloud services that we offer to our customers."

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About Mindtree

Mindtree is a global information technology solutions company with revenues of over USD 400 million. Our 11,000+ experts are driven to engineer meaningful technology solutions to help businesses and societies flourish.

Mindtree's consulting-driven approach makes us a strategic partner to over 40 Fortune 500 enterprises. Our domain expertise, unique culture and technical excellence help businesses thrive and be future-ready. We enable our customers achieve competitive advantage through flexible and next generation global delivery models, agile methodologies and expert frameworks.

Mindtree's ability to devise solutions is equally matched by our ability to execute them. Our differentiation stems from a unique balance of human perspective with deep strategic thinking.

Our values - collaborative spirit, unrelenting dedication and expert thinking help us see possibilities where others see a full stop.

Welcome to possible.

Please visit us at www.mindtree.com / www.vmunify.mindtree.com .

About Kryptos

Kryptos is pioneer in bringing software on Usage based Pay as you Go Model to India. The company has been in the distribution business from 2006. Today, Kryptos manages all the leading principals Hosting Business in India, Sri Lanka & Bangladesh. All Kryptos partners have access to use Microsoft, VMware, Citrix, Parallels products on pay as you go model. Kryptos Provides end to end business enablement for their partners to be successful in their business. Today Kryptos is synonymous with Usage Based Pay as you go Model in India, Sri Lanka. Bangladesh major part of south east Asia. Kryptos has a dedicated 300 plus partners who have been using the Usage Based pay as you go model in their Infrastructure. Kryptos is headquartered in Chennai & branches in Mumbai, Delhi, Bangalore & Singapore. Kryptos Intellectual capital is well trained on hosting & cloud business enabling to support the partners. Please visit us at www.kryptosnetworks.com

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For Mindtree Limited

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Vice President Legal & Company Secretary

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