

To,

Date: 27th November, 2019

The Manager- Listing Department
National Stock Exchange India Limited
SME platform
'Exchange Plaza', C-1 Block G,
Bandra Kurla complex,
Bandra (E), Mumbai 400051.

Ref: NSE Symbol: MINDPOOL

ISIN: INE00RQ01019

Dear Sir/ Ma'am,

Subject: Submission of Investor Presentation for H1 FY 2019-20.

Dear Sir,

Please find enclosed herewith the Revised Investor Presentation prepared by the Company for the H1 FY 2019-20 for your kind perusal.

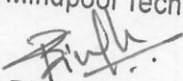
This is for your kind information and record.

Thanks & Regards,

For, Mindpool Technologies Limited

(Formerly known as Mindpool Technologies Private Limited)

For Mindpool Technologies Limited


Director/ Authorized Signatory

Priyal Singh

Company Secretary & Compliance Officer



MINDPOOL TECHNOLOGIES LIMITED

(Formerly Known as Mindpool Technologies Private Limited)

Regd. Office A-301,3rd Floor, Delta 1 Building, Giga Space IT Park,Viman Nagar, Pune, Maharashtra - 411014. (INDIA)

Tel : 020-30226113 E-mail:info@mindpooltech.com | www.mindpooltech.com

CIN NO : U72900PN2011PLC138607



Investors Presentation



H1 FY 19-20





Mindpool Technologies Limited.

NSE Symbol:
MINDPOOL

ISIN:
INE00RQ01019

Disrupting the Technology landscape

“We constantly evolve &
enable our clients to
evolve”

Disclaimer

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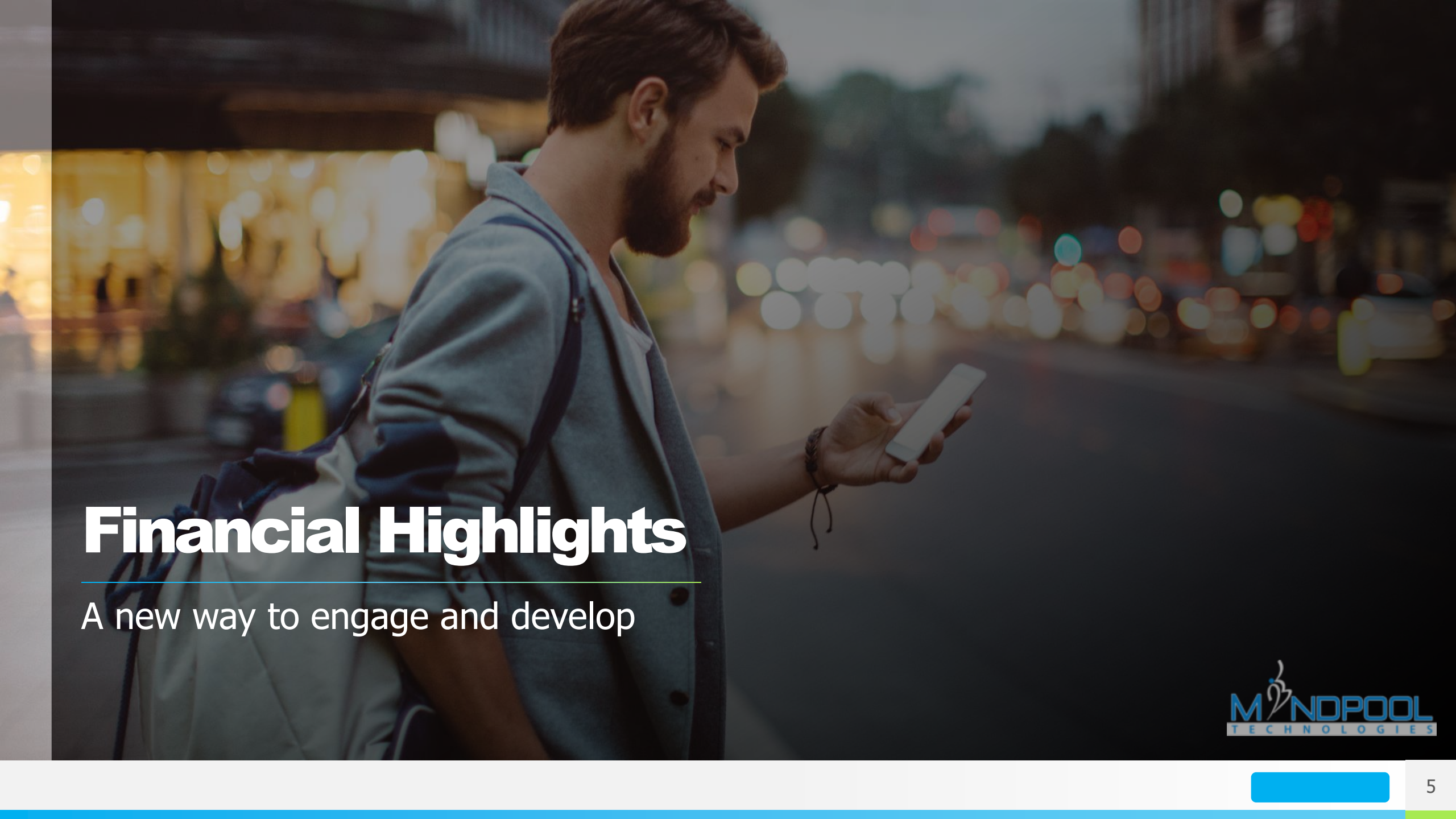
Collaboratively administrate empowered markets

We are experienced across a number vertical industries with specialization in IT Staffing, Digital Solutions, Web & Mobile Development, and RPO. Our Fortune 500 Clients leverage our global reach and capabilities while benefitting from our local specialization. We are rated high by our clients for reporting, consistency of processes & quality



About Us

We are a robust global provider of expert level IT Consulting Services recognized in India & US for outstanding service delivery, sustained relationships, consistent results and innovation.

A man with a beard and a backpack is looking at his smartphone on a city street at night. The background is blurred with city lights.

Financial Highlights

A new way to engage and develop

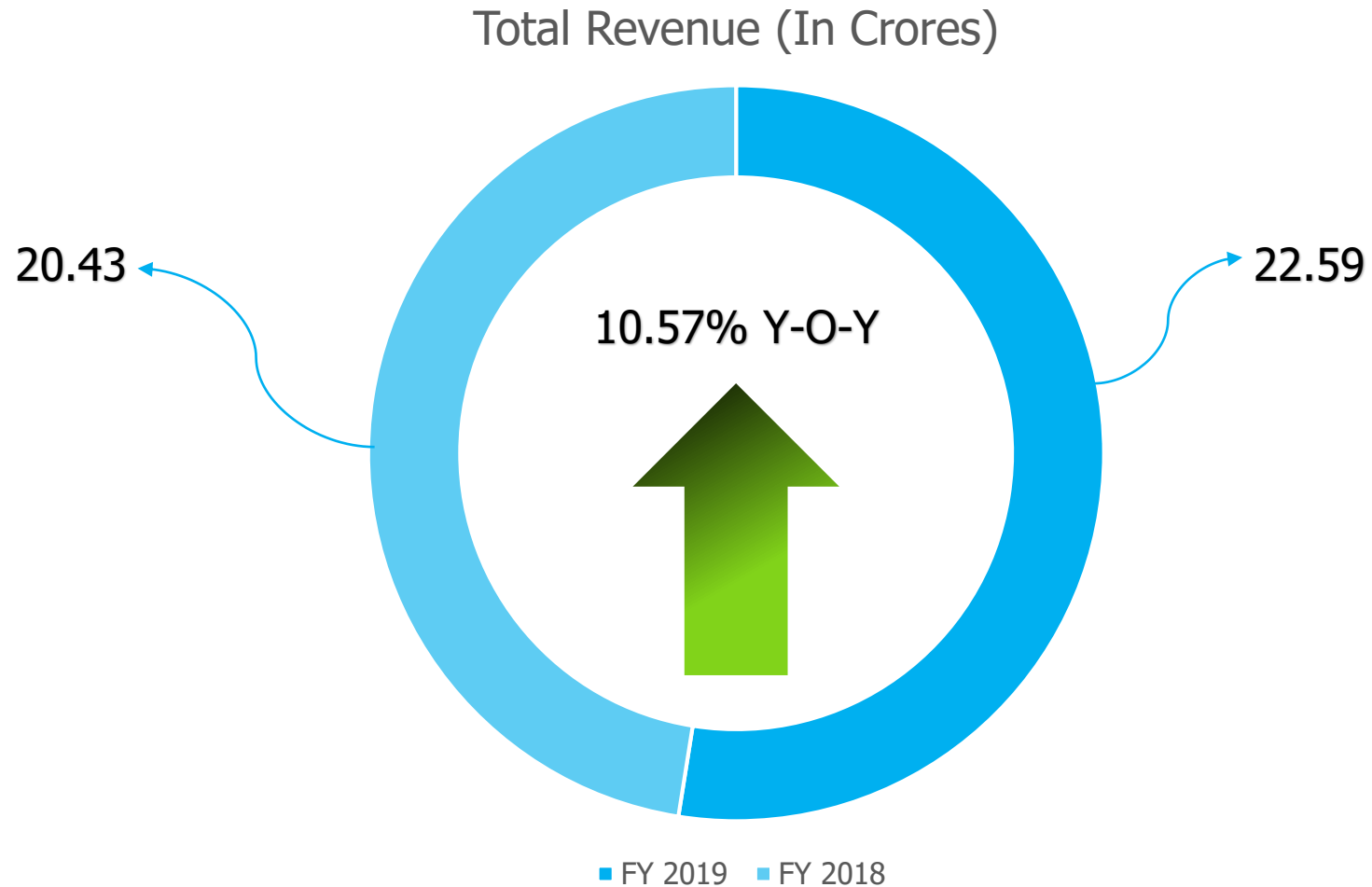
Financials

In Crores

Particulars	H1 2019-20 (Sept 2019)	H1 2018-19 (Sept 2018)	FY 2018-19 (year end March 2019)
Total Revenue	10.97	10.81	22.59
EBIDTA	0.51	1.54	1.67
PAT	0.48	1.41	1.6
EPS	1.13	4.66	5.11

Key Financials as compared to last year

Forecasting for success



Financial Results

During the year, the Company has been listed on the National Stock exchange – Emerge Platform w.e.f. 28th February, 2019. The company has raised close to Rs. 360 Lakhs funds through Initial Public Offer (IPO) which are being put to use for working capital purpose, repayment of debts, general corporate purpose and meeting the issue expense. The unutilized portion of these funds have been currently kept with the scheduled bank.

Particulars	Standalone		Consolidated	
	For the FY ended 31.03.2019	For the FY ended 31.03.2018	For the FY ended 31.03.2019	For the FY ended 31.03.2018
Income from operations	68,336,044	171,347,003	221,701,126	202,241,628
Other Income	4,212,911	2,094,048	4,212,911	2,094,048
Total Revenue	72,548,955	173,441,051	225,914,037	204,335,676
Less: Expenses	74,357,276	153,662,683	208,287,768	181,636,636
Profit Before Tax	(2,635,521)	19,778,368	16,799,068	22,453,040
Less: Tax Expense				
Current Tax	-	5,906,210	57,404	5,959,936
Tax/ MAT adjustments for earlier years	-	-	-	-
Deferred Tax charge/(credit)	(83,983)	(126,690)	(83,983)	(126,690)
MAT credit	-	-	-	-
Net Profit After Tax	(3,327,174)	14,070,656	16,050,011	16,691,602
EPS (Earning Per Share)	(1.06)	4.63	5.11	5.50



Company Overview

Committed to our client's success

Chairman's message to all investors

It gives me immense pleasure to communicate with you all through this letter. The last year has been a significant year for our company Mindpool. A milestone has been achieved by coming up with IPO (Initial Public Offer) and then Listing Mindpool on NSE Emerge Platform. I would like to touch upon some of the significant developments that took place in the year gone by.

Our innovative solutions have helped our clients gain access to the right technology & talent solutions that enabled them drive great performance and results. This year we have worked with Global Leaders such as Equinix, Clairvoyant, ZS Associates, Allscripts, Universal Electronics, HTC, Tieto & more. Moreover, this year we have made a dynamic progress in delivering best-in-class client experiences by focusing on enrichment of our business not just in India but also in US Region, which is helping us to get even better margins as compared to the domestic market.

According to Staffing Industry Analysts, 2018, Global staffing revenue is expected to grow by 6% in 2019. Moreover, according to the Indian Staffing Federation, contract staffing is likely to increase with 9 million workers in the next 10 years. This opens up a plethora of opportunities for Mindpool to strengthen its position as a prominent Global staffing services Company in India, US & globally.

Digital Disruption will continue to boost the demand for Digital Solutions such as Web & Mobile Services and Digital Marketing. Mindpool has been building innovative enterprise level Web & Mobile applications for clients in US, India & South Africa Region.



Company Timeline

ESTABLISHMENT

The company was formed in 2011



2011

2013



REFINEMENT

Latest technology practices were taken place in the organization.

New branches added:
Bangalore, Chennai,
Mumbai, USA

MARKETING SALES

Better marketing perspectives played a vital role to make sales funnel bigger



2015

2019



Company listed on NSE Emerge

The company has came up with the IPO in the month of Feb and post that listed on National Stock Exchange (SME Platform)





Our Vision

"To constantly evolve & enable our clients to evolve"



Partnership

We work as an technological arm with our client to understand their technical expectations and deliver the robust solution in time



Integrity

We adhere to industry best-practices and standardized processes that allow us to surpass our client's expectations.



Confidentiality

We build business relationships based on mutual trust.

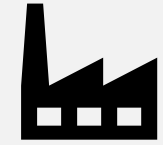


Industries We Serve

We offer Innovative Development Solution



Healthcare



Manufacturing &
Engineering



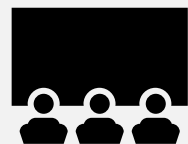
Automotive



Retail



Media



Entertainment

Our Services



Website Development

Mindpool Technologies is an fastest growing and leading web development company that deals with robust web applications to make client life easier.



IT Staffing Services

We are powering growth of our global clients by enabling them access quality IT Staffing Solutions, especially in Contract & Permanent Staffing



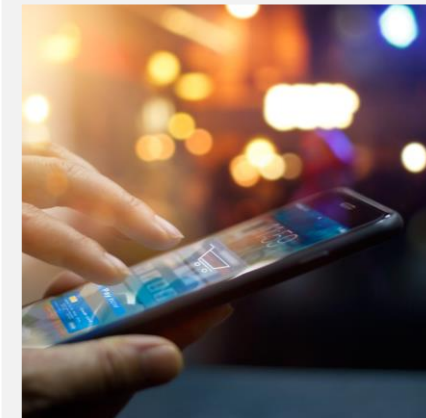
Microsoft Services

Our global team of IT engineers, architects, consultants and support professionals help clients speedily & cost effectively- leverage the latest offerings by Microsoft.



RPO

We help organizations achieve their hiring goals quickly & cost effectively by providing extensive RPO Services right from Sourcing to Onboarding.



Mobile Apps Development

Mindpool Technologies had helps many fortune 500 companies to make their services available at end users fingertips in the form of IOS and Android apps.

Web Development Services

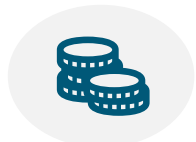
- Our aim is to offer our clients with high-standard cost-effective solutions that will drive maximum return on their investments.
- Every application goes through a rigorous quality assurance testing that is suitable to run on multiple programs.
- Our hybrid app development services will offer you a perfectly balanced combination of native app and web app.



RPO and IT Contract Staffing Services

RPO

- Years of hands-on experience in successfully delivering huge RPO projects.
- Team of highly knowledgeable recruiting experts possessing strong analytical skills
- To ensure flawless communication we use all advanced technologies
- Delivered tons of successful solutions for all business sizes



Enhanced ROI



Customized RPO
Services



Connected
Globally



Reliable
Candidate

IT Staffing

- We excel in using strategic alliance, network and civic contacts to make our searches driven.
- Personalized permanent hiring solutions in minimum time span.
- We conduct verification of the candidate after shortlisting all the potential candidates
- Our permanent staffing solutions wind up with finalizing the right candidate and making a job offer.



Committed teams
Of Experts



Huge Experience



Cost-Effective
Solutions



Time Efficient

Projects across the globe



Branch Offices:

Pune (Head-Quarters)

Bangalore

Mumbai

Chennai

International Offices:

San Jose, California

Wilmington, Delaware

Growth Strategy

How will we scale in 2020

Year 2020 Robust and Cost Effective

- Focused on Mobile application development, as per Statista, CAGR for mobile application development will be 14%

Target Audience:
Mobile Application Providers
Entertainment Industry
Education Industry
Research and Consulting Firms
Small and Large Enterprises
Government Agencies

Year 2020 Innovate and Automate

- As per Statista, the global population is 7.7 billion and available website are 1.5 billion.

The focus will be web development services,
The world is changing and also the customer needs,
More focus will be on automation and robust integrations

Year 2020 Evolve and Involve

- Focused on RPO and IT staffing services.

The focus will be to help company to achieve their business objective and we'll help them to channelize the recruitment process smoothly and cost effective



**Mindpool Technologies
Limited.**

Thank You!
