



The Power of Distribution

MAS FINANCIAL SERVICES LIMITED

MFSL/SEC/EQ/2018/4

January 24, 2018

To,
The Manager,
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400001

To,
General Manager
National Stock Exchange of India Limited
Exchange Plaza
Plot No. C/1, G Block
Bandra-Kurla Complex
Bandra (East)
Mumbai – 400051

Scrip Code: **540749**

Trading Symbol: **MASFIN**

Dear Sir,

Sub.: Outcome of Board Meeting

Pursuant to Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ("SEBI Listing Regulations"), we wish to inform you that the Board has at its meeting held today, inter alia; approved the Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2017.

The said meeting of the Board commenced at 10:30 A.M. and concluded on 12:45 P.M.

A copy of the said results together with the Limited Review Report and Press Release is enclosed herewith. These are also being made available on the website of the Company at www.mas.co.in.

You are requested to take the same on record.

Thanking you,

Yours faithfully,
For, **MAS Financial Services Limited**

Nirav P. Patel

Nirav Prakashchandra Patel
Company Secretary and Compliance Officer
ACS No.: 32979



Encl.: As above

Regd. Office :

6, Ground Floor, Narayan Chambers,
B/h Patang Hotel, Ashram Road, Ahmedabad-380 009.

CIN : U65910GJ1995PLC026064

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**INDEPENDENT AUDITOR'S REVIEW REPORT
ON REVIEW OF INTERIM FINANCIAL RESULTS
TO THE BOARD OF DIRECTORS OF
MAS FINANCIAL SERVICES LIMITED**

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **MAS FINANCIAL SERVICES LIMITED** ("the Company") for the Quarter and Nine Months ended December 31, 2017 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 - Interim Financial Reporting, prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. As set out in Note 6 to the Statement, the comparative numbers for the quarter and nine months ended December 31, 2016 are neither subject to review nor audit.



For Deloitte Haskins & Sells
Chartered Accountants
(Firm's Registration No. 117365W)

Kartikeya Raval

Kartikeya Raval
Partner

Membership No. 106189

Ahmedabad, 24th January, 2018



MAS FINANCIAL SERVICES LTD.

Regd. Office: 6, Ground Floor, Narayan Chambers, B/h Patang Hotel, Ashram Road, Ahmedabad-380 009.

Phone No.: +91 79 30016500, Fax No.: +91 79 30016597, E-mail : secretarial@mas.co.in, Website: www.mas.co.in

CIN: U65910GJ1995PLC026064

Statement of Standalone Unaudited Financial Results for the quarter and nine months ended 31st December 2017

(Rs. in Lakhs)

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		31.12.2017 Unaudited	30.09.2017 Unaudited	31.12.2016 (Refer note 6)	31.12.2017 Unaudited	31.12.2016 (Refer note 6)	31.03.2017 Audited
1	INCOME						
	(a) Revenue from Operations	11,205.44	10,585.71	8,720.49	31,547.65	25,684.60	34,063.15
	(b) Other Income	97.51	21.26	18.89	144.69	64.53	88.56
	Total Income	11,302.95	10,606.97	8,739.38	31,692.34	25,749.13	34,151.71
2	EXPENSES						
	(a) Employee Benefits Expense	1,033.99	901.78	675.62	2,719.63	1,971.55	2,624.09
	(b) Finance Costs	3,950.32	3,955.42	3,849.44	11,660.51	11,583.71	15,131.49
	(c) Depreciation and Amortisation Expense	32.42	30.94	24.76	88.36	68.65	96.12
	(d) Provisions and Loan Losses	1,227.87	1,031.25	472.24	3,167.38	1,709.04	2,673.64
	(e) Other Expenses	1,182.96	842.32	895.24	2,813.48	2,404.54	3,319.21
	Total Expenses	7,427.56	6,761.71	5,917.30	20,449.36	17,737.49	23,844.55
3	Profit Before Tax	3,875.39	3,845.26	2,822.08	11,242.98	8,011.64	10,307.16
4	Tax Expense:						
	(a) Current Tax	1,359.00	1,425.88	960.00	4,072.88	2,796.48	3,691.39
	(b) Deferred Tax	(17.50)	(89.25)	11.81	(176.71)	(31.43)	(121.46)
	Net tax expense	1,341.50	1,336.63	971.81	3,896.17	2,765.05	3,569.93
5	Net Profit for the period/year	2,533.89	2,508.63	1,850.27	7,346.81	5,246.59	6,737.23
6	Earnings per share (of Rs. 10 each) (not annualised except for year ended 31st March 2017):						
	(a) Basic	5.33	5.55	4.63	15.43	12.63	15.85
	(b) Diluted	5.33	5.55	4.63	15.43	11.73	15.07
7	Paid-up equity share capital (face value of Rs. 10/- each)						4,295.62
8	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year						23,651.47
	(See accompanying notes to the financial results)						





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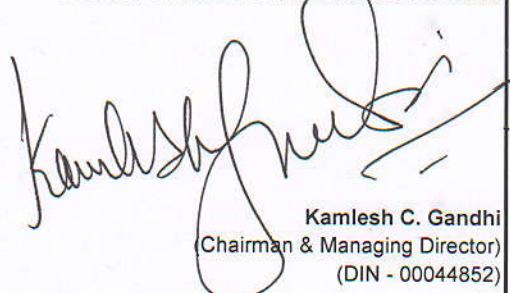
Notes:

- 1 The above results have been reviewed by the Audit Committee at its meeting held on 23rd January 2018 and approved by Board of Directors at their meeting held on 24th January 2018 and have been subjected to a limited review by the Statutory Auditors.
- 2 Pursuant to the Private Placement offer letter ("Offer Document") dated 30th March 2017, the Company has allotted 1,034,553 equity shares on 19th April 2017 having face value of Rs. 10/share at a premium of Rs. 328.31/share under the second tranche of the Offer Document. The Company has raised total of Rs. 13,500 Lakhs towards private placement offer letter.
- 3 During the period under review, all the compulsorily convertible instruments were converted into Equity Shares as per agreements, amended from time to time, in the following manner:
 - (a) 0.01% Compulsorily Convertible Cumulative Preference Shares were converted into 1,739,865 Equity Shares having face value of Rs. 10/- each at a premium of Rs. 114.93/share;
 - (b) 13.31% Compulsorily Convertible Cumulative Preference Shares were converted into 1,280,723 Equity Shares having face value of Rs. 10/- each at a premium of Rs. 159.71/share;
 - (c) 9.75% Compulsorily Convertible Cumulative Preference Shares were converted into 87,716 Equity Shares having face value of Rs. 10/- each at a premium of Rs. 446/share; and
 - (d) 13% Compulsorily Convertible Debentures were converted into 2,470,175 Equity Shares having face value of Rs. 10/- at a premium of Rs. 192.33/share.
- 4 During the period under review, pursuant to initial public offering (IPO), the Company has offered 10,039,277 equity shares out of which:
 - (i) 5,092,829 equity shares of Rs. 10/- each were allotted as fresh issue of equity shares. Out of which, 169,082 equity shares were allotted to eligible employees at premium of Rs. 404 per share and 49,23,747 equity shares were allotted to public at premium of Rs. 449 per share.
 - (ii) 4,946,448 equity shares of Rs. 10/- each were offered for sale by the existing shareholders at premium of Rs. 449 per share.
- 5 The Company is engaged primarily in the business of Financing and all its operations are in India only. Accordingly, there are no separate reportable segments as per Accounting Standard 17 – "Segment Reporting".
- 6 The comparative numbers for the quarter and nine months ended 31st December 2016 are based upon the information available with the management which is neither reviewed nor audited by the Statutory auditor. This information is compiled by the management after making necessary adjustments to give a true and fair view of the financial results in accordance with the generally accepted accounting principles in India and accounting standards notified under section 133 of the Companies Act 2013.
- 7 The Company has incurred various expenditure of Rs. 1,591.16 lakhs and Rs. 1,909.62 lakhs (net of recovery from selling shareholders Rs. 832.50 lakhs) during the nine months and as at 31st December 2017 respectively towards private placement of equity shares, IPO and OFS. For certain services, the Company has provided the amount based upon the information available and current best estimate pending receipt of final invoices. The Company has adjusted the expenses incurred to the Security Premium account.
- 8 During the nine months ended 31st December 2017, Company has declared an interim dividend of Rs.1.50/- per equity share of Rs. 10/-.
- 9 Figures of previous period/year have been regrouped / reclassified wherever necessary to conform to current period classification.

For and on behalf of the Board of Directors



Place : Ahmedabad
Date : 24/01/2018


Kamlesh C. Gandhi
Chairman & Managing Director
(DIN - 00044852)



PRESS RELEASE

MAS Financial Services Limited results – 3rd quarter FY 18

A Robust Financial Performance

MAS Financial Services Limited reports Assets under Management (AUM) of ₹ 3657.63 Crore and profit after tax of ₹ 73.47 Crore for Nine months ended 31 December 2017 - A Growth of 33.35% and 40.03% over corresponding period of previous year respectively.

The profit after tax for Q3 is Rs. 25.34 crore – A growth of 36.95% over corresponding period of the previous year.

The Board of Directors of MAS Financial Services Limited in their meeting held today took on record the Unaudited Financial Results of the company for the quarter ended 31 December 2017.

Performance Highlights:

- Disbursement made during Nine months ended 31 December 2017 ↑ 30.61% to ₹ 2906.46 Crore from ₹ 2225.26 Crore in Nine months ended 31 December 2016.
- Disbursement made during Q3 FY 18 ↑ 62.20% to ₹ 1033.30 Crore from ₹ 637.07 Crore in Q3 FY 17.
- Assets under Management (AUM) as of 31 Dec 2017 ↑ 33.35% to ₹ 3657.63 Crore from ₹ 2742.84 Crore as on 31 Dec 2016 with Gross NPA and Net NPA as of 31 Dec 2017 at 1.17% and 0.94% respectively. The Gross and Net NPA on 4 months overdue (without RBI dispensation of granting additional 60 days with respect to recognition of asset as NPA, due to demonetization) stood at 1.43% and 1.29% as of 31 Dec 2016. With RBI dispensation the Gross NPA and Net NPA stood at 1.03% and 0.88% respectively as of 31 Dec 2016.

As required by RBI Guidelines, the Company has moved its NPA recognition policy from 4 months overdue to 3 months overdue in this financial year. The Company continues to provide for loan losses in excess of RBI requirements.

- Total Income for Nine months ended 31 December 2017 ↑ 23.08% to ₹ 316.92 Crore from ₹ 257.49 Crore in Nine months ended 31 December 2016.
- Total Income for Q3 FY 18 ↑ 29.33% to ₹ 113.03 Crore from ₹ 87.39 Crore in Q3 FY 17.
- Profit After Tax for Nine months ended 31 December 2017 ↑ 40.03% to ₹ 73.47 Crore from ₹ 52.47 Crore in Nine months ended 31 December 2016.
- Profit After Tax for Q3 FY 18 ↑ 36.95% to ₹ 25.34 Crore from ₹ 18.50 Crore in Q3 FY 17.
- Capital Adequacy Ratio (including Tier II capital) as of 31 December 2017 stood at 33.10%. The Tier-I capital stood at 30.70%.



(₹ in CR)

Particulars	Q3'18	Q3'17	QoQ	9M FY18	9M FY17	9Mo9M	FY17
Assets Under Management	3657.63	2742.84	33.35% ↑	3657.63	2742.84	33.35%↑	3156.14
Total Income	113.03	87.39	29.33% ↑	316.92	257.49	23.08%↑	341.52
Profit Before Tax	38.75	28.22	37.32% ↑	112.43	80.12	40.33%↑	103.07
Profit After Tax	25.34	18.50	36.95% ↑	73.47	52.47	40.03%↑	67.37
GNPA%	1.17%	1.43%*	(18.18%)↓	1.17%	1.43%*	(18.18%)↓	1.09%
NNPA%	0.94%	1.29%*	(27.13%)↓	0.94%	1.29%*	(27.13%)↓	0.95%

*without RBI dispensation. (With RBI dispensation the Gross NPA and Net NPA stood at 1.03% and 0.88% respectively as of 31 Dec 2016)

(₹ in CR)

Asset Under Management (AUM)*	31 December 2017	31 December 2016	9Mo9M	FY17
Micro-Enterprise loans	2266.79	1811.55	25.13%↑	1984.86
SME loans	896.40	552.73	62.18%↑	763.84
2-Wheeler loans	355.42	254.11	39.87%↑	285.38
Commercial Vehicle loans	139.03	124.45	11.72%↑	122.06
TOTAL AUM	3657.63	2742.84	33.35%↑	3156.14

*Represents underlying assets in each of the category. As on 31 December 2017, 56.26% of the total underlying assets is through various NBFCs.

Note on ~~MA~~ Rural Housing and Mortgage Finance Limited (Subsidiary) :

The Board of Directors of ~~MA~~ Rural Housing and Mortgage Finance Limited in their meeting held on 23rd January, 2018 took on record the Unaudited Financial Results of the company for the quarter ended 31 December 2017.

~~MA~~ Rural Housing and Mortgage Finance Limited reports Assets under Management (AUM) of ₹ 191.89 Crore and profit after tax of ₹ 1.81 Crore for Nine months ended 31 December 2017- A Growth of 15.28% and 38.26% over corresponding period of previous year respectively.

The profit after tax for Q3 is Rs. 0.55 crore – A growth of 12.44% over corresponding period of the previous year.

- Gross NPA and Net NPA as of 31 December 2017 stood at 0.37% and 0.29% respectively. The Gross and Net NPA stood at 0.54% and 0.46% (without NHB dispensation of granting additional 60 days with respect to recognition of asset as NPA, due to demonetization) as of 31 December 2016. With NHB dispensation the Gross NPA and Net NPA stood at 0.45% and 0.37% respectively as of 31 Dec 2016.
- Capital Adequacy Ratio (including Tier II capital) as of 31 December 2017 stood at 32.98%. The Tier-I capital stood at 28.00%.



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(₹ in CR)

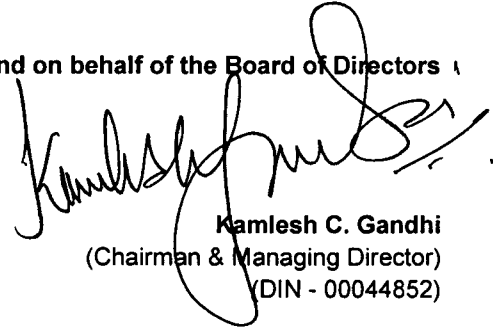
Particulars	Q3'18	Q3'17	QoQ	9M FY18	9M FY17	9Mo9M	FY17
Assets Under Management	191.89	166.46	15.28% ↑	191.89	166.46	15.28% ↑	176.43
Profit Before Tax	0.81	0.74	8.82% ↑	2.70	1.96	37.88% ↑	2.92
Profit After Tax	0.55	0.49	12.44% ↑	1.81	1.31	38.26% ↑	1.92
GNPA%	0.37%	0.54%*	(31.48%) ↓	0.37%	0.54%*	(31.48%) ↓	0.41%
NNPA%	0.29%	0.46%*	(36.96%) ↓	0.29%	0.46%*	(36.96%) ↓	0.34%

*without NHB dispensation. (With NHB dispensation the Gross NPA and Net NPA stood at 0.45% and 0.37% respectively as of 31 Dec 2016)

For and on behalf of the Board of Directors



Place : Ahmedabad
Date : January 24th, 2018


Kamlesh C. Gandhi
(Chairman & Managing Director)
(DIN - 00044852)