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**31st January, 2014**

To,
Corporate Relationship Department
**BSE Limited**
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001

**National Stock Exchange of India Ltd.**
Exchange Plaza, Plot no. C/1,
G Block,
Bandra-Kurla Complex
Bandra (E)
Mumbai - 400 051.

**Company Code: BSE – 526235, NSE - MERCATOR**
**Re: Financial Results**

Dear Sir,

Pursuant to Clause 41 of the Listing Agreement, we enclose copy of unaudited financial results for the quarter/nine-months ended 31st December, 2013, duly approved and taken on record by the Board of Directors of the Company in its meeting held on 31st January, 2014.

The consolidated results are being published into newspapers.

Please acknowledge.

Thanking you,

Yours faithfully,
For **Mercator Limited**

**Amruta Saht**
**Company Secretary &**
**Compliance Officer**

MERCATOR LIMITED
(Formerly Mercator Lines Limited)
31 Mittal Tower - B, Nariman Point, Mumbai - 400021, India. Tel: +91 22 6637 3333 Fax: +91 22 6637 3344 mercator@mercator.in

**MERCATOR LIMITED**

Regd. Office: 3rd Floor, Mittal Tower, B-wing, Nariman Point, Mumbai-400021. Tel: 022-6637333

**PART I - Statement Of Unaudited Financial Results For The Quarter/Nine Months Ended December 31, 2013 (Rs. in Lakhs)**

| Sr. No. | Particulars | CONSOLIDATED | | | | | | STANDALONE | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | Quarter ended 31/12/2013 | Quarter ended 30/09/2013 | Quarter ended 31/12/2012 | Nine Months ended 31/12/2013 | Nine Months ended 31/12/2012 | Year ended 31/03/2013 | Quarter ended 31/12/2013 | Quarter ended 30/09/2013 | Quarter ended 31/12/2012 | Nine Months ended 31/12/2013 | Nine Months ended 31/12/2012 | Year ended 31/03/2013 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited | Reviewed | Reviewed | Reviewed | Reviewed | Reviewed | Audited |
| 1 | **Income from operations** | **94,966.07** | **88,637.17** | **80,935.23** | **255,628.49** | **272,681.24** | **373,335.38** | **12,990.03** | **11,121.23** | **14,398.98** | **32,340.37** | **41,468.83** | **55,149.42** |
| 2 | **Expenses** | | | | | | | | | | | | |
| | (a) Operating expenses | 26,090.39 | 24,665.95 | 18,605.63 | 66,288.02 | 55,738.99 | 77,252.28 | 4,671.21 | 3,780.28 | 4,330.53 | 12,314.63 | 13,600.07 | 19,242.75 |
| | (b) Bunker cost | 3,906.24 | 4,769.79 | 5,096.14 | 11,643.10 | 16,921.39 | 21,787.25 | 2,105.26 | 1,729.95 | 2,917.04 | 5,485.21 | 8,173.36 | 10,500.16 |
| | (c ) Vessel Hire charges | 2,084.16 | 3,370.90 | 6,665.80 | 6,580.35 | 19,660.78 | 22,839.25 | 579.69 | 1,085.70 | 2,344.15 | 2,215.75 | 5,868.10 | 8,214.56 |
| | (d) Coal Operating expenses | 39,910.26 | 37,137.54 | 38,609.98 | 112,814.49 | 127,725.20 | 182,903.59 | - | - | - | - | - | - |
| | (e) Employee benefits expense | 1,282.04 | 1,640.65 | 1,691.70 | 3,980.95 | 4,517.49 | 5,615.81 | 339.70 | 356.82 | 325.39 | 985.44 | 1,015.83 | 1,272.41 |
| | (f) Other expenses | 1,681.46 | 1,851.47 | 3,318.28 | 4,962.96 | 6,026.99 | 9,902.05 | 390.67 | 318.80 | 461.82 | 1,024.90 | 1,267.28 | 4,210.61 |
| | (g) Dry-docking expenses | 600.61 | 378.40 | 403.33 | 1,135.99 | 1,116.55 | 2,439.27 | 600.61 | 378.40 | 403.33 | 1,135.99 | 1,116.55 | 2,439.27 |
| | **Total expenses** | 75,555.16 | 73,814.70 | 74,390.87 | 207,405.86 | 231,707.39 | 322,739.50 | 8,687.13 | 7,649.94 | 10,782.26 | 23,161.92 | 31,041.17 | 45,879.77 |
| | **Operating Profit (PBIDT) [1 - 2]** | **19,410.91** | **14,822.47** | **6,544.36** | **48,222.63** | **40,973.85** | **50,595.88** | **4,302.90** | **3,471.29** | **3,616.72** | **9,178.45** | **10,427.66** | **9,269.65** |
| | Depreciation and amortisation expense | 12,378.73 | 10,757.50 | 11,829.65 | 32,729.88 | 33,889.33 | 44,748.22 | 1,687.56 | 1,707.27 | 2,634.08 | 5,017.05 | 8,377.79 | 10,915.55 |
| | Impairment | 309.50 | 601.47 | - | 910.97 | - | 8,791.15 | - | - | - | - | - | 8,118.00 |
| 3 | **Profit /(Loss) from operations before other income ,finance costs and exceptional items** | **6,722.68** | **3,463.50** | **(5,285.29)** | **14,581.78** | **7,084.52** | **(2,943.49)** | **2,615.34** | **1,764.02** | **982.65** | **4,161.39** | **2,049.87** | **(9,763.90)** |
| 4 | Other Income | | | | | | | | | | | | |
| | (a) Gain on foreign currency transactions (net) | (182.13) | 328.18 | 61.32 | 441.71 | 1,386.64 | 1,579.39 | (11.97) | (141.76) | (214.33) | 190.04 | 1,115.02 | 1,328.46 |
| | (b) Profit/(loss) on sale of assets | (56.99) | (0.11) | (6,264.93) | (52.21) | (6,265.13) | (7,413.61) | (0.17) | (0.11) | - | 4.61 | (0.20) | (1,093.28) |
| | (c) Profit/(loss) on sale of investments | - | 13.42 | 4.31 | 13.42 | 28.18 | 68.59 | - | 13.81 | 4.32 | 13.81 | 28.18 | 44.90 |
| | (d) Other income | 9.41 | 216.10 | 615.02 | 505.93 | 619.96 | 363.66 | 49.26 | 326.65 | 26.59 | 658.60 | 28.36 | 445.03 |
| 5 | **Profit/(Loss) from ordinary activities before finance costs and exceptional items (3 + 4)** | **6,492.97** | **4,021.09** | **(10,869.57)** | **15,490.63** | **2,854.17** | **(8,345.46)** | **2,652.45** | **1,962.61** | **799.22** | **5,028.46** | **3,221.23** | **(9,038.79)** |
| 6 | Finance costs (net) | 4,604.95 | 5,160.35 | 5,759.48 | 14,670.75 | 16,805.61 | 23,944.60 | 1,292.91 | 1,714.42 | 2,874.89 | 4,612.14 | 9,162.22 | 12,555.60 |
| 7 | **Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)** | **1,888.02** | **(1,139.26)** | **(16,629.05)** | **819.88** | **(13,951.44)** | **(32,290.06)** | **1,359.54** | **248.19** | **(2,075.66)** | **416.32** | **(5,940.99)** | **(21,594.39)** |
| 8 | Exceptional Items | - | - | 16,943.09 | - | 16,943.09 | 15,639.59 | - | - | - | - | - | - |
| 9 | **Profit/(Loss) from ordinary activities before tax (7 - 8)** | **1,888.02** | **(1,139.26)** | **(33,572.14)** | **819.88** | **(30,894.53)** | **(47,929.65)** | **1,359.54** | **248.19** | **(2,075.66)** | **416.32** | **(5,940.99)** | **(21,594.39)** |
| 10 | Tax expense | | | | | | | | | | | | |
| | Current | 1,009.17 | 72.46 | 428.79 | 1,491.56 | 1,018.78 | 1,860.01 | 15.91 | 6.32 | 50.00 | 47.87 | 150.00 | 150.00 |
| | Deferred | - | - | - | - | - | (542.22) | - | - | - | - | - | - |
| 11 | **Net Profit /(Loss) from ordinary activities after tax (9 - 10)** | **878.85** | **(1,211.72)** | **(34,000.93)** | **(671.68)** | **(31,913.31)** | **(49,247.44)** | **1,343.63** | **241.87** | **(2,125.66)** | **368.45** | **(6,090.99)** | **(21,744.39)** |
| 12 | Extraordinary items | - | - | - | - | - | - | - | - | - | - | - | - |
| 13 | **Net Profit /(Loss) for the period (11 + 12)** | 878.85 | (1,211.72) | (34,000.93) | (671.68) | (31,913.31) | (49,247.44) | 1,343.63 | 241.87 | (2,125.66) | 368.45 | (6,090.99) | (21,744.39) |
| 14 | Minority interest | (836.72) | (1,506.95) | (11,074.86) | (3,679.08) | (11,224.54) | (12,038.78) | - | - | - | - | - | - |
| 15 | **Net Profit /(Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14)** | 1,715.57 | 295.23 | (22,926.07) | 3,007.40 | (20,688.77) | (37,208.66) | 1,343.63 | 241.87 | (2,125.66) | 368.45 | (6,090.99) | (21,744.39) |
| 16 | Paid -up equity share capital (Face Value Re. 1/- each) | 2,448.92 | 2448.92 | 2448.92 | 2448.92 | 2448.92 | 2448.92 | 2,448.92 | 2,448.92 | 2,448.92 | 2,448.92 | 2,448.92 | 2,448.92 |
| 17 | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year | - | - | - | - | - | 217,175.99 | - | - | - | - | - | 64,543.09 |
| 18.i | **Earnings per share (before extraordinary items) (of Re.1/- each) (not annualised):** | | | | | | | | | | | | |
| | (a) Basic (Rs.) | 0.70 | 0.12 | (9.36) | 1.23 | (8.45) | (15.19) | 0.55 | 0.10 | (0.87) | 0.15 | (2.49) | (8.88) |
| | (b) Diluted (Rs.) | 0.70 | 0.12 | (9.36) | 1.23 | (8.45) | (15.19) | 0.55 | 0.10 | (0.87) | 0.15 | (2.49) | (8.88) |
| 18.ii | **Earnings per share (after extraordinary items) (of Re.1 /- each) (not annualised):** | | | | | | | | | | | | |
| | (a)Basic (Rs.) | 0.70 | 0.12 | (9.36) | 1.23 | (8.45) | (15.19) | 0.55 | 0.10 | (0.87) | 0.15 | (2.49) | (8.88) |
| | (b) Diluted (Rs.) | 0.70 | 0.12 | (9.36) | 1.23 | (8.45) | (15.19) | 0.55 | 0.10 | (0.87) | 0.15 | (2.49) | (8.88) |

**MERCATOR LIMITED**

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**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER/NINE MONTHS ENDED December 31, 2013**

| SEGMENTWISE CONSOLIDATED REVENUE RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER/NINE MONTHS ENDED DECEMBER 31, 2013 | | | | | | |
|---|---|---|---|---|---|---|
| | | | | | | (Rs in Lakhs) |
| Particulars | Quarter Ended | | | Nine Months Ended | | Year Ended |
| | 31-Dec-13 | 30-Sep-13 | 31-Dec-12 | 31-Dec-13 | 31-Dec-12 | 31-Mar-13 |
| | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| **1. Segment Revenue** (net sale/income from each segment should be disclosed under this head) | | | | | | |
| (a) Shipping | 26,745 | 24,616 | 24,563 | 67,402 | 86,075 | 111,653 |
| (b) Offshore | 8,121 | 8,011 | 6,916 | 23,169 | 20,158 | 26,860 |
| (c) Coal (Mining, Procurement and Logistics) | 46,038 | 42,494 | 41,873 | 129,996 | 140,927 | 200,691 |
| (d) Other | 13,891 | 14,073 | 8,264 | 36,023 | 27,556 | 36,143 |
| **Net sales/Income From Operations** | 94,794 | 89,195 | 81,616 | 256,590 | 274,716 | 375,347 |
| **2. Segment Results (Profit)(+)/ Loss (-) before tax and interest from Each segment)** | | | | | | |
| (a) Shipping | 157 | (550) | (31,246) | (3,238) | (29,085) | (43,209) |
| (b) Offshore | 2,339 | 2,034 | 2,024 | 6,536 | 5,751 | 7,559 |
| (c) Coal (Mining, Procurement and Logistics) | 3,834 | 1,473 | 1,234 | 9,097 | 6,692 | 8,330 |
| (d) Other | 164 | 1,065 | 175 | 3,096 | 2,553 | 3,338 |
| Less: (i) Interest | 4,605 | 5,160 | 5,759 | 14,671 | 16,806 | 23,945 |
| (ii) Other Un-allocable Expenditure net off Un-allocable income | - | - | - | - | - | - |
| **Total Profit Before Tax** | 1,888 | (1,139) | (33,573) | 820 | (30,895) | (47,929) |
| **3. Capital Employed** (Segment assets – Segment Liabilities) | | | | | | |
| (a) Shipping | 486,504 | 503,074 | 481,558 | 486,504 | 481,558 | 453,107 |
| (b) Offshore | 76,963 | 79,459 | 80,928 | 76,963 | 80,928 | 78,528 |
| (c) Coal (Mining, Procurement and Logistics) | 84,090 | 76,687 | 64,656 | 84,090 | 64,656 | 66,315 |
| (d) Others/Unallocated | (356,589) | (366,131) | (357,866) | (356,589) | (357,866) | (335,416) |
| **Total** | 290,969 | 293,090 | 269,276 | 290,969 | 269,276 | 262,534 |

**PART II - SELECT INFORMATION FOR THE QUARTER/NINE MONTHS ENDED DECEMBER 31, 2013**

| Sr. No. | Particulars | CONSOLIDATED | | | | | | STANDALONE | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | Quarter ended 31/12/2013 | Quarter ended 30/09/2013 | Quarter ended 31/12/2012 | Nine months ended 31/12/2013 | Nine months ended 31/12/2012 | Year ended 31/03/2013 | Quarter ended 31/12/2013 | Quarter ended 30/09/2013 | Quarter ended 31/12/2012 | Nine months ended 31/12/2013 | Nine months ended 31/12/2012 | Year ended 31/03/2013 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited | Reviewed | Reviewed | Reviewed | Reviewed | Reviewed | Audited |
| A | **PARTICULARS OF SHAREHOLDING** | | | | | | | | | | | | |
| 1 | Public shareholding | | | | | | | | | | | | |
| | -Number of shares | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 | 146,408,007 |
| | -Percentage of shareholding | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 | 59.78 |
| 2 | Promoters and Promoter Group Shareholding | | | | | | | | | | | | |
| | a) Pledged /Encumbered | | | | | | | | | | | | |
| | -Number of shares | - | - | 35,000,000 | - | 35,000,000 | 16,000,000 | - | - | 35,000,000 | - | 35,000,000 | 16,000,000 |
| | -Percentage of shares (as a % of the total shareholding of promoter and promoter group) | - | - | 35.54 | - | 35.54 | 16.25 | - | - | 35.54 | - | 35.54 | 16.25 |
| | -Percentage of shares (as a % of the total share capital of the company) | - | - | 14.29 | - | 14.29 | 6.53 | - | - | 14.29 | - | 14.29 | 6.53 |
| | b) Non-encumbered | | | | | | | | | | | | |
| | -Number of shares | 98,484,066 | 98,484,066 | 63,484,066 | 98,484,066 | 63,484,066 | 82,484,066 | 98,484,066 | 98,484,066 | 63,484,066 | 98,484,066 | 63,484,066 | 82,484,066 |
| | -Percentage of shares (as a % of the total shareholding of Promoter and Promoter group) | 100.00 | 100.00 | 64.46 | 100.00 | 64.46 | 83.75 | 100.00 | 100.00 | 64.46 | 100.00 | 64.46 | 83.75 |
| | -Percentage of shares (as a % of the total share capital of the company) | 40.22 | 40.22 | 25.92 | 40.22 | 25.92 | 33.68 | 40.22 | 40.22 | 25.92 | 40.22 | 25.92 | 33.68 |

| | Particulars | Quarter ended 31/12/2013 |
|---|---|---|
| B | **INVESTOR COMPLAINTS** | |
| | Pending at the beginning of the quarter | 0 |
| | Received during the quarter | 3 |
| | Disposed of during the quarter | 3 |
| | Remaining unresolved at the end of the quarter | 0 |

**Notes:**

1) These results reviewed by the Audit committee were taken on record by the Board of Directors at its meeting held on January 31, 2014.

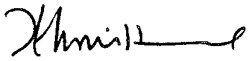
2) The Statutory Auditors have performed a Limited Review of standalone financial results for the quarter/nine months ended December 31, 2013.

3) In response to the qualification in the Auditors' Report on the consolidated financial statements for the year ended on 31st March 2013, it is clarified that the said consolidated financial statements were based on the management accounts of some of the overseas subsidiaries. The audit of these subsidiaries has since been completed and there was no material difference between the audited financials and the management accounts considered for consolidation.

4) The Company has identified segments into Shipping ( includes tanker, bulker and dredger), Offshore and Coal (includes mining, procurement and logistics). The ships are operating internationally. The performance of the segment is monitored on the basis of primary segment only.

5) The figures of the previous period/ year have been rearranged / regrouped wherever necessary.

**For Mercator Limited**



**H. K. Mittal**
**Executive Chairman**
31-Jan-14
Mumbai