



**May 15, 2025**

**Ref:- GHL/2025-26/EXCH/16**

The General Manager  
Dept. of Corporate Services  
BSE Limited,  
P J Towers, Dalal Street,  
Mumbai - 400 001

The Manager  
Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E), Mumbai - 400 051

**Scrip Code: 543654**

**Symbol: MEDANTA**

**Sub:** Disclosure of Key Performance Indicators (KPIs)

Dear Sir(s),

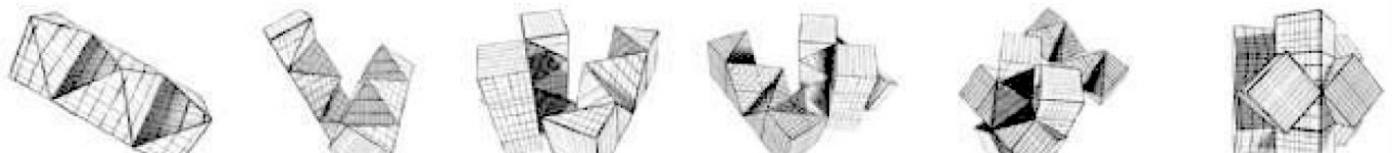
Pursuant to SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, please find attached herewith the Key Performance Indicators (KPIs) for FY 2024-25.

This is for your information and record.

**For Global Health Limited**

**Rahul Ranjan**  
**Company Secretary & Compliance Officer**  
**M. No. A17035**

**Encl: a/a**



Annexure I – Operational KPIs

FY23

S. No.	Description	Unit	Consol	Gurugram	Indore	Ranchi	Lucknow	Patna
1	Bed capacity/ installed beds (on a consolidated basis as well as for each hospital);	Nos	2,697	1,391	175	200	601	330
2	Operational beds (on a consolidated basis as well as for each hospital);	Nos	2,049	1,156	152	159	368	213
3	Facility build-up area (on a consolidated basis as well as for each hospital);	Lakh Sq. ft	47.0	20.7	0.7	1.9	13.7	10.0

FY24

S. No.	Description	Unit	Consol	Gurugram	Indore	Ranchi	Lucknow	Patna
1	Bed capacity/ installed beds (on a consolidated basis as well as for each hospital);	Nos	2,823	1,391	175	200	699	358
2	Operational beds (on a consolidated basis as well as for each hospital);	Nos	2,231	1,171	152	159	459	290
3	Facility build-up area (on a consolidated basis as well as for each hospital);	Lakh Sq. ft	47.0	20.7	0.7	1.9	13.7	10.0

FY25

S. No.	Description	Unit	Consol	Gurugram	Indore	Ranchi	Lucknow	Patna
1	Bed capacity/ installed beds (on a consolidated basis as well as for each hospital);	Nos	3,042	1,440	175	200	757	470
2	Operational beds (on a consolidated basis as well as for each hospital);	Nos	2,440	1,216	152	159	589	324
3	Facility build-up area (on a consolidated basis as well as for each hospital);	Lakh Sq. ft	47.0	20.7	0.7	1.9	13.7	10.0

**Annexure II - Operational KPI's and financial ratios on consolidated basis**

S.No.	Description	Unit	FY 23	FY 24	FY 25
1	Total occupied beds	Nos	1,205	1375	1514
2	Average occupancy levels	%	58.8%	61.6%	62.1%
3	Number of operation theatres	Nos	76	81	81
4	Number of ICU beds	Nos	572	664	733
5	Average revenue per occupied bed (ARPOB)	Rs. INR	59,098	61,890	62,722
6	Average length of stays in hospitals (ALOS)	Nos	3.3	3.2	3.2
7	Total number of hospitals	Nos	5	5	5
8	Total number of Clinics	Nos	6	6	8
9	Out-patient volumes	Nos	22,74,651	26,83,293	29,37,400
10	In-patient volumes	Nos	1,35,161	1,55,915	1,74,219
11	Income from health care services by patient type (out-patient)	Rs. Million	4,340	5,091	5,680
12	Income from health care services by patient type (in-patient)	Rs. Million	21,636	26,054	28,973
13	EBITDA (on a consolidated basis)	Rs. Million	6,771	8,737	9,562
14	EBITDA margin	%	24.5%	26.1%	25.4%
15	Gross debt to equity ratio	Times	0.35	0.14	0.10
16	Debt service coverage ratio #	Times	4.10	6.43	8.36
17	Trade receivables turnover ratio	Times	14.39	16.00	14.56
18	Return on equity	%	16.1%	17.9%	15.3%
19	Return on capital employed	%	14.4%	18.3%	18.1%
20	Current ratio (i.e., liquidity ratio)	Times	2.76	2.44	2.48
21	Capital turnover ratio	Times	2.68	3.68	4.04
22	Inventory turnover ratio and	Times	10.99	11.94	13.13
23	Payables turnover ratio	Times	8.80	9.01	10.44
24	In-patient revenue by method of payment (cash, third party administrator, CGHS, ECBS and Indian Railways, PSUs/ corporates and others)				
24.1	Cash	%	62.8%	60.9%	56.8%
24.2	TPA	%	23.7%	24.3%	25.2%
24.3	CGHS/ ECBS/ Indian Railways	%	8.5%	8.8%	9.7%
24.4	PSU & Corporate	%	3.3%	3.9%	4.3%
24.5	Others	%	1.7%	2.0%	3.9%

Consol is sum total of all hospitals for Operational parameters

Consol financials of GHL Consolidated including GHL, GHPPL and GHL Pharma.

No of Hospitals & Clinics are as on 31st March

CGHS: - Central Government Health Scheme

ECBS: - Ex-servicemen Contributory Health Scheme

# The calculation of DSCR for FY 2024 does not include the repayment of loans from IPO proceeds/refinancing.  
The calculation of DSCR for FY 2025 does not include the prepayment of loans during the year.

**Annexure III - Key ratios for mature and developing hospital**

<b>Total income contribution, EBITDA margin, ARPOB by mature hospitals (in operation for more than six years) and developing hospitals;</b>				
<b>S.No.</b>	<b>Key Metrics</b>	<b>FY 23</b>	<b>FY 24</b>	<b>FY 25</b>
1	Revenue Contribution % - Matured GHIL (GGN, Indore & Ranchi) *	73.3%	71.1%	69.3%
2	Revenue Contribution % - Developing*	26.9%	29.7%	29.0%
3	EBITDA Margins % - Matured GHIL (GGN, Indore & Ranchi)	23.0%	25.2%	24.8%
4	EBITDA Margins % - Developing	29.1%	32.2%	30.1%
5	<b>ARPOB</b>			
5.1	Mature Hospitals: GHIL (GGN, Indore & Ranchi) in Rs	60,456	64,748	67,755
5.2	Developing Hospital in Rs	55,988	56,726	54,303

- \* i. As a proportion of revenue generated by the relevant entity operating the hospital (being either GHIL, GHPPL as applicable) on a standalone basis to the consolidate total revenue of GHIL.  
ii. Developing hospital includes GHPPL (Patna), GHIL(Lucknow).  
iii. GHIL includes Lucknow unit post-merger of MHPL into GHIL during FY 2025. Lucknow unit financial data based on the internal MIS for FY 2025.