

Date: 11<sup>th</sup> June 2019

**The Secretary**  
BSE Limited  
New Trading Wing,  
Rotunda Building,  
PJ Tower, Dalal Street,  
Mumbai- 400001


**The Manager**  
National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block "G"  
5<sup>th</sup> floor, Bandra Kurla Complex,  
Bandra East,  
Mumbai- 400051

Sir,  
**Investors Presentation**

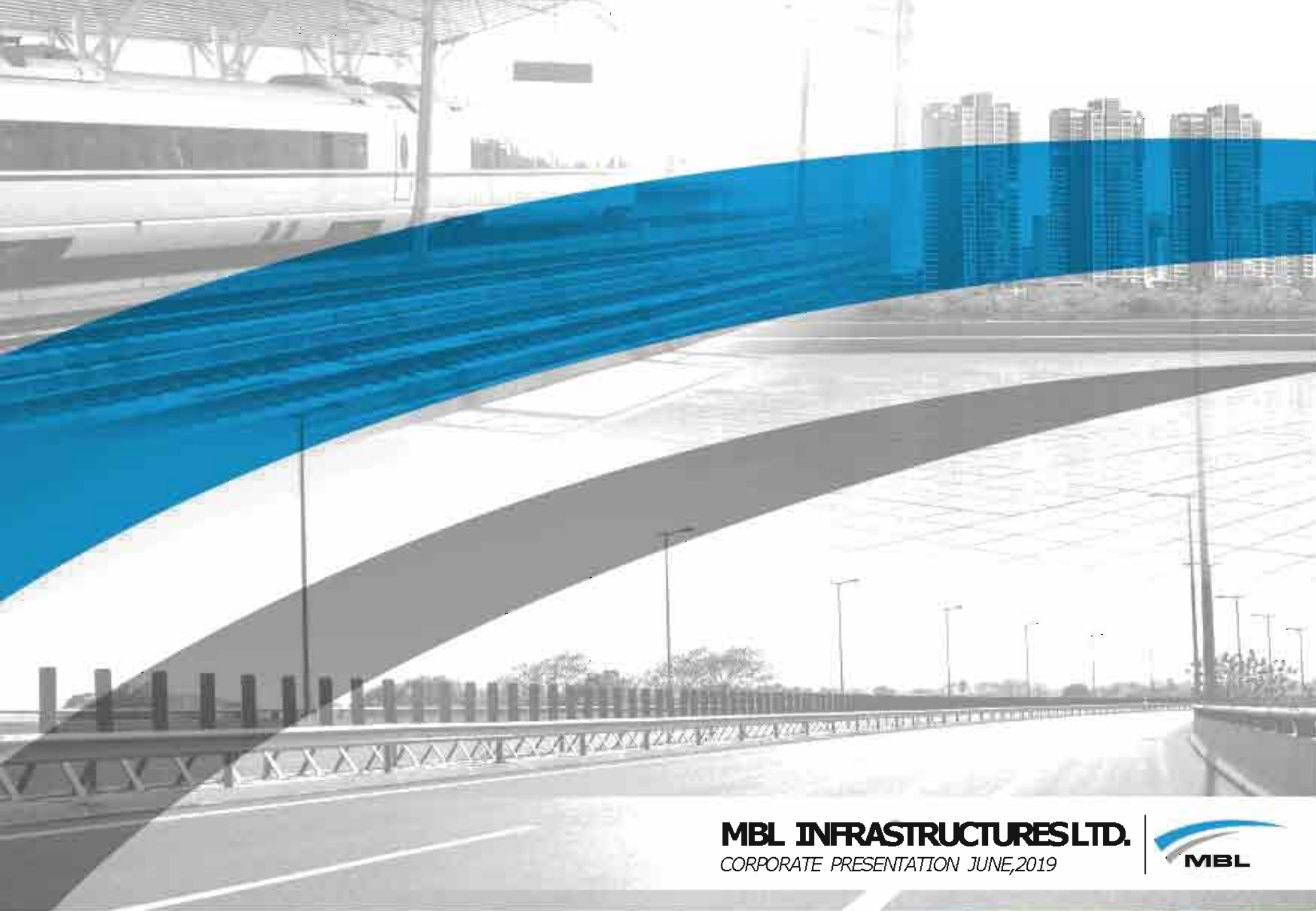
Please find enclosed Investors Presentation of the Company.

Please treat this as compliance with Regulation 30 of SEBI (Listing Obligations and Disclosures Requirement) Regulations 2015.

Thanking you,  
Yours faithfully  
For MBL Infrastructures Ltd.

  
Anubhav Maheshwari  
(Company Secretary)

Encl: a/a



**MBL INFRASTRUCTURES LTD.**  
*CORPORATE PRESENTATION JUNE, 2019*



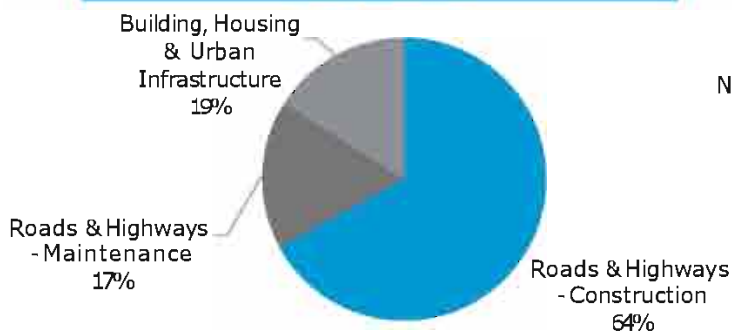
## Company Overview

- MBL Infrastructures Ltd. (MBL) was incorporated in 1995 and is listed on BSE & NSE since 2010 and is promoted by Mr. Anjaneer Kumar Lakhota. The shareholding of the Promoter and Promoter Group has increased to 68.49%.
- MBL Infrastructures Ltd. (MBL) is engaged in the execution of civil engineering projects in various business segments namely: **Highways** (EPC, BOT, O&M), **Building, Housing** & Urban Infrastructure, **Railways/Metro** and Other Infrastructure.
- MBL provides integrated engineering, procurement and construction (EPC) services for civil construction and infrastructure sector projects.
- MBL was among the first batch of contractors to be awarded the contracts of prestigious North South East West Corridor by NHAI and was the first to complete the project.
- MBL was amongst the early batch of contractors to be awarded contract for maintenance of National Highways by NHAI.
- MBL has witnessed a continuous growth in bid capacity and pre-qualification capability.
- The Company has a large fleet of sophisticated equipment, including hot mix plants, sensor pavers, tandem rollers, soil compactors, stone crushers, loaders, excavators, tippers, motor graders, concrete batching plants, transit mixers, concrete pumps, dozers, cranes etc.

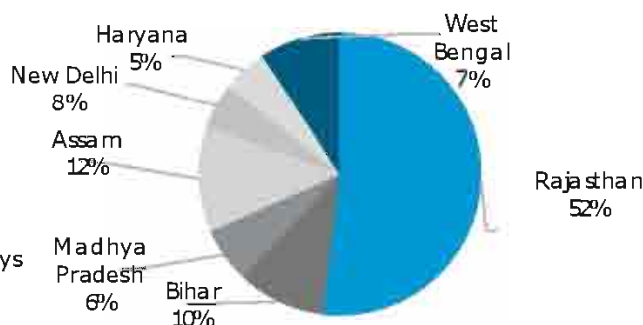
## Business Segments



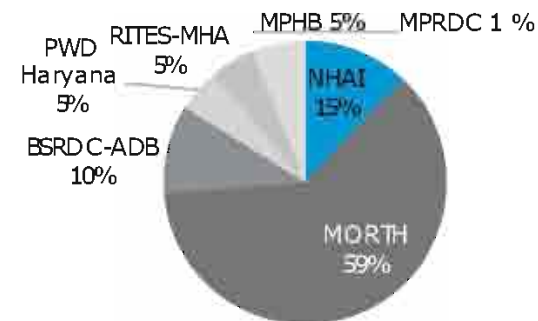
### Segments



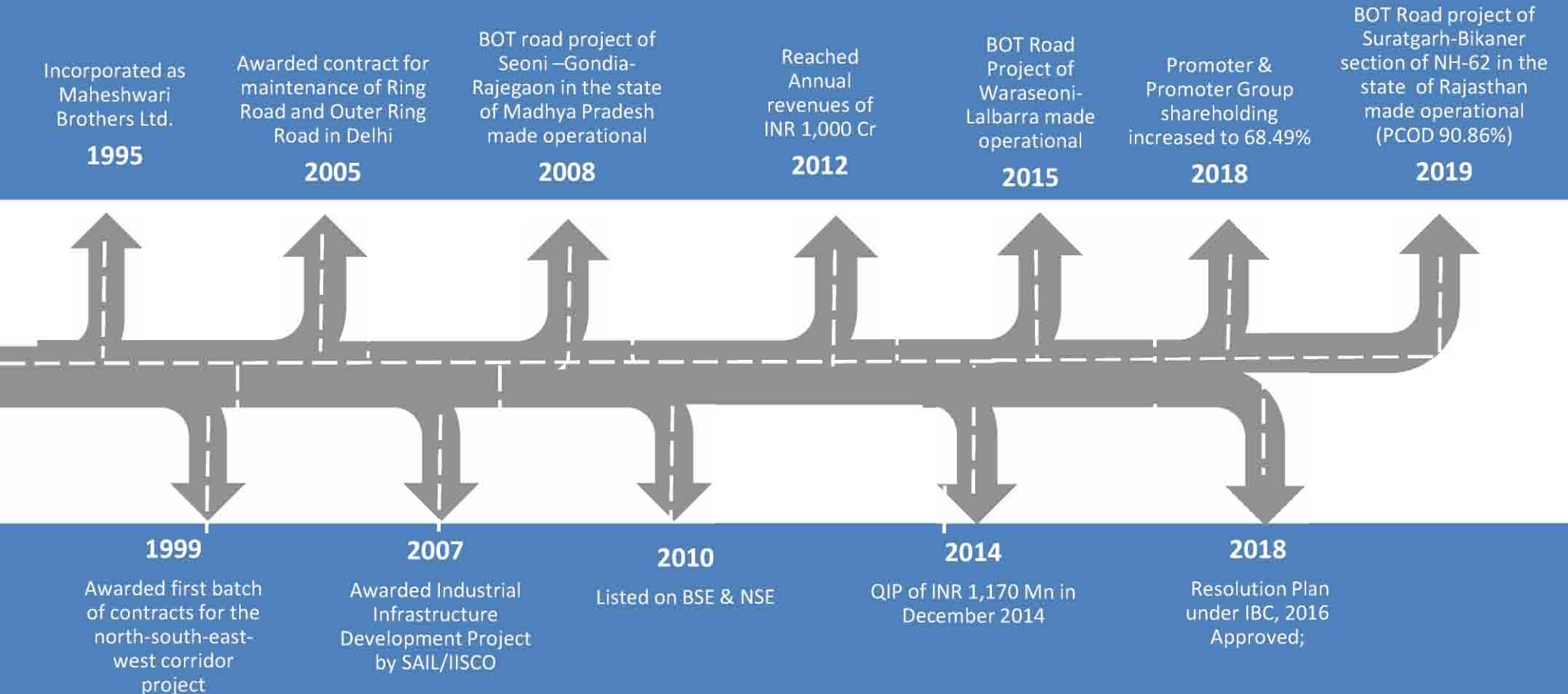
### State-wise Distribution of Order



### Clientele



# Key Milestones



## Mr. Anjaneer Kumar Lakhota (Chairman & Managing Director)

- Promoter of the Company
- Has over two decades of experience in the infrastructure industry.
- A commerce graduate from St. Xaviers College, Kolkata and is a fellow member of the Institute of Chartered Accountants of India.

## Mr. Ashwini Kumar Singh (Independent Director)

- Has been associated with SAIL as Director (Commercial) & Managing Director of Rourkela Steel Plant & other capacities and with Essar Steel Ltd as resident Director of their Jharkhand Unit.
- Holds a degree in electrical engineering from Jadavpur University, Kolkata.
- Fellow member of the Institute of Engineers, Indian Council of Arbitration, All India Management Association and the National HRD Network.

## Mr. Bhagwan Singh Duggal (Independent Director)

- Associated with CPWD for over three decades and retired as Director General (Works). He was involved in planning and design, modernisation & restorations of marquee governments. Retired as Director General- CPWD
- Architecture from School of Planning and Architecture-Delhi, Post Graduate Diploma in Housing, Planning & Building, Netherlands.

## Ms. Sunita Palita (Independent Director)

- A post graduate in Anthropology from Miranda House, Delhi University with a Post-graduate Diploma in Journalism from Indian Institute of Mass Communication, New Delhi.
- She is presently a life member of Indian Science Congress.

## NHAI Pre-Qualification for Public Private Partnership (INR Mn)

11,057

11,871

BOT (Toll) & Annuity

HAM

## Awards



2<sup>nd</sup> Fastest Growing Construction Company (Medium Category) in India and India's Top Challenger at the 14<sup>th</sup> & 13<sup>th</sup> Construction World Global Awards



MBL has been recognized amongst the Best Infrastructure Brands by Economic Times in 2016



3<sup>rd</sup> Fastest Growing Construction Company (Medium Category) at 10<sup>th</sup>, 11<sup>th</sup> and 12<sup>th</sup> Annual Construction World Global Awards



MBL Infrastructure Ltd. has been featured in Dun & Bradstreet's India's Leading Infrastructure Companies in 2016

## Certifications



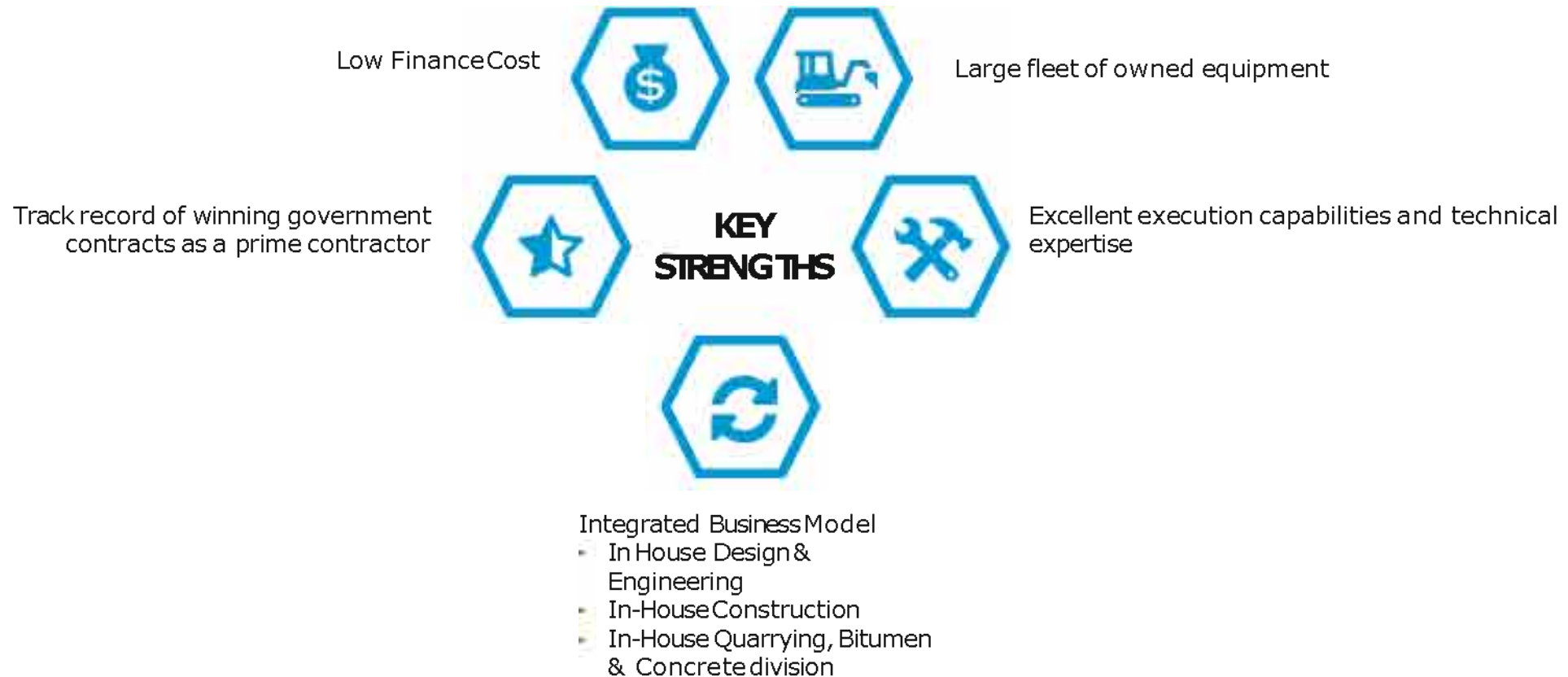
ISO 9001:2008



ISO 14001:2004



OHSAS 18001:2007



# Business Overview





## Highway Construction EPC

- In recent years, the company has executed and commenced a number of praiseworthy projects in the states of West Bengal, Madhya Pradesh, Maharashtra, Assam, Uttar Pradesh, Delhi, Rajasthan, Karnataka, Haryana, Odisha, Andhra Pradesh, Bihar and Uttarakhand.
- Huge opportunities are available to Company in its core competence area of Civil Engineering projects particularly in the roads and highways.



## Highway - BOT Projects

- MBL was an early entrant into the BOT space from 2002 onwards.
- NHAI Pre-qualification for Single BOT (Toll & Annuity) project up to INR 11,057 Mn.
- MBL has an integrated business model to execute the BOT projects which includes Design and Engineering, In-house construction Equipment Bank, Toll Collection and O&M, Traffic Estimation.



## Highway - O&M

- MBL was awarded the first ever contract for comprehensive maintenance of Inner & Outer Ring Road of NCT, New Delhi in 2005.
- The Company's road maintenance attracted public appreciation; this encouraged the government to award more maintenance contracts to private sector companies.



## Building, Housing & Urban Infrastructure

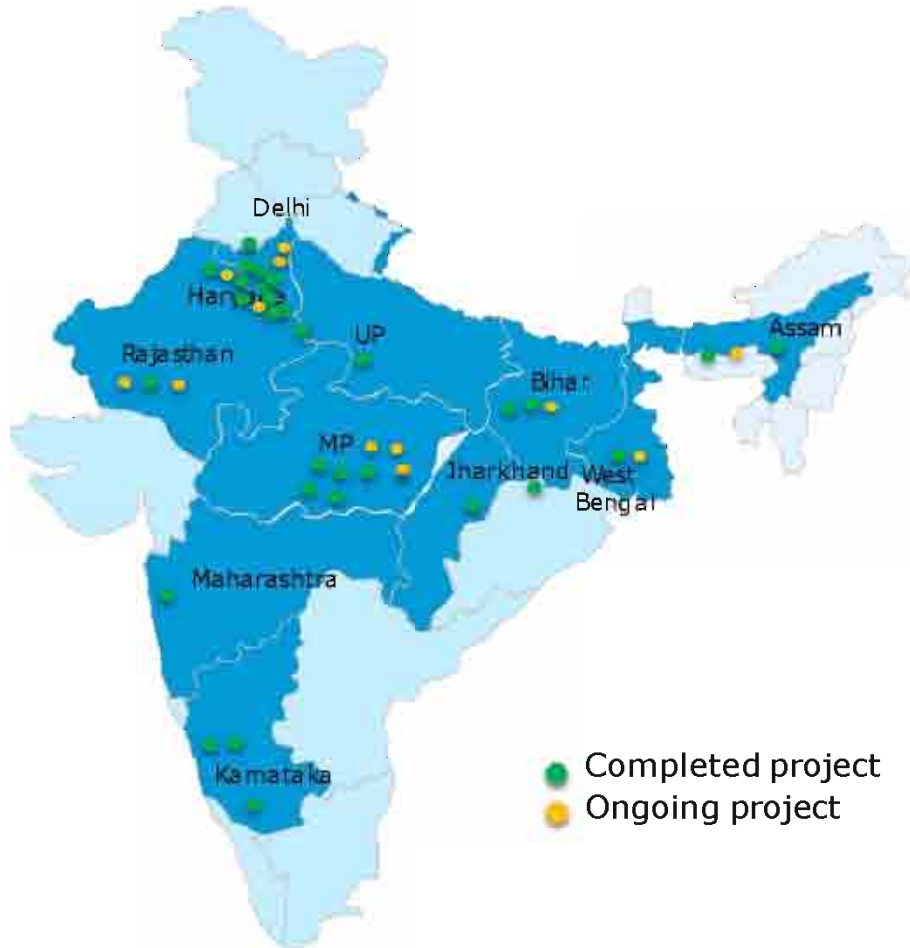
- MBL is also engaged in Industrial & Urban Infrastructure Development projects across the country.
- With its impeccable track record, the company gets good order flow from authorities such as PWD Haryana, MP Housing & Infrastructure Board, etc.
- MBL is currently executing several Housing / Building Projects PAN India as an EPC contractor.



## Railways/Metro & Other Infrastructure

- In Railways, the company has executed railway over bridge, railway under bridge works primarily and civil works.
- MBL has completed two RUBs at Narela & Badli and a ROB at Faridabad and three ROBs at Sonapat.

## PAN INDIA PRESENCE



## Excellent Relationship with Government Authorities & Marquee Clients



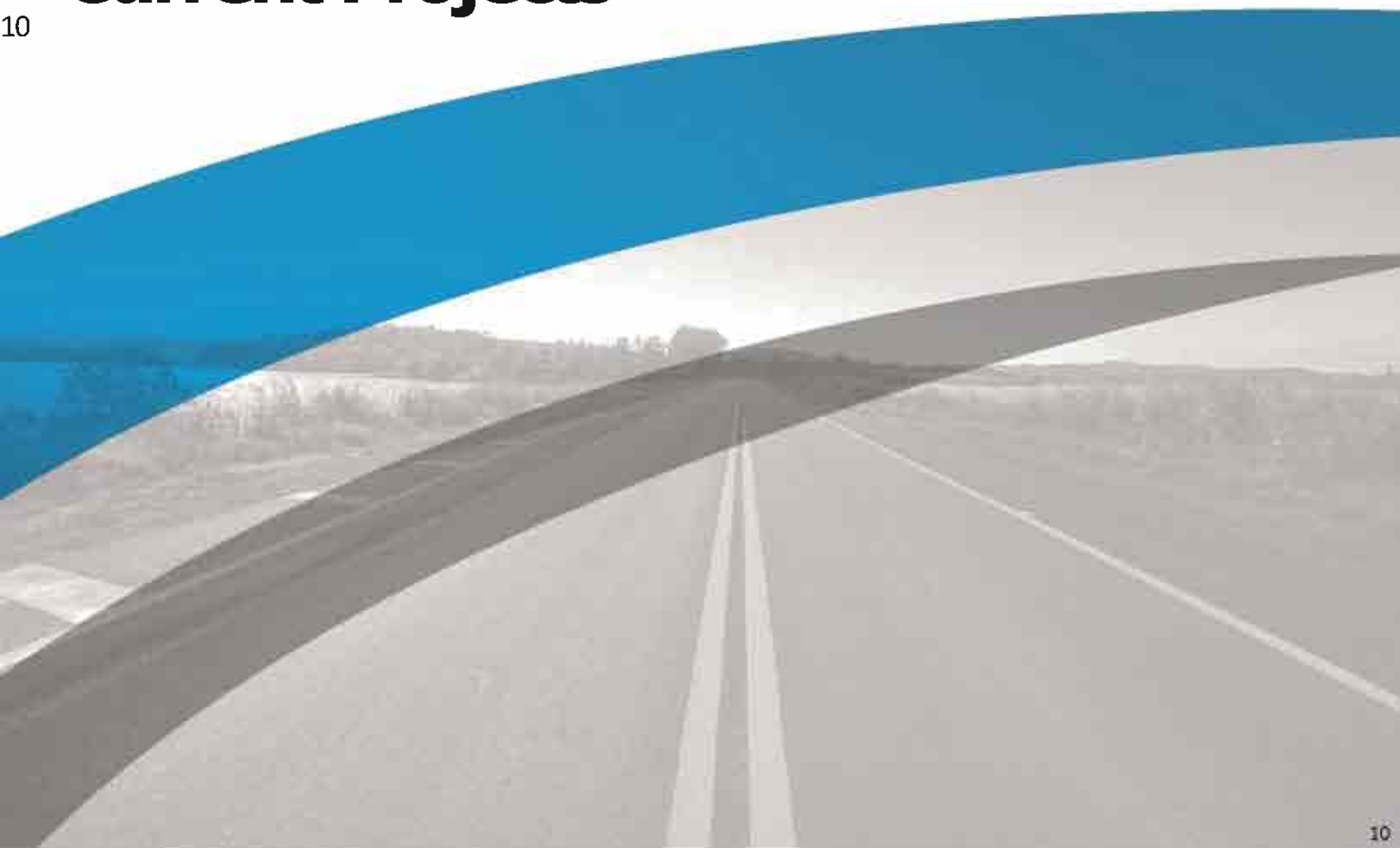
Madhya Pradesh  
Housing & Infrastructure  
Development Board



दिल्ली मेट्रो रेल कॉर्पोरेशन लिमिटेड  
 DELHI METRO RAIL CORPORATION LTD.  
 ( भारत सरकार एवं दिल्ली सरकार का संयुक्त उपक्रम )  
 ( A JOINT VENTURE OF GOVT. OF INDIA AND GOVT. OF NCT DELHI )

# Current Projects

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## Roads & Highways Construction Projects :-

S.No.	Project Name	Client	Amount (INR Mn)
1	Development & Operation of Bikaner - Suratgarh Section of NH-62 (Km. 553/869 of NH-11 to Km. 173/000 of NH-62 (earlier NH-15)) in the State of Rajasthan through PPP on DBFOT basis	Ministry of Road Transports & Highways	6,118.9 (PCOD 90.86% achieved)
2	Widening & Strengthening of existing National Highway from 2 Lane to 4 Lane from Km 183.000 to 163.895 of Sonapur to Guwahati Section of NH-37 in the State of Assam on EW-II under program of NHDP Package AS-03	National Highways Authority of India	2,145.9
3	Improvement / Upgradation of roads and bridges of Shivganj - Rafiganj - Goh-Uphara-Devkund-Baidrabad Road (SH-68), Package-1	Bihar State Road Development Corporation Ltd.	1,817.8
4	Rehabilitation and up gradation of Pundibari to Baxirhat section of NH-31 from Km 770.00 to 816.00 of NH-31 in the State of West Bengal to two lanes with paved shoulders under NHDP-IV on EPC basis	Ministry of Road Transports & Highways	1,646.1
<b>Total</b>			<b>11,849.2</b>

## Roads & Highways Maintenance Projects :-

S.No.	Project Name	Client	Amount (INRMn)
1	Maintenance of Bikaner - Suratgarh Section of NH- 62 (Km. 553/869 of NH-11 to Km. 173/000 of NH-62) in the State of Rajasthan	Ministry of Road Transports & Highways	3,012.2
2	Maintenance of Waraseoni-Lalbarra Road in the state of Madhya Pradesh	M.P.Road Development Corporation Ltd	98.5
<b>Total</b>			<b>3,110.7</b>