

Date: 18.04.2026

National Stock Exchange of India Limited
Exchange Plaza
Bandra Kurla Complex,
Bandra (East)
Mumbai-400 051

Company Code: MBAPL

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Result Presentation for the Quarter-4 for the financial year 2025-26 of the Company. The same shall also be uploaded on Company's website.

The above is for your kind information and records.

Thanking You,

For Madhya Bharat Agro Products Limited

PALLAVI
SUKHWAL

Digitally signed by PALLAVI
SUKHWAL
Date: 2026.04.18 10:19:04 +05'30'

Pallavi Sukhwai

(Company Secretary & Compliance Officer)

M.No. – A43744

Place: Bhilwara



Madhya Bharat Agro Products Ltd (MBAPL)

(A Unit of Ostwal Group of Industries)

Q4 & FY26

Financial Results presentation





Safe Harbor

This presentation may contain forward-looking statements regarding future business developments and economic performance. These statements related to Madhya Bharat Agro Products Ltd (MBAPL) are based on current expectations and projections that involve a number of risks and uncertainties. Factors that could cause actual results to differ materially include market conditions, regulatory changes, competitive pressures, and technological advancements. We undertake no obligation to revise any forward-looking statements to reflect future events or circumstances.

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MBAPL Overview





Acquired in 2004, transformed from loss making into a powerhouse.

- MBAPL, **India's 3rd largest** Private sector Phosphatic Fertiliser company with ongoing capacities expansion from 9 lakh MTPA to ~16 lakh MTPA.
- Led by **Result oriented Experienced Team**–
 - Mr. M.K Ostwal (Chairman)**, a technocrat entrepreneur and pioneer in SSP production from BRP.
 - Mr. Pankaj Ostwal (MD) and Mr. Praveen Ostwal (Director)** being turnaround specialists. Have turned 4 loss making fertilizer plants operating with sustainable healthy profits.
- It manufactures and markets fertilizers under the brands **'Annadata'** (SSP) and **'Bharat'** (NPK/DAP complex).



Key Metrics

- A +** Crisil & ICRA Credit Rating
**Upgraded from A Stable*
- 19%** Chhattisgarh **9%** Madhya Pradesh
SSP market share
- 3** Manufacturing Unit
MP & Maharashtra
- ~16 Lakhs MTPA*** Fertilizer Capacities
**Including 6.6 Lakhs MTPA in progress*
- 11 #** States Covered
#Post expansion-15 states
- 170+** Marketing Professionals
- 3,000+** Wholesalers/dealers
- 40,000+** Retailers

Manufacturing Units	Locations	Installed / Planned Capacity (In MT)	Backward Integration Capacity (In MT)	Credentials
	Sagar, Madhya Pradesh	<ul style="list-style-type: none"> SSP- 2,40,000 NPK/DAP- 3,30,000 	<ul style="list-style-type: none"> BRP-1,89,000 PA-69,000 SA- 3,30,000 	<ul style="list-style-type: none"> Close to Rock mines Located on Chattarpur Kanpur National Highway
	Dhule, Maharashtra	<ul style="list-style-type: none"> SSP- 3,30,000 NPK/DAP(WIP)-3,30,000 NPK/DAP(Proposed)- 3,30,000 	<ul style="list-style-type: none"> SA – 1.98,000 SA(Proposed) – 3,96,000 PA(WIP)- 99,000 PA(Proposed)- 66,000 	<ul style="list-style-type: none"> Closest to Hazira port Maharashtra - highest fertiliser consuming state

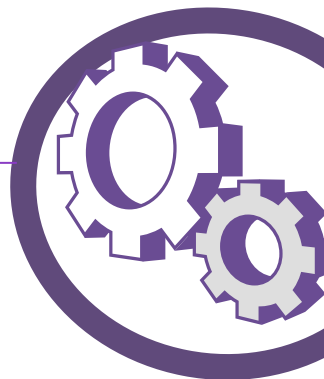


FY26 Key Highlights: Peak Performance Year



Financial Highlights

- ₹1,867 Cr revenue **Highest ever**
- ₹ 150 Cr PAT **All time High**
- ₹ 17.14 EPS **Record High**
- Delivered all metrics record breaking performance.



Operational Highlights

- **>100%** NPK/DAP utilization
- **98%** Record high utilization of SSP
- **4,75,154 MT** Record Production Volume
- **4,72,270 MT** Record Sales Volume



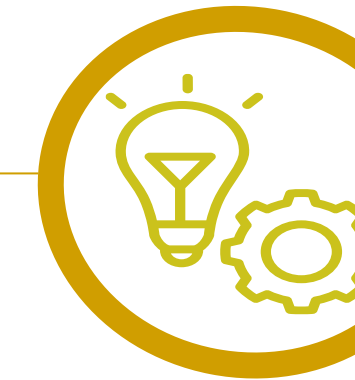
Green Ammonia

- **130K MTPA** Massive Sourcing Deal is secured
- **10 years** long-term pivotal contract under the Government of India's NGHM scheme



Capacity Expansion

- **330K MT** SSP(+**138%** Dhule New Plant)
 - **90K MT** NPK/DAP (+**38%**)
 - **363K MT** Sulphuric Acid (+**220%**)
- Funded via term loan and internal accruals, ensuring a de-risked capital structure.



Innovation-Driven Growth

- Successfully scaled key products: **Bharat Urea SSP & Annadata Super 6**
- Strengthening demand across core portfolio, supported by strategic imports of other variants



Crisis-Tested Resilience

- Secured critical raw materials through experienced leadership and long-term vendor ties.
- Maintained operational stability with disciplined inventory planning and proactive measures



Strengthening Scale Through Capacity Expansion

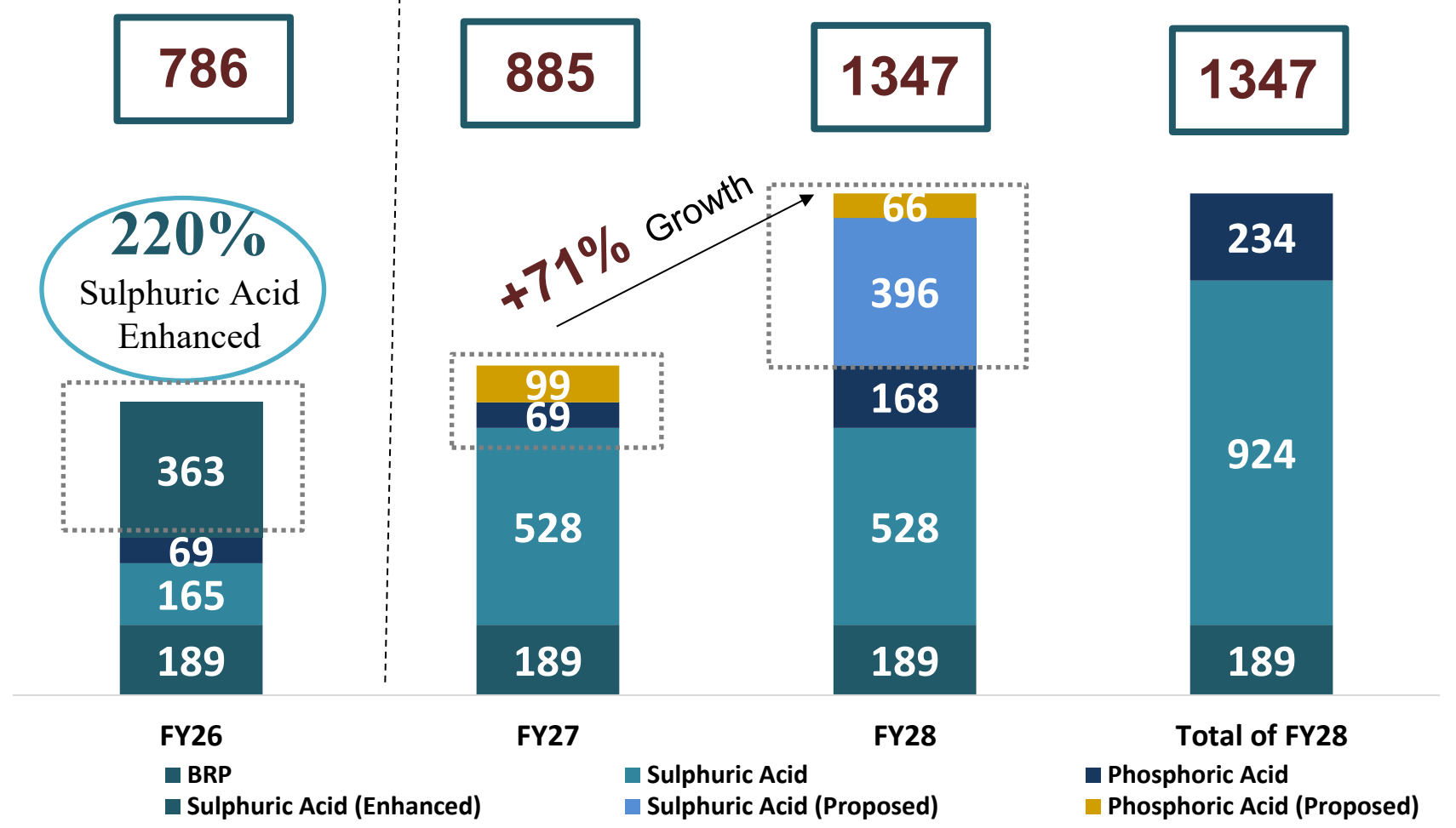
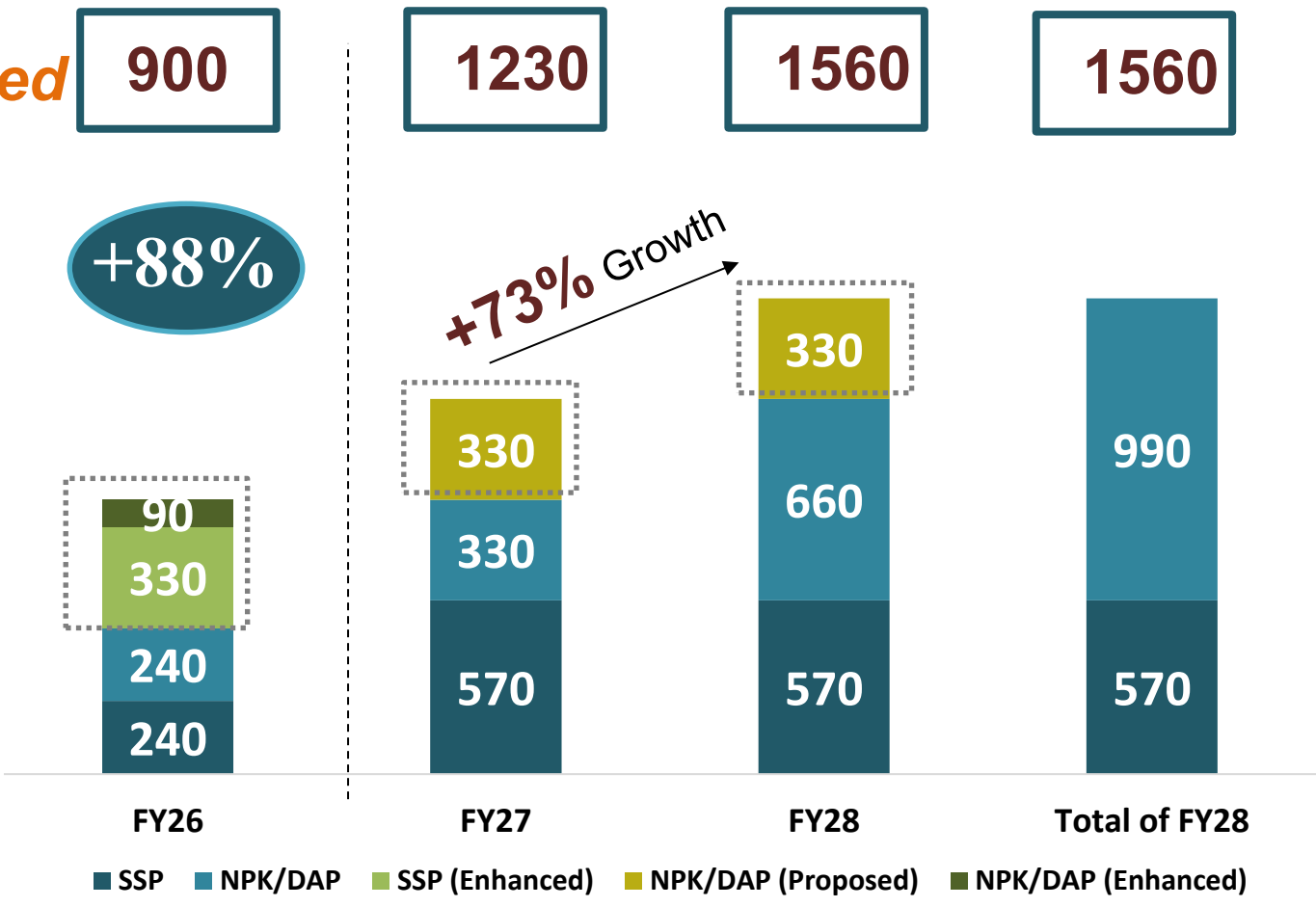
Fertiliser Capacities (in '000 MT)

Intermediates Capacities (in '000 MT)

Expansion Commissioned

+138%
SSP
Enhanced

+
+38%
NPK/DAP
Enhanced



Projects	Capacities	Commissioning date
Early commissioning achieved in Dhule, Mah & Sagar, Madhya Pradesh Facility	<ul style="list-style-type: none"> SSP (MH): 3,30,000 MT NPK/DAP (MP): 90,000 MT Sulphuric Acid (MP): 1,65,000 MT Sulphuric Acid(MH): 1,98,000 MT 	March 2026
Phase I Integrated NPK/DAP Plant at Dhule, Maharashtra	<ul style="list-style-type: none"> NPK/DAP: 3,30,000 MT Phosphoric Acid: 99,000 MT 	October 2026
Phase II Integrated Expansion at Dhule plant	<ul style="list-style-type: none"> NPK/DAP: 3,30,000 MT Phosphoric Acid: 66,000 MT Sulphuric Acid: 3,96,000 MT 	October 2027



Leading the Industry Through Unmatched Performance and Scale Expansion



OGI's Leading Industry positions



India's First Private Leader in Low-Grade Rock Phosphate Beneficiation



Largest position in India's SSP sector with a 9% national market share.



Largest private producer in India's NPK/DAP sector, with targeted expansion

Best Production Award for SSP Fertilizer Plant



M/s Madhya Bharat Agro Products Limited, received the prestigious Best Production Award 2023 for their SSP Fertilizer Plant

Our Returns vs. Industry Average* (5 Year CAGR)

	MBAPL		INDUSTRY AVERAGE	
Revenue Growth	59%	↑	12%	↑
EBITDA Growth	40%	↑	14%	↑
PAT Growth	49%	↑	29%	↑
EPS	49%	↑	14%	↑

*Source: Industry average is based on publicly available information of PPL, Coromandel, FACT, Deepak, GNFC, GSFC, RCF & MCF

Strategically positioned in Central India

- Exclusive player positioned in central India with complex fertilisers
- Central location of plants provide strategic advantage to serve entire country
- Strong on-ground presence backed by 3,000+ wholesalers and 40,000+ retailers across 11 states

OGI Secures India's Largest Green Ammonia Supply Deal – 130k in MBAPL



- OGI, a powerhouse in India's phosphatic fertilizer sector, has signed a sourcing agreement for Green Ammonia with SECI 2026.
- Under this landmark deal, OGI will secure green ammonia annually as part of the Government of India's National Green Hydrogen Mission (NGHM), positioning it as the nation's largest future consumer of green ammonia.

Exclusive Expertise Turning Risk into Reward



- **Dismantling & Rebuilding:** Successfully relocated high quality fertilizer plants, now operational beyond original capacity, an exclusive blend in India.
- **Turning around sick units:** OGI Successfully transformed 4 loss-making units into fully profitable operations
- **Value Creation:** Converting high-risk, complex operations into profitable venture



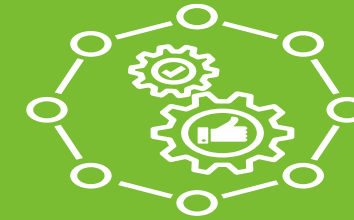
Leading Industry Player

- Part of OGI which is the **2nd largest SSP fertilizer producer in India and 3rd largest Private sector NPK/DAP Fertilizer company with planned expansion**
- India's **exclusive producer of complex fertilizer in Central India**
- **Leading in industry performances with outstanding returns**
- **Strong distribution network**
- **Key contributor to Make in India**



Cost-Efficient Investment

- **Only player to relocate plants** and enhance its capacities
- **Strategic plant locations** having operational cost advantage
- **Capital savings** by developing and enhancing low-cost quality assets from sick firms
- **Advanced capacities and added new products with cost competitiveness**



Significant Value Driver

- Record of **turning around** sick units into cash-generating valuable assets
- **Continuous expansions to drive growth**
- **Distinct advantage with continuous innovation and emerging technologies**
- **In-house power generation through solar power and waste heat utilization**

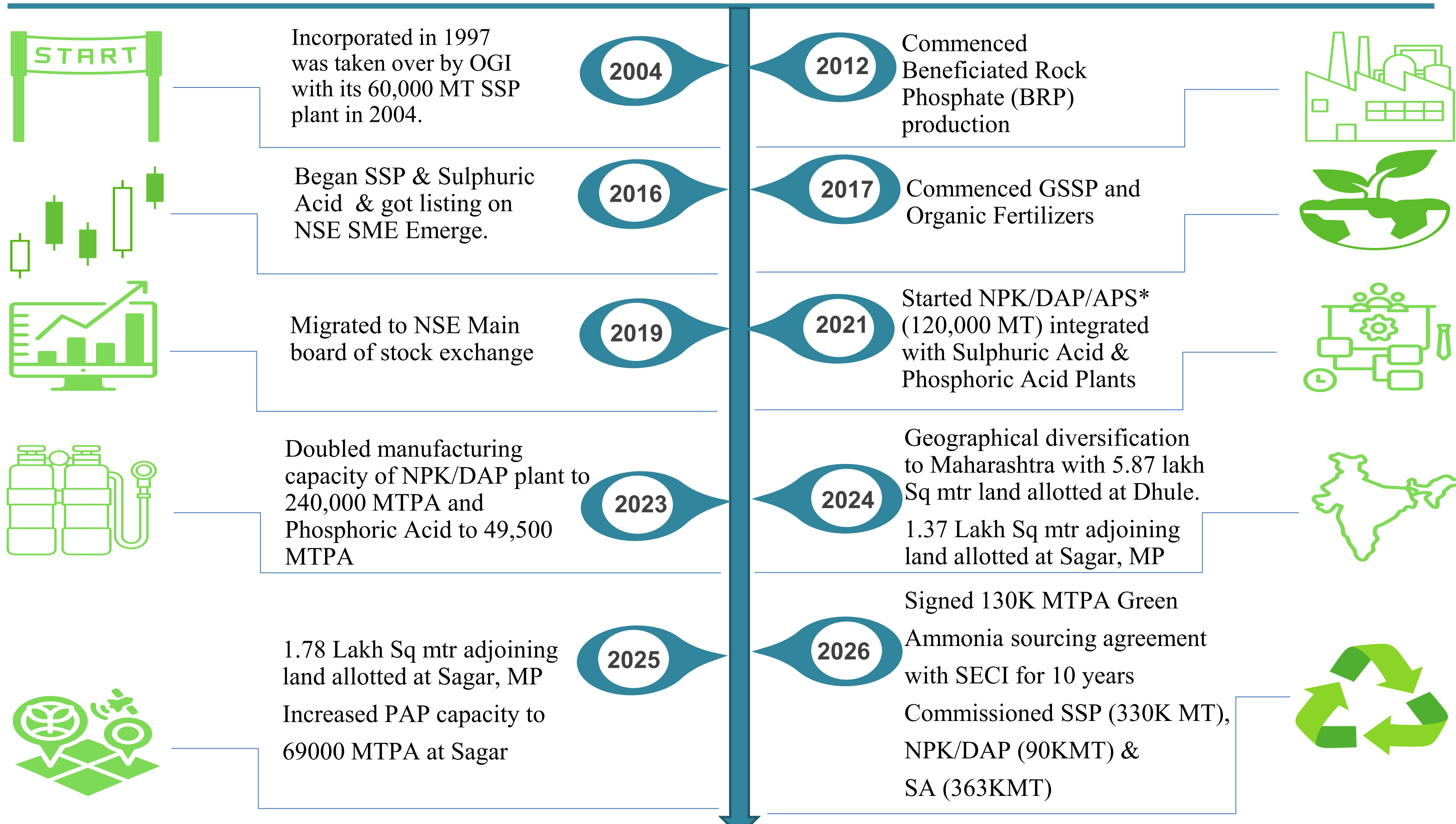


Extensive Integration

- **Advantaged with beneficiation of low-grade rock phosphate**
- **In-house manufacturing of Sulphuric and Phosphoric acid**
- **Assured rock phosphate supplies with long term contracts**
- **Favourable, cost-effective material pricing driving predictable profitability**



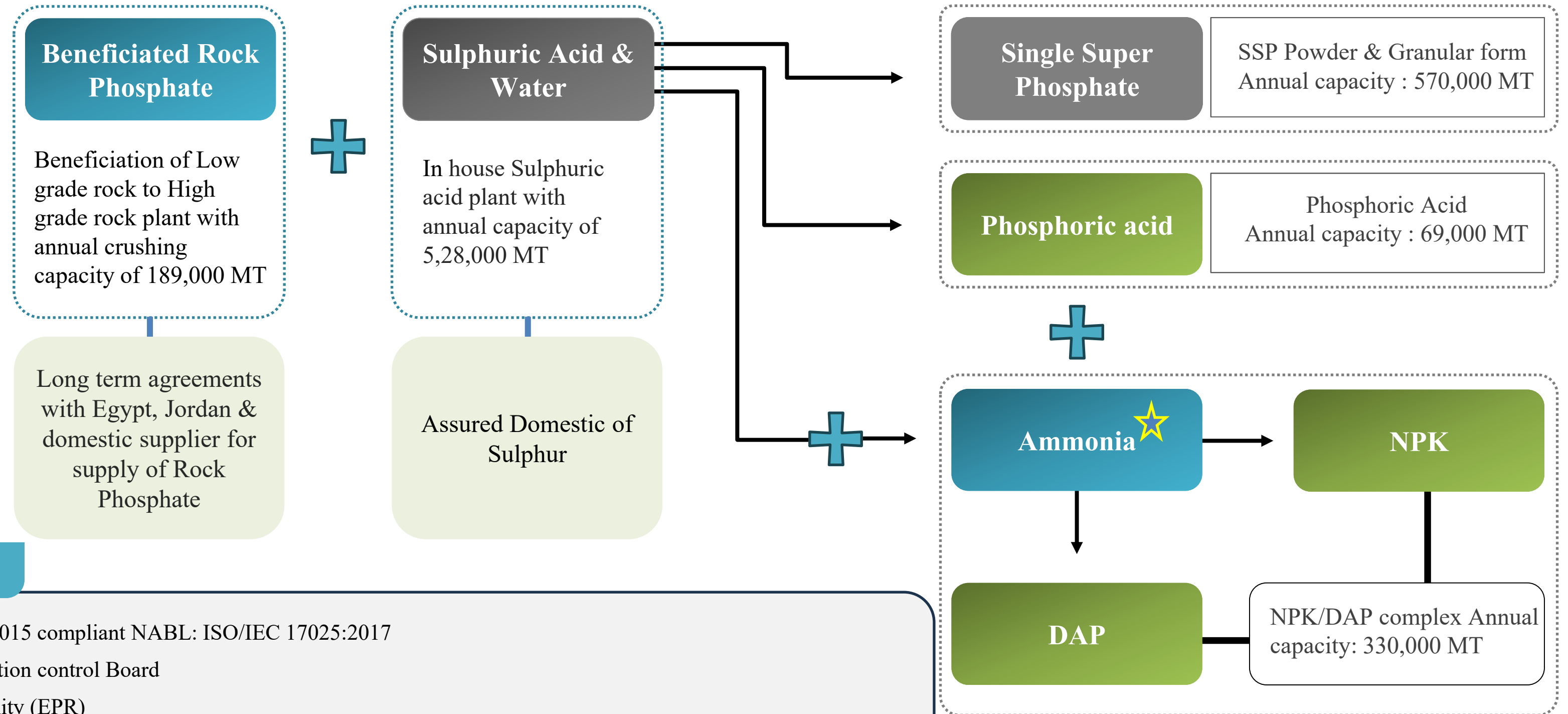
Journey So Far



★ *On track to become India's third -largest private-sector phosphatic fertiliser company*



India's only manufacturer with extensively backward-integrated operations



Certifications

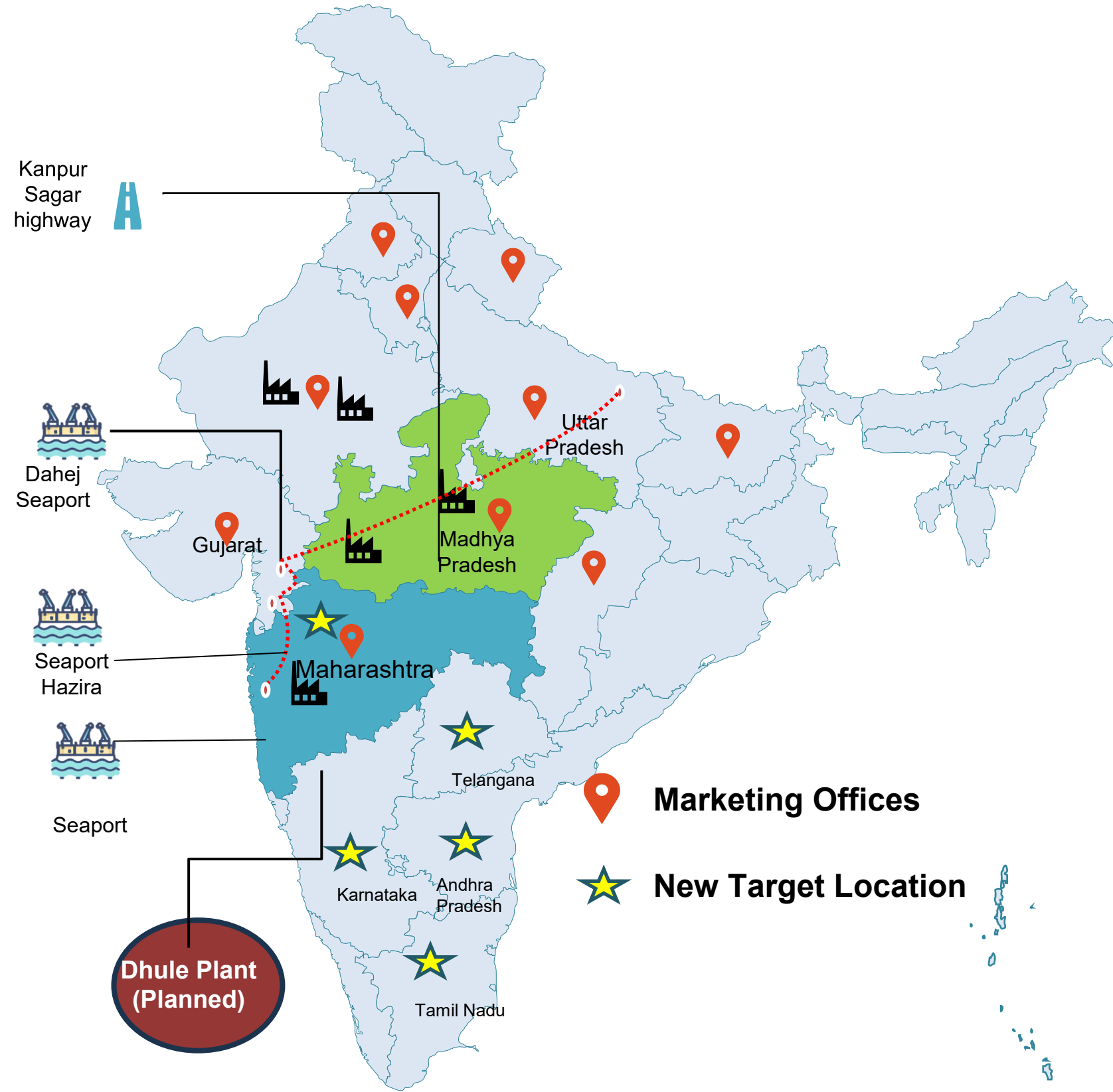
- All facilities are ISO 9001:2015 compliant NABL: ISO/IEC 17025:2017
- All Consent from State pollution control Board
- Extended product responsibility (EPR)
- Bureau of Indian standard BIS certification for by product

★ Secured with Long-Term Supply of Green Ammonia

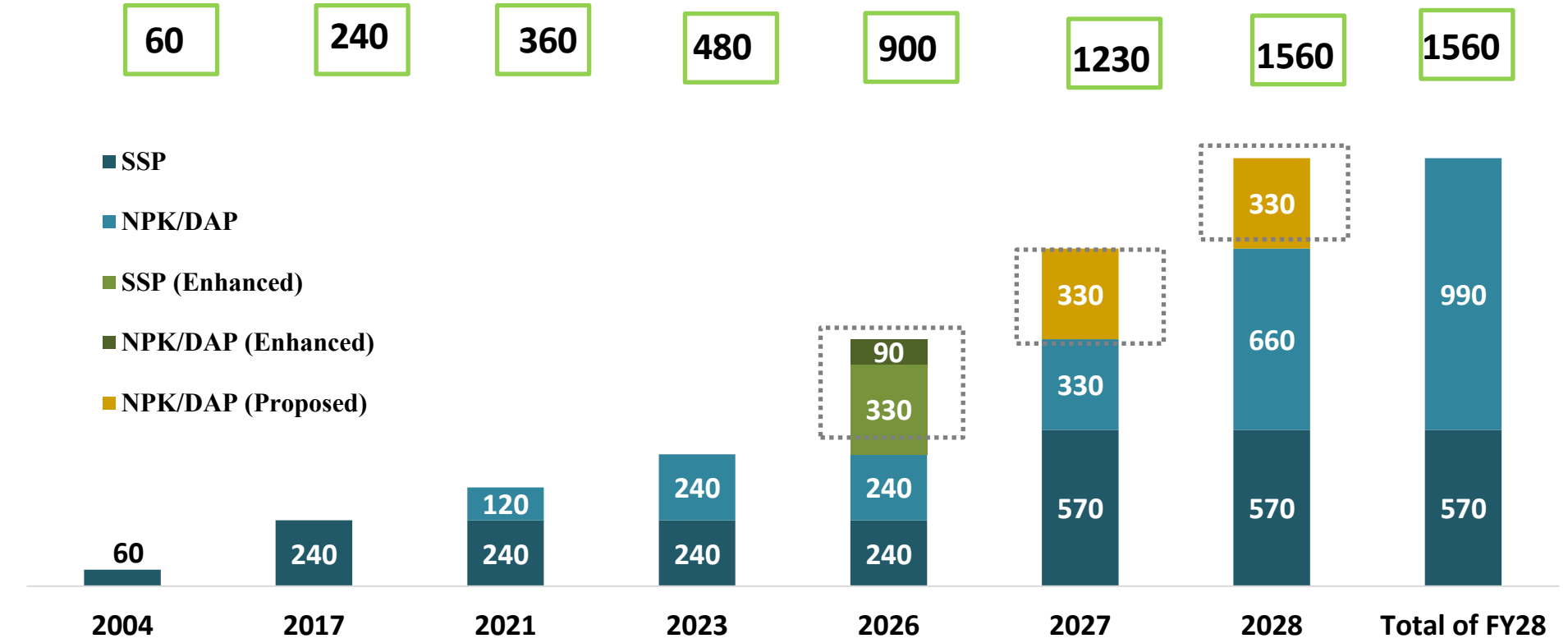
Access to low grade rock phosphate for beneficiation and backward integration ensures sustainable and efficient operations



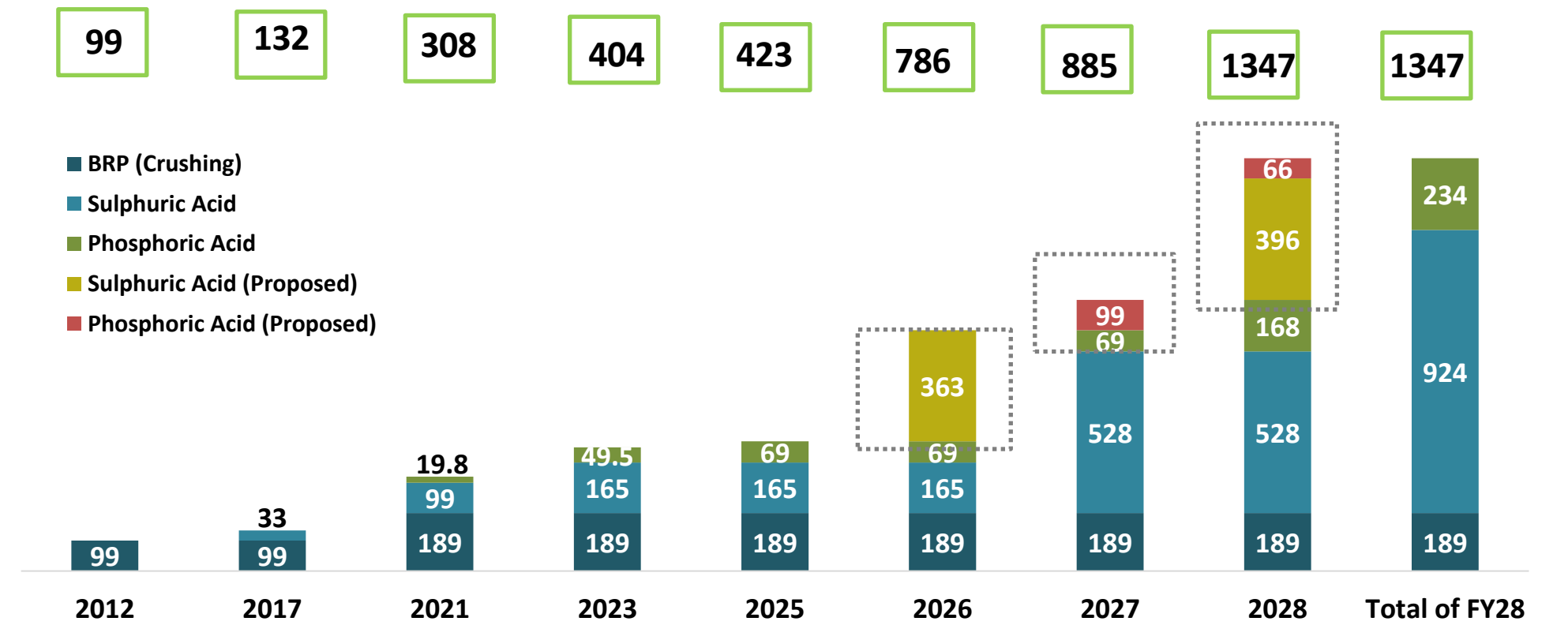
Strategic Location with continuous expansions



Fertiliser Capacities (in '000 MT)



Intermediates Capacities (in '000 MT)



Q4 & FY26 PERFORMANCE





M.K. Ostwal

(Promoter, Chairman & Director)

Commenting on the results for Q4 & FY26, Mr. MK Ostwal- Promoter, Chairman & Director said, “Our sustained exceptional performance validates our relentless drive for excellence.”

It gives me immense pride to share that MBAPL has delivered a landmark performance in the financial year 2025-26. This year stands as a testament to our operational resilience, strategic foresight, and our unwavering commitment to the heart of India: the agricultural community.

Our core philosophy—“Achieving Better Profitability through Optimized Opex and Strategic Capex”—continues to be our North Star. In FY26, we achieved peak capacity utilization and record-breaking revenues, driven by our robust backward integration model. This strategy does more than just secure our supply chain; it ensures our profitability remains a benchmark for the sector and reinforces the deep trust farmers place in our brands. Our credit ratings were recently upgraded to A+/Stable by both CRISIL and ICRA. This reflects our disciplined balance sheet management and the growing confidence of the financial community.

We enter FY27 with a significantly larger and more efficient asset base. By fast-tracking key expansions in March 2026, we have dramatically shifted our production frontier:

- *SSP (Dhule): Capacity added 3,30,000 MTPA.*
- *Sulphuric acid (Dhule): Capacity added 198000 MTPA*
- *NPK/DAP(Sagar): Capacity increased by 38% to 3,30,000 MTPA.*
- *Sulphuric Acid (Sagar): More than Doubled to 3,30,000 MTPA.*

Vision for Sustainable Growth: *Our roadmap for future is built on three strategic pillars:*

Project Momentum: *The DAP / NPK expansion of Dhule project remains on track and is poised to be a significant revenue driver in the upcoming fiscal year.*

Market Leadership: *Expanding our footprint across Western and Southern India to curb import dependency and solidify our presence in these high fertiliser consuming regions.*

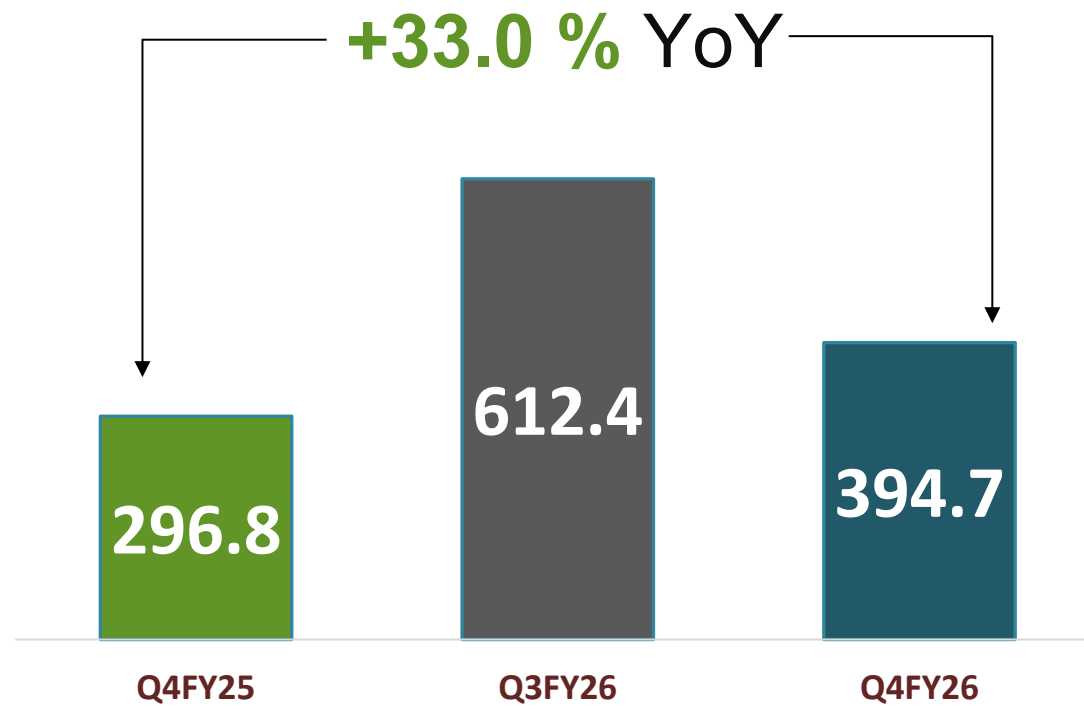
Green Leadership: *We have taken a definitive step toward sustainability by securing a long-term supply of 130K MTPA of Green Ammonia. This not only de-risks our raw material sourcing but significantly reduces our carbon footprint.*

We are strengthening India's agri-future and building a foundation for enduring value creation. By prioritizing innovation and deepening our strategic partnerships, we have fortified our market position and are primed to deliver sustainable, long-term value for our stakeholders.

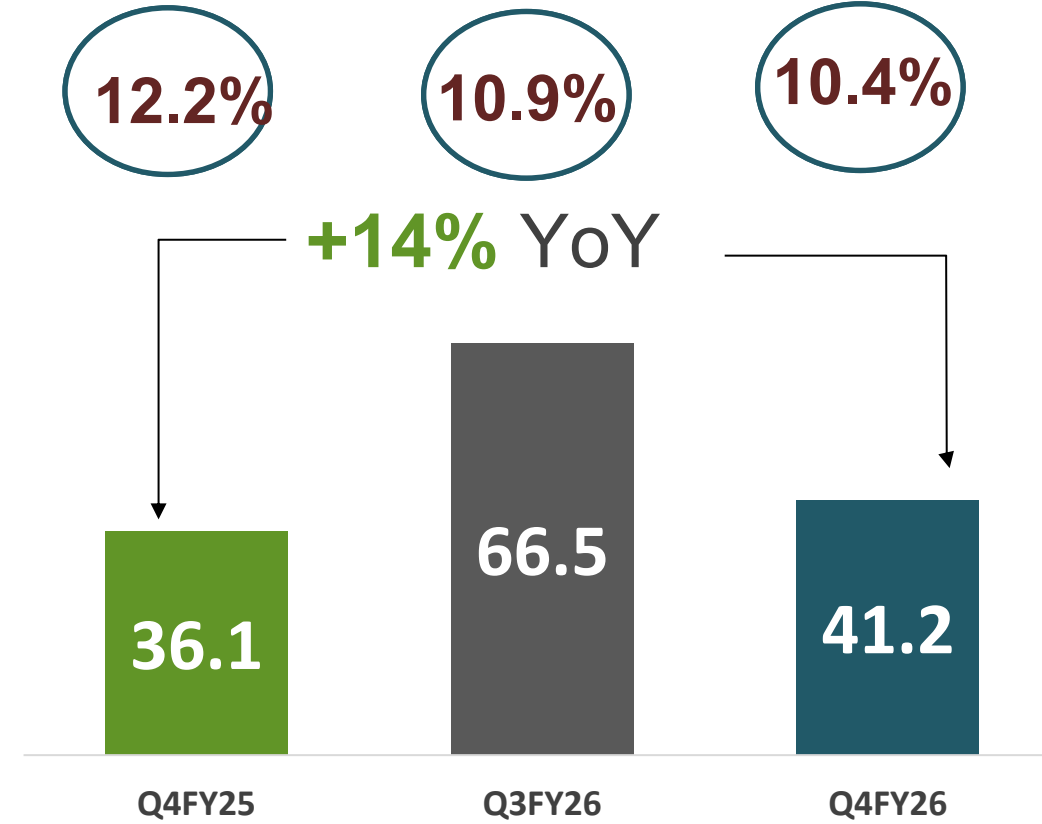


Q4 FY26 Growth & Profitability Snapshot

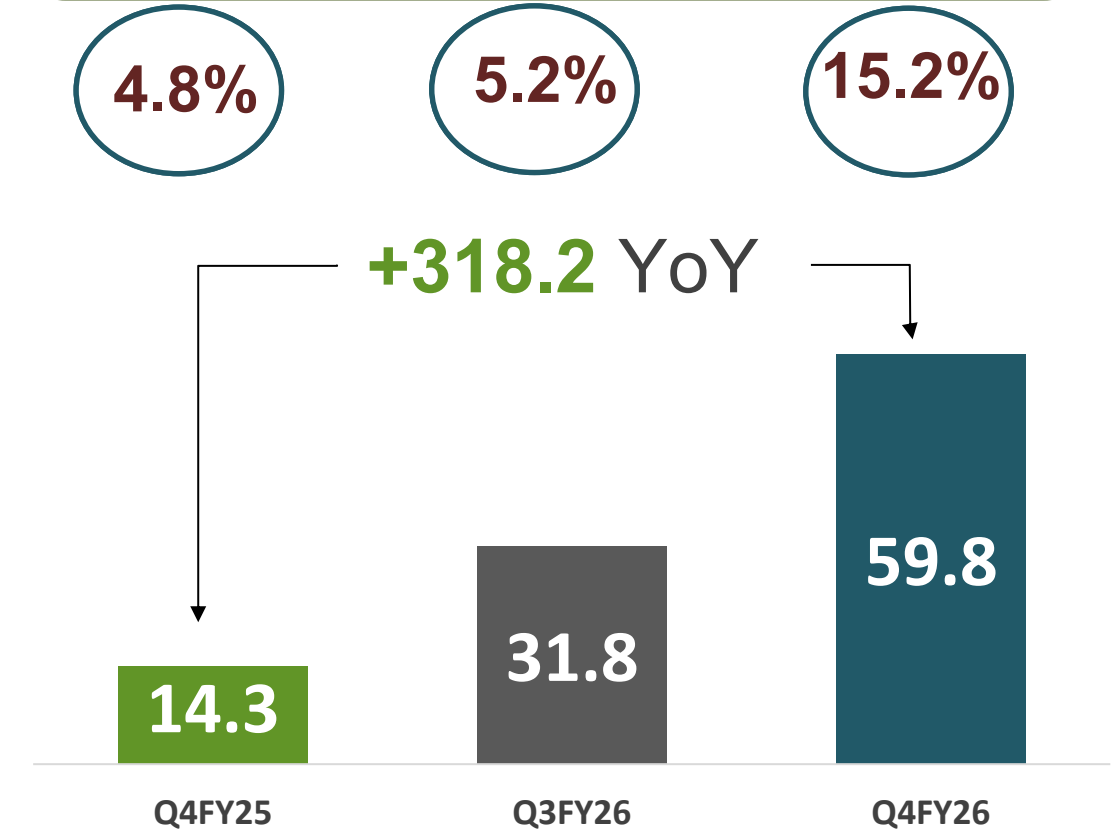
REVENUE (Rs. Cr)



EBIDTA (excl. Other inc.) (Rs. Cr) & Margins (%)



PAT (Rs. Cr) & Margins (%)



Key Financial highlights:

- **Robust Revenue Growth:** ₹394.7 crore, up 33% YoY, driven by strong NPK demand with SSP as a steady contributor.
- **Strong EBITDA:** ₹41.2 crore, up 14% YoY, driven by volume growth, operating leverage, and improved efficiencies.
- **Record Breaking PAT :** ₹59.8 crore, up 318.2% YoY, driven by tax benefits along with improved operational efficiency.
- **All-time High Earnings Momentum:** ₹6.82 vs ₹1.63, registering 318.4% YoY growth

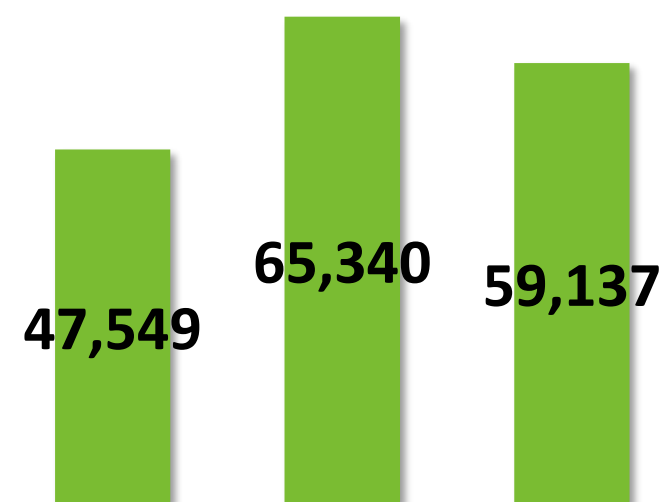


Q4 FY26 Production & Efficiency Snapshot

Fertilizers Capacities Utilization (in tons)

SSP

79% 109% 99%

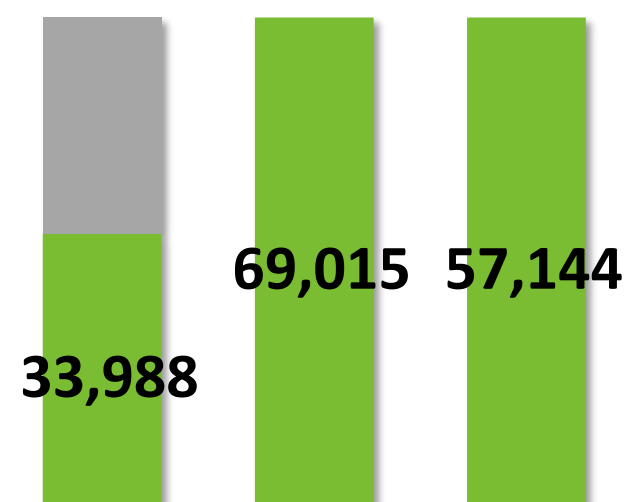


Q4FY25 Q3FY26 Q4FY26

240K MTPA

NPK/DAP

57% 115% 95%



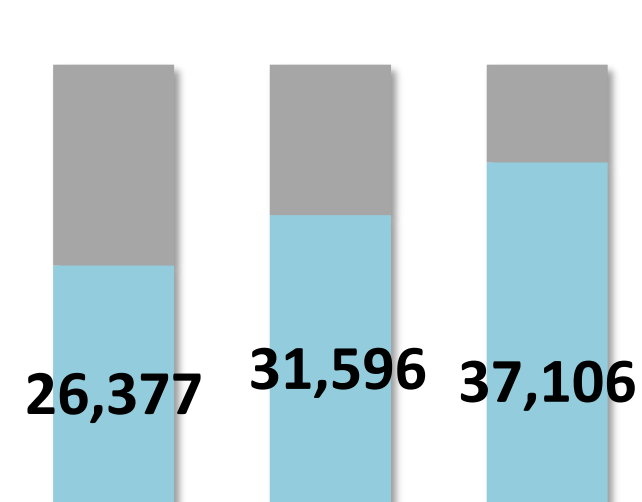
Q4FY25 Q3FY26 Q4FY26

240K MTPA

Integrations Capacities Utilization (in tons)

BRP (Crushing)

56% 67% 79%

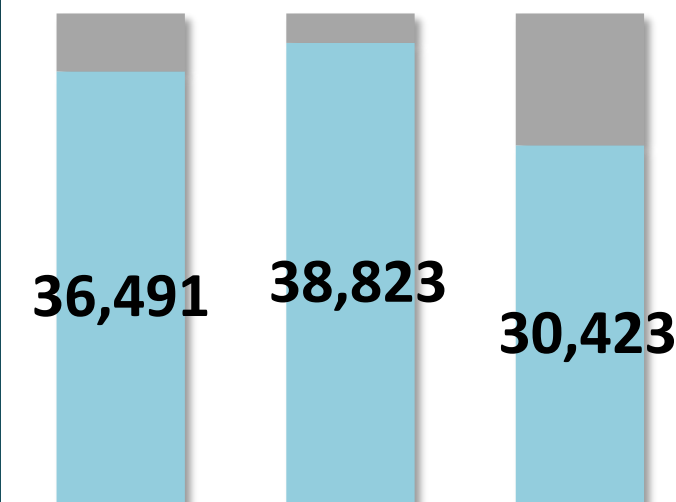


Q4FY25 Q3FY26 Q4FY26

189K MTPA

Sulphuric Acid

88% 94% 74%

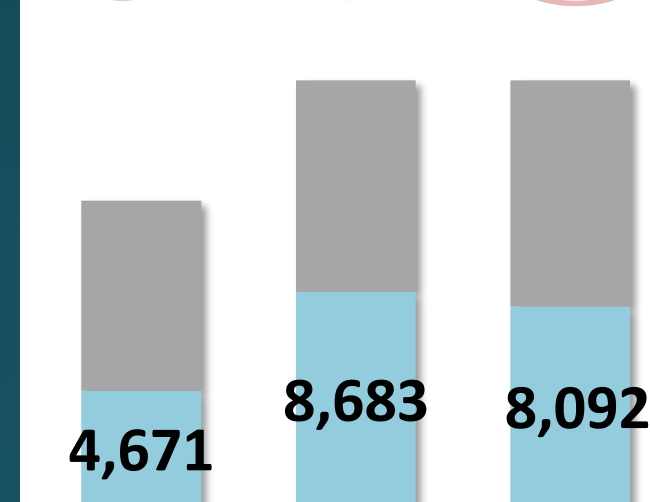


Q4FY25 Q3FY26 Q4FY26

165K MTPA

Phosphoric Acid

38% 50% 47%



Q4FY25 Q3FY26 Q4FY26

69K MTPA

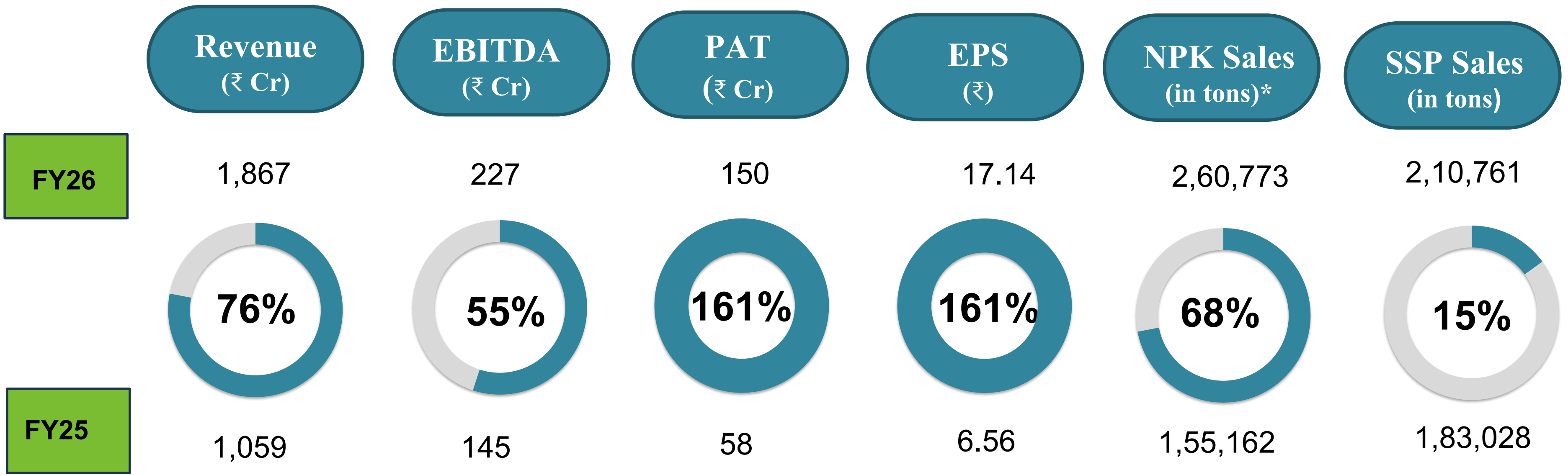
Capacity increased from 49.5k.to 69K MTPA from 30th Mar2025.

Key Operational highlights: EXPANDING BEYOND CORE

- Steady Production Volumes
- Healthy Sales Volumes
- SSP Utilization at full Capacity
- NPK/DAP Utilization at High Strength
- Sustained BRP Crushing Performance
- Healthy Sulphuric Acid Production
- Stable Phosphoric Acid Production



FY26 Highest Ever Financial Performance



**includes subsidized trading volumes*

Key highlights:

- Achieved all-time high full-year revenue from operations driven by high demand
- Delivered record PAT with exceptionally strong EPS
- Record production and sales volumes
- Achieved peak plant utilization levels



Financials Summary

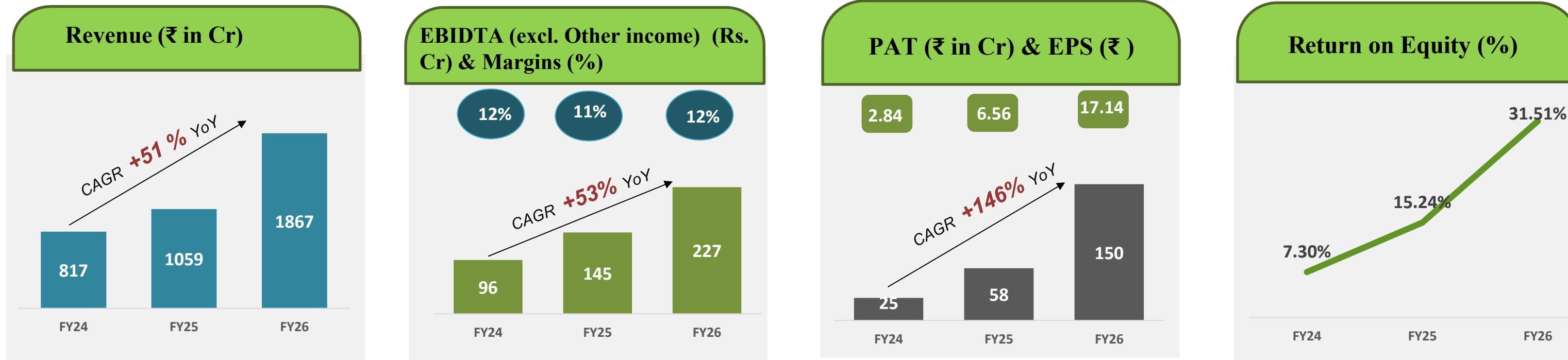
Rs. In Crore

Particulars	Q4 FY26	Q3 FY26	QoQ%	Q4 FY25	YoY%	FY26	FY25	YoY%
Revenue from operations	394.7	612.4	-35.5	296.8	33.0	1,867.0	1,059.2	76.3
Other income	9.1	2.9	213.8	6.4	42.2	16.9	11.2	50.9
Total income(I+II)	403.8	615.3	-34.4	303.2	33.2	1,883.9	1,070.4	76.0
Expenses								
Cost of material consumed	302.3	334.9	-9.7	149.8	101.8	1121.4	589.1	90.4
Purchase of stock-in-trade	0.2	298.3	-99.9	59.8	-99.7	407.0	119.1	241.7
Changes in Inventories of finished goods, work in progress and stock in trade	-15.9	-168.5	-90.6	-7.8	103.8	-159.0	11.7	-1459.0
Employee benefits expenses	9.5	13.1	-27.5	7.8	21.8	39.3	26.8	46.6
Depreciation and amortisation expenses	9.1	9.3	-2.2	8.3	9.6	36.9	34.0	8.5
Finance cost	10.6	9.4	12.8	7.2	47.2	32.4	28.1	15.3
Other expenses	57.4	68.1	-15.7	51.1	12.3	231.8	167.1	38.7
Total expenses	373.2	564.6	-33.9	276.2	35.1	1,709.8	975.9	75.2
EBIDTA (excl. Other income)	41.2	66.5	-38.0	36.1	14.1	226.5	145.4	55.8
EBIDTA Margin(%)	10.4	10.9	-42bps	12.2	-172bps	12.1	13.7	-160bps
Reported Profit After Tax	59.8	31.8	88.1	14.3	318.2	150.2	57.5	161.2
PAT Margin(%)	15.2	5.2	996bps	4.8	1,033bps	8.0	5.4	262.bps
Basic EPS(Rs./share)	6.82	3.62	88.4	1.63	318.4	17.14	6.56	161.3

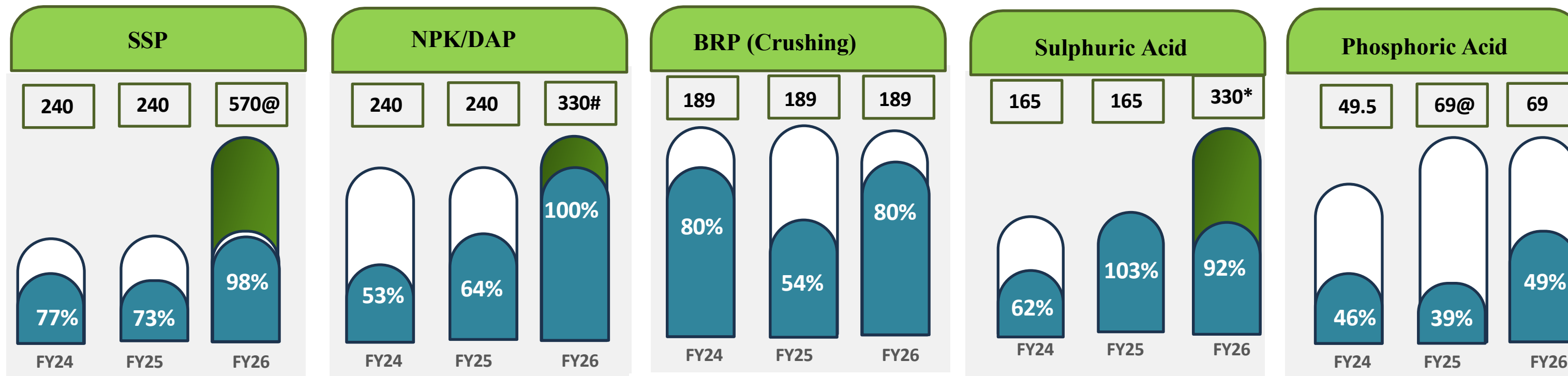


Historical Financial Metrics & Operational Metrics

Financial Performance Trend



Fertilizers & Integrations Capacities Utilization (in '000 tons)



@Capacity expanded by 330K MTPA from 31st Mar 2026.

Capacity expanded by 90K MTPA from 31st Mar 2026.

*Capacity expanded by 165K0K MTPA from 31st Mar 2026.

@Capacity increased to 69K MTPA from 30th Mar 2025.

Enhanced Capacity Capacity Utilization

MARKET OUTLOOK





Favorable Industry Dynamics Driving Growth

Import Substitution Opportunity

- High reliance on imports for complex fertilizers
- Strong opportunity for domestic capacity expansion
- Backward integration into BRP, phosphoric & sulphuric acid enhances cost efficiency and self-reliance

Government Initiatives & Policy Support

- Stable subsidy regime under NBS ensures sector visibility
- Policy focus on boosting domestic phosphatic production
- Improved farmer credit access supports demand

Increasing Food Demand & Sustainable Practices

- Rising population driving higher fertilizer intensity
- Shift towards balanced nutrient application
- Growing adoption of sustainable and soil health practices


Shift Towards Complex Fertilizer

- Strong demand driven by balanced nutrient profile
- Government push for balanced fertilization
- Capacity expansion positions the company to capture demand growth






Demand Environment

- 
- ❑ Favorable monsoon will support fertilizer outlook demand
 - ❑ ₹18,640 crore PM-KISAN disbursement (Mar'26) supports farmer liquidity ahead of sowing
 - ❑ Fertilizers form a significant part of cultivation cost, supporting relatively stable demand


Demand remains seasonally supported with improving liquidity conditions, providing stable volume visibility for domestic players

Pricing Environment

- 
- ❑ Geopolitical developments in the Middle East may impact global fertilizer trade flows.
 - ❑ DAP prices remain elevated in the international market (~\$650-865/tonne).
 - ❑ International sourcing involves freight and logistics costs, influencing landed prices.


Elevated global prices along with logistics costs may support domestic players realizations, subject to subsidy pass-through

Policy Support

- 
- ❑ DAP subsidy increased to ₹32,786 MT (Kharif 2026-27).
 - ❑ Nutrient-Based Subsidy is revised periodically based on input cost movements.
 - ❑ Fertilizer subsidy remains significant (~₹1.7 lakh crore, FY26 BE).

Government support continues to play a key role in maintaining affordability, ensuring demand continuity for domestic industry.

Supply Dynamics

- 
- ❑ India entering Kharif with ~177 LMT stock (Urea + P&K) reduces immediate supply shock risk.
 - ❑ Strategic sourcing from Russia, Morocco, Jordan reduces dependence on Hormuz-linked routes for phosphatic inputs.
 - ❑ Govt ensuring fertilizer availability for Kharif season through monitoring & allocation

While global disruptions remain a factor, alternate sourcing and domestic participation help maintain supply stability.



Policy Environment & Favourable Government Initiatives



Elevated NBS Subsidy Support

Rabi 2025–26 P&K subsidy announced at ~₹41,534 crore (~12% YoY increase), providing partial support against global raw material volatility and supporting pricing stability.



MSP Boosting Demand

Kharif MSP hikes, along with favorable monsoon outlook, are expected to support fertilizer demand, driving higher capacity utilization and stronger offtake visibility.



Shift to Balanced Nutrition

Policy initiatives like Soil Health Card recommendations are encouraging a shift from urea-heavy consumption to balanced fertilization (NPK/SSP)



Strong Fertilizer Subsidy

Union Budget FY26 allocates ~₹1.7 lakh crore towards fertilizer subsidies, ensuring affordability and availability of phosphatic fertilizers, thereby de-risking demand amid global price fluctuations

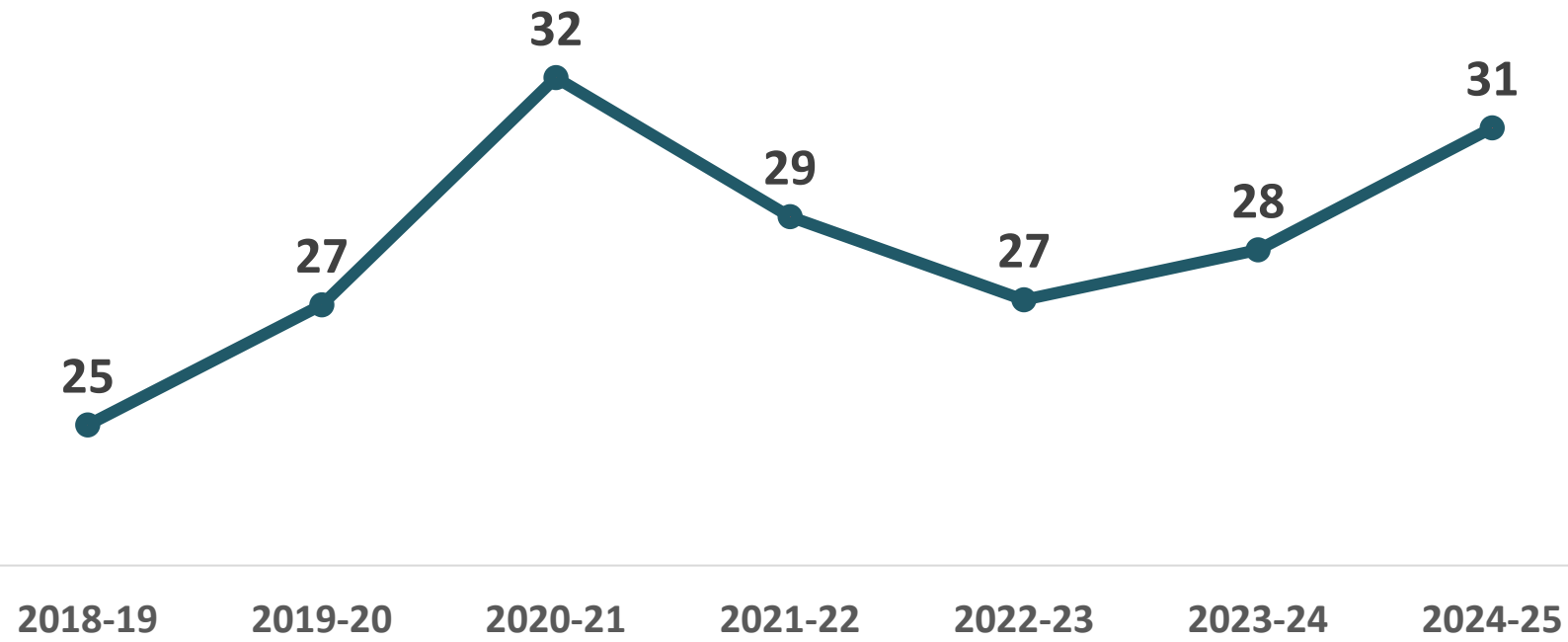
POLICY TAILWINDS DRIVING DEMAND VISIBILITY



Market Positioning

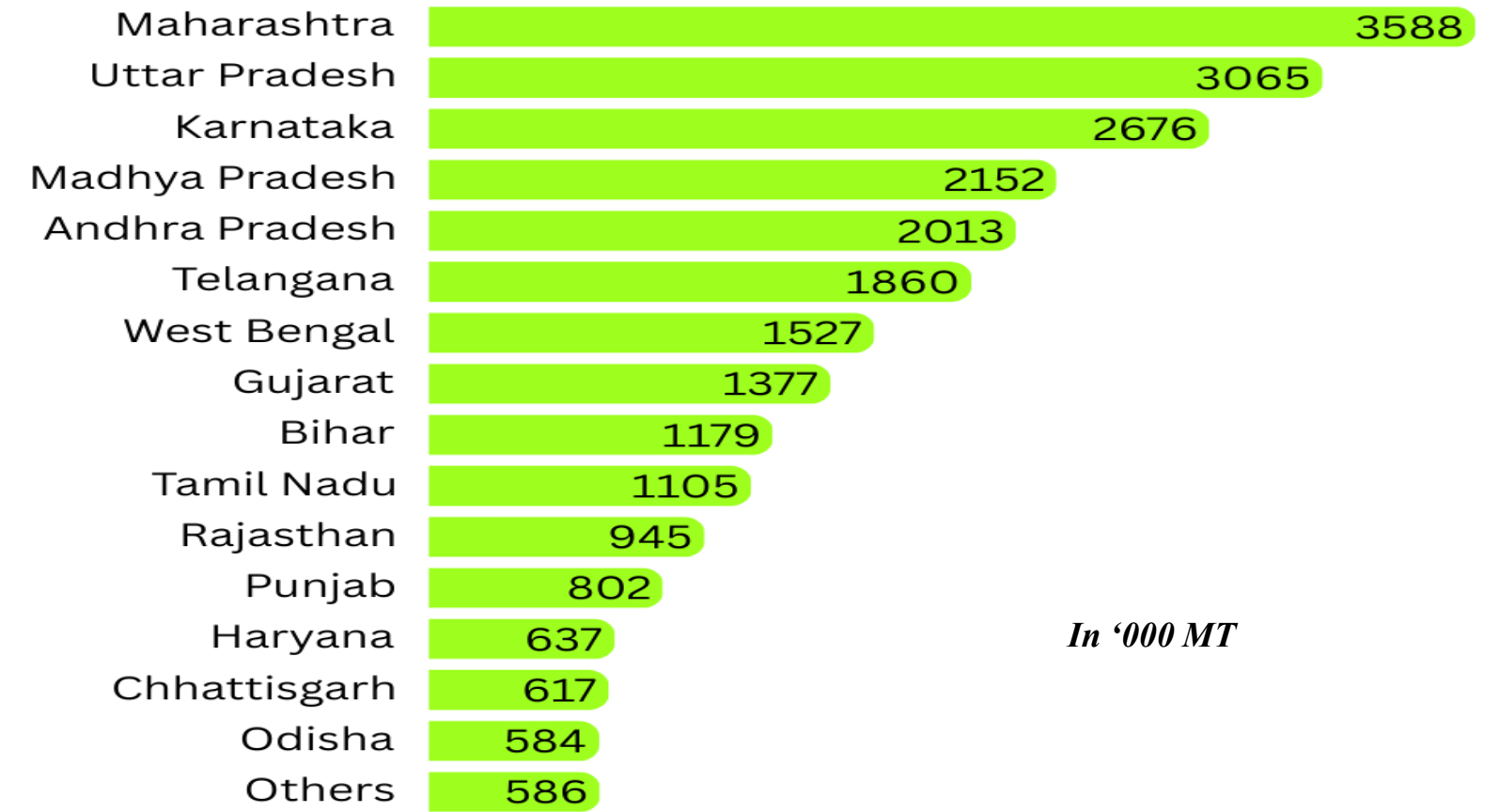
Non Urea Consumption

(mn MT)



(Include SSP, DAP, MAP, NPK, APS, and MOP)

FY25 NPK/DAP fertiliser consumption across Indian states

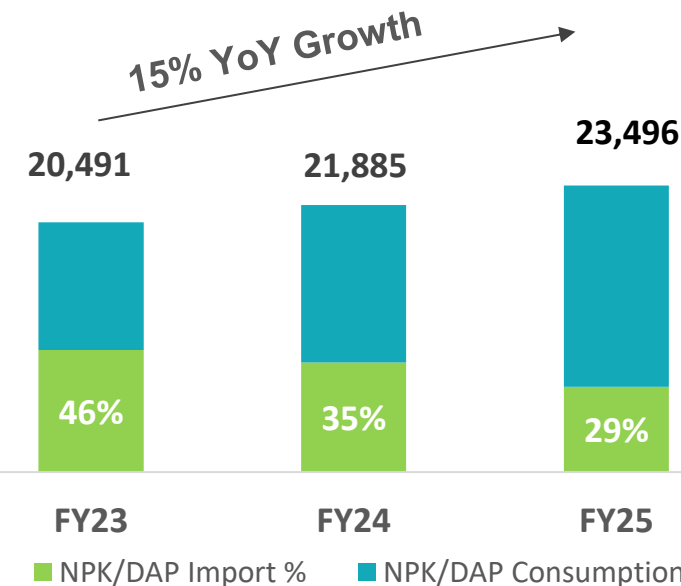
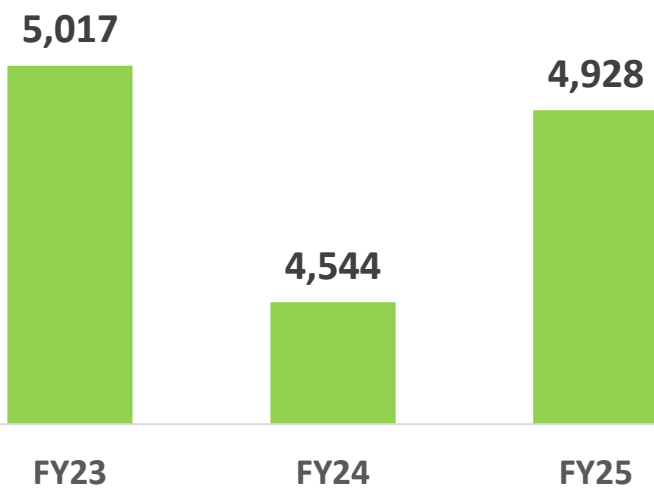


In '000 MT

SSP Consumption

(000' MT)

NPK/DAP Consumption



Clear White Space:

- Every 1 MT of domestic NPK/DAP substitutes high-cost imports, saving FX and subsidy outgo.

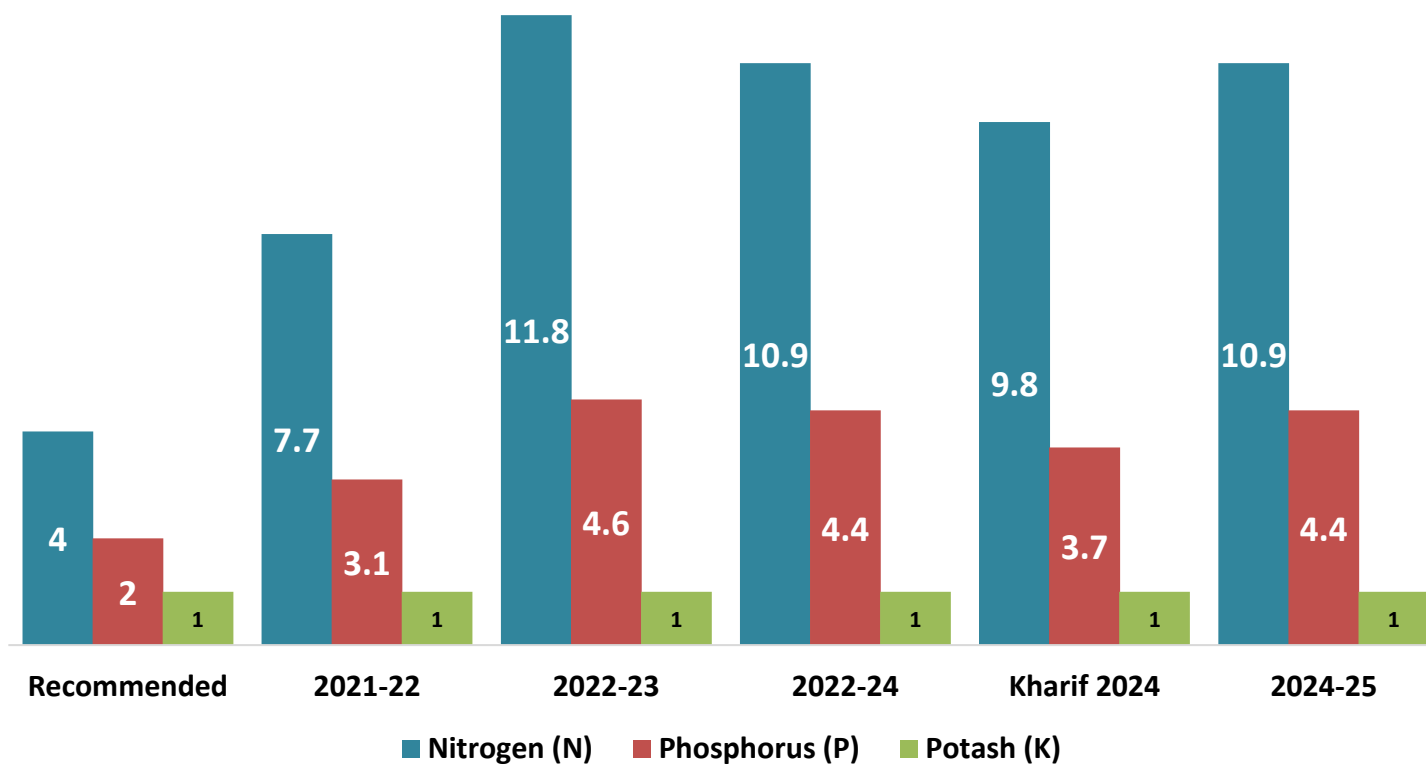
MBAPL Edge:

- Integrated SSP, complexes, and value-added fertilisers perfectly placed to capture the P & K import-substitution delta, where dependency is still structurally high.
- Brownfield debottlenecking + selective greenfield projects in NPK/SSP can deliver capital-efficient growth with visible policy tailwinds.



Balanced Nutrition: Shifting from Urea-Heavy to True NPK Farming

India's nutrient use is skewed to nitrogen – driving a structural push toward NPK & soil health solutions.



•Overuse of urea and underuse of P & K are linked to:

- Soil nutrient mining & degradation
- Declining marginal response to fertiliser
- Higher vulnerability to climate shocks & yield volatility

•Regulatory & Market response:

- Government schemes (Soil Health Cards, PM-PRANAM, Nano fertilisers, ONOF “Bharat NPK”) explicitly push farmers toward balanced NPK use and crop-specific recommendations.
- NPK complexes and SSP growing faster than overall fertiliser market (NP/NPK up ~9.9% in 2023–24).

Positioning of Madhya Bharat Agro Products Ltd:

•From Product to Crop Nutrient Solution:

•MBAPL's portfolio in SSP, NPK complexes, WSFs, fortified & sulphur/secondary nutrient products is directly mapped to the P, K, S, and micronutrient gaps in Indian soils.

•Structural Demand Driver:

•As India's NPK ratio normalizes towards 4:2:1, incremental growth must come from P & K-rich grades, not urea – structurally lifting the NPK/SSP/WSF .

•Farmer & Policy Aligned:

•Balanced nutrition improves yield, nutrient-use efficiency and income per hectare, making MBAPL's offerings highly aligned with both government soil-health goals and farmer economics.

“Shift from ‘more fertilizer’ to ‘right fertilizer mix’ is structurally NPK-positive.”



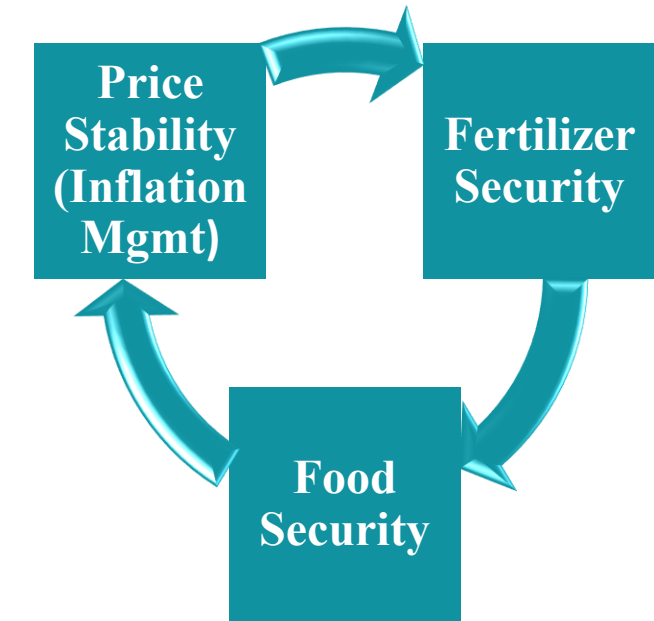
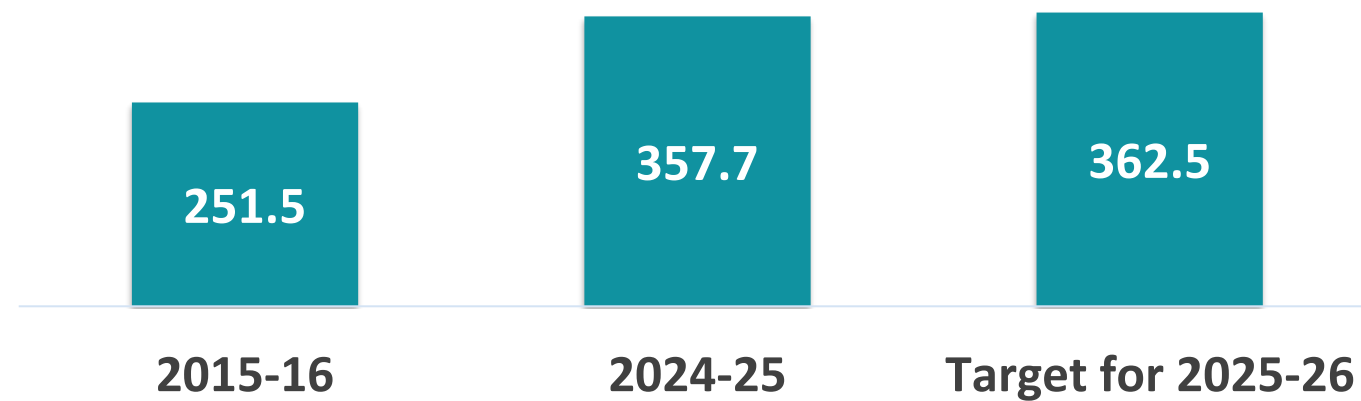
Food Security Tailwinds: Feeding 1.7 Billion Indians

Rising population & higher per-capita food demand = non-negotiable need for yield-enhancing, efficient fertiliser use.

Macro & Demand Backdrop:

- By 2030, India will need to feed ~1.7 billion people, sharply raising pressure on the food system.
- Agriculture already contributes ~16% to GDP and supports over 46% of India's population.

Food Grain Production (MT)



Productivity increases (not acreage expansion) will drive the next leg of output – especially under water, land, and climate constraints. Balanced fertilization and improved nutrient-use efficiency are among the most cost-effective levers to protect yields and keep food inflation benign, preserving purchasing power and macro stability.

Positioning of Madhya Bharat Agro Products Ltd:

• National mission alignment:

- MBAPL's investments in complex fertilisers, SSP, WSF, and soil-amendment products (gypsum, sulphur, micronutrients) directly support India's food-security and inflation-management agenda.

• Upside optionality:

Additional runway from precision nutrition (WSF, fertigation), specialty and fortified grades, and digital agronomy that increase nutrient-use efficiency while locking in MBAPL's relationship with progressive farmers.



• Defensive and Growth Story for Investors:

- Demand for core nutrients is non-discretionary and GDP-linked, not cyclical luxury consumption.
- As India chases higher yields with lower environmental footprint, efficient, balanced nutrient solutions (NPK, SSP, WSF) gain share – exactly where MBAPL is building depth

ENVIRONMENTAL, SOCIAL & GOVERNANCE





Strengthening Sustainable Input Economics

~108% Structural Cost Advantage

~₹53/kg (secured) vs ~₹110/kg (global benchmark), with fixed pricing supported by subsidy-linked protection



Forex Savings

Reduces industry-level forex outflows (~USD 2.5bn) while strengthening domestic value chains



Supply Security

Ensures reliable availability of a critical input, supporting uninterrupted operations.



Margin Resilience

Lower and stable input costs are expected to enhance margin resilience and improve competitive positioning



Boost to Domestic Manufacturing

Supports development of domestic green ammonia ecosystem and reduces reliance on imported grey ammonia

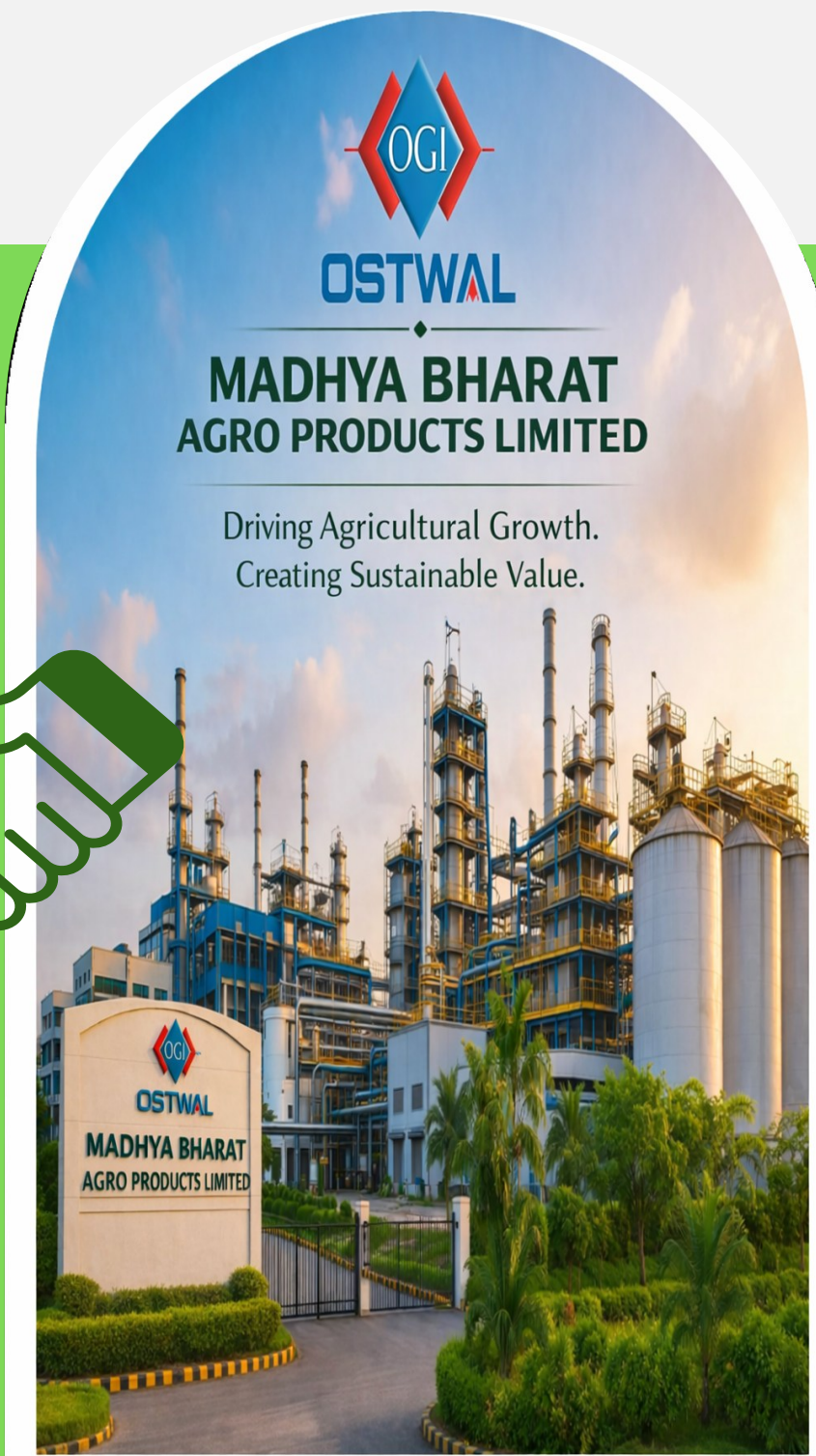


Decarbonization & Sustainability

Adoption of green ammonia aligns with the MBAPL commitment towards decarbonization and ESG goals



In a landmark move for India's fertilizer sector, MBAPL Phoschem enters a **10-year** with **SECI** to source **1,30,000 MTPA** green ammonia under **NGHM**.





CSR Initiatives in FY26



Organizing blood donation camp



Driving sustainability through plantation initiatives



Supporting specially challenged children



Eye check-ups to full-body tests offered in these medical camps



Promoting Sportsmanship through Sports Events and Student Awards



Organized medical camps offering comprehensive health services.



Supporting Education with Stationery Kits for Young Learners



Offering blankets and organizing medical camps to support those in need



Eradicating Hunger



Sustainability

MBAPL is committed to sustainable agriculture. The company's fertilizers are designed to minimize the impact on soil and water resources and reduce greenhouse gas emissions.

Providing farmers quality fertilizer which will directly help them to enrich crop and make land more fertile.

01

Focus on quality fertilizer for enrichment of crop

02

Strong focus on farmer education and partnerships by conducting camps at villages for creating awareness among them

03

NABL accredited laboratories at every manufacturing unit





Experienced Turnaround Specialist Promoters



Mr. M.K. Ostwal

Promoter, Chairman & Director

- More than 4 decades of experience in setting up various fertilizer plants
- Regarded as one of the pioneers of BRP-based SSP technology
- Founder of Ostwal Group and driving force of the company



Mr. Pankaj Ostwal

Promoter & Director

- C.A. with 25 years of experience in fertilizers, textiles, chemicals, and mineral beneficiation
- Highly skilled turnaround specialist
- Commercial Director, overseeing all import and export business



Mr. Praveen Ostwal

Promoter & Director

- C.A. with 22 years of experience in fertilizers, chemicals, and mineral beneficiation
- Operations and strategy expert
- Manages domestic and overseas acquisitions while driving innovations



Conclusion



BEST-IN-CLASS METRICS

- Strong operating margins & efficient working capital cycle
- Robust return ratios from integrated cost structure

PROVEN TRACK RECORD

- Robust growth with enhanced financial and operational performance
- Reliable execution and strong stakeholder trust

ENHANCED CAPACITIES

- Potential to add nearly ₹3500 crore in annual revenue at full capacity
- Significantly boost market share over the next 2 years
- Adds significant operational leverage

GROWTH AHEAD

- Enhanced expansion of complex fertilizer capacity over the next year to meet rising demand for phosphatic fertilizers
- Proposed capacity and market expansion to strengthen leadership in India's fertilizer sector by FY28

RESULT DRIVEN LEADERSHIP TEAM

- Experienced promoters with proven execution capability
- Strong record in capacity expansion & operational excellence

EXTENSIVELY INTEGRATED

- Extensively backward integrated across BRP(crushing), Sulphuric Acid & Phosphoric Acid
- Strategically located near raw material sources and major agri markets

SECURED RAW MATERIAL SUPPLY

- Established long-term agreements with suppliers to ensure a secure and competitive cost structure
- Secured 130K MTPA Green Ammonia ,India's largest long-term supply deal for 10 years
- Long-term Rock Phosphate supply deals with Egypt, Jordan & domestic partners.



THANK YOU

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