

November 13, 2025

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No: C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Dear Sir/Madam,

Sub: Submission of the fact sheet of the Company for the quarter and half year ended 30th September 2025 under regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

Ref: NSE Symbol: MATRIMONY

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, please find enclosed the copy of the fact sheet of the Company for the quarter and half year ended September 30, 2025.

The aforesaid information is also being hosted on the website of the Company viz., www.matrimony.com.

Submitted for your information and records.

Thanking you

Yours faithfully,

For **Matrimony.com Limited**

Vijayanand Sankar
Company Secretary & Compliance Officer
ACS: 18951
No.94, TVH Beliciaa Towers, Tower II, 5th Floor,
MRC Nagar, Raja Annamalaipuram
Chennai – 600028

Matrimony.com Limited

(CIN: L63090TN2001PLC047432)

Registered & Corporate Office No.94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028. Phone No. 044-4900 1919

Data Sheet
Matrimony.com Ltd (Consolidated)

matrimony.com

Key Financial Metrics (₹ million except Diluted EPS)

Particulars	Q1 FY2025	Q2 FY2025	Q3 FY2025	Q4 FY2025	Q1 FY2026	Q2 FY2026	Growth % QoQ	Growth % YoY	6M FY25	6M FY26	Growth % YoY (6M)	FY 24	FY 25	Growth % YoY
Billings	1,175	1,110	1,094	1,148	1,262	1,184	(6.1)%	6.7%	2,285	2,446	7.0%	4,790	4,527	(5.5)%
<i>Matchmaking Services</i>	1,163	1,099	1,083	1,135	1,253	1,175	(6.2)%	6.9%	2,262	2,428	7.4%	4,703	4,480	(4.7)%
<i>Marriage Services and others</i>	12	12	10	12	9	9	4.9%	(20.7)%	24	18	(23.4)%	87	47	(46.4)%
Revenue	1,206	1,155	1,114	1,083	1,153	1,146	(0.6)%	(0.8)%	2,361	2,299	(2.6)%	4,814	4,558	(5.3)%
<i>Matchmaking Services</i>	1,186	1,143	1,101	1,070	1,141	1,135	(0.5)%	(0.6)%	2,329	2,276	(2.3)%	4,724	4,500	(4.7)%
<i>Marriage Services and others</i>	20	12	13	13	13	10	(17.5)%	(15.7)%	32	23	(28.0)%	90	59	(34.7)%
Deferred Revenue (As at end of)	723	679	659	723	830	870	4.9%	28.3%	679	870	28.3%	757	723	(4.5)%
<i>Matchmaking Services</i>	701	658	640	706	816	857	5.1%	30.4%	658	857	30.4%	727	706	(3.0)%
<i>Marriage Services and others</i>	22	21	19	17	14	13	(5.3)%	(38.6)%	21	13	(38.6)%	30	17	(42.4)%
Operating expenses (incl Marketing expenses) (As at end of)														
<i>Matchmaking Services</i>	918	885	895	881	940	942	0.2%	6.4%	1,802	1,881	4.4%	3,737	3,578	(4.3)%
<i>Marriage Services and others</i>	42	49	51	62	46	39	(15.3)%	(20.2)%	91	85	(6.3)%	193	204	5.4%
EBITDA - Segment														
<i>Matchmaking Services</i>	269	258	206	189	201	194	(3.4)%	(24.8)%	526	395	(25.0)%	987	922	(6.6)%
<i>Margin (%)</i>	22.6%	22.6%	18.7%	17.7%	17.6%	17.1%			22.6%	17.3%		20.9%	20.5%	
<i>Marriage Services and others</i>	(22)	(36)	(38)	(49)	(33)	(28)			(58)	(62)		(103)	(145)	
Segment EBITDA (Total)	247	221	169	140	168	165	(1.3)%	(25.3)%	468	333	(28.8)%	884	777	(12.1)%
Add: Unallocable Income	0	2	1	20	1	3			2	4	78.4%	13	23	
Less: Unallocable Expenses	45	48	32	38	42	45			93	86	(7.5)%	162	162	
EBITDA - Enterprise	202	175	138	123	127	124	(2.1)%	(29.2)%	377	251	(33.5)%	734	638	(13.2)%
EBITDA Margin (%)	16.7%	15.2%	12.4%	10.8%	11.0%	10.8%			16.0%	10.9%		15.2%	13.8%	
Net Profit	140	132	100	82	84	78	(7.5)%	(41.1)%	271	161	(40.5)%	496	453	(8.6)%
Net Profit Margin (%)	11.6%	11.4%	8.9%	7.2%	7.3%	6.7%			11.5%	7.0%		10.3%	9.8%	
Diluted EPS (Rs.)	6.3	5.9	4.5	3.8	3.9	3.6	(7.5)%	(39.1)%	12.2	7.5	(38.6)%	22.3	20.6	(7.6)%
Marketing Expenses- Enterprise	479	458	471	476	477	467	(2.2)%	1.9%	937	944	0.7%	1,868	1,884	0.9%
EBITDA (Enterprise) excluding Marketing	680	633	609	599	604	591	(2.2)%	(6.7)%	1,314	1,194	(9.1)%	2,603	2,522	(3.1)%
Margin %	56%	55%	55%	54%	52%	51%			56%	52%		54%	55%	
Marketing Expenses- Matchmaking	471	452	462	467	467	458	(1.9)%	1.4%	923	925	0.2%	1,825	1,852	1.5%
EBITDA (Matchmaking) excluding	740	709	669	657	668	652	(2.4)%	(8.1)%	1,449	1,320	(8.9)%	2,812	2,774	(1.3)%
Margin %	62%	62%	61%	61%	59%	57%			62%	58%		60%	62%	

Key Business Metrics

As at end of/during	Q1 FY2025	Q2 FY2025	Q3 FY2025	Q4 FY2025	Q1 FY2026	Q2 FY2026	Growth % QoQ	Growth % YoY	6M FY25	6M FY26	Growth % YoY (6M)	FY 24	FY 25	Growth % YoY
Paid Subscriptions (in mn)- during	0.26	0.25	0.24	0.25	0.26	0.24	(9.0)%	(3.5)%	0.51	0.50	(2.1)%	1.07	1.00	(7.3)%
ATV (Rs.)	4,395	4,435	4,542	4,621	4,775	4,914	2.9%	10.8%	4,415	4,841	9.7%	4,379	4,496	2.7%

Note: Figures of the previous periods, wherever necessary, have been regrouped / reclassified to conform to the current periods' presentation.