

November 10, 2022

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No: C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Dear Sir/Madam,

Sub: Intimation of the Media release under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Scrip Code – BSE: 540704; NSE: MATRIMONY

Pursuant to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, copy of the media release is enclosed for your information and records

Thanking you,

Yours faithfully

For **Matrimony.com Limited**

**VIJAYANAN
D SANKAR**

Digitally signed by
VIJAYANAND SANKAR
Date: 2022.11.10 13:31:19
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S.Vijayanand
Company Secretary & Compliance Officer
ACS: 18951
No.94, TVH Beliciaa Towers, Tower II, 5th Floor,
MRC Nagar, Raja Annamalaipuram
Chennai – 600028

matrimony.com

Matrimony reports revenue growth of 4.5% y/y in Q2 FY23

Chennai, November 10, 2022: Matrimony.com Limited, the leading online matrimony company, announced its unaudited standalone and consolidated financial results for the second quarter and half year ended September 30, 2022, as approved by its board of directors.

Murugavel Janakiraman, Chairman and Managing Director said, “This quarter has been a subdued quarter due to seasonality. We will continue to leverage our new launches to enhance the momentum and at the same time provide the needed impetus for better customer experience. This will lead the way for an improved overall performance”.

Key financial highlights for the quarter ended September 30, 2022

Consolidated

- Billing at Rs 109.1 crores (decline of 6.3% q/q and growth of 2.2% y/y)
- Revenue at Rs 114.9 crores (decline of 1% q/q and growth of 4.5% y/y)
- Profit After Tax (PAT) at Rs 11.7 crores (decline of 2% q/q and 29.3% y/y)

Matchmaking

- Billing at Rs 106.6 crores (decline of 7% q/q and growth of 0.4% y/y)
- Revenue at Rs 112.5 crores (decline of 1.5% q/q and growth of 3% y/y)
- Added 2.42 lakhs paid subscriptions during the quarter (decline of 3.5% q/q and growth of 8.3% y/y)

Other highlights

- Launched RainbowLuv matchmaking app for LGBTQIA+ community, to help them find a meaningful relationship
- Launched TechieMatrimony, an exclusive matchmaking service for the IT, software, and technology professionals, to help them find a match from the same profession
- BharatMatrimony won the Exchange4Media Pride of India – The Best of South’ Awards 2022
- BharatMatrimony’s #PehlePadhaiPhirShaadi won the ‘Voice of Change’ recognition at the IndIAA Awards

About Matrimony.com limited

Matrimony.com Limited

(CIN: L63090TN2001PLC047432)

Registered & Corporate Office No.94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028. Phone No. 044-4900 1919

Matrimony.com is India's leading consumer Internet Company managing marquee brands such as BharatMatrimony, CommunityMatrimony and EliteMatrimony. BharatMatrimony is considered the largest and most trusted matrimony brand which has also established a considerable retail presence with over 110 self-owned retail outlets across India. Matrimony.com has also launched Jodii – an exclusive matchmaking service for non-graduates, in 9 Indian languages. The Company delivers matchmaking and marriage related services to users in India and the Indian diaspora. The Company has pioneered several new business models such as WeddingBazaar.com, Mandap.com and CommunityMatrimony.com, a consortium of over 300 community matrimony services.

For more details, visit <https://www.matrimony.com>

Safe Harbour

Certain statements in this release could be forward-looking statements on our business. These involve a number of risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. We do not undertake to update any such forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

For further information, please contact:

Vijayanand S

Company Secretary

Matrimony.com Ltd.

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