

August 9, 2023

**National Stock Exchange of India Ltd**  
Exchange Plaza, 5th Floor  
Plot No: C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051

Dear Sir/Madam,

**Sub: Intimation of the Media release under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Ref: NSE Symbol: MATRIMONY**

Pursuant to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, copy of the media release is enclosed for your information and records

Thanking you,

Yours faithfully

For **Matrimony.com Limited**

**Vijayanand Sankar**  
**Company Secretary & Compliance Officer**  
**ACS: 18951**  
**No.94, TVH Beliciaa Towers, Tower II, 5<sup>th</sup> Floor,**  
**MRC Nagar, Raja Annamalaipuram**  
**Chennai – 600028**

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**Matrimony.com Limited**

(CIN: L63090TN2001PLC047432)

Registered & Corporate Office No.94, TVH Beliciaa Towers, Tower II, 5<sup>th</sup> Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028. Phone No. 044-4900 1919

**Matrimony reports PAT growth of 24.2% q/q and 18.5% y/y  
Revenue growth of 7.7% q/q and 6.3% y/y**

**Chennai, August 9, 2023:** Matrimony.com Limited, the leading online matrimony company, announced its unaudited standalone and consolidated financial results for the first quarter ended June 30, 2023, as approved by its board of directors.

**Murugavel Janakiraman, Chairman and Managing Director** said, “Q1 was a good quarter where we accelerated profits along with strong cash generation and a fair revenue growth. This is a result of our strong foundation and the on-going measures we have taken to improve performance and we hope to sustain this momentum”.

**Key financial highlights for the quarter ended June 30, 2023**

***Consolidated***

- Billing at Rs 124.5 crores (growth of 2.9% q/q and 6.9% y/y)
- Revenue at Rs 123.3 crores (growth of 7.7% q/q and 6.3% y/y)
- Profit After Tax (PAT) at Rs 14.2 crores (growth of 24.2% q/q and 18.5% y/y)

***Matchmaking***

- Billing at Rs 122.1 crores (growth of 3.8% q/q and 6.6% y/y)
- Revenue at Rs 120.6 crores (growth of 8% q/q and 5.6% y/y)
- Added 2.8 lakhs paid subscriptions during the quarter (growth of 6.9% q/q and 11.5% y/y)

**Other highlights**

- Matrimony.com won the ET Brand Equity “Shark Award” for best use of Digital and Social Media for its AI based Valentine’s Day Campaign.

**About Matrimony.com limited**

Matrimony.com is India’s leading consumer Internet Company managing marquee brands such as BharatMatrimony, CommunityMatrimony and EliteMatrimony. BharatMatrimony is considered the largest and most trusted matrimony brand which has also established a considerable retail presence with over 100 self-owned retail outlets across India. Matrimony.com has also launched Jodii – an exclusive matchmaking service for non-graduates, in 9 Indian languages. The Company delivers matchmaking and marriage related

services to users in India and the Indian diaspora. The Company has pioneered several new business models such as WeddingBazaar.com, Mandap.com and CommunityMatrimony.com, a consortium of over 300 community matrimony services.

For more details, visit <https://www.matrimony.com>

### **Safe Harbour**

Certain statements in this release could be forward-looking statements on our business. These involve a number of risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. We do not undertake to update any such forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

For further information, please contact:

Vijayanand S

Company Secretary

Matrimony.com Ltd.

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