

February 5, 2025

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No: C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Dear Sir/Madam,

Sub: Intimation of the Media release under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: NSE Symbol: MATRIMONY

Pursuant to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, copy of the media release is enclosed for your information and records

Thanking you,

Yours faithfully

For **Matrimony.com Limited**

Vijayanand Sankar
Company Secretary & Compliance Officer
ACS: 18951
No.94, TVH Beliciaa Towers, Tower II, 5th Floor,
MRC Nagar, Raja Annamalaipuram
Chennai – 600028

Matrimony.com Limited

(CIN: L63090TN2001PLC047432)

Registered & Corporate Office No.94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram, Chennai – 600028. Phone No. 044-4900 1919

**Matrimony reports Q3 FY 25 results
Focus to revive growth and prepare for FY26**

Chennai, February 5, 2025: Matrimony.com Limited, the leading online matrimony company, announced its unaudited standalone and consolidated financial results for the third quarter and nine months ended December 31, 2024, as approved by its board of directors.

Murugavel Janakiraman, Chairman and Managing Director said, “We have seen a noticeable decline in top of the funnel profiles, which we believe is a larger industry trend. This has affected revenue growth. We are refining our marketing and conversion strategies. We expect to regain traction in the coming quarters for a better FY26”.

Key financial highlights for the quarter ended December 31, 2024

Consolidated

- Billing at Rs 109.4 crores (decline of 1.5% q/q and 5.9% y/y)
- Revenue at Rs 111.4 crores (decline of 3.5% q/q and 5% y/y)
- Profit After Tax (PAT) at Rs 9.97 crores (decline of 24.2% q/q and 10.2% y/y)

Matchmaking

- Billing at Rs 108.3 crores (decline of 1.4% q/q and 5% y/y)
- Revenue at Rs 110 crores (decline of 3.6% q/q and 4.2% y/y)
- Added 2.38 lakhs paid subscriptions during the quarter (decline of 3.7% q/q and 9.7% y/y)

About Matrimony.com limited

Matrimony.com is India’s leading consumer Internet company managing marquee brands such as BharatMatrimony, EliteMatrimony, CommunityMatrimony and Jodii. BharatMatrimony is considered the biggest and most trusted matrimony brand which has also established a considerable retail presence with over 120 self-owned outlets across India. The company delivers matchmaking and marriage-related services to users in India and the Indian diaspora. Matrimony.com has pioneered several new business models such as WeddingBazaar.com, Mandap.com and CommunityMatrimony.com, a consortium of over 200 community matrimony services. Matrimony.com's recent launches include WeddingLoan.com – a fintech platform providing financial advisory for marriages, Luv.com a matchmaking app for working professionals, and ManyJobs a specialized bilingual app for entry-level and frontline jobs for the gray-collared workers in Tamil Nadu.

For more details, visit <https://www.matrimony.com>

Safe Harbour

Certain statements in this release could be forward-looking statements on our business. These involve a number of risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. We do not undertake to update any such forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law.

For further information, please contact:

Vijayanand S

Company Secretary

Matrimony.com Ltd.

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