

Date: July 30, 2026

BSE Limited

Listing & Compliance Department
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort
Mumbai – 400001.
Scrip Code: 514418

The National Stock Exchange of India Limited

Listing & Compliance Department
Exchange Plaza, C-1 Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400051
Symbol: MANORG

Dear Sir/Madam,

Sub: Investor Presentation for Quarter and Financial Year ended June 30, 2026

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, We are enclosing herewith the copy of Investor Presentation for the First Quarter ended June 30, 2026.

The aforesaid Investor Presentation is also being made available on the Company's website at <https://www.mangalamorganics.com/investors>

Thanking You

Yours faithfully,
For Mangalam Organics Limited

Charmi Shah
Company Secretary & Compliance Officer

Encl: As above



Mangalam Organics Limited

Investor Presentation

JUNE 2026



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Mangalam Organics Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.



Bhimseni camphor has been around for generations. Valued in Ayurveda for its purity and medicinal powers, it is often recommended by most Ayurvedic practitioners to treat various conditions. It repels microorganisms and germs, purifying the air around us. When burnt, it releases a fragrance, making it a powerful insect repellent.

Bring home peace,
purity and prosperity



100% organic Bhimseni camphor

Bhimseni Camphor Chronicles

With immense spiritual and health benefits, Bhimseni camphor is the most beneficial for your body and soul. Bhimseni Camphor is known by many names, including Pacha kapoor, Nagi karpura, Patri kapoor, and Desi kapoor. The many crucial qualities of this camphor make it the most powerful of all camphor forms.

It can be used to treat colds and coughs, helps with breathing problems, various skin and hair problems as well as helps treat toothaches.

Our Business Segments



B2B - Terpene

- **Camphor:** Religious use, Healthcare, Hygiene products
- **Dipentene:** Paints, Cleaning & Degreasing
- **Sodium Acetate:** Textile & dyes, Leather Tanning
- **Isobornyl Acetate:** Fragrance & Flavor
- **Isoborneol:** Fragrance & Flavor
- **Isoborneol:** Fragrance & Flavor



B2B - Synthetic Resin

- **Terpene Phenolic Resin** – Adhesives
- **Alkyl Phenolic Resin** – Rubber Products
- **Rosin Ester:** Coatings, Thermoplastics, Insulation Compounds



B2C - Retail Operations

- **CamPure** : Home & Personal Care Products
- **Mangalam** : Camphor Tablets for Pious Uses
- Private Labelling Initiatives



Campure brings the trusted goodness of camphor into everyday spaces through products designed for modern living.

From Cones and Insta pouches to surface cleaners, automatic freshners, and car fragrance solutions, the range extends camphor beyond traditional use and into homes, wardrobes, cars, bathrooms and Personal Spaces.

Each product is created with a simple purpose: to make daily environments feel fresher, cleaner and more comfortable, while staying rooted in the familiar trust of camphor.







FINANCIALS



GROWTH

Sustained expansion
driving future



VALUE

Creating long-term
shareholder value

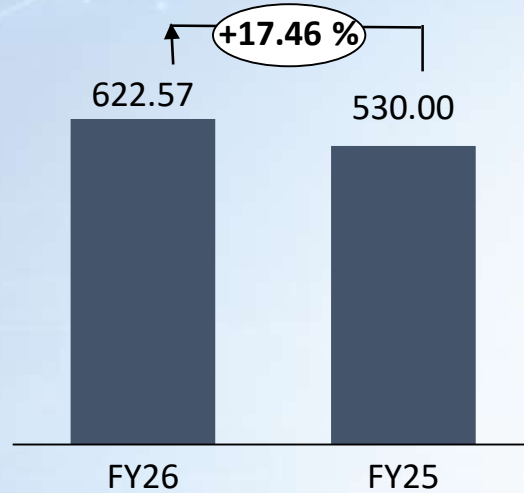


PERFORMANCE

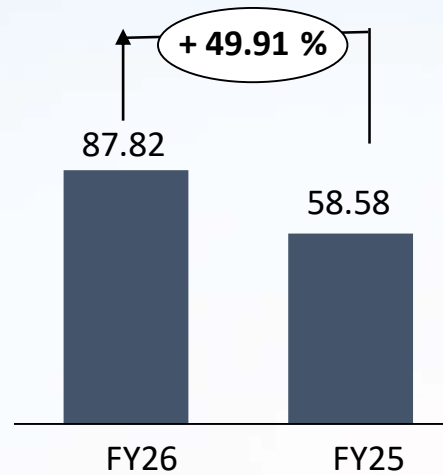
Strong results,
consistent delivery

FY26 Consolidated Financial Performance

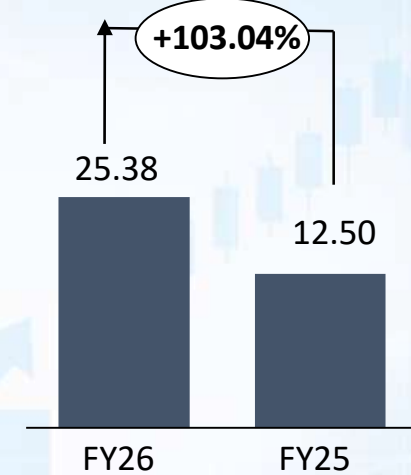
Revenues (Rs. Crs)



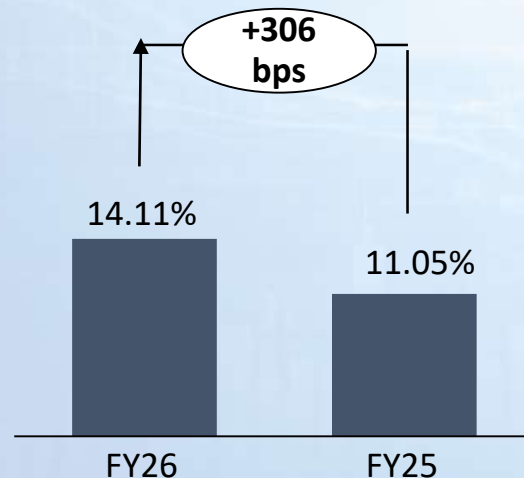
EBITDA (Rs. Crs)



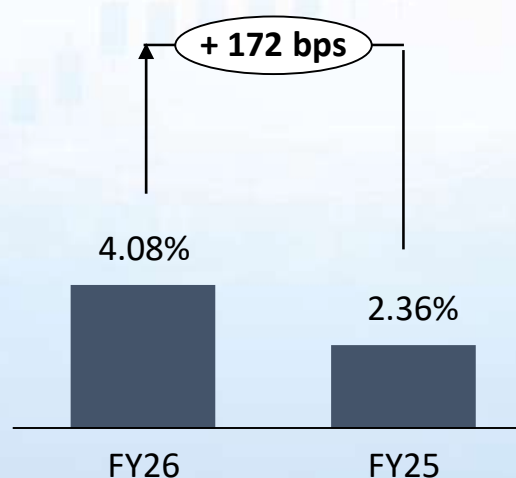
PAT (Rs. Crs)



EBITDA Margin (%)



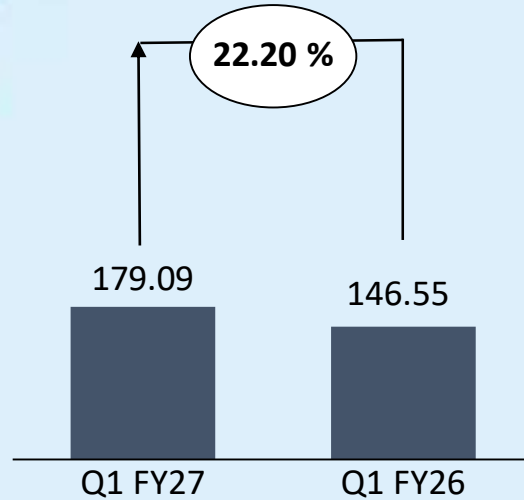
PAT Margin (%)



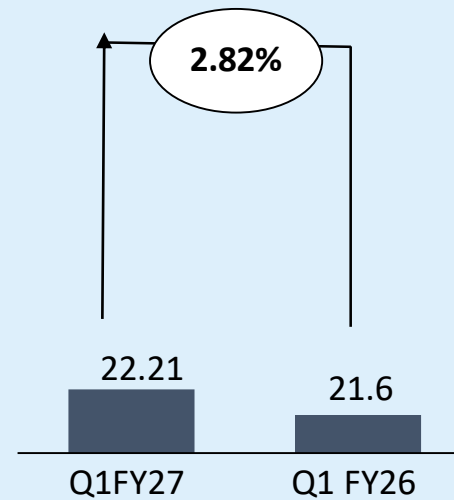
- Revenue growth of 17.46 % in FY26 vs FY25.
- Decrease in input costs lead to profitability for the year.
- Company continues its efforts on improving efficiencies and margins going forward.

QOQ FY27 Q1 Consolidated Financial Performance

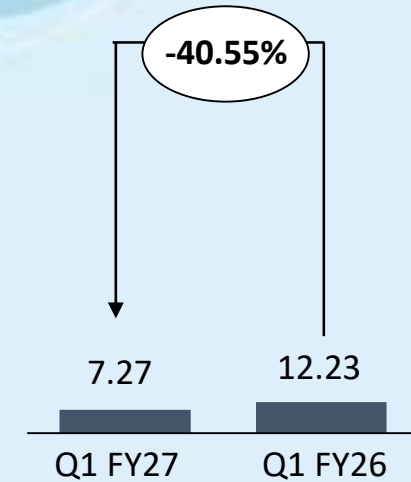
Revenues (Rs. Crs)



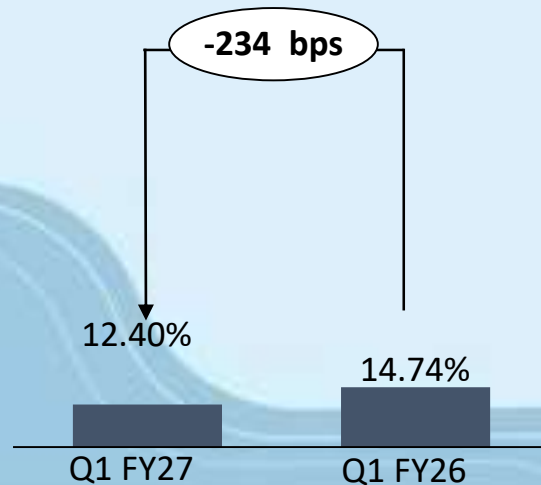
EBITDA (Rs. Crs)



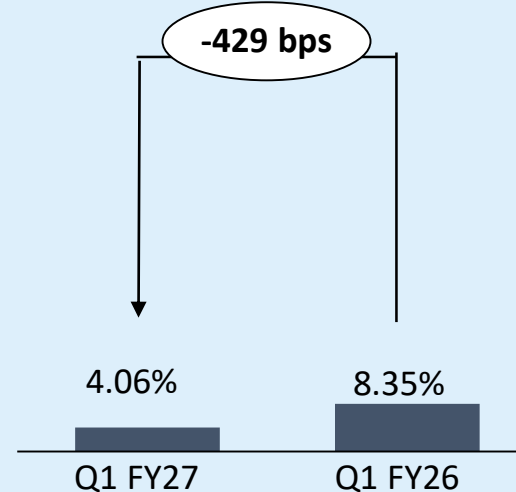
PAT (Rs. Crs)



EBITDA Margin (%)



PAT Margin (%)



Revenue Growth of 22.20 % in Q1 FY27 as compared to Q1 FY26.

Reduction in key input costs led to improved profitability during the quarter.

Continued focus on enhancing operational efficiencies and strengthening margins going forward.

Q1 FY27 Consolidated Profit & Loss Statement



Particulars (Rs. Crs)	Q1FY27	Q1 FY26	Y-o-Y (%)	Q4FY26	Q-O-Q	FY26	FY25	Y-o-Y (%)
Revenue from Operations	179.09	146.55	22.20	153.62	16.58	622.57	530.01	17.46
Cost of Materials Consumed	122.89	81.65		98.52		365.34	312.47	
Purchase of stock in trade	0.04	0.13		3.75		7.87	6.86	
Changes in Inventories of finished goods, work in progress and stock-in trade	-19.97	-2.76		-49.8		-45.18	-45.85	
Gross Profit	76.13	67.53	12.74	101.15	-24.74	294.54	256.53	14.82
GP %	42.5	46.1		65.8		47.3	48.4	
Employee Benefits Expense	13.55	11.25		13.94		49.92	41.54	
Other Expenses	40.37	34.68		40.57		156.80	156.41	
EBITDA	22.21	21.6	2.82	46.64	-52.38	87.82	58.58	49.91
EBITDA %	12.40	14.74		30.36		14.11	11.05	
Other Income	0.07	4.04		-19.83		4.75	0.33	
Depreciation and Amortisation Expense	6.16	5.22		10.47		27.58	20.82	
EBIT	16.12	20.42	-21.06	16.34	-1.35	64.99	38.09	70.62
Finance Costs	7.42	5.74		7.39		28.19	21.47	
PBT	8.7	14.68	-40.74	8.95	-2.79	36.8	16.61	121.55
Less: Exceptional Loss	0	0	-	0		-3.5	-	
PBT after Exceptional Loss	8.7	14.68	-	8.95		33.3	-	
Less: Tax Expense	1.43	2.45		3.33		7.92	4.11	
Profit for the year	7.27	12.23	-40.56	5.62	29.36	25.38	12.5	103.04
PAT %	4.06	8.35		3.66		4.08	2.36	
EPS	8.49	14.28		6.56		29.64	14.6	

Profit & Loss Statement (Audited) as on March 2026



Particulars (Rs. Crs)	FY26	FY25	FY24	FY23
Revenue from Operations	622.57	530.01	493.52	492.5
Cost of Materials Consumed	365.34	312.47	258.93	409.4
Purchase of stock in trade	7.87	6.86	6.37	6.5
Changes in Inventories of finished goods, work in progress and stock-in trade	-45.18	-45.85	37.37	-72.7
Gross Profit	294.54	256.53	190.85	149.3
GP %	47.3	48.40	38.67	30.31
Employee Benefits Expense	49.92	41.54	39.07	34.7
Other Expenses	156.80	156.4	113.11	117.4
EBITDA	87.82	58.59	38.67	-2.8
EBITDA %	14.11	11.05	7.84	-0.57
Other Income	4.75	0.33	0.77	0.5
Depreciation and Amortisation Expense	27.58	20.82	19.83	17.6
EBIT	64.99	38.1	19.61	-19.9
Finance Costs	28.19	21.48	15.61	13.7
PBT before exceptional items	36.8	16.62	4	-33.6
Exceptional items	-3.5	0	0	0
PBT	33.3	16.62	4	-33.6
Total Tax Expense	7.92	4.12	-0.21	-6.5
Profit for the year	25.38	12.5	4.21	-27.1
PAT %	4.08	2.36	0.85	-5.50
EPS	29.64	14.6	4.92	-31.6

Consolidated Balance Sheet (Audited) as on March 2026

Equity & liabilities (RS.Crs)	March-26	March-25
Equity Share Capital	9	9
Other Equity	310	284
Total Equity	319	293
Financial Liabilities		
Borrowings	55	35
Provisions	4	3
Deferred tax liabilities (Net)	7	1
Lease Obligation	2	0
Total Non- Current Liabilities	68	39
Financial Liabilities		
(i) Borrowings	301	234
(ii) Trade Payables	47	51
(iii) Other Financial Liabilites	1	1
Provisions	1	1
Other Current liabilities	3	5
Current tax Liabilities (net)	0	0
Total Current Liabilities	353	292
Total Liabilities	740	624

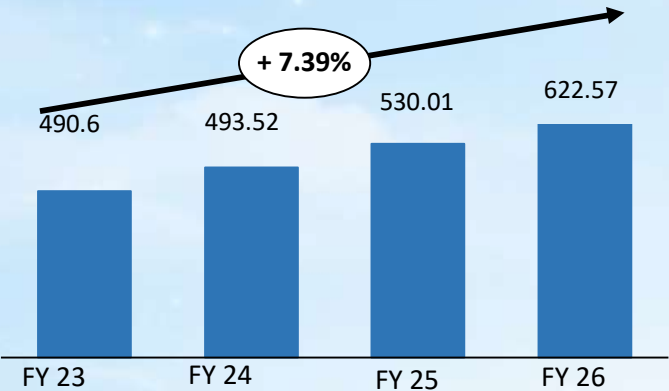
Assets(Rs. Crs)	March-26	March-25
Property ,plant and equipment	328	269
Capital work-in -progress	0	26
Financial Assets	0	0
(i) Investments	0	0
(ii) Deferred tax Assets (Net)	0	0
(iii) Other Financial Assets	11	11
Total Non -Current Assets	339	306
Inventories	300	213
Financial Assets		
(i) Trade Receivable	59	69
(ii) Cash and Cash Equivalentents	1	1
(iii) Other Bank Balances	1	0
(iv) Other Financial Assets	18	18
Current Tax Assets (net)	1	1
Other Current Assets	21	16
Total Current Assets	102	105
Total Assets	740	624

Cash Flow Statement (Audited)

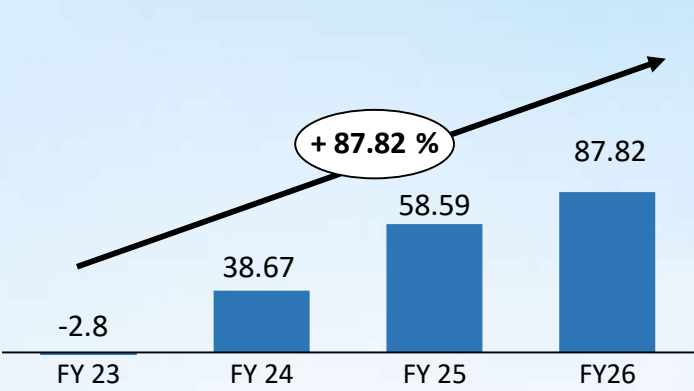
Particulars (Rs. Crs)	FY26	FY25	FY24
Profit before Tax	33.30	16.62	3.99
Operating Profit before Working Capital Changes	89.10	58.89	38.66
Changes in Working Capital	-85.85	-66.67	29.78
Cash Generated from Operations	3.25	-7.79	68.44
Direct Taxes paid (net of refund)	-2.34	-0.06	4.28
Net Cash from Operating Activities	0.91	-7.84	72.72
Net Cash Flow from Investing Activities	-60.05	-67.05	-39.51
Net Cash Flow from Financing Activities	59.78	73.63	-32.55
Net change in cash & cash equivalents	0.65	-1.27	0.66

Performance in Charts (Audited)

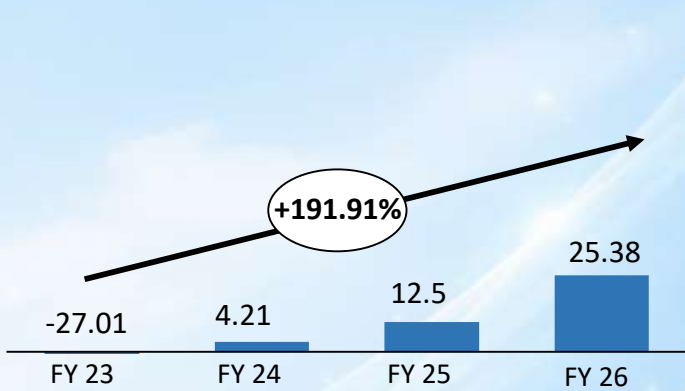
Revenues (Rs. Crs)



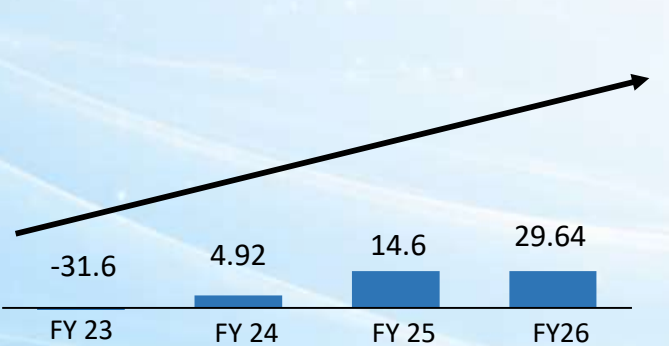
EBITDA (Rs. Crs)



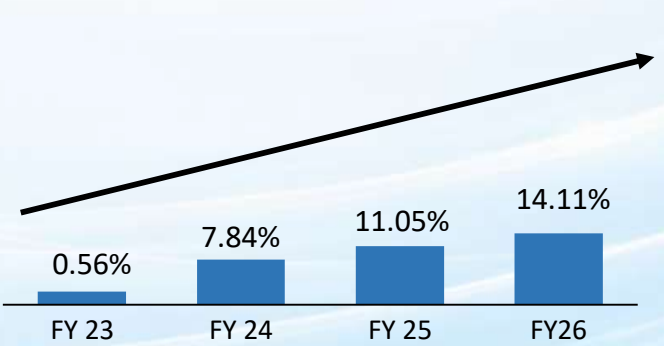
PAT (Rs. Crs)



Earnings Per Share (in Rs)



EBITDA Margins (%)



PAT Margins (%)



MANGALAM BRANDS

PRIVATE LIMITED



Particulars (Rs. In Crores)	Q1 FY27 (Rs. In Crore)	Q1 FY26 (Rs. In Crore)	Y-O-Y (%)
Total Income	52.85	54.92	-3.77
EBITDA from Operations	4.57	8.57	-46.67
EBITDA Margin from Operations (%)	8.65	15.60	-6.95



GIFT BOXES

WHY IS CAMPURE CAMPHOR CONE & AIR PURIFIER GIFT BOX A PERFECT GIFT FOR ALL?



“Almost everything tends to become ordinary after a point, which is why we are here to share a little secret with you – *the mystery of a perfect gift.*”

It's our **CamPure Products Gift Box.**

An ideal gift not just for him or her but for practically anyone of any age group and preference.

CamPure over the last year (Brand Strengthening)



Reviews For Our Products



MANGALAM
Bhimseni Camphor 100g Jar - Pack Of 1 | 100% Pure | For Puja, Aromatherapy & Air Freshener ...
4.4 ★★★★★ (22.8K)
2K+ bought in past month



MANGALAM
Camphor Tablet 100g Jar - Pack of 1 | 100% Pure | For Puja, Festivals & Other Religious Rit...
4.3 ★★★★★ (17.1K)
2K+ bought in past month



MANGALAM
Camphor Tablet 500g (Small Round) Pouch - Pack of 1 | 100% Pure | For Puja, Festivals & Oth...
Tablet
4.3 ★★★★★ (8.6K)



MANGALAM
Bhimseni (Sandalwood) Camphor 100g Jar - Pack of 1 | 100% Pure | for Puja, Aromatherapy & Air Freshener | Sweet Fragrance
4.5 ★★★★★ (1.6K)



MANGALAM
Bhimseni Camphor Puja Oil - Pack Of 3 (900ml Each) | For Daily Puja, Festivals & Other...
Camphor
4.0 ★★★★★ (22)



MANGALAM
Wooden Kapoor Dani - Bhimseni Diffuser | Essential Oil | Natural Oil | Bakhoor
4.2 ★★★★★ (1.3K)
600+ bought in past month



MANGALAM
Camphor Pouch (500g Big Round Tablet, Pack of 2) | 100% Pure | For Puja, Festivals & Other...
Tablet
4.3 ★★★★★ (447)



Mangalam Celebration Gift Box – Camphor Tablet 250g Jar, Bhimseni Camphor 250g Jar & Kapoor Dani | 100% Pure
4.2 ★★★★★ (82)

#2

A clear plastic jar with a gold lid and a label that reads 'mangalam 100% PURE BHIMSENI CAMPHOR'. The jar is surrounded by decorative flowers and a small plate with camphor tablets.

MANGALAM Bhimseni Camphor 100g Jar - Pack Of 1 | 100% Pure | For Puja, Aromatherapy & Air Freshener | Sweet...
★★★★★ 23,196
₹266.00

Social Media Presence



***BUILDING
TOMORROW'S
SUCCESS.***



B2C Future Growth Strategy



Introduction of new products for the retail markets to increase our market share

Expand the distribution network; at present, we employ 190 salespeople; this will enable us to penetrate 14 states

Strengthening brand and unlocking the power of E-commerce . Our products are available on Amazon, Bigbasket, Jiomart, Flipkart etc.

There is huge global market potential for the products we manufacture. We started selling our products in USA & UK



Our Key Clientele



Terpene Operations



Synthetic Resin Operations



Retail Operations



B2C – Target retail market with e-Commerce



 buchanna gaddam
★★★★★ Good quality
Reviewed in India on 16 June 2026
Verified Purchase
Good quality
[Helpful](#) | [Report](#)

 Sonali Makkar
★★★★★ Beautiful calming fragrance.
Reviewed in India on 15 April 2026
Verified Purchase
It's become a signature fragrance at my home....it just soothes and calms the senses.
[Helpful](#) | [Report](#)

 GANESH LAHAMAGE
★★★★☆ Quality and price
Reviewed in India on 2 July 2026
Verified Purchase
Nice one



Amit Nishad **Verified**

I hung one in my car and didn't think much of it at first, but over time the air just started feeling better. It's not strong or artificial, just clean and easy to be around.



Neha Dhongade

I've started using these across the house - wardrobe, washroom, even near the entryway. It's simple to use and just keeps things from smelling off.



Kiran Pawar **Verified**

What I like is that it doesn't hit you with a strong smell. It's subtle, but you notice when it's not there. Also lasts longer than most things I've tried.



MUKESH RAMCHANDRA **Verified**

27/07/2026

AMAZING PRODUCT

Truly amazing and beautiful fragrance. Natural smell and fresh feelings.



Lagnajita Das **Verified**

20/07/2026

Camphor Cone - Original (Pack of 2)



Vikram Mohal **Verified**

16/11/2025

Very Good

I m using manglam dhup from years, but first time i tried camphor, and it is really good. no odour from home and no mosquito or insect also, keep body and mind calm.



Our Manufacturing Facilities



“Our Capacity for production & utilization is a function of our Character and Integrity..”



Spacious & Well-Organized Warehouse



Advanced Manufacturing Equipment



Robust
Infrastructure



Efficient
Operations



Quality
Assurance



Sustainable
Processes

Our Manufacturing Facilities

“The willingness to produce is a choice, the ability to produce is a skill, but the capacity to produce is an intelligent effort.”

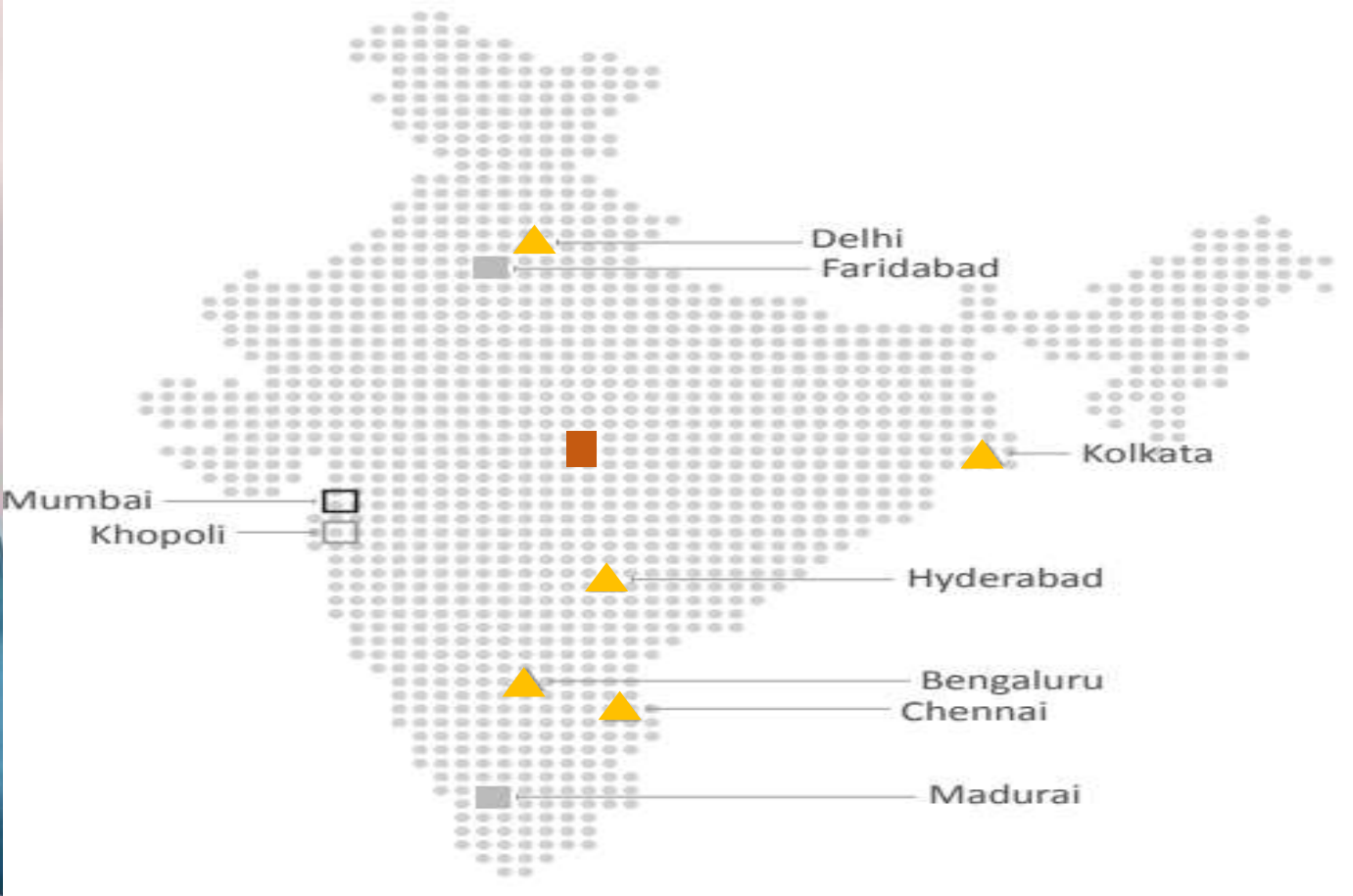


PRODUCTION FACILITY
Our plant is located at
Mumbai - Pune expressway , Kumbhivali.



PAN India Presence
With Growing Export Footprints

Our
Sales
Network



Note : Map not to scale. For illustrative purpose only.

KEY MANAGEMENT PERSONNEL

Driving Excellence Through Leadership



Our Board of Directors

Mr. Kamalkumar Dujodwala **(Chairman)**

A Graduate in Science along with training at National Chemical Laboratory, Mr. Kamalkumar Dujodwala brings with him over 42 years of experience in the chemical Industry and has spearheaded commissioning and operations at various facilities across India. He has been the president of the All-India Manufacturers Organization and is presently the Vice President of the Indo-China Chamber of Commerce. Mr. Kamalkumar took over as Chairman of the Company in year 2007.



Mr. Pannkaj Dujodwala (Managing Director)

Mr. Pannkaj Dujodwala holds an MBA degree from Landsdown College, New Hampshire University, UK and is a Graduate in Commerce. He has been involved in the Pine Chemicals Industry for over 35 years and brings with him wide experience to oversee day-to-day activities at Mangalam Organics Limited.



Our Board of Directors

Manisha Agarwal (Independent Woman Director)

Manisha Agarwal is a qualified Chartered Accountant with extensive experience in financial markets, personal finance, and recruitment for domestic and international corporations. She manages family and corporate investment portfolios, oversees financial statement preparation and tax filings, and is also associated with the travel and tour services business, Voyapal.

Sanjay Bhiva Kadam (Independent Director)

Sanjay Bhiva Kadam is a competent Chartered Accountant and B.com graduate, He is a partner in Chartered Accountants firm since 2014 and his firm has associated with various Chartered Accountants/ Company Secretaries Firms with an objective to provide quality and time bound professional services to their clients.

Sidharath Singh Sekhon (Independent Director)

Mr. Sekhon (MSc, LLB) is a former IRS (Customs & Excise) officer with 37 years of service, including roles as Commissioner and Member (Technical), CESTAT. A recipient of the President of India's Distinguished Service Award, he has been practicing as an Advocate/Consultant in indirect taxation for over 17 years.

Our Board of Directors



Mr. Sudarshan Kumar Saraf (Independent Director)

Sudarshan Kumar Saraf, Co-Chairman and Managing Director aged 60+, holds a Mechanical Engineering degree from IIT Bombay. Honored with the 1999 Distinguished Service Award, he pioneered the interval thread rolling process and developed tools enhancing yields.

He serves on the boards of BMS Industries, Ashrit Holdings, and Technosoft Engineering Projects, is a trustee of promoter-supported trusts, and a director at Anhui Reliable Steel Technology (China), Technocraft International (UK), and Technocraft Trading Spolka.

Mr. Mahesh Lahurao Navathar (Executive Director at Works)

Mr. Mahesh Lahurao Navathar is a Chemical Engineer with 14 years of experience in plant operations and project management. He holds a B.E. and a Diploma in Chemical Engineering and currently serves as Senior Manager – Production at Mangalam Organics Ltd.

He has led capacity expansion projects and specializes in chemical processes such as Nitration and Chlorination, focusing on safety, efficiency, and process automation.

Our Management Team



Mr. Akshay Dujodwala – Chief Strategy Officer

Mr. Akshay Dujodwala has received his Master's Degree in Business Analytics & Consulting from Warwick Business School, United Kingdom and a Bachelors' Degree in Banking and Insurance from University of Mumbai. Mr. Dujodwala has also gained an experience by working in firms like Universal Consulting India Pvt Ltd, Enam Securities and ICICI Prudential AMC Ltd. He has been appointed as an Executive of the Company since September 2018 with a responsibility to head Retail Sales and Marketing department. He is instrumental in transforming the company from a B2B to B2C player.

Mr. Sanjay Bhardwaj – Chief Executive Officer

Sanjay Bhardwaj, a certified Chartered Accountant, has been associated with the Company in multiple roles and departments for the past 30 years, starting from November 1, 1994, to the present. Throughout his tenure, he has effectively managed diverse portfolios including production, marketing, finance, and human resources planning.

Ms. Charmi Shah – Company Secretary

Over three years of experience in the Secretarial and Compliance field, with hands-on exposure to corporate law compliances, statutory filings, board processes, and regulatory coordination, ensuring timely and effective governance support, compliance advisory and Investor relations.

Mr. Manoj Mhapadi – Chief Financial Officer

Mr. Manoj Mhapadi is a Chartered Accountant, having an experience of 20 years in the fields of Accounts, taxation and auditing, commercial operation, system Development/ MIS, Fund Sourcing and Budgetary control.



Mangalam
Organics Limited

THANK YOU



Charmi Shah

Company Secretary & Compliance Officer
Mangalam Organics Limited



CIN: L24110MH1981PLC024742



cs@mangalamorganics.com



www.mangalamorganics.com

