

September 1, 2026

To,
BSE Limited
1st Floor, New Trading Ring,
Rotunda Building,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001.

To,
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor,
Plot No. C/1, G block,
Bandra-Kurla Complex,
Bandra (E), Mumbai - 400 051.

Scrip Code: 513269

Scrip ID: MANINDS

Sub: Corporate Presentation.

Reg: Announcement under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Corporate Presentation of our Company in respect of Investor/Analyst Meeting of the Company scheduled to be held today i.e. September 1, 2026.

This is for your kind information and record.

Thanking you,

Yours faithfully,
For Man Industries (India) Limited

Rahul Rawat
Company Secretary

Encl.: As above

Corporate Presentation

2026





Business Overview



Company at a glance

Manufacturing Excellence. Built to Scale.



3

Decades of
experience



1.6Mn+ MTPA*

API grade LSAW, HSAW, ERW,
Coating



3

State of the art
manufacturing
facility



Present across

30+

Countries



10

Production lines



20,000+KM

pipes supplied since
inception



18.4%

FY26 ROCE



9.2%

FY26 ROE



₹2,087 Cr

FY26 Network

Robust Growth Trajectory

FY22



₹2,178 Cr

Revenue

CAGR – 13.4%



FY26



₹3,592 Cr

Revenue

CAGR – 21.0%



₹218 Cr

EBITDA



₹468 Cr

EBITDA

CAGR – 13.8%



₹102 Cr

PAT



₹171 Cr

PAT

Strong Global Presence with critical and complex projects executed worldwide

**Note: 1.6Mn MTPA includes NPC capacity of 0.43Mn MTPA*

A Business Built for Scale

EXPANDING FOOTPRINT, UNLOCKING CAPACITY ACROSS INDIA AND SAUDI ARABIA

OPERATING TODAY



1.2Mn+ MTPA

India pipe capacity

- › Anjar (Gujarat) and Pithampur (M.P.)
- › **Large Diameter Pipes:** LSAW, HSAW, ERW and Specialized Coating
- › Delivered ₹3,564 Cr of revenue in FY26



430,000 MTPA

National Pipe Company (NPC) Saudi Arabia, acquired pipe capacity

- › 250k MT HSAW + 180k MT LSAW
- › Aramco-approved vendor
- › Only company in KSA with manufacturing facilities in both LSAW and HSAW capabilities

UPCOMING GREENFIELD EXPANSION



4.0 Mn sq.m

Dammam Coating Plant (KSA)- Production Targeted: Mar'2027

- › 3LPE, FBE and internal coating
- › Adds a value-added margin layer
- › Completes the delivered-pipe offering



22,000 MTPA

Jammu Stainless Steel Plant- Production Targeted: Mar'2027

- › New product line, higher-margin mix
- › SS seamless mother pipes and pilgered pipes, targeting higher-value applications such as chemical, defence, marine, nuclear, power and refinery industries

Global Presence, Manufacturing Footprint & Offices

MANUFACTURING FOOTPRINT

- ◆ **Anjar, Gujarat, India** — LSAW, HSAW & Coating
- ◆ **Pithampur, Madhya Pradesh** — HSAW & Coating
- ◆ **Dhahran, Saudi Arabia** — LSAW & HSAW (NPC – MISIC)

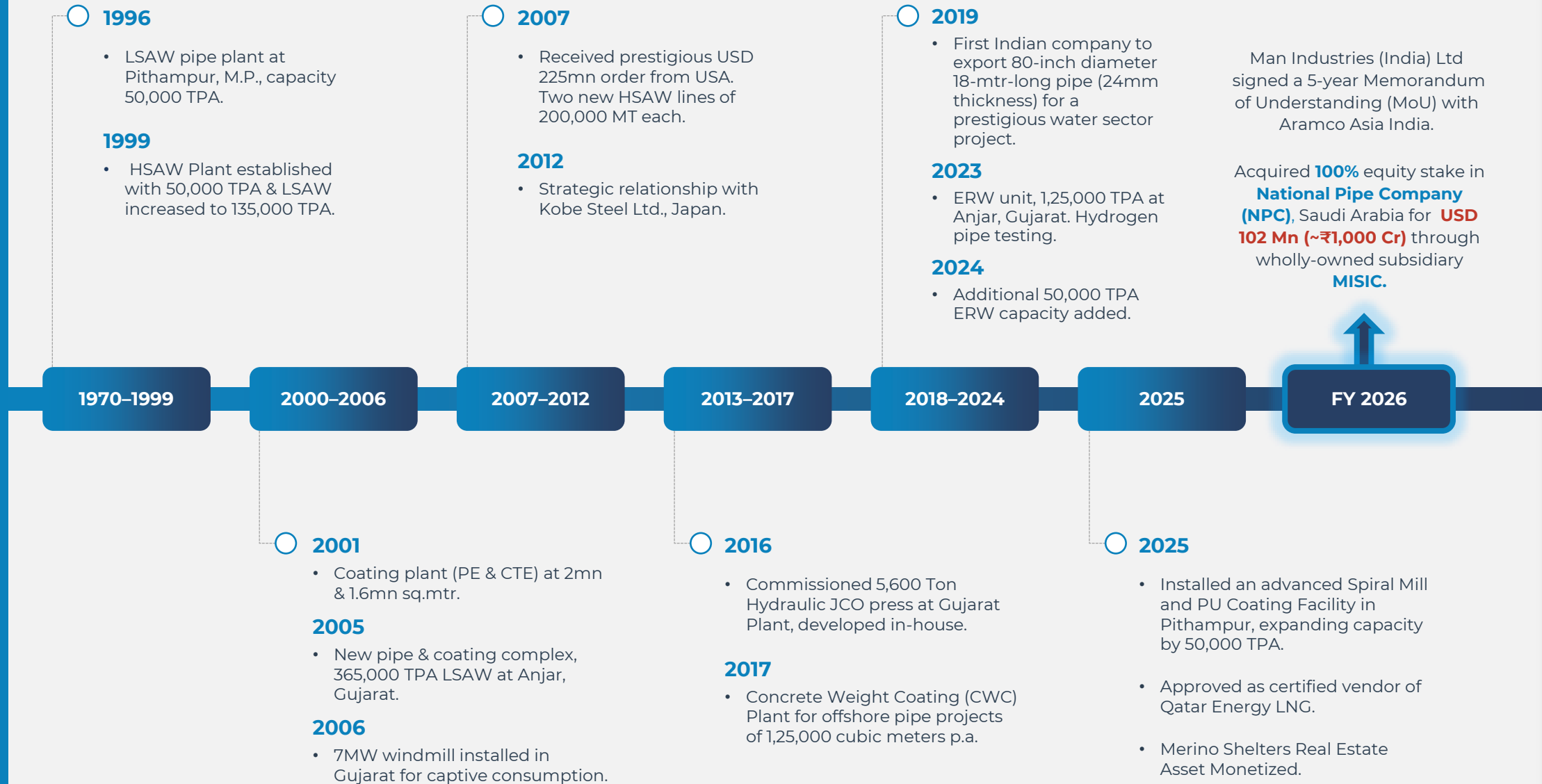
+ MSSTL stainless plant, Jammu — under commissioning

OFFICES

- **Mumbai, India** — Corporate & Registered Office
- **New Delhi, India** — Regional Office
- **Dubai, UAE** — DIFC
- **Al Khobar, Saudi Arabia** — NPC (MISIC) office



Journey So Far



Experienced Management governed by a Strong Board



Dr. Ramesh C. Mansukhani
Chairman

He is a first-generation entrepreneur with over four decades of industrial experience. As the driving force behind Man Group, he has built successful businesses not only in India but also in the UK, and the UAE.

He holds a PhD in International Economics and Finance, a Postgraduate degree in Management from the United Kingdom, a Master's in Economics, and a Bachelor's in Law. With 50 years in manufacturing, he has driven Man Group's growth by establishing advanced facilities.



Mr. Nikhil Mansukhani
Managing Director

He is associated with Man Industries (India) Ltd. after completing education from the University of London, Bachelor of Engineering (Engineering with Business Management) from King's College, UK since 2011. With his youthful energy and entrepreneur zeal, Mr. Nikhil Mansukhani has revitalized the line pipe business with over 9+ years of experience in the steel pipes industry.

He spearheads business development, designing and liaising. He manages day-to-day affairs of the company.

Board Of Directors

Mr. Narendra Mairpady **(Ex-Chairman I-O-B)**

Non-Executive Independent Director

Narendra Mairpady has over four decades of rich and varied experience in the banking industry and was also Chairman and Managing Director of Indian Overseas Bank.

Mrs. Renu Jalan

Non-Executive Independent Director

Mrs. Renu has vast experience in the field of Arts, Marketing and Finance. She has been the key speaker at various forums. She is also a well-known figure for the social work in the society.

Mr. Rabi Bastia

Non-Executive Independent Director

Padma Shri Dr. Rabi Narayan Bastia is a reputed personality in the Hydrocarbon Industry whose endeavors have put India into international oil & gas maps in a short span of time. He has been at the forefront of several oil and gas discoveries as well as pioneered in the implementation of several cutting-edge technologies in Indian oil & gas.

Mrs. Esha Padmanabhan Achan

Non-Executive Independent Director

Mrs. Esha Padmanabhan Achan is a seasoned finance professional with over 33 years of experience in multinational and listed companies, including reputed organizations such as Glenmark and Bajaj.

Key Management Personnel

Mr. Sandeep Kumar Garg

Chief Financial Officer

Mr. Rahul Rawat

Company Secretary

Senior Management

Mr. Jaspreet Bhatia

Sr. VP – Operations

Mr. Swatantra Joshi

Plant Head - Anjar Facility

Mr. Sushil Shukla

Plant Head – Pithampur Facility

Manufacturing Facilities

- MAN Industries (India) Ltd. operates two advanced manufacturing facilities—one in **Anjar, Kutch District, Gujarat** and another in **Pithampur, Madhya Pradesh**—together spanning over **~182 acres**.
- With a combined manufacturing capacity exceeding **1.2 million tonnes per annum (TPA)**, the plants produce **LSAW, HSAW, and ERW pipes**, maintaining stringent quality control at every stage.
- Both facilities are certified under **ISO 9001:2015, ISO 14001:2015, and ISO 45001:2018**, and are equipped with state-of-the-art infrastructure, enabling high-quality, precision-driven output tailored to diverse customer specifications. The company adheres to multi-stage inspection processes and holds quality approvals from leading global clients.

Anjar Plant, Gujarat



- Easy and fast access to Kandla & Mudra port to cater to global market
- Close proximity to rail and national highway

Pithampur Plant, M.P



- Close to national highway, thus saving logistic cost
- Strategically located to cater to domestic market

Longitudinal Submerged Arc Welded (LSAW) Pipe

- MAN offers LSAW Line Pipes of various sizes and specifications to meet the growing global demand of high-pressure cross-country pipelines.
- The LSAW Line Pipes are manufactured in strict conformance to the general and customized specifications of the clients from various sectors such as Oil, Gas, Petrochemicals, Fertilizers and Dredging.
- All the Line Pipe manufacturing facilities of Man Industries possess valid licenses to use API Monogram and also possess various customized approvals from reputed clients worldwide.
- The LSAW Plant is equipped with the most advanced production and testing technology from Europe and India including state of the art Automated Pipe Manufacturing line.



LSAW Products Range

- Outside Diameter: 16" to 56"
- Wall Thickness: 6 mm to 55 mm
- Pipe Length (max): 12.20 Meters
- Grade: Up to API 5L X-80

Line pipe are manufactured by the 3 Roll Bending and JCOE forming method.

The facilities employ state-of-the-art CNC controlled Automatic forming technology of JCO and 3 Roll Bender supplied by CHR Haeusler of Switzerland, high speed Welding Stations, productive Expander and a series of NDT and Laboratory facilities.



- The company's HSAW Line Pipe Facility at Anjar is equipped with all NDT and laboratory facilities to cater to the requirements of its world-wide clientele of high pressure/critical application segment.
- In addition to the stable demand of HSAW Line Pipes in the conventional segments of Oil & Gas transportation, Water Supply, Sewerage, Agriculture and Construction, there is a global surge in the acceptance of HSAW Line Pipes for high pressure applications (in onshore installations)
- It offers high quality HSAW Line Pipes conforming to globally accepted quality standards.



HSAW Products Range

- Outside Diameter: 12" to 120"
- Wall Thickness: 6 mm to 25.40 mm
- Pipe Length (max): 18 meters
- Grade: Up to API 5L X-80

The company has set up 2 Step HSAW mill. The advantage is Forming and Continuous GMAW welding is done at one stage and Final Inside and Outside Welding is done at the separate stations.

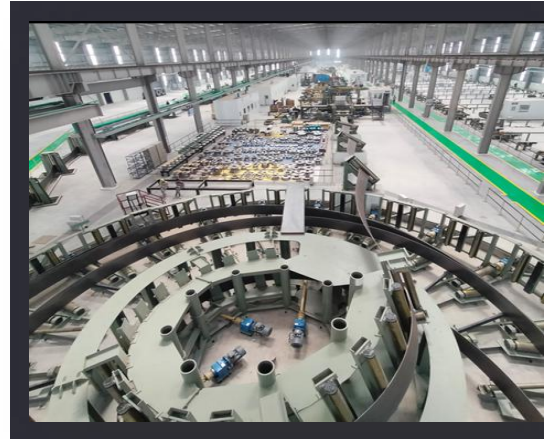
Salient Features

- Two step High Speed Mill with online Coil to Coil Joining
- Coil Ultrasonic Testing with 100% coverage
- 4 Inside and 4 Outside SAW welding line
- Fully Automatic Weld Ultrasonic Testing equipment
- Pipe Tracking System for Complete traceability



ERW TECHNOLOGY

- ERW Plant is installed with latest and advanced technological features with Automation.
- Entry section is designed to handle 32 ton coil weight and accumulator is also installed that enables the mill to run continuously while making the coil joint.
- Strip Ultrasonic for 100 % coverage with 10 % overlap followed by Strip Edge Milling is to get precise strip width and better-quality edges for welding.
- The FFX forming and latest technology enables the quality supply of pipes. The facilities employ the state of the art “FFX Roll Forming” with Automation and High Frequency (1000 KW) Welding with Induction or Contact Method.
- Online Weld Bead Monitoring System for continuous feedback to operator for Internal Bead Scarfing and intermediate quality checks also installed just after High Frequency Welding.
- Sizing and Pipe Milling Saw Section for precise dimensions and ovality control with close length tolerance of pipe length. Milling SAW is capable to cut and Square and Hollow Rectangular Section in close length tolerance.
- Finishing facilities supported with End Facing, Hydro Tester, Offline Ultrasonic Welding, Magnetic Particle Inspection, Weighing and Visual Inspection to deliver highly quality Pipes to customer.



Round Pipe

Outside Diameter	Outside Diameter
Wall Thickness	Wall Thickness
Pipe Length	Pipe Length
Grade	Grade

Square and Rectangular Hollow Section

Section Size	132 x 132 to 350 x 350 and 172 x 92 to 500 x 200 & 450 x 250
Wall Thickness	4.0 to 14.0 mm
Pipe Length	5.8 to 18.2 Meter
Grade	IS: 4923, DIN 2440

- Man Industries offers a wide range of external coating solutions to fulfil customers' needs from anti-corrosion protection and negative buoyancy requirements and internal coating solution to provide flow efficiency and corrosion protection for natural gas, water and production pipelines.
- They offer external coatings and internal linings that reliably and durably protect steel pipes against corrosion and mechanical impact in difficult terrain, harsh environments and extremely aggressive media.



External Coating System

- FBE /DFBE
- 3LPE / 3LPP Coating

Internal Coating System

- Pipe Diameter: 12" to 130" and above
- Plant Capacity: 5 million sq. meters per annum
 - FBE /DFBE
 - 3LPE / 3LPP Coating

Concrete Weight Coating (CWC)

- Pipe OD Range: Ø 8" to Ø 56" and
- Pipe Wall Thickness: 6 mm – 55.0 mm
- Pipe Length: 9 to – 12.2 meter
- Concrete Thickness: 30 to 190 mm
- CWC Coating Capacity: 100m³/Hrn



Marquee Clientele across Globe

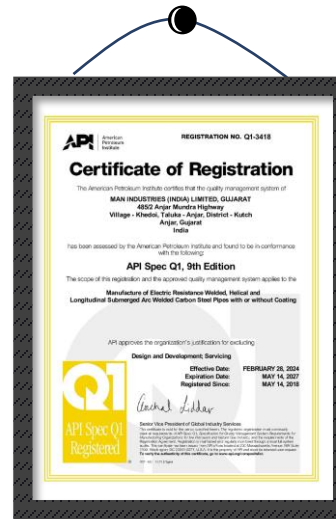
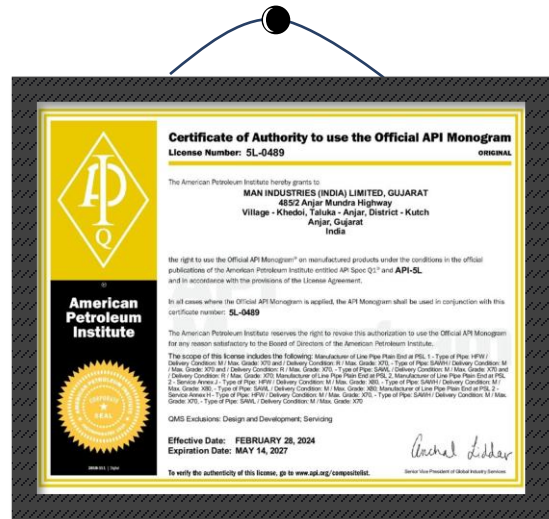
Domestic Clients



International Clients



Accolades & Certifications



Jammu Plant Update

Greenfield stainless steel seamless pipe facility - status as of Q1 FY27.

CAPACITY

22,000 MTPA

Stainless steel seamless pipe, a new, higher-margin product line for MAN.

CAPEX INCURRED (TILL Q1 FY27)

₹350Cr

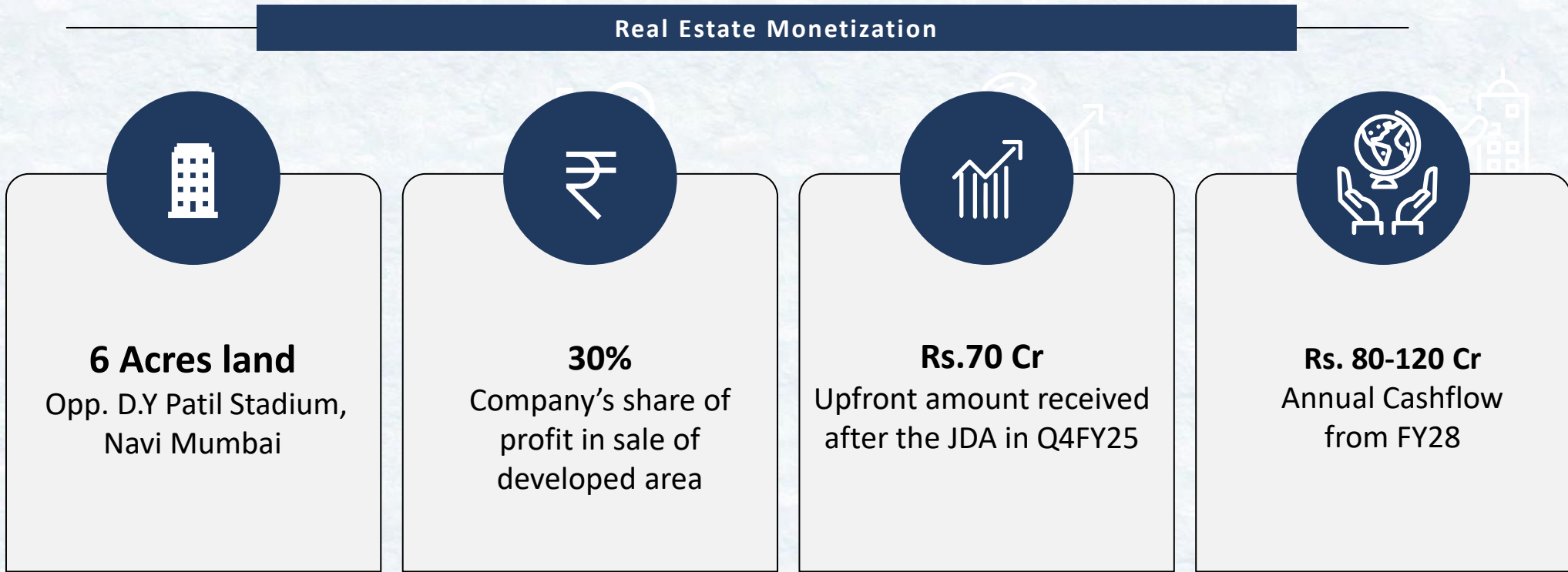
Against a total planned capex of ~₹600 Cr for the facility.

PRODUCTION TIMELINE

Mar 2027

Production starting March 2027.

Merino Shelters: Monetization of Non-Core Assets





Merino Shelters Private Ltd – a Wholly Owned Subsidiary



Joint Development Agreement signed with Paradise Green-Spaces LLP (Paradise Group).



Rs. 700-800 Cr Revenue in next 5-6 Years

Commencement Certificate has been received for ~20,00,000 sq. ft, along with RERA registration. The project launch is on track for Mid-September 2026. **Expected Rs. 35-50Cr Cashflow in FY27.**

STRATEGIC ACQUISITION

National Pipe Company Saudi Arabia

Vision 2030 Play

Manufacturing
Synergies

Immediate EBITDA
Accretion

KSA

INDIA

Vision 2030 Aligned



100%

Stake Acquired

USD 102 Mn

430,000 MT

Annual Production
Capacity (HSAW+LSAW)

Aramco Approved

Since more than two decades



Transaction terms

Acquirer	MAN International Steel Industries Company (MISIC), wholly owned subsidiary of Man Industries (India) Ltd.
Target	National Pipe Company Limited (NPC), Kingdom of Saudi Arabia
Transaction Type	Acquisition of 100% equity stake in NPC Limited
Total Consideration	USD 102 Million
Mode of Financing	Mix of Debt USD 70 million and USD 32 Million Equity
Cash & Liquid Assets & Net Worth:	Cash & Liquid Assets: USD 83.0 Million and Net worth: USD 158.6 Million



Strategic rationale

Market Access

Immediate entry into Saudi Arabia's regulated O&G supply chain with established AVL status with Saudi Aramco.

Capacity Scale

430,000 MT combined HSAW+LSAW adds critical scale; existing NPC + Man Group capacity crosses 1.2M MT.

Saudi Vision 2030

Strongly positioned to capture the Kingdom's accelerating investment in energy infrastructure, water transmission, petrochemicals and city gas distribution — all key end-markets for large-diameter line pipes.

Integrated Player

The acquisition of NPC, combined with MISIC's Dammam coating facility, positions MAN as a fully integrated, end-to-end pipeline solutions provider in the Middle East.



FINANCING STRUCTURE

Equity	USD 32 Mn	Debt	USD 70 Mn	TOTAL	USD 102 Mn
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430,000 MT
Annual Installed Capacity

**1 HSAW &
1 LSAW Mill**
Fully Integrated Plants

2+ Decades
Relationship with Saudi Aramco

API 5L & 2B
Certified
Grade B through X80

Strategies Undertaken on Various Front

Total Installed Capacity

430,000 MTPA

HSAW Pipes

250,000 MT

Helical Submerged Arc Welded

58%

58% of total capacity

LSAW Pipes

180,000 MT

Longitudinal Submerged Arc Welded

42%

42% of total capacity

Pipe size range

HSAW OD20" – 88" (Will be Upgraded to 120")

LSAW OD24" – 60"

Wall Thickness6.4 mm – 45 mm

Pipe Manufacturing

HSAW: High-frequency tack welding + submerged arc welding (inside & outside)

LSAW: UOE/JCO press forming + double-sided SAW process

Steel grades: API 5L Gr. B through X80; API 2B

Testing & Inspection

HSAW: High-frequency tack welding + submerged arc welding (inside & outside)

LSAW: UOE/JCO press forming + double-sided SAW process

Steel grades: API 5L Gr. B through X80; API 2B

Planned Value-added Expansion (Post-Acquisition) Pipe Manufacturing

External & internal coating mill — FBE, 3LPE, epoxy coatings

Coating capacity addition to serve Saudi Arabia's pipeline demand

Infrastructure upgrade led by MAN Industries

40+ Year Relationships with Saudi Arabia's & GCC's Leading Organizations

DIRECT CLIENTS



Saudi Aramco

Primary Client — 40+ Years



KOC

Kuwait Oil Company



Qatar Petroleum

State Oil Company, Qatar



Bapco Refining

Bahrain Petroleum Company



الهيئة السعودية للمياه
Saudi Water Authority

Saudi Water Authority

SWA — National Water
Strategy, KSA



الشركة السعودية لشراكات المياه
Saudi Water Partnership Company

SWPC

Saudi Water Partnership
Company



WTCO

Water Transmission
Company, KSA



شركة المياه الوطنية
National Water Company

National Water Co.

Water Transmission, KSA



هيئة مياه وكهرباء أبوظبي
Abu Dhabi Water & Electricity Authority

ADWEA

Abu Dhabi Water &
Electricity Authority

Global & Regional Engineering, Procurement & Construction Partners

EPC CONTRACTORS



McDermott

Global EPC Contractor



L&T

Larsen & Toubro ECC



SAIPEM

Global EPC Contractor



Subsea 7

Offshore & Subsea EPC



Hyundai E&C

Engineering & Construction



Sapura

Global EPC Contractor



Petrofac

Oilfield Services & EPC



Lamprell

Engineering & Construction



NPCC

Natl. Petroleum Const. Co.



S.S.E.M.

Saudi Services & EPC Co.

Why Acquisition Is Better Than Greenfield

MAN's build-vs-buy analysis for entering the Saudi market , the numbers behind acquiring NPC instead of building a greenfield mill.

ACQUIRE V/S GREENFIELD: WHY ACQUISITION WAS THE RIGHT CALL FOR MAN		
	ACQUIRE NPC — THE ROUTE TAKEN	GREENFIELD SETUP — THE ROUTE SET ASIDE
Capital outlay	✓ ~US\$102 Mn — US\$70 Mn debt + US\$32 Mn equity	✗ ₹1,500–1,600 Cr — mill, coating line, utilities, land & working capital, all funded before any revenue
What the money buys	✓ Capacity + approvals + customers + order book + US\$83 Mn cash & liquid assets	✗ Capacity only
Time to first revenue	✓ Immediate — against the existing order book	✗ Three years or more
Time to Aramco approval	✓ Already held, continuously since 2005	✗ 1–2 years of plant audits and test lots
Order book on day one	✓ US\$120 Mn, with L1 status on further orders	✗ Nil
Earnings Accretive	✓ 15-18% EBITDA Margin and 11-14% PAT margin	✗ Takes time to ramp up

WHAT GREENFIELD WOULD HAVE EXPOSED US TO



Zero Revenue & Approvals Cannot Be Built

Years of servicing capex with no approved-vendor sales. Aramco vendor status is earned over years of audits — it isn't a line item in any capex budget.



Commissioning Slippage

Acquisition avoids construction and commissioning delays, allowing the business to start generating revenue faster.

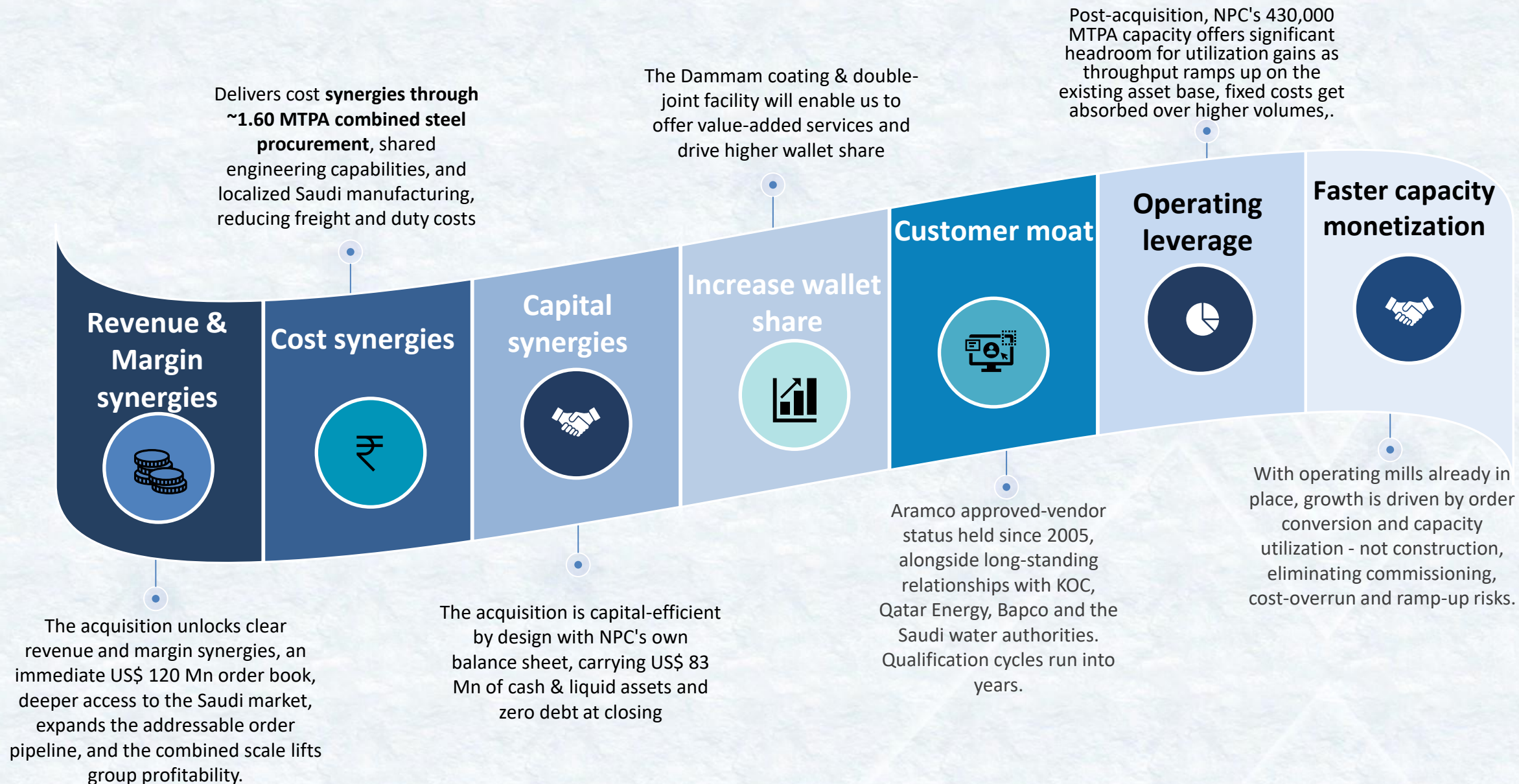


Customers From Zero

No relationships, no track record, no repeat business — all of which take years to rebuild from scratch.

Why the greenfield was set aside: Rather than build from scratch, MAN secured an operating platform with capacity, approvals, customers and cash flows — accelerating market entry without adding new supply to Saudi Arabia.

How this Acquisition Creates Value



NPC — Financial Summary

Figures in SAR M & USD M | CY2025

PROFIT & LOSS STATEMENT — CY2025

	SAR M	USD M
Revenue	792.7	211.4
Gross Profit	214.1	57.1
Gross Margin (%)		27.0%
EBITDA	196.7	52.5
EBITDA Margin (%)		24.8%
Depreciation	31.8	8.5
EBIT	164.9	44.0
EBIT Margin (%)		20.8%
Finance Cost	3.7	1.0
Other Income	0.8	0.2
PBT	162.0	43.2
PBT Margin (%)		20.4%
Tax & Zakat	18.5	4.9
Tax Rate (%)		11.4%
PAT	143.5	38.3
PAT Margin (%)		18.1%

CASH & LIQUID ASSETS — April'2026

NPC holds strong liquidity with zero debt, reflecting a healthy cash-generative business.

	SAR M	USD M
Cash & Bank Balances	142.5	38.0
Trade Receivables	48.8	13.0
Finished Goods Inventory	120.0	32.0
Total Cash & Liquid Assets	311.3	83.0
Net Worth	594.9	158.6

✓ Zero Debt — Debt-free company

RETURN RATIOS (%) — CY2025

ROE (%)	25.7%
ROCE (%)	29.5%
ROA (%)	22.5%

Orderbook: At the time of acquisition, NPC carried an order position of USD 120 Million (₹1,130–1,150 crore) (including executed to date), with L1 status secured in certain additional orders and a healthy bid pipeline reflecting strong near-term order inflow visibility.

SAR / INR: 23.955 | SAR / USD: 3.75 | CY2025 Revenue = INR ~1,898.9 Cr | PAT = INR ~343.6 Cr | USD figures converted at SAR/USD 3.75 (pegged rate)



Financial Overview



Annual Standalone Financial Performance

**All figures reported in INR Millions, except for EPS*

Particulars	FY26	FY25	Y-o-Y
Revenue from Operations	34,552	31,182	10.8%
Other Income	531	542	(2.0)%
Total Income	35,083	31,724	10.6%
Operating expenses	30,155	28,415	6.1%
EBITDA*	4,928	3,309	48.9%
EBITDA Margins (%)	14.0%	10.4%	360 Bps
Depreciation and amortization	756	433	74.6%
Finance costs	1,542	1,022	50.9%
PBT	2,630	1,854	41.8%
Tax	672	484	39.0%
PAT	1,958	1,370	42.8%
PAT Margins (%)	5.6%	4.3%	130 Bps

* EBITDA is inclusive of Other Income, since it's operational in nature

Annual Consolidated Financial Performance

**All figures reported in INR Millions, except for EPS*

Particulars	FY26	FY25	Y-o-Y
Revenue from Operations	35,639	35,054	1.7%
Other Income	286	200	43.2%
Total Income	35,925	35,253	1.9%
Operating expenses	31,246	31,690	(1.4)%
EBITDA*	4,679	3,563	31.3%
EBITDA Margins (%)	13.0%	10.1%	290 Bps
Depreciation and amortization	789	453	74.4%
Finance costs	1,520	1,027	48.1%
PBT	2,370	2,084	13.7%
Tax	665	552	20.4%
PAT	1,705	1,532	11.3%
PAT Margins (%)	4.7%	4.3%	40 Bps

* EBITDA is inclusive of Other Income, since it's operational in nature

Consolidated Balance Sheet

*All figures reported in INR Millions

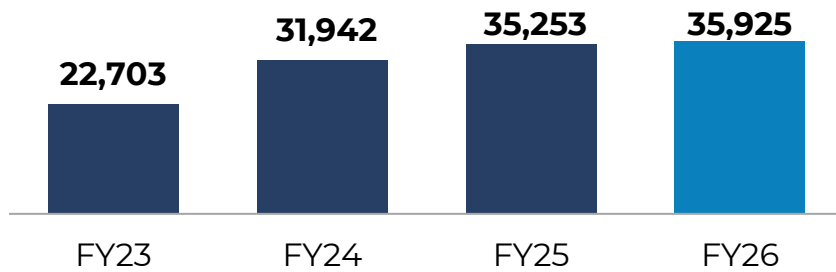
Particulars	FY24	FY25	FY26
EQUITY AND LIABILITIES			
Equity Share Capital	324	324	375
Other Equity	13,725	15,749	20,490
Shareholders Fund	14,049	16,073	20,865
Non-Current Liabilities			
Long-term Borrowings	1,363	1,385	2,402
Lease Liabilities	141	156	610
Deferred tax liabilities (net)	258	276	258
Other long term liabilities	42	73	97
Total Non-current Liabilities	1,803	1,890	3,367
Current Liabilities			
Short-term Borrowings	1,722	3,175	2,595
Lease Liabilities	34	47	674
Trade payables	5,028	12,002	14,712
Current tax liabilities	54	21	275
Other financial liabilities	278	301	5797
Other current liabilities	1,184	4,283	1,921
Total Current Liabilities	8,300	19,829	25,974
Total Equity and Liabilities	24,152	37,792	50,206

Particulars	FY24	FY25	FY26
ASSETS			
Non-Current Assets			
Property, Plant and Equipment	5,234	5,539	6,546
Right-of-use Assets	163	186	1389
Capital WIP	305	1,334	3,258
Goodwill on Consolidation	639	688	688
Investment Properties	14	14	14
Intangible assets	-	5	3
Trade Receivables	967	973	2385
Other Financial Assets	173	524	154
Other Non-current Assets	658	1,023	438
Total non-current assets	8,154	10,286	14,875
Current Assets			
Inventories	6,456	12,685	15,350
Investments	2,280	260	708
Trade Receivables	3,551	8,959	10,098
Cash & Bank Balances	2,549	3,792	6,572
Loans	22	2	157
Other Financial Assets	105	98	201
Other Current Assets	1,035	1,710	2,245
Current Tax Assets	-	-	-
Total Current Assets	15,998	27,506	35,331
Total Assets	24,152	37,792	50,206

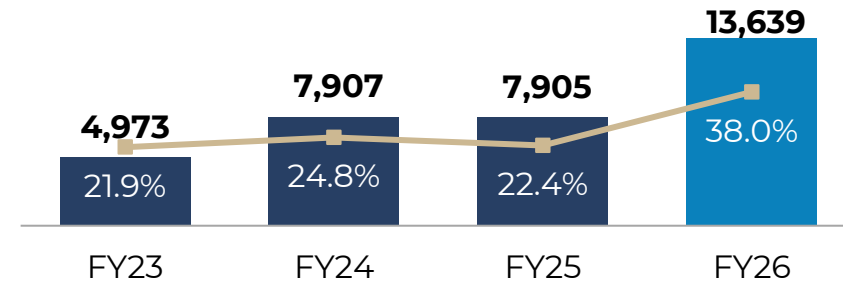
Historical Consolidated Financial Performance

*All figures reported in INR Millions, except for EPS

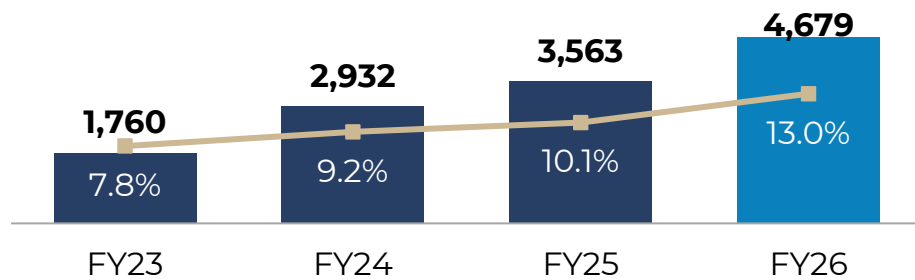
Total Income*



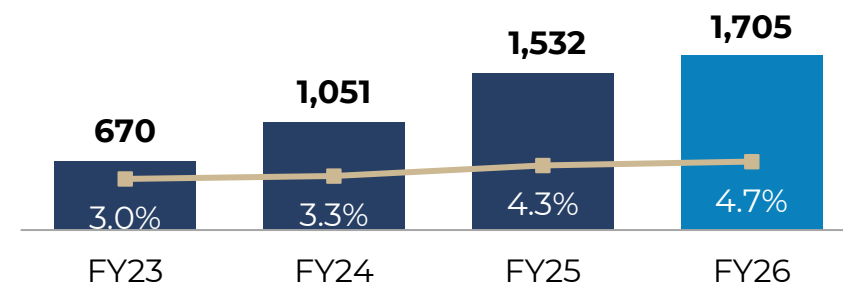
Gross Profit & Gross Profit Margin (%)*



EBITDA & EBITDA Margins (%)*



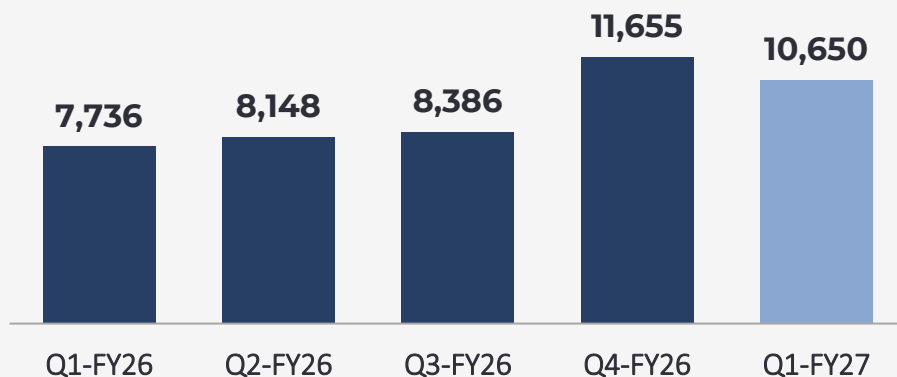
PAT & PAT Margins (%)



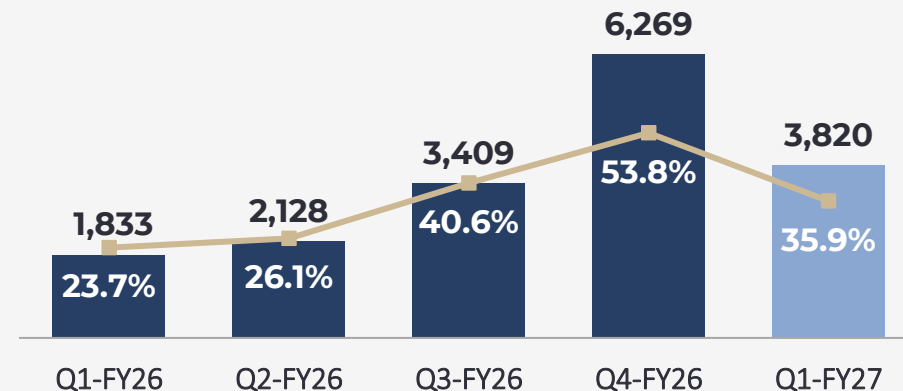
Note:* Total Income is inclusive of Other Income, since it's operational in nature

Quarterly Consolidated Financial Performance Trend

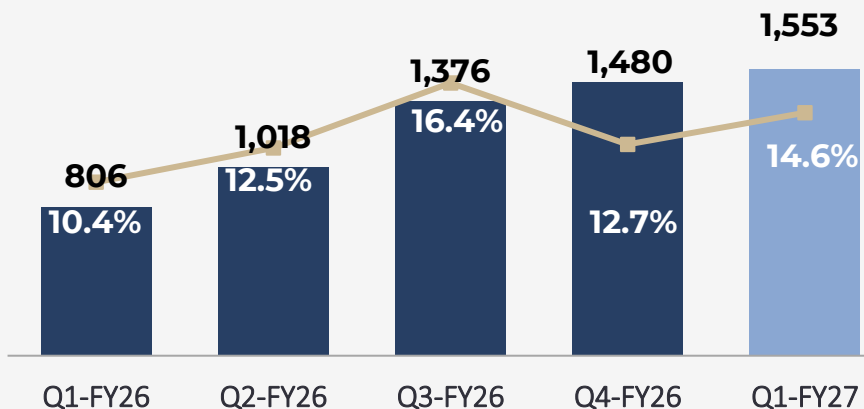
Total Income*



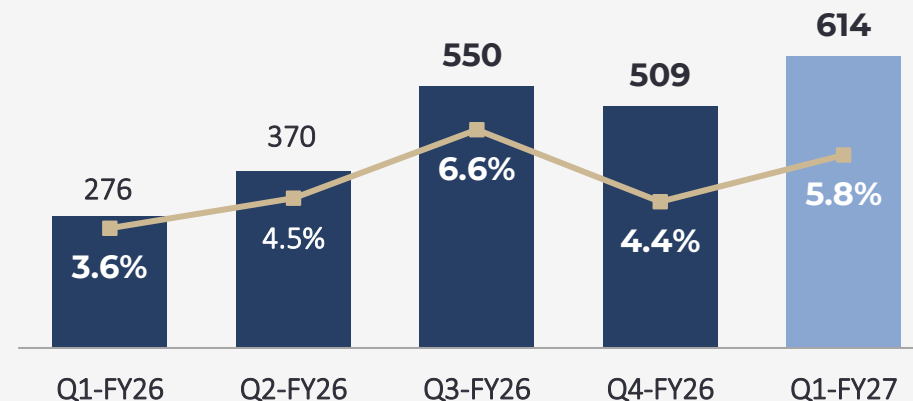
Gross Profit & Gross Profit Margin (%)*



EBITDA & EBITDA Margins (%)*



PAT & PAT Margins (%)



Note: Q1 FY27 financials reflect only 40 days of NPC's contribution, following completion of 100% acquisition on 21st May 2026 and hence Contribution from NPC in Q1 was lower given the limited 40-day period, during which takeover and integration progressed well. The full financial impact and earnings contribution from NPC are expected to be reflected from Q2 FY27 onwards.



Next 5 years Goal



Piping Towards Higher Utilization Through Global Diversification

Optimize overall utilization by relocating spare capacity from India to markets with strong long term demand visibility, diversifying into high-growth geographies with the existing product range, and shifting mix toward higher-margin products



Relocating spare capacity overseas

Shift idle equipment from India to locations with strong demand visibility for long term



Diversifying into high-growth markets

Enter new geographies with strong growth outlook, leveraging the existing product portfolio



Focusing on higher-margin products

Prioritize Stainless Steel pipes alongside other premium, higher-margin product lines



Optimizing production

Debottlenecking to enhance production and improve capacity utilization levels

Strategies Undertaken on Various Fronts

Relocation of Spare Capacity

- Identify overseas locations with strong demand visibility
- Shift spare / underutilized equipment from India to these markets

Diversification into New Geographies

- Enter new high-growth markets using the existing product offering
- Build local presence and ecosystem in target regions

Focus on Higher-Margin Products

- Prioritize Stainless Steel pipes as a key growth product
- Focus on increase of value-added offerings like Coating and Bends

Goal and aspiration over the next 5 years

- Revenue CAGR of 20-25%, led by relocation of spare capacity to high-demand markets and entry into new high-growth geographies.
- Further improvement in EBITDA margin to a long-term stable rate of 15%, driven by a higher utilization, gradual increase in share of high margin Stainless Steel and other value-added offerings in the mix, , and diversification into high-growth markets.

API - American Petroleum Institute

FBE - Fusion Bonded Epoxy Coating

DEBE - Dual Fusion Bonded Coating

CWC - Concrete Weight Coating

NDT- Non-Destructive Testing

CNC - Computer Numeric Control

GMAW - Gas Metal Arc Welding

LPE - 3 Layer Polyethylene Coating

LPP - 3 Layer Polypropylene Coating

ERW - Electric Resistance Welded

HSAW - Helically Submerged Arc Welded

LSAW – Longitudinal Submerged Arc Welded

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