



Media Release – Q3 FY15

Marico Kaya Group Q3 FY15 results

Revenue up by 22%, PAT of INR 12.1 crores

Marico Kaya Enterprises Limited (MaKE) posted consolidated Revenue from Operations of INR 85.4 crores for the quarter ended 31st December 2014, a growth of 22% over corresponding quarter ended 31st December 2013.

India business reported a Net Revenue growth of 18% with Same Store Growth (SSG) of 15% and International business delivered overall growth of 27% with SSG @ constant currency of 21% respectively.

Consolidated EBITDA was INR 11.2 crores, 13% of Revenue, a growth of 304% over last year.

Profit after Tax for the quarter ended 31st December 2014 is INR 12.1 crores (14% of Net Revenue) compared to INR 1.5 crores (2% of Net Revenue) for the corresponding quarter ended 31st December 2013.

Kaya India has added 4 clinics and 3 Kaya Skin Bar in India and 1 clinic in Middle East in Q3 FY15. Overall in India Kaya has over 92 clinics & 7 Kaya Skin Bars and operates over 19 clinics in Middle East.

Marico Kaya Enterprises Limited (BSE: 538503, NSE: "MAKE") is formed with the objective of providing specialized skin care, Aesthetics, Beauty and Personal Care services in India and abroad either directly or through one or more of its subsidiaries. The company's current business is resultant of de-merger of Kaya business, which was run under Kaya Limited, from Marico Limited. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (92 in India and 19 in the Middle East) and product retail format called Kaya Skin Bar (6 in Bangalore & 1 in Mumbai, India).

Kaya Skin Clinic, chain of specialized skincare clinics, offers personalized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 50 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

For more information, visit www.maricokaya.com

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