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Multi Superspeciality Hospital & Research Centre

Healing by Heart

Tuesday, 13th February, 2024

The Manager,
Listing Department,
National Stock Exchange of India Limited
"Exchange Plaza", C - 1,
Block G, Bandra -Kurla Complex, Bandra(East),
Mumbai- 400051 MH IN

Sub: Investors Press Release for the Financial Results of the Company for the Quarter (Q-3)/FY23-24 ended 31st December, 2023.

Script Code - MAITREYA

Dear Sir / Madam,

With reference to the captioned subject, kindly find enclose Investor Press release for the Financial Results of the Company for the

Quarter (Q-3)/FY23-24 ended 31st December, 2023.

Kindly disseminate the same on website.

Sincerely,



Maitreya Medicare Limited

**Address : Opposite Nexa Show Room, Someshwara Circle ,
University Road, Surat, Gujarat - 395007. Ph. : 0261-2299000 / Reception :- +91 82382 29900**





मैत्रेय
Multi Superspecialty Hospital & Research Centre
Healing by Heart

Capex:

In 2019, we started with one hospital in portfolio with 67 beds. We ended 2023 with 125 bed within same hospital and a cardiology division under Maitreya Life-science.

In late 2023, we expanded by introducing Tulip Health Check in our hospital portfolio which is a specialised hospital for Elderly Care having 50 beds. Our initial plan involves commencing with 50 beds and we anticipate to keep enhancing bed capacity.

Recently we announced our new hospital to be built in Valsad in Gujarat which plans to have new 125 beds. We anticipate that this Valsad Unit will be fully operational starting from 2024. Our initial plan involves commencing operations with 125 beds, aiming to achieve an Average Revenue Per Occupied Bed comparable to that of our Surat unit. This unit will also have 3 modular operation theatres, 20 bed ICU and 6 bed Dialysis unit and a range of specialized services, including cardiology and neurosurgery.

We anticipate growth from our key revenue generating segments – Cardiology, Neurology, Neurosurgery and Critical care medicine. These segments contribute 60-70% to revenues.

Strategy:

Our strategy focuses on expanding our healthcare services across the Gujarat and Maharashtra region by strategically locating hospitals in multiple cities and towns. By establishing a presence in various geographic locations, we aim to ensure that our services are accessible to a wider population.

This approach allows us to cater to the healthcare needs of diverse communities while also leveraging economies of scale and operational efficiencies.

Furthermore, having hospitals in multiple cities and towns enables us to enhance our brand visibility and recognition within the region. As people become familiar with our services and reputation in different areas, it strengthens our position as a trusted healthcare provider.

This localized approach also allows us to better understand and cater to the specific needs and preferences of each community, further solidifying our presence and relevance in the Gujarat region.

Existing regions covered: Surat and Valsad

Planned regions to be covered: Bhavnagar, Junagadh, Ahmedabad, Mumbai, Vapi and Nashik

About Maltreya Medicare Limited:

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Maitreya Medicare is a Multi Super speciality hospital established in 2019 and located in Surat, Gujarat with 125 bed capacity and 50 bed capacity in its subsidiary Tulip Health Check. Our facility offers a wide range of integrated healthcare services, spanning primary, secondary, and tertiary care.

With a strong focus on multi-disciplinary care, we cater to diverse medical needs across more than 18 specialties and super specialties. These include Cardiology, Urology, Oncology, Laparoscopic Surgery, Neurology, Neurosurgery, Spine Surgery, Nephrology (including Dialysis), Gastroenterology, Gastrointestinal Surgery, Cardiothoracic Surgery, Oncosurgery, Orthopedic Surgery (including joint replacements and Arthroscopic surgeries), Gynecology & High-Risk Obstetrics, Hepatocellular Biliary Surgery, Critical Care Medicine, and more.

Disclaimer: Certain statements in this document that are not historical facts are forward looking statements. Such forward looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward looking statements. Maitreya Medicare Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



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