

**MAGMA FINCORP LIMITED**

Statement of Consolidated Unaudited Financial Results for the Quarter and Six Month Period Ended 30 September 2012

| Part - I    |                                                                           | (Rs. in lacs)     |                  |                   |                   |                   |                    |
|-------------|---------------------------------------------------------------------------|-------------------|------------------|-------------------|-------------------|-------------------|--------------------|
| Particulars |                                                                           | Quarter ended     |                  |                   | Year to Date      |                   | Year ended         |
|             |                                                                           | 30 September 2012 | 30 June 2012     | 30 September 2011 | 30 September 2012 | 30 September 2011 | 31 March 2012      |
|             |                                                                           | (Unaudited)       | (Unaudited)      | (Unaudited)       | (Unaudited)       | (Unaudited)       | (Audited)          |
| 1.          | <b>Income from operations</b>                                             |                   |                  |                   |                   |                   |                    |
|             | (a) Revenue from operations                                               | 38,188.05         | 32,524.73        | 24,392.96         | 70,712.78         | 45,567.66         | 1,03,147.59        |
|             | <b>Total income from operations (net)</b>                                 | <b>38,188.05</b>  | <b>32,524.73</b> | <b>24,392.96</b>  | <b>70,712.78</b>  | <b>45,567.66</b>  | <b>1,03,147.59</b> |
| 2.          | <b>Expenses</b>                                                           |                   |                  |                   |                   |                   |                    |
|             | (a) Employee benefits expense                                             | 4,657.62          | 4,760.42         | 3,569.92          | 9,418.04          | 7,426.28          | 14,901.55          |
|             | (b) Depreciation and amortisation expense                                 | 756.88            | 1,226.90         | 622.09            | 1,983.78          | 1,271.09          | 2,957.74           |
|             | (c) Contingent provision against standard assets                          | 351.21            | 373.43           | 199.00            | 724.64            | 487.00            | 641.00             |
|             | (d) Brokerage and commission                                              | 2,274.96          | 1,792.22         | 732.78            | 4,067.18          | 1,474.51          | 3,783.49           |
|             | (e) Bad debts written-off (net)                                           | 1,702.26          | 1,170.24         | 670.71            | 2,872.50          | 1,230.42          | 2,433.01           |
|             | (f) Other expenses                                                        | 3,582.03          | 2,488.51         | 1,909.80          | 6,070.54          | 3,311.37          | 8,664.90           |
|             | <b>Total expenses</b>                                                     | <b>13,324.96</b>  | <b>11,811.72</b> | <b>7,704.30</b>   | <b>25,136.68</b>  | <b>15,200.67</b>  | <b>33,381.69</b>   |
| 3.          | <b>Profit from operations before other income and finance costs (1-2)</b> | <b>24,863.09</b>  | <b>20,713.01</b> | <b>16,688.66</b>  | <b>45,576.10</b>  | <b>30,366.99</b>  | <b>69,765.90</b>   |
| 4.          | <b>Other income</b>                                                       |                   |                  |                   |                   |                   |                    |
|             | (a) Market entry fee (net)                                                | -                 | 1,395.52         | -                 | 1,395.52          | -                 | -                  |
|             | (b) Other income                                                          | 1,627.35          | 1,268.35         | 801.27            | 2,895.70          | 1,739.86          | 3,148.26           |
| 5.          | <b>Profit from ordinary activities before finance costs (3+4)</b>         | <b>26,490.44</b>  | <b>23,376.88</b> | <b>17,489.93</b>  | <b>49,867.32</b>  | <b>32,106.85</b>  | <b>72,914.16</b>   |
| 6.          | Finance costs                                                             | 22,259.51         | 18,530.62        | 14,466.34         | 40,790.13         | 26,545.43         | 62,542.85          |
| 7.          | <b>Profit from ordinary activities before tax (5-6)</b>                   | <b>4,230.93</b>   | <b>4,846.26</b>  | <b>3,023.59</b>   | <b>9,077.19</b>   | <b>5,561.42</b>   | <b>10,371.31</b>   |
| 8.          | Tax expense (includes deferred tax)                                       | 1,407.19          | 1,543.93         | 895.03            | 2,951.12          | 1,719.80          | 2,592.19           |
| 9.          | <b>Net Profit from ordinary activities after tax (7-8)</b>                | <b>2,823.74</b>   | <b>3,302.33</b>  | <b>2,128.56</b>   | <b>6,126.07</b>   | <b>3,841.62</b>   | <b>7,779.12</b>    |
| 10.         | Minority interest                                                         | 161.74            | 197.31           | 70.43             | 359.05            | 145.24            | 378.29             |
| 11.         | <b>Net Profit after taxes and minority interest (9-10)</b>                | <b>2,662.00</b>   | <b>3,105.02</b>  | <b>2,058.13</b>   | <b>5,767.02</b>   | <b>3,696.38</b>   | <b>7,400.83</b>    |
| 12.         | Paid-up equity share capital (Face value of Rs.2/- each)                  | 3,797.84          | 3,794.64         | 3,593.27          | 3,797.84          | 3,593.27          | 3,794.64           |
| 13.         | Reserves and surplus                                                      | -                 | -                | -                 | -                 | -                 | 1,06,360.26        |
| 14.         | Earnings per share (not annualised)                                       |                   |                  |                   |                   |                   |                    |
|             | (a) Basic (in Rs.)                                                        | 1.26              | 1.49             | 0.98              | 2.75              | 2.01              | 3.60               |
|             | (b) Diluted (in Rs.)                                                      | 1.26              | 1.49             | 0.97              | 2.74              | 1.97              | 3.56               |

See accompanying notes to the financial results

Part - II

Select Information for the Quarter and Six Month Period Ended 30 September 2012

**A. PARTICULARS OF SHAREHOLDING**

| Particulars |                                                                                 | Quarter ended     |              |                   | Year to Date      |                   | Year ended    |
|-------------|---------------------------------------------------------------------------------|-------------------|--------------|-------------------|-------------------|-------------------|---------------|
|             |                                                                                 | 30 September 2012 | 30 June 2012 | 30 September 2011 | 30 September 2012 | 30 September 2011 | 31 March 2012 |
|             |                                                                                 | (Unaudited)       | (Unaudited)  | (Unaudited)       | (Unaudited)       | (Unaudited)       | (Unaudited)   |
| 1.          | <b>Public shareholding</b>                                                      |                   |              |                   |                   |                   |               |
|             | - Number of shares                                                              | 12,59,60,062      | 12,58,00,212 | 12,57,31,612      | 12,59,60,062      | 12,57,31,612      | 12,58,00,212  |
|             | - Percentage of shareholding                                                    | 66.33%            | 66.30%       | 69.98%            | 66.33%            | 69.98%            | 66.30%        |
| 2.          | <b>Promoters and Promoter group shareholding</b>                                |                   |              |                   |                   |                   |               |
|             | a) Pledged / encumbered                                                         |                   |              |                   |                   |                   |               |
|             | - Number of shares                                                              | 51,23,280         | 51,23,280    | 72,59,542         | 51,23,280         | 72,59,542         | 72,59,542     |
|             | - % of shares (as a % of the total shareholding of promoter and promoter group) | 8.01%             | 8.01%        | 13.46%            | 8.01%             | 13.46%            | 11.36%        |
|             | - % of shares (as a % of the total share capital of the Company)                | 2.70%             | 2.70%        | 4.04%             | 2.70%             | 4.04%             | 3.83%         |
|             | b) Non-encumbered                                                               |                   |              |                   |                   |                   |               |
|             | - Number of shares                                                              | 5,88,08,683       | 5,88,08,683  | 4,66,72,421       | 5,88,08,683       | 4,66,72,421       | 5,66,72,421   |
|             | - % of shares (as a % of the total shareholding of promoter and promoter group) | 91.99%            | 91.99%       | 86.54%            | 91.99%            | 86.54%            | 88.64%        |
|             | - % of shares (as a % of the total share capital of the Company)                | 30.97%            | 31.00%       | 25.98%            | 30.97%            | 25.98%            | 29.87%        |

**B. INVESTOR COMPLAINTS**

| Particulars                                    | Quarter ended<br>30 September<br>2012 |
|------------------------------------------------|---------------------------------------|
| Pending at the beginning of the quarter        | Nil                                   |
| Received during the quarter                    | Nil                                   |
| Disposed-off during the quarter                | Nil                                   |
| Remaining unresolved at the end of the quarter | Nil                                   |





## MAGMA FINCORP LIMITED

Statement of Consolidated Unaudited Financial Results for the Quarter and Six Month Period Ended 30 September 2012

### Consolidated Statement of Assets and Liabilities

|                                                                     |  | (Rs. in lacs)       |                    |
|---------------------------------------------------------------------|--|---------------------|--------------------|
| Particulars                                                         |  | As at               | As at              |
|                                                                     |  | 30 September        | 31 March           |
|                                                                     |  | 2012                | 2012               |
|                                                                     |  | (Unaudited)         | (Audited)          |
| <b>A. EQUITY AND LIABILITIES</b>                                    |  |                     |                    |
| 1. <b>Shareholders' funds</b>                                       |  |                     |                    |
| (a) Share capital                                                   |  | 16,764.16           | 18,061.16          |
| (b) Reserves and surplus                                            |  | 1,18,526.36         | 1,06,360.26        |
| <b>Sub-total - shareholders' funds</b>                              |  | <b>1,35,290.52</b>  | <b>1,24,421.42</b> |
| 2. <b>Minority interest</b>                                         |  | <b>2,240.85</b>     | <b>1,881.80</b>    |
| 3. <b>Share application money, pending allotment (refer note 6)</b> |  | <b>1,750.00</b>     | <b>-</b>           |
| 4. <b>Non-current liabilities</b>                                   |  |                     |                    |
| (a) Long-term borrowings                                            |  | 2,58,574.46         | 2,11,946.16        |
| (b) Deferred tax liabilities (net)                                  |  | 6,342.36            | 2,336.48           |
| (c) Long-term provisions                                            |  | 3,077.67            | 2,244.04           |
| <b>Sub-total - non-current liabilities</b>                          |  | <b>2,67,994.49</b>  | <b>2,16,526.68</b> |
| 5. <b>Current liabilities</b>                                       |  |                     |                    |
| (a) Short-term borrowings                                           |  | 5,87,994.97         | 3,79,333.99        |
| (b) Trade payables                                                  |  | 27,991.48           | 23,263.92          |
| (c) Other current liabilities                                       |  | 67,295.85           | 67,278.34          |
| (d) Short-term provisions                                           |  | 2,110.84            | 6,090.60           |
| <b>Sub-total - current liabilities</b>                              |  | <b>6,85,393.14</b>  | <b>4,75,966.85</b> |
| <b>TOTAL - EQUITY AND LIABILITIES</b>                               |  | <b>10,92,669.00</b> | <b>8,18,796.75</b> |
| <b>B. ASSETS</b>                                                    |  |                     |                    |
| 1. <b>Non-current assets</b>                                        |  |                     |                    |
| (a) Fixed assets                                                    |  | 17,012.49           | 17,880.19          |
| (b) Non-current investments                                         |  | 1,654.84            | 2.50               |
| (c) Long-term loans and advances                                    |  | 3,932.83            | 3,986.43           |
| (d) Other non-current assets                                        |  | 6,06,620.32         | 4,27,551.52        |
| <b>Sub-total - non-current assets</b>                               |  | <b>6,29,220.48</b>  | <b>4,49,420.64</b> |
| 2. <b>Current assets</b>                                            |  |                     |                    |
| (a) Trade receivables                                               |  | 1,132.71            | 772.41             |
| (b) Cash and bank balances                                          |  | 61,333.98           | 81,005.04          |
| (c) Short-term loans and advances                                   |  | 12,634.32           | 10,271.76          |
| (d) Other current assets                                            |  | 3,88,347.51         | 2,77,326.90        |
| <b>Sub-total - current assets</b>                                   |  | <b>4,63,448.52</b>  | <b>3,69,376.11</b> |
| <b>TOTAL - ASSETS</b>                                               |  | <b>10,92,669.00</b> | <b>8,18,796.75</b> |

#### Notes :

- The unaudited financial results have been reviewed by the Audit Committee and recommended for adoption to the Board of Directors. The Board of Directors of the Company have considered and approved the same at its Meeting held on 18 October 2012.
- The Joint Statutory Auditors have carried out the Limited Review of the unaudited standalone financial results as required under Clause 41 of the Listing Agreement and have issued an unqualified opinion thereon.
- In accordance with Clause 41 of the Listing Agreement, the Company has opted to publish consolidated financial results. The standalone results of the Company is available on the Company's website [www.magma.co.in](http://www.magma.co.in) or on the website of BSE ([www.bseindia.com](http://www.bseindia.com)) or NSE ([www.nseindia.com](http://www.nseindia.com)).
- The consolidated financial statements have been prepared in accordance with the Accounting Standard 21 (Consolidated Financial Statements) and Accounting Standard 27 (Financial Reporting of Interests in Joint Ventures) and comprise of the financial results of Magma Fincorp Limited, its Subsidiaries, Magma ITL Finance Limited and Magma Housing Finance Limited and Joint Venture Companies, Magma HDI General Insurance Company Limited and Jaguar Advisory Services Private Limited.
- During the quarter, the Company has allotted on preferential basis on 17 August 2012, 159,850 Equity Shares of the face value of Rs. 2/- each under Employee Stock Option Plan pursuant to SEBI (ESOS and ESPS) Guidelines, 1999 to the eligible employees of the Company. Consequently, the total paid-up capital of the Company stands increased to 189,892,025 Equity Shares of the face value of Rs. 2/- each aggregating to Rs. 3,797.84 lacs.
- The Company is in the process of issuing 11% p.a. Cumulative Redeemable Non-Convertible Preference Shares (CRNCPS) on preferential allotment basis and has received Rs. 1,750 lacs at 30 September 2012 towards application money against the same, pending allotment.
- During the quarter ended 30 June 2012, the Company had received a one time market entry fee from HDI Gerling International Holding AG, now replaced with HDI-Gerling Industrie Versicherung AG ("HDI"), a part of the Talanx AG Group, Germany, per Market Entry Agreement for providing support and market entry assistance in relation to general insurance business in India. Expenses attributable towards earning this fee income have been deducted therefrom.
- The Company is primarily engaged in the business of financing in India and as such no separate information is required to be furnished in terms of Accounting Standard 17 - Segment Reporting.
- Unaudited Financial Results of Magma Fincorp Limited (Standalone Information):

| Particulars                                      | Quarter ended |             |              | Year to Date |              | Year ended |
|--------------------------------------------------|---------------|-------------|--------------|--------------|--------------|------------|
|                                                  | 30 September  | 30 June     | 30 September | 30 September | 30 September | 31 March   |
|                                                  | 2012          | 2012        | 2011         | 2012         | 2011         | 2012       |
|                                                  | (Unaudited)   | (Unaudited) | (Unaudited)  | (Unaudited)  | (Unaudited)  | (Audited)  |
| 1. Total income from operations                  | 36,114.61     | 30,479.01   | 23,147.36    | 66,593.62    | 43,174.19    | 97,537.02  |
| 2. Profit from ordinary activities before tax    | 3,145.84      | 3,728.96    | 2,621.68     | 6,874.80     | 4,733.48     | 8,207.53   |
| 3. Net Profit from ordinary activities after tax | 2,102.93      | 2,549.49    | 1,857.69     | 4,652.42     | 3,283.06     | 6,324.23   |

Place : Mumbai

Dated : 18 October 2012



By order of the Board  
For Magma Fincorp Limited

*Sanjay Chandra*  
Sanjay Chandra

Vice Chairman and Managing Director

Registered Office : Magma House, 24 Park Street, Kolkata - 700 016