

**November 12, 2024**

To,  
**Listing Compliance Department,  
National Stock Exchange of India Limited**  
Exchange Plaza, Plot no. C/1, G Block,  
Bandra Kurla Complex [BKC], Bandra (E),  
Mumbai – 400 051, Maharashtra, IN

**Symbol: MACPOWER  
Series: EQ  
ISIN: INE155Z01011**

**Sub: Investor Presentation**

Respected sir/ Madam,

With reference to the captioned subject we, Macpower CNC Machines Limited [the “company”] are submitting herewith updated Investor Presentation for all the stakeholders of the company.

Kindly take the same in your record.

Thanking you.

Yours faithfully

**For MACPOWER CNC MACHINES LIMITED**

---

**KISHOR KIKANI  
Company Secretary**

Encl: a/a



+91 2827 287930/31  
+91 7998 7998 16



sales@macpowercnc.com



**REGD. OFFICE :**

PLOT NO. 2234, NEAR KRANTI GATE,  
GIDC, METODA – 360021.  
RAJKOT, GUJARAT. (INDIA)

We Are

# MACPOWER **CNC** Machines Limited

Investor Presentation  
Q2 & H1FY25



Refer to Disclaimer

# DISCLAIMER

This document has been prepared for information purposes only and is not an offer or invitation or recommendation to buy or sell any securities of Macpower CNC Machines Ltd ("Macpower", "Company"), nor shall part, or all, of this document form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of the Company.

This document is strictly confidential and may not be copied, published, distributed or transmitted to any person, in whole or in part, by any medium or in any form for any purpose. The information in this document is being provided by the Company and is subject to change without notice. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.

This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.



# CONTENTS

## Performance Highlights

Performance highlights | Annual Highlights & Capex | Increasing focus on Defense  
| Management Commentary | Financial overview | Order book details

## Way Forward

Future growth strategy & drivers | Competitive Advantage | Our ESG Efforts

## About Us

Profile | Our Journey | Key Management | Our Network | Infrastructure

## Business Overview

Competitive strengths | Key sectors, clientele & range of products

## Industry Overview

What are CNC Machines | Market size & opportunity | Competitive advantage

# KEY PERFORMANCE HIGHLIGHTS FOR Q2 FY25

**81**

NOS

## High Value Machines sales and order inflows continue to grow

The company has manufactured and sold **81** high value machines during the quarter. Against this the company has received orders for **105** high value machines during the quarter

## Total Machines sold during the quarter

The company has manufactured and sold **380** machines during the quarter, which is the highest ever for the company in Q2.

Against this the company has received orders for **459** machines during the quarter.

**3,065**

Rs. Mn

## Highest ever Unexecuted order book

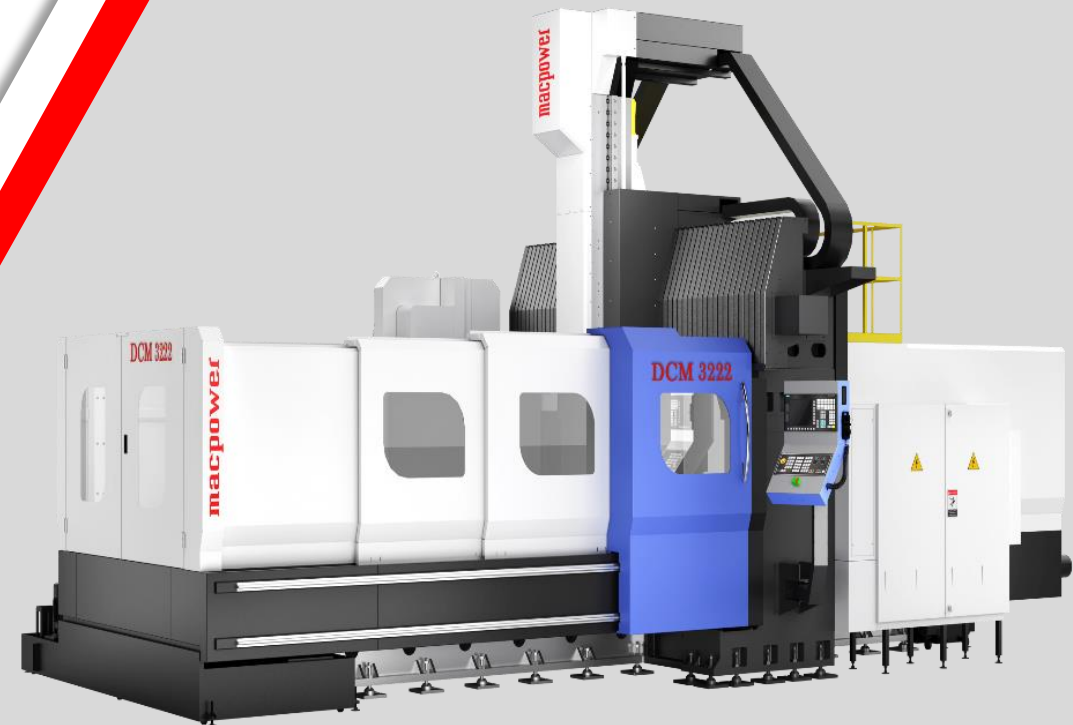
Highest ever unexecuted order book as of Sep 30, 2024 of which NEXA division comprises 35.5% of order book (in value terms)

**434**

NOS

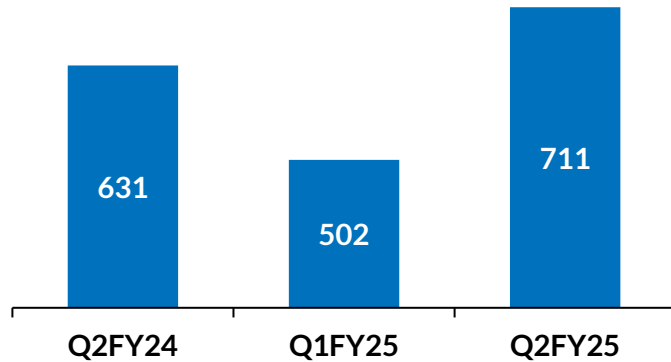
## Machine orders under "NEXA" Vertical for premium products see strong traction

As of 30<sup>th</sup> Sep'24 company has **434** machine order (combined for VMC, HMC, DCM and VTL) as a part of the NEXA vertical for premium products. This constitutes **27%** of order book from premium products in unexecuted order book in number of machines.



# KEY PERFORMANCE HIGHLIGHTS FOR Q2FY25

Revenue (₹ Mn.)



## REVENUE

+13% YoY

+42% QoQ

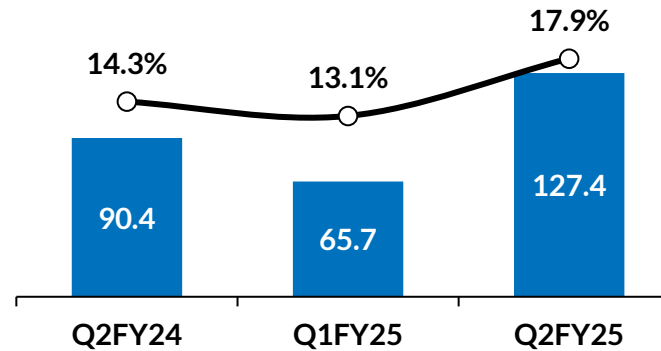
Highest ever revenue for Q2

## ORDER BOOK

3,065 ₹Mn

Highest ever order book for any quarter

EBITDA (₹ Mn.) & EBITDA Margin (%)



## EBITDA

+41% YoY

+94% QoQ

Highest ever EBITDA for Q2

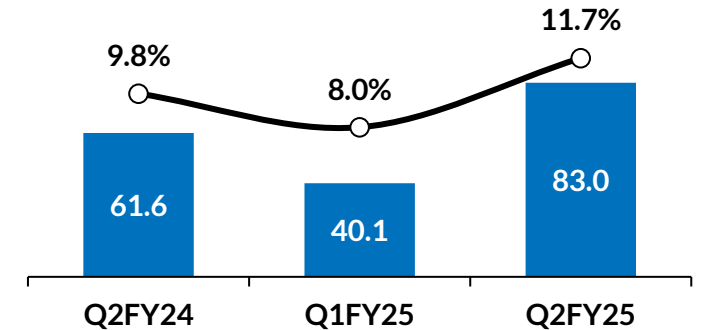
## EBITDA Margin

+360 bps YoY

+484 bps QoQ

Best ever EBITDA Margin for Q2

PAT (₹ Mn.) & PAT Margin (%)



## PROFIT AFTER TAX

+35% YoY

+107% QoQ

Highest ever PAT for Q2

## PAT Margin

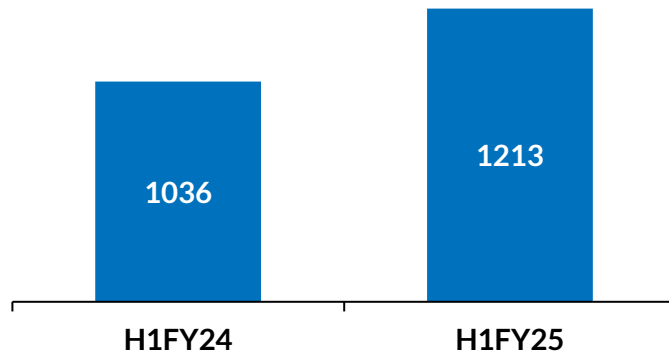
+192 bps YoY

+368 bps QoQ

Best ever PAT Margin for Q2

# KEY PERFORMANCE HIGHLIGHTS FOR H1FY25

Revenue (₹ Mn.)

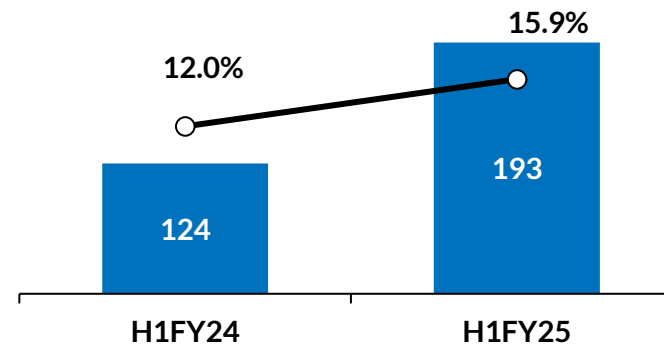


## REVENUE

**+17% YoY**

Highest ever revenue for H1

EBITDA (₹ Mn.) & EBITDA Margin (%)



## EBITDA

**+56% YoY**

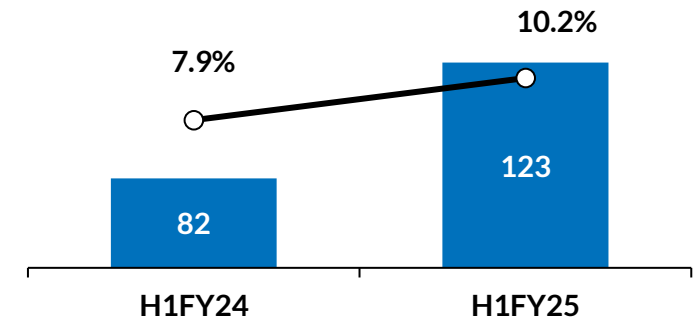
Highest ever EBITDA for H1

## EBITDA Margin

**+394 bps YoY**

Best ever EBITDA Margin for H1

PAT (₹ Mn.) & PAT Margin (%)



## PROFIT AFTER TAX

**+50% YoY**

Highest ever PAT for H1

## PAT Margin

**+225 bps YoY**

Best ever PAT Margin for H1

# INCOME STATEMENT – Q2 & H1FY25

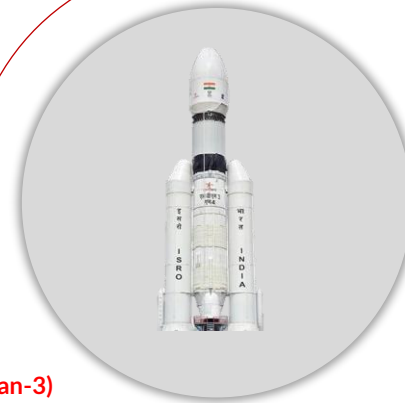
PARTICULARS (INR mn)	Q2FY25	Q1FY25	Q2FY24	YoY%	QoQ%	H1FY25	H1FY24	YoY%
<b>Revenue from Operations</b>	<b>711.0</b>	<b>502.2</b>	<b>631.0</b>	12.68	41.59	<b>1213.2</b>	<b>1035.6</b>	17.14
Total Expenditure	583.6	436.5	540.6	7.94	33.71	1020.0	911.5	11.90
<b>EBITDA</b>	<b>127.4</b>	<b>65.7</b>	<b>90.4</b>	40.99	93.96	<b>193.1</b>	<b>124.1</b>	55.65
<b>EBITDA Margin (%)</b>	<b>17.92</b>	<b>13.08</b>	<b>14.32</b>	360 bps	484 bps	<b>15.92</b>	<b>11.98</b>	394 bps
Other Income	1.3	2.1	2.0	(32.32)	(35.15)	3.4	4.6	(25.88)
Depreciation	14.5	13.0	9.5	53.19	12.01	27.5	18.6	48.02
<b>PBIT</b>	<b>114.2</b>	<b>54.8</b>	<b>82.9</b>	37.85	108.54	<b>169.0</b>	<b>110.1</b>	53.55
Interest	1.1	0.6	0.4	171.99	79.71	1.7	0.8	113.51
<b>PBT</b>	<b>113.1</b>	<b>54.2</b>	<b>82.5</b>	37.19	108.87	<b>167.3</b>	<b>109.3</b>	53.11
Tax	30.1	14.0	20.9	44.15	114.64	44.1	27.4	61.09
<b>PAT</b>	<b>83.0</b>	<b>40.1</b>	<b>61.6</b>	34.83	106.85	<b>123.2</b>	<b>81.9</b>	50.44
<b>PAT Margin (%)</b>	<b>11.68</b>	<b>7.99</b>	<b>9.76</b>	192 bps	368 bps	<b>10.15</b>	<b>7.91</b>	225 bps
<b>Earnings Per Share (Rs)</b>	<b>8.30</b>	<b>4.01</b>	<b>6.16</b>	34.83	106.85	<b>12.31</b>	<b>8.19</b>	50.44



# OUR INCREASING FOCUS ON DEFENCE & AEROSPACE SECTORS



**T90 Bhishma**  
Image sourced from  
<https://avnl.co.in/>



**ISRO (Chandrayaan-3)**  
Image sourced from  
<https://www.isro.gov.in>



**HAL (LCA MK IA)**  
Image sourced from  
<https://www.hal-india.co.in/>

200+ Machines supplied to 35 Factories of Defence

- Supplied to 35 Defence Factories
- Including DRDO & Ordnance factories

100+ Machines supplied to 6 Factories for Aviation

- Supplied to 6 factories in Aviation and Aerospace
- Including HAL & ISRO

Machine for T90 Battle Tank parts

- HMC supplied to Engine Factory AVADI for T90-BHISM Battle Tank Engine parts.
- Proven and approved solution awarded by Finance Minister

Participating with Defence

- DRDO-Brahmos Project
- ISRO-Chandrayan 3 Project
- Heavy Vehicle Factory
- T90 Tank Modernization Project
- BSF-MMG Gun Manufacturers

MOU for Defence & Aerospace

- MoU for Rs. 100 Cr. at "The Tenth Vibrant Gujarat Summit 2024" for New Facility for CNC Machines

Bids for Rs. 227 Crore

- Bids for **Rs. 227 Cr** submitted which are under evaluation for Defence and Aerospace Sector

# Mr. Rupesh Mehta, CMD

## Management Commentary

“We have continued on the growth front by delivering best ever performance on all fronts namely Revenue, EBITDA, PAT, Margins and Order book for any quarter. Our order inflow continues to outpace our execution. NEXA continues to grow, contributing to 35.5% of our order book in value term. This augurs well for faster growth as well as higher margin profile over the medium to long term.

We continue to witness significant traction from aerospace and defence sectors which augurs well for near to medium term margin improvement. We recently received one of our single largest single machine (including installation) order for a sum of Rs 2.95 crore for HMC machine from Vehicle Factory, Jabalpur (under the Defence Ministry), executable in 6 months.

We continue to focus on Sustainable and Profitable Growth which is visible in key parameters like our improving margin profile and debt free balance sheet. We are aiming to expand our capacity from 2000 to 2500 machines per annum by March 2025 thereby offering us enough legroom to keep growing at the targeted 20-25% CAGR.

We continue to evaluate technical / marketing / manufacturing collaborations with large global CNC manufacturers of repute which will help propel us into the global league.

We continue to focus on Manpower management, Material management, Resources management and New Products developments.”



# ORDER BOOK BREAK UP (As on 30<sup>th</sup> Sep, 2024)

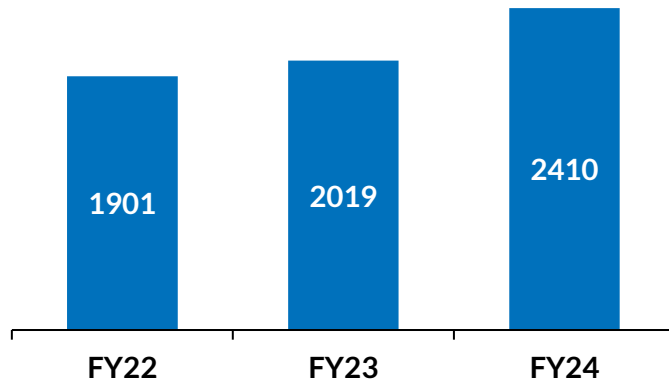
ORDER BOOK		As on 30 Sep 2024	
Description	No. of Units	Value (₹ Mn)	
<b>Opening order book (01.07.24)</b>	<b>1,542</b>	<b>2,834.13</b>	
Private orders received	456	886.01	
Private orders executed	379	690.36	
Govt. Order Received	3	47.20	
Govt. Orders Executed	1	11.66	
<b>Unexecuted Order Book (30.09.24)</b>	<b>1,621</b>	<b>3,065.33</b>	
<b>Tenders &amp; Bids Submitted</b>			
Domestic	3,558	5,391.31	
Tender	297	2,266.49	
<b>Total Bids Submitted</b>	<b>3,855</b>	<b>7,657.80</b>	

ORDER BOOK DETAILS	Number of Machines (Nos)	Total Value of Orders (₹ Mn)	Advance Received (₹ Mn)
Turning Center	1,180	1,832.07	55.22
VMC	406	989.17	21.89
HMC	1	8.70	0.40
VTL	7	28.44	1.19
DCM	7	61.31	3.27
Automation	1	2.80	0.05
Tender + L1	19	142.84	-
<b>Total Unexecuted Order Book</b>	<b>1,621</b>	<b>3,065.33</b>	<b>82.01</b>
Domestic (Bids Submitted)	3,558	5,391.31	-
Tender (Bids Under Evaluation)	297	2,266.49	-
<b>Total Bids Submitted</b>	<b>3,855</b>	<b>7,657.80</b>	<b>-</b>

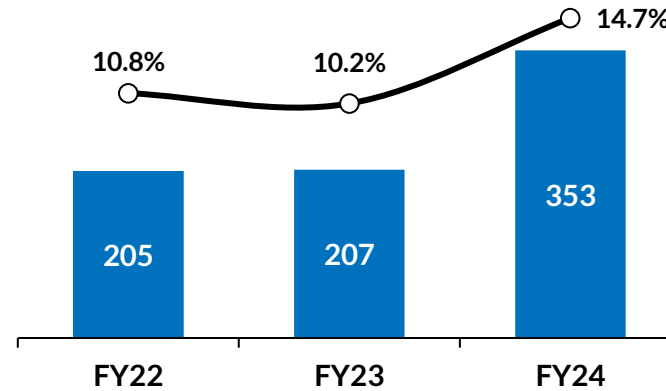
Note: All values are excluding Taxes

# ANNUAL FINANCIAL HIGHLIGHTS & CAPEX

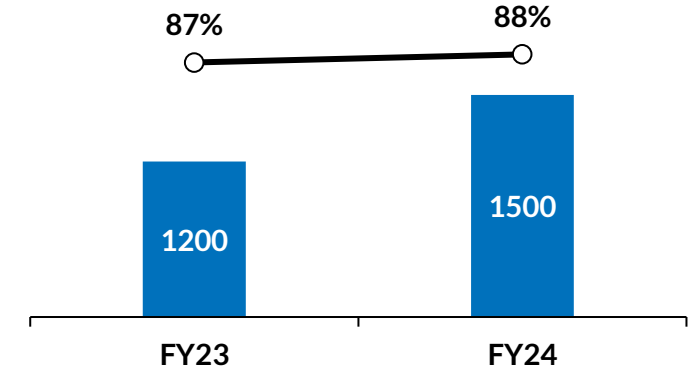
REVENUE (₹ Mn.)



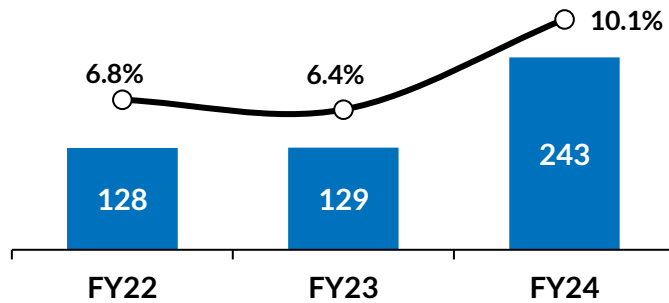
EBITDA (₹ Mn.) & EBITDA MARGIN (%)



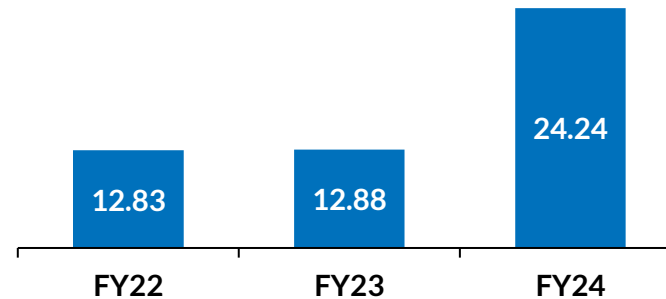
CAPACITY (Nos) & UTILIZATION (%)



PAT (₹ Mn.) & PAT MARGIN (%)



EPS (₹)



## CAPEX

₹ 5.46 Cr  
FY23

₹ 9.16 Cr  
FY24

FY25E



₹ 15-20 Cr

Capex in Construction & Machinery for Backward Integration & increasing Production & Productivity

# ANNUAL INCOME STATEMENT

**31%**

**REVENUE CAGR**  
FY20-24

**65%**

**EBITDA CAGR**  
FY20-24

**73%**

**PAT CAGR**  
FY20-24

PARTICULARS (INR Mn)	FY20	FY21	FY22	FY23	FY24
Revenue From Operations	819.8	1,128.7	1,901.2	2,018.9	2,410.4
Total Expenses	771.7	1,036.9	1,696.1	1,812.2	2,057.1
EBITDA	48.1	91.8	205.1	206.7	353.3
<b>EBITDA Margin</b>	<b>8.10%</b>	<b>11.00%</b>	<b>10.79%</b>	<b>10.24%</b>	<b>14.66%</b>
Other Income	5.5	3.5	8.3	2.6	15.0
Finance Cost	3.7	1.7	1.5	2.3	2.6
Depreciation	10.8	26	27.9	33.7	41.3
Profit before Tax	39.1	67.6	183.9	173.3	324.4
Tax	11.8	7.3	55.5	44.4	81.9
Profit after Tax	27.3	60.3	128.4	128.9	242.5
<b>PAT Margin</b>	<b>3.30%</b>	<b>5.30%</b>	<b>6.74%</b>	<b>6.38%</b>	<b>10.06%</b>
Earnings per share (Rs)	2.78	6.03	12.83	12.88	24.24

# BALANCE SHEET – H1FY25

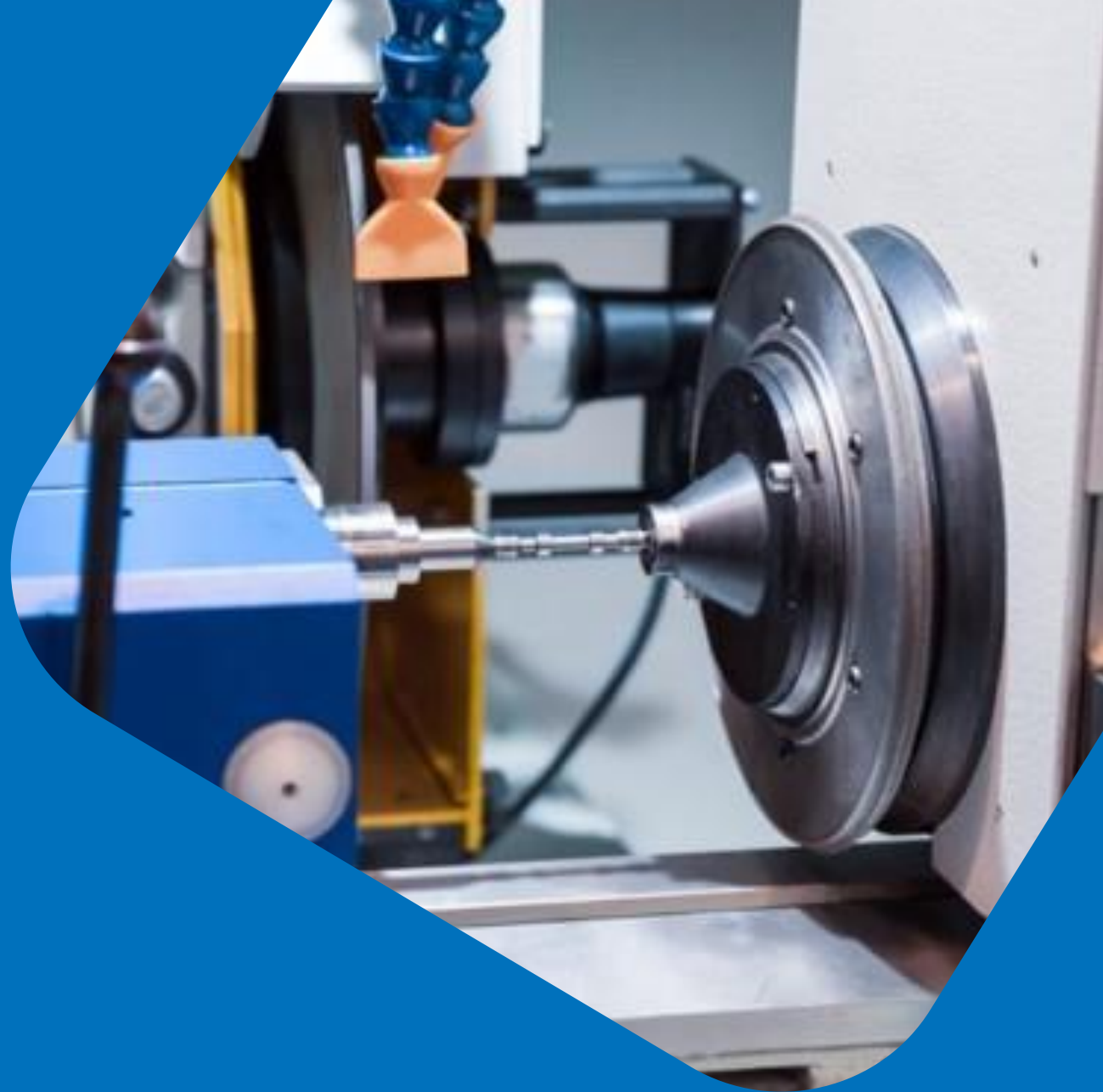
Equity & Liabilities (INR Mn)	FY23	FY24	H1FY25
Share Capital	100.00	100.04	100.04
Reserves & Surplus	866.10	1,091.13	1,213.33
<b>Total Equity</b>	<b>966.10</b>	<b>1,191.17</b>	<b>1,313.37</b>
Long Term Provision	3.50	6.59	2.83
Other Long Term Liabilities	3.20	3.49	26.82
Deferred Tax Liabilities	19.40	22.87	24.23
<b>Non-Current Liabilities</b>	<b>26.10</b>	<b>32.95</b>	<b>53.89</b>
Short Term Borrowings	0.20	0.03	0.00
Lease Liabilities	0.70	1.26	3.24
Trade Payables	281.20	433.03	538.46
Other Current Liabilities	98.80	102.64	96.57
Short Term Provisions	21.00	24.69	30.10
Current Tax Liability	37.10	16.40	5.54
<b>Current Liabilities</b>	<b>439.00</b>	<b>578.05</b>	<b>673.90</b>
<b>Total Equity &amp; Liabilities</b>	<b>1,431.20</b>	<b>1,802.17</b>	<b>2,041.16</b>

Assets (INR Mn)	FY23	FY24	H1FY25
Fixed Asset	430.30	466.40	482.88
Right To Use Asset	3.80	4.39	29.23
Work-In-Progress	0.90	27.09	34.76
Other Intangible Asset	1.60	0.83	1.03
Other Non-Current Asset	5.90	8.12	10.77
<b>Non - Current Assets</b>	<b>442.50</b>	<b>506.86</b>	<b>558.67</b>
Current Investment	50.00	51.62	22.18
Inventories	710.10	904.55	1074.90
Trade Receivables	127.10	217.95	287.53
Cash & Cash Equivalents	51.70	107.44	61.99
Short Term Loans and Advances	5.20	4.68	9.04
Other Current Assets	44.60	9.08	26.86
<b>Current Assets</b>	<b>988.70</b>	<b>1,295.31</b>	<b>1,482.50</b>
<b>Total Assets</b>	<b>1,431.20</b>	<b>1,802.17</b>	<b>2,041.16</b>

# WAY FORWARD

---

Competitive advantage



# FUTURE GROWTH DRIVERS

## Expand Capacity by 25%

Capacity expansion from 2000 machines to 2500 machines per annum to be completed by Q4FY25.

## Growing Order Book

Import replacement & growing domestic demand auger well for an order book of Rs. 3,065 Mn

## NEXA Group

NEXA group to focus on the sales and marketing of high value machines comprising VTL, HMC, DCM and high end VMC machines with automation

## Government Initiatives

Domestic manufacturers to get preference for govt. tenders below Rs 200 cr. PLI scheme and import substitution to drive demand for CNC machines. Industry 4.0 to drive automation and growth in engineering & automation.

## MOU Defence

Submission of MOU to the Gujarat Government under the Defence Policy for a project of up to Rs 100 crore to setup a CNC Machine manufacturing facility focused on Aerospace and Defence.

## Strategic Partnerships

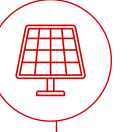
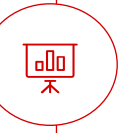
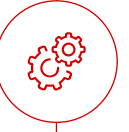
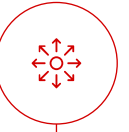
Taking efforts to establish strategic partnerships with global companies for domestic and global markets.

## Green Energy Initiatives

Install another 600 KW rooftop solar power plant on new assembly building in FY25, totaling 800 KW which will help in 90% power savings during day time

## R&D Centre Bangalore

New R&D center in Bangalore to be operational in Dec-2025





# COMPETITIVE ADVANTAGE

## Lowest cost producer

Amongst all its peers, Macpower is the lowest cost producer, generating amongst the highest EBITDA and PAT margin in the industry

## Best Return Ratios

ROE and ROCE is amongst the highest vis-a-vis peers and displays the working capital efficiency of the company.

## High promoter holding

Promoter holding stands at **73.17%** as on Sep'24. In the past, promoter has been averse to taking dividend, even as minority shareholders were allotted the dividend

## Zero Debt, FCF Positive

Macpower is one of the few net debt negative companies in the sector and has generated positive free cash flow since FY2017-18

## High Asset Turnover

Asset turnover for the company currently stands at ~3x and can go up to 5x in the current plant – one of the highest amongst its peers

## Widest range of products

With over 27+ different product segments, 315+ models & variants, the company has the widest range of offering amongst peers.



# ABOUT US

---

Corporate Video

[\(click here\)](#)



# COMPANY PROFILE

- **Established in 2003**, Macpower CNC Machines Limited is engaged in the manufacture of Computerised Numerically Controlled (CNC) machines.
- It has a CNC Machine **manufacturing unit in an area of around 8 acres** at Metoda G.I.D.C., Rajkot, Gujarat (India).
- **The company listed (IPO) in 2018**. Proceeds of the issue were used to help the company backward integrate into the manufacture of Machining components and enhance production capacity.
- The company is now looking to further **backward integrate, using internal accruals, to develop state of the art patterns** for different machine models which will lead to cost reduction, further quality improvement, productivity and help increase overall production.
- Macpower currently offers the widest range of **27 different series/product segments** namely Turning Center, Twin Spindle Turning Center, VMC, Twin Spindle VMC, Turn Mill Center, HMC, VTL, DTC, Grinder, Pro Turning, Pro Milling, VMC with APC, **315+ variants and models serving 27+ product segments with 10935+ installations** to date
- It has sales and service in **39 cities serviced through 209+ qualified engineers and 9 business associates**.
- Total employee strength **921+**
- The company today has a capacity to manufacture **2000 machine per annum**



# OUR JOURNEY

1980

## Setup

Established as Modern Machine Tools to trade in small machine tools.

1985

## Small beginnings

Started manufacturing unit for conventional machines.

2003

## CNC Machines

CNC Machine assembly unit setup seeing the growing need for precision and productivity.

Macpower CNC Machines Pvt Ltd was incorporated.

2005

## Machining

In house machining capability developed

2007

## USP

Developed models with advantages of our own USP

2013

## Global launch

Launch of Multi tasking machine in EMO - Germany

# OUR JOURNEY

2016

## Expansion

Expansion of manufacturing facilities & product categories to meet growing demand

2018

## Going Public

Company raises money through IPO for backward integration for growth and margin improvement. **Company listed on NSE SME Emerge Platform**

2020

## Backward integration

Company backward integrated (BI) - setup in-house machining facility, sheet metal work and powder coating plant with ability to make & supply 1000-1200 machines pa.

**Company migrated to NSE main board platform.**

2022

## Capacity Enhanced

Enhanced capacity to 1100 machines p.a and started debottlenecking to 1500 machines p.a

2023

## Capacity Enhanced

Enhanced capacity to 1500 machines p.a and further expanding to 2000 machines p.a.

2024

## Capacity Enhancement & New Tech Centre

Started debottlenecking to 2000 machines p.a

Inaugurated Coimbatore Tech Centre, Shapar Tech Centre & Bangalore Office.



## **Mr. Rupesh Mehta**

Promoter, Chairman & Managing Director

Rupesh Mehta has an experience of more than 28 years in the Machine Tool Industry. He holds a degree in Bachelor of Commerce from Saurashtra University. He looks after all the corporate decision and is responsible for the entire business operation of the company.

### **Major landmarks of his journey:**

Executive Director – Indian Machine Tools Manufacturers Association

Former President – Rajkot Machine Tool Association

Former Treasurer – Rajkot Chamber of Commerce

Former Director – Rajkot Engineering Association



## **Mr. Nikesh Mehta**

Promoter, Whole-Time Director & CEO

Nikesh Mehta has an experience of around 17 years in the Machine Tool Industry. Nikesh Mehta holds a degree in Bachelors of Commerce from Saurashtra University.

Presently looking after Sales & Service related activities to streamline them to grow market share of company in machine tool industry.

Earlier His scope of work included looking after the Machine Shop, Application Department, Purchase department & Production related activities of the company

# OUR NETWORK

**6** Branch Offices

**5** Tech Centers

**39** Destinations

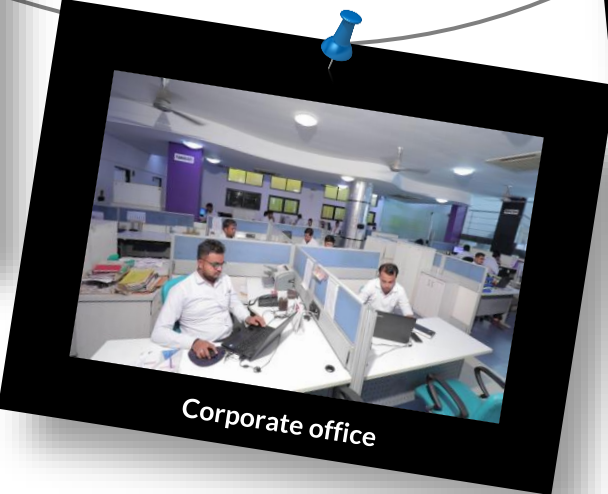
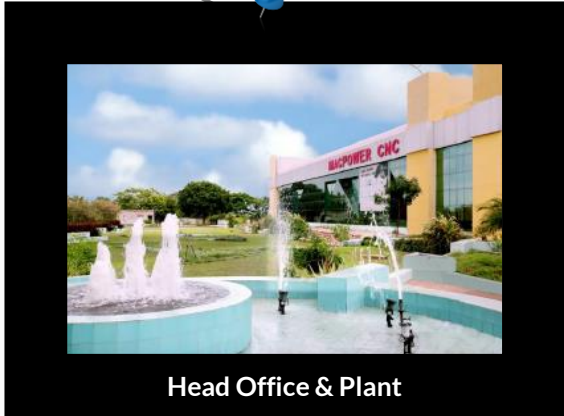
**9** Business Associates

**921+** Employees

**209+** Sales & Service  
Qualified Engineers



# INFRASTRUCTURE





# TECH CENTRES



Ahmedabad Tech Centre



Coimbatore Tech Centre



Mohali Tech Centre

## Upcoming R&D Center

- Bangalore



Jamnagar Tech Centre

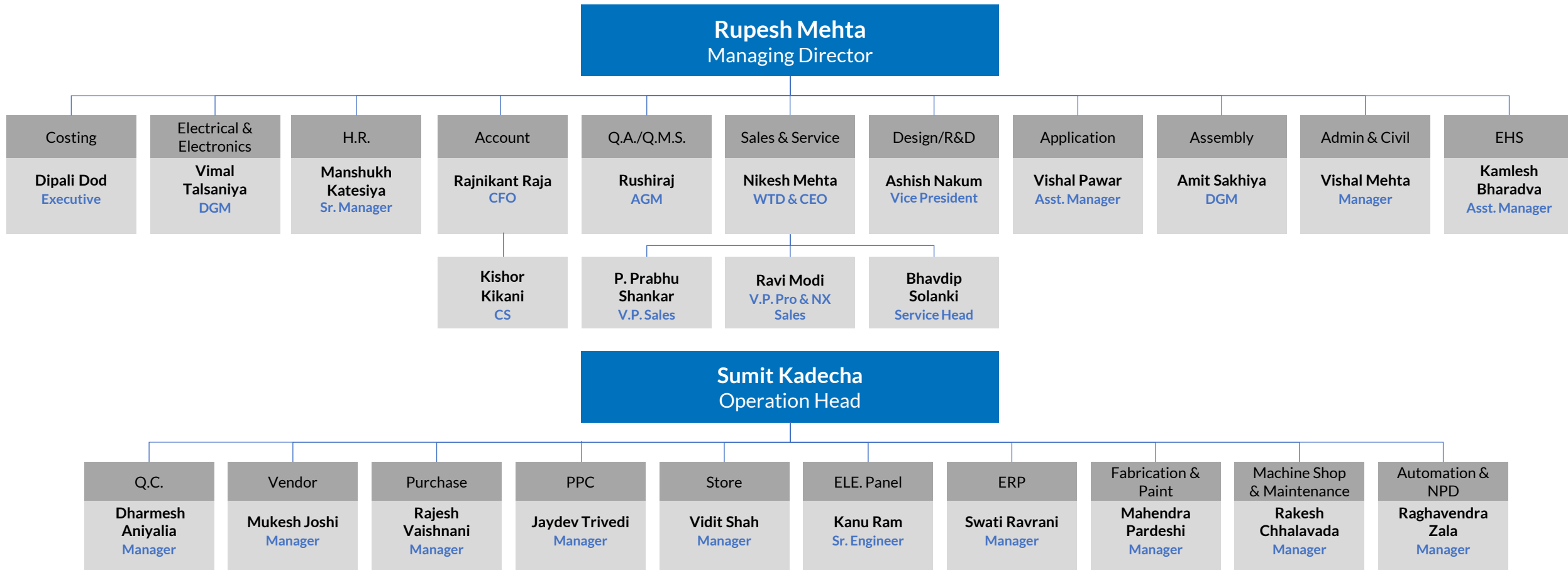


Shapar Tech Centre

## Upcoming Tech Centers

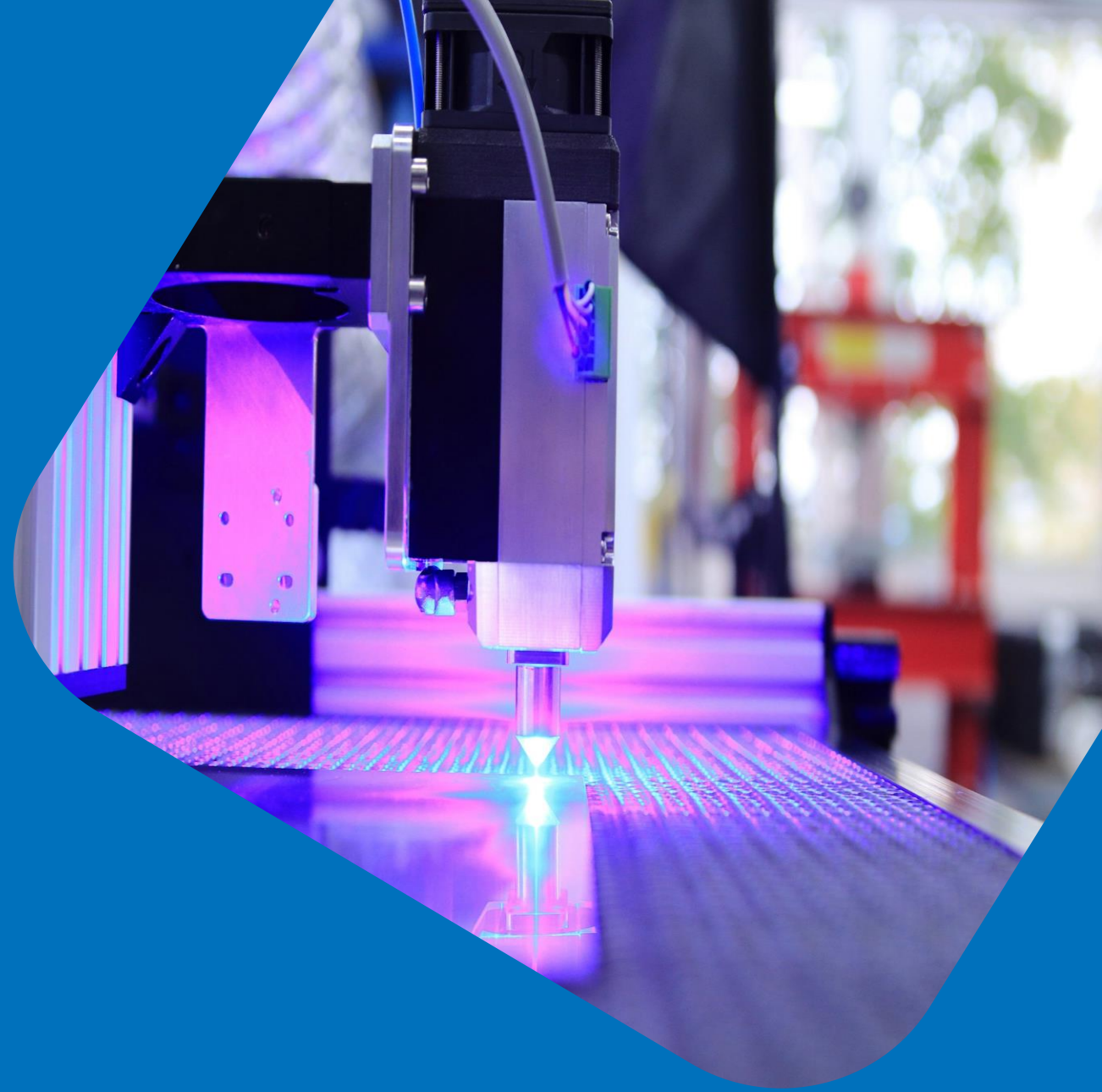
- Faridabad
- Hyderabad
- Bangalore
- Pune

# ORGANISATION STRUCTURE



# Business Overview

---



# WIDEST RANGE OF PRODUCTS

**10935+** installations to date.

27

Industry Segments Serviced

315+

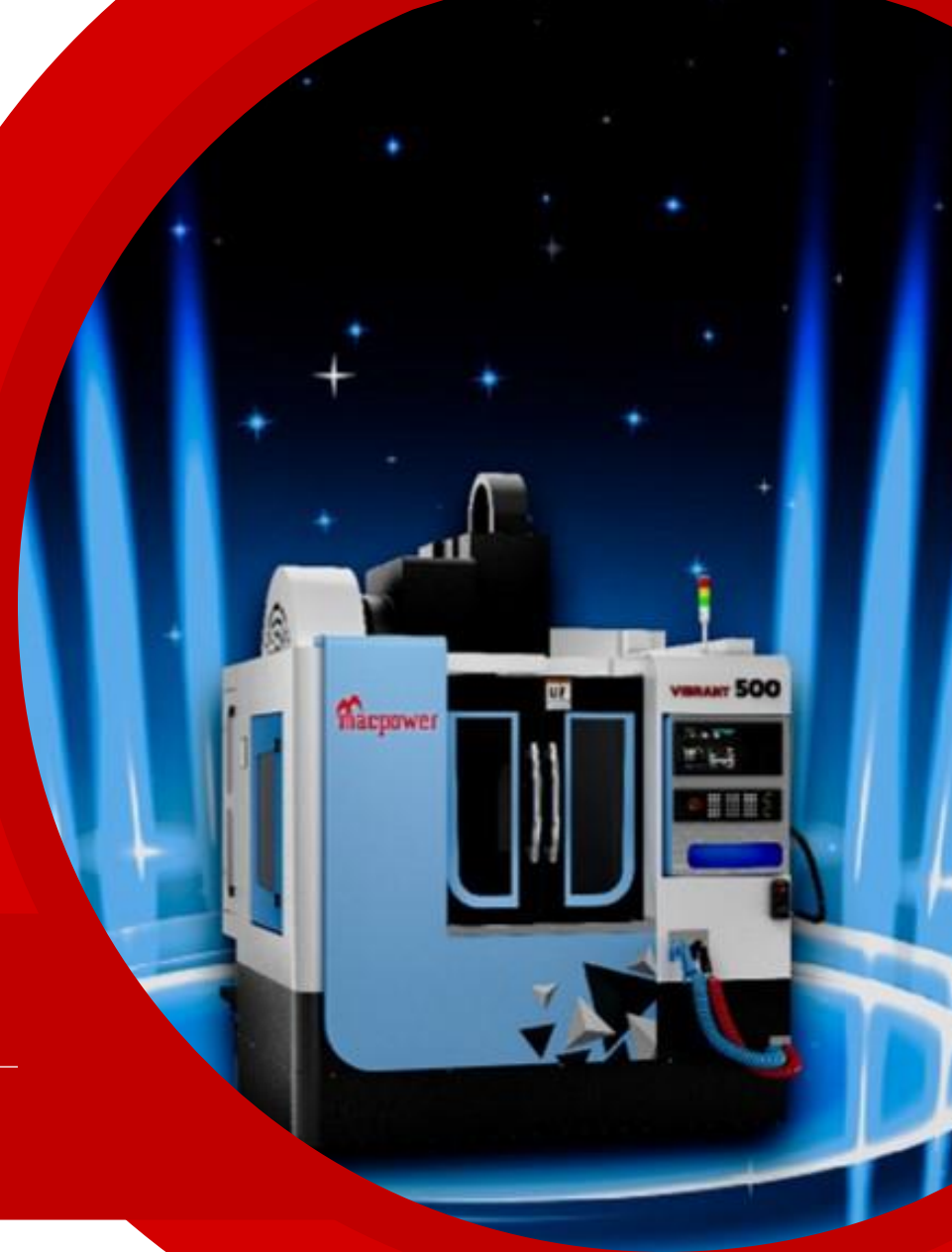
Product Variants & Models

3000+

Application Solutions

27+

Product Segments



# KEY PRODUCTS AT A GLANCE (1/2)

## Turning Centre



In today's competitive market, you need robust CNC turning centers with uncompromised performance and specifications to produce world class products quickly, accurately and with minimum non productive time.

## Vertical Machining Centre



Our new generation Vertical Machining Centers incorporate a wide range of enhancements and sophisticated engineering knowledge that enables us to deliver optimized solutions with optimal performance

## Horizontal Machining Centre



The rush in requirement for high technological products has provided a great chance for the development of Horizontal Machining Centers. We have developed different sizes to meet the rising demand for machines delivering higher outputs

## Twin Spindle - VMC



"Double the production for similar job". Simultaneous machining on two spindles enhances efficiency and lowers the cost per part for high-volume production. It enhances throughput, reduced energy consumption and maximized floor space.

# KEY PRODUCTS AT A GLANCE (2/2)

## Twin Spindle - Turning



In demanding times of machining accuracy and productivity, Macpower has addressed both the issues, reducing idle time resulting in cumulative productivity with lesser manpower offering customers gain higher margins.

## Vertical Turret Lathe



Combination of high power performance and excellent unyielding construction, designed to operate in medium and high production environments. It is equipped with robust structure design to ensure rigidity, stability, accuracy and flexibility for the machining of chucking parts.

## Drill Tap Centre



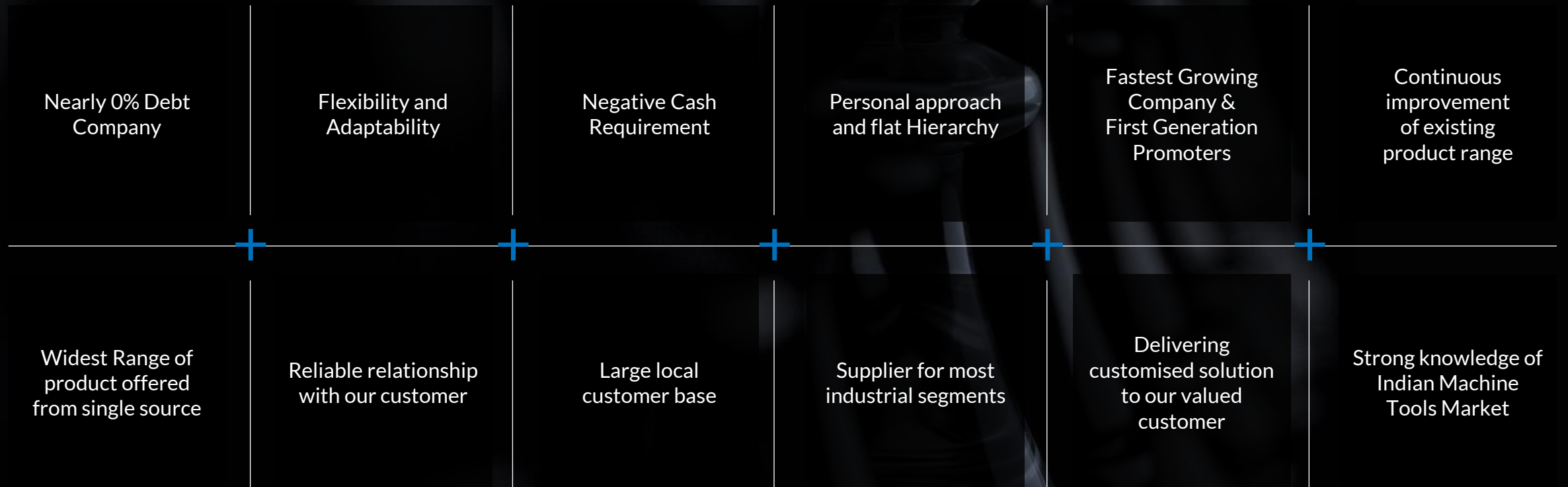
Designed specifically for drill tap application along with total tapping milling capabilities. These machines are compact and powerful, built with optimally designed structure to take care of cutting forces and are equipped with automatic tool changers.

## Double Column Machine



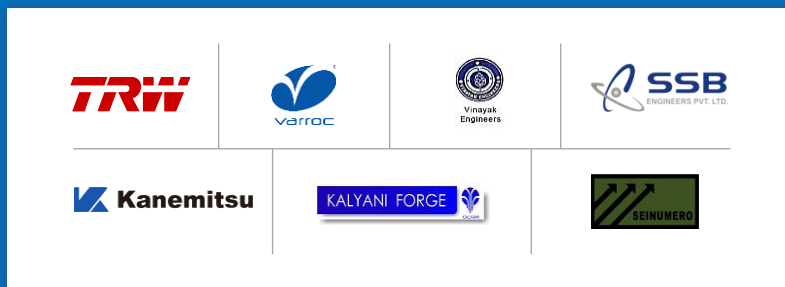
In today's competitive market, you need robust Double column machine with uncompromised performance and specifications to produce world class products quickly accurately and with minimum nonproductive time

# COMPETITIVE STRENGTHS



# USER INDUSTRY & CLIENTELE AT A GLANCE

## Auto / Auto Ancs



and 1250 more .....

## Defence / Aerospace



and 54 more .....

## Engineering / Capital Goods



and 775 more .....

## Government: PSUs & Education Sector



and 22 more .....

## Die Mould Sector



and 157 more .....

## Agriculture



and 87 more .....



# OUR ESG EFFORTS



## Environment

Existing 200 KW Installed roof top solar plants at factory and will also install another 600 KW rooftop solar power plant on new assembly building in FY25, totaling 800 KW which will help in 90% power savings during day time.

Zero Liquid discharge facility



## Social

Meal is provided to all plant employees, everyday.

Spent Rs. 1.12 lakhs towards Promoting Education regarding cyber security

Spent Rs. 27.50 lakhs towards Promoting Education & Health Care



## Governance

Well diversified Board of Directors with 6 number of directors out of 3 being independent directors

Promoters have strong techno commercial understanding of the business – ably supported by the Board of Directors for future growth and shareholder value creation

Robust internal control and checks through well defined systems and processes to ensure highest standards of reporting for our clients

Independent Director Chairs the Nomination & Remuneration Committee; Audit Committee as well at Stakeholder Relations Committee.

# CNC Machines

Industry, Sector and Macpower



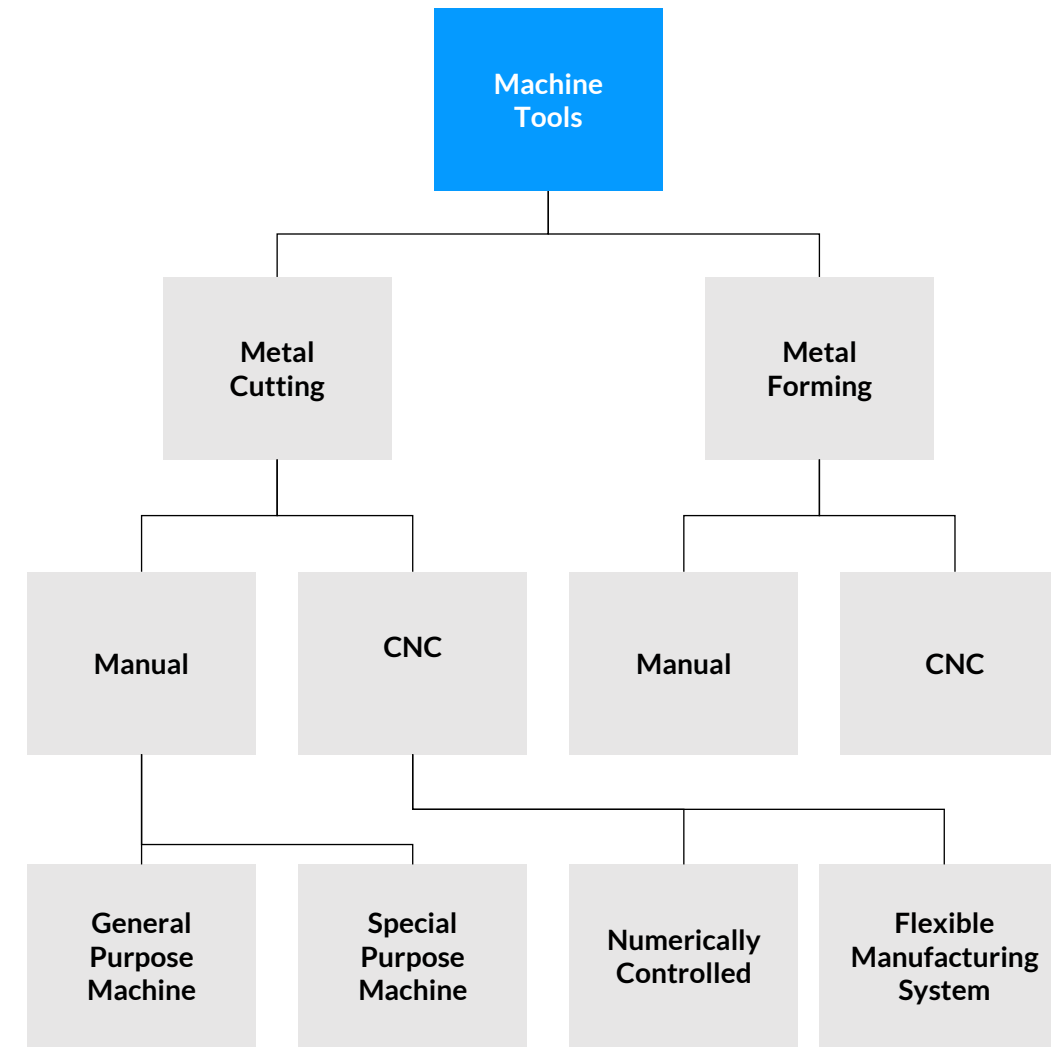
# CNC Machines?

What are CNC Machines? (CNC machine in use – [video1](#) [video2](#) (click on link))

- Computer Numerical Control (CNC) is a machine in which pre-programmed software are used, combined with Engineering Designing to achieve desired cuts (shapes) based on end use of the product shaped.
- The manufacturing process using CNC machines is used to control a range of complex machinery and to perform three dimensional cutting tasks.
- The desired cuts (shapes) are programmed into the software and dictated to corresponding tools and machinery inside the CNC machine, which then carry out the tasks to be performed.

## Industry 4.0

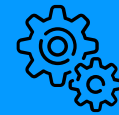
- Industry 4.0 aimed at use of cloud and internet in manufacturing.
- Enhanced human-machine interaction with advanced robotics, increased connectivity and data sets.
- Aimed at making India a global hub in manufacturing, design and innovation.
- To augment share of manufacturing in the GDP from 17% to 25%
- Domestic machine tool manufacturing needs to be increased 5x from current levels to aid the increasing share of manufacturing in the GDP.



# Market Size & Opportunity

- India occupies 9 rank in production and 7 rank in consumption globally, as per the latest 'World Machine Tool Survey 2022' by Gardner Intelligence.
- The Indian machine tool industry improved its ranking by two spots in the global machine tool producing nations list compared to its ranking in 2021
- Consumption (demand) of machine tools in India has grown from approx Rs 12,000 cr in FY17 to approx. Rs 27,000 cr in FY24.
- Against this domestic production (supply) has grown from approx. **Rs 7,000 cr to approx. 13,500 cr** during the same period.
- Domestic production accounts for around 50% of total consumption, thereby having significant dependence on imports.
- Government initiatives of “Make in India” and “China+1” is driving the change in the manufacturing landscape in India, ultimately leading to sharp growth in demand for CNC Machines.
- If the government target to increase share of manufacturing to GDP from 17% to 25% was to be achieved, the machine tool manufacturing industry in India **will have to move from the current ~Rs.13,500 cr to ~Rs.45,000-50,000 cr** over the next decade.
- We envisage tremendous growth in the machine tool demand due to rise in domestic manufacturing and towards import substitution.
- The India machine tools market is expected to reach US\$ 3.2 Billion by 2032, exhibiting a growth rate (CAGR) of 8.2% during 2024-2032.

Source: <https://www.imarcgroup.com/india-machine-tools-market>



## Domestic manufacturer profile for machines & machine tools

33%  
Organized

67%  
Unorganized

75%  
ISO Certified

25%  
Non-Certified



## Growth in market for machine tools vs growth in manufacturing share to GDP

Manufacturing to GDP Target  
17% → 25%

Domestic Manufacturers  
50% → 60%

Imports  
50% → 40%

Domestic Machine & Tools  
supply will need to grow from -  
~Rs 13,500 cr → ~Rs 45,000 cr

# AWARDS & ACHIEVEMENTS

MSE-1 certification for highest financial strength and operational ability by CRISIL

FIE Foundation Award at IMTEX 2017 for Twin Spindle VMC V855 Twin Head

FIE Foundation Award at IMTEX 2015 for Multi Tasking Machine Turn O' Mill Y S

FIE Foundation Award at IMTEX 2013, Bangalore for designing excellence for model TURN 'O' MILL 200

4th Ranked in highest excise tax pay in the year 2010 -11

Best Product Award for LX 200 Super at Engineering Expo in 2004





Strategy & Investor Relations | Consulting

Email: [info@kaptify.in](mailto:info@kaptify.in)

Ph. +91 845 288 6099

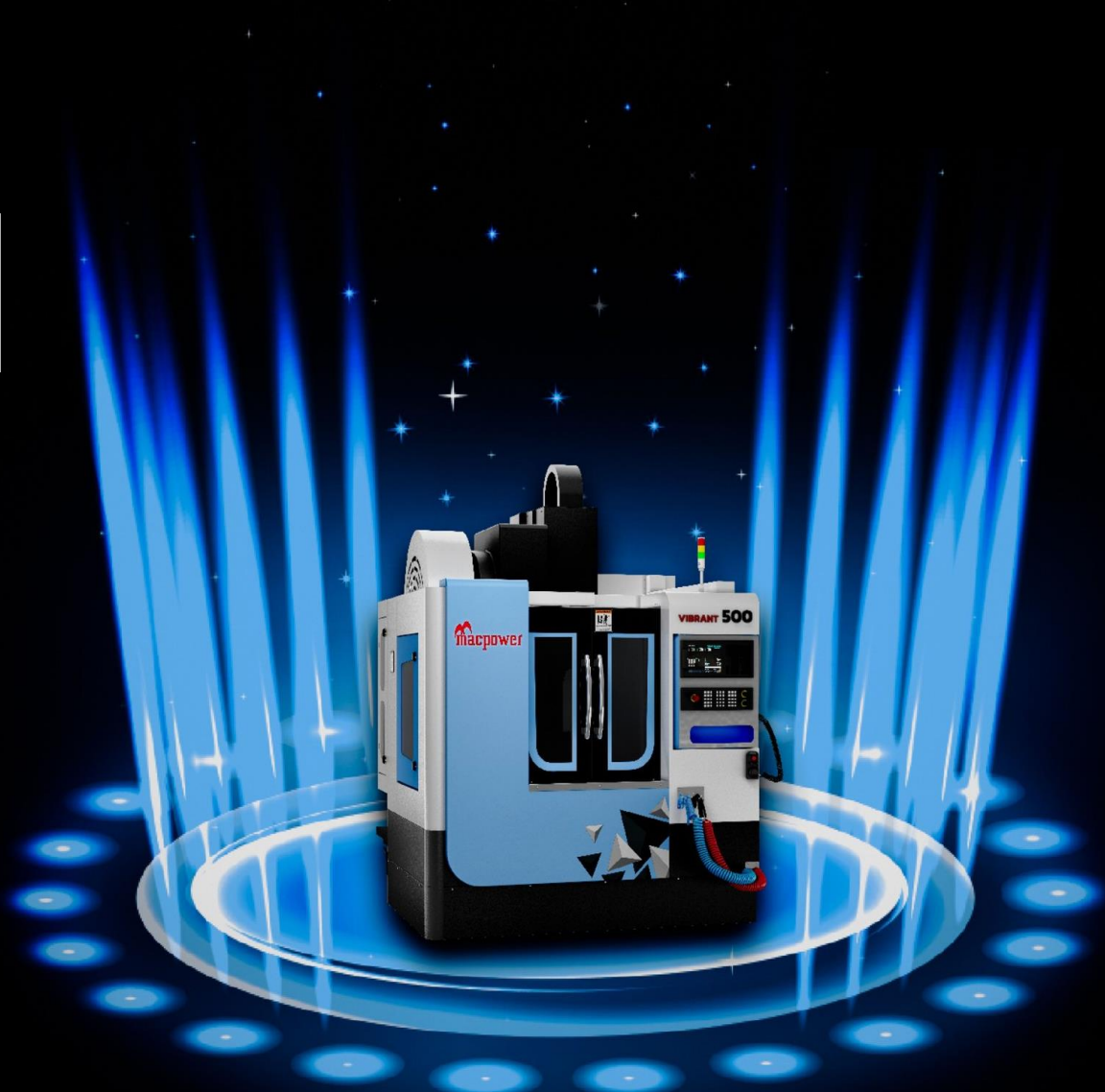
Website: [www.kaptify.in](http://www.kaptify.in)



Email : [cs@macpowercnc.com](mailto:cs@macpowercnc.com)

Ph. +91 2827 287930 / 31

Website : [www.macpowercnc.com](http://www.macpowercnc.com)



**THANK YOU !**