

**LAXMI ORGANIC INDUSTRIES LTD**

Chandermukhi, Third Floor, Nariman Point, Mumbai 400021, India

T +91 22 49104444 **E** info@laxmi.com **W** www.laxmi.com

July 29, 2026

BSE Limited

Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building, P. J. Towers,
Dalal Street, Fort,
Mumbai – 400 001
Scrip Code: 543277

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,
Bandra (E),
Mumbai – 400 051
Trading Symbol: LXCHEM

Dear Sir / Madam,

Sub: Presentation for Analyst / Institutional Investors' meeting for the quarter ended June 30, 2026

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company had informed that it will hold an Investor & Analyst Meet to discuss performance for the quarter ended June 30, 2026, on Thursday, July 30, 2026, at 2:00 PM (IST).

In this regard, please see the enclosed investor presentation for the aforementioned meet.

We request you to take this intimation on record.

For **Laxmi Organic Industries Limited**

Aniket Hirpara

Company Secretary and Compliance Officer

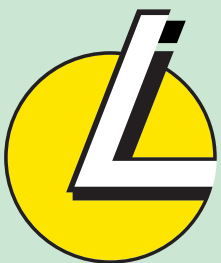
Encl.: A/a



Geared to Win; Geared for Growth

Investor Presentation – Q1 FY27

July 2026



www.laxmi.com



Disclaimer

*This presentation and the accompanying slides (the “Presentation”), have been prepared by **Laxmi Organic Industries Limited** (the “Company”) solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.*

Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

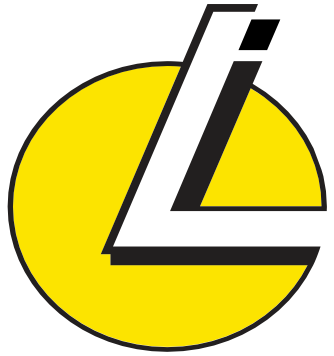
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Key Highlights – Q1 FY27

- **Markets remained volatile due to geopolitical disturbances impacting feedstock prices and supply chain**
- **Strong double-digit revenue growth across the portfolio driven by volumes and prices**
- **Supply chain agility ensured timely availability of feedstock at competitive prices**
- **Higher realizations and operating leverage supported strong margin growth despite higher energy and freight costs**
- **Ethyl Acetate new capacity at Lote successfully commissioned**
- **Scheduled Maintenance activity at Mahad Site I successfully and safely completed**





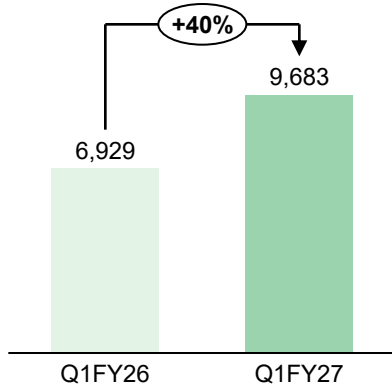
Financial Highlights Q1FY27



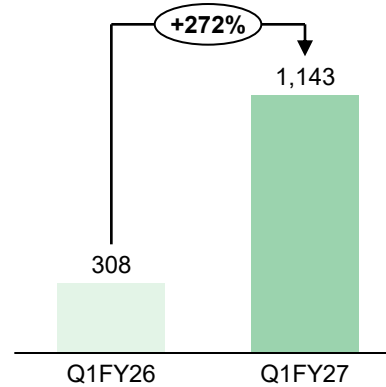
Consolidated Financial Highlights – Q1FY27

(in INR Mn.)

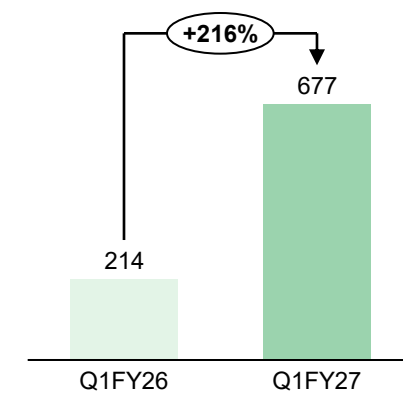
Revenue



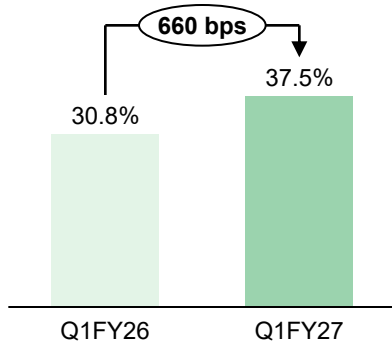
EBITDA*



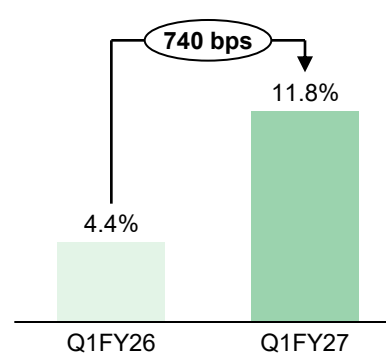
PAT*



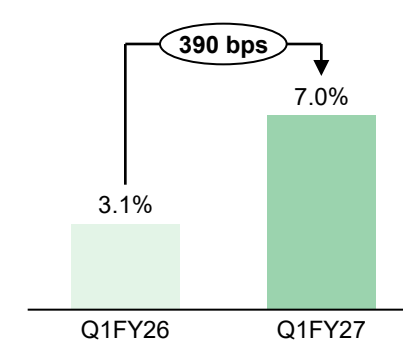
Gross Margin (%)



EBITDA Margin (%)*



PAT Margin (%)*



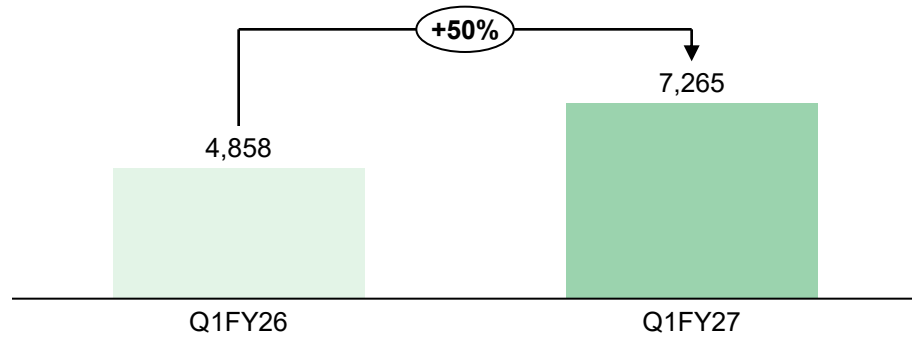
*Q1FY26 EBITDA includes the impact of one-time supply chain redesign project expense INR 79 Mn (PAT impact INR 67 Mn)



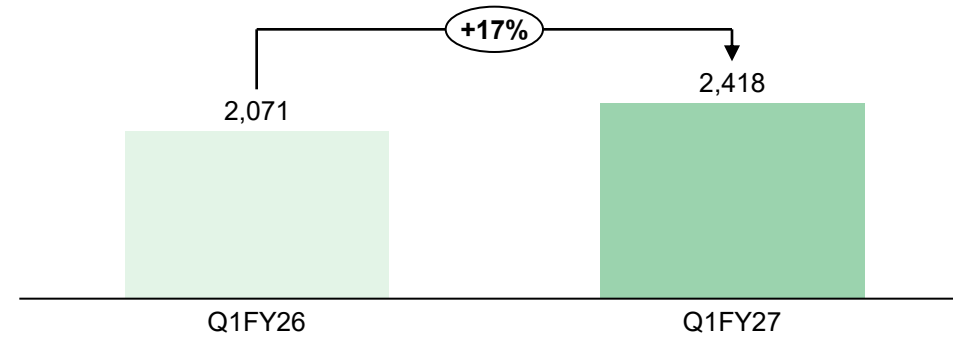
Consolidated Business Highlights – Q1 FY27

(in INR Mn.)

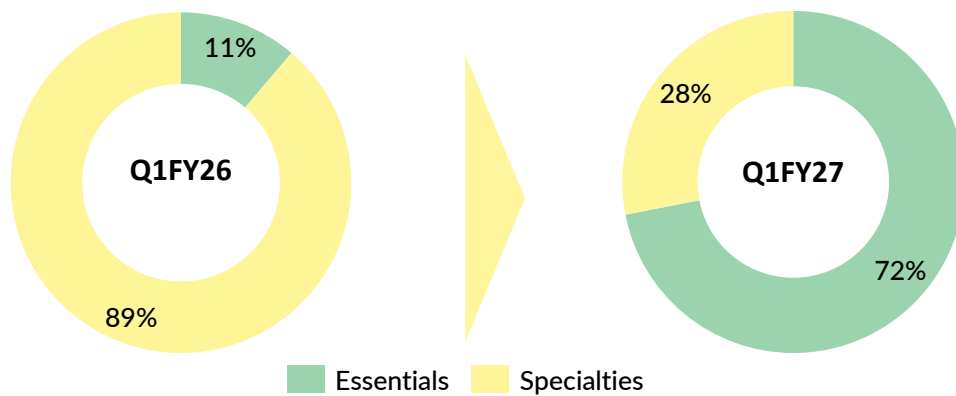
Essentials Revenue



Specialties Revenue



EBITDA Contribution (in %)



- Both business units posted strong YoY revenue growth driven by a mix of volume & price
- EBITDA recorded strong double-digit YoY growth in both businesses

*Q1FY26 EBITDA includes the impact of one-time supply chain redesign project expense INR 79 Mn (PAT impact INR 67 Mn)



Consolidated Profit & Loss – Q1FY27

(in INR Mn.)

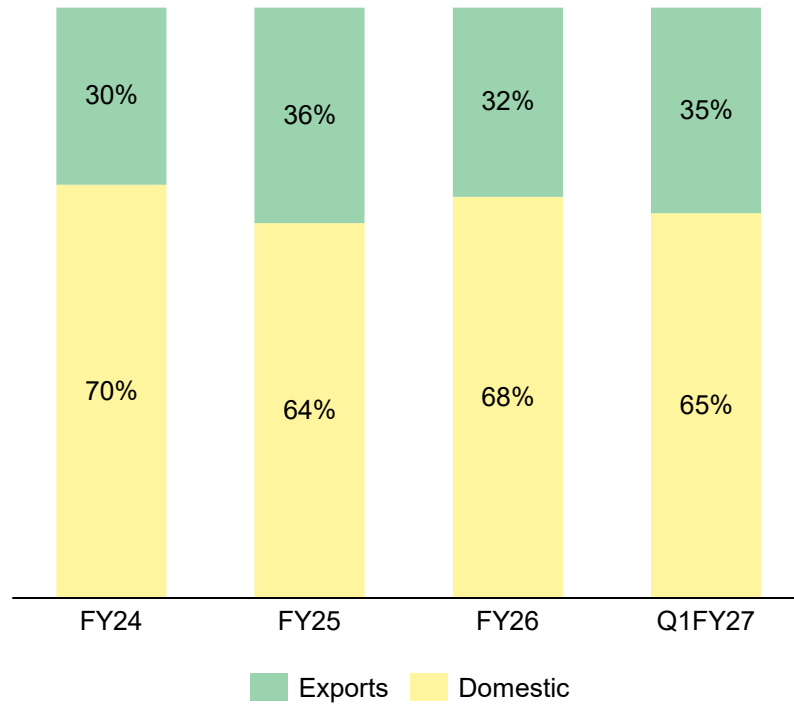
Particulars (Rs. Mn)	Q1FY27	Q1FY26	Y-o-Y	Q4FY26	Q-o-Q
Revenue from operations	9,683	6,929	39.7%	7,353	31.7%
COGS	6,057	4,794		4,880	
Gross Margin	3,627	2,136	69.8%	2,473	46.7%
Gross Margins (%)	37.5%	30.8%	660 bps	33.6%	380 bps
Employee Cost	398	409		354	
Power and Fuel	766	608		645	
Other Expenses	1,320	811		938	
EBITDA	1,143	308	271.8%	536	113.2%
Other Income	34	55		27	
Depreciation	217	171		192	
Finance Cost	43	49		47	
Profit before Tax	918	142	546.6%	325	182.6%
Tax	240	(72)		109	
PAT	677	214	216.5%	215	214.2%

Q1FY26 EBITDA includes the impact of one-time supply chain redesign project expense INR 79 Mn (PAT impact INR 67 Mn)

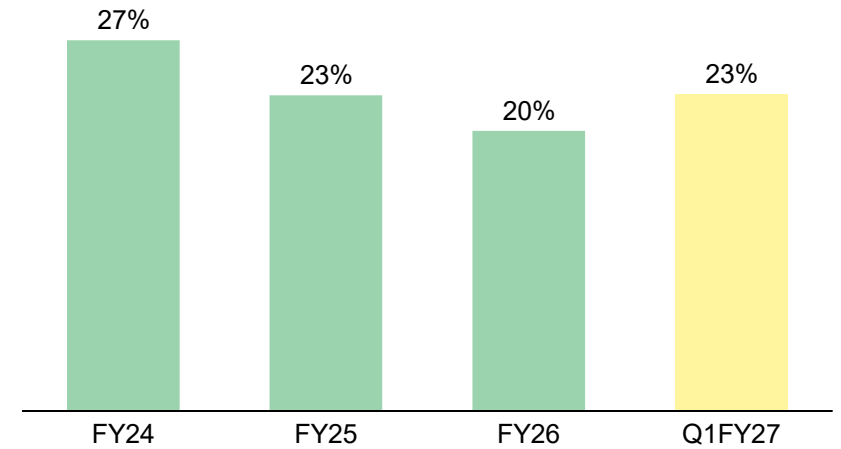


De-risking continues to Deliver

Exports continue to remain Relevant



Revenue from Top 10 Customers

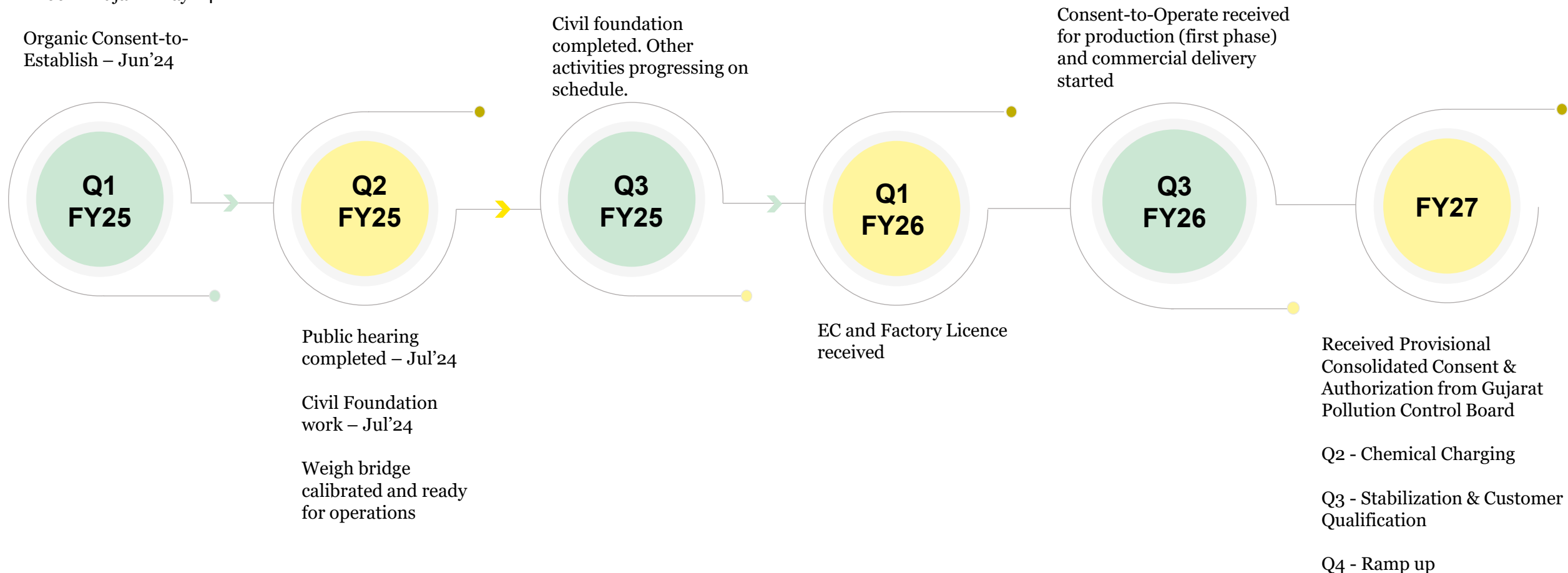


Capex Update – Dahej

Inorganic Environmental
Clearance (EC) - May'24

Bhoomi Pujan - May'24

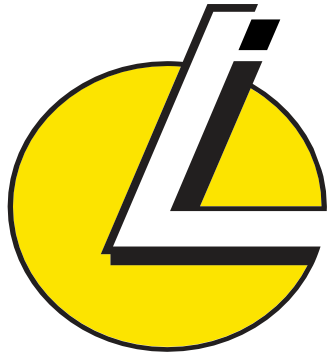
Organic Consent-to-
Establish – Jun'24



Looking Ahead

- **Operating environment continues to remain volatile**
- **Sharp focus on Customer engagement, Procurement efficiency and Execution discipline**
- **Commissioning of Dahej Phase II**
- **Project Vaayu on track**
- **Strong new product pipeline in Specialties business**





Company Overview



Laxmi Organic Industries Ltd. – A Leading Indian Chemical Company



~INR 28500 Mn

Revenue (FY'26)

4

Manufacturing Sites

50+

Products

700+

Active Customers

55+

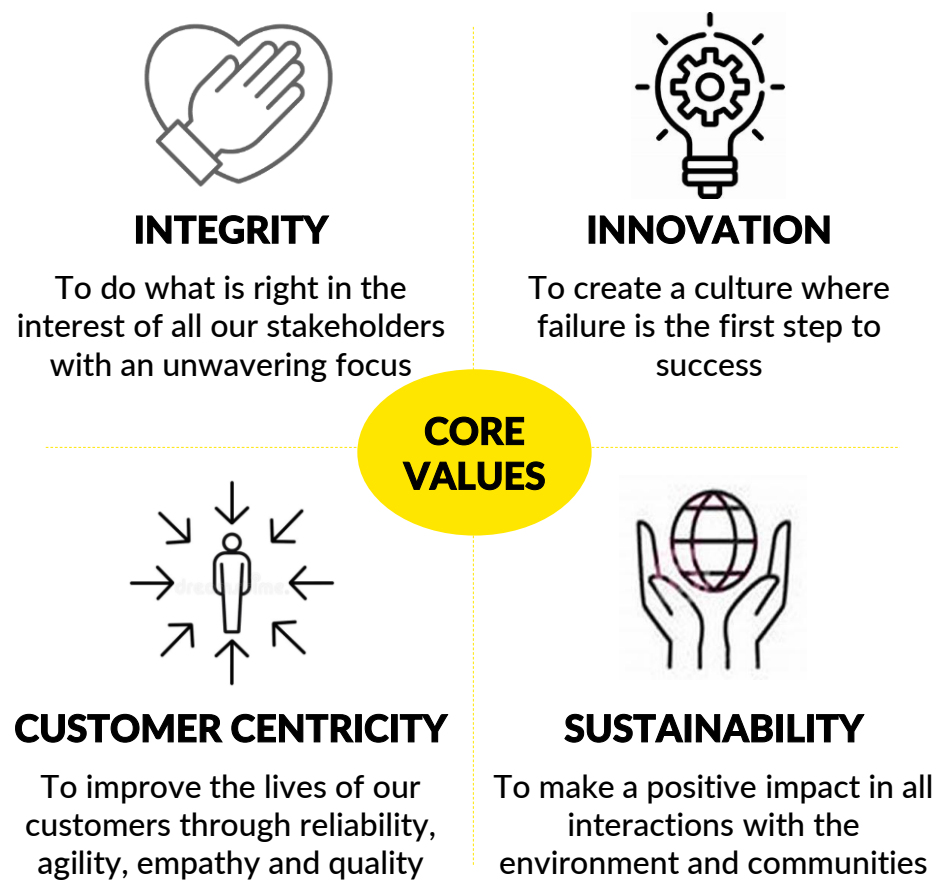
Countries Served

~25%

Green Power

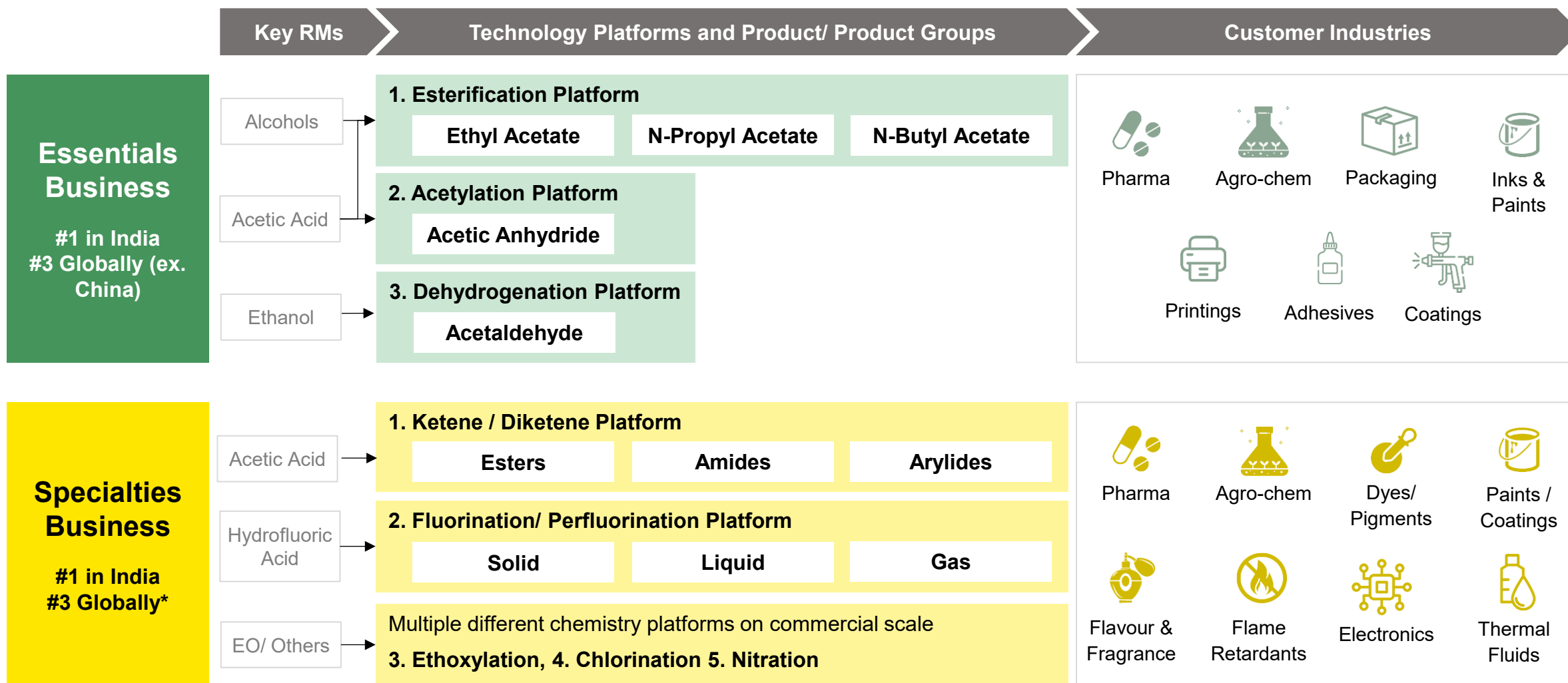


Our Core Values and Integrated EHS Program



* Reportable lost time injury-free manhours YTD March 2026

Laxmi's Value Chains



* For Diketene Derivatives post Dahej Expansion

Innovation, Development & Scale-up Capabilities

R&D Capabilities & Infrastructure

Process Engineering Capabilities

1

Mahad Site 1

2500 Sq Ft, 6 fume hoods
Operational since 2012

2

Mahape, Navi Mumbai Innovation Centre

~30,000 Sq Ft; Inaugurated in
Feb 2025, Investment of \$8 Mn



R&D: 65+ R&D Chemist & Scientists
Engineering: 40+ Engineers and Scientists

LAB

- 30 fume hoods
- Gram scale synthesis
- Analytical and characterisation equipment
- Complex chemistry and molecules handling

KILO LAB

- Distillation Kettles, High Pressure Autoclaves, Jacketed Reactors
- Amination, Nitration, Fluorination, Photochlorination Distillation, etc.
- Scale: 20–25 litre
- Pressure: 0.3–10 Bar
- Temp: (-)20–250°C



Innovated

Innovated on a Route of Synthesis of a key starting raw material to enhance the purity of the end product for a global pharma company

PILOT

- MSGL, Hastelloy, SS, Inconel reactors
- Chlorination, Continuous Fluorination, Ethoxylation, Distillation, etc.
- Bunker facility, closed rooms
- Scale: 100–1,800 litre
- Pressure: up to 100 Bar
- Temp: (-)20–250°C



Developed

Developed Ethylene Oxide derivative from laboratory – gram to commercial – on scale for a global innovator

COMMERCIAL

- 30+ Diketene Derivatives
- Ethoxylation
- Cyanation
- Mercaptans

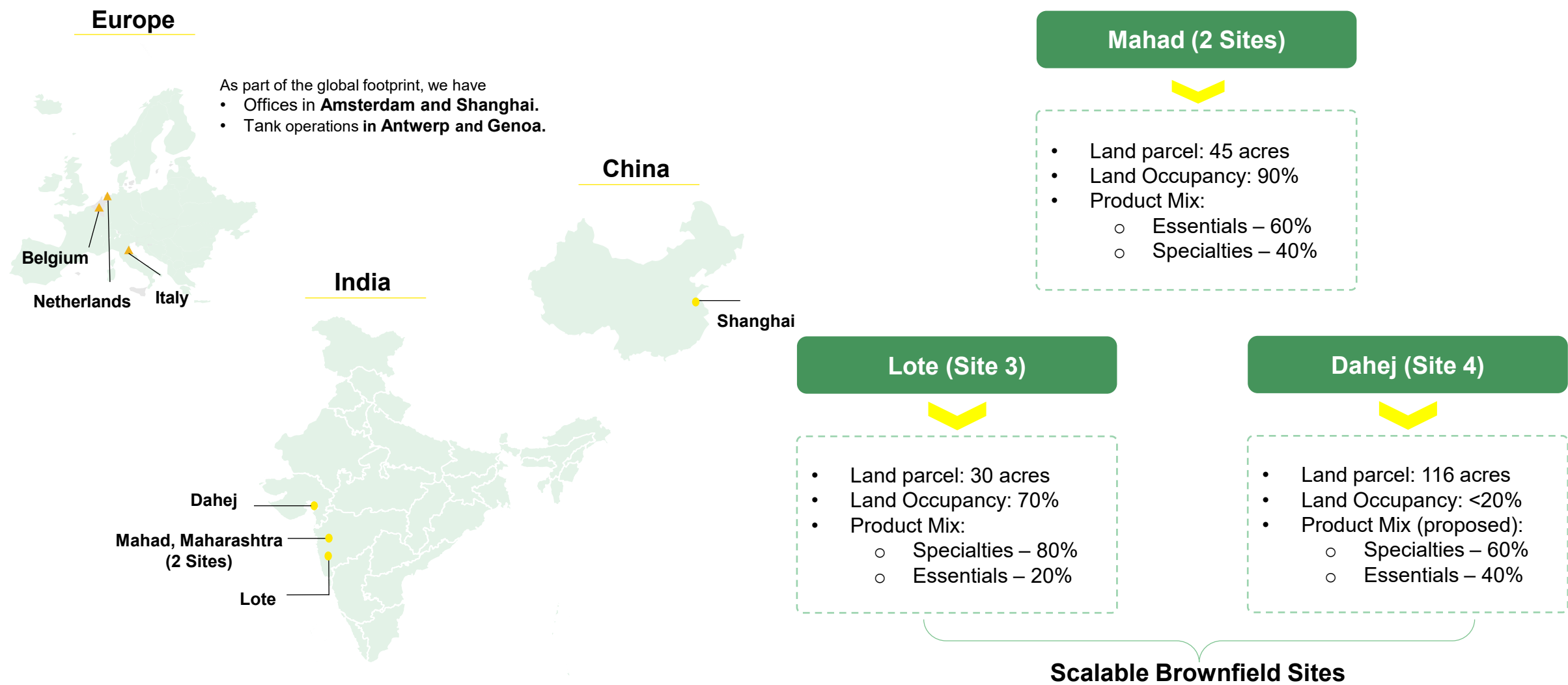


Scaled Up

Absorbed & scaled up mercaptan chemistry for a leading agro-innovator



Laxmi's strategically located brownfield sites are geared for growth



Board of Directors



Ravi Goenka
Executive Chairman

Bachelor's degree in Chemical Engineering from Bangalore University and has been a part of the Company since its inception in 1989.



Dr Rajan Venkatesh
Managing Director & Chief Executive Officer

Masters in Chemistry, M. Phil. in Polymer Science, and Ph.D. in Polymer Chemistry. 19 years at BASF, culminating as Senior VP, Care Chemicals APAC.



Harshvardhan Goenka
Executive Director – Strategy & Business Development

B.Sc. from Babson College, School of Business in Boston, USA, and 11 years of experience in the chemicals industry.



Rajeev Goenka
Non-Executive Director

Masters' degree in Business Administration from Lehigh University, Pennsylvania. Over 27 years of experience in the chemicals industry.



Manish Chokhani
Non-Executive Director

MBA, associate of ICAI, fellow of AIMA. Previously associated with Enam Securities, Axis Capital, TPG Growth India. Served as member of SEBI's Alternative Investment Policy Committee.



Vijay Ratnaparkhe
Independent Director

Msc degree in Chemical Engineering from the IIT, Bombay. 36 years of experience in managing large-scale operations, leading IT transformations. Previous associations include Bosch, Infosys Tech, TCS, and L&T.



Sangeeta Singh
Independent Director

BA from Wilson College, University of Bombay. ~37 years of experience in human resources management and operations. Previously associated with KPMG.



Dr Rajeev Vaidya
Independent Director

B.Tech (CE) from IIT, Mumbai, & a doctorate degree from The University of Southern Mississippi. 32 years of experience in chemicals industry & 7 years in investment advisory services.



Dr Rajiv Banavali
Independent Director

Bsc. and Msc. degree in Chemistry, Doctorate degree in Organic Chemistry. 36 years of experience in the chemicals industry, including 21 years leading innovative research organizations.



Arun Tadarwal
Independent Director

Practicing CA with 40+ years of experience. Handled assignments including Mgmt. Consulting, Audits, Due diligence, Taxation matters, etc. in India, Dubai and other 25+ countries.



Management Team (1/2)



Dr. Rajan Venkatesh
Managing Director & CEO

Ph.D.(Polymer Chemistry), M.Phil.
(Polymer Science), M.Sc. (Chemistry)
19 years at BASF, Global Experience



Harshvardhan Goenka
Executive Director

B.Sc. (Babson College, School of
Business, Boston, USA);
11 years of experience (Laxmi Organic)



Amit Jain
Chief Financial Officer

Chartered Accountant with 30 years
experience in Finance, Strategy,
Treasury, M&A, Risk, Digitisation. Ex-
Gharda Chemicals, Hindustan Platinum,
EPL, Cadila Pharma



Virag Shah
President (Specialties)

M.Sc. in Applied Chemistry | MBA
20+ years of experience in marketing,
sales, and BD in chemical and pharma
sector (ZCL Chemicals, Lupin, Rabamin
Laboratories)



Jitendra Agarwal
President (Essentials)

Chartered Accountant
29+ years of experience in finance &
accounts, global procurement & supply
chain, sales & marketing operations
(Huhtamaki India Limited)



Dr. Milind Vaidya
**Executive Vice President (R&D
and Specialties Marketing)**

PhD in Science (ICT, Mumbai)
25+ years of experience in R&D and BD
across speciality chemicals, lubricants &
polymers (Atotech GmbH, ICI India
Research and Technology Centre)



Rajesh Naik
President (Manufacturing)

B. Tech Chemical & PG Diploma in
Financial Management. 30 years of
experience in manufacturing, EHS &
Operations Excellence. Ex- BASF, Asian
Paints, DuPoint, EICL

Management Team (2/2)



Dr. Keshav Ruthiya
Chief Procurement Officer

B.Tech Chemical (UDCT), PhD.
Chemical (Eindhoven University of
Tech), Ex- BASF Director Strategy &
Marketing Petrochemicals APAC.
20+ years in Chemical Industry.



Susheel Mittal
Chief Supply Chain Officer

MBA (IIM-A) | B.Sc. (Hons.)
Agriculture & Animal Husbandry
25+ years of global experience
(BASF)



Salil Mukundan
Chief Technology Officer

B.Tech (Chemical Engineering) (IIT
Bombay)
34 years of experience across the
Chemical and pharma (Deepak
Nitrite, IPCA Laboratories)



Prateek Singh
Chief Human Resource Officer

B.Tech (Mechanical Engineering) |
MBA (IMT Ghaziabad)
18+ years of experience in HR
leadership (Marico & GSK Consumer
Healthcare)



Uday Vaishampayan
Executive Vice President
(Corporate EHS)

Certified EHS professional
36+ years of experience in chemical
sector & industrial safety (SABIC
Petrochemicals, Supreme
Petrochemicals)



Mustafa Nuri Mert
Senior Vice President (Head of
LOBV)

MBA | B.Sc. in Chemistry
28 years of experience in the
Chemical Sector (Weylchem
International GmbH, Eastman)



Cindy Gong
Senior Vice President (Head of
LCN)

M.Sc. Intl. Trade & Logistics with 20+
years of experience in sales &
marketing, procurement, business
development, intl. trade in the
Chinese market

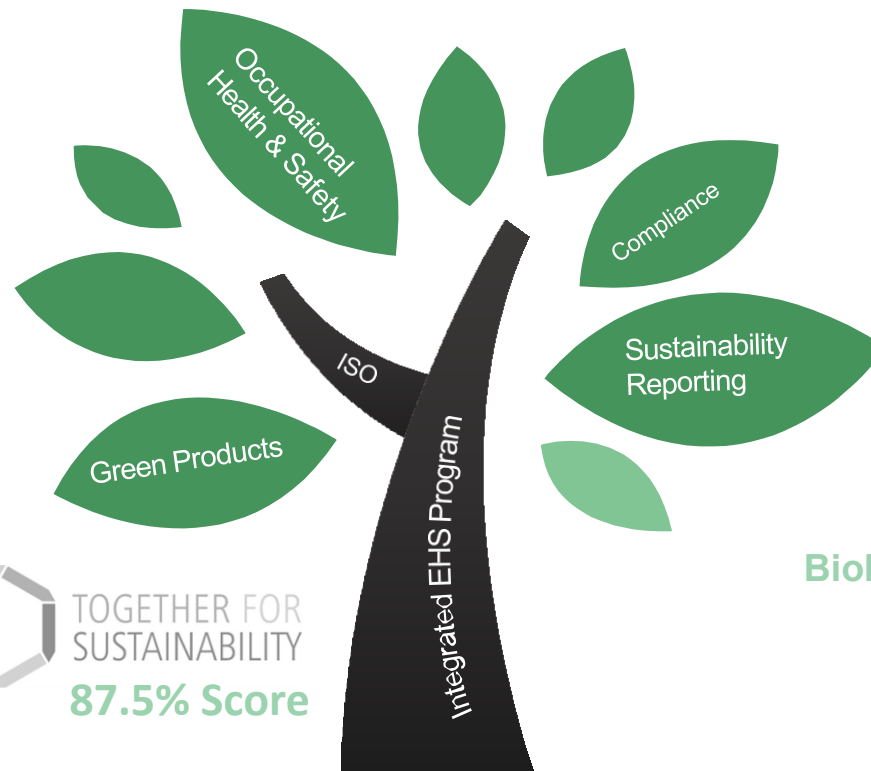


Accreditation & Certification

Recognized for its sustainable practices



Going beyond the regulatory compliances



Accredited facilities



Biobased Product Label for Ethyl Acetate

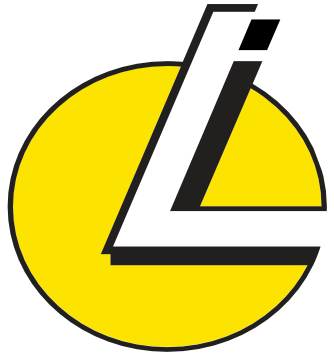


Successful Recertification of ISCC Plus GHG Certification for Dahej



ISCC (International Sustainability and Carbon Certification) Plus Certification Audit was successfully completed at Site 4 from 17–19 Nov 2025 without any non-conformity and observations.

ISCC PLUS is a globally recognized, voluntary certification system for bio-based, renewable, and circular raw materials. It helps companies prove their commitment to sustainable sourcing and traceability across supply chains.



Geared for Growth

- Strategic Plan



Geared for Growth: Historical Performance

Growth Fueled by Strategic Acquisitions, Fast Technology Absorption together with achieving >20%+ Revenue Contribution from New Products launched in last 5 years

CLARIANT

- Acquired Ketene / Diketene business
- Acquired know-how of some pigment derivatives



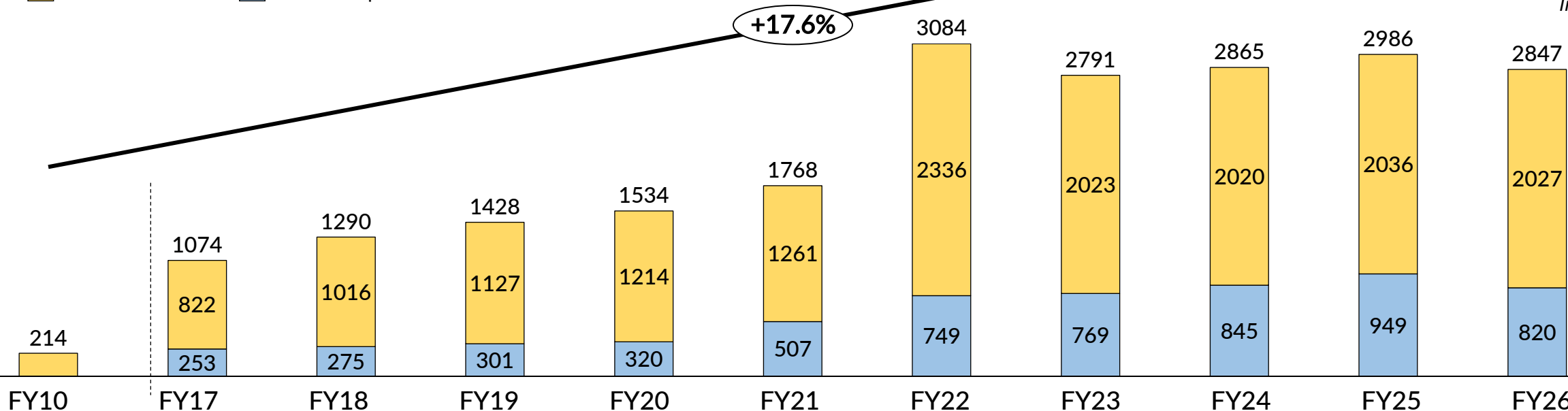
Foray into fluorospecialties
Commercial production at Lote in FY25



Capacity Addition for ethyl acetate and acetaldehyde

Revenue - Essentials Revenue - Specialties

In INR crores



Geared for Growth: Positioned for the next Growth Phase

Proven Success

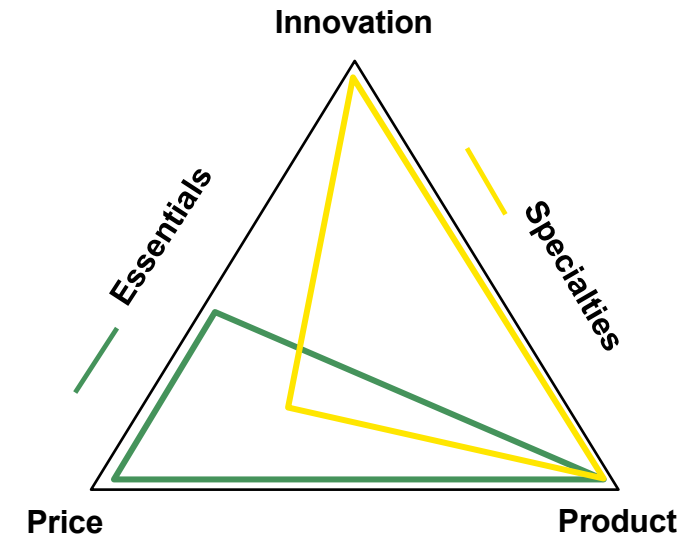
- 1 Product
- 2 Plant
- 3 Platform
- 4 Customer

Transited

Pivoted for the Next Growth Phase

- 1 Customer
- 2 Platform
- 3 Plant
- 4 Product

Customer Needs



Strategic shift to Customer Centric Business Approach helped us gain more market and increase the overall wallet share in past 2 years even during the subdued chemical environment

Essentials: Strategy and Right to Win

Strategy

Go Deeper, Go Broader

Grow in the Existing Products

- Retain India market share
- Grow exports
- Focus on continuous operational efficiencies

Enter in New Products

- Portfolio expansion
- De-risking of business
- Future ready for biobased products

Right To Win

Lean & Reliable Partner

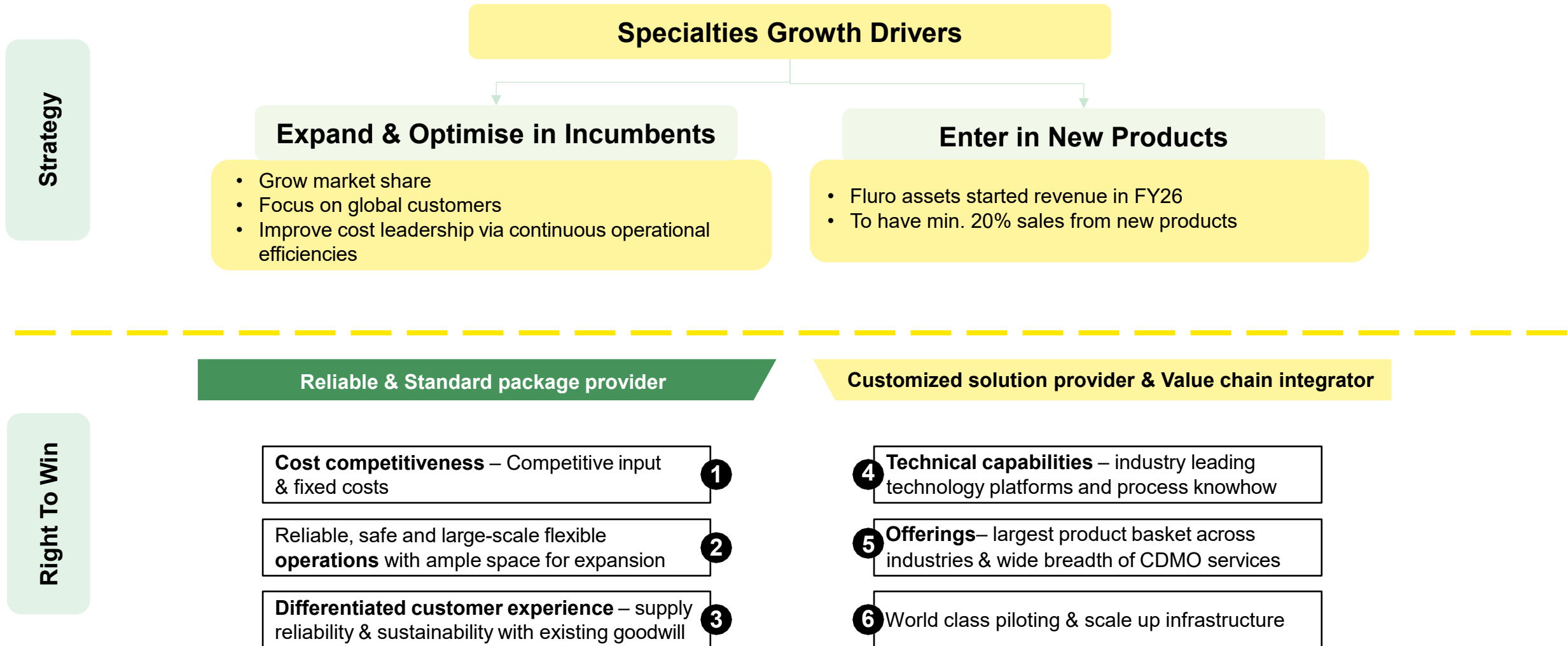
Strategic locations – closer to customers	• Mahad - South, West & Exports • Dahej – Gujarat & North 1
Cost leadership through scale	• Raw Material, logistics • Operational efficiencies 2
High Volume business management	• 35+ years' experience with high volume 3

Extending our existing right to win

4 Differentiated customer exp. vs competition	• Quicker deliveries • Reliable service • Trust in Laxmi
5 Import substitution	• Provide competitive option to customers with local supply chain
6 Multiple synergies	• Common material, assets & customer



Specialties : Strategy and Right to Win





LAXMI ORGANIC INDUSTRIES LTD



Thank You

Company: Laxmi Organic Industries Limited

www.laxmi.com

CIN: L24200MH1989PLC051736



Mr. Aniket Hirpara

Email: investors@laxmi.com

Investor Relations: Strategic Growth Advisors Pvt. Ltd.

www.sgapl.net

CIN: U74140MH2010PTC204285

SGA Strategic Growth Advisors

Mr. Sagar Shroff / Mr. Tanay Shah

Email: sagar.shroff@sgapl.net / tanay.shah@sgapl.net

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