

LATL:CS:IP:2026-27

Date: August 10, 2026

BSE Limited Listing & Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001	National Stock Exchange of India Limited Listing & Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051
Security Code: 532796	Symbol: LUMAXTECH

Subject: Investor Presentation for the 1st Quarter ended June 30, 2026.

Dear Sir/Ma'am,

Please find enclosed herewith the Investor Presentation of the Company for the 1st Quarter ended June 30, 2026.

The aforesaid information shall also be made available on the website of the Company at www.lumaxworld.in/lumaxautotech.

This is for your Information and Records.

Thanking you,

Yours faithfully,

For Lumax Auto Technologies Limited

Pankaj Mahendru
Company Secretary & Compliance Officer
ICSI Membership No. A28161

Enc: As stated above

Lumax Auto Technologies Limited

Q1 FY 27 Investor Presentation



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Lumax Group

A Legacy of Innovation, A Future of Transformation

8 Decades of Group Legacy
2 Decades of Lumax Auto Technologies



- Amalgamation of our eight -decade legacy & our eternal existence
- Seamless and smooth transition over three generations
- Shows the lineage of our Brand's ethos across each era

8 Decades of Lumax Group



Built by passion, relationships, and resilience

1945-1955

Founded 'Globe Auto Industries' as a trading partnership firm

1955-1975

Set-up dedicated unit for Automotive Lighting Equipment in Delhi- NCR and Maharashtra

1975-1985

Lumax Industries Pvt Limited established from Globe Auto Industries

TA signed with Stanley, Japan for Lighting Equipment

Lumax Auto Electricals was established to manufacture 2-wheeler Lighting at Bhosari, Maharashtra



1995-2005

Lumax Auto Electricals was renamed to Lumax Auto Technologies Limited

1985-1995

Lumax Industries lists on Stock exchanges
Lumax industries formed JV with SL Corporation Korea.

2005-2015

Listed Lumax Auto Technologies Limited on stock exchanges
Formed JV with Cornaglia, Italy; & Mannoh Industrial, Japan



2015-2023

Formed JV with FAE Spain; Ituran – Israel; Yokowo- Japan; Alps Alpine- Japan



2023-2026

Acquisition of 60% stake in Greenfuel Energy Solutions
Opening of 'SHIFT' Tech center
Opening of Japan satellite office & China representative office;
Merger of IAC India completed



20 Years Of Lumax Auto Technologies - The Journey So Far

(Growth Through Partnerships, Product Diversification & Strategic Acquisition)



Metric	2005	2026
Revenue	Rs. 100 Cr	Rs. 4,870 Cr
Product Lines	1 - Lighting	Diverse – 13+ Advanced plastics, Interior Solutions, Metallics, Lighting, Aftermarket, Sensors, Electronics, Telematics & alternate fuels
Manufacturing Plants	1	28 facilities Pan-India
Engineering Strength	<10 Reverse engineering & Built to print	>500 Innovation & IPR focused
Strategic JVs/Alliances	NIL	7 JVs/Alliance
Sector Focus	2W only	Healthy mix of PV/2W/ CV

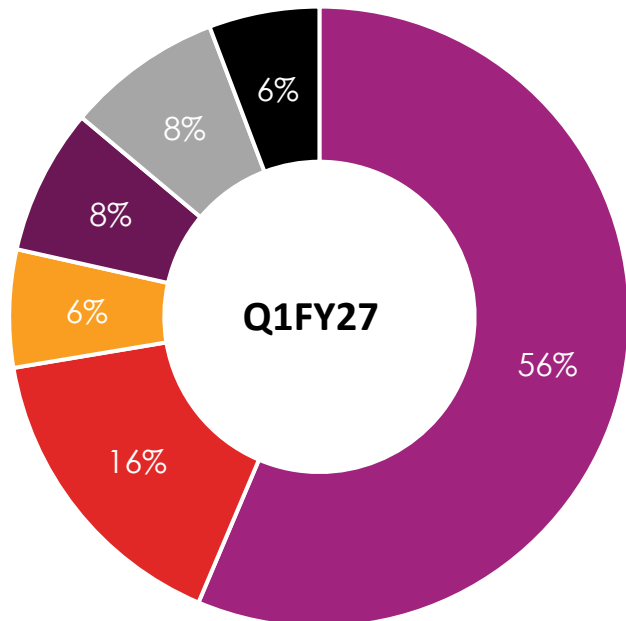
EV Agnostic Product Portfolio



Segment	Product Categories	Products Lines	ICE	EV	Content per Vehicle (Rs.)
4W	Advance Plastics	Cockpits & Consoles	✓	✓	70K – 75K 5X Growth Last 5 years
		Headliners	✓	✓	
		Door Panels	✓	✓	
		Trims	✓	✓	
		Louvers	✓	✓	
		Air Intake Systems	✓	X	
		Tanks	✓	✓	
	Mechatronics	Power window switch	✓	✓	
		Telematics Control Unit	✓	✓	
		Antennas	✓	✓	
	Structures & Control Systems	Gear Shifters	✓	✓	
		Control Housing	✓	✓	
		Monostable E-shifters	✓	✓	
		Smart Actuator	✓	✓	
Shift Tower		✓	✓		
Seating Structures		✓	✓		
Alternate Fuels	CNG delivery System	NA			
2W	Advance Plastics	Lamps	✓	✓	22K – 25K 5X Growth Last 5 years
		Fenders	✓	✓	
	Mechatronics	O2 Sensors, TPS & IVI	✓	✓	
	Structures & Control Systems	Frames	✓	✓	
		Swing Arms	✓	✓	

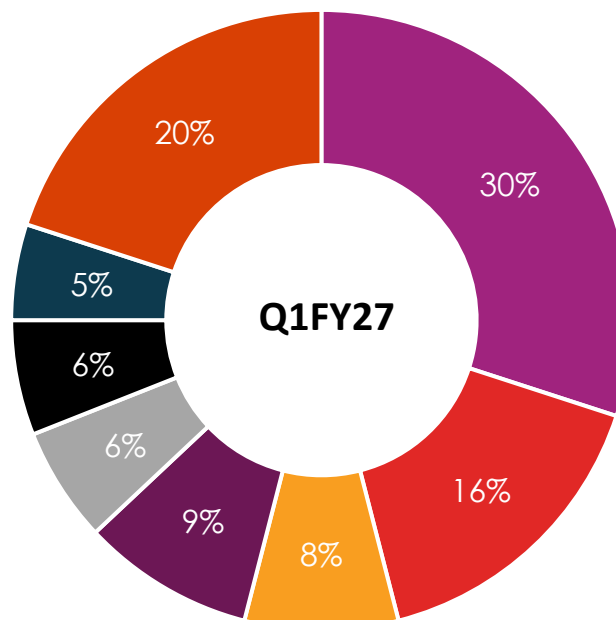
Powered By Diversification Across Products, Customers And Vehicle Segments

Product Wise Revenue



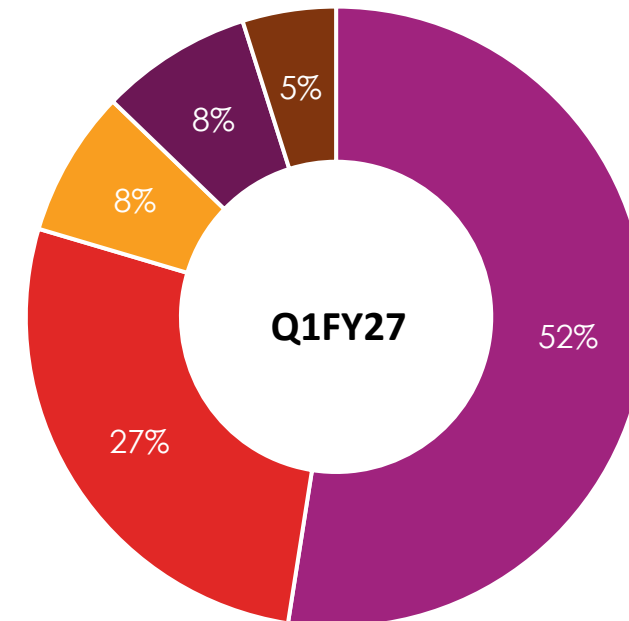
■ Advance Plastics
■ Mechtronics
■ Alternate Fuels
■ Structures & Control Systems
■ Aftermarket
■ Others

Customer Wise Revenue



■ M&M
■ Bajaj
■ MSIL
■ LIL
■ HMSI
■ After Market
■ TATA
■ Others (Misc)

Segment Wise Revenue

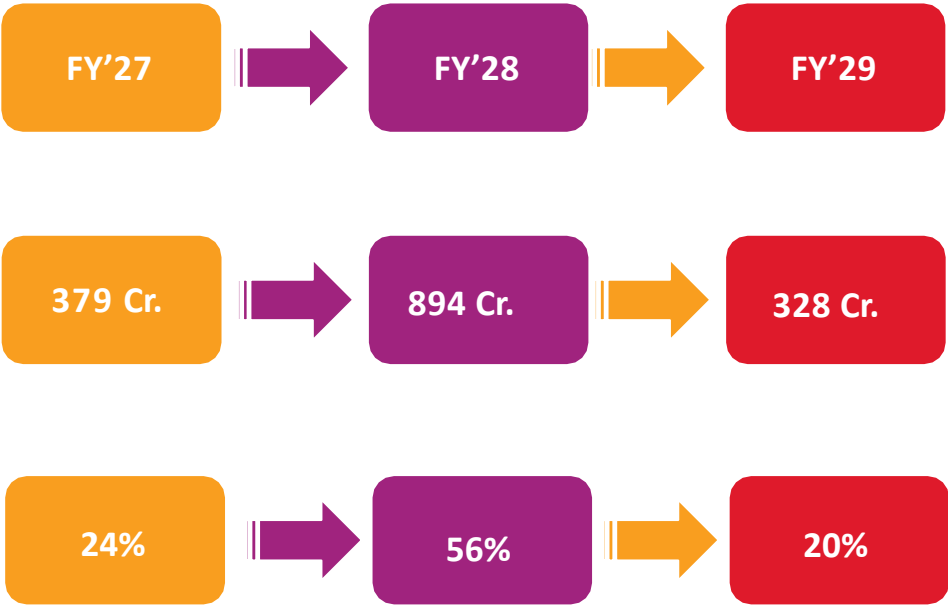
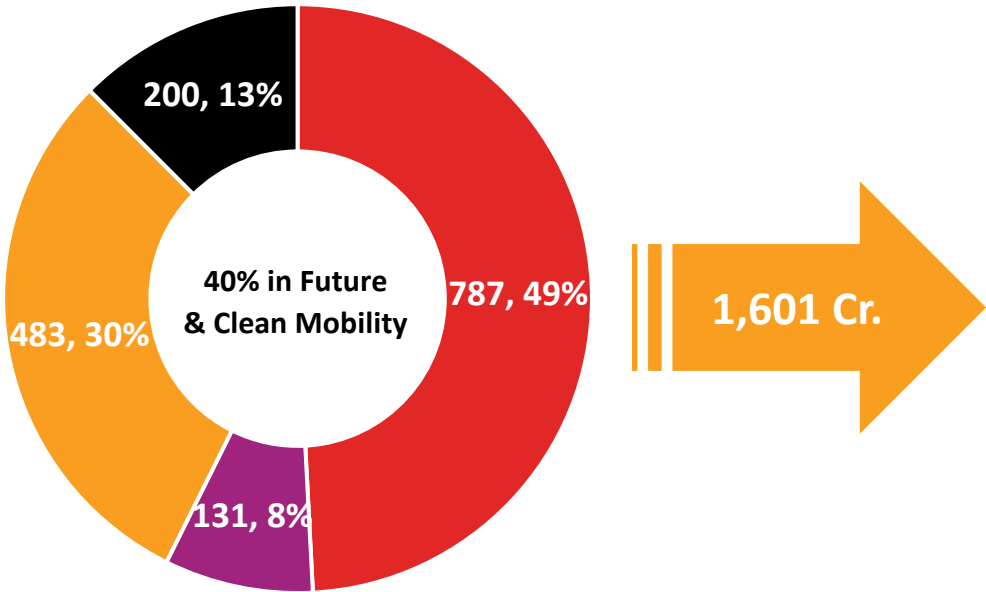


■ PV
■ 2/3W
■ After Market
■ CV
■ Others

Growth strategies

- **Innovation-Led Growth**
Driving scale through R&D investments, new product development in future mobility, clean mobility, sensors and mechatronics
- **Strategic JVs & Acquisitions**
Accelerating capabilities and market access via targeted partnerships.

Order Pipeline Timeline



- Advance Plastics
- Structures & Control Systems
- Mechatronics
- Alternate Fuels

The order book is set to progress in stages achieving full completion by FY29.

Strategic Manufacturing Locations in Proximity to Customers

Manesar & Gurugram (Haryana)

No of Plants - 9



Mehsana (Gujarat)

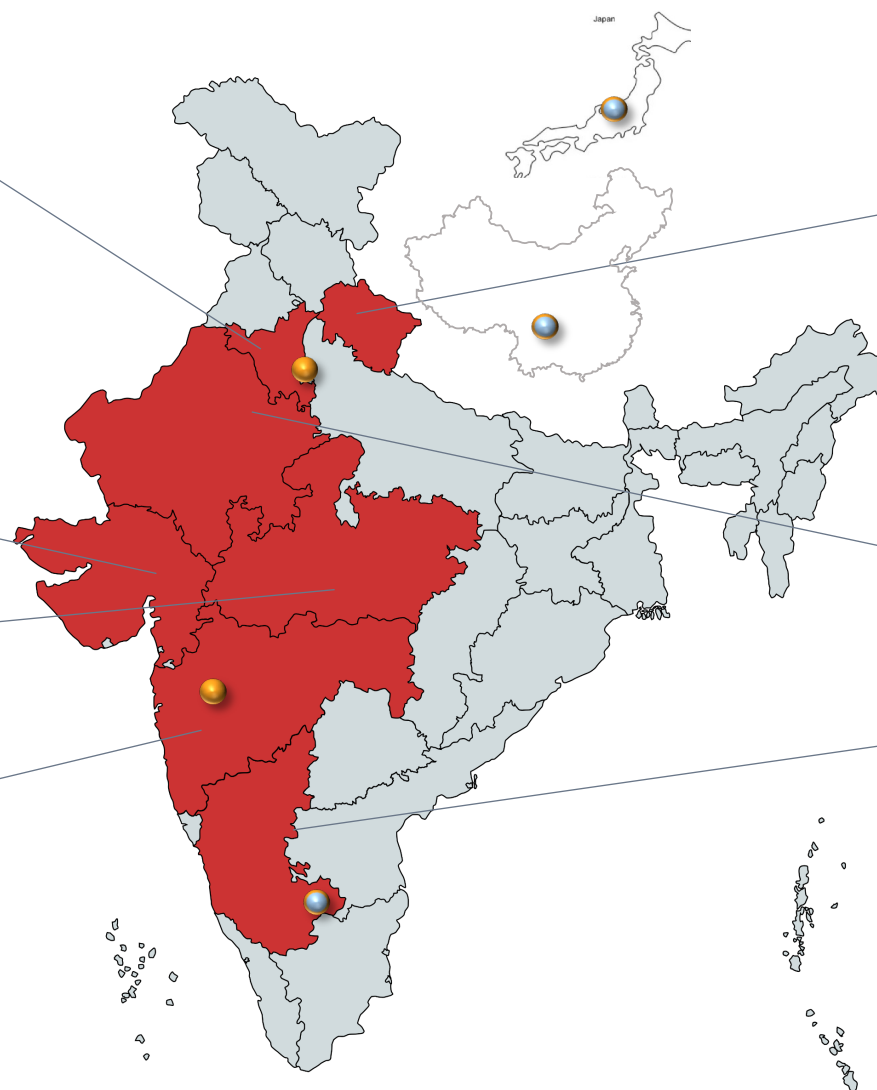
No of Plants - 1

Pithampur (Madhya Pradesh)

No of Plants - 1

Pune, Nashik & Waluj (Maharashtra)

No of Plants - 12



Pantnagar (Uttarakhand)

No of Plants - 1



Bhiwadi (Rajasthan)

No of Plants - 1

Bangalore (Karnataka)

No of Plants - 3



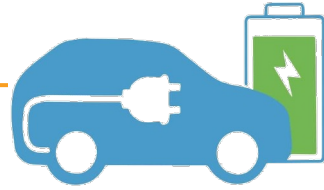
28 Plants in 7 States

 R&D Centre in Manesar
Engineering Centres in Pune

 1 satellite office in Japan & 1 Representative office in China
1 tech center in Bengaluru - SHIFT (Smart Hub for Innovation & Future Trends)

Accelerating Performance – Translating Trends into Action

Key Trends



Future Mobility

- Strategic investments and partnership with Greenfuel to accelerate adoption of clean mobility solutions
- Meeting rising demand for advanced solutions in lightweighting and electronics by leveraging JV capability (IAC, Alps Alpine, Yokowo)



Smart Connected Vehicles

- Launch of SHIFT (Smart Hub for Innovation and Future Trends) to explore technologies like telematics, ADAS, HMI, and SDVs
- 100% acquisition of IAC India and strategic portfolio realignment to cater to OEMs' focus on premiumization



Focus on Sustainability

- Advancing carbon-neutral manufacturing through emission tracking and renewable energy integration across operations
- Enabling a carbon-neutral supply chain via green sourcing, strategic locations, supplier training and digitalization
- Driving water neutrality with STP upgrades, smart monitoring & investments in water-saving tech

Lumax Auto Technologies

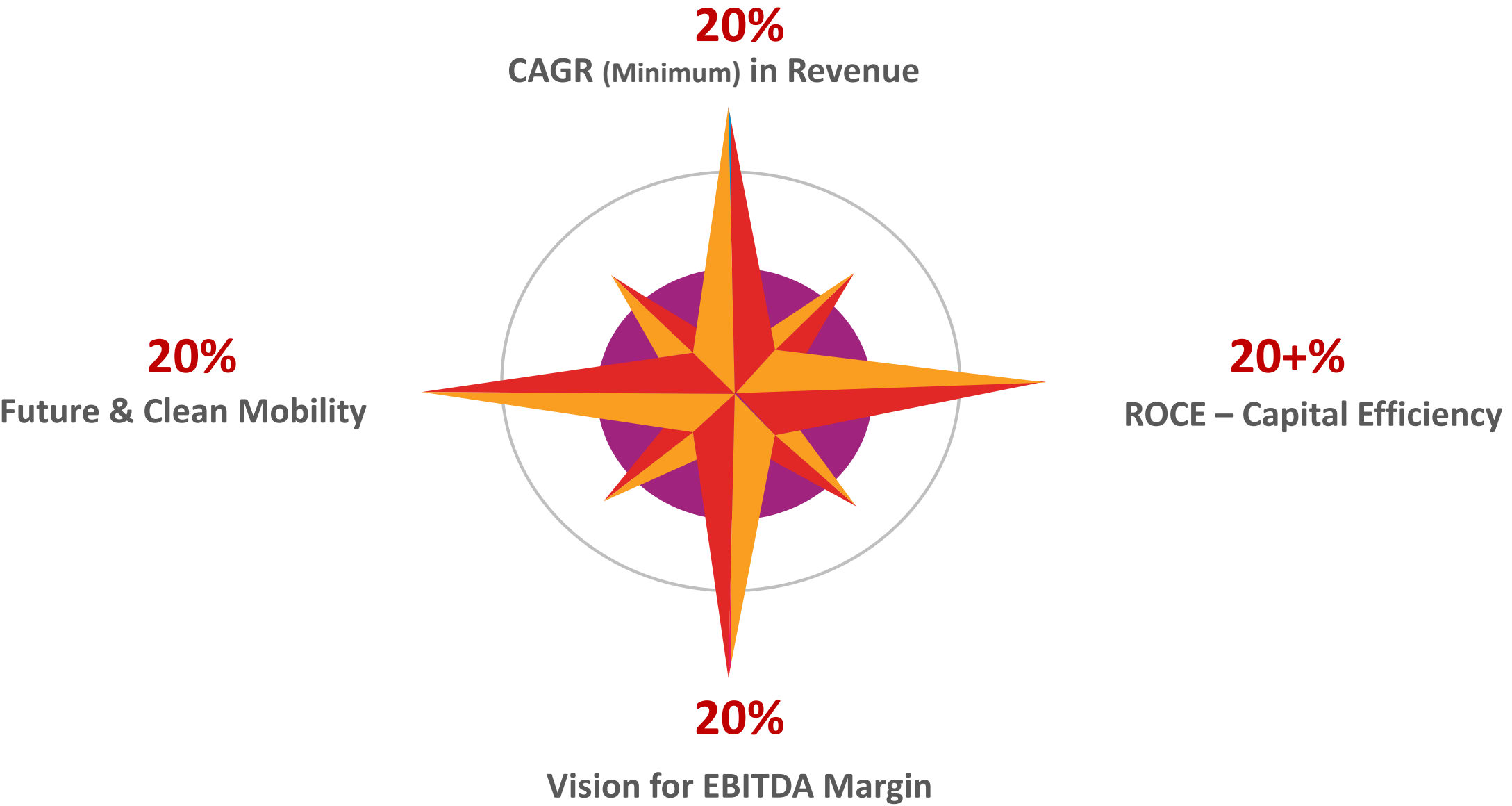
Next Mid term Plan

(FY26 – FY31)

THE WAY FORWARD

What got us here will not take us there!

Our NorthStar: 20.20.20.20 - (A Four-Fold Strategy)



Theme For Next Mid Term Plan (FY26-31)

BRIDGE: *Bold Roadmap Integrating Diverse Growth Engines* (Transforming From Tier-1 To Tier-0.5 System Integrator)



Aftermarket Overhaul
Pivoting to **demand-led growth** for deeper customer engagement and new revenue streams.

Foray into Body Control Modules (BCMs)
Expanding into high-value vehicle electronics to boost OEM integration.

Launch of 'SHIFT#'
Strengthening digital edge with a dedicated SDV* vertical. Develop mobility solutions from smart systems to advanced driver assistance as a full systems supplier.

100% IAC Merger
To boost free cash, better leverage for future inorganic steps.

Higher Content per Vehicle & JV Wallet Share
Driving margin expansion through deeper OEM penetration.

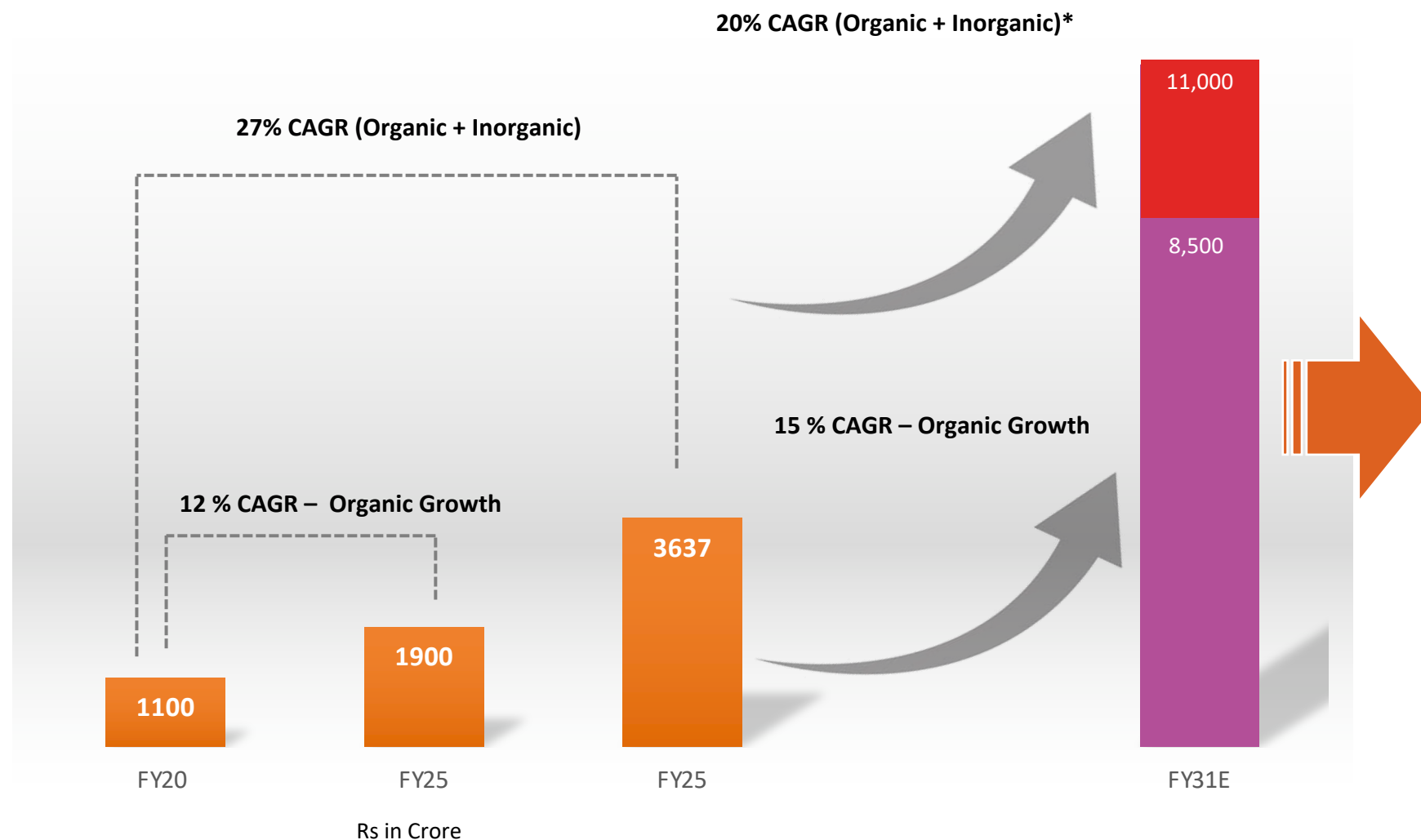
Accelerating ESG: Inclusion, Renewables, Sustainability
Fast-tracking green energy adoption and inclusive growth.

SHIFT - Smart Hub for innovation & Future Trends

*SDV - Software-Defined Vehicle

Minimum 20% Revenue CAGR

From Past Growth to Future Target

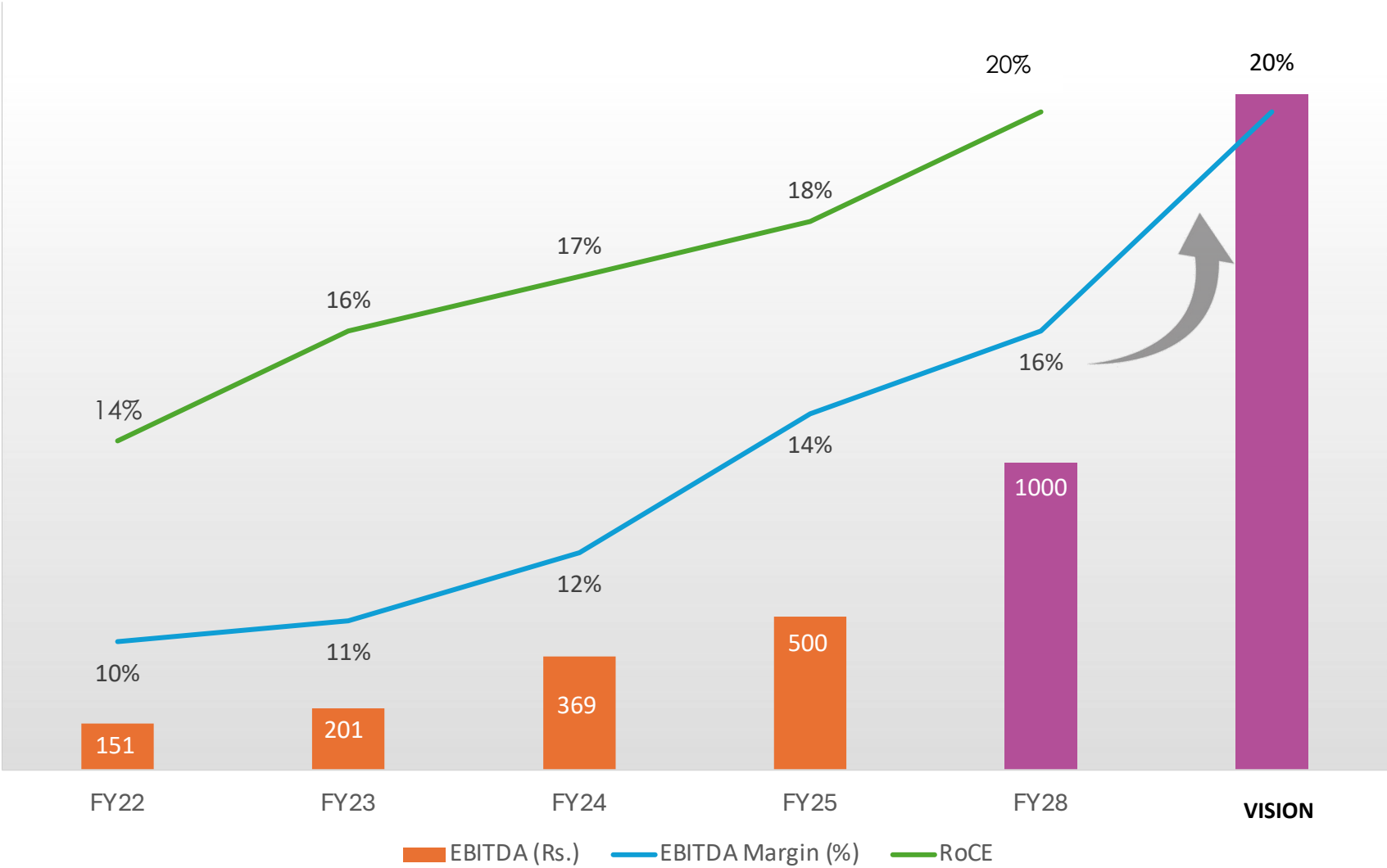


Accelerated Growth From:

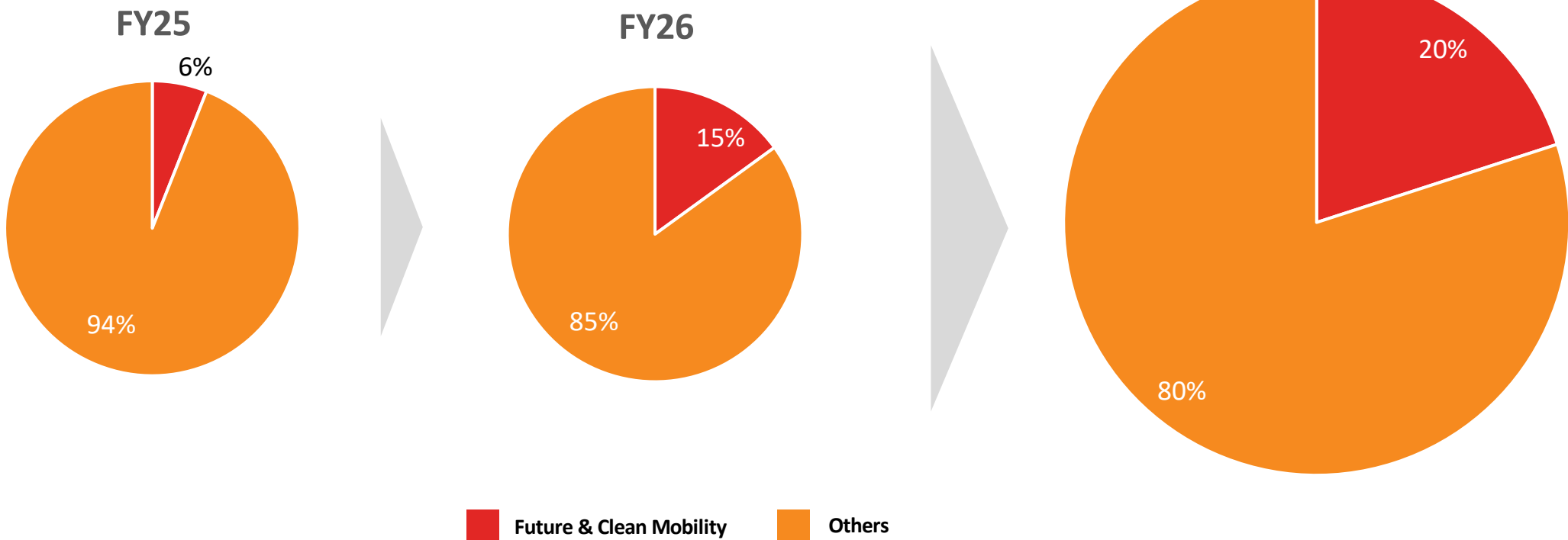
- *New Product Segments In Clean And Future Mobility*
- *Software Driven Solutions for ADAS & Connected vehicles*
- *Trends in Premiumization & Light weighting*
- *Future Acquisitions*

20% EBITDA Margin & ROCE

Profitability & Value Creation



20+% from Future & Clean Mobility
Shift Towards Future Mobility



Focus on EVs, Clean Energy, Electronification

Q1FY27

Operational & Financial Performance

Q1FY27 Highlights (Consolidated)



Revenues

- **Consolidated Revenues:** INR 1,364 cr, YoY increase of 33% reflecting consistent scale-up across core product categories, increasing wallet share with OEMs and premiumization-led value enhancement.

Segmental

- Advanced Plastics & Interior Systems revenue up 47% yoy to INR 769 cr
- Structures & Control Systems revenue up 20% to INR 218 cr
- Greenfuel revenue up 17% to INR 111 cr
- Aftermarket revenue up 6% to INR 104 cr
- Mechatronics revenue up 56% to INR 84 cr

Profitability & Returns

- **EBITDA:** Q1FY27 at INR 205 cr, up 51% YoY with EBITDA margins of 15.1%, an expansion of 190 bps YoY and 40 bps QoQ
- **PBT:** Q1FY27 at INR 132 cr, up 78% YoY with PBT margins of 9.7%, an expansion of 250 bps YoY and 80 bps QoQ

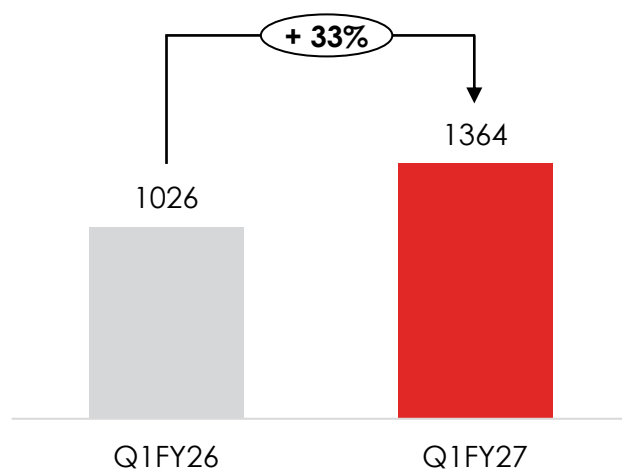
Debt and Capex

- **Free Cash:** INR 415 cr (8% of revenue)
- **Debt:** Long term (gross) = INR 508 cr ; Net = INR 93 cr
- **Capex:** Q1 FY27 INR 23 Cr

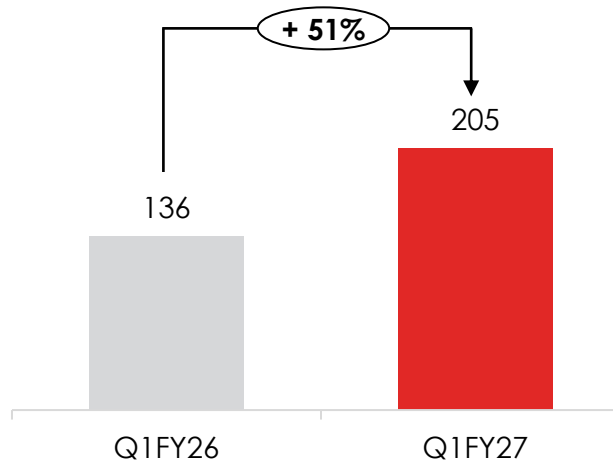
Strong start to the year, Q1FY27 Revenues up 33% YoY, EBITDA up 51% YoY with margin expansion of 190 bps

Q1FY27 – Financial Snapshot

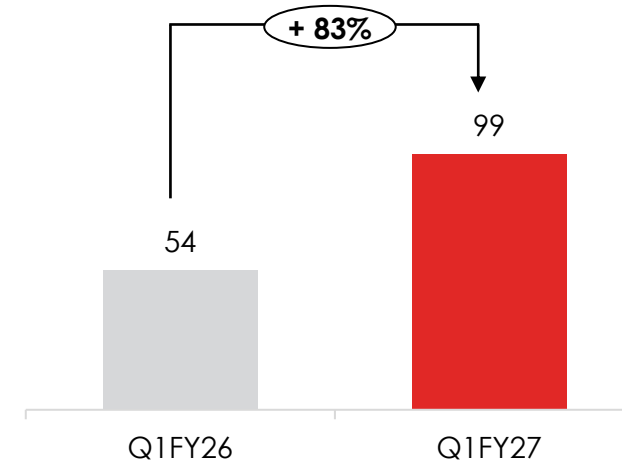
Revenue (Rs. In Cr.)



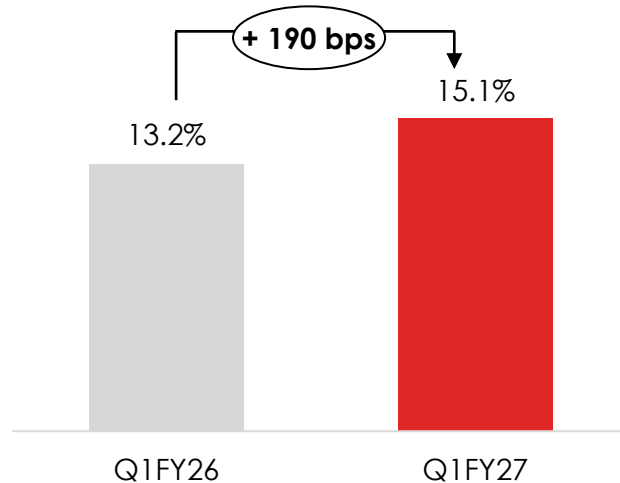
EBITDA (Rs. In Cr.)



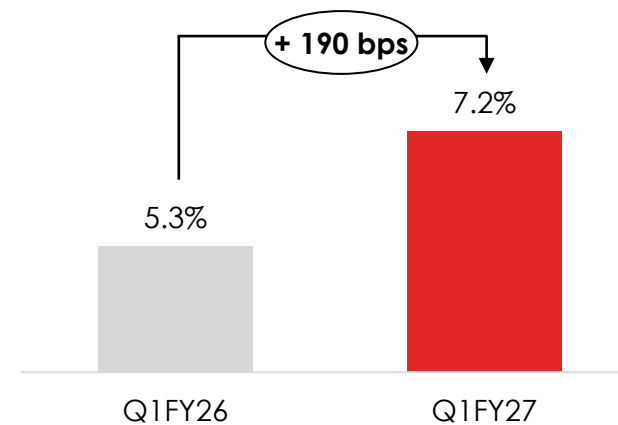
PAT before MI* (Rs. In Cr.)



EBITDA Margin (%)



PAT Margin before MI (%)



Consolidated Profit & Loss Statement



Particulars (Rs. in Crores.)	Q1FY27	Q1FY26	Y-o-Y
Revenue	1,364	1,026	33%
Raw Material Consumption	873	663	
Employee Expenses	179	139	
Other Expenses	122	99	
Other Income	15	11	
EBITDA	205	136	51%
EBITDA Margin %	15.1%	13.2%	
Depreciation	49	39	
Finance Cost	25	23	
Profit Before Tax	132	74	78%
Tax	33	20	
Profit After Tax (Before Minority Interest)	99	54	83%
PAT Margin % (Before Minority Interest)	7.2%	5.3%	
EPS (In INR)	12.7	6.1	109%

Upholding Excellence in Corporate Governance

Board of Directors



Promoter Group



Mr. Dhanesh Kumar Jain
Chairman

Over 6 decades of experience in the automotive industry in management, operations & administrative roles. He has held various industry positions



Mr. Deepak Jain
Vice Chairman

He holds a business graduate degree from the Illinois Institute of Technology, USA with specialization in operations management & international business. He has undergone extensive training at Stanley Co. Inc., USA & Stanley Electric Co. Limited, Japan and has over 25 years of experience and also holds various key industry positions.



Mr. Anmol Jain
Managing Director

He holds a bachelor's degree in Business Administration in Finance and Supply Chain Management (double major) from Michigan State University, USA. He worked as a Management Trainee with GHSP, USA and subsequently, joined Lumax Group, in 2000 and has over 25 years of experience. He also holds various industry positions

Independent Directors



Mr. Parag Chandulal Shah

BS in Computer Engineering from Illinois and General Management Program from HBS having over 25 years of experience, including various Leadership positions at Mahindra Group



Mr. Arun Kumar Malhotra

B.E Mechanical & MBA from IIM, Kolkata having over 30 years of experience



Ms. Diviya Chanana

Graduate & holds Diploma in Travel and Tourism having over 25 years of experience



Mr. A P Gandhi

Mechanical Engineer, possesses over 5 decades of experience. Held top leadership positions in prestigious organizations.

Visionary Leadership Team



Mr. Vikas Marwah
Chief Executive Officer
Experience: 30+ Years



Mr. Sunil Koparkar
Head, IAC
Experience: 30+ Years



Mr. Akshay Kashyap
Managing Director and CEO
Lumax Greenfuel
Experience: 20+ Years



Mr. Sanjay Bhagat
Head After Market
Experience: 30+ Years



Mr. Sanjay Mehta
Director & Group CFO
Experience: 30+ Years



Mr. Ankit Thakral
Chief Financial Officer
Experience: 15+ Years



Mr. Satish Sundaresan
Chief Technology Officer
Experience: 20+ Years



Mr. Pankaj Mahendru
Company Secretary
Experience: 15+ Years

Our ESG Roadmap



RE 40	RE 70	RE 90	RE 100		
✓ 100% ETP & STP in all plants ✓ Diversity ratio 10% ✓ ISO 14001 & ISO 45001 (EHS) in all major plants ✓ ISO 27001- R&D	✓ Advance Equipment installation for the reduction of fresh-water intake. ✓ 5% reduction of Co2 (Supply chain partners) ✓ Diversity ratio by 15%. ✓ ISO 50001:2018 (EnMS)- Model plants ✓ ISO 27001- Model plants	✓ 100% rain-water harvesting setup. ✓ 10% reduction of Co2 (Supply chain partners) ✓ Diversity ratio by 20% ✓ ISO 50001:2018 (EnMS) in all major plants ✓ ISO 27001- in all plants & offices.	✓ 25% reduction of Co2 (Supply chain partners)	✓ 30% reduction of Co2 (Supply chain partners)	✓ 40% reduction of Co2 (Supply chain partners) ✓ Diversity ratio by 25% ✓ Inclusivity 5%
FY24-25	FY25-26	FY26-27	FY27-28	FY28-29	FY29-30



Lumax – Plant Carbon Neutrality Strategy



Promote Utilization of Renewable energy towards 2028 net zero challenge



Motivate team to increase daily Kaizen



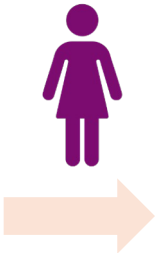
Reduce Energy consumption (energy saving)



First, we will mitigate the carbon emission by using Renewable energy, then by motivating team to increase daily Kaizen & by reducing energy consumption



Gender Diversity & Inclusivity



20+% Today

30% In next few years

We believe in upskilling women and promote gender diversity



Total Inclusivity Number - 70

Driving Social Progress, One Initiative at a Time

Lumax Charitable Foundation, the CSR arm of Lumax Group, the Foundation is committed to three key SDGs, reaching underserved communities across five states:



Eye care and cataract surgeries - 823

Children supported with **juvenile diabetes** management -35

Cancer treatment & patient support - 651

Mobile Health Unit – Primary Health care to communities - 17117



CSR Initiatives



Operating across **33** government and low-income private schools in five states across India, near Lumax plant locations, the Foundation provides holistic educational support ‘beyond classroom learning’.

8000+ students received Life Skills Education

7200 students benefited from Career Counselling & Guidance

500 Primary students engaged in Life Skills & STEAM Education

568 scholarships awarded to support higher education

3500 students reached with personal and menstrual hygiene awareness

Transforming lives through education and health interventions.
Empowering communities - one student, one patient, one future at a time.



Celebrating Milestones with Awards & Accolades



JIPM-TPM Excellence Award March 2026 - Lumax Auto Technologies, Metallics Division - Kuruli



Lumax Auto Technologies was recognised at the BAVA Conference 2026 with the Super Platinum Quality Award for Sambhajinagar G-53 Plant and the TPM Excellence Award for Kuruli Plant.



Lumax Group Recognised As A Most Preferred Workplace 2026-27 by Marksmen Daily



Four products each from the LATL Chakan and Pantnagar plants have received the GreenPro Ecolabel Certification



LCAT won Gold award at the 50th International Convention on Quality Control Circle (ICQCC 2025) held in Taiwan. Lumax Group has been getting recognition at the ICQCC for 7 consecutive years



Lumax Auto Technologies has been honoured in the LACP Awards for the 2024-25 cycle, marking our seventh consecutive year of recognition. Ranked #72 Globally, Platinum Award – Annual Report, Gold Award – Integrated Report, Technical Achievement Award for overall excellence in the art and method of integrated report communications for the past fiscal year

Celebrating Milestones with Awards & Accolades



Lumax Cornaglia Auto Technologies Ltd. received Sustainability Excellence Award at the Tata Motors Annual Supplier Conference 2025



Mr. Vikas Marwah, CEO received Hall of Fame at the Manufacturing Today Annual Summit



Lumax Mannoh Allied Technologies honoured with CNBC-TV18 SME Champions Awards 2025 – Season 2 in the category of Manufacturing SME of the Year – Industrial Excellence.



Lumax Ituran Telematics received Runner-Up award under 'Partnership' category at Daimler Truck Annual Supplier Meet 2025



Lumax Auto Technologies – Bengaluru Plant has been honoured with the Excellence in Quality Management – Plastics award at the Honda Motorcycle and Scooter India Supplier Convention 2026



Mahindra Supplier Excellence Award for Execution Excellence 2026



Lumax Alps Alpine received Localisation of Design & Development Capability in the year 2025-26 at the Maruti Suzuki Vendor Conference



IAC Division received Part Development in the year 2025-26 at the Maruti Suzuki Vendor Conference

Annexures

MANNOH

Mannoh

Shift levers (AT and MT), Spare wheel carriers, Forged cutting products

4

MSIL, M&M, Toyota, TATA, HCIL, Daimler

Rs 94 crores

Revenue	EBITDA	PAT
100	16	10

55%

CORNAGLIA®

Cornaglia

Air filters, Plastic fuel tanks, and Urea tank

1

Tata, Toyota, Volkswagen, M&M, MG

Rs 49 crores

Revenue	EBITDA	PAT
54	12	7

50%

Subsidiary Highlights



	ALPSALPINE Alps Alpine	ituran Ituran	yokowo Yokowo
Products	Electric devices and components	Telematics	Antennas & other vehicle communication products
No of Plants	1	1	1
Key Customers	MSIL, HMSI	Daimler	M&M, HCIL, Toyota
Order Book	Rs 154 Crores	Rs 23 Crores	Rs 85 crores
Key Financials Q1 FY27 (Cr)	Revenue42 EBITDA5 PAT2	Revenue8 EBITDA1 PAT0.2	Revenue13 EBITDA1 PAT-0.7
Shareholding (%)	50%	50%	50%

Subsidiary Highlights



FAE

Products

Oxygen Sensors

No of Plants

1

Key Customers

REML, M&M

Order Book

Rs 6 Crores

Key Financials Q1 FY27 (Cr)

Revenue	EBITDA	PAT
21	2	5

Shareholding (%)

100%



Greenfuel Energy

CNG Products

2

MSIL, Tata, SML, VECV

Rs 200 crores

Revenue	EBITDA	PAT
111	26	11

60%

Thank You



For further information, please contact:

Company



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Strategic Growth Advisors Pvt. Limited
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