LARSEN & TOUBRO

Larsen & Toubro Limited
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SEC/PAM/2018

July 25, 2018

The Secretary BSE Limited Phiroze Jejeebhoy Towers, Dalal Street, MUMBAI - 400 001 **STOCK CODE: 500510**	National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No.C/1, G Block Bandra-Kurla Complex Bandra (E), Mumbai - 400 051 **STOCK CODE: LT**

Dear Sir,

Sub.: **Consolidated Unaudited Financial Results for the quarter ended 30th June 2018.**

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose a copy of the statement containing the **Consolidated Unaudited Financial Results** of the Company, **for the quarter ended 30th June, 2018,** which has been approved at the Meeting of the Board of Directors, held today and **Press Release** related to the same. The Board Meeting commenced at 10.30 a.m. and concluded at 3.30 p.m.

We also enclose a copy of the "**Limited Review Report** for the **quarter ended 30th June 2018**" issued by our Statutory Auditors', **M/s. Deloitte Haskins & Sells LLP**, Chartered Accounts, Mumbai.

Please inform your members accordingly and display this on your Notice Boards.

Further, pursuant to Regulation 54 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the listed, Secured Non-Convertible Debentures of the Company aggregating to ₹ 400 crore, issued on 5th January 2009 and outstanding as on 30th June, 2018 are secured by way of first mortgage/charge on the Company's various properties.

Thanking you,

Yours faithfully,
for LARSEN & TOUBRO LIMITED

N. HARIHARAN
EXECUTIVE VICE PRESIDENT &
COMPANY SECRETARY
(ACS 3471)

Encl : as above

ISO 9001 REGISTERED
DNV
MGMT SYS.
RvA C 024
DNV Certification B.V., The Netherlands

L&T Press Release

Issued by Corporate Brand Management & Communications

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CIN: L99999MH1946PLC004768

Group Performance for the quarter ended June 30, 2018

Consolidated Results

Robust growth registered: Order Inflow 37%; Revenue 18% & Overall PAT 36%

Mumbai, July 25, 2018: Larsen & Toubro recorded Consolidated Gross Revenue of ₹ 28,283 crore for the quarter ended June 30, 2018, registering a growth of 18% on a y-o-y basis with pick up of execution momentum in project businesses, robust growth in services business and recognition of revenue on completed performances in Realty business under the newly introduced accounting standard for revenue recognition (IND AS 115). International revenue during the quarter at ₹ 9,669 crore constituted 34% of the total revenue in line with previous year.

Consolidated Profit After Tax (PAT) for the quarter ended June 30, 2018 at ₹ 1,215 crore was higher by 36% vis-à-vis PAT of ₹ 893 crore for the corresponding quarter of the previous year.

The Company won new orders worth ₹ 36,142 crore at the group level during the quarter ended June 30, 2018, recording a growth of 37%, with pick-up in domestic ordering activity during the quarter. International orders at ₹ 9,404 crore constituted 26% of the total order inflow. Infrastructure, Hydrocarbon and Heavy Engineering businesses largely contributed to the growth in order inflows during the quarter.

The Consolidated Order Book stood at ₹ 271,732 crore as at June 30, 2018. International Order Book constituted 23% of the total Order Book.

Infrastructure Segment

Metallurgical and Material Handling (MMH) business, which was reported under "Others" Segment last year, has now been reclassified under the Infrastructure Segment. Accordingly previous year figures are regrouped wherever necessary.

Infrastructure segment secured orders of ₹ 19,395 crore during the quarter ended June 30, 2018 registering a smart increase of 16% on a y-o-y basis. The growth was mainly driven by turnkey projects awarded for Rural Water supply & Lift irrigation schemes in the Water & Effluent Treatment business. International orders contributed to around 23% of the total order inflow of the segment during the quarter.

The Order Book of the Segment stood at ₹ 210,599 crore as on June 30, 2018.

Infrastructure Segment achieved customer revenue of ₹ 12,135 crore for the quarter ended June 30, 2018, registering an increase of 9%. International revenue constituted 31% of the total customer revenue of the segment during the quarter.

The segment recorded EBITDA margin at 6.8% during the quarter ended June 30, 2018 vis-à-vis 7.1% recorded in the corresponding quarter of the previous year. Decline in margins reflected the phase & mix of jobs under execution & Expected Credit Loss provisions on contract assets under the newly introduced accounting norms.

Power Segment

Muted order inflow of ₹ 108 crore recorded by the Power segment during the quarter ended June 30, 2018 is indicative of over-capacity and aggressive competition in the sector. The segment continues to face business headwinds with intense competition bidding for the limited opportunities on offer in a challenging environment.

The Order Book of the Segment stood at ₹ 8,051 crore as on June 30, 2018.

Power Segment recorded customer revenue of ₹ 1,080 crore during the quarter ended June 30, 2018, registering a y-o-y decrease of 39% on a depleting order book. International revenue constituted 33% of the total customer revenue of the segment during the quarter vis-à-vis 12% in the corresponding period of previous year with pick-up in execution momentum in a Bangladesh project.

The segment EBITDA margin for the quarter ended June 30, 2018 was higher at 4.1% vis-à-vis 1.3% recorded in the corresponding quarter of the previous year on reversal of Expected Credit Loss provisions due to better collection of overdue receivables. Margins in this business are reflective of the competitive environment.

Heavy Engineering Segment

Beginning from this quarter, the operations of Heavy Engineering segment, have been segregated into different segments viz.Heavy Engineering Segment & Defence Engineering Segment based on internal re-structuring. Accordingly previous year figures have been regrouped, wherever necessary.

Heavy Engineering segment comprises manufacture and supply of custom designed, engineered critical equipment & systems to core sector industries like Fertiliser, Refinery, Petrochemical, Chemical, Oil & Gas, Thermal & Nuclear Power.

Heavy Engineering Segment secured fresh orders valued ₹ 1,409 crore during the quarter ended June 30, 2018, recording a significant y-o-y increase over a low base. International orders constituted 92% of the total order inflow of the segment during the quarter, mainly driven by buoyancy of activity in Oil & Gas sector.

The Order Book of the Segment stood at ₹ 4,055 crore as on June 30, 2018.

The Segment recorded customer revenue of ₹ 334 crore registering a growth of 26% over the corresponding quarter of the previous year. International revenue constituted 46% of the total customer revenue of the segment.

The EBITDA margin of the segment improved to 36.1% for the quarter ended June 30, 2018 vis-à-vis 12.3% recorded in the corresponding quarter of the previous year driven by efficient execution of orders on hand and on reversal of Expected Credit Loss provisions on contract assets due to improved Working Capital management.

Defence Engineering Segment

The newly introduced 'Defence Engineering' segment comprises Defence and Aerospace business (part of Heavy Engineering Segment till end-FY 2017-18) & Shipbuilding business (part of "Others" segment till end-FY 2017-18). Accordingly previous year figures have been regrouped wherever necessary.

The Order Book of the Segment stood at ₹ 11,599 crore as on June 30, 2018.

Defence Engineering Segment recorded customer revenue of ₹ 727 crore registering an increase of 34% over the corresponding quarter of the previous year with progress on projects under execution. International Revenue constituted 11.1% of the total customer revenue of the segment.

The EBITDA margin of the segment stood at 11.1% for the quarter ended June 30, 2018 vis-à-vis negative margins during the corresponding quarter of the previous year which included inventory write down in Shipbuilding business.

Electrical & Automation (E&A) Segment

The Order Book of the E&A Segment registered a y-o-y increase of 12% and stood at ₹ 3,061 crore as on June 30, 2018.

The Segment recorded customer revenue of ₹ 1,279 crore during the quarter ended June 30, 2018, registering a y-o-y increase of 6%. Adjusted for Excise Duty (subsumed within GST from 1st July, 2017), like-to-like revenues for the quarter grew by 13% on

y-o-y basis. International Revenue constituted 26% of the total customer revenue of the segment for the quarter ended June 30, 2018.

The EBITDA margin of the E&A Segment stood at 13.3% for the quarter ended June 30, 2018, recording increase over 10.3% y-o-y on the back of operational efficiencies and favourable product mix.

Hydrocarbon Segment

Hydrocarbon Segment recorded an order inflow of ₹ 4,785 crore during the quarter ended June 30, 2018, mainly driven by receipt of orders from the fertiliser sector.

The Order Book of the Segment registered a y-o-y growth of 23% and stood at ₹ 28,377 crore as on June 30, 2018.

Revenues for the segment stood at ₹ 3,511 crore registering a significant growth of 38% over the corresponding quarter of the previous year at ₹ 2,546 crore, on the back of a robust order book. International revenue constituted 53% of the total customer revenue of the segment for the quarter ended June 30, 2018.

The EBITDA margin of the segment was at 7.0% for the quarter ended June 30, 2018 vis-à-vis 6.8% recorded in the corresponding quarter of the previous year.

IT & Technology Services (IT&TS) Segment

IT & Technology Services Segment achieved customer revenue of ₹ 3,324 crore during the quarter ended June 30, 2018, registering a y-o-y growth of 31%. International Revenue constituted 93% of the total customer revenue of the segment for the quarter ended June 30, 2018. Focus on digital technologies has been aiding growth in this segment and an array of business verticals have contributed to the strong growth (BFS, CPG, retail & pharma and Hi-Tech, media & entertainment in L&T Infotech group and Telecom & Hi-tech, Transportation and Process verticals in L&T Technology Services group).

The EBITDA margin of the IT&TS Segment at 24.8% for the quarter ended June 30, 2018 reflect improvement vis-à-vis corresponding quarter of the previous year at 21.5% driven by operational efficiencies.

Financial Services Segment

Financial Services Segment recorded customer revenue of ₹ 3,058 crore during the quarter ended June 30, 2018, registering a y-o-y growth of 33%, driven by growth in loan assets and disbursements in the focused business verticals of Rural and Housing Finance. Assets managed by Investment and Wealth Management businesses registered a sharp rise on healthy inflows.

The operating margin of the Financial Services Segment for the quarter ended June 30, 2018 at 24.2% increased over 16.2% earned during the corresponding quarter of the previous year.

The segment transitioned to IND AS with effect from 1st April, 2018 and has adopted strong governance norms on asset provisioning.

Developmental Projects Segment

Developmental Projects Segment registered customer revenue of ₹ 1,494 crore during the quarter ended June 30, 2018, vis-à-vis ₹ 827 crore recorded in the corresponding quarter of the previous year. Revenue includes divestment & transfer of ownership in Kattupalli Port during the quarter.

The EBITDA margin of the Developmental Projects Segment including gain on divestment of Kattupalli port operations for the quarter ended June 30, 2018 stood at 30.4%.

During the quarter, the segment successfully monetized 5 toll road projects by transferring them to an investment trust.

"Others" Segment

"Others" segment comprises Realty, Construction & Mining Equipment and Industrial Machinery & Products and Valves businesses.

Customer Revenue during the quarter ended June 30, 2018 at ₹ 1,341 crore, registered an increase of 46% over the corresponding quarter of the previous year, mainly from adoption of new accounting norms under IND AS 115 for Realty business whereby revenue is now being recognized on completed contract method. International Revenue constituted 4% of the total customer revenue of the segment.

Margins for the quarter were affected by provisioning for a disputed project in Realty business

Outlook

Domestic market which witnessed some short term disruptions on implementation of reforms like RERA, GST, Demonetisation, is gathering investment momentum. Though private sector investment is still muted, Government is focused on development of infrastructure and energy facilities to enable healthy and sustainable economic growth. Rural reforms continue to get priority attention, with larger allocations towards irrigation measures, rural road connectivity and last mile rural electrification. The momentum is expected to continue despite macro economic volatility due to oil prices, currency and potential global tariff barrier conflicts. The recent surge in oil prices is, however, expected to incentivize infrastructure and hydrocarbon capex in the Middle East region.

Growth in tax revenues is giving the Government the wherewithal to focus on improving infrastructure. Public sector spending by the Central Government, State Governments and Public Sector Undertakings, aided by increased funding by bi-lateral and multi-lateral agencies are leading to building of essential infrastructure. Progress on resolution of stressed private sector corporates through the Insolvency & Bankruptcy Code is expected to resolve the issue of overleveraged businesses and kick-start the flow of banking sector credit growth.

Amidst this backdrop, the Company continues to focus on profitable execution of its large Order Book, continuous improvement of working capital & cost competitiveness. The Company has a robust prospect base and is confident of sustaining its growth momentum by utilizing the emerging opportunities, with an aim at improving shareholder returns on a sustainable basis.

Background

Larsen & Toubro is an Indian multinational engaged in technology, engineering, construction, manufacturing and financial services with USD 18 billion in revenue. It operates in over 30 countries worldwide. A strong, customer-focused approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business for over seven decades.

LARSEN & TOUBRO LIMITED
Registered Office: L&T House, Ballard Estate, Mumbai 400 001
CIN : L99999MH1946PLC004768

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

₹ Crore

	Particulars	Quarter ended			Year Ended
		June 30, 2018 [Reviewed]	March 31, 2018 [Note (v)]	June 30, 2017 [Reviewed]	March 31, 2018 [Audited]
1	**Income:**				
a)	Revenue from operations	28283.45	40678.10	23989.79	119862.10
b)	Other income	244.03	432.76	365.73	1412.03
	Total Income	**28527.48**	**41110.86**	**24355.52**	**121274.13**
2	**Expenses:**				
a)	Manufacturing, construction and operating expenses:				
	i) Cost of raw materials and components consumed	3634.22	4114.91	3341.80	15377.21
	ii) Stores, spares and tools consumed	694.66	638.53	572.14	2384.91
	iii) Excise duty	-	-	178.94	178.94
	iv) Sub-contracting charges	5094.95	9484.83	4976.65	24639.02
	v) Construction materials consumed	4615.13	9588.56	3806.60	24057.20
	vi) Purchase of stock-in-trade	290.11	371.30	360.51	1357.76
	vii) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(171.44)	(321.61)	(375.41)	(1230.19)
	viii) Other manufacturing, construction and operating expenses	3112.93	3068.10	2462.45	10520.74
b)	Finance cost of financial services business and finance lease activity	1655.04	1576.67	1394.09	6019.74
c)	Employee benefits expense	4281.53	4128.43	3530.59	15292.48
d)	Sales, administration and other expenses	2163.05	2637.91	1666.24	7692.91
e)	Finance costs	364.76	418.09	364.39	1538.52
f)	Depreciation, amortisation, impairment and obsolescence	644.89	492.39	551.27	1928.73
	Total Expenses	**26379.83**	**36198.11**	**22830.26**	**109757.97**
3	**Profit before exceptional items (1-2)**	**2147.65**	**4912.75**	**1525.26**	**11516.16**
4	Exceptional items (net)	-	-	-	123.00
5	**Profit before tax (3+4)**	**2147.65**	**4912.75**	**1525.26**	**11639.16**
6	**Tax expense:**				
a)	Current tax	770.15	1795.39	502.22	3732.27
b)	Deferred tax	164.43	(337.41)	(42.50)	(533.40)
	Total tax expense	934.58	1457.98	459.72	3198.87
7	**Net Profit after tax (5-6)**	**1213.07**	**3454.77**	**1065.54**	**8440.29**
8	Share in profit/(loss) of joint ventures/associates (net)	258.93	(116.82)	(37.24)	(435.86)
9	**Net Profit after tax and share in profit/(loss) of joint ventures/associates (PAT) (7+8)**	**1472.00**	**3337.95**	**1028.30**	**8004.43**
	Attributable to: Owners of the Company	1214.78	3167.47	892.54	7369.86
	Non-controlling interests	257.22	170.48	135.76	634.57
10	**Other comprehensive income (OCI)**	**(516.91)**	**(55.17)**	**156.13**	**163.26**
	Attributable to: Owners of the Company	(490.36)	(42.98)	151.63	162.33
	Non-controlling interests	(26.55)	(12.19)	4.50	0.93
11	**Total comprehensive income (9+10)**	**955.09**	**3282.78**	**1184.43**	**8167.69**
	Attributable to: Owners of the Company	724.42	3124.49	1044.17	7532.19
	Non-controlling interests	230.67	158.29	140.26	635.50
12	Paid-up equity share capital (face value of share: ₹ 2 each)	280.35	280.27	186.68	280.27
13	Other equity attributable to owners of the Company				54623.23
14	**Earnings per share (EPS) of ₹ 2 each (not annualised):**				
	(a) Basic EPS (₹)	8.67	22.60	6.38	52.62
	(b) Diluted EPS (₹)	8.65	22.55	6.36	52.49

Notes:

(i) During the quarter ended June 30, 2018, the Company has allotted 3,58,145 equity shares of ₹ 2 each fully paid-up, on exercise of stock options by employees, in accordance with the Company's stock option schemes.

(ii) Revenue for the periods upto June 30, 2017 includes excise duty collected from customers. Revenue from July 1, 2017 onwards is exclusive of Goods and Service tax which subsumed excise duty.

(iii) The Group has aligned its policy of revenue recognition with Ind AS 115 "Revenue from Contracts with Customers" which is effective from April 1, 2018. Accordingly, revenue in realty business is recognised on delivery of units to customers as against recognition based on percentage completion method hitherto in accordance with the guidance note issued by ICAI. Further, the provision for expected credit loss on contract assets is made on the same basis as financial assets in accordance with Ind AS 109. The cumulative effect of initial application of Ind AS 115 upto March 31, 2018 has been adjusted in opening retained earnings as permitted by the standard. Similar impact on the financial results for the quarter ended June 30, 2018 is not material.

(iv) The Group has changed its accounting policy in respect of provision for expected credit loss for its financial services business to redefine the basis of categorising loan assets into Stage 2 and Stage 3. Consequently, the impact of the change amounting to ₹ 753.49 crore (net of tax) has been adjusted in the opening retained earnings as on April 1, 2017. The impact on the financial results for the previous periods commencing on or after April 1, 2017 is not material.

(v) The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year-to-date published figures for the nine month period ended December 31, 2017.

(vi) The Company reports consolidated financial results on quarterly basis, pursuant to the option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended. The standalone financial results are available on the Company's website viz. www.larsentoubro.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). The specified items of the standalone financial results of the Company for the quarter ended June 30, 2018 are given below:

₹ Crore

Particulars	Quarter ended			Year Ended
	June 30, 2018 [Reviewed]	March 31, 2018 [Note (v)]	June 30, 2017 [Reviewed]	March 31, 2018 [Audited]
Revenue from operations	15173.69	26941.74	14089.40	74611.65
Profit before tax	1186.60	3392.85	771.59	7262.38
Net profit after tax	911.80	2445.22	558.21	5387.30

(vii) Figures for the previous periods have been re-grouped/re-classified to conform to the classification of the current period.

(viii) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on July 25, 2018. The same have also been subjected to Limited Review by the Statutory Auditors.

In terms of our report attached
for DELOITTE HASKINS & SELLS LLP
Chartered Accountants
(Firm Registration No. 117366W/W-100018)

Sanjiv Pilgaonkar
(Partner)
Membership No. 39826

for LARSEN & TOUBRO LIMITED

S.N. SUBRAHMANYAN
Chief Executive Officer & Managing Director

Mumbai, July 25, 2018

Consolidated Unaudited segment-wise Revenue, Result, Total assets and Total liabilities in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended:

₹ Crore

Particulars	Quarter ended			Year Ended
	June 30, 2018 (Reviewed)	March 31, 2018 (Note (VII))	June 30, 2017 (Reviewed)	March 31, 2018 (Audited)
Gross segment revenue				
1 Infrastructure	12331.39	24349.34	11354.04	63417.67
2 Power	1080.57	1506.76	1764.05	6208.23
3 Heavy Engineering	377.25	503.93	369.49	1635.07
4 Defence Engineering	733.59	964.18	541.34	3232.48
5 Electrical & Automation	1323.71	1643.06	1268.41	5508.27
6 Hydrocarbon	3516.26	3559.07	2549.23	11759.63
7 IT & Technology Services	3355.79	3152.35	2566.26	11357.43
8 Financial Services	3057.56	2722.08	2294.45	10063.75
9 Developmental Projects	1494.49	1216.98	827.15	4294.05
10 Others	1373.16	1625.67	942.83	4444.20
Total	**28643.77**	**41243.42**	**24477.25**	**121920.78**
Less : Inter-segment revenue	360.32	565.32	487.46	2058.68
Net segment revenue	**28283.45**	**40678.10**	**23989.79**	**119862.10**
Segment result				
1 Infrastructure	664.51	3080.28	617.10	5440.08
2 Power	33.45	52.02	12.63	163.99
3 Heavy Engineering	110.35	79.10	18.52	205.19
4 Defence Engineering	47.74	87.48	(58.89)	120.40
5 Electrical & Automation	131.80	265.73	78.06	668.82
6 Hydrocarbon	208.97	179.06	141.01	771.81
7 IT & Technology Services	760.60	565.77	491.97	2146.51
8 Financial Services	728.80	408.71	358.07	1440.64
9 Developmental Projects	387.97	(199.30)	(49.19)	196.40
10 Others	(417.22)	686.60	138.51	1182.57
Total	**2656.97**	**5205.47**	**1747.79**	**12336.41**
Less : Inter-segment margins on capital jobs	(2.47)	8.98	(3.44)	(12.90)
Less : Interest expenses	364.76	418.09	364.39	1538.52
Add : Unallocable corporate income net of expenditure	(147.03)	134.35	138.42	828.37
Profit before tax	**2147.65**	**4912.75**	**1525.26**	**11639.16**
Segment assets				
1 Infrastructure	65795.75		57197.05	65040.09
2 Power	7144.83		8105.39	6481.91
3 Heavy Engineering	2295.76		2493.30	2263.80
4 Defence Engineering	7378.17		6071.98	7828.69
5 Electrical & Automation	4325.71		4464.42	4443.56
6 Hydrocarbon	9190.99		7576.90	9226.17
7 IT & Technology Services	8052.91		6631.63	7557.82
8 Financial Services	88462.75		71665.61	86088.63
9 Developmental Projects	29830.37		28993.54	30375.07
10 Others	10271.45		9803.76	10560.29
Total segment assets	**232748.69**		**203003.58**	**229866.03**
Less: Inter-segment assets	2251.79		1830.33	2410.21
Add : Unallocable corporate assets	13680.60		16487.62	15687.74
Total assets	**244177.50**		**217660.87**	**243143.56**
Segment liabilities				
1 Infrastructure	42052.68		35099.64	43281.26
2 Power	5788.38		7169.01	5647.48
3 Heavy Engineering	1613.35		1683.54	1532.82
4 Defence Engineering	4368.62		4053.68	4627.29
5 Electrical & Automation	1960.14		1922.60	2140.87
6 Hydrocarbon	8036.95		6201.29	7841.04
7 IT & Technology Services	2454.63		1927.05	2182.27
8 Financial Services	78164.02		65269.09	76383.88
9 Developmental Projects	9023.29		10396.49	10515.57
10 Others	4700.09		2944.19	2975.92
Total segment liabilities	**158162.15**		**136666.58**	**157128.40**
Less: Inter-segment liabilities	2251.79		1830.33	2410.21
Add : Unallocable corporate liabilities	27797.42		28573.84	28320.44
Total liabilities	**183707.78**		**163410.09**	**183038.63**

Notes:

(I) The Group has reported segment information as per Ind AS 108 "Operating Segments" read with SEBI circular dated July 5, 2016. The identification of operating segments is consistent with performance assessment and resource allocation by the management.

(II) Effective from April 1, 2018, the following changes have been made in constitution of segments to reflect the organisation structure, evaluation and management of financial performance: (a) Defence & Aerospace business and Shipbuilding business have been constituted as a business segment. Prior to this, Defence & Aerospace was part of Heavy Engineering segment and Shipbuilding was part of 'Others' segment. (b) Metallurgical & Material handling systems business has been aggregated with Infrastructure segment.

(III) Segment composition: **Infrastructure segment** comprises engineering and construction of building and factories, transportation infrastructure, heavy civil infrastructure, power transmission & distribution, water & effluent treatment and smart world & communication projects and metallurgical & material handling systems. **Power segment** comprises turnkey solutions for Coal-based and Gas-based thermal power plants including power generation equipment with associated systems and/or balance-of-plant packages. **Heavy Engineering segment** comprises manufacture and supply of custom designed, engineered critical equipment & systems to core sector industries like Fertiliser, Refinery, Petrochemical, Chemical, Oil & Gas and Thermal & Nuclear Power. **Defence Engineering segment** comprises design, development, prototyping, serial production, delivery, commissioning and through life-support of equipment, systems and platforms for Defence and Aerospace sectors. It also includes Defence Shipbuilding comprising design, construction, commissioning, repair/refit and upgrades of Naval and Coast Guard vessels. **Electrical & Automation segment** comprises manufacture and sale of low and medium voltage switchgear components, custom built low and medium voltage switchboards, electronic energy meters/protection (relays) systems and control & automation products. **Hydrocarbon segment** comprises complete EPC solutions for the global Oil & Gas industry from front-end design through detailed engineering, modular fabrication, procurement, project management, construction, installation and commissioning. **IT & Technology Services segment** comprises information technology and integrated engineering services. **Financial Services segment** comprises rural finance, housing finance, wholesale finance, mutual fund and wealth management. **Developmental Projects segment** comprises development, operation and maintenance of basic infrastructure projects, toll and fare collection, power development, development and operation of port facilities (till the date of sale) and providing related advisory services. **Others segment** includes realty, manufacture and sale of industrial valves, welding equipment & cutting tools (till the date of sale), manufacture, marketing and servicing of construction equipment and parts thereof, marketing and servicing of mining machinery and parts thereof, manufacture and sale of rubber processing machinery, mining and aviation.

(IV) Segment revenue comprises sales and operational income allocable specifically to a segment and includes in the case of Developmental Projects and Realty business (grouped under "Others" segment) profits on sale of stake in the subsidiary and/or joint venture companies in those segments. Unallocable corporate income primarily includes interest income, dividends and profit on sale of investments. Unallocable expenditure mainly includes corporate expenses not allocated to segments. Unallocable corporate assets mainly comprise investments. Unallocable corporate liabilities mainly comprise borrowings.

(V) In respect of most of the segments of the Group, sales and margins do not accrue uniformly during the year.

(VI) As disclosed in the financial results for the previous year ended March 31, 2018, the Group has signed definitive agreements with Schneider Electric for strategic divestment of its Electrical & Automation business. The Group is in the process of obtaining the necessary regulatory approvals.

(VII) The figures for the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year-to-date published figures for the nine month period ended December 31, 2017.

(VIII) Figures for the previous periods have been re-grouped/re-classified to conform to the classification of the current period.

for LARSEN & TOUBRO LIMITED

S.N. SUBRAHMANYAN
Chief Executive Officer & Managing Director

Mumbai, July 25, 2018

DELOITTE HASKINS & SELLS LLP CHARTERED ACCOUNTANTS

Deloitte
Haskins & Sells LLP

Chartered Accountants
Indiabulls Finance Centre
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INDEPENDENT AUDITORS' REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF
LARSEN & TOUBRO LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **LARSEN & TOUBRO LIMITED** (the "Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as the "Group"), and its share of the profit/ (loss) of its joint ventures and associates for the quarter ended June 30, 2018 (the "Statement") which includes joint operations of the Group accounted on a proportionate basis, being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

   This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

3. The Statement includes the results of the entities as provided by the Management listed in **Annexure A.**

4. Based on our review conducted as stated above and based on the consideration of the review reports of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. The Statement includes the interim financial information of 8 joint operations whose interim financial information reflect total revenues of ₹ 1,263.62 crore, total profit after tax (net) of ₹ 190.22 crore and total comprehensive income (net) of ₹ 190.22 crore for the quarter ended June 30, 2018, which have not been reviewed by us. The interim financial information of these joint operations have been reviewed by other auditors whose reports have been furnished to us, and our report on the Statement in so far as it

relates to the amounts and disclosures included in respect of these joint operations, is based solely on the reports of other auditors.

The Statement also includes the interim financial information of 39 subsidiaries which have not been reviewed by us and whose interim financial information reflects total revenues of ₹ 11,289.63 crore, total profit after tax (net) of ₹ 286.69 crore and total comprehensive loss (net) of ₹ 64.42 crore for the quarter ended June 30, 2018, as reported by the respective subsidiaries and which have been considered in the Statement. The Statement also includes the Group's share of loss after tax (net) of ₹ 102.12 crore and total comprehensive loss (net) of ₹ 103.11 crore for the quarter ended June 30, 2018, as reported by the respective 5 joint ventures which have been considered in the Statement, whose interim financial information have not been reviewed by us. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and joint ventures is based solely on the reports of other auditors.

Our report on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

6. The Statement includes the interim financial information of 22 joint operations which have not been reviewed by their auditors, whose interim financial information reflect total revenues of ₹ 240.56 crore, total loss after tax (net) of ₹ 0.15 crore and total comprehensive loss (net) of ₹ 0.15 crore for the quarter ended June 30, 2018. These interim financial information have been furnished to us by the Management and our report on the Statement, in so far as it relates to amounts and disclosures included in respect of these joint operations, is based solely on such interim financial information certified by the Management. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

   The Statement also includes the interim financial information of 49 subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total revenues of ₹ 430.43 crore, total loss after tax (net) of ₹ 109.20 crore and total comprehensive loss (net) of ₹ 108.93 crore for the quarter ended June 30, 2018, as reported by the respective subsidiaries and which have been considered in the Statement. The Statement also includes the Group's share of loss after tax (net) of ₹ 7.80 crore and total comprehensive loss (net) of ₹ 7.72 crore for the quarter ended June 30, 2018, in respect of 10 joint ventures and 6 associates, based on their interim financial information which have not been reviewed by their auditors. These interim financial information have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, joint ventures and associates is based solely on such interim financial information certified by the Management. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

   Our report on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

Deloitte
Haskins & Sells LLP

7. The review of the unaudited consolidated financial results for the quarter ended June 30, 2017 were carried out by us jointly with another firm of chartered accountants, and the report had expressed unmodified conclusion in relation thereto.

For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)

Sanjiv V. Pilgaonkar
Partner
(Membership No. 39826)

July 25, 2018

Annexure A:

Sr. No.	Name of the Entities:
	Subsidiaries:-
1	Larsen & Toubro Electromech LLC
2	Bhilai Power Supply Company Limited
3	Esencia Technologies India Private Limited
4	L&T Shipbuilding Limited
5	L&T Electricals and Automation Limited
6	Hi-Tech Rock Products & Aggregates Limited
7	L&T Seawoods Limited
8	Kesun Iron & Steel Company Private Limited
9	L&T Geostructure LLP
10	L&T Valves Limited
11	L&T Realty Limited
12	L&T Asian Realty Project LLP
13	L&T Parel Project LLP
14	Chennai Vision Developers Private Limited
15	L&T Vision Ventures Limited
16	L&T Power Limited
17	L&T Cassidian Limited
18	L&T Aviation Services Private Limited
19	Larsen & Toubro Infotech Limited
20	L&T Finance Holdings Limited
21	L&T Housing Finance Limited
22	L&T Finance Limited
23	L&T Capital Markets Limited
24	L&T Investment Management Limited
25	L&T Mutual Fund Trustee Limited
26	L&T Infrastructure Finance Company Limited
27	L&T Infra Debt Fund Limited
28	L&T Infra Investment Partners Advisory Private Limited
29	L&T Infra Investment Partners Trustee Private Limited
30	L&T Financial Consultants Limited

Sr. No.	Name of the Entities:
31	Mudit Cement Private Limited
32	L&T Capital Company Limited
33	L&T Trustee Company Private Limited
34	L&T Power Development Limited
35	L&T Uttaranchal Hydropower Limited
36	L&T Arunachal Hydropower Limited
37	L&T Himachal Hydropower Limited
38	Nabha Power Limited
39	L&T Metro Rail (Hyderabad) Limited
40	L&T Technology Services Limited
41	L&T Construction Equipment Limited
42	L&T Infrastructure Engineering Limited
43	L&T Thales Technology Services Private Limited
44	L&T Hydrocarbon Engineering Limited
45	Sahibganj Ganges Bridge-Company Private Limited
46	Larsen & Toubro LLC
47	Larsen & Toubro Infotech GmbH
48	Larsen & Toubro Infotech Canada Limited
49	Larsen & Toubro Infotech LLC
50	L&T Infotech Financial Services Technologies Inc.
51	Larsen & Toubro Infotech South Africa (PTY) Limited
52	L&T Information Technology Services (Shanghai) Co. Ltd.
53	L&T Realty FZE
54	Larsen & Toubro International FZE
55	Larsen & Toubro Hydrocarbon International Limited LLC
56	Thalest Limited
57	Servowatch Systems Limited
58	Larsen & Toubro (Oman) LLC
59	L&T Modular Fabrication Yard LLC
60	Larsen & Toubro (East Asia) SDN.BHD
61	Larsen & Toubro Qatar LLC
62	L&T Overseas Projects Nigeria Limited
63	L&T Infra Contractors Private Limited

Sr. No.	Name of the Entities:
64	L&T Electricals & Automation Saudi Arabia Company Limited
65	Larsen & Toubro Kuwait Construction General Contracting Company WLL
66	Larsen & Toubro Saudi Arabia LLC
67	Larsen Toubro Arabia LLC
68	Larsen & Toubro ATCO Saudia LLC
69	Tamco Switchgear (Malaysia) SDN. BHD.
70	Henikwon Corporation SDN. BHD.
71	Tamco Electrical Industries Australia Pty Ltd
72	PT Tamco Indonesia
73	Larsen & Toubro Heavy Engineering LLC
74	L&T Electrical & Automation FZE
75	Kana Controls General Trading and Contracting Company WLL
76	Larsen & Toubro T&D SA (Proprietary) Limited
77	L&T Technology Services LLC
78	L&T Infotech Austria GmbH
79	Marine Infrastructure Developers Private Limited ^
80	L&T Global Holdings Limited
81	L&T Information Technology Spain SL
82	Esencia Technologies Inc
83	L&T Infotech S.DE R.L. C.V.
84	L&T Infra Investment Partners
85	Seawoods Retail Private Limited ***
86	Seawoods Realty Private Limited ***
87	PT Larsen & Toubro Hydrocarbon Engineering Indonesia
88	L&T Westend Project LLP
89	Syncordis S.A. Luxembourg
90	Syncordis France SARL
91	Syncordis Limited
92	Syncordis PSF S.A.
93	Syncordis Software Services India Private limited
	Joint Ventures:-
1	L&T Transportation Infrastructure Limited

Sr. No.	Name of the Entities:
2	PNG Tollway Limited
3	L&T MBDA Missile Systems Limited
4	L&T Howden Private Limited
5	L&T Sapura Shipping Private Limited
6	L&T Sapura Offshore Private Limited
7	L&T-Gulf Private Limited
8	L&T-MHPS Boilers Private Limited
9	L&T-MHPS Turbine Generators Private Limited
10	Raykal Aluminium Company Private Limited
11	L&T Special Steels and Heavy Forgings Private Limited
12	L&T Kobelco Machinery Private Limited
13	L&T-Sargent & Lundy Limited
14	Indiran Engineering Projects and Systems Kish PJSC
15	L&T Infrastructure Development Projects Limited
16	L&T Hydrocarbon Caspian LLC
	Associates:-
1	L&T-Chiyoda Limited
2	Gujarat Leather Industries Limited $
3	Larsen & Toubro Qatar & HBK Contracting LLC
4	L&T Camp Facilities LLC
5	Magtorq Private Limited
6	Grameen Capital India Limited
	Joint Operations :-
1	Desbuild L&T Joint Venture
2	Larsen and Toubro Limited-Shapoorji Pallonji & Co. Ltd. Joint Venture
3	Al Balagh Trading & Contracting Co W.L.L- L&T Joint Venture
4	L&T - AM Tapovan Joint Venture
5	HCC - L&T Purulia Joint Venture
6	International Metro Civil Contractors Joint Venture
7	Metro Tunneling Group
8	L&T - Hochtief Seabird Joint Venture

Sr. No.	Name of the Entities:
9	Metro Tunneling Chennai-L&T Shanghai Urban Construction (Group) Corporation Joint Venture
10	Metro Tunneling Delhi-L&T Shanghai Urban Construction (Group) Corporation Joint Venture
11	L&T-Shanghai Urban Construction (Group) Corporation Joint Venture CC27 Delhi
12	Aktor- Larsen & Toubro-Yapi Merkezi-STFA-Al Jaber Engineering Joint Venture
13	Civil Works Joint Venture
14	L&T-Shanghai Urban Construction (Group) Corporation Joint Venture
15	DAEWOO and L&T Joint Venture
16	L&T – STEC JV Mumbai
17	L&T-Eastern Joint Venture
18	Larsen and Toubro Limited-Scomi Engineering BHD Consortium-Residual Joint Works Joint Venture
19	Larsen and Toubro Limited-Scomi Engineering BHD Consortium-O&M Joint Venture
20	L&T-Delma Mafraq Joint Venture
21	L&T-AL-Sraiya LRDP 6 Joint Venture
22	Larsen & Toubro Limited & NCC Limited Joint Venture
23	Besix – Larsen & Toubro Joint Venture
24	Larsen & Toubro Ltd - Passavant Energy & Environment JV
25	LNT - Shriram EPC Tanzania UJV
26	LTH Milcom Private Limited
27	L&T- Inabensa Consortium
28	L&T- ISDPL (JV)
29	L&T-IHI Consortium
30	EMAS Saudi Arabia Limited
31	Bauer – L&T Geo Joint Venture

^ The entity was sold on June 27, 2018
$ The entity is under Liquidation
*** The entity has been dissolved during the period