



LAXMI COTSPIN LIMITED

(A Govt. Recognized Star Export House & NSE-SME Listed Company)



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Opp. Meenatai Thakare Vridhashram, JALNA - 431 203. (M.S.)
Off. 09765999633 E-mail: admin@laxmicotspin.com • Web Site: www.laxmicotspin.com
CIN NO - L17120MH2005PLC156866

Ref. No.

Date :

Date: 20/08/2019

To,
The Manager Listing Department,
The national Stock Exchange of India Limited,
Exchange Plaza, NSE Building,
Bandra Kurla Complex,
Bandra - East,
Mumbai - 400 051

Dear Sir/Madam,

Ref: - (Symbol - LAXMICOT, ISIN - INE801V01019)

Sub:.. INVESTOR PRESENTATION

We have enclosed herewith a presentation made for the Investors /analysts. The same also to be uploaded on the website of the Company i.e. www.laxmicotspin.com.

This is for your kind information and for the public at large.

Kindly take the above information on your record.

Thanking You,

Yours faithfully

FOR LAXMI COTSPIN LIMITED

Sanjay Rath
Managing Director





LAXMI COTSPIN LIMITED

Investor presentation for Financial Year 2018-2019

SAFE HARBOR

This presentation is not intended to be a “prospectus” (as defined under the Companies Act, 2013 and the relevant provisions of the rule, the Companies (Prospectus and Allotment of Securities) Rules, 2014). Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements" based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and in their opinion reasonable, including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment. Further, past performance is not necessarily indicative of future results. This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities of the Company by any person in any jurisdiction. Neither LAXMI COTSPIN LIMITED nor any of its affiliates, advisors, representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this document or its content or otherwise arising in connection with this document. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such change or changes.

Key Strengths of Company

Huge Land Bank and Plant and Equipment's



1. Total Area of Land of the Company as on date :-
45 Acre (19,60,200 Sq Ft)
2. Existing Plant Build Up area :-
3,48,537 Sq ft
3. Expansion of New Production Area :-
99,280 Sq ft Build Up Area Proposed

Business Process Overview

* LAXMI COTSPIN LIMITED, VALUE ADDITION BUSSINESS



A



B



C



Newly started process earlier
sold to edible oil extractor Co.



Finish Goods



Raw Edible Oil which is
sold to refinery
companies



Animal Food sold to
retailers in the market

Existing Capacity Utilizations Overview

❖ Capacity Utilization

GINNING SECTION CAPACITY

Particulars	Capacity Per day	Actual production Per day
Raw cotton Consumption	1885.71	942
Bales Production	659.9985	329.7
Seed production	1187.9973	593.46
Waste / Loss	37.7142	18.84
Bales Production Per day	400.00	200
Bales Production Per annum	144000	72000
Note: 360 days in a year is taken as base for annual production.		



Bales Production

❖ Capacity Utilization

SPINNING SECTION CAPACITY

Particulars	Ring Frame (RF)	Open End (OE)
Total no. of machines	14	9
Total no. of spindles/rotors	16800	3024
Total installed capacity/day	6300	13550
Total actual production/day	5920	13260
Capacity utilization %	93.97%	97.86%
Production in kgs /year	2101600	4707300
Maximum production in kgs/year	2236500	4810250



Ring Frame



Open End

❖ Capacity Utilization

OIL PROCESSING SECTION CAPACITY

Particulars	Capacity Per day	Actual production Per day
Seed consumption day	360	360
Oil Production day	32.4	28.8
Oil Cake prodn per day	313.2	313.2
Waste / Loss	14.4	18
Note : 1 Qtl Seed Produced 9 Kgs Oil and 91 Kgs Oil Cake		



Oil



Oil Cake

Capacity Utilizations Overview after Proposed Expansion

Project Expansion Capacity Details

Product	Existing Kgs	Proposed Kgs	Total Kgs
Cotton Yarn			
Open End Division	48,10,250	-	48,10,250
Ring frame Division	22,36,500	23,52,000	45,88,500
TFO Division	-	6,48,000	6,48,000
Knitted Fabric			
Knitting Division		3,60,000	3,60,000



New Expansion of 12768 Spindles

Proposed Built Up Area of Factory Building is 1,00,000 Sq Ft

Capital Subsidy



Capital Subsidy: within the Span of 3 to 5 Years after Completion

Policies of state government and central government are favourable to textile units. State government is offering Capital subsidy @35% of total amount invested in plant and machinery to promote the spinning industry.

This will work out Rs.12.25 Crore (Sanctioned Term Loan is Rs.36.00 Crore)

Power Subsidy



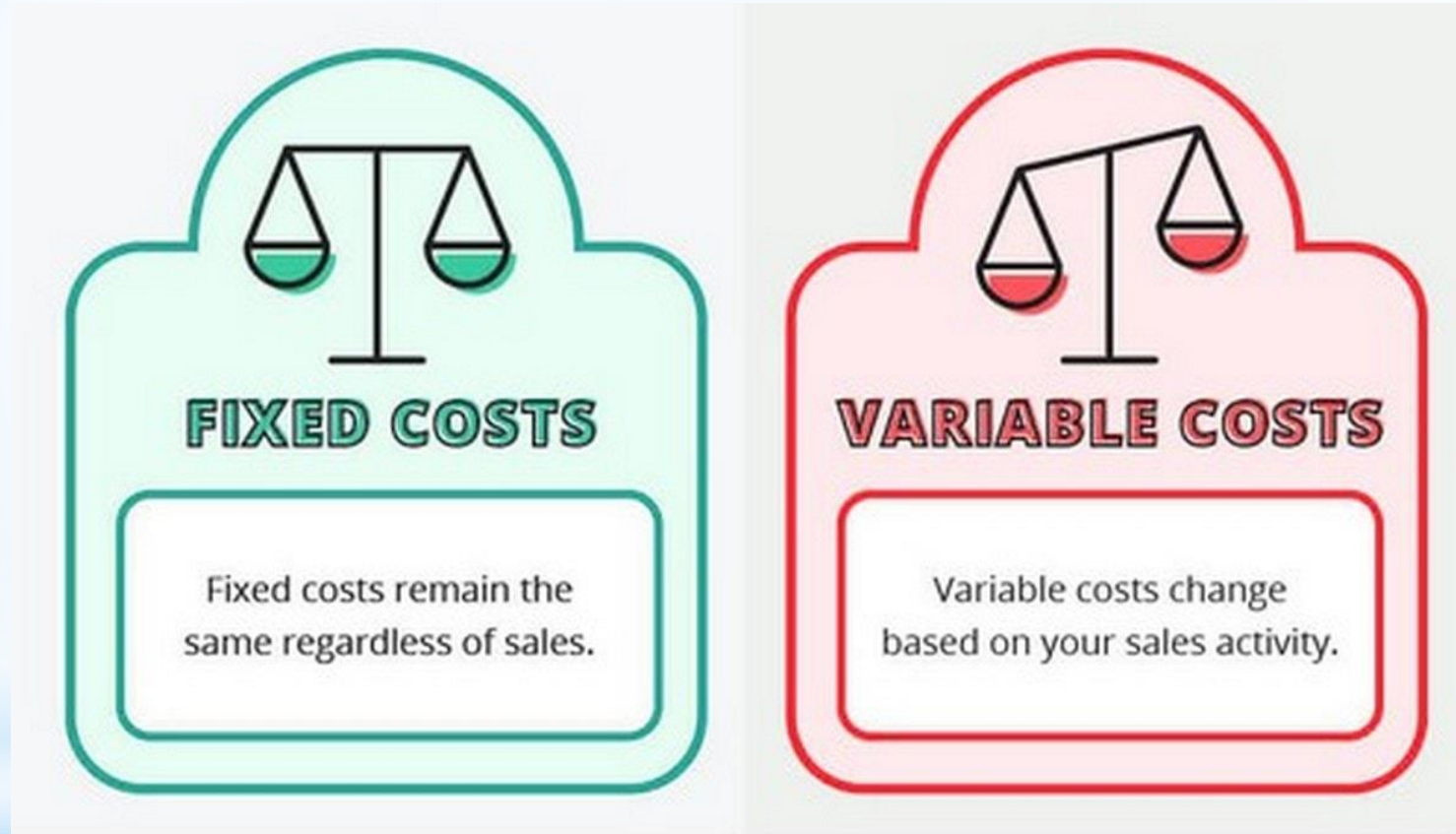
Recently Maharashtra Government has Announced power subsidy of 2/- Per Unit from the Month of December 2018 for textile industry for 3 years.

Raw Material Supply



We have presently 3000 Open end rotors plant which is having 4.5 Lakhs kgs production monthly, for the production of open end yarn we have to procure comber noil & flat cotton waste from market, after the Ring spinning **Expansion this dependency will be reduced.**

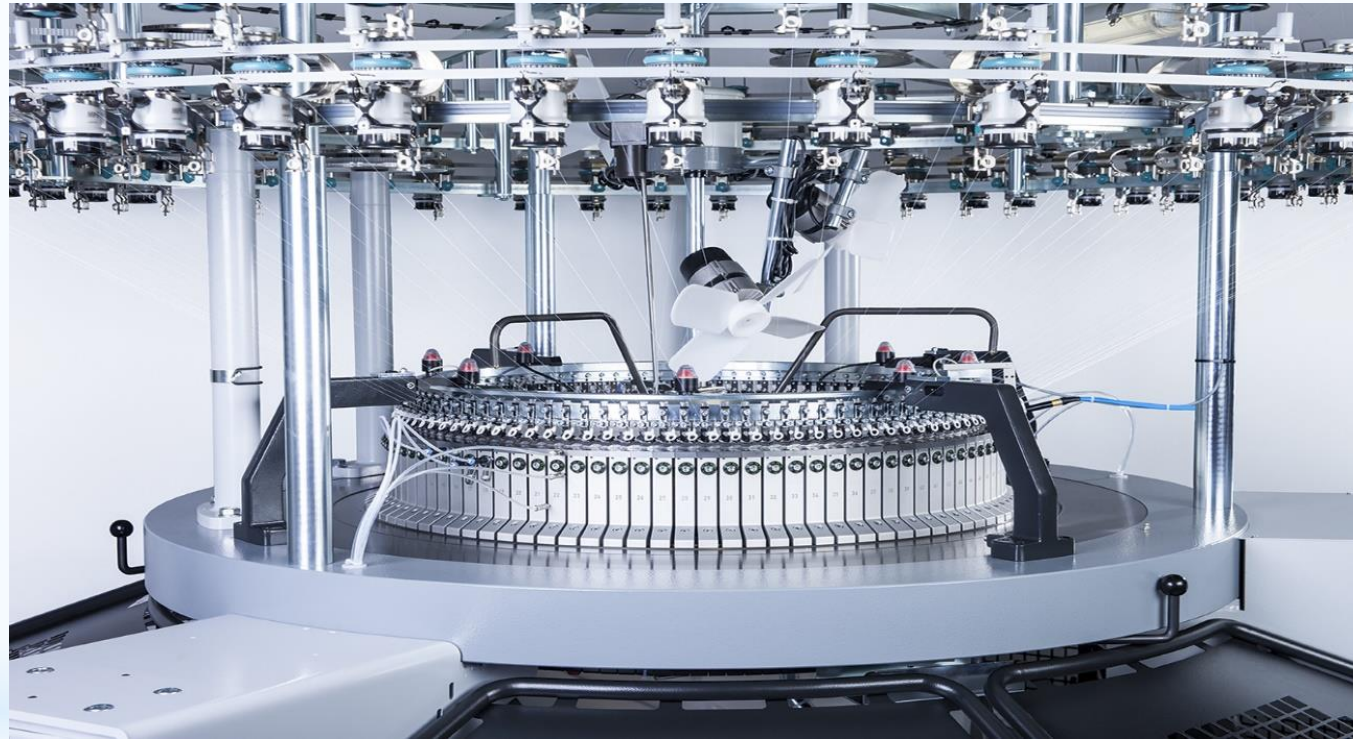
Employee cost



We have a strong manpower base, for new expansion company need only labors and few supervisors in the plant, the rest team will continue to look new plant also.

It will save huge employee cost of the company.

Advantages of Knitting Machines



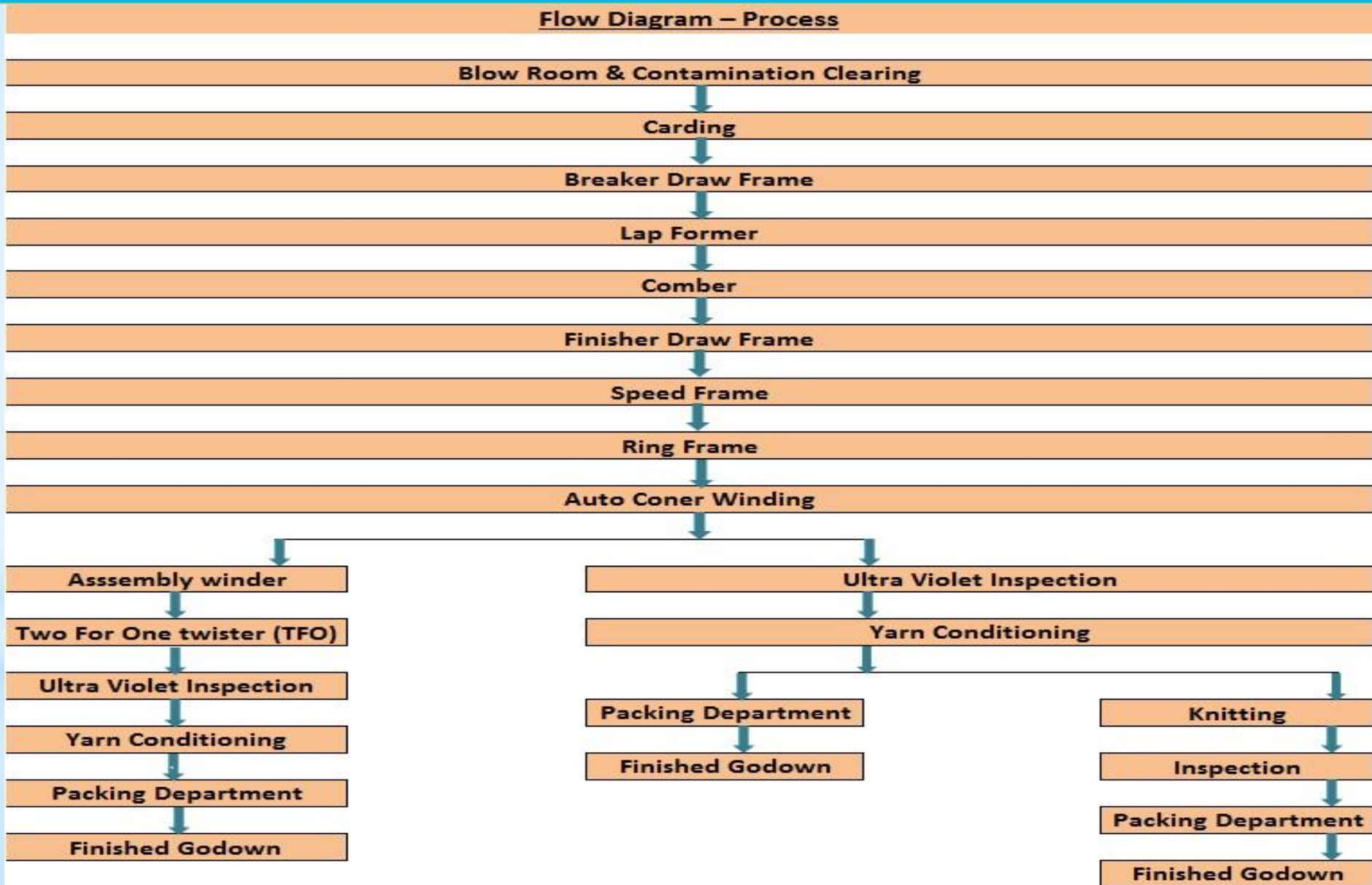
- ❖ The manufactured hosiery fabric from Cotton Yarn will generate additional product in the existing portfolio of the company. **The knitted fabric will bring value addition to company and resultantly more profit per Kilogram.**

Advantages of *Two For One twister (TFO)* Machine:



The manufactured TFO yarn from Cotton Yarn will generate additional product in the existing portfolio of the company. The TFO yarn will bring value addition to company and resultantly more profit per Kilogram.

Flow Diagram of New Project Expansion



Project Implementation Schedule Tentative

Sr. No.	Month	Work details
1)	April 19 to Dec 19	Erection of Factory shed and civil Construction
2)	December 19 to February 2020	Installation of Machineries and Electrical assets
3)	March 2020	Inspection of machineries and Trial run period for melting and production
4)	April 2020	Starting of Commercial production

Note: The above implementation schedule is proposed by Laxmi Cotspin Limited. It may vary on the situation of availability of funds. Also, the critical work of erection of factory shed is dependent upon atmosphere in rainy season and monsoon.

FINANCIAL HIGHLIGHTS



Financial Highlights - FY 2018-2019



Revenue from Operations
Rs. 178 Crore



EBITDA
Rs. 13.24 crore



PAT
Rs. 3.66 crore



EBITDA Margin
7.43%

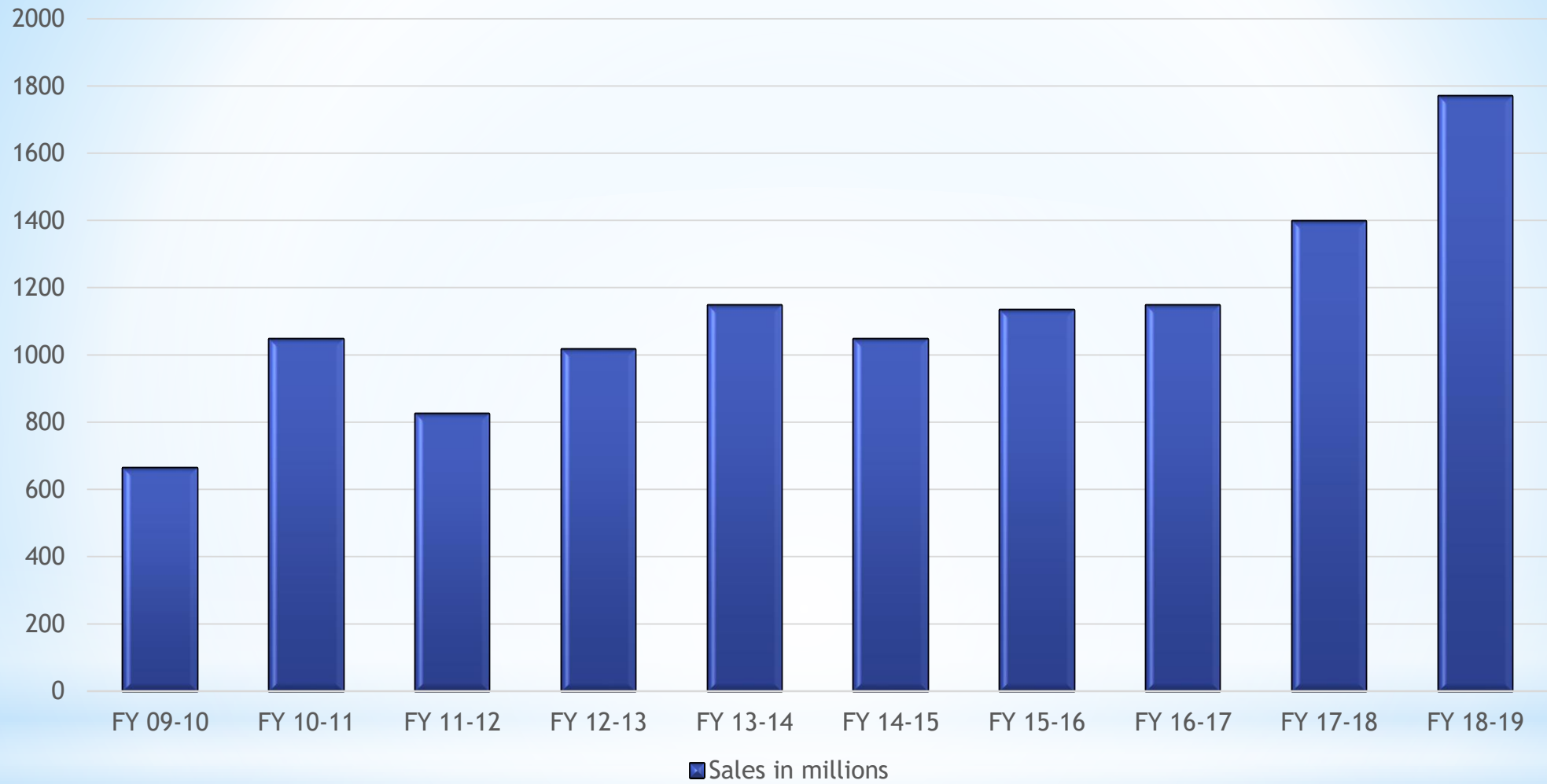


PAT Margin
2.05%



Basic EPS
Rs. 2.14 vs. Rs. 1.51 FY18

Sales in millions



Years of Growth	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Sales data	230.24	662.62	1,046.77	824.70	1,015.06	1,145.18	1,045.18	1,131.12	1,145.12	1,397.02	1769.12

❖ Balance Sheet Highlights- As on 31st March 19

Particulars (Rs. Million)	As on 31 st Mar-19	As on 31 st Mar-18
Shareholder's Funds	442.333	442.333
Share capital	171.477	171.477
Other Equity	297.150	270.856
Non-current liabilities	114.92	152.516
Long term borrowings	103.61	138.352
Deferred tax liability	64.25	10.313
Long term Provision	4.88	3.851
Current liabilities	507.40	515.885
Short Term Borrowings	319.47	364.791
Trade Payables	114.89	61.212
Other Financial Liability	51.26	67.503
Provisions	21.82	22.379
Other Current liabilities	0.000	0.000
Total Equities & Liabilities	1090.90	1110.734

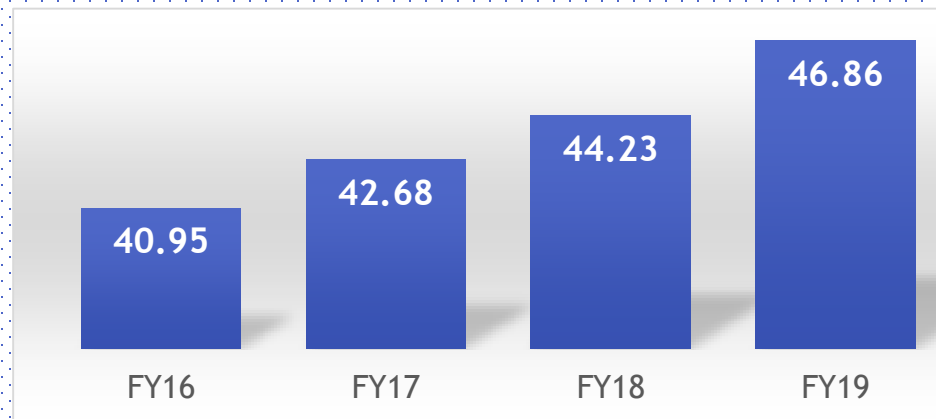
Particulars (Rs. Million)	As on 31 st Mar-19	As on 31 st Mar-18
Non-current assets	347.47	393.185
Property , Plant & Equipment	347.47	393.185
Intangible Assets	0.000	0.000
Capital Assets under dev.	0.000	0.000
Financial Assets		
Other Investments	0.000	0.000
Other Financial Assets	0.000	0.000
Deferred tax assets (net)	0.000	0.000
Long term loans and advances	0.000	0.000
Other non-current assets	0.000	0.000
Current assets	594.541	717.548
Inventories	257.85	267.795
Financial Assets		
Trade receivables	405.83	379.569
Cash & Cash equivalents	11.69	12.568
Short term loans and advances	25.32	21.813
Other Current Assets	42.83	35.803
Total Assets	1090.90	1110.734

❖ Revenue Highlights- As on 31st March'19 Vs 31st March 2018

Particulars (Rs. Million)	Full Yearly from 01 st April -18 to 31 st Mar -19	Full yearly from 01 st April -17 to 31 st March-18
INCOME	1782.03	1403.64
Revenue from operations (Net)	1772.10	1397.80
Other Income	9.92	5.78
EXPENSES	1649.55	1270.59
Cost of materials consumed	1382.34	1070.01
Changes in inventories	0.51	(8.60)
Employee Benefit Expenses	79.08	70.96
Other expenses	187.62	138.22
EARNING BEFORE INTEREST DEPRECIATION AND TAX	132.48	133.05
Finance cost	32.29	16.94
Depreciation and amortization expenses	55.57	74.30
EARNING BEFORE TAX	44.43	41.81
Tax expense	7.82	15.98
EARNING AFTER TAX	36.61	25.83

Financial Highlights - Annual

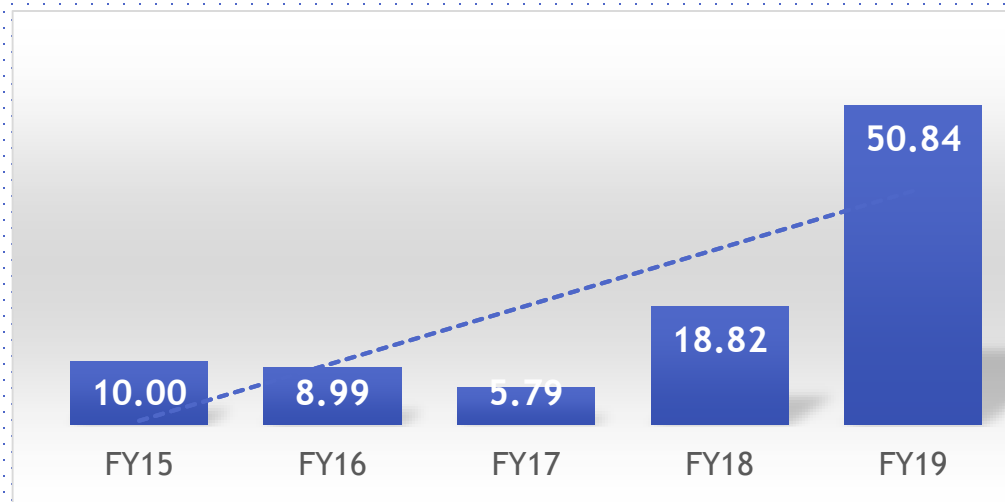
Net Worth (Rs. Crs)



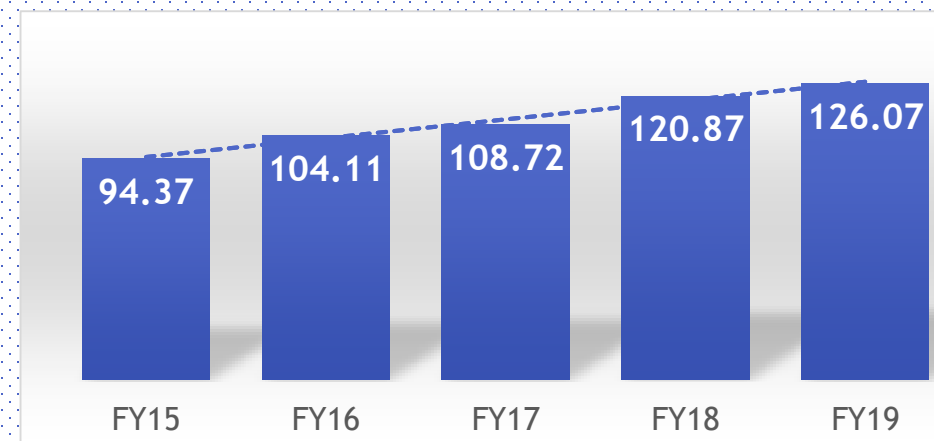
Total Revenue (Rs. Crs)



Export Sales (Rs. Crs)

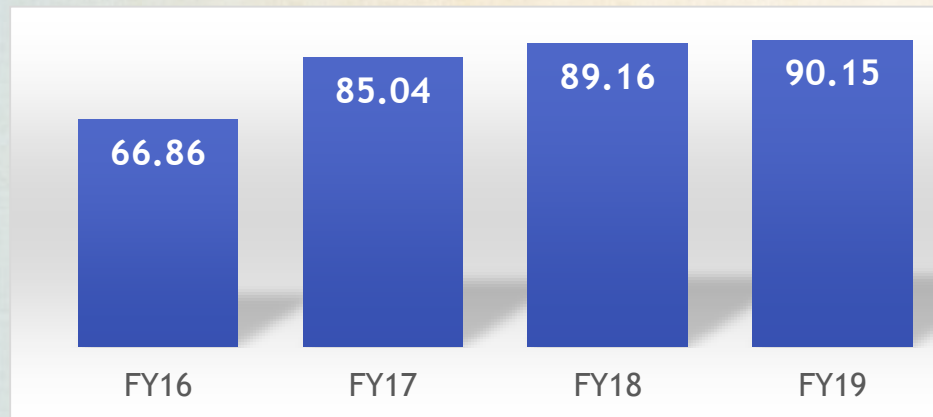


Domestic Sales (Rs. Crs)

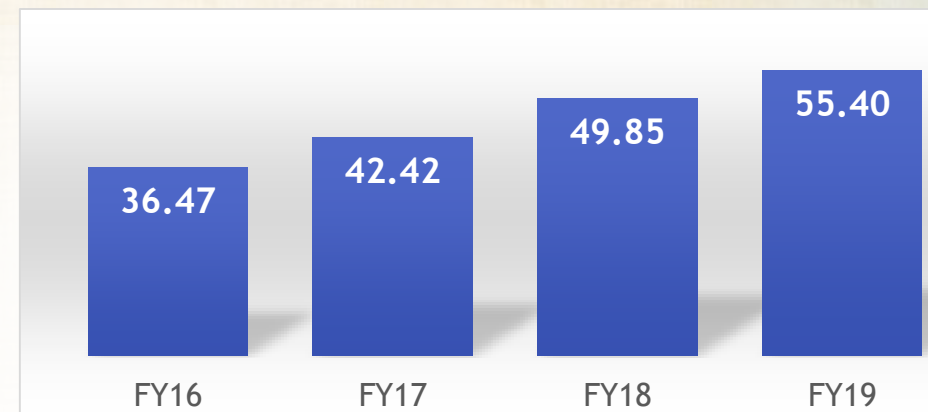


Financial Highlights - Annual

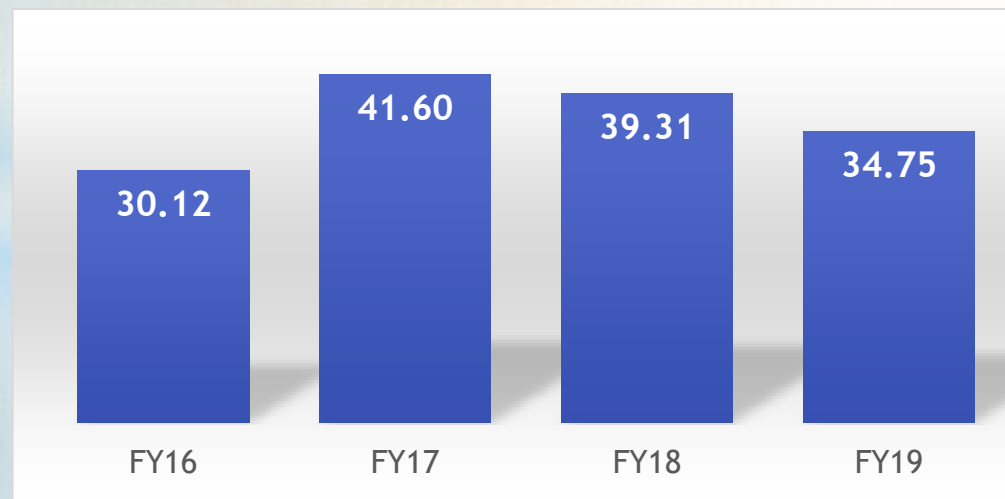
Gross Block of Assets in (Rs Crs) without Depreciation



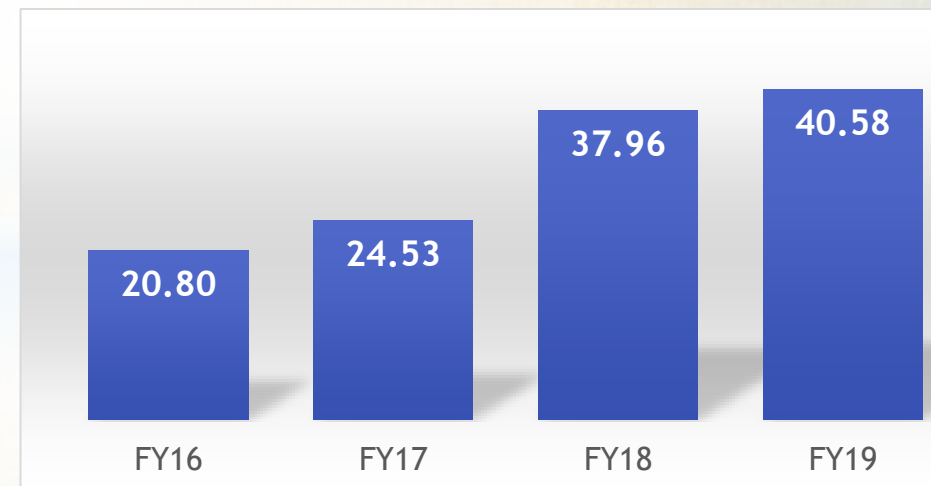
Accumulated Provision for Depreciation (Rs Crs)



Net Assets after Depreciation (Rs. Crs)

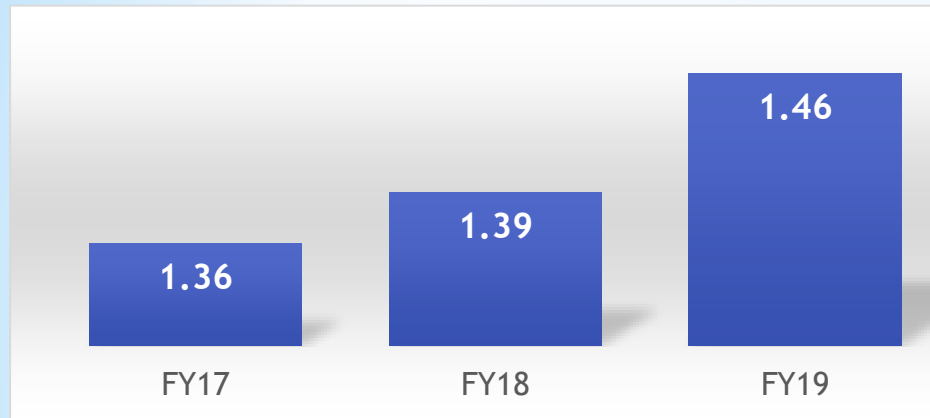


Trade Receivable (Rs. Crs)

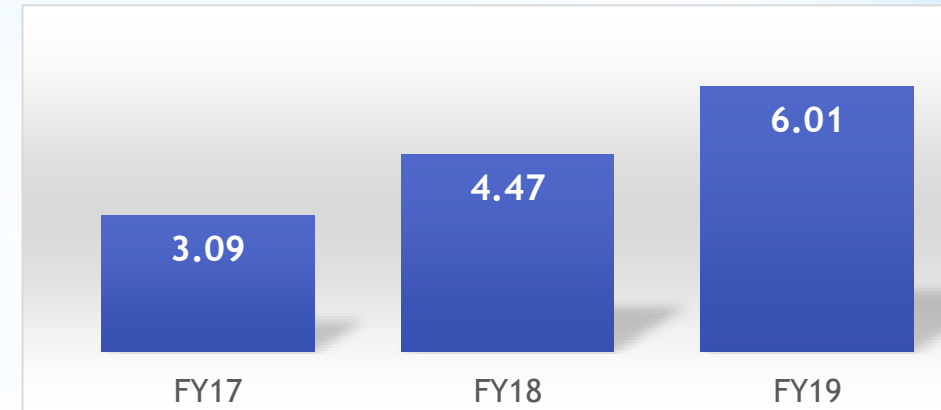


Financial Highlights - Annual

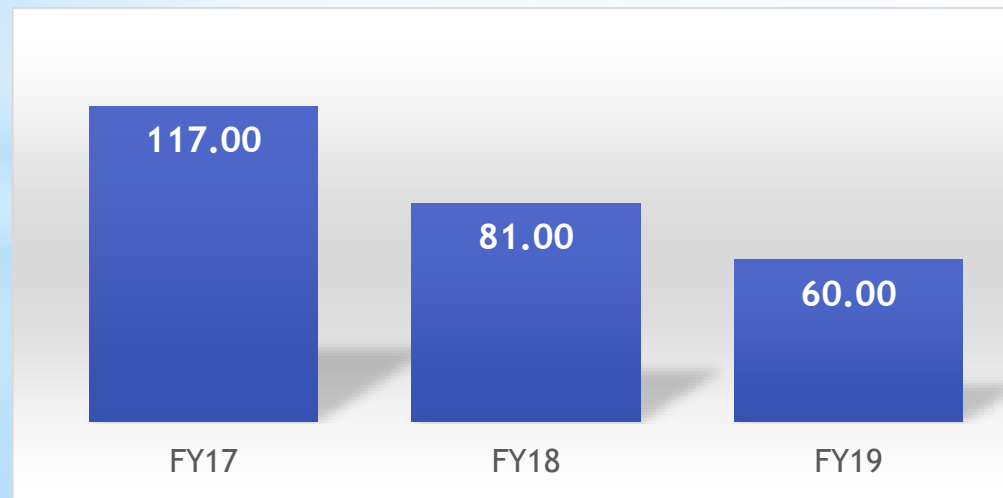
Current Ratio in Times



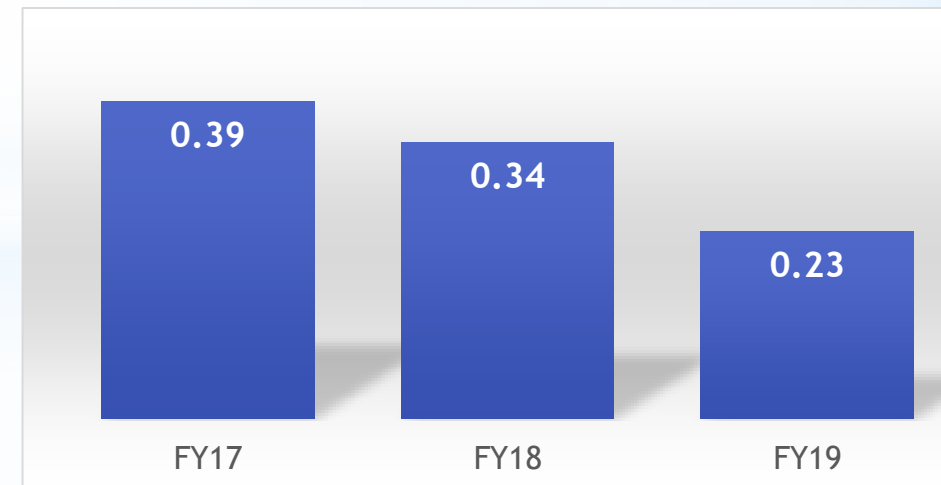
Efficient Inventory Turnover Ratio



Decrease in Inventory Holding Period in Days

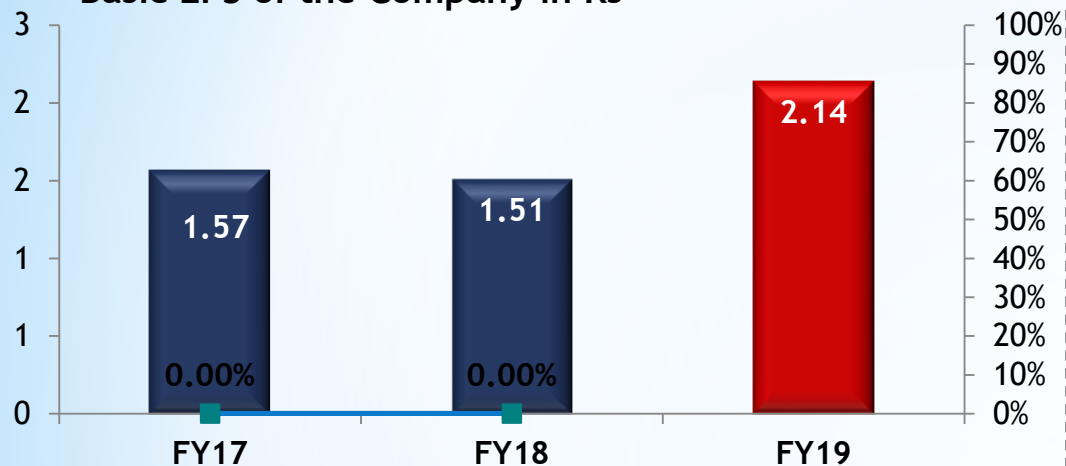


Reduction in Long Term Debt to Equity

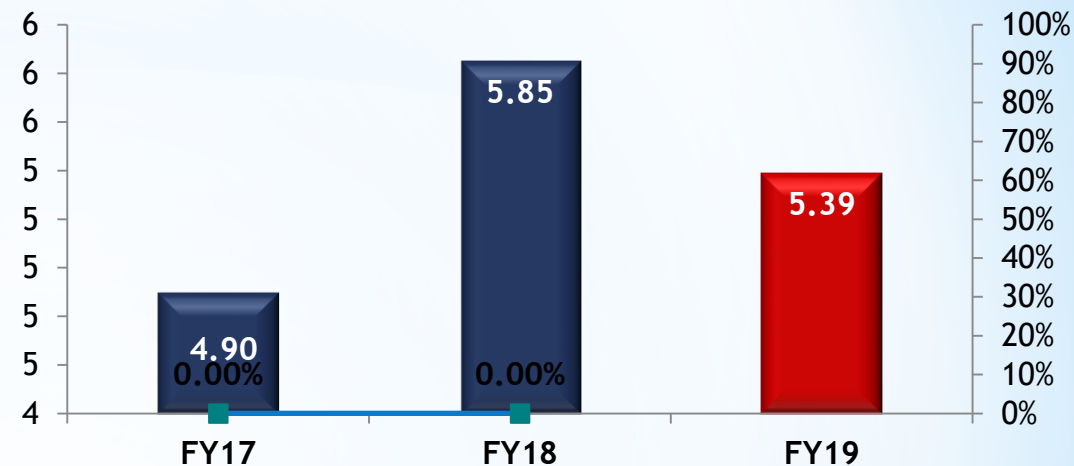


Financial Highlights - Annual

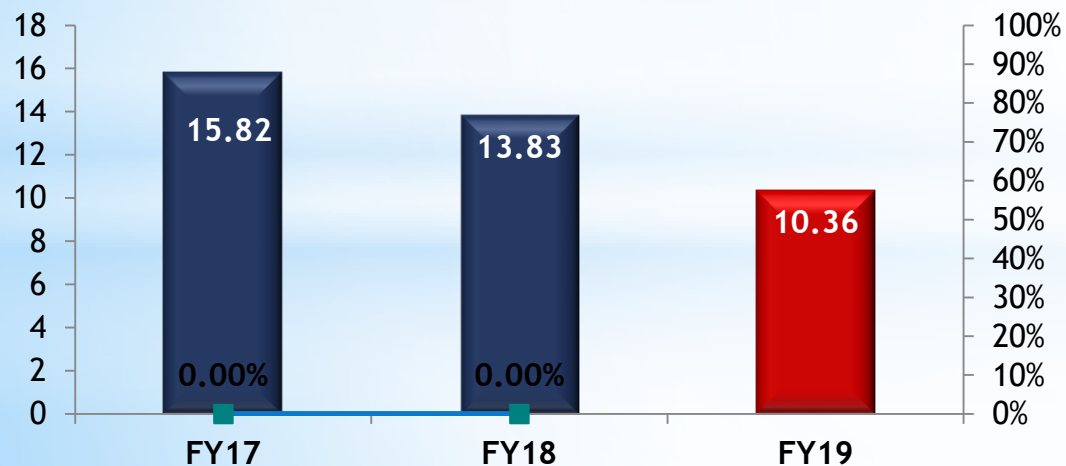
Basic EPS of the Company in Rs



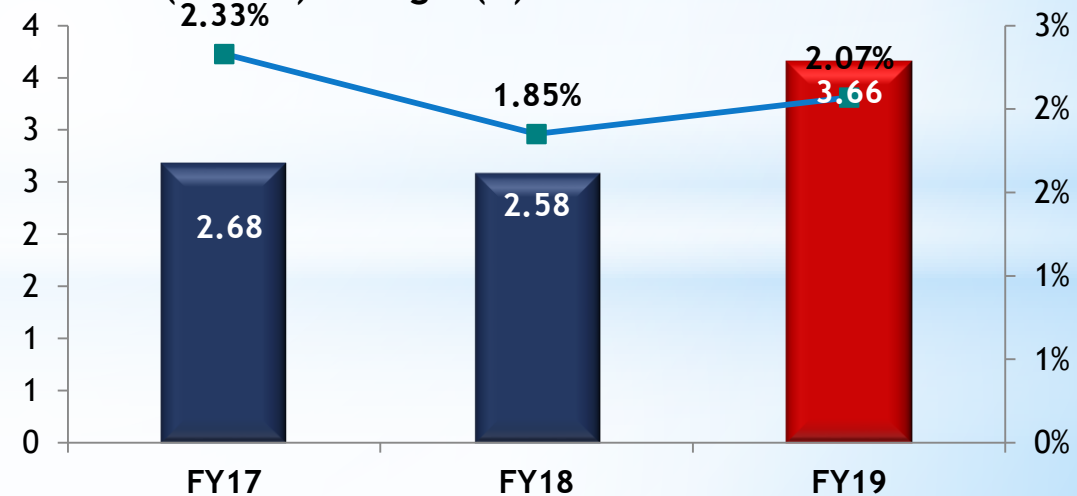
Cash EPS of the Company (Rs. Crs)



Long Term Loan (Rs. Crs)

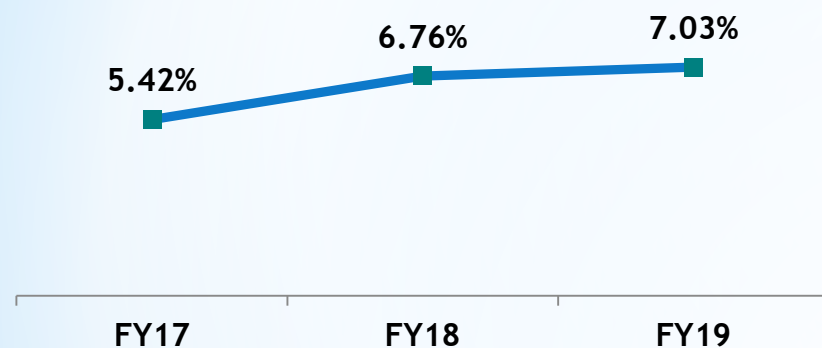


PAT (Rs. Crs) / Margin (%)

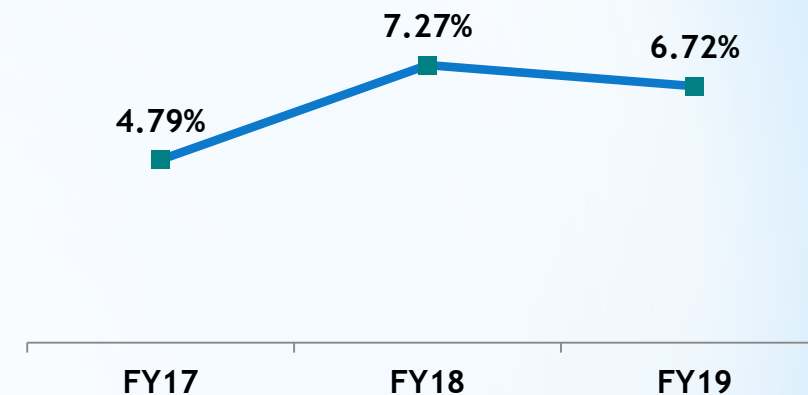


Key Financials Ratios

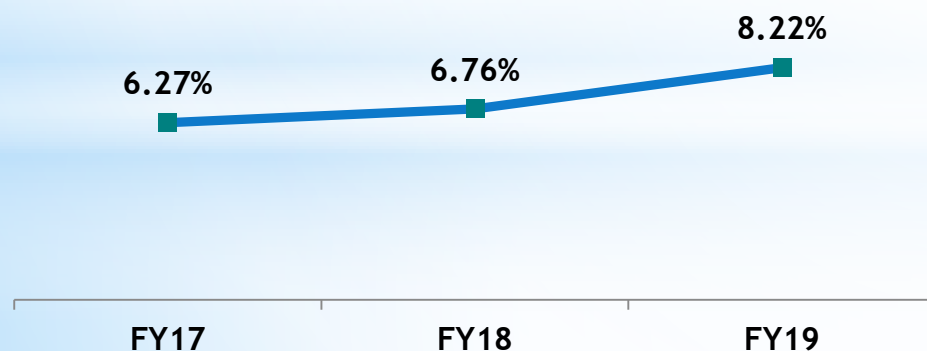
ROA (%)



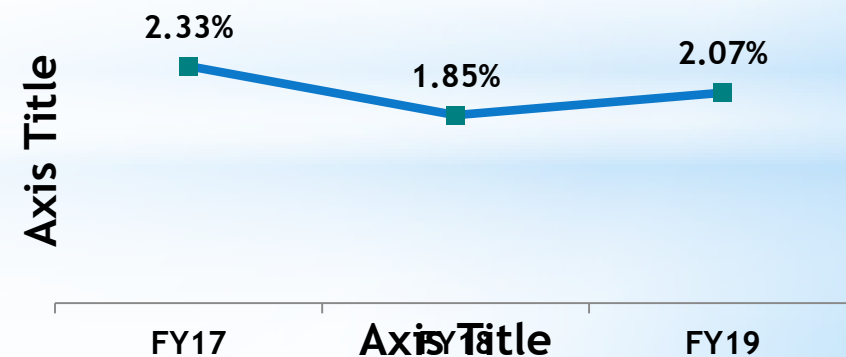
RoCE (%)



RoE (%)



PAT Margin in Percentage





Kenya Members of Parliament Visit to Laxmi Cotspin Ltd

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