La Opala RG Limited

Date: November 13, 2026

To

The Secretary
Listing Department
BSE Limited
New Trading Ring, Rotunda Building
P. J. Tower, Dalal Street, Fort
Mumbai – 400 001
Scrip Code: 526947

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Symbol: LAOPALA

Dear Sir/ Madam,

Sub: Investors' Presentation for second quarter and half year ended September 30, 2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investors' Presentation for the second quarter and half year ended September 30, 2026.

The above is for your information and records.

Thanking You,

Yours faithfully,
For La Opala RG Limited

JIT ROY CHOUDHURY
Digitally signed by JIT ROY CHOUDHURY
Date: 2026.11.13 19:07:09 +05'30'

(Jit Roy Choudhury)
Company Secretary & Compliance Officer

Encl: As above

La Opala RG Limited

Investors Presentation Q2 & H1 FY27



LA OPALA® | diva® from LA OPALA® | SOLITAIRE CRYSTAL™ HANDCRAFTED 24% LEAD | COOK SERVE STORE BOROSILICATE

Safe Harbour

This presentation may include statements of future expectations and other forward looking statements based on management's current expectations and beliefs concerning future developments and their potential effects on the Company These forward looking statements involve known or unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those expressed or implied in such statements.

Forward looking statements are provided to allow potential investors the opportunity to understand management’s beliefs and opinions in respect of the future so that they may use such beliefs and opinions as one factor in evaluating an investment. These statements are not guarantees of future performance and undue reliance should not be placed on them. Important factors that could cause actual results to differ materially from our expectations include, amongst other general economic and business conditions in India, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, increasing competition in and changes in political conditions in India Neither La Opala, nor our directors, assume any obligation to update any forward looking statement contained in this release.

The Company undertakes no obligation to update forward looking statements if circumstances or management’s estimates or opinions should change except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward looking statements.

La Opala At A Glance

- **Pioneered opal glass** technology in India & was the first to introduce opal glass in 1989
- **Pioneered crystal glass** technology in India & was the first to introduce crystal glass in 1995
- Over **3 decades** of experience
- **4** Brands & **10** Sub Brands

- 3 Manufacturing Facilities with **32,000 MTPA** capacity
- **275** Distributors
- **25,000+** Dealers
- **Pan India** presence & international presence in **40+ countries**
- **800+** Employees with diverse expertise

Our Vision, Mission & Purpose

VISION

The desire for beautiful things is universal. The dedication to enrich life with brilliance of beauty is rare. Our Vision is to be the chosen tableware of every home across the world.

MISSION

Our Mission is to continuously optimize satisfaction of our consumers through our world class products and services. This, we believe, is the best way to ensure consistent success for our company, shareholders and employees.

PURPOSE

Food around the world is an emotion. An emotion which is part of every occasion. With La Opala our Purpose is to add value to that emotion. Serve it better. Savour it in your memories forever

Our Journey

From humble beginnings to market leaders

1987 La Opala Glass Private Limited was incorporated. It pioneered opal glass technology in India and set up the first opal glass plant at Madhupur, Bihar.

1995 Became the first Public Limited tableware company in India.

1996 Pioneered the 24% Lead Crystal Glassware technology in India by setting up the first Crystal Glass plant at Madhupur, Bihar, under the brand name of 'Solitaire'.

1999 La Opala Glass Ltd. merged with Radha Glass & Industries Ltd. to become La Opala RG Ltd.

2005 Recognized as an Export House by the Government of India

2007 Set up a fully automated state-of-the-art plant at Sitarganj, Uttarakhand, to produce and launch world class opalware under brand name Diva

2012 Completed expansion at Sitarganj thereby increasing production capacity from 4,000 - 8,000 MTPA

2016 Completed expansion at Sitarganj thereby increasing production capacity from 8,000 - 16,000 MTPA

Set up our own Decal Plant at the Sitarganj Unit

2018 Increased the production capacity from 16,000 - 19,000 MTPA at Sitarganj

2022 The Company’s 12,000 MT greenfield plant at Sitarganj successfully commenced commercial production.

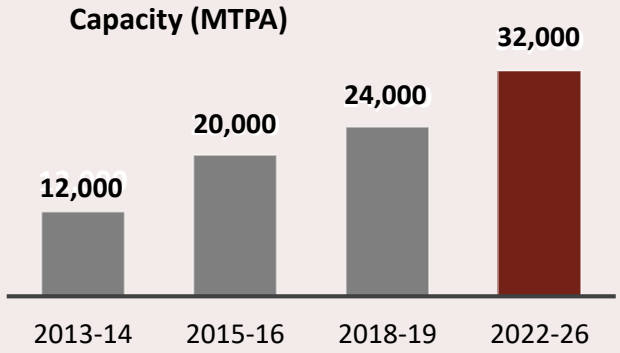
Awards and Accolades

- ET Bengal Awards (nominated six years at a stretch, awarded in all six)
- CAPEXIL Award and EPCH Award year-on-year
- Best Under a Billion, by Forbes, 2013
- Star SME Medium Scale Manufacturing, by Business Today SME Awards, 2013
- India's Most Trusted Dinnerware Brand, by The Brand Trust Report India Study, 2016
- FE CFO Awards, by The Financial Express, 2017 & 2019
- CK Somany Glass Award, presented to our Chairman Mr. Sushil Jhunjhunwala, by AIGMF, 2018
- Balakrishna Gupta Award, for Exports, presented by AIGMF, 2020
- Business Lifetime Achievement Award, presented to our Chairman Mr. Sushil Jhunjhunwala, by Sanmarg, a leading Hindi newspaper publication, 2023
- Hurun Industry Achievement Awards – Tableware, presented to our Chairman, Mr. Sushil Jhunjhunwala, 2024
- Hurun Star of the East Award, presented to our Chairman, Mr. Sushil Jhunjhunwala, 2026

Our Facilities



Location	Products	Capacity
Sitarganj, Uttarakhand Unit 1	Opalware	31,000 MTPA
Sitarganj, Uttarakhand Unit 2	Opalware	
Madhupur, Jharkhand	Crystalware	1,000 MTPA



Our Product Portfolio

La Opala **MELODY** Collection



The original & affordable Tea & Coffee Collection by La Opala

La Opala **NOVO** Collection



Whiter, lighter and stronger aspirational products at affordable prices

Diva **CLASSIQUE** Collection



First to elevate tableware quality with dainty floral designs

Diva **IVORY** Collection



International styling adored through the years by customers with a global profile

Diva **PEARL** Collection



Classy & elegant dinnerware with timeless designs to elevate dining experience

Diva **COSMO** Collection



Pristine white tableware with wider eating space for the HORECA industry

Our Product Portfolio

Diva **QUADRA** Collection



Dining experience made trendy & stylish with square shapes

Diva **SOVRANA** Collection



Inspired by elements of royalty, evokes an aura of nobility and prestige

Diva **VELVETT** Collection



Beautifully crafted with embossed look, velvety shine and modern patterns

Diva **TEA & COFFEE** Collection



Cup & Saucer and Coffee Mugs made with tempered extra strong glass

COOK SERVE STORE



100% Borosilicate Storage Containers, Lunch Boxes & Bakeware of various shapes & sizes

SOLITAIRE CRYSTAL



Handcrafted 24% Lead Crystal Tumblers, Beer Mugs & Vases

Key Product Features

Scratch Resistance

Dishwasher Safe

Microwave *Safe*

Super Light

Super *White*

100% Hygienic

Toughened *Extra* Strong

Bone *Ash* Free

Break *Resistant*



Financial Performance

Financial Overview Q2 FY27

Rs in Lacs

Particulars	Q2 FY27	Q1 FY27	Q2 FY26	YoY %
Revenue From Operation	10,137.25	7,135.80	9,090.17	11.52%
EBITDA (Excluding Other Income)	3,609.35	2,592.61	3,517.90	2.60%
EBITDA % (Excluding Other Income)	35.60%	36.33%	38.70%	-
PBT	3,352.48	3,336.75	3,519.26	-4.74%
Less : Other Income	402.18	1,369.00	642.36	-37.39%
PBT (Excluding Other Income)	**2,950.30**	**1,967.75**	**2,876.90**	**2.55%**
PAT	2,529.58	2,619.99	2,677.97	-5.54%
Net Current Investment (period end)	49,138.61	53,790.63	46,804.33	4.99%

Financial Overview H1 FY27

Rs in Lacs

Particulars	H1 FY27	H1 FY26	YOY%	FY26
Revenue From Operation	17,273.05	15,616.71	10.61%	30,906.46
EBITDA (Excluding Other Income)	6,201.96	5,930.71	4.57%	11,393.65
EBITDA % (Excluding Other Income)	35.91%	37.98%	-	36.86%
PBT	6,689.23	6,738.92	-0.74%	12,038.59
Less : Other Income	1,771.18	2,067.51	-14.33%	3,219.56
PBT (Excluding Other Income)	**4,918.05**	**4,671.41**	**5.28%**	**8,819.03**
PAT	5,149.57	5,213.45	-1.23%	9,230.25
Net Current Investment (period end)	49,138.61	46,804.33	4.99%	52,095.57

Profit & Loss Statement Q2 FY27

Rs In Lacs

Particulars	Q2 FY27	Q1 FY27	Q2 FY26	YOY
Revenue from Operation	10,137.25	7,135.80	9,090.17	11.52%
Cost of Goods Sold	3,648.36	2,205.30	3,206.15	13.79%
Gross Profit	6,488.89	4,930.50	5,884.02	10.28%
Gross Profit %	64.01%	69.10%	64.73%	-
Employee Cost	1,734.58	1,469.75	1,489.94	16.42%
Other Expenses	1,144.96	868.14	876.18	30.68%
EBITDA	3,609.35	2,592.61	3,517.90	2.60%
EBITDA %	35.60%	36.33%	38.70%	-
Other Income	402.18	1,369.00	642.36	-37.39%
	4,011.53	**3,961.61**	**4,160.26**	**-3.58%**
Depreciation	546.14	534.56	513.30	6.40%
Finance Cost	112.91	90.30	127.70	-11.58%
PBT	3,352.48	3,336.75	3,519.26	-4.74%
PBT%	33.07%	46.76%	38.72%	-
PAT	2,529.58	2,619.99	2,677.97	-5.54%
PAT %	24.95%	36.72%	29.46%	-

Profit & Loss Statement H1 FY27

Rs In Lacs

Particulars	H1 FY27	H1 FY26	YOY	FY26
Revenue from Operation	17,273.05	15,616.71	10.61%	30,906.46
Cost of Goods Sold	5,853.66	5,028.63	16.41%	9,856.69
Gross Profit	11,419.39	10,588.08	7.85%	21,049.77
Gross Profit %	66.11%	67.80%	-	68.11%
Employee Cost	3,204.33	2,928.61	9.41%	5,816.16
Other Expenses	2,013.10	1,728.76	16.45%	3,660.77
EBITDA	6,201.96	5,930.71	4.57%	11,572.84
EBITDA %	35.91%	37.98%	-	37.44%
Other Income	1,771.18	2,067.51	-14.33%	3,219.56
	7,973.14	**7,998.22**	**-0.31%**	**14,792.40**
Depreciation	1,080.70	1,011.64	6.83%	2,085.66
Finance Cost	203.21	247.66	-17.95%	488.96
PBT - Before Exceptional Item	**6,689.23**	**6,738.92**	**-0.74%**	**12,217.78**
Exceptional Items	-	-	-	179.19
PBT - After Exceptional Item	**6,689.23**	**6,738.92**	**-0.74%**	**12,038.59**
PBT%	38.73%	43.15%	-	38.95%
PAT	5,149.57	5,213.45	-1.23%	9,230.25
PAT %	29.81%	33.38%	-	29.87%

ROCE (Operating)

Rs In Lacs

Particulars	H1 FY27	H1 FY26
Share Capital	2,220.00	2,220.00
Reserve & Surplus	79,230.26	77,963.28
Secured Loan	280.06	787.04
Total Capital Employed	**81,730.32**	**80,970.32**
Less : Current Investment	49,138.61	46,804.33
Less : Non Current Investment	6,922.83	9,841.86
Operating Capital Employed	**25,668.88**	**24,324.12**
PAT	5,149.57	5,214.45
Add : Interest	203.21	247.66
Less : Income from Investment	(1,654.78)	(1,997.39)
Operating - EBIT	**3,698.00**	**3,464.71**
ROCE on Operating Capital Employed %	**14.41%**	**14.24%**

Balance Sheet

Rs In Lacs

Particulars	H1 FY27	H1 FY26
ASSETS		
A) Non current assets		
Property, Plant & Equipment	15,402.60	17,014.84
Right to use assets	1,044.19	1,057.37
Capital Work-in-Progress	4.29	9.77
Intangible Assets	1.78	1.82
Financial Assets		
Investments	6,922.83	9,841.86
Loans	458.47	530.85
Income tax assets (Net)	99.95	125.65
Other Non Current Assets	389.87	14.27
Total Non Current Assets	**24,323.98**	**28,596.44**
B) Current Assets		
Inventories	10,043.48	8,228.25
Financial Assets		
Investments	49,138.61	46,804.33
Trade Receivables	4,959.39	3,813.42
Cash & Cash Equivalents	14.26	7.82
Bank balances other than above	69.04	55.75
Other Financial Assets	354.11	272.72
Other Current Assets	166.50	268.95
Total Current Assets	**64,745.39**	**59,451.24**
Total Assets	**89,069.37**	**88,047.67**

Particulars	H1 FY27	H1 FY26
EQUITY AND LIABILITIES		
A) Equity		
Equity Share Capital	2,220.00	2,220.00
Other Equity	79,230.26	77,963.28
Total Equity	**81,450.26**	**80,183.28**
Liabilities		
B) Non-Current Liabilities		
Financial Liabilities		
Borrowings	-	138.89
Lease liabilities	47.24	47.28
Other Financial Liabilities	277.00	297.46
Provisions	-	26.85
Deferred Tax Liabilities (Net)	3,860.47	3,970.23
Total Non-Current Liabilities	**4,184.71**	**4,480.70**
C) Current Liabilities		
Financial Liabilities		
Borrowings	280.06	648.15
Lease liabilities	4.72	4.72
Trade Payables		
Total Outstanding dues of Micro and Small Enterprises	356.01	242.37
Total Outstanding dues other than Micro and Small Enterprises	995.68	903.39
Other Financial Liabilities	802.20	657.86
Contract Liabilities	48.75	61.85
Other Current Liabilities	679.38	575.96
Provisions	62.02	168.05
Current Tax Liabilities (net)	205.58	121.34
Total Current Liabilities	**3,434.41**	**3,383.69**
Total Equity and Liabilities	**89,069.37**	**88,047.67**

Cash Flow Statement

Rs In Lacs

Particulars	H1 FY27	H1 FY26
Net Profit Before Tax	**6,689.23**	**6,738.92**
Adjustment for : Non - Cash Items / Other Investment or Financial Items	(424.42)	(755.51)
Operating profit before working capital changes	**6,264.81**	**5,983.41**
Changes in working capital	(2,391.22)	(2,137.64)
Cash generated from Operations	**3,873.59**	**3,845.77**
Direct taxes paid (net of refund)	1,403.00	1,474.92
Net Cash from Operating Activities	**2,470.59**	**2,370.85**
Net Cash from Investing Activities	**3,845.11**	**6,446.85**
Net Cash from Financing Activities	**(6,311.99)**	**(8,819.57)**
Net Increase/ (Decrease) in Cash & Cash Equivalents	**3.71**	**(1.87)**
Opening Balance : Cash & Cash Equivalents	10.55	9.69
Closing Balance : Cash & Cash Equivalents	**14.26**	**7.82**

Our Experienced Board Members



Mr. Sushil Jhunjhunwala
Chairman



Mr. Ajit Jhunjhunwala
Vice Chairman & MD



Mrs. Nidhi Jhunjhunwala
Executive Director



Mr. Subir Bose
Non-executive
Independent Director



Ms. Suparna Chakrabortti
Non-executive
Independent Director



Mr. Saradindu Dutta
Non-executive
Independent Director

Our Market Presence

General Trade



Modern Trade



Exports



E-Commerce



Q-Commerce



HORECA



Institutional



CPC



Our Reach

Key E-Commerce & Q-Commerce Partners









Key Large Format Store Partners























Our Supporters

Key Institutional Partners









































Our Brand Recall Strategy

Our Brand is the biggest asset of our business: "1st in this category with proper packaging, advertising & new designs."

Enhance Brand's visibility and credibility

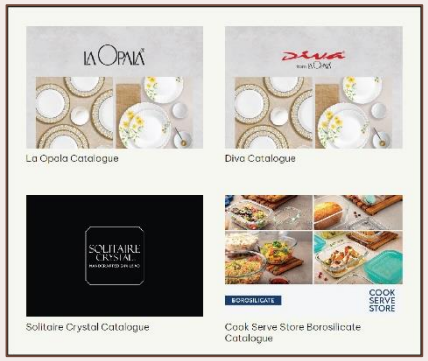
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Attract New customers

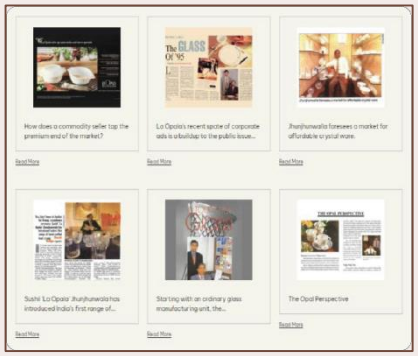
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Enhancing our wallet share of existing customers

Catalogues



Press Clippings



TVCs





For more details please click here

Thank You

Company Information

La Opala RG Ltd.

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Kolkata 700091, West Bengal

CIN: L26101WB1987PLC042512

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Website: www.laopala.in