July 24, 2026

National Stock Exchange of India Limited
Exchange Plaza,
Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Symbol: LALPATHLAB

BSE Limited
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001

Scrip Code: 539524

Sub: Earnings Presentation on Un-audited Financial Results (Standalone and Consolidated) for the Quarter ended June 30, 2026

Dear Sir/Madam,

Please find attached a copy of Company's Earnings Presentation, which the Company proposes to share with Analysts / Investors with respect to its Un-Audited Financial Results (Standalone and Consolidated) for the Quarter ended June 30, 2026, as approved by the Board of Directors in their meeting held on July 24, 2026.

We request you to please take the same on record.

Thanking You,
Yours Faithfully,

For Dr. Lal PathLabs Limited

Vinay Gujral
Digitally signed by Vinay Gujral
Date: 2026.07.24 14:02:42 +05'30'

Vinay Gujral
Company Secretary & Compliance Officer

Encl.: As above

Results Presentation

Q1 FY2027

Dr Lal PathLabs

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Dr Lal PathLabs

DISCLAIMER: This presentation may contain 'forward-looking' statements at places. The Company's business operations remain subject to undetermined contingencies and risks. Dr. Lal PathLabs Limited would not be liable for any action undertaken based on such 'forward-looking' statements and does not commit to revising/ updating them publicly.

Dr. Lal PathLabs – At a Glance

75+ years of experience in the field of diagnostics

India's Leading & Trusted Diagnostics Company

141 Mn patients serviced in last 5 years

53 NABL & 2 CAP accredited Labs

12%
FY26 Revenue Growth

44%
ROCE Excl. Cash & Investments

280%*
Dividend for FY25-26

AA+ Stable
Credit Rating#

7,700+
Patient Service Centers(PSC's)

4,800+
Pathology, Radiology tests & Panels; Comprehensive Test menu

312
Labs; Geographically spread-out network

As on March 31, 2026

** Adjusted for Bonus Issue*

Issued by Care Ratings Ltd.

Q1 FY27 Performance Overview

	Q1 FY27	Q1 FY26	Gr %
Revenue (Rs. Cr.)	798	670	19.1%
EBITDA (Rs. Cr.)	247	192	28.7%
PAT (Rs. Cr.)	170	134	27.2%
Patients(Mn)	8.2	7.6	8.2%
Samples(Mn)	25.9	23.4	10.7%
SwasthFit™ Contribution	27%	27%	

Financials

Reported Results (Rs. Cr.)	Q1 FY27	Q1 FY26	*Gr %*	FY26
Revenue	**798**	**670**	***19.1%***	**2,763**
Material consumed	152	129		535
Employee benefit Expenses	133	124		533
Fees to collection centres	116	96		402
Other Expenses	150	129		540
EBITDA	**247**	**192**	**28.7%**	**752**
Margins	*31.0%*	*28.7%*		*27.2%*
Other Income	32	28		101
Depreciation Cost	44	35		162
Finance Cost	6	5		23
PBT	**229**	**181**	***26.3%***	**669**
Margins	*28.7%*	*27.0%*		*24.2%*
Income Tax	58	47		159
PAT	**170**	**134**	***27.2%***	**510**
Margins	*21.4%*	*20.0%*		*18.4%*
EPS(Basic)	**10.1**	**7.9**	***27.8%***	**30.2**

Figures for the current quarter and the corresponding period last year have been reclassified and regrouped for better operational clarity and comparability.

Financial results of the Company are best monitored on a year-to-date basis, as there is a certain level of seasonality in business and specific quarter performance may be influenced by certain occurrences in that quarter.

Key Performance Highlights- Q1 FY 27

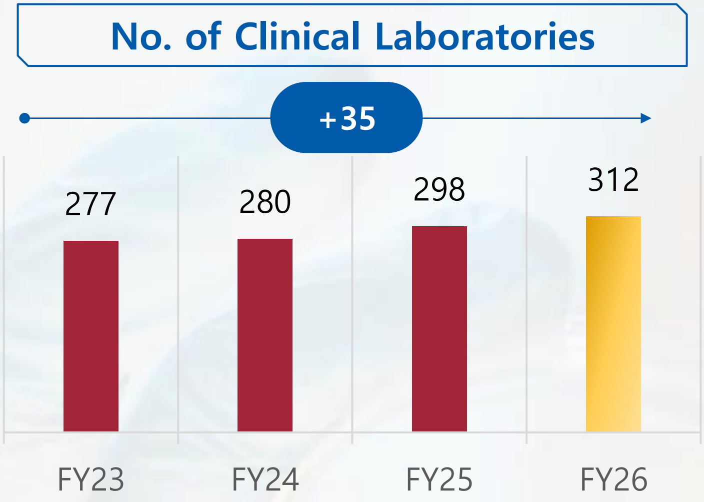
Strong Revenue Growth Trajectory

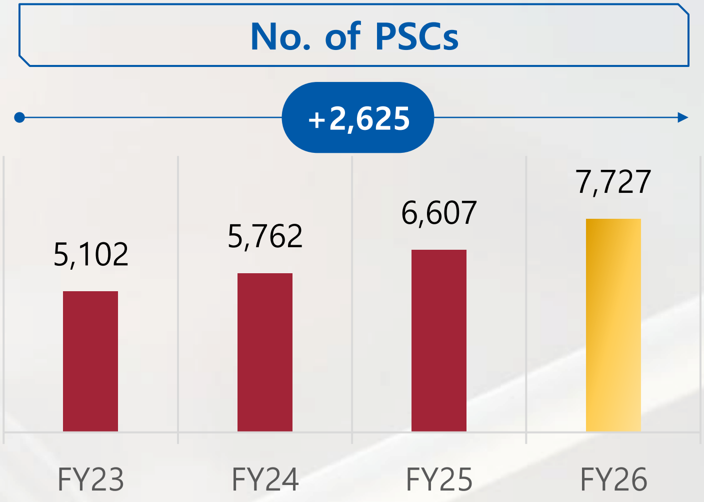
- ➢ Highest quarterly Revenue growth in last 4 years
- ➢ Volume led Revenue growth driving strong performance for the quarter :
  - 10.7% YoY sample volume growth
  - 8.2% patient volume growth

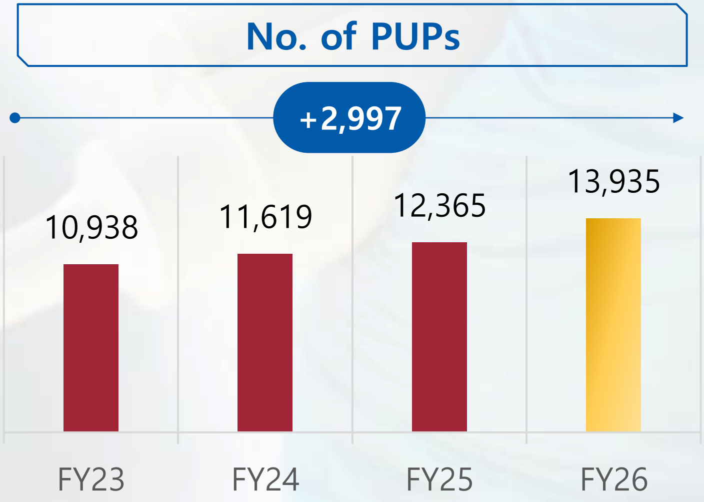
Key Pillars for growth

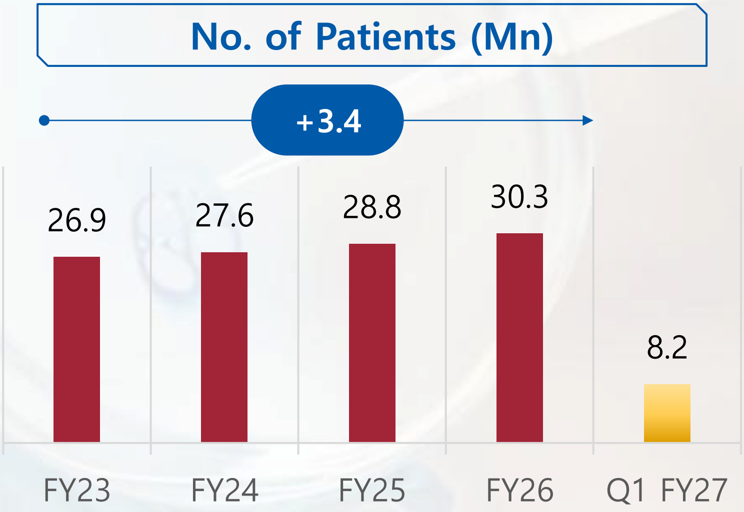
- Scientific Leadership
- Patient Experience
- Operational Excellence

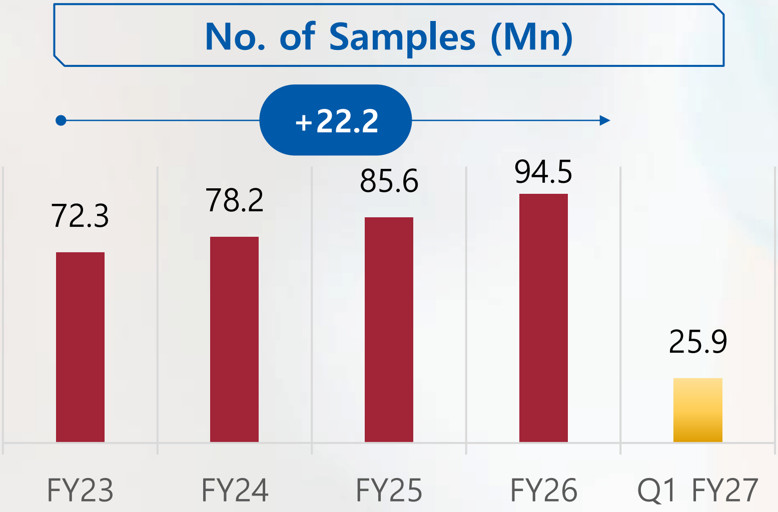
Operating highlights











Management Commentary

(Hony.) Brig. Dr. Arvind Lal, Padma Shri
Executive Chairman

Mr. Shankha Banerjee,
Chief Executive Officer

Mr. Ved Goel,
Group CFO &
CEO – International Business

Commenting on the performance, (Hony) Brig Dr Arvind Lal, Executive Chairman said:

The Indian diagnostics industry remains firmly in a structural growth phase. Demand is no longer anchored only to episodic illness; it is increasingly shaped by the rising burden of lifestyle and non-communicable diseases, growing health awareness, and rising disposable incomes that are making regular, preventive testing part of everyday life.

We also remain deeply committed to providing access to quality diagnostics in the underserved regions of the country. Towards that cause, we have launched a rural outreach program, which is now active in 7 states and we have tested more than 1,10,000 patients in these areas in Q1 FY27.

As the demand for quality diagnostics increases across the country, Dr. Lal PathLabs is well placed to drive and benefit from this shift through our continued investment in scientific leadership, R&D, digital infrastructure and service standards.

Commenting on the performance, Mr. Shankha Banerjee, Chief Executive Officer said:

We have entered the new fiscal year with strong operational momentum, sustaining the resilient growth trajectory established in FY26. We achieved a revenue growth of 19.1% in Q1 FY 27 driven by strong patient and sample volume growth. It is important to note that this revenue growth rate is the highest quarterly growth rate achieved in last 4 years. Our performance continues to be driven by underlying organic business strength.

Our distinctiveness in high-complexity portfolio continues to gain strength with launch of 4 **First in India** tests this quarter. We are also strengthening our Academic partnerships and R&D efforts to retain our pre-eminent position in advanced diagnostics.

Our growth strategy remains focused on building **Scientific Leadership**, enhanced **Patient Experience** and **Operational Excellence**. This combination would help us to sustain profitable growth for the business.

Commenting on the performance, Mr. Ved Goel, Group CFO & CEO – International Business said:

We delivered a strong performance in Q1 driven by healthy volume growth and an improved test and geography mix. It is important to note that this revenue growth is on the back up of strong operational growth momentum. Our disciplined execution enabled us to sustain strong profitability, even as we continued to reinvest in the business to support long-term growth.

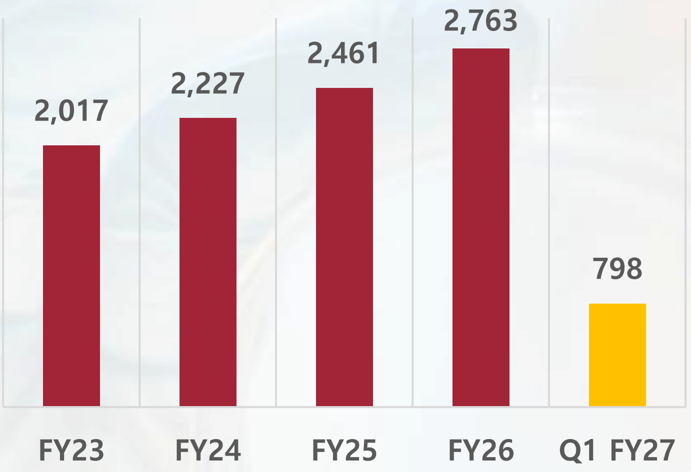
Maintaining margins while continuing to invest in future capabilities demonstrates the strength of our operating model and our execution capabilities. Our ability to balance growth investments with profitability remains a key competitive advantage.

We continue to maintain a healthy cash position, providing the company with strategic flexibility and ability to pursue inorganic growth opportunities. We remain confident in our outlook and our ability to deliver sustainable and profitable growth.

Robust financial performance

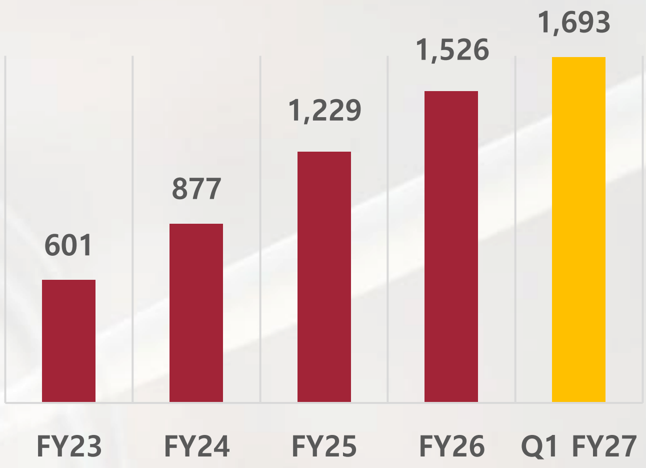
(INR Cr.)

Revenue



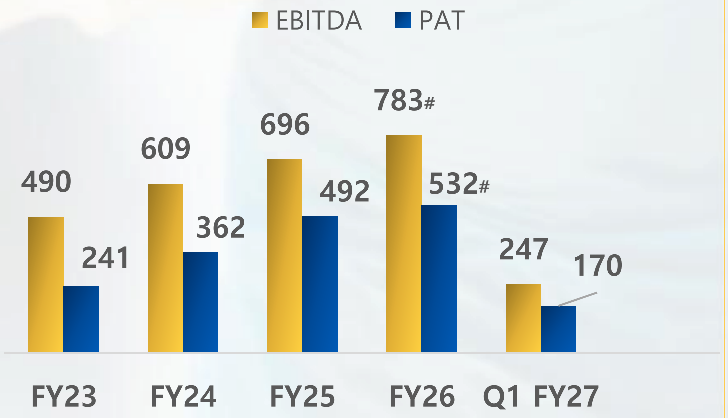
(INR Cr.)

Cash and Cash Equivalents



(INR Cr.)

EBITDA, PAT and ROCE



EBITDA Margin	24.3%	27.4%	28.3%	28.3%	31.0%
PAT Margin	12.0%	16.3%	20.0%	19.3%	21.4%
ROCE*	24%	35%	43%	44%	58%

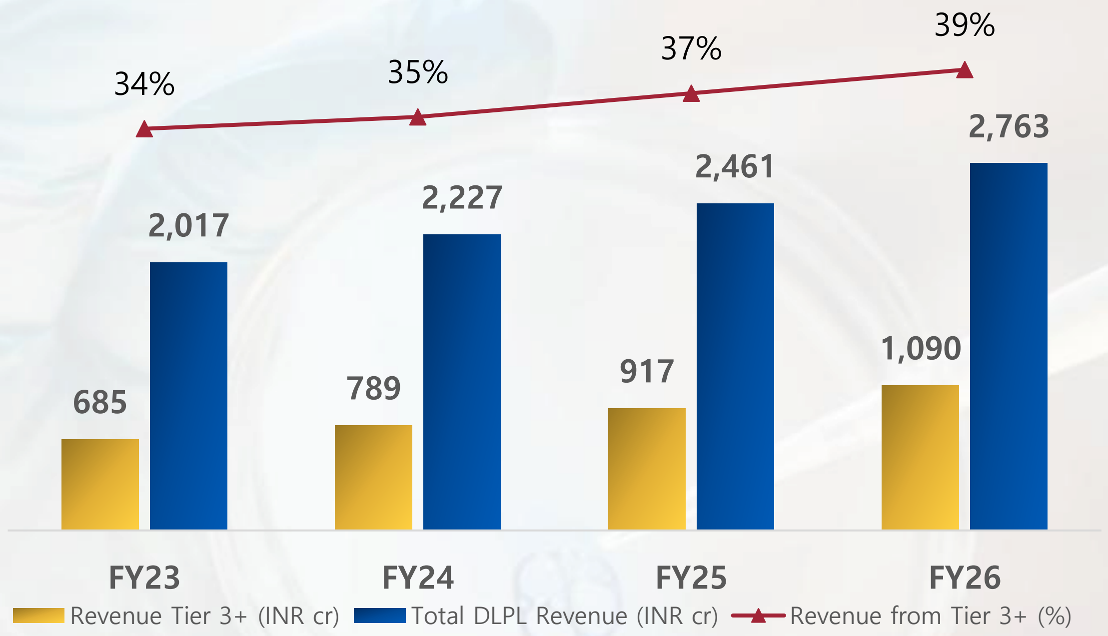
- Growth driven primarily by patient and sample volumes
- Increase in operating margin due to economies of scale and cost efficiencies

**ROCE excl. Cash and Investments*
 # Normalized

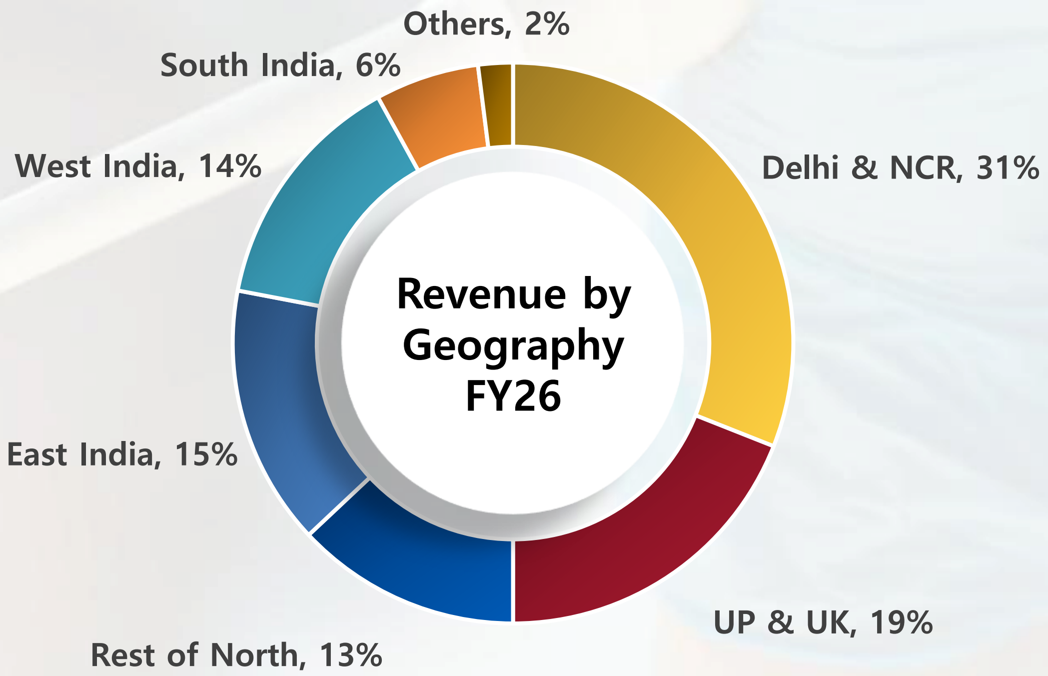
Expanding Revenue Footprint Across Emerging Markets

Dr Lal PathLabs

Revenue Tier 3+ CAGR 16.7%



Geography wise Revenue



As on 31st March,2026

Medllumina: First International Medical Conference by DLPL

- Conference
- Podcast Series
- Case Study
- Digital Engagement
- Newsletter

Advancing Precision Diagnostics

Platform for Collaboration for Clinicians, Global Thought Leaders & Pathologists

Clinician Engagement & Advocacy

Integrating AI and Next-Gen Technology

Research & Academic collaborations

Dr Lal PathLabs

Academia Partnerships

- Fundamental Research
- DOCTORAL & Multi Omics Projects
- AI/ML & Multi-Institutional Projects

Collaborations

- Novel Solutions
- Clinical Trials
- Startup Ecosystem
- Validation Studies

In House

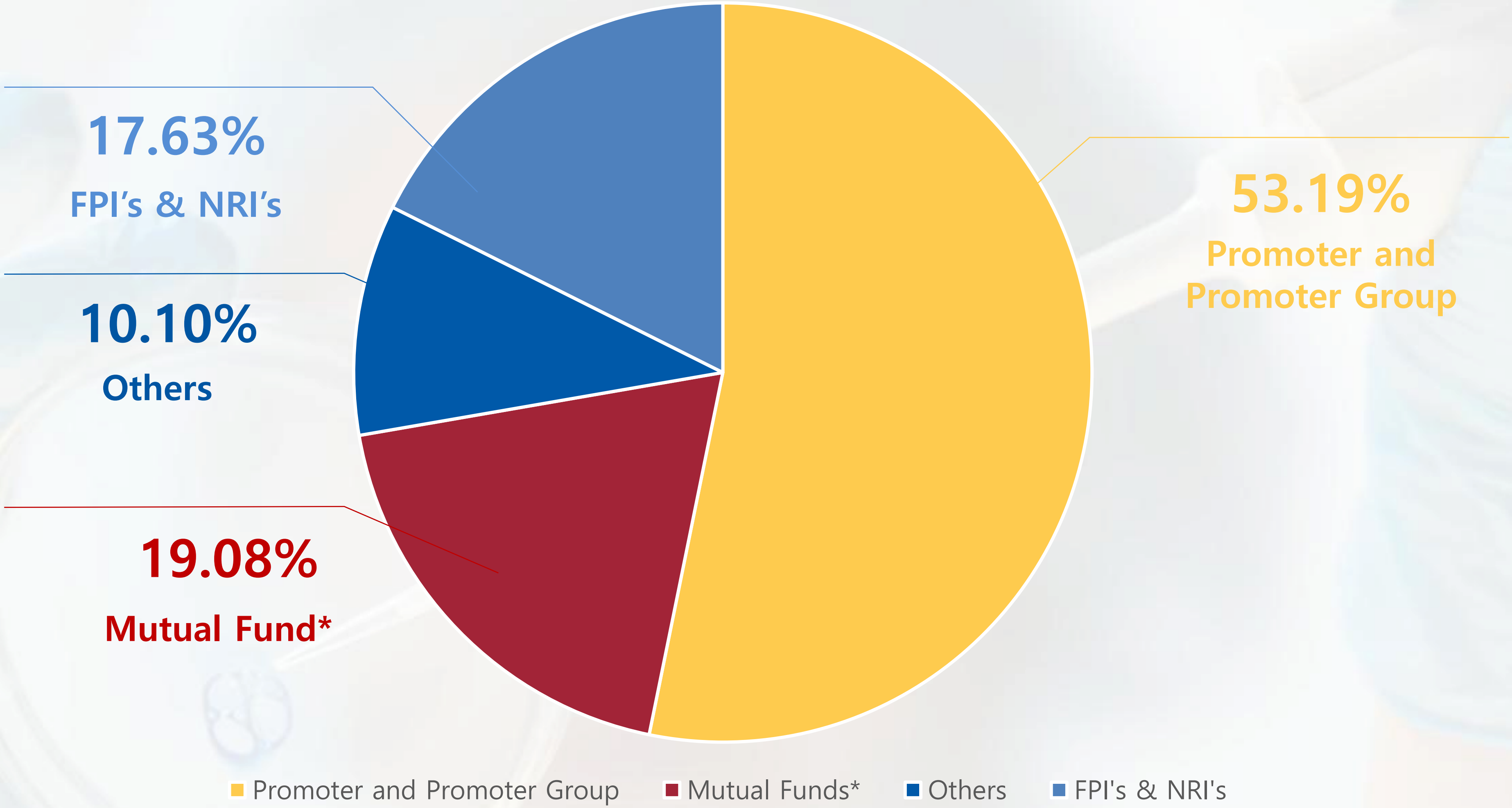
- Educational Initiatives
- 49 ethics-approved projects
- Publication priority

Sustainability

- Improve Core Processes
- Contribute to ESG Initiatives

New Tests | **Algorithms** | **Bio-Markers** | **New Processes**

Shareholding as of 30th June 2026



*Mutual Funds includes Alternate Investment Funds as well

Key Awards & Recognition

Rotary India National CSR Awards-National Level

Outstanding Contribution Award in Healthcare from Foundation for Quality (India) in 2025

Rotary India National CSR Awards-North Regional Level

Best CFO Healthcare 2026

India 2030 Leadership Conclave 2026

The CFO of the year 2026

Brand Honchos' Indian Social Impact Awards-National Level

Lifetime Achievement Award

Leading CFO of the year-Healthcare sector (2024-25)

Top 100 Global Most Loved Workplace 2023

Gold Award

QCI – D. L. Shah Quality Awards - 2022

Best Brands Healthcare 2022

GAPIO Excellence in Diagnostics Award 2022

ICICI Lombard & CNBC TV18 India Risk Management Awards 2022 – Healthcare

Financial Express CFO of the year 2022

CSR Award 2022

EY Entrepreneur of The Year 2019 – Life Sciences & Healthcare

VC Circle Healthcare Summit 2013 – Best Diagnostic Company

Padma Shri – (Hony) Brig. Dr. Arvind Lal (2009)

Corporate Overview

NATIONAL REFERENCE LAB

KOLKATA REFERENCE LAB

BENGALURU REFERENCE LAB

MUMBAI REFERENCE LAB

Indian Healthcare Services is a large and growing opportunity

~1.51 bn
India's expected population in 2030[1]

5%
India's projected spend on healthcare (as % of GDP) in FY30[5]

USD 1.5 trillion
Expected India's healthcare industry size in FY30[2]

~39%
Out of pocket expenses to overall healthcare spends[3]

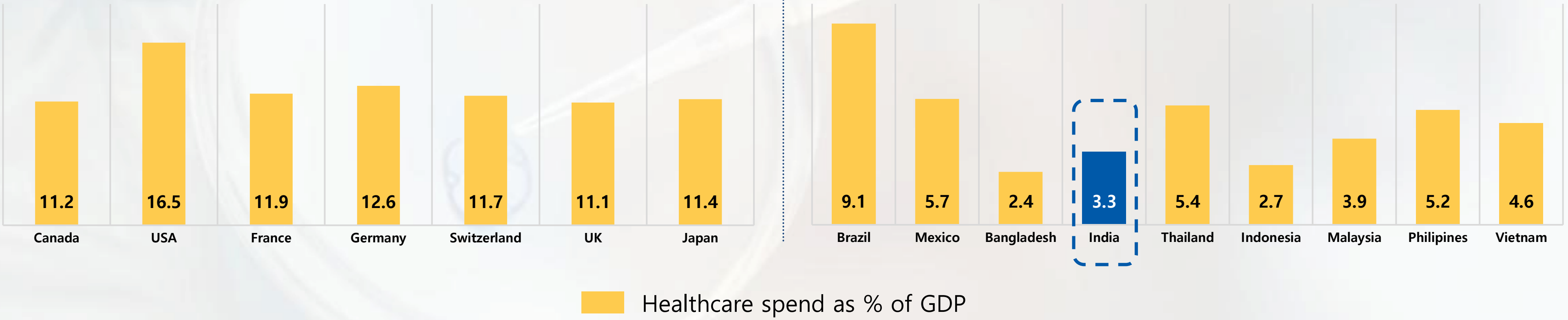
~INR 1 trillion
Allocated to the Ministry of Health & Family Welfare, under Union Budget 2025-26[6]

INR 42 billion
Allocated for Pradhan Mantri Ayushman Bharat Health Infrastructure Mission (PM-ABHIM) for FY2025-26[6]

Healthcare expenditure as % of GDP [4]

Healthcare spend – Developed Countries

Healthcare spend – Developing Countries



India, highly underpenetrated market

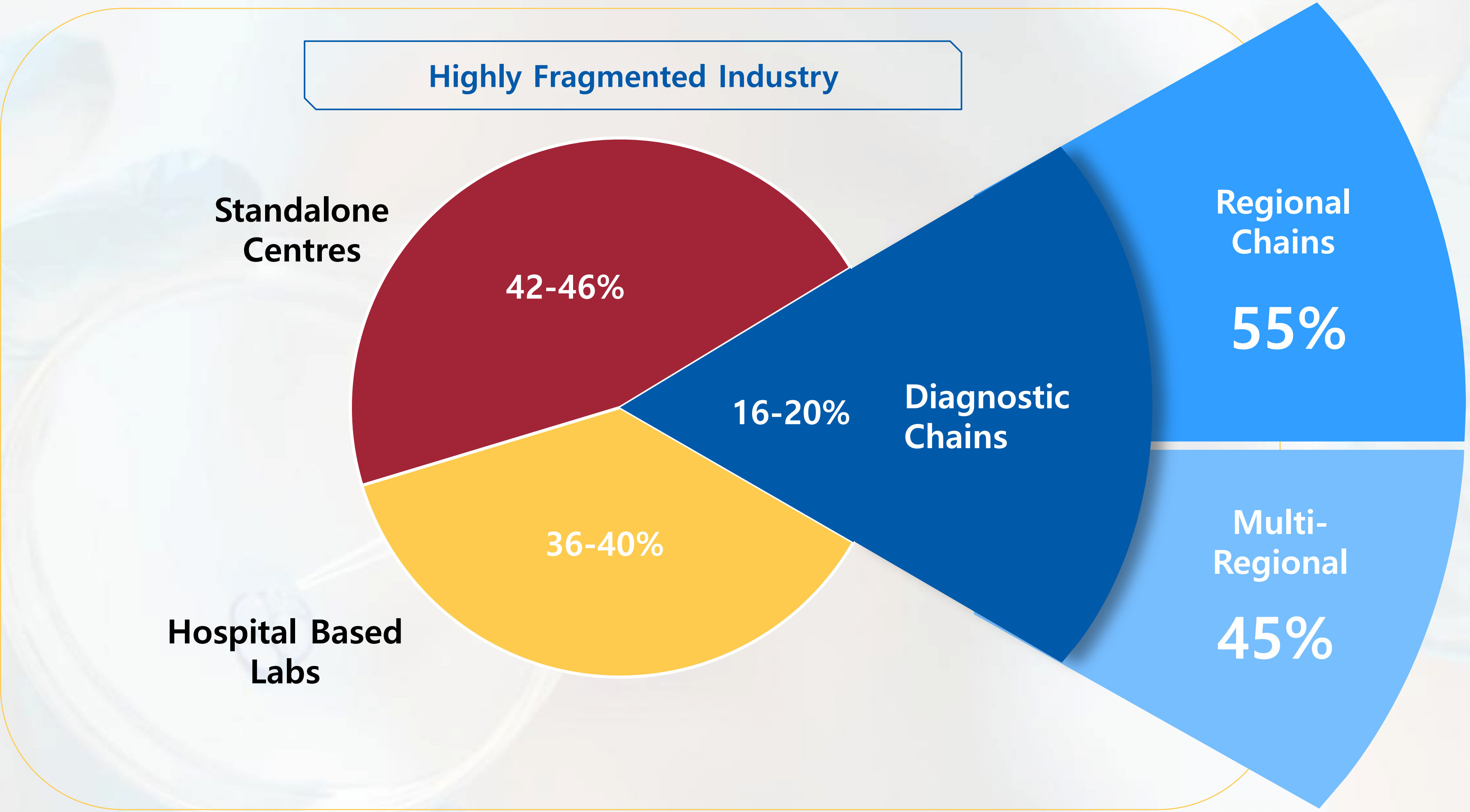
Source: *(1) WEF 2022, (2) Rubix Data Sciences, September 2025 Healthcare Report (3) National Health Accounts Estimates for India FY22 (4) CareEdge April 2025 report on Indian Healthcare (5) CareEdge April 2025 report on Indian Healthcare (6) Ministry of Health & Family Welfare*

Drivers of India diagnostic services market

Growth Drivers

- Lifestyle Diseases
- Longer Lifespans
- Preventive Checkups
- Higher GDP per capita
- Evidence based treatment
- Govt. Spend on Primary Healthcare

Diagnostic Services industry continues to remain highly fragmented



Source: *Industry Data*

Our Evolution

Dr Lal PathLabs

1949-2005

Foundation

- **1949:** Founded by Dr. Major S. K. Lal
- **1995:** Company incorporated as Dr. Lal PathLabs Private Ltd.
- **2000:** Three clinical labs receive NABL[1] accreditation
- **2001:** Received ISO 9001:2008 certification
- **2002:** Received 'International Accreditation' from CAP[2]

2005-2015

Building capabilities for scale up in geographies outside of North India

- 2010: National Reference Lab set up in Delhi
- Business growth in the East region
- Entry into the South and West regions
- Successful IPO listing in Dec 2015

2015-2020

Higher contribution from Rest of India, Commissioned state of the art Kolkata Reference Lab

- Higher contribution from Rest of India business & focus on bundled test program "Swasthfit"
- Successful commissioning of Regional Reference Lab at Kolkata in 2018
- Inorganic growth through acquisition of laboratories in Western & Southern India

2020-2025

Pan India Player – Acquired Suburban, Building South Ecosystem

- First to set-up RT-PCR testing network in 2020
- Completed acquisition of Suburban Diagnostics in 2021
- Expanded South ecosystem through Bengaluru Reference Lab and network of Hub & Satellite labs
- Established hub labs in North region
- Successful commissioning of Regional Reference Lab at Mumbai in 2023

2025 onwards

Precision Diagnostics, Leveraging AI, Partnerships and collaborations

- Investment in Illumina NovaSeq Platform
- Launch Amyloid Typing by laser microdissection
- Launch of Sovaaka – AI powered precision Health Screening
- Partnerships for R&D with various universities, healthcare and academic institutions
- Conducted first of its kind International Medical Conference Medllumina

1. NABL: National Accreditation Board for Calibration and Testing Laboratories.
2. CAP: College of American Pathologists.

Most trusted healthcare brand in Diagnostic Services

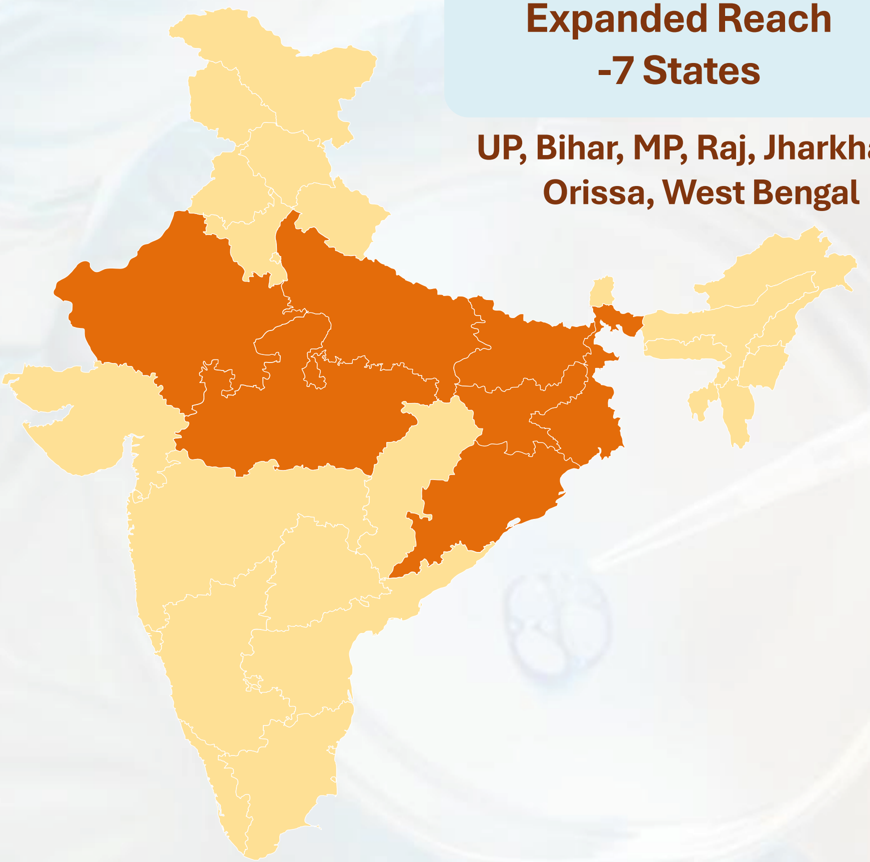
30.3M+	13,900+	4,800+	53	2
Patients Serviced in FY26	Pick-up Points	Pathology & Radiology tests; Comprehensive Test menu	NBAL Accredited Labs	CAP Accredited Labs

- **Accreditations from CAP, NABL and ISO**
- **Centrally administered surveillance programs**
- **Coverage in metros, Tier 1, Tier 2 & Tier 3+ cities**
- **Wide reach through PSCs and PUPs**
- **24x7 access including online access and home collection**
- **Dedicated logistics team**

Scaling Rural Healthcare

Dr Lal PathLabs

GraminFit is creating a scalable rural preventive healthcare program, unlocking a large underserved diagnostics market.



Expanded Reach
-7 States

UP, Bihar, MP, Raj, Jharkhand
Orissa, West Bengal

Attract | **Educate** | **Convert**

Patients served more than 100K in Q1 FY27

Pre Work
- Village visit
- Logistics + Phlebo
- Permissions

Pre Hype
- Gram Panchayat
- POSM
- E-rickshaw

Village Activity
- Nukkad Natak
- Sample Collection
- NCD Info booklet

Mandi
- Large Scale Setup
- High Footfall
- NCD Gathering

DLPL Strategy for future growth

Dr Lal PathLabs

Scientific Leadership

Patient Experience

Operational Excellence

AI Technology

People

New Revenue Models

Merger & Acquisitions

International Business

Unleashing Digital Transformation

Driving efficiency & elevating customer experience

Operations

- GenAI & curated healthcare models managing interactions
- 90% queries handled by bots with lower drop rates
- Automation of workflows

Consumers

- Unified Communication Engine
- WhatsApp as forefront communication channel
- Guaranteed delivery with fallback mechanism
- AI powered SEO engine for Organic discovery

Medical

- Smart Culture Reporting: Advancing Quality through Data-Driven Reporting
- Algorithms for Relationship Establishment in Solid Organ Transplantation
- Complement Testing : Advancing Diagnosis & Precision Therapy through Validation & Verification

IT Infrastructure - AI-ready compute environment for diagnostics & predictive analytics

Cyber Security Capability

Dr Lal PathLabs

Extended Detection & Response

- SASE - Secure Access Service Edge,
- EDR - Endpoint Detection & Response
- Cloud Native SIEM/SOAR for AI-driven security analytics

Threat Intelligence

- Digital Risk Management Platform
- Proactive detection and mitigation of vulnerabilities of publicly exposed systems

Security Operations Center

- Security operations center to monitor cyber threats 24x7
- Cyber Crisis Management Plan

Data Loss Prevention

- Data classification platform
- Rights Management System
- State of the art data loss prevention technology

Software Security

- Vulnerability Assessment & Penetration Testing of IT apps and systems
- Periodic secure code, design and configuration reviews

Training on Information Security

- Periodic Information security trainings to keep the employee based aware of latest cyber threats.

Highest Quality Standards in the Industry

Dr Lal PathLabs

Best in the Industry CAP Proficiency Testing Score at 98.1% for National Reference Lab

Consistently high EQAS Performance Testing Score at 98.2% for Satellite Labs

CAP accreditation 2 labs, NABL accreditation 53 labs

Real time quality control monitoring	NABL accredited Proficiency Testing Provider	100+ Quality improvement meetings on a daily basis with the network partners	Tech Assure Program to train doctors for Internal Quality Audits

Patent has been granted to Dr. Lal PathLabs for an invention related to REAL TIME QUALITY CONTROL MONITORING for the period of 20 years

Key ESG Initiatives

42 KW Solar System Installed for generating the green energy in existing 3.18 MW base

Use of Electric bikes for sample collection

Saved 2515 Metric ton of CO_2 emissions by using Solar power

Use of biodegradable bags for sample collection

Installed R32 refrigerant operated Inverter AC for Conserving ozone layer

All labs are equipped with Effluent Treatment Plant for wastewater treatment

56,710 hours of training for employee development

Descaling of DG Sets radiator to improve the smoke quality

Contact Us

About Dr. Lal PathLabs Limited (DLPL)

Dr. Lal PathLabs Limited is one of India's leading consumer healthcare brand in diagnostic services.

It has an integrated nationwide network, where patients and healthcare providers are offered a broad range of diagnostic and related healthcare tests and services for use in core testing, patient diagnosis and the prevention, monitoring and treatment of disease and other health conditions. The services of DLPL are aimed at individual patients, hospitals and other healthcare providers and corporates. The catalogue of services includes 525 test panels, 3,130 pathology tests and 1,173 radiology and cardiology tests as on March 31, 2026.

As on March 31, 2026, DLPL's has 312 clinical labs (including National Reference Lab at Delhi & Regional Reference Lab at Kolkata, Bangalore & Mumbai), 7,727 Patient Service Centers (PSCs) and 13,935 Pick-up Points (PUPs). In FY26 & FY25, DLPL collected and processed approximately 94.5 million samples and 85.6 million samples from 30.3 million and 28.8 million patients, respectively.

Additional information on Dr. Lal PathLabs Limited: Corporate Identification No: L74899DL1995PLC065388

Website: https://www.lalpathlabs.com

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Thank you