Date: 1st January 2019

On – Line intimation

To

The Secretary

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai-400 001

The Secretary

National Stock Exchange of India Ltd.

Exchange Plaza, 5th floor

Plot no. C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai- 400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of December 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of December 2018

You are requested to take the same on your records

Thanking You,

For Eicher Motors Limited

Authorized Signatory

Encl.: As above

EICHER MOTORS LIMITED
Corporate Office
#96, sector-32
Gurgaon-122 001
Haryana, India
Tel: +91 124 4415600

REGISTERED OFFICE
CIN: L34102DL1982PLC129877
3rd Floor- Select Citywalk
A-3, District Centre, Saket
New Delhi- 110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Dec 17		Dec 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Dec 17		Dec 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Dec 17		Dec 18		Ytd 2017-18		Ytd 2018-19		Month		YTD					
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	1079		886		7524		8506		-18%		13%		47		125		1081		1314		166%		22%		1126		1011		8605		9820		-10%		14%		1126	1011	8605	9820
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	2118		2359		13728		18347		11%		34%		364		536		1815		2598		47%		43%		2482		2895		15543		20945		17%		35%		2482	2895	15543	20945
	L/MD TOTAL	**3197**		**3245**		**21252**		**26853**		**2%**		**26%**		**411**		**661**		**2896**		**3912**		**61%**		**35%**		**3608**		**3906**		**24148**		**30765**		**8%**		**27%**		**3608**	**3906**	**24148**	**30765**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	331		354		3804		4548		7%		20%		62		26		397		469		-58%		18%		393		380		4201		5017		-3%		19%		393	380	4201	5017
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	150		196		1887		2116		31%		12%		28		14		605		281		-50%		-54%		178		210		2492		2397		18%		-4%		178	210	2492	2397
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	103		82		1584		684		-20%		-57%		74		11		320		172		-85%		-46%		177		93		1904		856		0%		0%		177	93	1904	856
	BUS TOTAL	**584**		**632**		**7275**		**7348**		**8%**		**1%**		**164**		**51**		**1322**		**922**		**-69%**		**-30%**		**748**		**683**		**8597**		**8270**		**-9%**		**-4%**		**748**	**683**	**8597**	**8270**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	455		626		3210		3868		38%		20%		211		103		1229		1370		-51%		11%		666		729		4439		5238		9%		18%		666	729	4439	5238
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	684	132	428	123	3738	706	5076	835	-37%	-7%	36%	18%	96		184		526		819		0%		56%		780	132	612	123	4264	706	5895	835	-22%	-7%	38%	18%	912	735	4970	6730
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	125	0	181		628	1	745	2	45%	#DIV/0!	19%	100%	28		2		48		209		0%		0%		153	0	183	0	676	1	954	2	20%	#DIV/0!	41%	100%	153	183	677	956
	HD TOTAL	**1264**	**132**	**1235**	**123**	**7576**	**707**	**9689**	**837**	**-2.3%**	**-6.8%**	**27.9%**	**18.4%**	**335**		**289**		**1803**		**2398**		-13.7%		33.0%		**1599**	**132**	**1524**	**123**	**9379**	**707**	**12087**	**837**	**-4.7%**	**-6.8%**	**28.9%**	**18.4%**	**1731**	**1647**	**10086**	**12924**
	GRAND TOTAL	**5045**	**132**	**5112**	**123**	**36103**	**707**	**43890**	**837**	**1.3%**	**-6.8%**	**21.6%**	**18.4%**	**910**		**1001**		**6021**		**7232**		**10.0%**		**20.1%**		**5955**	**132**	**6113**	**123**	**42124**	**707**	**51122**	**837**	**2.7%**	**-6.8%**	**21.4%**	**18.4%**	**6087**	**6236**	**42831**	**51959**