



KOTAK TO LAUNCH US\$300 MILLION INDIA INFRASTRUCTURE FUNDS

SUMITOMO MITSUI BANKING CORPORATION AND BROOKFIELD ASSET MANAGEMENT TO BE CORNERSTONE INVESTORS

Mumbai, 9th March 2011: The Kotak Mahindra Group today announced that it is seeking to raise private equity funds of about US\$ 300 mn from both domestic and international investors to invest in infrastructure projects in India. The funds will invest primarily in power generation/ transmission, transport (roads, ports, airports) and other infrastructure (water treatment & supply, waste management, gas transmission, distribution & storage facilities) projects and in infrastructure holding companies.

Kotak Investment Advisors Ltd., a group company, will manage the domestic fund and Kotak Mahindra (UK) Ltd, another group company, will manage the offshore fund. Kotak Investment Advisors currently manages or advises nearly USD 1.2 billion of Alternate Assets. Kotak Mahindra (UK) and its international affiliates manage offshore funds of close to USD 1.9 billion.

Sumitomo Mitsui Banking Corporation ("SMBC"), and Brookfield Asset Management ("Brookfield") will participate in the Fund as Cornerstone Investors. The three entities, Kotak, SMBC and Brookfield, together will contribute up to 22.5% of the Funds' capital.

SMBC is one of the largest banks in Japan and is a leading infrastructure advisor and project financier, while Brookfield is a leading global real estate, renewable power and infrastructure asset owner, operator and manager with assets under management of over US\$ 100 billion, which includes over US\$ 30 billion in renewable power and infrastructure.

Mr. C Jayaram, Executive Director, Kotak Mahindra Bank said, "We are delighted that we have marquee institutions like SMBC and Brookfield investing along with us in the Infrastructure Fund. SMBC and Brookfield will bring world-class, complementary experience and knowledge to the Fund. Individually and collectively, the three entities strongly believe in the long-term growth prospects of the India infrastructure sector."

Kotak has nominated Mr. Suman Saha to head the Investment Team. Suman has over 17 years of diverse experience in the financial services industry. He was earlier Executive Director and Co-Head, Equity Product Group at Kotak Investment Banking where he was responsible for leading project finance advisory transactions and capital market offerings and has worked extensively with infrastructure companies in India.

Mr. Saha said, "Indian infrastructure projects require a significant amount of external capital. While some of the financing will come from the capital markets, a lot of the early-stage financing has to be sourced from long-term capital providers such as private



equity funds. We are creating a platform within the Kotak Mahindra Group that can help address this need for long-term capital, while at the same time giving investors access to one of the country's most promising investment stories.

"The ability to access the right projects and the capability to evaluate and manage the investment are the two key parameters for an infrastructure fund. The Kotak Mahindra Group, with its long-standing developer relationships, will play a critical role with the former, while the combined expertise and experience of the three partners positions us nicely to address the latter." added Mr. Saha.

"To start with, we are looking to raise US\$ 300 million from the international and domestic markets", added Mr. Jayaram. "In the medium to long-term, our aim is to build a substantial presence in this space."

The Kotak Mahindra Group:

Kotak Mahindra Group is one of India's leading banking and financial services organizations with a consolidated net worth of approx US\$2.3 billion as on December 31, 2010. The Group offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life insurance, investment banking, the group caters to the diverse financial needs of individuals and the corporate sector. The Group manages assets of over US\$ 11 billion and had a market capitalization of around US\$6.6 billion as of December 31, 2010. The Group has a wide distribution network through branches and franchisees across India and international offices in London, New York, California, Dubai, Abu Dhabi, Bahrain, Mauritius and Singapore, servicing 8.3 million customer accounts. For more information, please visit the company's website at <http://www.kotak.com>

About SMBC:

SMBC is the core financial institution of Sumitomo Mitsui Financial Group ("SMFG"), the second largest banking group in terms of market cap in Japan with approximately JPY 123.2 trillion of total assets as of March 31, 2010 and JPY 271.6 billion of net profit in fiscal year ended March 2010. SMBC is engaged in the business of providing financial services by itself, and through its affiliates and group companies, spanning commercial, retail and wholesale banking, securities businesses, asset management, project finance, consumer finance and credit card services. It was established in April 2001 through the merger of two leading Japanese banks, Sakura Bank of the Mitsui group and Sumitomo Bank of the Sumitomo group, both of which have had a long business tradition globally as well as domestically for nearly 100 years each. SMBC, as a core member of SMFG, works together with other member firms in the Group to offer customers highly sophisticated, comprehensive financial services. SMBC also owns SMBC Capital India Pvt Ltd, which is



a 100% owned subsidiary in India focused on providing advisory services to clients in the infrastructure and other similar sectors. For more information, please visit the company's website at <http://www.smbc.co.jp/global/index.html>

About Brookfield:

Brookfield Asset Management Inc., focused on property, renewable power and infrastructure assets, has over \$100 billion of assets under management and is co-listed on the New York and Toronto Stock Exchanges under the symbol BAM and on NYSE Euronext under the symbol BAMA. For more information, please visit the company's website at www.brookfield.com.