07th August 2026

The Manager,
BSE Limited,
Floor 25, Pheroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Ph. No. 022- 22721233 / 22721234
Fax No. 022-22723121 / 22721072

The Manager,
Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai – 400 051.
Ph. No. 022- 26598100 / 26598101
Fax No. 022-26598237 / 26598238

Codes: BSE Scrip code 500215, Co. code 1311
NSE Symbol SUNDROP, Series EQ-Rolling Settlement

Dear Sir(s)/Madam,

Sub: Disclosure under Regulation 30 read with Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with amendments therein as notified from time to time ("the Listing Regulations") – Presentation for Investors/Analysts Conference Call scheduled on 07th August 2026.

In reference to our earlier letter dated 30th July 2026 to your respective office(s), intimating about hosting an Investors/Analysts Conference Call on the Unaudited Financial Results (Standalone & Consolidated-Limited Reviewed) for first quarter of the financial year 2026-27 of the Company, we are enclosing a copy of the presentation proposed to be shared with the Investors/Analysts at the said Call being held today.

The transcript is also available on the website of the Company at the following webpage link: https://www.sundropbrands.com/analyst-calls.aspx

You are requested to take this on record.

Thanking you,

Yours faithfully,
For Sundrop Brands Limited
(formerly known as Agro Tech Foods Limited)

KAVITA
Digitally signed by KAVITA
Date: 2026.08.07 10:29:12 +05'30'

Kavita
Company Secretary & Compliance Officer
Membership No.: A-27174
Encl: A/a

Sundrop Brands Limited

(Formerly known as Agro Tech Foods Limited)

Investor Presentation

07th August 2026

Safe harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that could cause actual results to differ materially from those contemplated in such forward-looking statements.

Important factors that could cause actual results to differ materially from our expectations include, but are not limited to, risks and uncertainties regarding the execution of our business strategy, general economic and business conditions in India, our research and development efforts, our growth and expansion plans and technological changes, increased competition for talent, changes in the value of the Rupee and other currencies, economic uncertainties and geo-political situations, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global food industries, increasing competition, expectations concerning our market position, future operations, margins, profitability, liquidity, capital resources and changes in the foreign exchange control regulations in India.

Neither the company, nor its directors and any of the affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after this date or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

A bold new vision and mission reflecting the company's ambition

Vision

Bringing joyful food experiences to the modern consumer

Mission

Creating innovative, delicious, and convenient food solutions

Sundrop Brands is emerging as a scaled food platform, with a significant profitable growth opportunity

Presence in high growth and high margin categories

Renewed focus on its core portfolio

Increased salience in fast-growing channels

Increased focus on improving EBITDA and PAT margins

Capital efficient approach to building scale

Organic + Inorganic route to own category leading brands

Sundrop Brands platform is a combination of three market leading brands

A powerhouse of owned and perpetually licensed food brands with strong recall and global affiliation

Q1 FY27: Strong Growth across Key Indicators

+15%
Consolidated Revenue Growth

+18%
B2B Revenue Growth

+32%
E-commerce Growth

+120bps
A&P spend sequential increase as % of sales[1]

+110bps
Gross Margin Expansion

7.0%
EBITDA Margin[2]

Supported by strong Balance Sheet

INR 1496 Cr	Net Worth
INR 40 Cr	Free Cash balance as on 30th Jun' 26
INR 16 Cr	Borrowings as on 30th Jun' 26

[1] There has been a reclassification of visibility spends in Q4 FY26 and Q1 FY27
[2] EBITDA Margin excluding ESOP and one-time costs linked to cost improvement initiatives.

Business Growth vs. Last Year

Sundrop

Sundrop

56%

Q1 FY27 Growth 16%

Q1 FY26 Growth 15%

FY26 Growth 12%

Del Monte

Del Monte Quality

44%

Q1 FY27 Growth 14%

Q1 FY26 Growth 8%

FY26 Growth 9%

Group

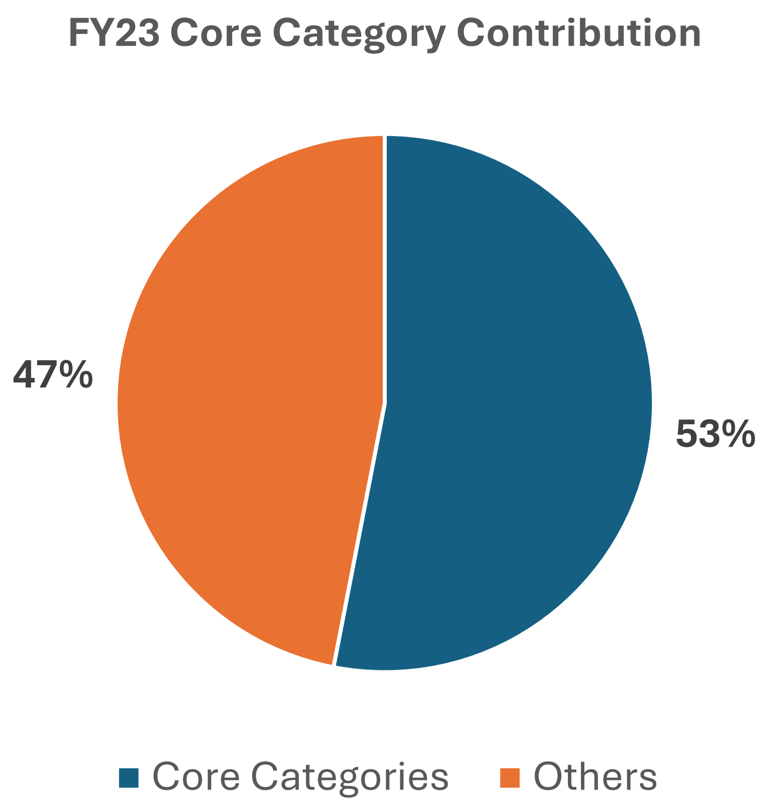
Sundrop BRANDS

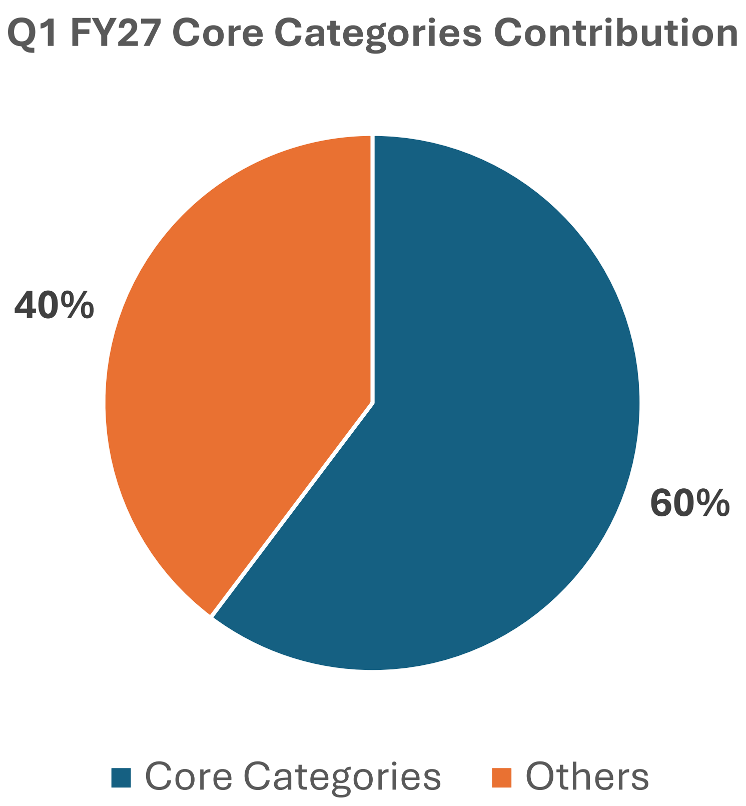
Q1 FY27 Growth 15%

Q1 FY26 Growth 12%

FY26 Growth 10%

Core categories showing increase in contribution with continued investment





<u>**Core categories**</u>

Sundrop Brands include Ready to Cook, Ready to Eat, Spreads, Breakfast Cereals

Del Monte Foods: Ketchups, Sauces and Mayonnaise and Italian Range

Q1 FY27 - Growth driven by Core categories with identified opportunities to unlock value

Popcorn

▲ 18% Value
▲ 12% Volume

Culinary

▲ 15% Value
▲ 8% Volume

Premium Staples

▲ 16% Value
▲ 7% Volume

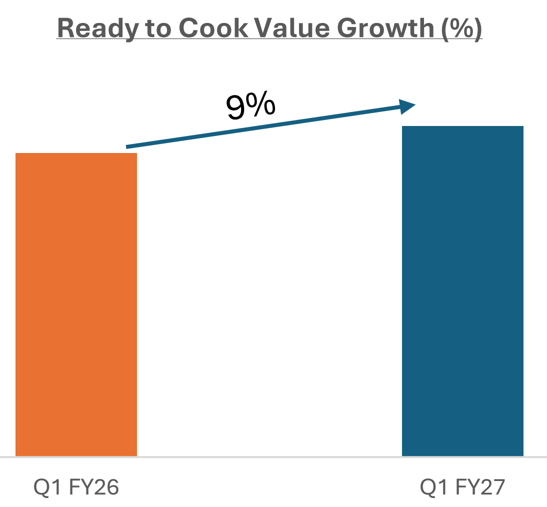
Italian

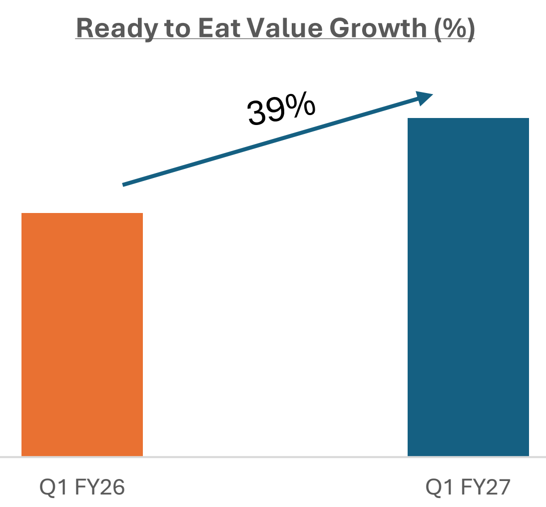
▲ 8% Value
▲ 15% Volume

Spreads

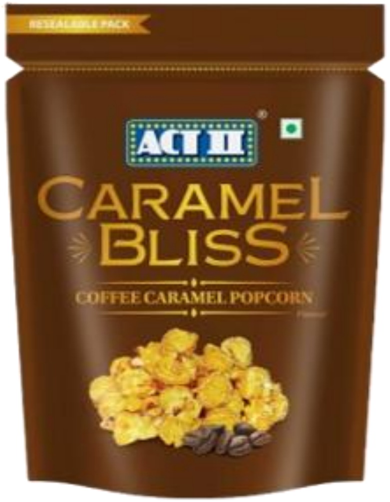
▼ -3% Value
▼ -3% Volume

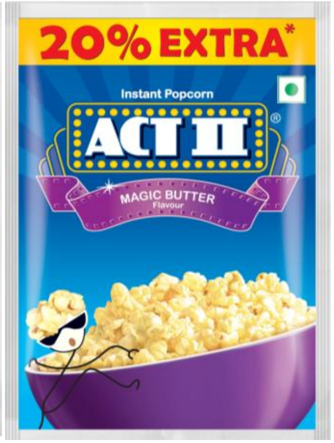
Popcorn Q1 FY27





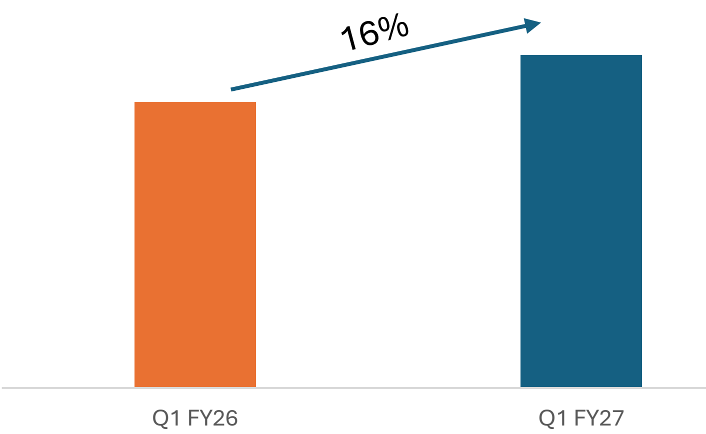
- # 1 Player in both Ready to Eat (RTE) and Ready to Cook (RTC) Formats
- Popcorn business continues to grow at 18% with strong performance in both RTC and RTE formats.
- Growth in RTC is driven by new trials through Rs 10 and building volumes of larger pack sizes across channels
- Growth in RTE Popcorn is driven by distribution-led penetration, and premiumization through new product innovations.
- New launches in RTE category during Q1FY27: Coffee caramel popcorn, Chocolate Tuxedo Popcorn Tin



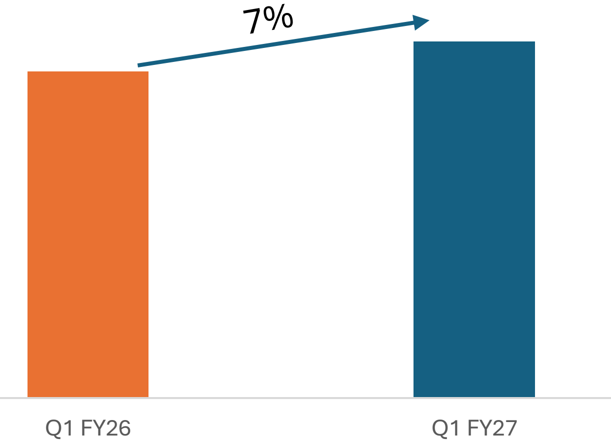


Premium Staples Q1 FY27

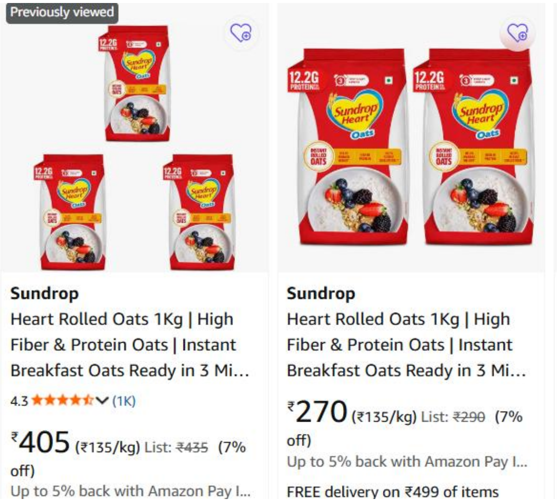
Premium Staples Value Growth (%)

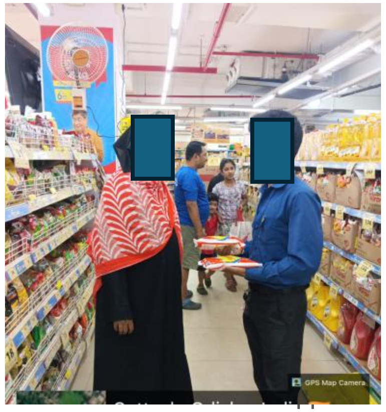


Premium Staples Volume Growth (%)

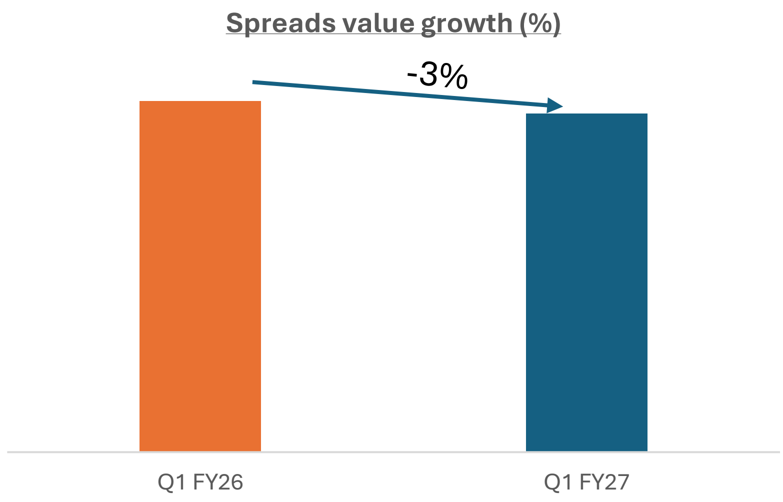


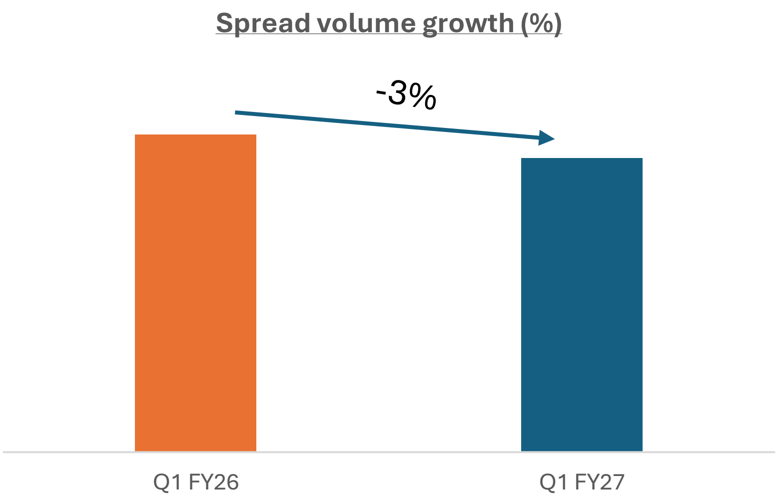
- The Edible Oil category sustained its growth momentum in Q1 FY27, registering value and volume growth of 16% and 7%, respectively.
- Amid a fragile global trade environment, inflationary pressures continued to drive category value growth, with value outpacing volume growth.
- Incremental volume growth was primarily supported by the launch of competitively priced packs, driving improved consumer adoption.
- Expanding the Sundrop Heart portfolio through new product launches in Oats across Ecommerce and Modern Trade channel.
- Launch of Premium Staple in Q1 F27- Sundrop Heart jodi pack





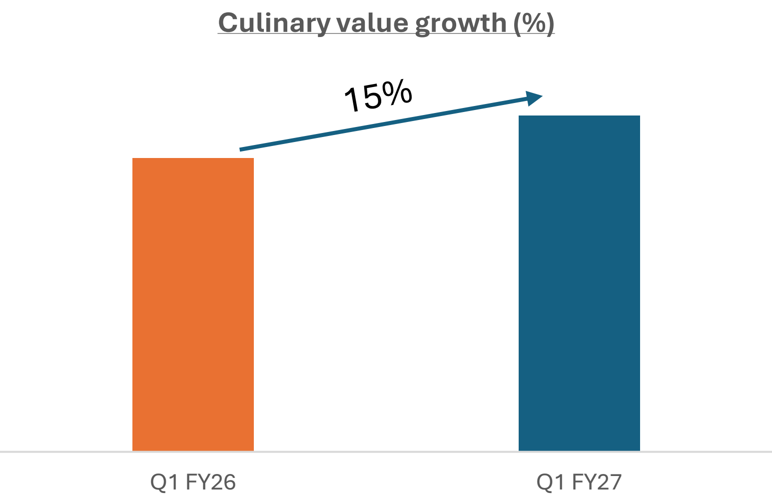
Spreads Q1 FY27

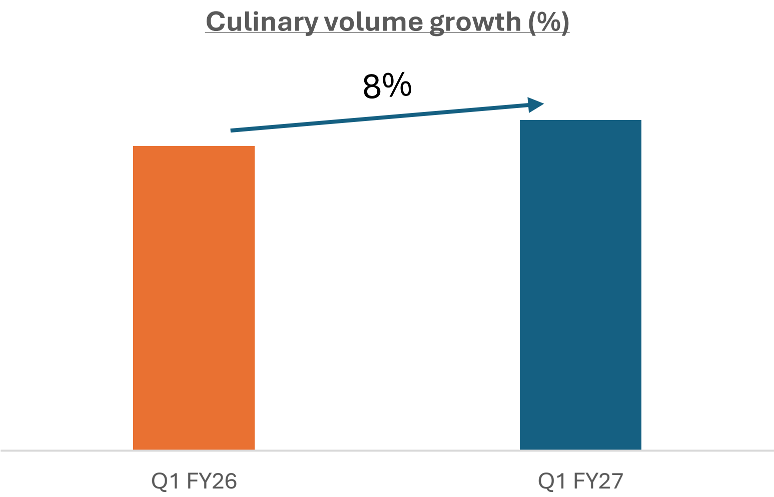




- Business continues to face headwinds across both Modern Trade and E-commerce channels; however, the overall rate of decline is moderating sequentially from -10% in Q4 FY26 to -3% in Q1 FY 27.
- The launch of new variants; Chocolate, High Protein, and Jaggery has begun contributing to sales across both platforms.
- Focused investment on E-commerce / Quick commerce channel helped deliver strong 16% growth in Q1 FY27.
- Going forward, the focus remains on expanding the distribution of new and premium SKUs across channels to strengthen our presence in high-growth segments and drive sustainable growth.

Culinary Q1 FY27

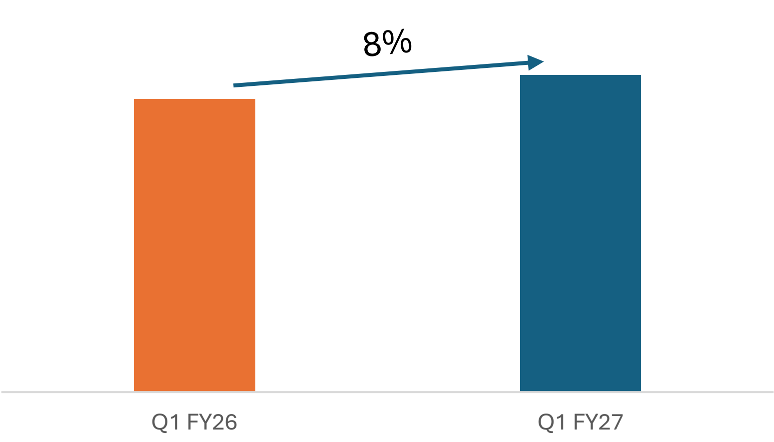




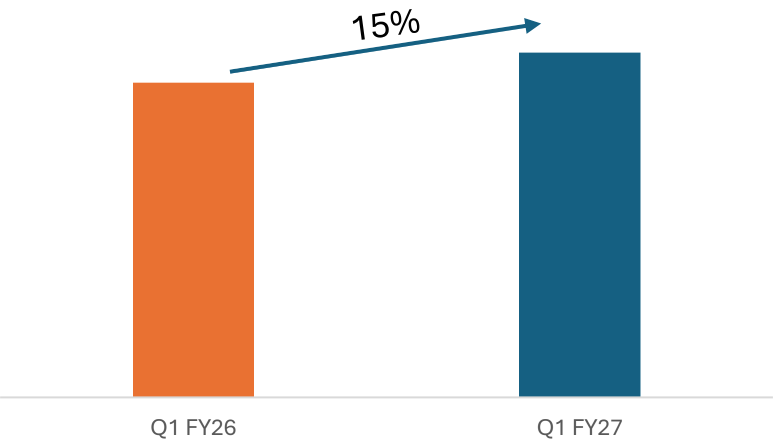
- Culinary continued its growth momentum in Q1 FY27, growing 15% in value on the back of high double-digit growth in B2B led by Foodservice, Exports and a recovery in domestic Key Accounts
- Foodservice growing on the back of sustained new customer acquisition across regions as well acquisition of top accounts.
- Exports grew on the back of a sharp increase in the business with few Key Accounts in SE Asia
- Domestic Key Accounts saw a sequential growth over Q4 FY26 on the back of new products launched in Q1 FY27.

Italian Q1 FY27

Italian value growth (%)

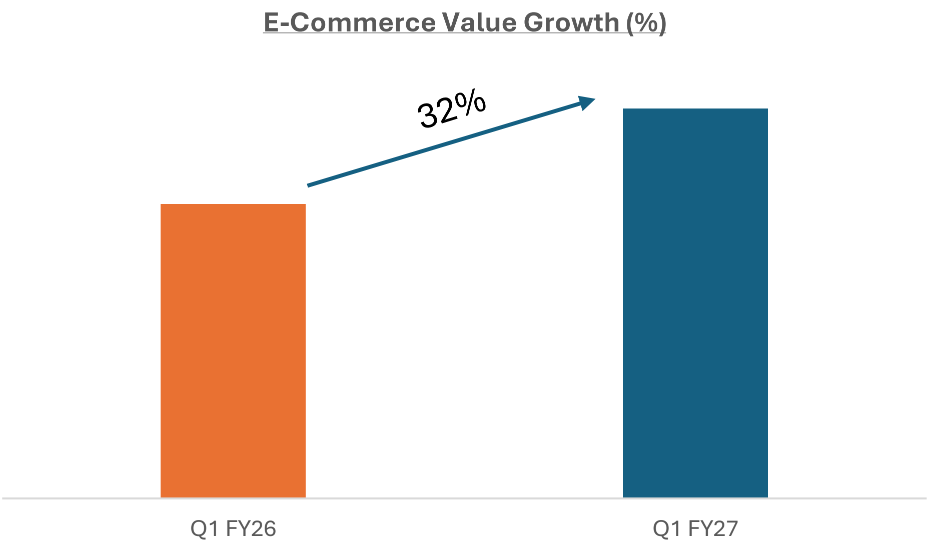


Italian volume growth (%)



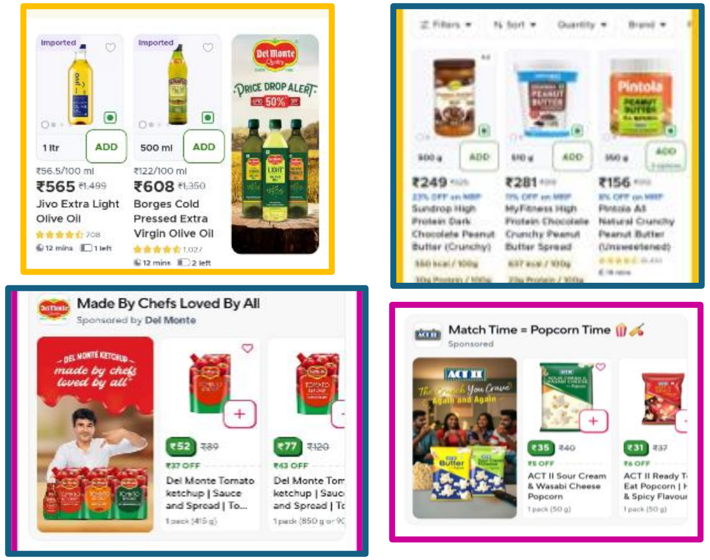
- Italian category back on the growth path in Q1 FY27, growing by 8% in value and 15% by volume
- Olive oils value grew by 8% (vol. by 20%), driven by a 40% growth in E-commerce on the back of aggressive performance marketing investments across Quick-Com platforms
- Pasta volume grew by 10%, courtesy a 22% growth in Foodservice and 31% growth in E-com

E-commerce: Sustained investments continue to fuel rapid growth

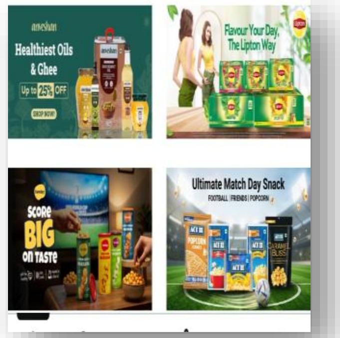


- Overall E-commerce gross sales grew ~32% over LY, driven by strong performance across both Hybrid Platforms and Quick Commerce.
- Quick Commerce delivered 35% growth over LY, while Hybrid Platforms delivered a growth of 23% over LY.
- New business initiatives, including the launch of Breakfast Cereals and Plain Oats under the Sundrop brand, continue to gain traction, delivering exponential growth in Q1 FY27 compared to the LY.

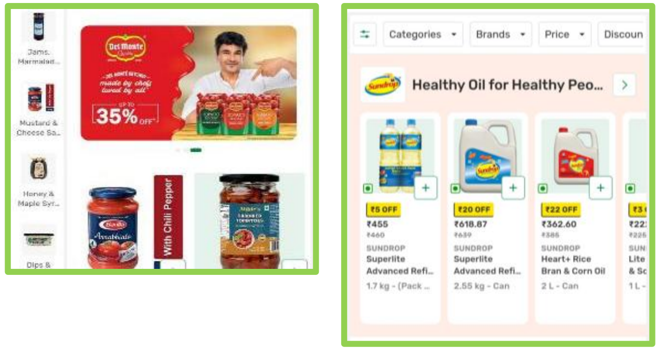
PCA Ads



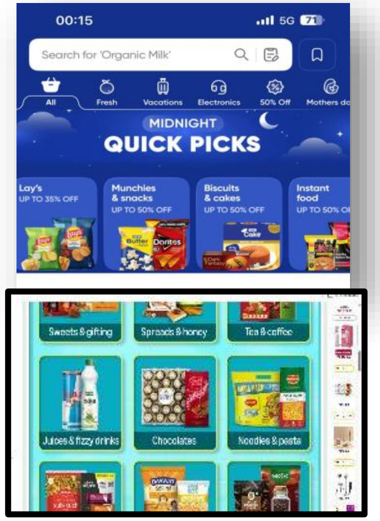
Brand store: FIFA WC



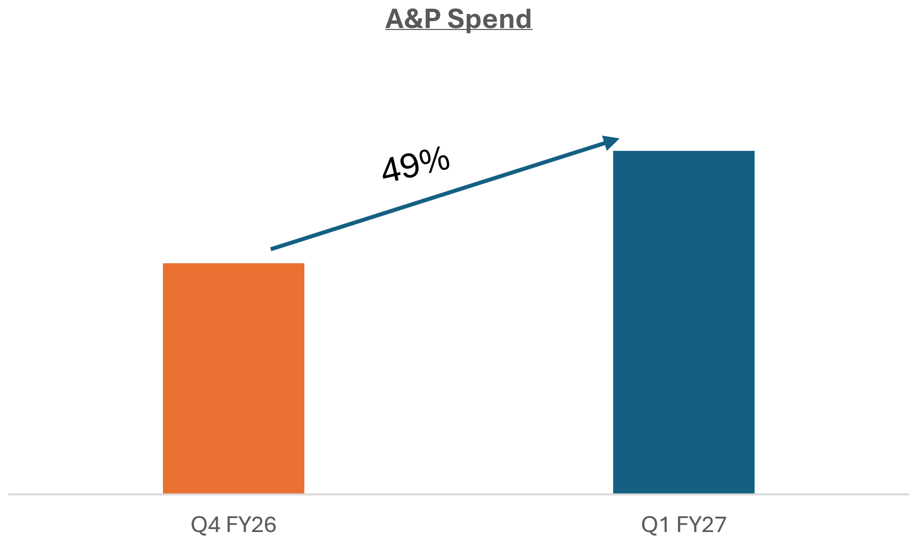
Category Banner Ads



Home page visibility

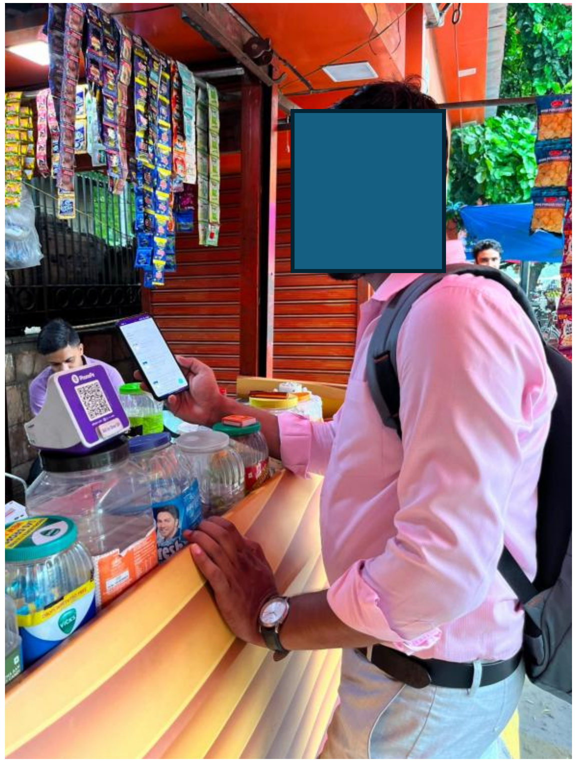


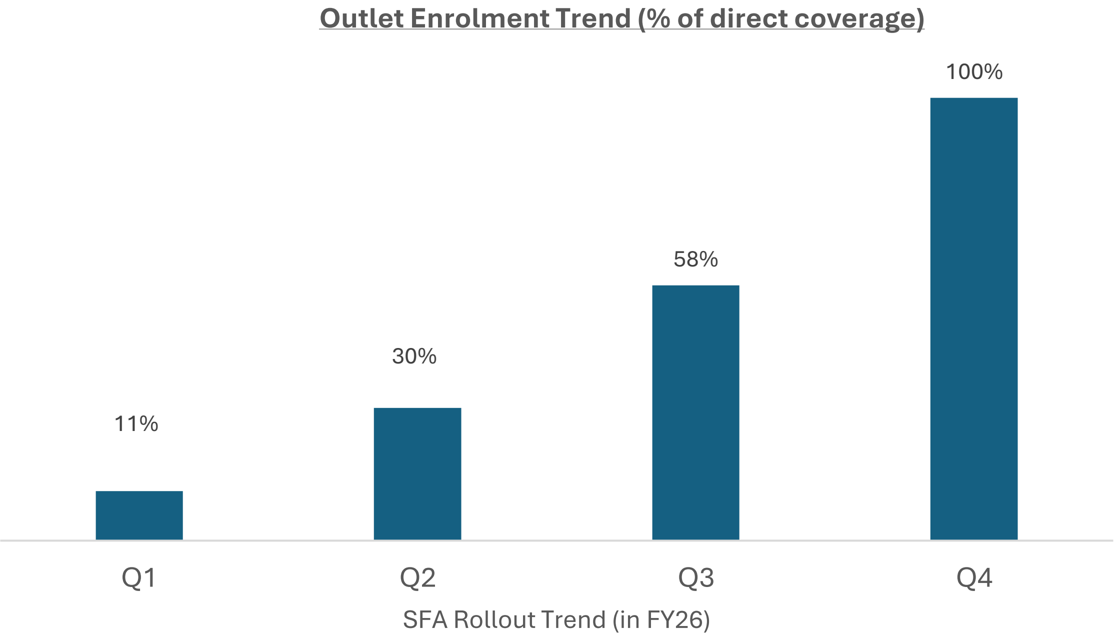
Overall Brand spends also significantly enhanced behind core categories to drive consumer affinity and sales



- The business has maintained elevated marketing investments since Q4 FY25 to strengthen brand visibility and drive long-term growth of the core categories.
- A&P spends have increased by 49% sequentially (Note: there is reclassification of visibility spends of INR 6 Cr in Q4 FY26 and INR 1.2Cr in Q1 FY27).
- Going forward, the business will continue to prioritize focused, high-ROI marketing investments to strengthen brand equity and accelerate sales growth.

Sales Force Automation started driving Productivity of Sales Team

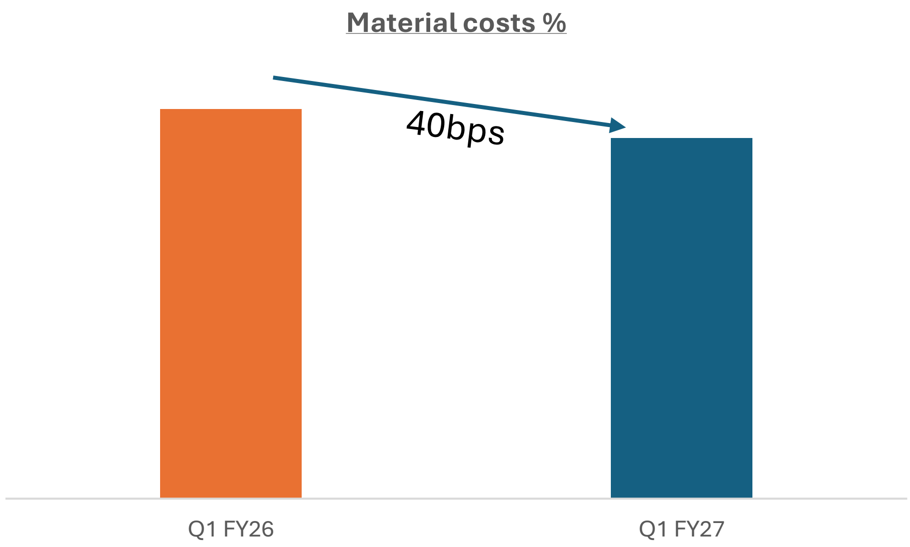


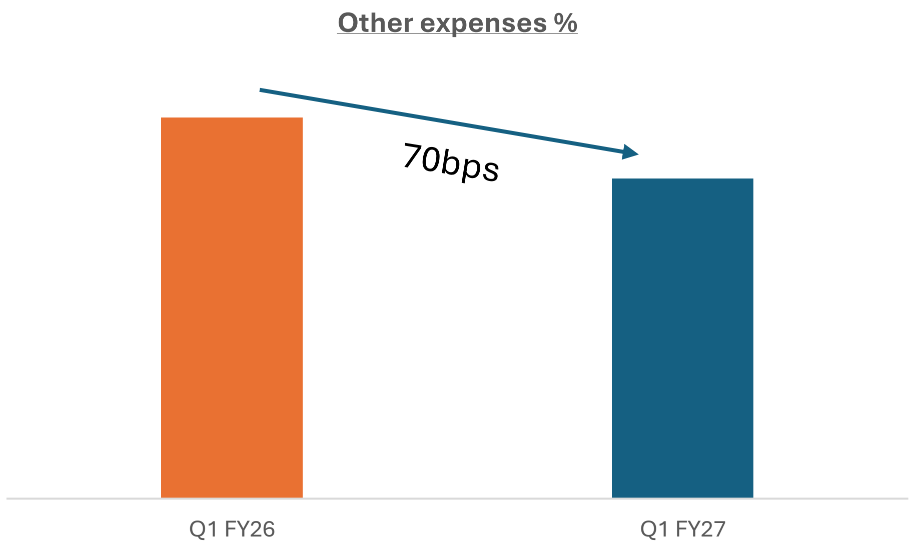


- Project initiated in Q1FY26 and 100% of coverage through dedicated field force (375k) brought on mobile app (tech interface) by end of Q4FY26.
- Company has been able to expand outlet coverage to 387k outlets in Q1F27 from 376k outlets in Q4F26.
- Out of 387k outlets enrolled; bills cut of >75% in Q1F27. This enables the organisation to track the visits and productivity of Feet on Street (FOS) and drive programs to enhance range and depth of our products in the outlets.
- Going forward, this shall be a strong growth driver in General Retail Channel and help us optimise coverage costs for Sundrop and Del Monte.

Margin Improvement Programs

- Multiple initiatives (including through external partners) are ongoing and leading to margin improvement in Packaging Materials (reflected in material costs); manufacturing and logistics costs (reflected in other expenses*).
- Programs have led to improvement of Gross margin by 110bps in Q1 FY27 over LY.





* Other Expenses exclude one time expenses, primarily for Advisory services towards implementing cost improvement programs in packaging materials, manufacturing and logistics.

100 new launches across Act II, Sundrop and Del Monte portfolios in last 24 months, contributing to ~INR 60 Cr (~4% of overall sales)

Ready To Cook

Ready To Eat

Staples

B2C

B2B: Key Accounts

B2B: Food Service

Consolidated Profit & Loss Statement – Reported Q1 FY27

Value in INR Crore	Reported			
	Q1 FY 27	Q1 FY 26	% of Change	Q4 FY 26
Revenue from Operations	**428.1**	**372.1**	**15%**	**386.6**
Material Costs (RM & PM)	275.0	240.3	14%	252.3
Employee Expenses [1]	39.8	35.5	12%	38.9
Advertisement and promotion expenses [2]	20.2	22.9	-12%	13.6
Other Expenses [3]	63.2	57.6	10%	54.0
EBITDA	**30.0**	**15.9**		**27.7**
EBITDA %	*7.0%*	*4.3%*		*7.2%*
Depreciation & Amortisation	8.3	8.6	-3%	8.3
Finance Cost	0.6	0.4	54%	0.5
Other Income	(1.0)	(0.9)		(0.9)
Profit Before ESOP and one time expenses	**22.1**	**7.9**		**19.8**
ESOP and One time expenses	5.0	2.2		6.6
Profit Before Tax	**17.2**	**5.7**		**13.2**

- Employee Benefit Expenses exclude INR 4.8 Cr and INR 1.5 Cr charge to the P&L in Q1 FY27 and Q1 FY26, respectively, on account of ESOPs granted to the employees.
- Other Expenses exclude one-time expenses of INR 0.2 Cr in Q1 FY27 and INR 0.7 Cr in Q1 FY26 primarily towards the project expense to external partners .
- The normalized EBITDA (excluding impact of ESOPs and one-time expenses) of the Group for Q1 FY27 is INR 30.0 Cr, 7.0% of sales.

[1] Excluding ESOP Expenses
[2] Q4 FY26 A&P is reduced by INR 6 Cr and Q1 FY27 is reduced by INR 1.2 Cr based on reassessment of classification of certain promotional expenditures, in line with EAC (ICAI) recent opinion published in the February 2026 edition (Volume XLIV)
[3] Excluding one-time expenses

Summing Up

Sundrop BRANDS

1. Platform with stable of Well known Food Brands catering to modern, evolving consumer food choices
2. Riding on Consumer Mega Trends driving consumption of Branded Packaged Foods
3. Identified high growth and margin categories with leadership position and / or significant headroom for growth
4. Renewed investment on core portfolio driving accelerated growths while ensuring capital efficiency
5. Leveraging complementary channel and manufacturing strengths to drive accelerated growth
6. Backed by management with strong credentials to drive growth, profitability and value creation

Thank you

Sundrop
BRANDS