

**Date:** February 05, 2025  
**Ref. No.:** KDL/SE/100/2025-26

<b>To,</b> <b>BSE Limited</b> <b>Corporate Relationship Department</b> 25th Floor, Phiroze Jeejeebhoy Towers Dalal Street, Mumbai- 400001 <b>Scrip Code:</b> 543328	<b>To,</b> <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot No. C-1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai – 400051 <b>NSE Symbol:</b> KRSNAA
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Dear Sir/Madam,

**Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 for Investor Presentation.**

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation for the Investors/Analysts on Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and nine months ended December 31, 2025.

Request you to take the same on your records.

Thanking you,  
Yours sincerely,

For Krsnaad Diagnostics Limited



**Sujoy Sudipta Bose**  
**Company Secretary & Compliance Officer**  
**Encl:** as above

**Krsnaad Diagnostics Ltd.**

S.No. 243/A, Hissa No. 6, CTS No. 4519, 4519/1, Near Chinchwad Station,  
Chinchwad, Taluka - Haveli, Pune, MH - 411019 (India)  
020 27402400 | [info@krsnaad.in](mailto:info@krsnaad.in)





# Q3 & 9M FY2026 Results Presentation

One of INDIA'S LARGEST Integrated  
Diagnostic Service Provider



# Disclaimer

This presentation contains statements that are “forward-looking statements”, including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements pertaining to Krsnaa Diagnostics’ future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macroeconomic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Krsnaa Diagnostics undertakes no obligation to publicly revise any forward-looking statements to reflect future/ likely events or circumstances.



# Krsnaa Diagnostics Limited

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**Krsnaa**  
**DIAGNOSTICS**  
LET'S DO GOOD...

## Krsnaa Diagnostics At a Glance

**190**  
CT/ MRI Centres

**4,000+**  
Patient Collection  
Centres

**140**  
Pathology Labs

**18**  
**States/UT**  
Presence in India

**81**  
**Million+**  
Patients Served  
Since Inception



Krsnaa Diagnostics is one of the **fastest growing and Integrated diagnostic service provider** which includes radiology, pathology and tele-radiology



Provides **quality** and inclusive diagnostic services at **affordable rates** across various segments with a focus on Public Private Partnership model

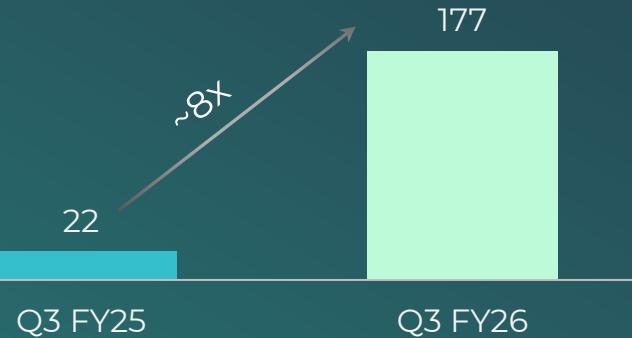


One of India's largest **NABH accredited tele-radiology reporting hub** with inherent capability & capacity to process X-rays, CT scans and MRI scans, serving patients at remotest locations

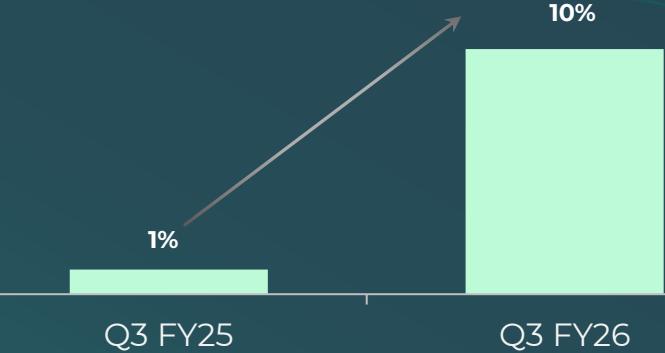


The workforce comprises **350+ radiologists, 120+ pathologists, and 3,000+ qualified professionals**, including clinicians, technicians and operators

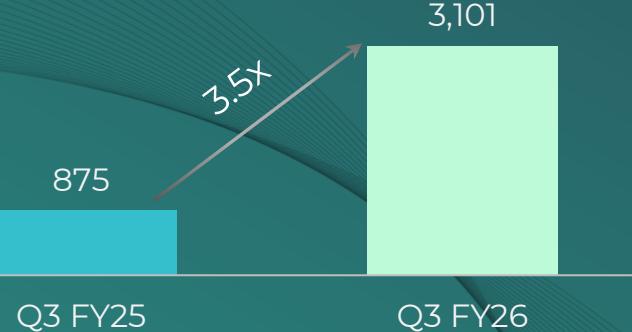
Retail Revenue (mn)



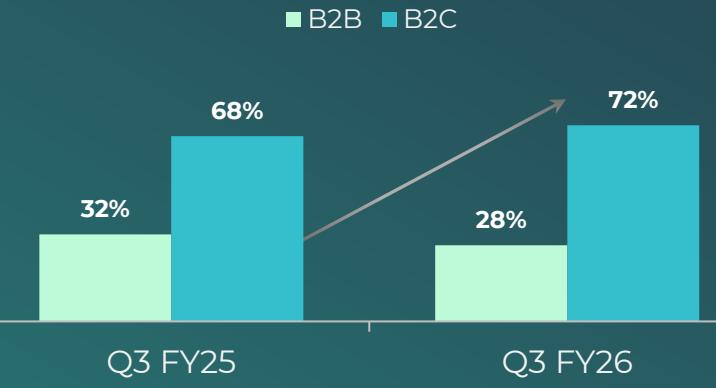
Retail Revenue Contribution to Group Revenue



No. of Touch Points



Segment Retail Revenue Mix



**“Y-o-Y Retail Business Revenue Increased By ~8x”**

# 9MFY26 Financial Performance

Particulars	9M FY26	9M FY25	Growth		Particulars	9M FY26	9M FY25	Growth	
Revenue	5,802	5,311	9%		EPS	18.2	17.3	5%	
EBIDTA	1,600	1,416	13%		No. of Patient Served	15	14.5	3%	
EBIDTA Margin	28%	27%	92 bps		No. of Test performed	45.4	46.9	(3%)	
PAT	597	569	5%		NABL Accreditation (Pathology lab)	57	49	16%	
PAT Margin	10%	11%	(43 bps)		NABH Accreditation (Radiology Centre)	49	26	88%	

Note: 1. Financial results of the Company are best monitored on annual basis, as there is a certain level of cyclicity in business, and specific quarter performance may be impacted by specific events in that quarter

2. EBIDTA is excluding CSR & ESOP, INR in mn except EPS, NABL & NABH

# Q3FY26 Financial Performance

## Revenue from operation

**Q3FY26 | 1,812**

Q3FY25 | 1,745 ▲ 4%

## Normalised EBITDA

**Q3FY26 | 484**

Q3FY25 | 465 ▲ 4%

## Normalised PAT

**Q3FY26 | 168**

Q3FY25 | 169 ▼ 1%

## Normalised EBITDA Margin

**Q3FY26 | 27%**

Q3FY25 | 27% ▲ 3bps

## Normalised PAT Margin

**Q3FY26 | 9%**

Q3FY25 | 10% ▼ 44bps

## No. of Patient Served

**Q3FY26 | 4.6**

Q3FY25 | 4.6 ▲ 1%

Note: 1. Financial results of the Company are best monitored on annual basis, as there is a certain level of cyclicity in business, and specific quarter performance may be impacted by specific events in that quarter

2. Normalized EBITDA excludes CSR, ESOP, and operational expenses incurred due to the ongoing implementation of the Rajasthan pathology project and the change in labour law aggregating Rs.10 mn. wherein revenue is not proportionate to these expenses. Normalized PAT excludes the above-mentioned expenses

# Launch of 1st Apulki Healthcare Hospital



01

1<sup>st</sup> PPP Cancer and cardiac care hospital in india

02

150 beds in Association with Pune Municipal Corporation

03

All cancer treatment at CGHS rates under cash and carry model

04

Approval to operationalise 4 more hospitals with capacity of 600 beds

05

Designed on same PPP principles that have scaled Krsnaa Diagnostics platform nationally

# Facilities Under Apulki Healthcare Hospital



**LINAC**



**160 Slice Cardiac CT**



**PET CT**

# Facilities Under Apulki Healthcare Hospital



**Dexa**



**X-Ray**

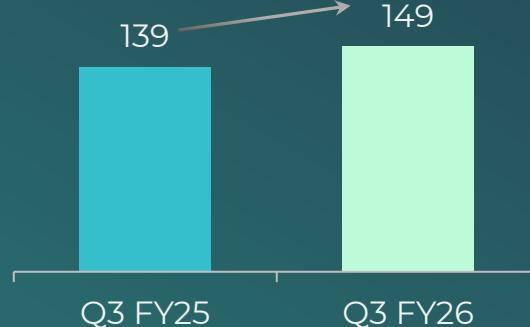


**Mammography**

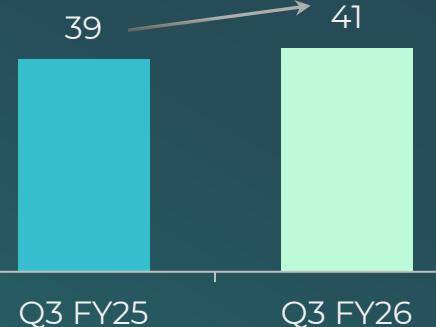
# Q3 FY26 – Centre Growth

Radiology

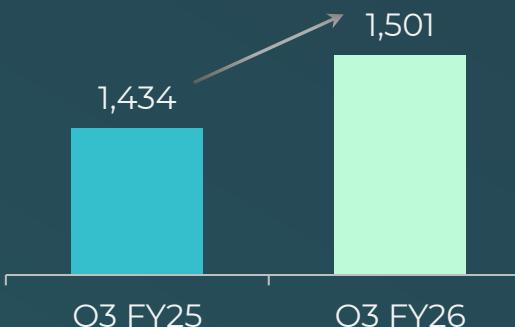
CT Centre



MRI Centre



Tele- Radiology Centre

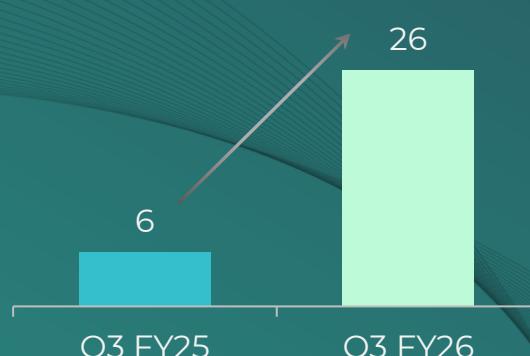


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Upon completion of our existing order book, we will have **200+ CT/MRI** centres, cementing our position as one of **Asia's Largest Radiology Players.**

Pathology

Reference Lab



Satellite Lab



Collection Centres



“

The Rajasthan project will grow our network to **49** Reference Labs, **249** Satellite Labs & **5,000+** Collection Centres — making us **India's Deeply Rooted** and **Widely Accessible** Pathology Service Provider.

# Competitive Advantages

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# Driving Excellence Through Quality- INDIA'S 1<sup>ST</sup>



## Service Excellence Pioneers of Indian Diagnostic Industry

## Quality Multiplied: The Power of 100+ Accreditations

**57**



National Accreditation for Board of  
testing's & Calibration Laboratories

**49**



National Accreditation Board for  
Hospitals & Healthcare Providers

We are committed to delivering superior quality as our benchmark and proudly served  
**~4.6 mn patients** in Q3 FY26, driven by our continuous focus on excellence.

# Building India's National Diagnostics Infrastructure

The only listed company in PPP (Public Private Partnership) space with bid win ratio of 75%+

**18 states and union territories** with penetration till tier-II and tier-III towns

**~81 Mn+ patients** served since inception

Integrated diagnostic services available for 24/7 and 365 days, Radiology, Pathology, and Teleradiology

Quality diagnostic services at most affordable prices (50-70% lower than the peers)

Operationalizing retail presence in 4 states

Krsnaa has redefined what's possible in diagnostics — proving that we can deliver radiology services at prices up to 50-70% lower than market, in a **capital-intensive business, and still generate margins** at par with the industry's best. **This isn't a low-price government contract story — it's a high-efficiency, high-impact model built to scale.**

# Our Pricing - “Everyone Can Afford”

Segment	Test	Competition 1	Competition 2	Competition 3	Krsnaa	% lower from competitors
Radiology	CT Brain	4,500	4,500	3,500	880	(75)%
Radiology	MRI Brain	8,000	8,250	7,000	1,340	(81)%
Pathology	CBC	250	250	200	37	(82)%
Pathology	Blood Sugar	85	80	70	20	(71)%
Pathology	Thyroid	500	550	550	55	(90)%
Pathology	Vitamin D	1,500	1,250	1,450	153	(89)%
Pathology	Vitamin B12	1,000	1,100	1,300	69	(95)%
Pathology	HbA1C	550	440	400	49	(88)%

By offering services at **over 50-70% below** market rates, Krsnaa Diagnostics is expanding access to millions across India — and still growing faster than the industry, proving that **scale, efficiency, and impact can go hand in hand.**

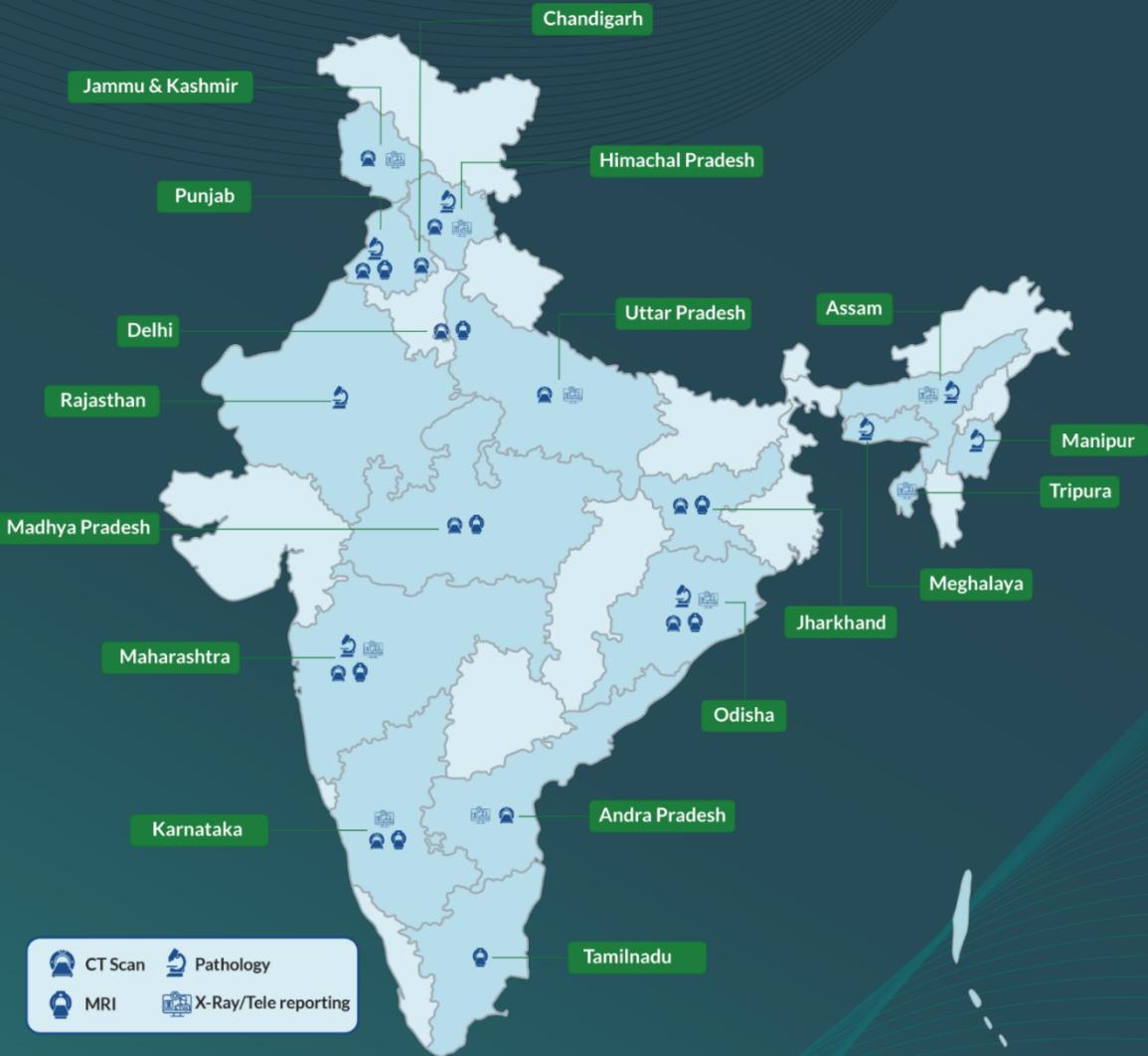
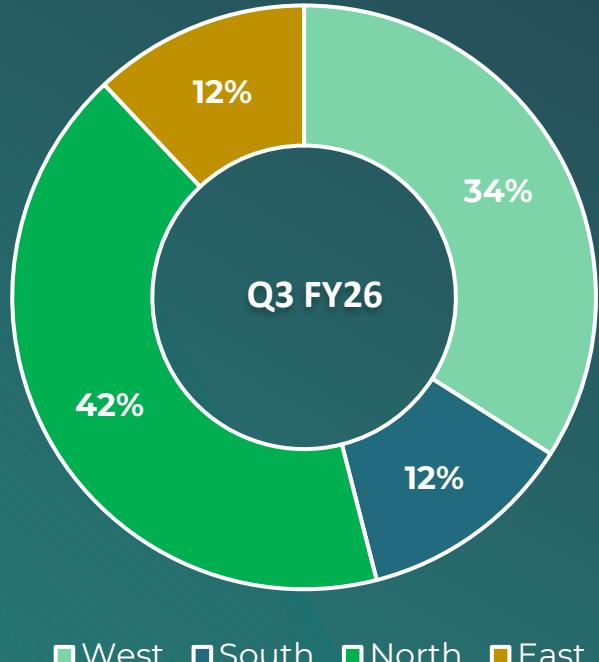
Note:

Amounts are in INR.

Above mentioned examples from our comprehensive test lists for illustration purpose only and referenced from publicly available information

# Presence - PAN India

## Well Diversified Regional Revenue Mix



India map for representation only, not to scale

# Financial Performance

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# Consolidated Financial Performance

Particulars	Q3 FY 26		Q3 FY 25		Q2 FY 26		9M FY 26		9M FY 25	
	Amount	%								
<b>Revenue from operations</b>	<b>1,812</b>		<b>1,745</b>		<b>2,060</b>		<b>5,802</b>		<b>5,311</b>	
Expenses										
Cost of Material Consumed	391	22%	399	23%	481	23%	1,347	23%	1,277	24%
Employee benefits expense	356	20%	348	20%	348	17%	1,053	18%	1,008	19%
Fees to hospitals and others	150	8%	136	8%	170	8%	474	8%	433	8%
Other expenses	440	24%	397	23%	459	22%	1,327	23%	1,177	22%
<b>Total Expenses</b>	<b>1,337</b>	<b>74%</b>	<b>1,280</b>	<b>73%</b>	<b>1,458</b>	<b>71%</b>	<b>4,201</b>	<b>72%</b>	<b>3,895</b>	<b>73%</b>
Share of Profit/ (loss) of Associate	(1)	0%	-	-	0.1	-	(1)	0%	-	-
<b>EBITDA Before CSR &amp; ESOP</b>	<b>474</b>	<b>26%</b>	<b>466</b>	<b>27%</b>	<b>602</b>	<b>29%</b>	<b>1,600</b>	<b>28%</b>	<b>1,416</b>	<b>27%</b>
CSR and ESOP	10	1%	15	1%	10	1%	31	1%	45	1%
<b>EBITDA</b>	<b>464</b>	<b>26%</b>	<b>451</b>	<b>26%</b>	<b>592</b>	<b>29%</b>	<b>1,569</b>	<b>27%</b>	<b>1,371</b>	<b>26%</b>
Less: Finance costs	78	4%	61	4%	82	4%	223	4%	178	3%
Less: Depreciation	227	13%	227	13%	236	11%	679	12%	664	13%
Add: Other income	38	2%	92	5%	42	2%	119	2%	211	4%
<b>PBT</b>	<b>197</b>	<b>11%</b>	<b>255</b>	<b>15%</b>	<b>316</b>	<b>15%</b>	<b>786</b>	<b>14%</b>	<b>741</b>	<b>14%</b>
Tax	44	2%	61	4%	77	4%	190	3%	172	3%
<b>PAT</b>	<b>152</b>	<b>8%</b>	<b>194</b>	<b>11%</b>	<b>239</b>	<b>12%</b>	<b>597</b>	<b>10%</b>	<b>569</b>	<b>11%</b>

In mn



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For further information please contact

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## Krsnaa Diagnostics

**Vivek Jain, Head- Investor Relations**

 [head.investor@krsnaa.in](mailto:head.investor@krsnaa.in)

 [Contact: +91 74107 00645](tel:+917410700645)

 <https://krsnaadiagnostics.com>