



KRM AYURVEDA LTD

(Formerly Known as KRM Ayurveda Private Limited)

22nd June, 2026

Scrip Code: KRMAYURVED

To
The Manager
National Stock Exchange of India Ltd.
Exchange Plaza, Bandra Kurla Complex,
Bandra East Mumbai- 400 051

Sub: Investor Presentation under Regulation 30 read with Para A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Ma'am,

In continuation of our earlier communication dated June 16, 2026, regarding the schedule of the Investor Meet with investors and analysts, please find enclosed the Investor Presentation of the Company for the same pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The enclosed presentation will be used during the meetings with investors and analysts scheduled on Tuesday, 23 June 2026 and Wednesday, 24 June 2026.

The Investor Presentation is also being made available on the Company's website at www.krmayurvedaindia.com

Kindly take the above information on record.

**For KRM Ayurveda Limited
(Formerly known as KRM Ayurveda Private Limited)**

Sanchit Hans
Digitally signed
by Sanchit Hans
Date: 2026.06.22
17:00:06 +05'30'

**Sanchit Hans
Whole-Time Director
DIN: 09228549**

Encl: a/a

**Regd. Off. : A-16, G.T. KARNAL ROAD, INDUSTRIAL AREA,
NORTH WEST DELHI-110033**

Website: www.krmayurveda.com

Email: hrhead@krmayurveda.com

account1@krmayurveda.com

Contact: +91-9667791365

CIN: L24239DL2019PLC354658



Healing With Nature,
Rooted In Science.



Investor Presentation 2026



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Company Overview



KRM Ayurveda Limited *An Ayurvedic Healing Company*

- Established in 2019, integrating authentic Ayurveda with modern practices, expanded across Hospitals & Clinics in multiple cities in India.
- Originated as a Kidney-specialty hospital; now offering into multi-specialty Ayurvedic healthcare with multiple treatment areas
- Offers tele-consultancy services to widen patient reach

7 Hospitals* | **8** Clinics | **5** Service Segments

246 Bed Capacity* | **69%** Bed Occupancy

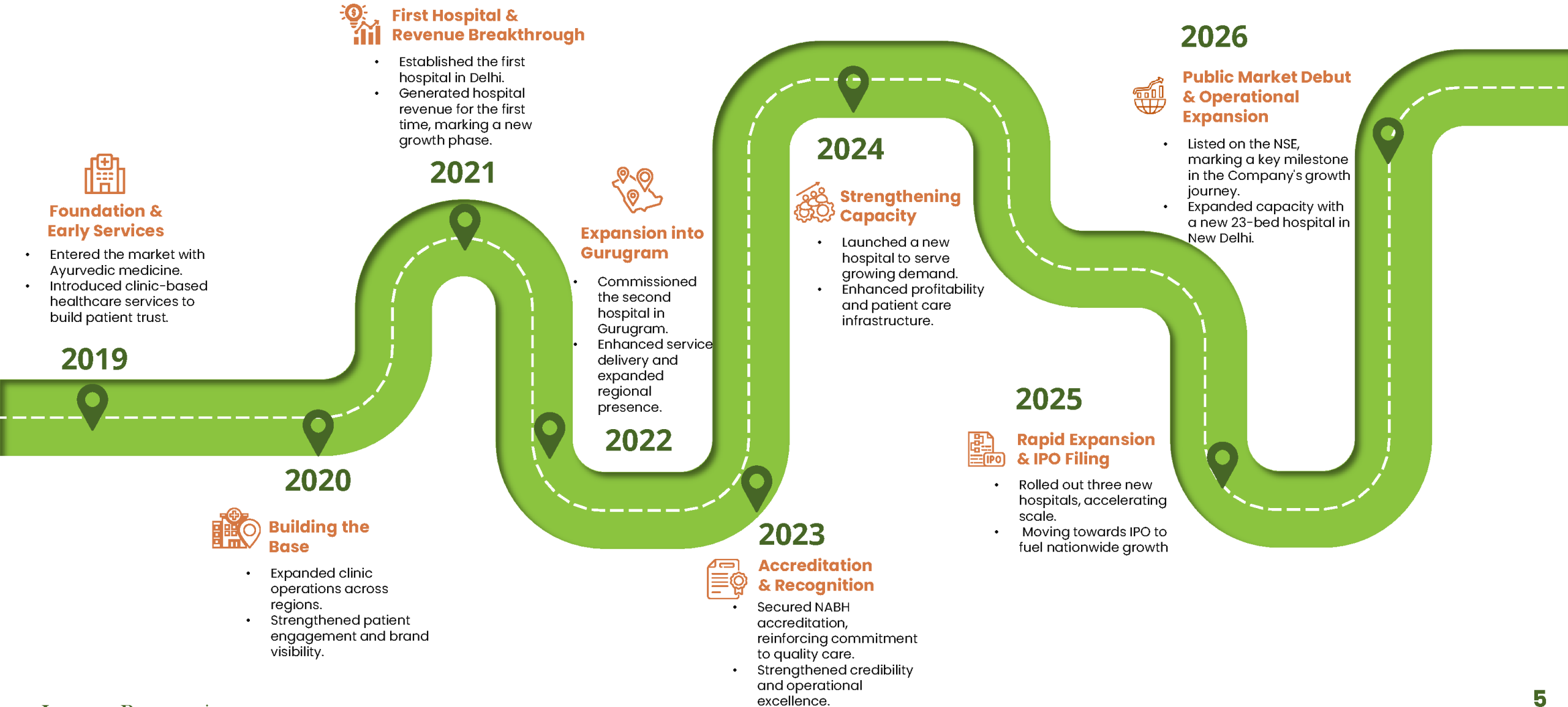
8 lakh YouTube subscribers | **430+** Employees

19.8% PAT Margin | **26%** ROCE



**Numbers are as on 18 June 2026*

From a Single Clinic to an Expanding Healthcare Platform



A Philosophy Built on Timeless Ayurvedic Wisdom

At KRM Ayurveda, we believe that true healthcare is not just about curing illness but about **restoring balance, harmony, and longevity** in life. Guided by the 5,000-year-old wisdom of Ayurveda, our philosophy is built on the principle that **prevention is as important as cure**.

For us, health is not a destination, but a continuous journey towards physical, mental, and spiritual well-being.



Visionaries Behind the Mission



Puneet Dhawan
Managing Director

Healthcare entrepreneur and industry professional with over 12 years of experience in renal and lifestyle disorder treatments. He has played a key role in establishing and expanding the Company's healthcare ecosystem, supported by an experienced medical team and a strong commitment to patient outcomes. His contributions to quality healthcare have been recognized with the Best Ayurveda Doctor in India award at the IFA Awards.



Tanya Dhawan
Non-Executive Director

Possesses expertise in health consultancy, wellness advisory, and strategic communication. Backed by a Master's degree in Mass Communication from Guru Gobind Singh Indraprastha University and a professional diploma in Dietetics, she has contributed to the development of wellness-focused initiatives and patient engagement strategies. Her multidisciplinary perspective supports the Company's focus on holistic healthcare, brand development, and sustainable growth.



Sanchit Hans
Whole-time director

Experienced in business administration and operational management, with a strong focus on process optimization and organizational effectiveness. Since becoming associated with the Company in 2021, he has contributed to the execution of strategic initiatives and the strengthening of operational capabilities. His hands-on approach and business acumen support the Company's growth and long-term value creation.



Business Overview



Business Model - An Integrated Healthcare Ecosystem

Physical Hospitals, Clinics & Online Telehealth

- IPD & OPD Care
- Panchakarma & Wellness
- Signature Therapies
- Integrative Wellness
- Supportive Healthcare

+

Products Manufacturing

- GMP certified production facility at Kundli, Haryana
- Classical & proprietary Ayurvedic formulations
- Diverse product forms: capsules, tablets, syrups, oil

+

D2C

- Digital & Direct Distribution
- YouTube for educational content
- Social media marketing via Google & Meta platforms
- Teleconsultation services with global reach

Asset Light

Asset Light to Medium

Asset Light

Higher Returns Generated



Geographical Presence - Hospitals & Clinics(1/4)



Hospitals

Delhi (1) 30 beds
Delhi (2) 23 beds*
Gurgaon 95 beds
Jaipur (1) 20 beds
Jaipur (2) 30 beds
Udaipur 30 beds
Lucknow 18 beds



Specialty Clinics

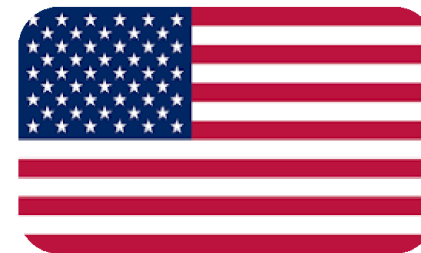
Bengaluru, Patna, Mumbai,
Lucknow, Noida, Delhi

Presence in India



7 States / 9 Cities

International Exports



*Numbers are as on 18-June-2026

Glimpse of the Healthcare Infrastructure



A High Occupancy Ratio - Hospitals & Clinics(2/4)

69% Bed Occupancy

~₹8,400 ARPOB

Tight viability check ahead of establishment opening to tailor services to the local community.



Demographics and Health Awareness:

Age Groups, The Target Audience And Price Points.
Most Common Health Issues.
Knowledge Familiarity With Ayurveda



Clinic Preference & Usage

Interest In Specific Therapies.
Preference For In-clinic Treatments Or Online Consultations.
Willingness To Pay



Competition & Location

Existing Ayurveda Clinics And Services.
Optimal Locations For The Clinic Based On Accessibility And Visibility
Preferred Routes For Marketing

40+ Physicians

Qualified Ayurvedic physicians with Bachelor of Ayurvedic Medicine and Surgery (BAMS) from accredited institutions recognized by statutory bodies like the Central Council of Indian Medicine (CCIM)



71+ Therapists

Certified Ayurvedic therapists who have undergone training and certification programs covering traditional therapies such as Panchakarma, Abhyanga, and other specialized Ayurvedic treatments.



Ayurvedic Services Offered- Hospitals & Clinics(4/4)



Clinical & Hospital Care

In-Patient & Out-Patient
Ayurvedic care
Specialized Kidney &
Lifestyle Disease Centres



Supportive Healthcare

Customized Herbal
Medicines Preventive &
Rejuvenation Programs



Integrative Wellness

Chakra Healing &
Energy Balancing
Yoga, Meditation &
Ayurvedic Lifestyle
Counseling



Panchakarma

Vamana | Virechana | Basti |
Nasya | Raktamokshana
Complete purification
& dosha balancing



Signature Therapies



AILMENTS & CONDITIONS ADDRESSED



Kidney & Urinary Care
Stones, CKD, UTI,
filtration support



Musculoskeletal Health
Arthritis, back pain, joint
stiffness, inflammation



Stress & Lifestyle Issues
Anxiety, insomnia, obesity,
metabolic diseases



Women's Health
PCOS, infertility,
hormonal imbalance



Liver & Digestive Disorders
Fatty liver, jaundice, IBS,
acidity, GERD



Skin & Immunity
Psoriasis, acne, allergies,
low immunity



A Diverse Product Range at a GMP Certified Production Unit

Specialized products address KIDNEY & LIVER HEALTH DIGESTIVE CARE SKIN WELLNESS STRESS & LIFESTYLE MANAGEMENT Backed by research, natural herbs, and traditional formulations

TOP SELLING PRODUCTS



**Karma
K-Relaczoil Oil**



**Karma K-Pure
Tablet**



**Karma Culiv
Tablet**



**Karma Margos
Tablets**



**Karma Nephro
Plus Ark**



**Karma Nephro
Win Ark**



**Karma T-Renal KFT
Tablet**



**Karma Ayurveda
U-Clear-D Tablet**

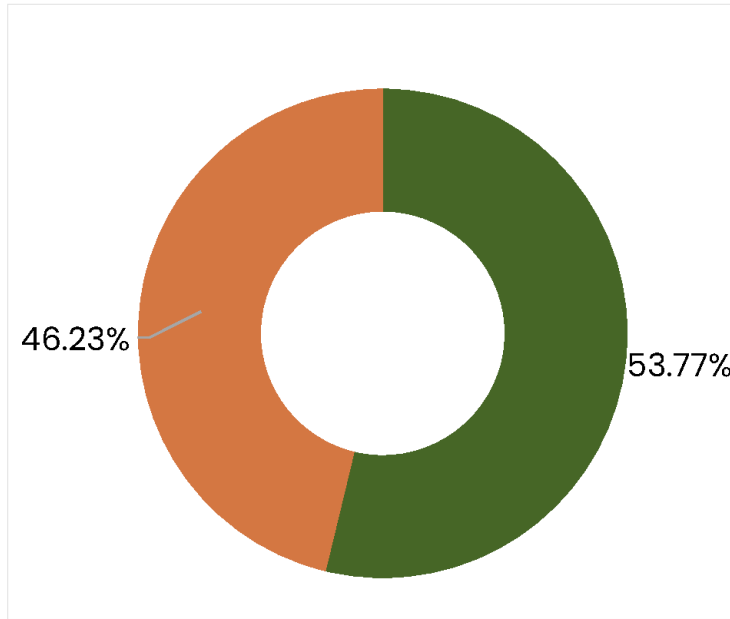


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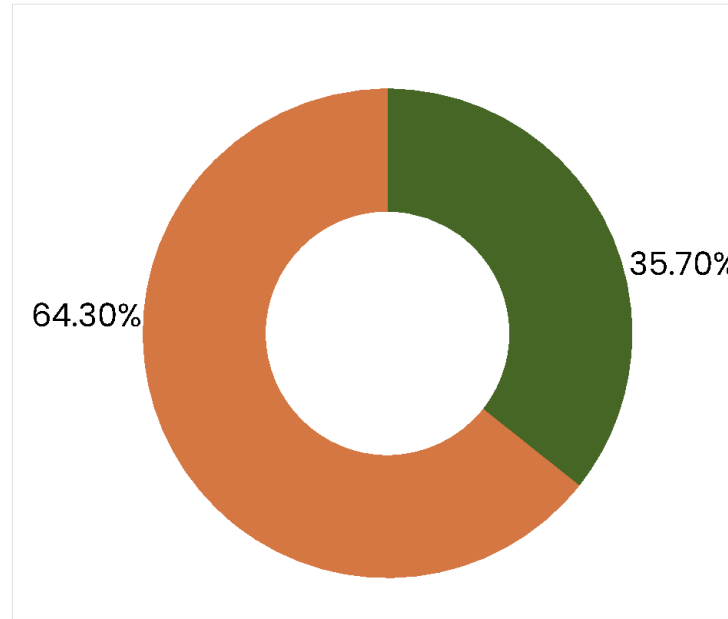


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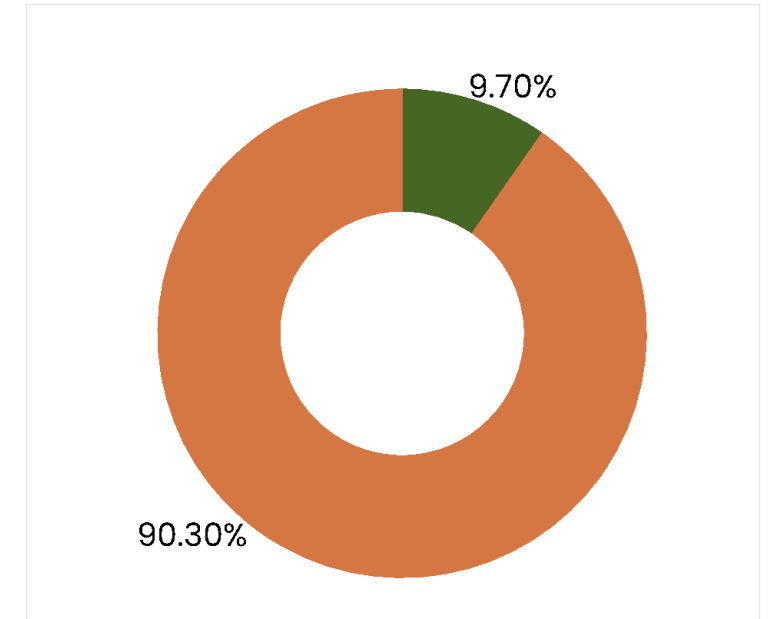
Revenue Bifurcation - Sale of Products & Services



FY26



FY25



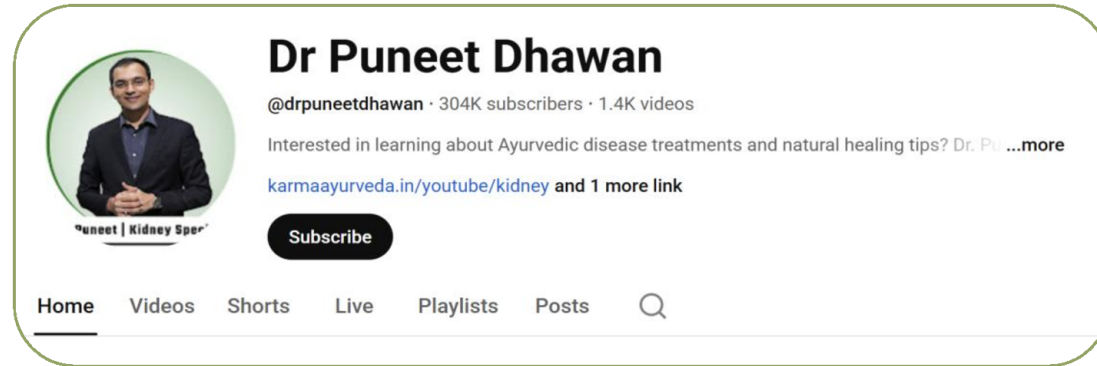
FY24

Sale of Products
 Sale of Services

Particulars	FY26	FY25	FY24
Sale of Products	4,701.02	4,923.30	6,063.62
Sale of Services	5,468.05	2,731.97	651.95
TOTAL	10,169.07	7,655.27	6,715.57

Content Leadership, Strengthening Brand Equity & Patient Engagement

8 Lakh+ Followers on YouTube across 3 channels



Dr Puneet Dhawan
@drpuneetdhawan · 304K subscribers · 1.4K videos
Interested in learning about Ayurvedic disease treatments and natural healing tips? Dr. Pu...more
karmaayurveda.in/youtube/kidney and 1 more link
Subscribe

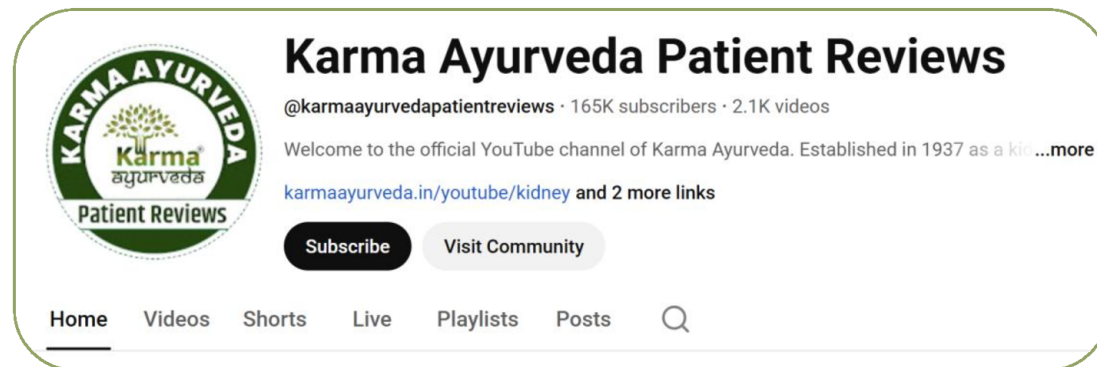
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Karma Ayurveda
34K followers · 179 following
Posts About Reels Photos Following
Intro Karma Ayurveda 30 January at 18:17

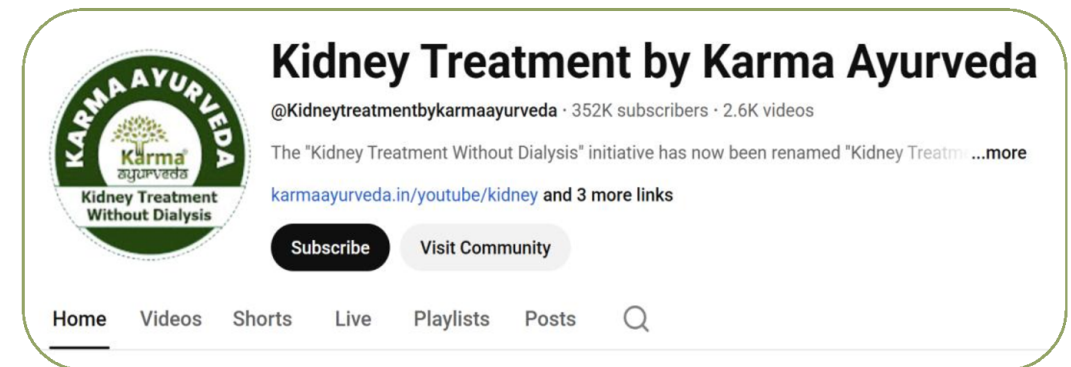
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Karma Ayurveda Patient Reviews
@karmaayurvedapatientreviews · 165K subscribers · 2.1K videos
Welcome to the official YouTube channel of Karma Ayurveda. Established in 1937 as a kid...more
karmaayurveda.in/youtube/kidney and 2 more links
Subscribe Visit Community

Home Videos Shorts Live Playlists Posts

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Kidney Treatment by Karma Ayurveda
@Kidneytreatmentbykarmaayurveda · 352K subscribers · 2.6K videos
The "Kidney Treatment Without Dialysis" initiative has now been renamed "Kidney Treatm...more
karmaayurveda.in/youtube/kidney and 3 more links
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Mr. Prince Kumar

I had taken several treatments for my acute kidney failure but the conditions always reemerged in one form or the other. After getting disappointed at every place, I opted to change the therapy. Through the Internet, I got to know about Karma Ayurveda. Several people like me had queries if it was a scam or fraud but there were numerous positive reviews too. When I went there, I got in touch with a kidney specialist, Dr. Puneet Dhawan and got treated under his supervision. My entire perspective had changed about what negative reviews I had read. It was a positive experience and I am doing much better now.



Mrs. Anju Kumari

My mother was struggling with polycystic kidney disease and had tried everything but no effective results were visible. I started finding alternatives for her and was recommended Karma Ayurveda by one of the knowns. Several kidney patients had got treatment from here in which some got treated while some had several complaints as visible on Google. Some were of the opinion that it's fraud but it's all wrong. My mother got ayurvedic treatment here 1 year ago and now she is completely fine.



Mr. Garg

The treatment at Karma Ayurveda is not fake or fraud. I read and saw several negative reviews of kidney patients but once I took the treatment here, all of my queries were resolved. I had nephrotic syndrome and my glomerular filtration rate was compromised. To deal with it, I went with their herbal treatments, took the medicines on time, and followed every guideline that was told by the doctors to follow. I am very happy with the treatment and my symptoms have reduced to a great extent.



Mr. Vikas

My name is Vikas and I took my kidney treatment from Karma Ayurveda. I was guided under the supervision of Doctor Puneet Dhawan. I was experiencing some extreme symptoms and complications of kidney disease. I found about Karma Ayurveda from YouTube and earlier I was into allopathic medicines only but they were not giving me the long lasting relief that I wanted. Then my friend suggested consulting Doctor Puneet Dhawan and I was actually confused in starting to think if it is fake or fraud. But anyways I came here and the results of treatment were positive.



Mrs. Shashwati

It is really unpleasant to have your entire blood purified with a surgical procedure twice or three times a week. Because my creatinine level was not returning to normal, my allopathic doctor recommended Dialysis to save my life. My kidneys were not functioning properly, according to the doctor, and I was experiencing other issues such as weakness, edema, and difficulty walking. Then I decided to try Karma Ayurveda for this chronic condition and saw Dr. Dhawan. Initially, I was confused looking at the complaints and negative reviews. Only after 28 days of medicine did I feel better and the difficulties began to fade.



Mr. Dilip Kumar

I went to Karma Ayurveda about 2 months ago for my kidney ailment, which is elevated creatinine. Swelling, dizziness, nausea, vomiting, and loss of appetite prompted me to have a thorough body check-up. That's when I discovered my kidneys weren't operating properly. I have always believed in Ayurveda and so thought of approaching Doctor Puneet Dhawan. Many friends thought it is scam, fraud, and there are lot of complaints but I came as it was my last rescue. Instead of allopathic drugs, he uses ayurveda herbs to boost kidney function. His Ayurvedic treatment demonstrates that chronic renal disease does not always necessitate dialysis or transplantation to remain healthy.



Brand Leverage, Fueling Direct to Consumer Sales



Speaker at TEDx Panoroad 2024

Dr. Puneet Dhawan was invited as a speaker at the renowned TEDx Panoroad at Biyani Group of colleges, Jaipur, Rajasthan. Their talk on "Human contribution to global climate change" garnered significant attention."



Conference on "Sustainable Healthcare Solutions" 2025

Attended by delegates including AYUSH practitioners, AYUSH officials from the Ministry and councils, Vaidya's and Industry experts



Ayush Young Entrepreneur Award 2024

Felicitated as Young AYUSH Entrepreneur.

Recognized for Quality and Excellence



Received approval
from Ayush Ministry
to manufacture
Ayurvedic Medicines



Received NABH
Accreditations for
Delhi & Gurgaon
Hospital



Received CGHS
Empanelment



Received ECHS
Empanelment



The Future Strategy



What Next? A Holistic Transformation Into A Global Organization



5. Product Portfolio Expansion

Expansion of proprietary Ayurvedic formulations and introduction of wellness product lines as well as strengthen its market reach through a wider distribution network and strategic brand partnerships.



4. Training Courses for Therapists

Accredited by Rashtriya Ayurveda Vidyapeeth (RAV) to conduct certified Ayurveda training programs, including Panchkarma Technician Course, Prakriti Course, Leech Therapy Course, and Basti Therapy Course. First batch successfully completed in FY 2024-25.



3. Medical Tourism

Developing specialized wellness packages for international patients seeking authentic Ayurveda treatments



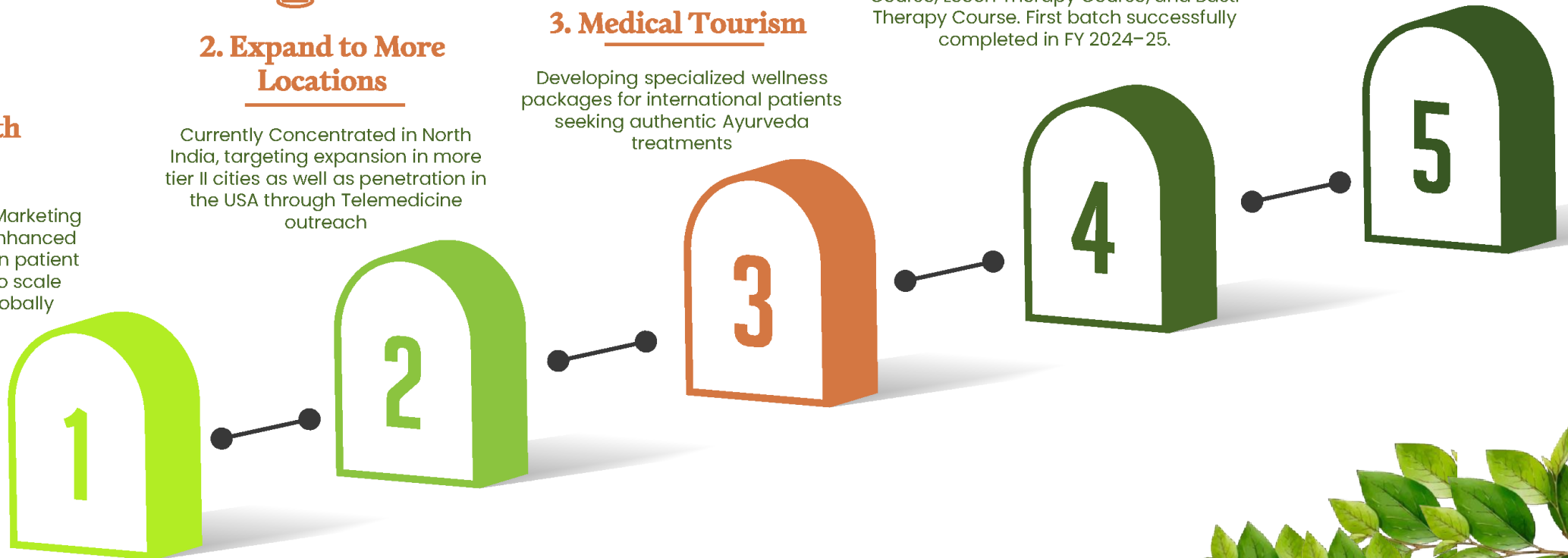
2. Expand to More Locations

Currently Concentrated in North India, targeting expansion in more tier II cities as well as penetration in the USA through Telemedicine outreach



1. Digital Health Expansion

500 seated Telemedicine Marketing Team equipped with an enhanced platform with and AI-driven patient management systems to scale consultation services globally

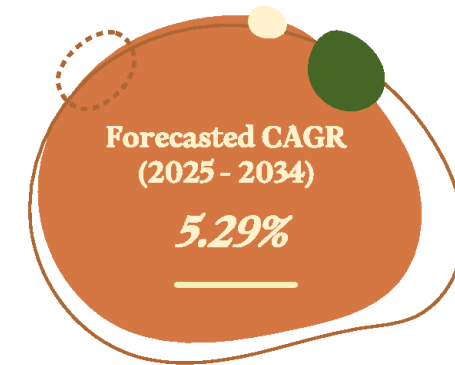




Industry Overview



India's Private Healthcare Sector Backed by Powerful Demand and Policy Tailwinds



Key Growth Drivers

Strong Demand

- India has only ~1.3 hospital beds per 1,000 people, highlighting significant healthcare infrastructure demand.
- Nurse density remains low at ~1.9 per 1,000 population, creating a need for workforce expansion.
- India will require an additional 6.5 lakh nurses and 1.6 lakh doctors by 2030 to meet rising healthcare demand.

Health-Tech Sector

- Health-tech market projected to reach US\$ 50 billion by 2033, driven by AI and automation enabled advancements in claims processing and healthcare operations.
- Digital health market expected to grow from US\$ 8.79 billion in 2024 to US\$ 47.8 billion by 2033, reflecting strong long-term growth.
- Medical devices market is projected to reach US\$ 50 billion by FY31, supported by innovation, rising healthcare demand, and favorable policy initiatives.

Medical Tourism

- Medical tourism market projected to grow from US\$ 7.69 billion in 2024 to US\$ 14.31 billion by FY29.
- 6.98 million foreign tourist arrivals were recorded between January and October 2025, reflecting sustained growth in inbound travel.
- Government initiatives continue to support India's positioning as a leading global medical tourism destination.

Favourable Pharma Landscape

- A global leader in pharmaceutical manufacturing, supported by strong production capabilities and a vast export footprint.
- Pharmaceutical exports stood at US\$ 30.38 billion in FY25 and are projected to reach US\$ 350 billion by FY47.
- The India-UK Free Trade Agreement is expected to accelerate export growth, with zero tariffs on nearly 99% of shipments to the UK.

From Ancient Wisdom to a US\$ 200 Billion Opportunity

India Is Home To The World's Oldest And Most Trusted Ayush (Ayurveda, Yoga & Naturopathy, Unani, Siddha, And Homeopathy) Traditions



AYUSH Gaining Global Momentum



AYUSH sector recorded a 15x growth over the decade from 2015 to 2025, reflecting strong industry momentum.



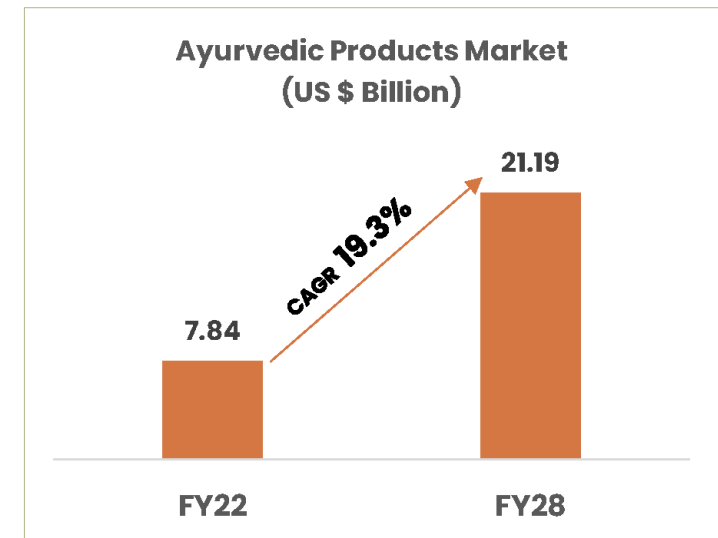
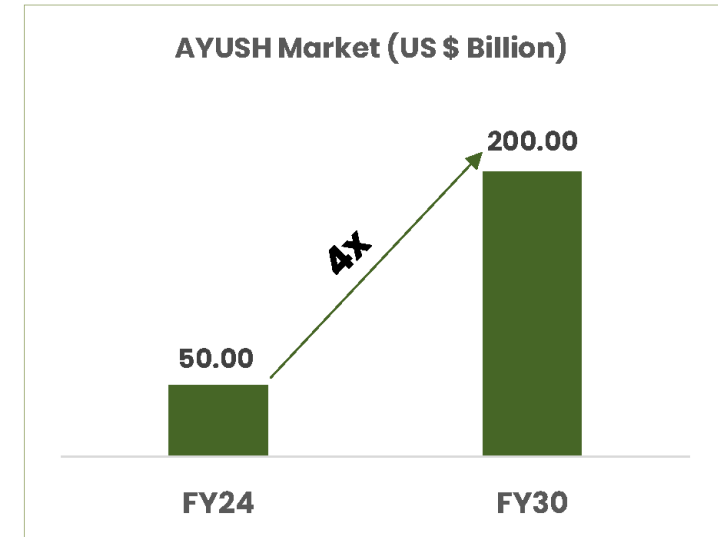
AYUSH & herbal product exports reached US\$ 580.7 million during Apr 25–Feb 26, reflecting growing global demand for traditional healthcare products.



Diverse Ayurveda, Yoga, and holistic wellness offerings, supported by initiatives such as the Ayush Visa, are strengthening India's position as a leading global wellness tourism destination.



Growing consumer preference for holistic and natural healthcare solutions is driving AYUSH market growth.



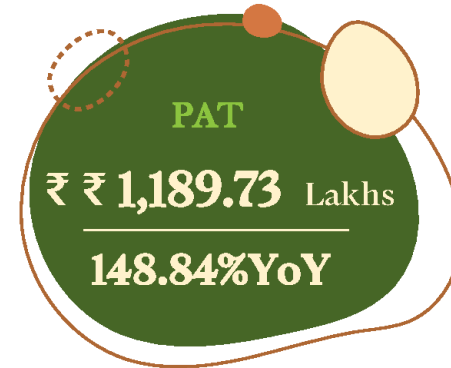
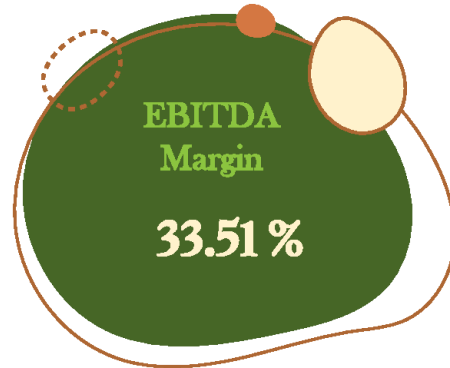
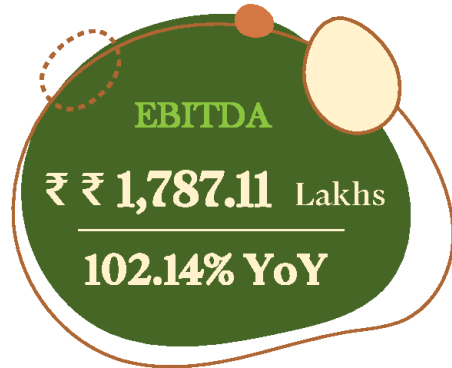


Financial Highlights

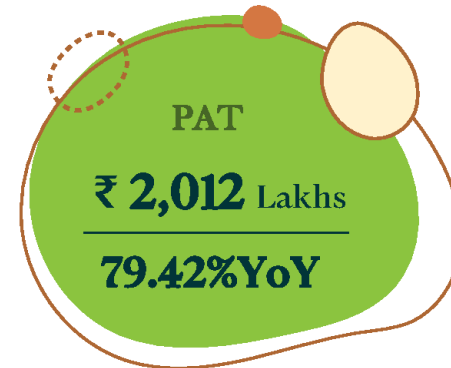
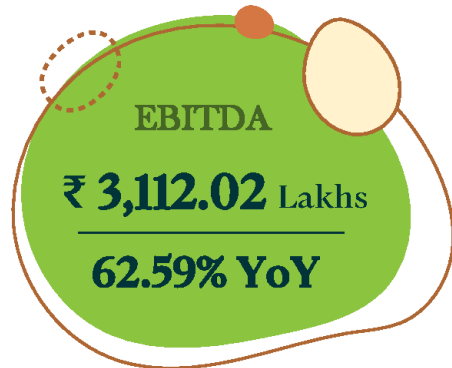


H2 FY26 & FY26 Result Highlights

H2 FY26



FY26



Management Commentary

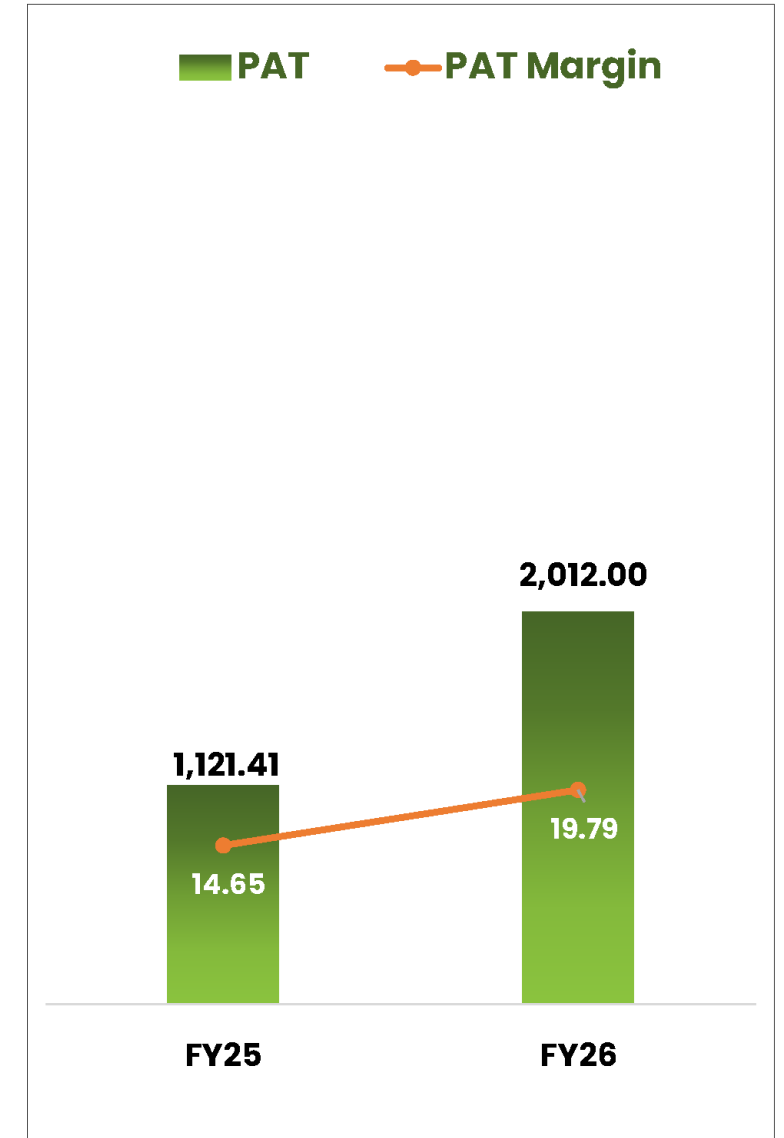
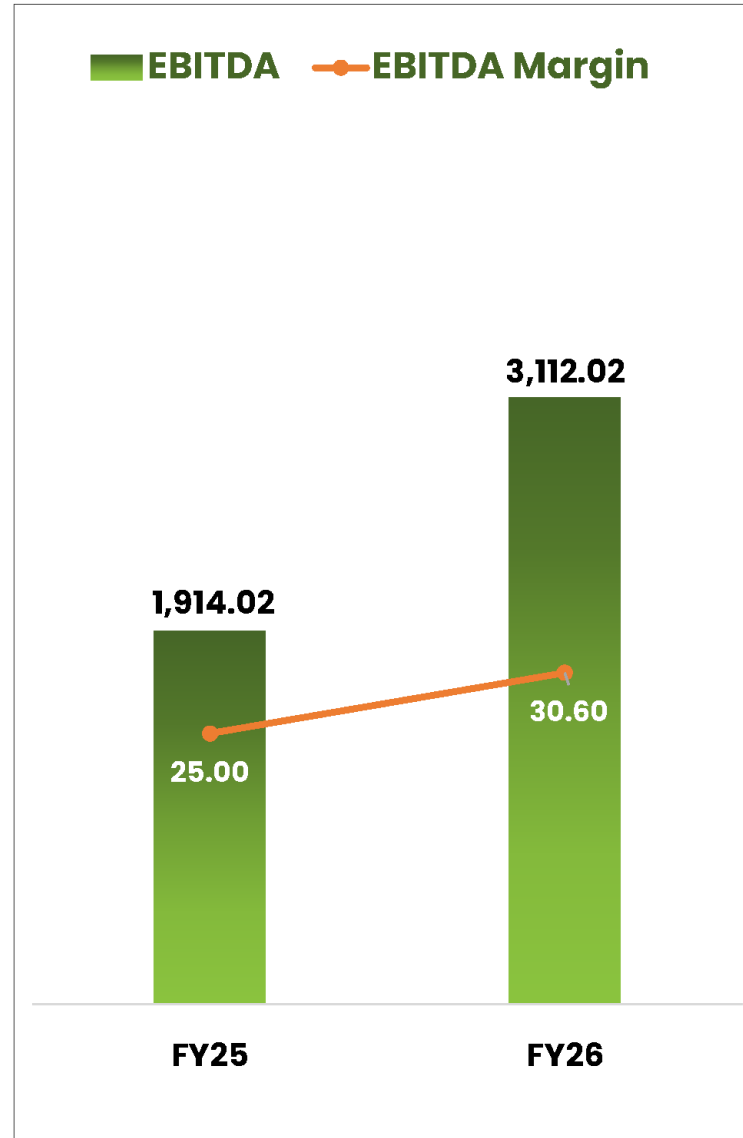
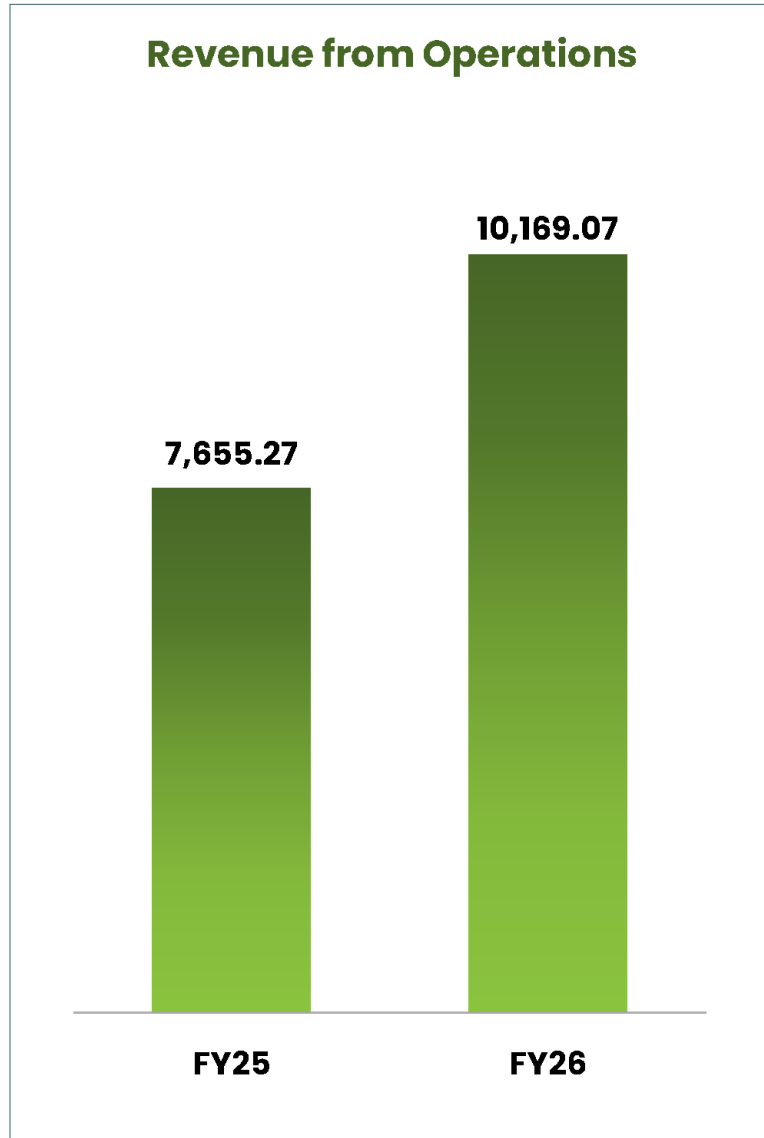


Dr. Puneet Dhawan
Managing Director &
Promoter

Speaking on the Company's Financial and Strategic Performance, Dr. Puneet Dhawan, Managing Director & Promoter, said: "Our FY26 performance marks a transformational year for KRM Ayurveda as we crossed the ₹100 Crore Revenue from operations milestone in FY26, while H2 FY26 EBITDA surged ~102% YoY and PAT grew ~149% YoY, reflecting the strength of our integrated healthcare model and disciplined execution. Our strategic focus on expanding hospitals, specialty care, and digital health is driving stronger margins, improving revenue quality, and deepening consumer trust. Backed by a strengthened post-IPO balance sheet, we are well-positioned to accelerate growth across India and global markets through digital healthcare, medical tourism, and innovation-led Ayurveda solutions."



Financial Highlights



All Amount In ₹ Lakhs & Margins In %

Profit & Loss Statement

In lakhs (₹)

Particulars	FY26	FY25
Revenues from Operations	10,169.07	7,655.27
Other Income	62.33	39.70
Total Income	10,231.40	7,694.97
Cost of Material	1,462.48	950.05
Employee costs	2,107.61	1,908.26
Finance Costs	325.08	289.85
Depreciation	114.37	104.39
Other expenses	3,549.29	2,922.64
Total Expenditure	7,558.83	6,175.19
PBT	2,672.57	1,519.78
Tax	660.57	398.37
PAT	2,012.00	1,121.41

Balance Sheet

Equities & Liabilities	FY26	FY25
Equity	2,126.08	15.00
Reserve & Surplus	2,901.53	2,374.53
Share Premium Account	6,443.12	-
Net Worth	11,470.73	2,389.53
Non-Current Liabilities		
Long Term Borrowings	0.00	1,862.81
Deferred Tax	0.00	8.75
Long Term provisions	75.59	68.27
Total Non Current Liabilities	75.59	1,939.83
Current Liabilities		
Short Term Borrowings	-	1,257.20
Trade Payables	319.17	533.06
Other Current Liabilities	279.84	392.65
Short Term Provisions	82.27	166.29
Total Current Liabilities	681.28	2,349.20
Total Equities & Liabilities	12,227.60	6,678.56

Assets	FY26	FY25
Non Current Assets		
Property, Plant & Equipment	2,632.33	2,655.44
Long term Loans and Advances	131.52	109.33
Deferred Tax Assets	18.03	-
Non Current Investments	29.00	28.00
Total Non Current Assets	2,810.88	2,792.77
Current Assets		
Current Investments	3,801.40	852.00
Inventories	902.85	769.64
Trade Recivebales	2,272.72	1,212.83
Cash & cash Equivalentents	946.88	204.05
Short term Loans and advances	41.92	25.89
Other Current Assets	1,450.96	821.38
Total Current Assets	9,416.73	3,885.79
Total Assets	12,227.60	6,678.56

Cash Flow Statement

In lakhs (₹)

Particulars	FY26	FY25
Cash from Operation	112	349
Cash from Investments	(3,050)	(786)
Cash from Financing	3,681	590
Net Cash Flow	743	154

Current Ratio

13.82

1.65

FY25

FY26

Debt to Equity

1.31

0.00

FY25

FY26

Investment Rationale

Benefit from the Rapid Growth of the Industry

Favorable consumer trends, expanding wellness adoption, and increasing global recognition of AYUSH continue to drive industry growth.



Backward Integrated Manufacturing Capabilities

GMP-certified manufacturing facility and proprietary formulations support quality control, product innovation,

Integrated Healthcare Ecosystem

A diversified platform spanning hospitals, clinics, teleconsultation, product manufacturing, and D2C distribution, enabling multiple growth avenues.



High Occupancy Supporting Revenue Visibility

Strong bed occupancy levels demonstrate demand for services and support efficient utilization of healthcare assets.

Demonstrated Financial Growth Track Record

Consistent growth in revenue, EBITDA, and profitability reflects strong execution capabilities and business scalability.



Multiple Long-Term Growth Drivers

Expansion into new geographies, digital health, medical tourism, therapist training programs, and product portfolio enhancement provide a clear roadmap for future growth

Healthy Margins and Strong Return Ratios

Robust profitability metrics highlight the Company's ability to generate sustainable earnings and efficient capital utilization.



Strong Digital Presence and Patient Engagement

Strong digital presence and teleconsultation capabilities enhance brand visibility, patient acquisition, and reach across domestic and international markets.



Strategically Located Healthcare Network

Established network of hospitals and clinics supported by healthy occupancy levels, providing a strong foundation for future capacity expansion.

THANK YOU



KRM AYURVEDA LIMITED

Registered Office: A-16 G T Karnal road Industrial Area,
North West, Delhi, India-110033.

Phone: +91 92891 01700

Email: compliance@krmayurveda.com

Website: www.krmayurvedaindia.com



AKMIL STRATEGIC ADVISORS PRIVATE LIMITED

Address: Office No. 1011, 10th Floor, Opal Square, Road No. 16,
Wagle Estate, Thane (w)-400 604, Maharashtra, India

Phone: +91 98209 41925

Email: info@akmiladvisors.com

Website: www.akmiladvisors.com