INVESTOR UPDATE

FOR

QUARTER ENDED 30th JUNE 2010

(NSE: KPIT, BSE: 532400) **(Apr - June 2010)**

KEY HIGHLIGHTS

- **Revenue Growth of 28% Y-o-Y in USD terms**
- **On a Q-o-Q basis, revenue growth of 5.56% in USD terms, 7% growth in constant currency.**
- **In INR terms revenue grew by 19% Y-o-Y and 4.58% Q-o-Q**
- **PAT for the quarter stood at Rs. 193.64 Mn., a Q-o-Q decline of 6.84%.**
- **Strong Revenue traction during the quarter**
- **Signed 3 multiyear agreements with strategic customers (2 existing and 1 new), in the engineering services, Enterprise Software Support (ESS) and Oracle Implementation space, 2 of them from US and 1 from Europe. The combined value of these deals is in excess of USD 40 Mn.**
- **3 new customers were added during the quarter.**

FINANCIAL HIGHLIGHTS FOR THE QUARTER ENDED 30TH JUNE 2010

As part of our organizational restructuring, we have created Strategic Business Units (SBUs) based on our offerings. The SBUs will own practice based organizations with an objective to build best-in-class practices. From this quarter onwards, we will report the revenue break-up for different SBUs. We have organized our operations into four different SBUs:

1. Automotive Engineering (A&E) SBU
2. Integrated Enterprise Solutions (IES) SBU
3. SAP SBU
4. Semiconductor Solutions (Hardware) Group (SSG) SBU

These SBUs will service the focus industry verticals for us viz.

1. Industrials
2. Automotive and Transportation
3. Hi-Tech and Semiconductor
4. Energy and Utilities
5. Defense and Government

- ***Revenues:***
  - Revenues for the quarter stood at USD 45.04 Mn. registering a 28% Y-o-Y growth and 5.56% Q-o-Q growth. In Rupee terms, revenues were Rs. 2,061.25 Mn., a Q-o-Q growth of 4.58%.
  - We had stated in our previous communications about our top growth drivers for FY11 being Automotive Vertical, SAP horizontal and emerging markets from the geography point of view. Our growth in the first quarter is largely contributed by these 3 main drivers. Automotive Engineering business has been witnessing volume pick-up and the uptrend continued during the quarter, as revenues from Auto Engineering SBU grew by 4.80% during the quarter. Semiconductor applications and embedded software work are showing bigger signs of revival. Demand has increased for these work areas and there is also an increase in the client interactions and their visits. Semiconductor SBU has grown by 20% over last quarter, while SAP SBU has grown by 9.6%. IES SBU has shown growth of 1.68% compared to the last quarter. APAC & other emerging geographies have grown by 26.6% during the quarter, while US grew 2.23% Q-o-Q. European business has increased by 1.5% during the quarter.
  - Our largest client, Cummins' revenue share for the quarter was 24.39%, a Q-o-Q growth of 2.56%.
  - Global markets have begun showing signs of vibrancy. US, India, China, Korea and Japan are leading growth. The anxiety continues in Europe, but comparatively Germany and France are showing signs of increased spend. Among the emerging markets, India and China are at the

forefront of growth, with India leading on all the sectors especially witnessing healthy traction in Defense.

- With good project wins across all SBUs during this quarter, and also strengthening of the pipeline, we believe the fiscal year 2010-11 has started on a healthy note.

- ***Profitability:***
  - Our Net profit for the quarter decreased by 6.84% Q-o-Q to Rs.193.64 Mn. PAT Margin for the year stood at 9.39% against 10.55% in the last quarter.
  - EBITDA for the quarter was Rs. 339.29 Mn. a Q-o-Q decline of 12.17%, while EBITDA margin stood at 16.46%, de-growth of 314 bps. Software development expenses increased by 16.61% Q-o-Q.
  - The major reasons for the increase in direct costs are salary hikes (Rs. 60 Mn.) and lateral and fresher hiring (Rs. 80 Mn.) Even though our direct costs went up by Rs. 180 Mn., the fall in gross profit was restricted to Rs. 96 Mn. as we were able to absorb the increased costs with a healthy growth in revenue. During the quarter we added 426 people on a net basis.
  - As said in our earlier communications, we will stress on fresher hiring during the year and more so in Q1 and Q2. This will enable us to efficiently manage our salary increase impact especially during the second half of the year and also proactively address the supply side limitations. Hence though the impact on the direct costs of Q1 is high due to headcount addition, we see this more as an investment for the ensuing quarters. During the Qtr we added 250 trainees.
  - Utilization has been adversely impacted due to hiring of more number of freshers but as stated earlier this is only a temporary phenomenon. As and when the freshers are ready to be engaged in projects, we will see an increase in the utilization levels.
  - Our productivity and profitability improvement measures which include more FPP based revenues, improved reuse of production assets from the repository, reduced rework efforts, increased zero defect deliveries to the customer, increased usage of automation tools, and increased customer satisfaction rating among others continue to be one of the focus areas.
  - Other Income (loss) for the quarter stood at Rs. 30.01 Mn. as compared to Rs. 57.04 Mn. last quarter. The reduction was due to rupee appreciation as compared to last quarter.
  - The realized Rate for the Quarter was Rs. 45.77 to a dollar as against Rs.46.19/$ in Q4 FY2010, a decline of 0.92%.

- ***Balance Sheet details (Rs. Mn.):***
  - The Cash Balance as at June 30, 2010 stood at Rs. 1,693.27 Mn. as compared to Rs. 1,799.27 Mn. as on March 31, 2010. During the quarter a payment of Rs. 50 Mn. was made towards annual software AMCs. Capital expenditure for the qtr stood at Rs. 25 Mn. and Debt repayment was Rs.11 Mn.

- As on June 30, 2010 our total debt was Rs. 1096.54 Mn. (Rs. 1107.74 Mn. as of March 31, 2010) comprising of Rs. 503.82 Mn. of Term Loan and Rs. 592.72 Mn. of Working Capital Loan.
- Forex Hedging instruments with maturity of more than 3 months and considered effective hedges in accounting terms are provided for as adjustment to the Reserves and Surplus in the Balance Sheet. As on June 30, 2010 these Hedging Reserves were Rs. 318 Mn. as compared to Rs. 227 Mn. as of Q4FY10 end.

Balance Sheet Summary: As at (Rs. Mn.)	June 30, 2010	Mar 31, 2010
Shareholders' Equity	3,992.58	3,871.01
Total Debt	1,096.54	1,107.74
Minority Interest & Deferred Tax Liability	53.76	51.15
Total	**5,142.88**	**5,029.90**
Fixed Assets	1,485.42	1,521.57
Investments	755.74*	746.98*
Goodwill on Consolidation	974.20	949.97
Total Current Assets	3,335.97	3,116.99
Cash Balance	937.53	1,052.29
Receivables	1,662.51	1,387.68
Loans & Advances	735.93	677.03
Current Liabilities	1,408.46	1,305.62
Total Net Assets	**5,142.88**	**5,029.90**

** Investments include investment of surplus cash in Liquid Funds.*

STRATEGIC DEVELOPMENT

During this quarter, we made a Technology Announcement about the launch of "REVOLO"- innovative, intelligent, plug-in, parallel hybrid technology solution for automobiles. We have entered into a 50:50 joint venture with Bharat Forge Ltd. to manufacture and market this hybrid solution that will enable both existing and new vehicles to significantly increase fuel efficiency and engine performance while drastically reducing the greenhouse gas (GHG) emissions.

The Automotive Research Association of India (ARAI), has tested this new hybrid solution and confirmed fuel efficiency gains of more than 40%. Under city driving conditions the increase in efficiency has been above 60% and reduction in Greenhouse Gas Emissions (GHG) has been more than 30%.

As a parallel hybrid, this solution will enable the motor and engine to work simultaneously. Unlike an electric vehicle, the vehicle will operate as a conventional fuel vehicle even if the batteries are completely drained. As a plug-in, the vehicle can be charged through a standard external electricity source such as a domestic power outlet.

The technology for this solution has been designed and engineered by KPIT Cummins, which it will license to the JV. The solution would be manufactured through the JV, where Bharat Forge will provide its manufacturing, assembly and integration expertise to this platform. The initial target market for this solution would be fleet & individual vehicle owners and auto OEMs, through a network of certified and authorized dealerships.

The rapidly growing concerns over the carbon emissions and the highly volatile oil prices have forced the car makers to look beyond the conventional vehicles and invest huge amounts in the development of advanced and better alternative fuel vehicles. Hybrids have emerged as the most viable option. Hybrid vehicles offers advantages over the conventional vehicles in terms of fuel efficiency, low cost per mile and environmental benefits and that will drive the future for these cars.

Currently this market has very limited presence, however the size has been growing and the car makers present in this space are also accelerating their development strategies. Other large players are also looking forward to enter this market soon. World-wide, US has been leading this market followed by Japan and Europe. As per a recent study by International Energy Agency (IEA), transportation will account for more than 62% of global oil consumption by 2020 and the growing emerging countries like China and India are the major forces behind driving this increase in the oil consumption. Therefore it becomes more important for these economies to consider the development of new automotive technologies.

The global hybrid vehicle market is quickly changing from niche to mainstream, with global hybrid-vehicle sales projected to reach 910,000 units in 2010, a Y-o-Y increase of 25%. In 2015, hybrid vehicles are expected to come in at 2.3 Mn. units, and to comprise 4% of global light-vehicle sales.

In the second half of 2010, several manufacturers are planning to launch new battery-electric models across the globe, such as the Nissan Leaf and Ford Transit Connect, as well as plug-in electric models, such as the Chevrolet Volt. The launch of these models is expected to double sales of electric-powered vehicles to 24,000 units worldwide in 2010. In 2015, sales of electric vehicles are expected to total 500,000 units globally.

But the challenge is not only to develop alternative propulsion technology for application in the next generation of automobiles, but to help in improving the fuel efficiency of cars which are currently running on the road. That has been an area where we have focused and thus developed our plug in parallel hybrid solution. Electric vehicles and plug in hybrid electric vehicles provides the key opportunities for development of a sustainable transportation sector. The penetration and development

of green vehicles depends on the regional or national economic growth, fuel resources and government taxation/subsidy policy. Once these vehicles are able to create the demand potential, they will help not only in reducing emissions but they will improve the overall efficiency of the car.

We are concentrating our efforts for the commercial production of Revolo to start by the end of this year. We expect the revenues of the JV to be in the range of Rs. 3 Bn. to Rs. 5 Bn. in its second year of operation.

THOUGHT LEADERSHIP PROGRAM

- KPIT Cummins was present at the **Technology Services World 2010,** where it showcased Next Generation Tech- support services. We spoke on ideas, approaches and strategies to manage customer service operations more effectively in terms of cost and user satisfaction in the area of ISV support.
- We were present at the **SAPPHIRE® NOW event** held in Florida, USA. There were two speaking slots, where members of the SAP team shared their views on "Application Lifecycle Management – Achieving Optimum Operational Efficiency" and "Integrating Legacy ERP Platforms into SAP Software at CenturyLink". The event provided a good platform to connect with SAP customers, partners, team members, and industry experts.
- KPIT participated through a booth demonstration at the **2nd AUTOSAR open conference** held recently in Tokyo.
- Our R&D team set a new record when four papers got accepted in a single day at the IEEE sponsored **"The 2nd International Conference on Software Technology and Engineering (ICSTE 2010)"** to be held in USA. These papers are in the multicore technology specifically on serial to parallel conversion related issues.
- We were part of a panel discussion in the **i2 ISA Interactive Meet**, organized by ISA (Indian Semiconductor Association) where the topic for discussion was "Creating the Indian Automotive Ecosystem-from Design to Product".
- We represented at the **6th CII India Innovation Summit**, and we spoke on "The New Models of Innovation: Power of Networks, Open Source, Collaborative Competition".
- Our CREST team was invited at the **National Conference on Pervasive Computing (NCPC-2010)**. The theme of this conference was "On and Off Chip Seamless Computing" and our team has chaired two sessions for the conference.

PARTNERSHIP

- KPIT Cummins is now a certified Oracle Accelerate Partner for Industrial Manufacturing sector. Our capability and Accelerate offerings for Industrial Manufacturing are published on "midsize.oracle.com".

- A MoU was signed between KPIT Cummins and the Lila Poonawalla Foundation as part of our Community Contribution program, to assist financially deserving and academically outstanding girls for their undergraduate program in engineering by way of scholarships.

R&D INITIATIVES

We have filed for 3 additional patents during May and July. These patents are in the areas of Hybrid and Electric vehicles and multi-core processor programming. With these new patents, our total patents filed till date are 27.

CUSTOMERS AND MARKETS

- 3 New customers were added during the quarter with one in Europe and the other two in APAC & India markets–Total number of active customers 144.
- We have signed 3 major multiyear contracts during the Qtr. The total cumulative value of these contracts is in excess of USD 40 Mn. 2 of these contracts were signed with existing customers in the US geography and 1 was signed with a new customer in Europe Geography.
- The above contracts are in the areas of Engineering Services, Enterprise Software Support and Oracle Implementation.

Automotive & Transportation

Enterprise Solutions

- Co-developed **online certification system for new vehicles** in association with iCAT (International Centre for Automotive Technology), a division of NATIS (NATRiP Implementation Society).
- Partnered with a **European mobility company** for a critical project to develop a comprehensive Blackberry application that features interactive navigation maps, integration with Facebook and discussion forums.
- Awarded **end-to-end MES** (Manufacturing Execution Systems) **implementation** project that includes consulting, complete roll-out and support, by a leading **Indian automotive Tier 1.**

Engineering Solutions

- Engaged with a **large Korean automotive Tier 1** to jointly work on multiple advanced R&D programs in the area of **vision based safety systems**.
- Partnered with a **premium European car manufacturer** for an **AUTOSAR** (a standardized platform for automotive systems) **Application Validation Test Framework** project.
- A **Japanese automotive Tier 1** has collaborated with KPIT Cummins for **migration to AUTOSAR** platform – extending KPIT Cummins' leadership in AUTOSAR to the Asian automotive market.

Hi-Tech and Semiconductor

Enterprise Solutions

- A **very large ISV** (Independent Software Vendor) partnered with KPIT Cummins for a multi-year, **USD 15+ Mn enterprise software support project** which involves high-end technical consulting and support.
- Signed a multi-year, **USD 10+ Mn Oracle** implementation **deal in Europe.**

Engineering Solutions

- Commenced **strategic engagements with three** semiconductor companies, in the area of **digital design & verification, standard cell design and analog design & layout**.
- Started working on a **large MCU** (Microcontroller Unit) **derivative development** project for a leading semiconductor manufacturer including a major Analog Macro design and integration module. This MCU is targeted for multiple automotive subsystems.

Industrials

- Signed a multi-year **strategic agreement with a Tier 1** to form a high-level joint team to identify, prioritize and execute new technology initiatives.
- Selected by a **leading European farm equipment manufacturer** for a multi-year strategic supply chain improvement initiative.

Energy & Utilities

- Started delivery on **three new SAP support & maintenance engagements** in the US.
- Launched **two specialized SAP frameworks** for the utilities sector
  - A comprehensive end-to-end utilities solution delivery framework on SAP platform comprising of four major pillars of meter-to-cash delivery system, training & knowledge transfer, Business Intelligence and Core ERP with support services.
  - A comprehensive analytical solution for utilities enabling the provider and its customers with Smart Grid and traditional metrics.
- Initiated an end-to-end MES implementation project with an US based new generation energy utility company. The project includes consulting, complete roll-out and support.

BUSINESS OUTLOOK

As stated earlier we have organized ourselves into SBUs which will focus on services targeted towards key industry segments. Within the SBUs there are practice based organizations with an objective to create Best in Class practices, to be able to add value to the customer and create scale. We have been devising strategies to fully capture the growth potential in each of the industry segments that we cater to, as briefly described in the following paras :

Automotive :

The need for mobility is going to increase as we move ahead and so is the need for automobiles. As more and more cities are created in the world, more is the need for people to travel from one place to another. Over the years a lot of changes have happened in the way we have driven our cars and the near future will witness even further changes. Some mega trends that are clearly visible are listed below :

- Stringent government regulations pushing for more fuel efficiency and less emissions
- Frugal Engineering to shorten Engineering phases to meet fast evolving market demands
- Increasing Auto Electronics, auto electronics to comprise 40% of the total cost by 2015
- Informed customer demanding much more than mere mobility
- Sophisticated Safety systems to ensure pedestrian, driver and passenger safety
- Shift in the demand centre from the western world to emerging markets
- Cost reduction drive to service the new demand creators
- Faster time to market for products creating the need for PLM and MES solutions
- Web based solutions to enable better and faster business processes inside as well as outside of the organizations

We have been working with leading OEMs and Tier Is across the globe to address all of the above trends. The current focus is on capturing the growth potential of the emerging economies like India, China, and Korea which are the upcoming demand centers.

Our focus areas in the automotive domain include- Hybrid solutions, Integrated Environmental compliant solutions, Infotainment solutions on existing and emerging technologies (GENIVI), Autosar Solutions, body electronics, value engineering, telematics, Antilock braking system for electric vehicles, efficient chassis ECU implementation, full vehicle crash analysis simulation among others. We have started working on smaller projects in the relevant areas of our IPs and patents and we believe there is good scalability potential in these projects.

Other Manufacturing:

The manufacturing vertical is at the heart of the world economy. The demand created by the end consumer is on the rise with the purchasing power of people going up, especially in the emerging markets. The manufacturing vertical caters to a wide range of demands from capital gods to consumer goods. The Emerging services areas like eCommerce and Mobile Commerce are fast catching up as the next big growth driver of the enterprise IT market. As manufacturing enterprises look at reducing costs, the shift of manufacturing bases to developing economies and trends like cloud computing to reduce the capital outflow, are evident. There is a need for solutions and services, which are cost effective and which will reduce the time to market for the manufacturing vertical end products.

Our strategy in this vertical would be to build:

- Templatized solutions for rapid and effective ERP implementation
- SaaS Model to potential customers with special focus on SMEs
- Expertise in Cloud Applications, enabling customers to move IT applications to cloud server
- End to End offerings from MES suite, up gradation and consolidation of existing MES
- Web based solutions for improving efficiency, proficiency in manufacturing analytics
- Practice building in Oracle, SAP, eBiz, SoA and Siebel and reorganizing to set up consulting practice bringing SCM, PLM, MES, BPM under one domain.

Energy & Utilities:

In the world of energy and utilities the demand for power is moving only in one direction which is north, especially in the emerging markets. Whereas in developed markets USA, the need is for green and clean energy with its efficient usage. Smart Grid management is quickly catching up in the developed world, which aims at efficient distribution and usage of energy. The US government has made an investment of $ 4.5 Bn. for Smart Grid Projects. At the individual household level intelligent power management system and smart meters is quickly gathering momentum. In the utilities sector the demand is for Customer profiling for tariff plan customization, usage analytics for devising billing plans and so on.

All of these services require lots of electronics and analytics, where we believe we have the right expertise and experience.

KPIT is looking to forge strategic partnerships for developing real time solutions for utilities end customer. We are offering creative and cost effective system integration services around SAP Utilities with proprietary tools and IP. Our embedded offerings will be extended to the smart grid / smart meter / smart power management applications. The energy and utilities vertical will also help us cushion our exposure to the manufacturing vertical.

Defense and Government:

The Indian government is working largely on modernizing the defense force and also reducing the dependence on external help to do so. Obsolescence of the defense machinery mandates upgrading of battle systems. The focus also is on low intensity conflict where unmanned vehicles need to be used. Electronic warfare is fast catching up and thus the need for robotics, simulators etc.

The above trends call for a lot of electronics solutions. We are exploring the possibilities of complimentary partnership to go after sub systems business (radar, robotics, sensors, Launcher etc.) and systems business (Tanks, Aircraft, Submarine, Missiles etc.). The target customers for the defence segment would be Defense Labs and End user organizations like Army, Navy, and Air Force. A dedicated work force and network of advisors and partnerships by leveraging the existing competencies with defense labs will help KPIT to gain momentum in this segment.

There is a need to create a dedicated sales structure to focus on the emerging geographies and we have already started investments in our sales team with a view to deepen the focus on target customer accounts. A key development as part of our innovation strategy is the creation of various solutions and templates, where the idea is to accelerate services by productizing the key service areas. This will also help in reducing the cost of delivery and increase the productivity and customer satisfaction.

Over the years we have been developing a sharp and focused industry approach. It is very important for us to convert strategic customer relationships to large strategic customer relationships. With the investments planned in the right R&D areas, in strengthening the front end, in developing competencies within the delivery workforce and in the right markets, we believe we are in a strong position to capitalize on the changing trends in our focus industry segments.

FOREX INSTRUMENTS

Total Outstanding Hedges:

- Total amount of USD hedges as on 30th June 2010 : $ 94.60 Mn.
- Maturing in next 3 months : $ 9.85 Mn.
- Maturing till FY2011 : $ 32.30 Mn.

The average hedge rate for remainder of FY2011 is Rs. 44.40 / USD.

The average hedge rate for the hedges beyond FY11 is Rs. 45 / USD

We have also started hedging in Euro and GBP on a rolling 2 Qtr basis. As of Q1 end we are hedged for 75% of the net exposure in Euro in GBP for the next 2 qtrs.

INCOME STATEMENT FOR THE QUARTER ENDED 30th JUNE 2010

Rs. Mn.	Q1 FY11	Q4 FY10	Q-o-Q Growth	Q1 FY10	Y-o-Y Growth
Sales	**2,061.25**	**1,970.93**	**4.58%**	**1,728.07**	**19.28%**
Software Development Expenses	1,305.35	1,119.39	16.61%	985.42	32.47%
Gross Profit	**755.91**	**851.55**	**(11.23%)**	**742.66**	**1.78%**
Selling and Marketing Expenses	157.81	166.78	(5.37%)	162.93	(3.14%)
General and Admin Expenses	258.80	298.44	(13.28%)	213.58	21.17%
EBITDA	**339.29**	**386.33**	**(12.17%)**	**366.15**	**(7.33%)**
Interest	6.05	4.33	39.78%	5.37	12.83%
Depreciation	80.53	79.65	1.10%	71.17	13.15%
Profit After Depn. & Int.	**252.71**	**302.35**	**(16.42%)**	**289.61**	**(12.74%)**
Other Income	-30.01	-57.04	(47.39%)	-17.82	68.44%
Profit Before Tax	**222.70**	**245.30**	**(9.21%)**	**271.79**	**(18.06%)**
Provision for Taxation	29.06	37.44	(22.38%)	48.01	(39.47%)
Profit After Tax	**193.64**	**207.86**	**(6.84%)**	**223.78**	**(13.47%)**
Minority Interest	-	-	-	-	-
Profit after Minority Interest	**193.64**	**207.86**	**(6.84%)**	**223.78**	**(13.47%)**
Exceptional Item	-	-	-	-	-
Profit after exceptional item	**193.64**	**207.86**	**(6.84%)**	**223.78**	**(13.47%)**
Paid up Capital	157.61	157.05	-	156.09	-
Free Reserves	3,818.17	3,696.66	-	2,479.79	-
EPS (Rs. 2/-Face Value each)					
- Basic	2.46	2.65	(7.22%)	2.87	(14.38%)
- Fully Diluted	2.38	2.57	(7.23%)	2.86	(16.67%)
Common Size Analysis:					
Gross Profit Margin	36.67%	43.21%	-	42.98%	-
Sales & Marketing Exp / Revenue	7.66%	8.46%	-	9.43%	-
General & Admin Exp / Revenue	12.56%	15.14%	-	12.36%	-
EBITDA Margin	16.46%	19.60%	-	21.19%	-
Net Profit Margin	9.39%	10.55%	-	12.95%	-

1. *q-o-q' or 'sequential' growth refers to growth during the qtr compared to the immediately preceding quarter*
2. *'y-o-y' growth refers to the growth during the quarter as compared to the corresponding quarter of the previous year*

PERFORMANCE METRICS (QUARTER ENDED 30th JUNE 2010)

	Q1 FY11	Q4 FY10	Q-o-Q Growth	Q1 FY10	Y-o-Y Growth
Revenue Spread - Geography					
USA	65.74%	67.25%	2.23%	55.53%	41.20%
Europe	21.74%	22.40%	1.50%	36.39%	-28.72%
Rest of World	12.52%	10.34%	26.58%	8.08%	84.84%
Revenue Spread - Verticals					
Manufacturing	79.23%	78.74%	5.23%	82.68%	14.31%
BFSI	4.57%	5.18%	-7.81%	7.63%	-28.62%
Energy & Utilities	7.81%	7.55%	8.20%	-	-
Others	8.40%	8.53%	2.95%	9.69%	3.32%
Revenue Spread - by SBU					
Integrated Enterprise Solutions	38.22%	39.67%	1.68%	54.06%	-9.70%
Auto & Engineering	26.90%	27.09%	4.80%	27.26%	26.03%
SAP	30.76%	29.62%	9.60%	14.33%	174.17%
Semiconductor Solutions Group	4.13%	3.62%	20.26%	4.35%	21.09%
Customer details					
No. of Customers Added	3	2	-	5	-
No. of STAR Customers	28	28	-	26	-
No. of Active Customers	144	141	-	133	-
Customers with run rate of >$1Mn.	35	32	-	25	-
Top Client - Cummins	24.39%	24.87%	2.56%	33.76%	-13.84%
Star Customers - Non Cummins	36.69%	39.49%	-2.82%	48.40%	-9.58%
Top 10 Client Billing	54.94%	48.52%	18.40%	69.52%	-5.74%
Repeat Business	90%+	90%+	-	90%+	-
Onsite / Offshore Split					
Onsite Revenues	42.81%	44.25%	1.18%	41.93%	21.77%
Offshore Revenue	57.19%	55.75%	7.28%	58.07%	17.48%
Revenue by Contract Type					
Time and Material Basis	68.88%	69.63%	3.47%	77.74%	5.70%
Fixed Price / Time Basis	31.12%	30.37%	7.14%	22.26%	66.71%
Debtors (days)	68	66	-	74	-

Apr - June 2010

	Q1 FY11	Q4 FY10	Q-o-Q Growth	Q1 FY10	Y-o-Y Growth
Human Resources – Details					
Development Team – Onsite (Avg)	547	549	-	496	-
Development Team - Offshore(Avg)	4,132	3,803	-	3,539	-
Onsite FTE	496	489	1.43%	461	7.59%
Offshore FTE	2,828	2,748	2.91%	2,389	18.38%
Total FTE	3,324	3,237	2.69%	2,850	16.63%
Development (at Qtr end)	4,895	4,478	-	3,973	-
Gen Mgmt / Support (at Qtr end)	387	380	-	348	-
Marketing (Subsidiaries) (at Qtr end)	62	60	-	49	-
Total (at Qtr end)	5,344	4,918	-	4,370	-
Onsite utilization	90.73%	89.12%	-	92.93%	-
Offshore utilization	68.45%*	72.25%	-	67.50%	-

- The offshore utilization includes trainees. Excluding the trainees the offshore utilization would be ~ 72%

CONFERENCE CALL DETAILS

Conference name	**:**	**KPIT Cummins Q1 FY2011 Conference Call**	
Date	**:**	**Thursday, 22nd July 2010**	
Time	**:**	**1600 Hrs (IST)**	
Dial-in numbers	**:**	**Primary**	**: +91 22 2598 3200**
		Standby	**: +91 22 6608 5000**
		India Toll Free	**: 1-800-22-7129/ 1-800-209-7129**
		US Toll Free	**: 1866-712-7129**

About KPIT Cummins Infosystems Ltd.

KPIT Cummins Infosystems Limited (BSE: 532400; NSE: KPIT), a trusted global IT Consulting and product engineering partner, is focused on co-innovating domain intensive technology solutions for Manufacturing corporations (with special focus on Automotive, Hi-Tech & Industrials verticals) to help its customers become efficient, integrated and innovative enterprises.

A leader in technology solutions and services, KPIT Cummins currently partners with 100+ global Manufacturing corporations including 50+ Original Equipment Manufacturers (OEMs), semiconductor companies and Tier 1s, helping them globalize efficiently & bring complex technology products/ systems faster to their global markets. Please visit www.kpitcummins.com for more information.

Forward Looking Statements

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

CONTACT DETAILS

Sunil Phansalkar

Email: sunil.phansalkar@kpitcummins.com

Tel. (Direct): +91 20 6652 5014

Tel. (Board): +91 20 6652 5000

Tel. (Cell): +91 98509 66011

Lipika Bisht

Email: lipika.bisht@kpitcummins.com

Tel. (Board): +91 20 6652 5000 (Extn. 2436)