



November 12, 2025

The Manager  
BSE Limited  
Corporate Relationship Department  
P. J. Towers, Dalal Street,  
Mumbai – 400 001.

The Manager  
The National Stock Exchange of India Limited  
Exchange Plaza,  
Bandra - Kurla Complex, Bandra (E),  
Mumbai – 400 051.

BSE Scrip Code No. 524280

NSE Symbol: KOPRAN

Dear Sir/Madam,

**Sub: Investor Presentation on Unaudited Financial Results for the Half year & quarter ended September 30, 2025.**

Dear Sir / Madam,

Please find attached Investor Presentation on Unaudited Financial Results for the half year & quarter ended September 30, 2025.

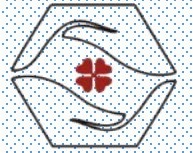
The above information will also be made available on the website of the Company [www.kopran.com](http://www.kopran.com)

Regards,  
For Kopran Limited

Sunil Sodhani  
Company Secretary & Compliance Officer  
Membership No. FCS3897  
Encl.: a/a.



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Fax: (022) 2495 0363 Website: [www.kopran.com](http://www.kopran.com) CIN – L 24230 MH 1958 PLC 011078. E-mail: [cs@kopran.com](mailto:cs@kopran.com)  
Works: • Village Savroli, Taluka: Khalapur, District: Raigad - 410 202. Tel.: (02192) 274500 / 335 / 337 • Fax: (02192) 274025



Kopran



*Rising  
Above  
Challenges*

**CORPORATE  
PRESENTATION  
HY - FY 2025-26**

# SAFE HARBOUR STATEMENT



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## PERFORMANCE

- **Financial Highlights**
- **Operational Performance**
- **API**
- **Formulation**

# FINANCIAL HIGHLIGHTS

Consolidated (Rs. in Lakhs)



| PARTICULARS             | Q-2<br>2025-26 | Q-1<br>2025-26 | Q-2<br>2024-25 | HY<br>2025-26 |
|-------------------------|----------------|----------------|----------------|---------------|
| Revenue from Operations | 11,791         | 13,522         | 15,156         | 25,313        |
| EBITDA*                 | 296            | 1,413          | 1,474          | 1,709         |
| Finance Costs           | 209            | 254            | 223            | 463           |
| Forex Gain/Loss         | -824           | 289            | 85             | -585          |
| Depreciation            | 428            | 426            | 385            | 854           |
| Tax Expenses            | -170           | 244            | 226            | 74            |
| Net Profit              | -992           | 745            | 738            | -247          |
| EBITDA Margin           | 2.51%          | 10.45%         | 9.72%          | 6.75%         |

\* EBITDA excluding other income and forex losses



# **OPERATIONAL PERFORMANCE**

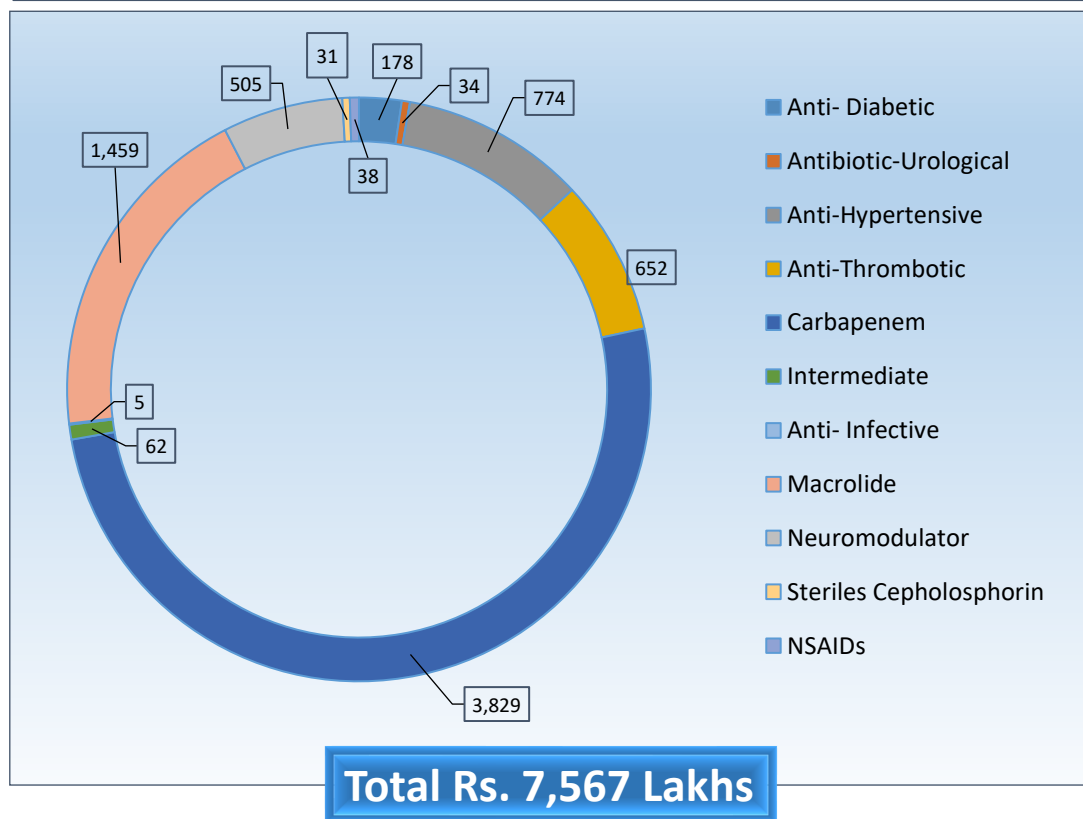




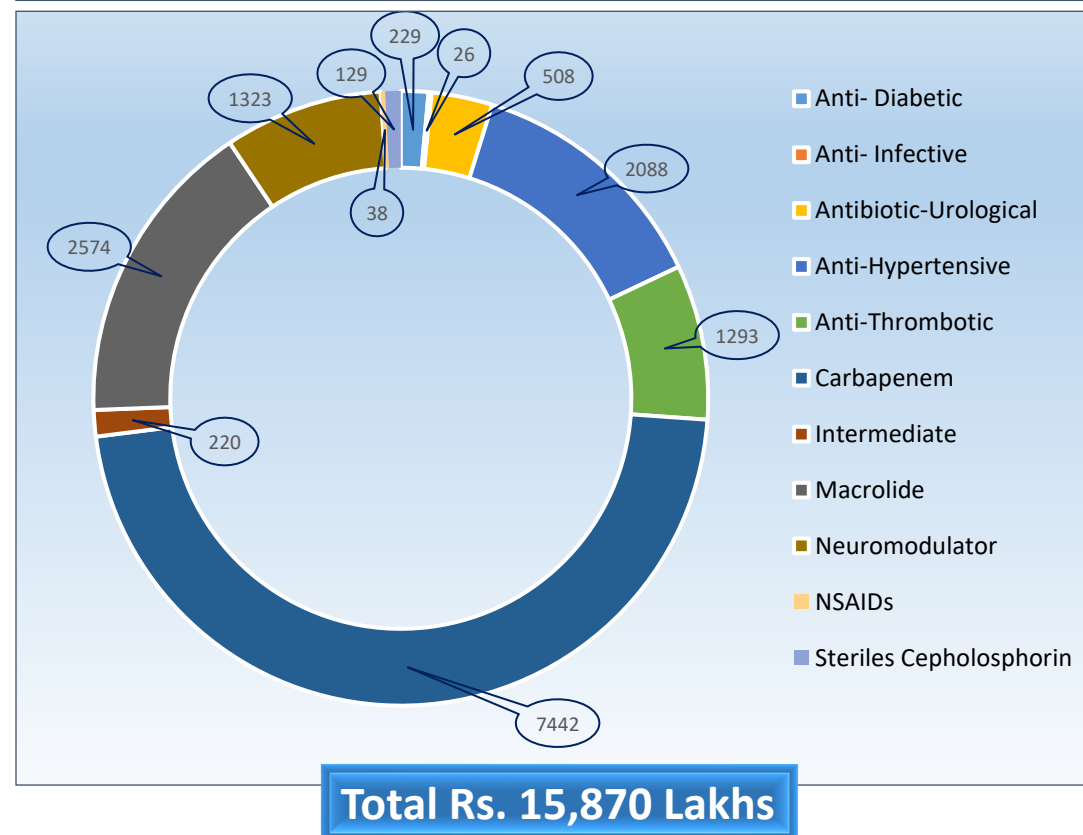
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# APIs OPERATIONAL HIGHLIGHTS SEGMENT-WISE REVENUE MIX

## Q2 - FY 2025-26 (Rs. in Lakhs)



## HY 2025-26 (Rs. in Lakhs)





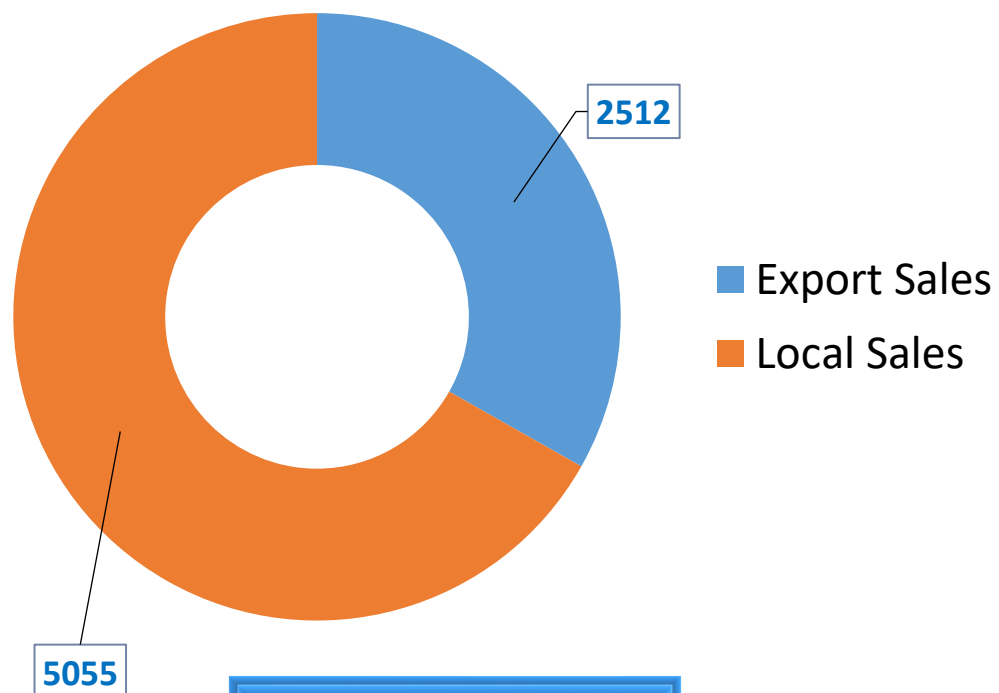
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# APIs

## OPERATIONAL HIGHLIGHTS

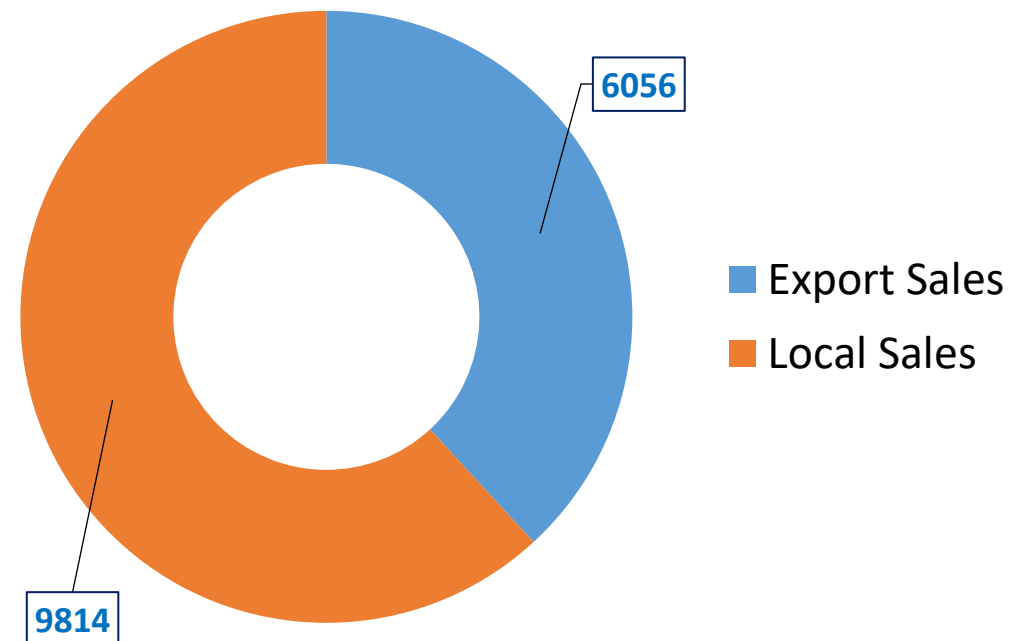
### MARKET-WISE REVENUE MIX

Q2 - FY 2025-26 (Rs. in Lakhs)



Total Rs. 8,303 Lakhs

HY 2025-26 (Rs. in Lakhs)



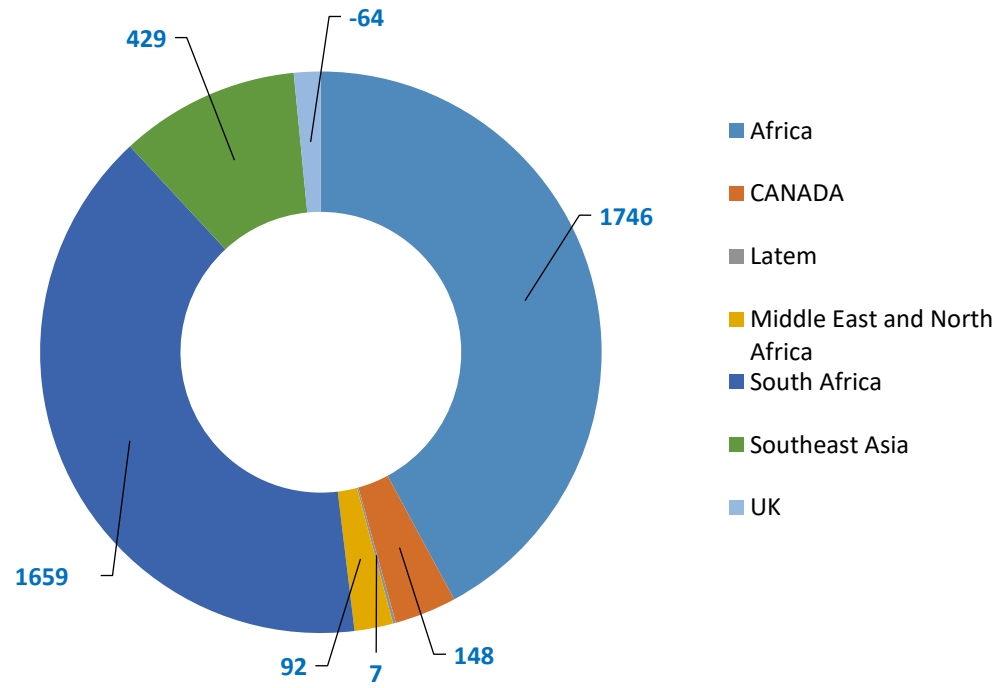
Total Rs. 15,870 Lakhs



# Formulations

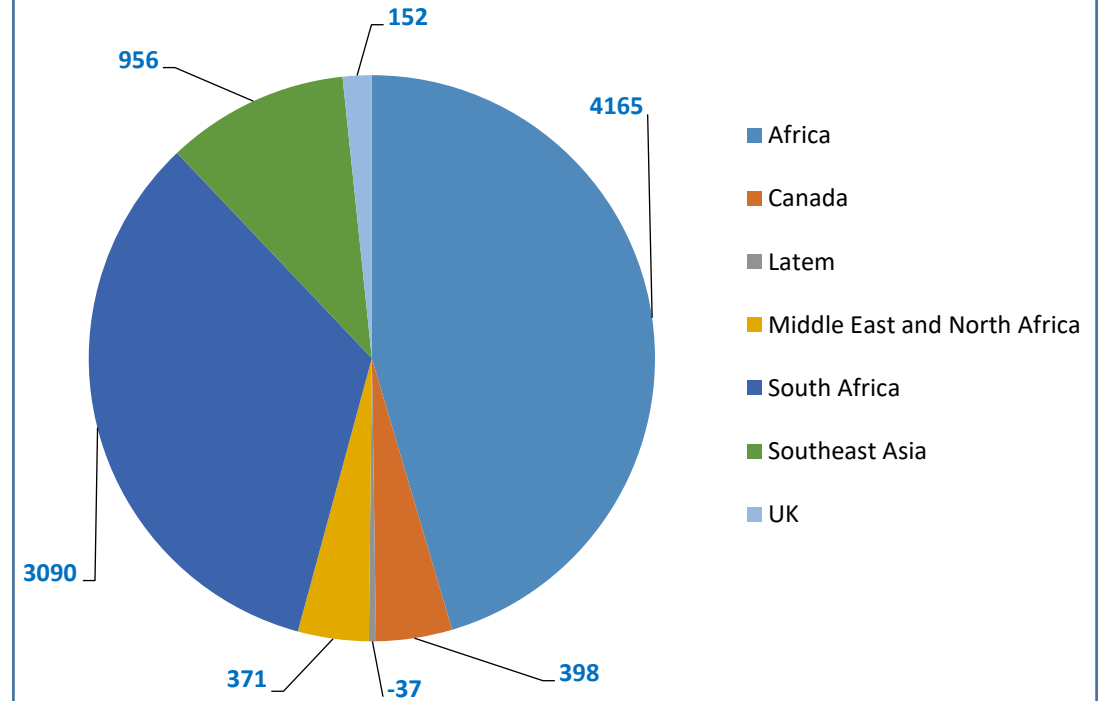
## OPERATIONAL HIGHLIGHTS REGION-WISE SALES BREAK-UP

**Q2 - FY 2025-26** (Rs. in Lakhs)



**Total Rs. 4,017 Lakhs**

**HY 2025-26** (Rs. in Lakhs)



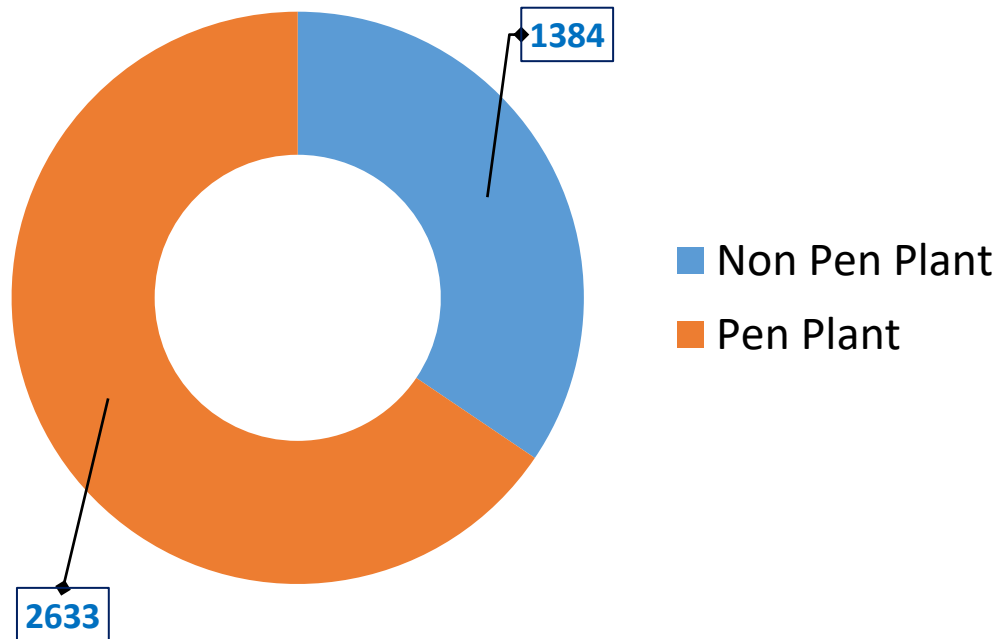
**Total Rs. 9,095 Lakhs**

# Formulations

## OPERATIONAL HIGHLIGHTS

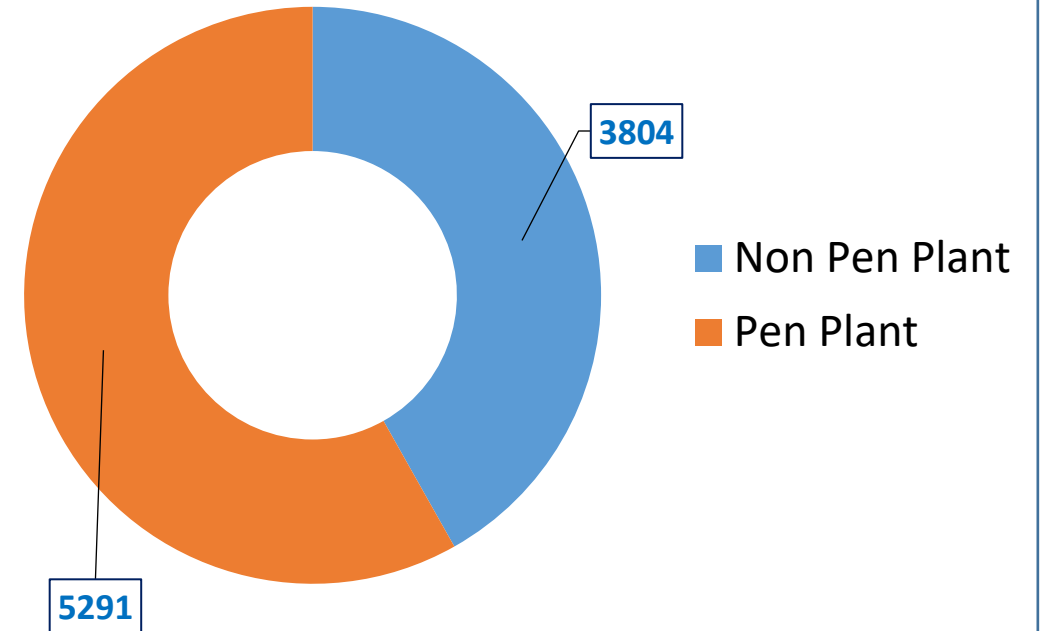
### PRODUCT-WISE REVENUE MIX

Q2 - FY 2025-26 (Rs. in Lakhs)



Total Rs. 4,017 Lakhs

HY 2025-26 (Rs. in Lakhs)



Total Rs. 9,095 Lakhs



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## Company Overview

- **About Us**
- **Business Overview – API**
- **Business Overview – Formulations**
- **Driving Sustainable Growth**

An integrated Pharmaceutical Company, committed to supplying International Quality Formulations and Active Pharmaceutical Ingredients (APIs) globally.

State-of-the-art manufacturing facilities and products with various accreditations and approvals by major global regulatory authorities.

The formulations vertical is operated through Kopran Limited.

The API vertical is being operated under Kopran Research Laboratories Ltd. (KRLL), a wholly owned subsidiary of Kopran Limited



**50+**

**Nations - Export Reach**

**Technology-focused  
Company**

**Serving Regulated and  
Non-Regulated  
Markets**

**2**

**State-of-the-art  
Manufacturing  
Facilities**

**\* Our presence across two major verticals in the pharmaceutical value chain**

## API VERTICAL

- ❖ Development, manufacturing and sale of diverse APIs and Advanced Intermediates
- ❖ One of the leaders in Atenolol
- ❖ One of the major players in Sterile Carbapenems
- ❖ World-class facility and quality systems
- ❖ Catering export and domestic market

## DEDICATED AND VERSATILE FACILITIES FOR

- ❖ Atenolol
- ❖ Cephalosporins - Non-Sterile & Sterile
- ❖ Macrolides
- ❖ Granules
- ❖ Sterile Carbapenems
- ❖ Multipurpose plants
- ❖ Pilot plants

## PRODUCT SEGMENT

- ❖ Anti-hypertensive
- ❖ Macrolide
- ❖ Neuromodulator
- ❖ Urological
- ❖ Anti-infective/Anti-acne
- ❖ Sterile Carbapenem
- ❖ Sterile Cephalosporin
- ❖ Anti-thrombotic
- ❖ Intermediate
- ❖ Anti-Diabetic
- ❖ Cardiology
- ❖ NSAIDs
- ❖ Anti Lipid

FACILITY

Located at  
MIDC Mahad,  
Maharashtra

11,900 sq. mts.  
built-up area

26

Products commercialised





### PRODUCT SEGMENTS

#### PENICILLIN-BASED FINISHED ORAL DOSAGE FORMS

- ❖ Anti-infective
- ❖ Amoxycillin
- ❖ Ampicillin
- ❖ Cloxacillin
- ❖ Amoxy Clauv

#### NON-PENICILLIN BASED FINISHED ORAL DOSAGE FORMS

- ❖ Macrolides
- ❖ Anti-hypertensive
- ❖ Cardiovascular
- ❖ Anti-helmentics
- ❖ Anti-histamine
- ❖ EDS
- ❖ Anti-diabetic
- ❖ CNS
- ❖ Pain Management
- ❖ Gastroenterology

### FORMULATIONS VERTICAL

- ❖ Development and manufacturing of oral solid dosages and dry powder formulations for both Penicillin- and Non-Penicillin-based drugs
- ❖ Catering 100% export markets of both Regulated and Non-Regulated markets
- ❖ Manufacturers of more than 100 dosages meeting the standards of international markets which includes Tablets, Capsules, Dry Powder and Suspension

### DEDICATED FACILITIES

- ❖ Penicillin-based finished oral dosage forms
- ❖ Non-Penicillin-based finished oral dosage forms

#### FACILITY

Located at  
**Khopoli,  
Maharashtra**

**11,432 sq. mts.**  
built-up area

## **GROWTH AND SUSTAINABILITY**

- ❖ Focus on R&D to develop niche, high-value/high-volume APIs and intermediates
- ❖ Capacity expansion
- ❖ Compliance with Global Regulatory standards
- ❖ Synergies between APIs and formulations
- ❖ API and R&D facility at Panoli (Gujarat)

## **BALANCE PROFITABILITY & INVESTMENT FOR FUTURE**

- ❖ Prudent capital allocation
- ❖ Increase asset to turnover ratio

## **COST LEADERSHIP**

- ❖ Development of intermediates for APIs
- ❖ Reducing dependence on China to move towards self sufficiency
- ❖ Optimising operational cost
- ❖ Process improvements: Improving yields of existing products
- ❖ Automisation of packing lines in formulations

## **BUSINESS DEVELOPMENT**

- ❖ Leveraging customer base for new products
- ❖ New customers and newer geographies
- ❖ New regulatory filings and registrations

# DRIVING SUSTAINABLE GROWTH REGULATORY COMPLIANCE



OFFERING BEST-IN-CLASS QUALITY THROUGH STRICT COMPLIANCE

## FORMULATIONS ACCREDITATIONS

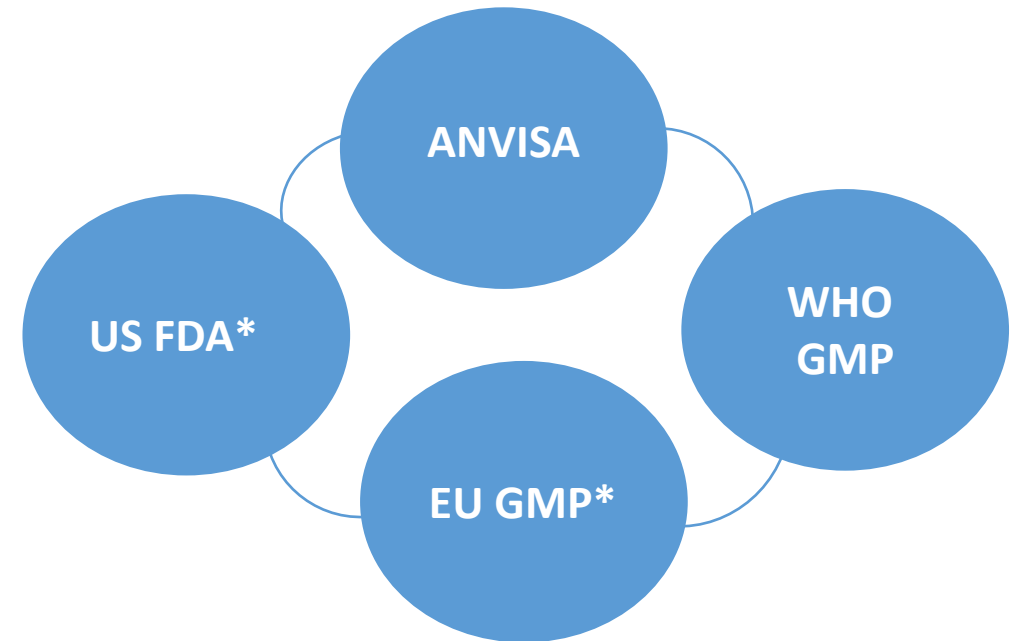
Approved by 15 countries including MHRA (UK), SAPHRA South Africa (formerly MCC), MMA Malta (EU GMP), Health Canada (Canada), FDA Philippines, DAV Vietnam, FDA Thailand, TMDA Tanzania (formerly TFDA), NDA Uganda, PPB Kenya, EFDA Ethiopia, MCAZ Zimbabwe, MOH Oman, MOH Iraq, MOH Yemen



The Company maintains highest global regulatory standards of manufacturing and quality at its all plants

## API ACCREDITATIONS

The plant has been approved by



\*Except sterile facility

# FINANCIAL PERFORMANCE

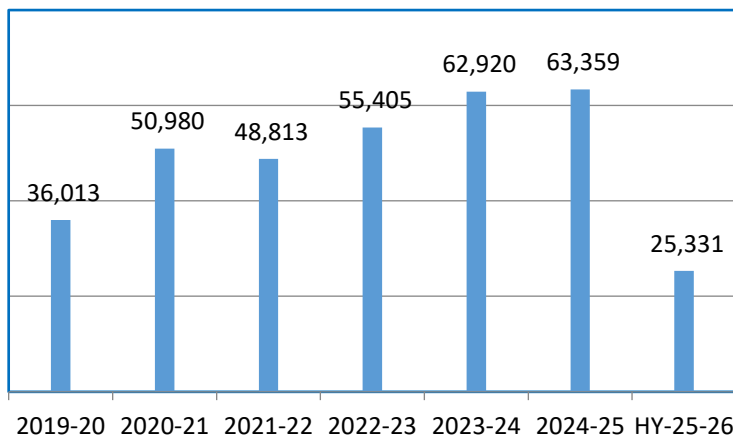


# FINANCIAL HIGHLIGHTS SNAPSHOT

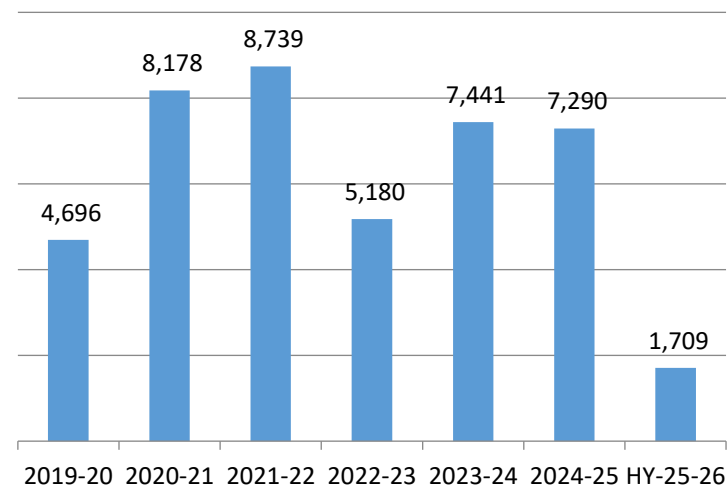


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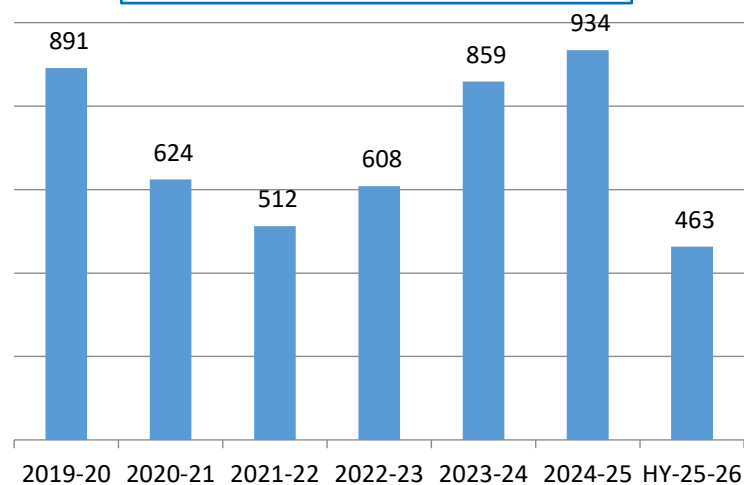
**SALES/OTHER INCOME (Rs. in LAKHS)**



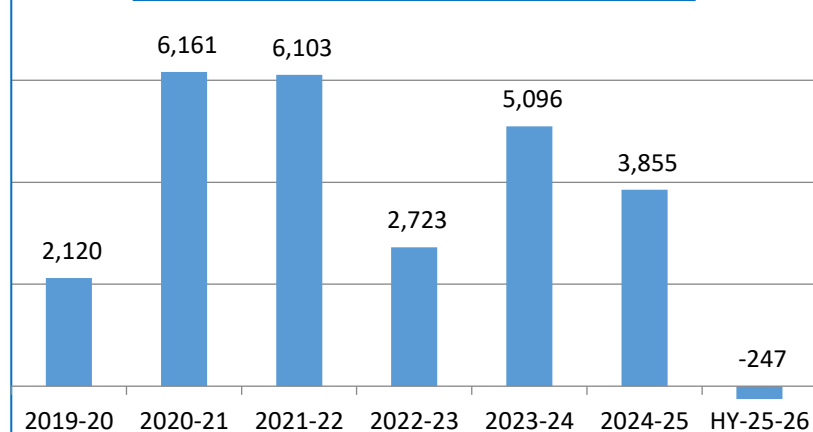
**EBITDA \* (Rs. in LAKHS)**



**FINANCE COSTS (Rs. in LAKHS)**



**NET PROFIT/(LOSS) (Rs. in LAKHS)**



\* Note: EBITDA excluding other Income & Forex Losses

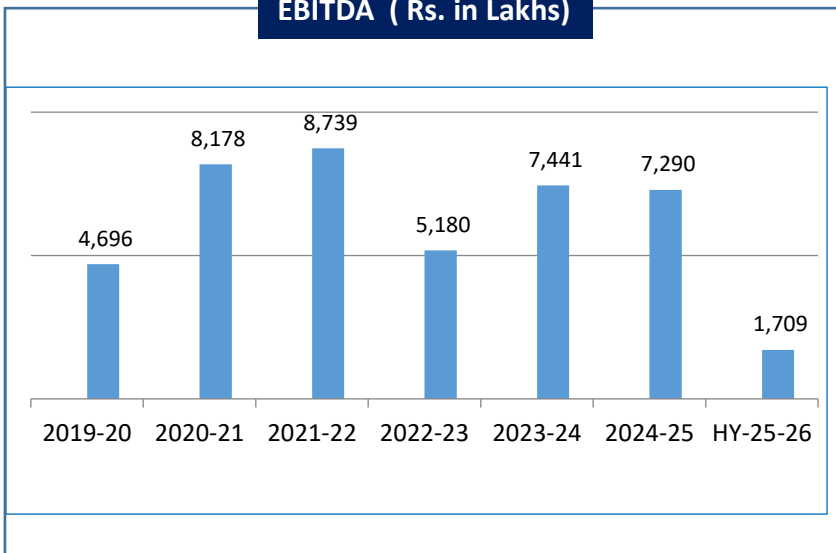
# FINANCIAL HIGHLIGHTS

BUILDING SHAREHOLDER VALUE YEAR ON YEAR

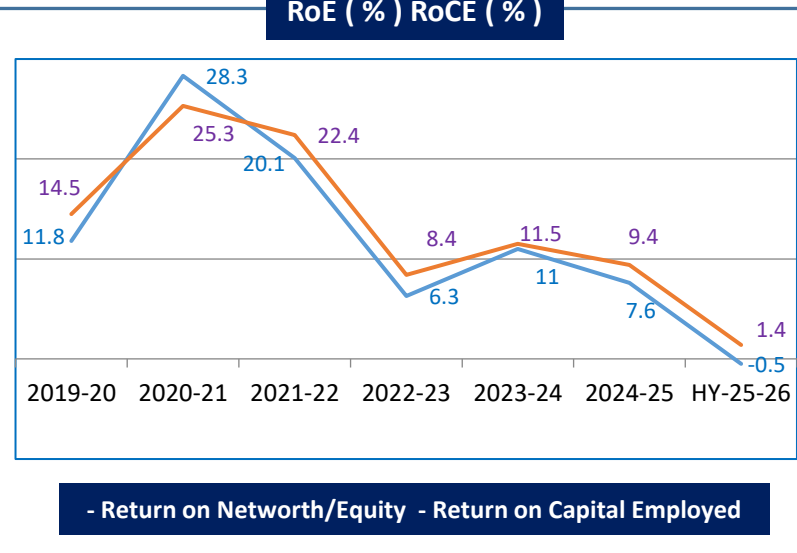


Kopran

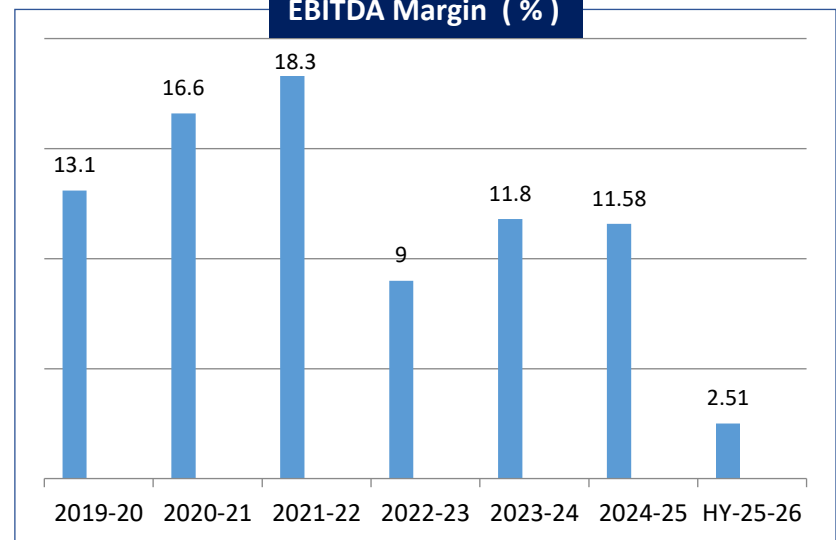
EBITDA (Rs. in Lakhs)



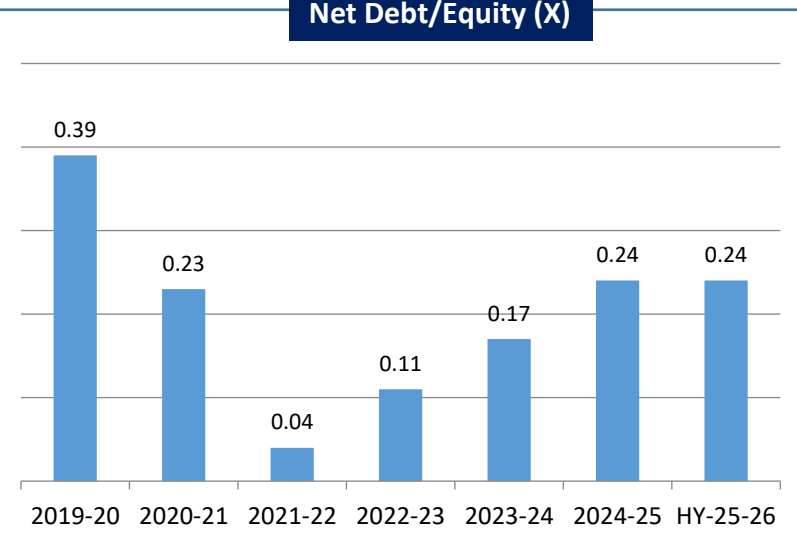
RoE (%) RoCE (%)



EBITDA Margin (%)



Net Debt/Equity (X)





# CONSOLIDATED FINANCIAL HIGHLIGHTS (Rs. in Lakhs)



| PARTICULARS             | HY<br>FY 2025-26 | FY<br>2024-25 | FY<br>2023-24 | FY<br>2022-23 | FY<br>2021-22 | FY<br>2020-21 | FY<br>2019-20 |
|-------------------------|------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Equity Share Capital    | 4,829            | 4,829         | 4,821         | 4,821         | 4,821         | 4,325         | 4,325         |
| Other Equity            | 45,280           | 47,006        | 44,303        | 39,104        | 37,796        | 20,178        | 14,643        |
| Net Worth               | 50,108           | 51,835        | 49,125        | 43,925        | 42,617        | 24,503        | 18,968        |
| Fixed Assets(net)       | 34,839           | 32,160        | 27,830        | 23,457        | 18,623        | 15,508        | 14,139        |
| Borrowings              | 15,683           | 14,779        | 9,923         | 7,524         | 7,248         | 6,429         | 7,806         |
| Sales/Other Income      | 25,331           | 63,359        | 62,920        | 55,405        | 48,813        | 50,980        | 36,013        |
| EBIDTA                  | 1,709            | 7,290         | 7,441         | 5,180         | 8,739         | 8,178         | 4,696         |
| Finance Costs           | 463              | 934           | 859           | 608           | 512           | 624           | 891           |
| Depreciation            | 854              | 1,559         | 1,289         | 1,271         | 1,110         | 1,019         | 958           |
| Tax Expenses            | 74               | 1,340         | 1,659         | 376           | 2,075         | 2,173         | 726           |
| Net Profit/(loss)       | -247             | 3,855         | 5,096         | 2,723         | 6,103         | 6,161         | 2,120         |
| Earning per share (Rs.) | -0.51            | 7.99          | 10.57         | 5.65          | 13.77         | 14.24         | 4.86          |

Note: EBITDA excluding other income & Forex Losses

# **GOVERNANCE** BOARD OF DIRECTORS



**MR. SURENDRA SOMANI**  
EXECUTIVE VICE CHAIRMAN



**MR. ADARSH RAJENDRA SOMANI**  
DIRECTOR



**MR. VARUN SURENDRA SOMANI**  
DIRECTOR



**MR. CHANDRESH GANDHI**  
INDEPENDENT DIRECTOR



**MRS. MAMTA BIYANI**  
INDEPENDENT DIRECTOR



**MR. NARAYAN ATAL**  
INDEPENDENT DIRECTOR

# CONTACT US



## ABOUT KOPRAN LIMITED:

Kopran Limited is an integrated Pharmaceutical Company, committed to manufacturing and supplying International Quality Formulations and APIs worldwide. Kopran's manufacturing facilities and products have accreditations across all the continents. Research & Development for New Products and Processes for both Formulations & APIs form the strategy of Kopran's growth.

## REGISTERED OFFICE:

Parijat House, 1076, Dr. E. Moses Road,  
Worli, Mumbai – 400 018,  
Maharashtra (India)  
Corporate Identification No.:  
L24230MH1958PLC011078

For more information about  
us, please visit  
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Email: [sunil@kopran.com](mailto:sunil@kopran.com)