



**KAUSHALYA
LOGISTICS**

Date: 28th October, 2024

To

**The Manager
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai-400051**

Symbol: KLL

ISIN: INEQ2V01012

**Subject: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements),
Regulations 2015**

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, as amended and in terms of other applicable laws, if any, please find attached press release dated 28th October, 2024.

This is for your information and records.

Thanking You,

Yours Faithfully,

For Kaushalya Logistics Limited

**Uddhav Poddar
Managing Director
DIN: 00886181**

Encl: a/a



KLL Secures FTL Contract with Uttarakhand Seeds & Tarai Development Corporation, Expands into Agricultural Logistics

Mumbai, October 28, 2024: Kaushalya Logistics Limited (NSE: KLL), a diversified conglomerate specializing in logistic support to the cement players, has secured a Full Truck Load transportation contract with Uttarakhand Seeds and Tarai Development Corporation Limited (UKS & TDC). This agreement marks KLL's strategic entry into new sectors, PSUs and agricultural logistics, emphasizing the company's expansion into specialized markets. The contract involves transporting high-quality seeds from Uttarakhand to major agricultural hubs, including Bihar, Uttar Pradesh, and West Bengal.

UKS & TDC is a prominent PSU dedicated to enhancing crop productivity and supporting farmers by providing quality seeds. By collaborating with UKS & TDC, KLL not only diversifies its service portfolio but also underscores its adaptability and vision for long-term growth. The contract spans one year, with an option for a 3-month extension, reflecting the potential for extended collaboration.

This move expands KLL's focus beyond its core expertise in cement logistics, showcasing its commitment to diversification and strategic growth. Agriculture, a cornerstone of India's economy, offers strong demand backed by government support, making it an essential sector for logistics services. Entering this segment, particularly through a partnership with a key PSU, signifies KLL's ability to manage specialized logistics needs. This contract sets the foundation for future collaborations with agribusinesses and other government entities.

For KLL, the partnership brings multiple advantages, including revenue diversification through agriculture-focused logistics, steady cash flow, and enhanced credibility in handling specialized FTL requirements. By entering the food sector and strengthening ties with PSUs, KLL positions itself as a versatile and integrated logistics provider. The collaboration with UKS & TDC is a testament to KLL's strategic growth ambitions, laying the groundwork for expansion across various industries.

Commenting on the update Mr. Uddhav Poddar, Managing Director, Kaushalya Logistics Limited said, "We are pleased to announce our new Full Truck Load contract with Uttarakhand Seeds & Tarai Development Corporation. This partnership marks our entry into the agricultural logistics sector and allows us to expand our service offerings.

The addition of UKS & TDC as a client strengthens our logistics capabilities and enhances our reputation as a reliable provider in this area. We recognize the importance of agriculture in India's economy and are committed to supporting its growth through efficient logistics solutions.

This contract adds to our existing customer base, which includes respected companies like Adani, JK Cement, BEL and many other. As we fulfil this contract, we look forward to building credibility in the agricultural sector and exploring further opportunities with other agribusinesses and government entities. We believe this partnership will significantly contribute to KLL's growth and success."

About Kaushalya Logistics Limited About Kaushalya Logistics Limited

Kaushalya Logistics Limited transitioned from construction to providing logistic support to the cement industry in 2010. Renamed Kaushalya Logistics Limited in 2023, it operates in 70 locations across multiple states, serving Dalmia Cement Bharat Limited.

As a diamond-categorized seller on a major E-commerce platform, it has a strong national presence in 17 states, headquartered in New Delhi. Besides logistics, Kaushalya Logistics diversified into commercial real estate, owning and renting commercial shops.

Positioned as an integrated provider of Logistics and Clearing and Forwarding (C&F) services, it aims for expansion into other logistics sub-segments and additional verticals, driven by a strategic vision for sustained growth.

For FY24, the Company has reported Total Revenues of ₹1,47,832.91Lakhs, EBITDA of ₹1,951.73 Lakhs& Net Profit of ₹910.29Lakhs.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.