

07th August 2024

The General Manager,
Department of Corporate Services
Bombay Stock Exchange Ltd (BSE)
Phiroze Jheejheebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Scrip Code - 543308
ISIN: INE967H01017

The Manager,
Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor,
Plot No. C/1, 'G' Block,
Bandra - Kurla Complex,
Mumbai - 400 051.
Symbol - KIMS
ISIN: INE967H01017

Dear Sir,

Sub: Press Release on the unaudited (Standalone & Consolidated) financial results of the Company for the 01st quarter ended 30th June 2024.

With reference to the above-stated subject, please find enclosed herewith the Press Release on the unaudited (Standalone & Consolidated) financial results of the Company for the 01st quarter ended 30th June 2024.

The same will also be available on the website of the Company at <https://www.kimshospitals.com/investors/Disclosures> under Regulation 46 of SEBI (LODR) Regulations, 2015/Financial Information/Press Release.

We request you to take this on record.

Thanking you,

Yours truly,

For Krishna Institute of Medical Sciences Limited

MANTHA
SHANKER UMA

Digitally signed by
MANTHA SHANKER UMA
Date: 2024.08.07 16:54:43
+05'30'

Umashankar Mantha

Company Secretary & Compliance Officer

Enclosed: As above

Krishna Institute of Medical Sciences Limited

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Phone: +91 40 4488 5000/4488 5184 | Fax: +91-40-27840980 | kimshospitals.com
CIN: L55101TG1973PLC040558



Press Release
07th August 2024, Hyderabad, India

- **Consolidated Revenue of INR 693 Cr, a growth of 13.8% on YoY and 8.7% on QoQ basis.**
- **EBITDA of INR 184 Cr, a growth of 14.9% on YoY and 13.0% on QoQ basis.**

The Board of Directors of Krishna Institute of Medical Sciences Limited (KIMS Hospitals) today, approved the financial results for the period ending 30th June 2024. A snapshot of Consolidated Financial and Operational highlights is as follows:

- Gross revenue of INR 693 Cr, a growth of 13.8% on YoY and 8.7% on QoQ basis.
- EBITDA of INR 184 Cr, a growth of 14.9% on YoY and 13.0% on QoQ basis.
- EBITDA margin at 26.6% vs. 26.3% in Q1 FY24 and 25.5% in Q4 FY24.
- EBITDA Margin (excluding Other Income) stands at 26.1%, a growth of 0.1% on YoY and 1.0% on QoQ.
- PAT at INR 95.1 Cr in Q1 FY25 against INR 86.7 Cr and INR 71.6 Cr in Q1 FY24 and Q4 FY24 respectively.
- Consolidated EPS of INR 10.8, a growth of 7.0% on YoY and 32.1% on QoQ basis.
- Bed occupancy in Q1 FY25 at 49.8%, declined by 3.2% on YoY and 1.7% QoQ basis.
- Cash and Cash Equivalents (*includes Cash, Bank balance, Deposits with maturity less than 12 months and Investment in Mutual funds*) at INR 185 Cr in Q1 FY25.

Financial Highlights - Consolidated:

- Consolidated Revenue from Operations grew by 13.6% on a YoY and 8.6% on a QoQ basis to INR 688 Cr
- Consolidated EBITDA (Pre-INDAS) declined by 0.4% on a YoY and grew by 0.9% on a QoQ basis to 176.6 Cr
- Consolidated EBITDA (Pre-INDAS and excluding Other Income) Margin stands at 25.0%, a decrease of 0.6% YoY and growth of 0.9% QoQ.

Details in the table below:

Amt in Crs

Particulars	Consolidated - FY25 Q1 Results				
	Q1 FY25	Q4 FY24	Q1 FY24	QoQ	YoY
Total Income	693.0	637.6	609.1		
Less : Other Income	4.6	3.8	3.1		
Revenue from Operations	688.4	633.8	606.0	8.6%	13.6%
PBT*	127.2	100.1	118.6	27.0%	7.3%
Add : Interest	17.9	16.4	9.3		
Add : Depreciation	39.0	46.3	32.3		
Reported EBITDA (Incl. other income) as per Financials	184.0	162.8	160.2	13.0%	14.9%
Less : Other Income	4.6	3.8	3.1		
Less : INDAS	7.4	6.2	2.3		
EBITDA Pre INDAS & Excl. Other Income	172.0	152.7	154.8	12.6%	11.1%
EBITDA % to Revenue from Operations	25.0%	24.1%	25.5%		

*PBT is excluding one-time items of share of loss from associate of 0.13 Crs in Q4 FY24

Operational Highlights- Consolidated

- ARPOB grew by 21.3% and 12.2% on YoY and QoQ basis respectively
- ARPP grew by 6.1% and 1.4% on YoY and QoQ basis respectively
- IP Volume grew by 7.5% and 7.1% on YoY and QoQ basis respectively
- Conducted 4.2 lakhs OPD consults in Q1 FY25, which grew by 10.2% on YoY and 2.6% on QoQ basis.

Details in the table below:

Particulars	FY25 Q1 Results				
	Q1 FY25	Q4 FY24	Q1 FY24	QoQ	YoY
IP Volumes	49,674	46,368	46,205	7.1%	7.5%
OP Volumes	4,21,367	4,10,856	3,82,387	2.6%	10.2%
ARPOB (Rs)	38,458	34,270	31,697	12.2%	21.3%
ARPP(Rs)	1,39,398	1,37,500	1,31,363	1.4%	6.1%

Clinical achievements during the Quarter:

KIMS Anantapur

- In a remarkable medical intervention a 7 month baby from Anantapur was saved through an emergency brain surgery at KIMS Saveera Hospital. The baby was kept on ventilator post-surgery and was discharged after 4 weeks upon full recovery.
- LADDS procedure for the first time in Anantapur district was performed at KIMS Anantapur to treat Midgut malrotation of a 11 year boy. There is only 0.2 to 0.5 % of chances of getting the problem in young adults.

KIMS Ongole

- A high risk surgery on a 67 year heart patient who had undergone a by-pass surgery earlier was performed at KIMS Ongole. The new procedure, TAVI is only available in the metros until now and was performed for the first time in the region.

KIMS Kurnool

- In a rare medical case, doctors at the KIMS hospitals in Kurnool diagnosed and treated a patient suffering from blood cancer, which initially manifested as kidney issues.
- An open heart surgery was performed for the first time in Kurnool for a 7 month old baby who was suffering with improper alignment of arteries
- A rare surgical procedure was successfully performed on a 3year old girl who was suffering with a unique and critical health issue. The child presented with a very rare problem where her left kidney was split into two distinct parts.

KIMS Kondapur

- An 18 month old girl from Bhilai, Chhattisgarh who accidentally ingested a bottle of All-Out, insecticide was air lifted on ECMO and treated for chemical Pneumonitis.

KIMS Secunderabad:

- A massive 3.7 kg tumor was removed from the stomach of 14 year old girl who flew from Somalia. The tumor was deeply embedded and intertwined with the right kidney and surrounding blood vessels. Given the complexity she was referred to KIMS for advanced surgical intervention.
- A high risk redo surgery was performed on a 25 year-old young mother. The surgery involved replacement of three out of four heart valves.
- In a first of its kind, Neurosurgeons have started using AR and AI in performing brain surgeries.

Announcing Q1 FY 25 results, **Dr. B Bhaskar Rao, CMD, KIMS Hospitals**, said:

“FY 25 has begun on a robust note. Most of our units have performed as per targets, especially the newer ones of Nagpur and Sunshine. Clinical additions to key departments over the last few quarters have helped us serve our patients better and add to our topline too. Nashik unit will be operational this quarter and we are excited by the clinical talent that has come on board. I am optimistic that we are on track to achieve our targets for FY 25.”

About KIMS Hospitals: Founded by Dr. B. Bhaskara Rao and headquartered in Hyderabad, KIMS Hospitals is one of the largest corporate healthcare groups in Telangana and AP, providing multi-disciplinary integrated healthcare services, with a focus on tertiary and quaternary healthcare at affordable cost. The Krishna Institute of Medical Sciences (KIMS) has a network of 13 hospitals and over 40003,975 beds spread across Telangana (Secunderabad, Kondapur, Gachibowli and Begumpet), Andhra Pradesh (Nellore, Rajahmundry, Srikakulam, Ongole, Vizag (2 units), Anantapur and Kurnool) and Maharashtra (Nagpur). The Group offers a comprehensive bouquet of healthcare services in specialties and super specialties across more than 40 of the largest hospitals in India with a capacity of 1,000 beds in a single location.

For further details, please contact us at sachin@kimshospitals.com