



Hospitality & Facility Management Services

CIN : U74930MH2006PLC159290

ISO 9001 : 2008
ISO 14001 : 2004
OHSAS 18001 : 2007

OUR SERVICES :

- ✦ Housekeeping Mgmt.
- ✦ Guest House Mgmt.
- ✦ Property Mgmt.
- ✦ Pest Control Mgmt.
- ✦ Front Office Mgmt.
- ✦ Gardening Mgmt.
- ✦ Building Maintenance Mgmt.
- ✦ Catering / Pantry Mgmt.

"YOUR IMAGE IS OUR BUSINESS"

Date: June 14, 2019

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai – 400051, Maharashtra, India.

Company Symbol: KHFM(Series SM)

Subject: Press Release in respect of Business Orders Received

Dear Sir/Madam,

With reference to the above captioned subject, please find enclosed our Press Release in respect of Business Orders Received.

Kindly take the above information on your record.

For and Behalf of

KHFM HOSPITALITY AND FACILITY MANAGEMENT SERVICES LIMITED


ANUBHAV SHRIVASTAVA
Company Secretary & Compliance Officer



Place: Mumbai

KHFM Hospitality & Facility Management Services Ltd.

REGD. OFFICE : 01, "NIRMA PLAZA, MAKHWANA ROAD, MAROL NAKA, ANDHERI (E), MUMBAI - 400 059.

MOBILE : +91 9987870000, +91 9987574333 HELLO : +91-22-28511234, +91-22-28514141

Tele Fax : +91-22-2859 1483 Email : sales@khfm.in Website : www.khfm.in



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KHFM with client secures repeat wins from TTD, leveraging its strength of strong relationship

KHFM has received a repeat order from Tirumala Tirupati Devasthanams (TTD) to the tune of Rs. 14.58 crore.

MUMBAI, June 14, 2019: KHFM HOSPITALITY AND FACILITY MANAGEMENT SERVICES LTD: Is successfully gearing to maintain traction and growth for its order book with repeat orders from one of its customer TTD valued at Rs. 14.58 crore in the first quarter of FY19. The Services includes Facility Management Services for Housekeeping, Sanitation, and Maintenance of Astavinayaka (Lathur Bhavan), Panchajanyam, Kousthubhum and Nandakam Rest Houses Areas at Tirumala.

The total order book stands at Rs 248.53 core as on May 31, 2019. The top 5 orders include the new order won account for more than 50% of the total order book. These comprise of MCGM, ONGC, TTD, Indian Railways and NPCIL. The company has depicted this success to its strong sales competence and execution in Facility and Hospitality Management Services. This has enabled it to retain its existing customer base and also add to the list many marquee clients. Some of the top marquee clients (in term of order value) includes Municipal Corporation of Greater Mumbai, Oil and Natural Gas Corporation Limited, Tirumala Tirupati Devsthanaam, Indian Railways, Nuclear Power Corporation of India Limited etc.

On securing repeat business, Promoter Ravindra.M.Hegde of KHFM Hospitality and Facility Management Services Ltd said *"We attribute our success to understanding our client needs better and going the extra mile to add value to their organization. Our business values and ethics are at the helm of our service offerings and we continue remain ambitious of our business goals which are aligned to customer's objectives.*

About Us

KHFM Hospitality and Facility Management Services Ltd is the brain child of Mr. Ravindra and Ms Sujata Hegde who began the business in 2006. It specializes in offering services spanning across Facility Management, Hospitality & Catering management, Horticulture and security services. The total revenues in FY19 grew by over 58 % to Rs. 78 crore. The retention percentage of clients has been in excess of 70% since the last 2 years and has staff strength of more than 2,500 employees as on March 31, 2019. The company has spread its footprints across pan India with 21 sites in 10 states.



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