



November 14, 2011

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East),
Mumbai 400 051

Fax No. : 26598237/38

Dear Sir,

Sub: Unaudited Financial Results for the Quarter ended September 30, 2011

We enclose the Unaudited Financial Results for the Quarter ended September 30, 2011, approved by the Board of Directors at its meeting held today.

The Investor Presentation is also attached.

Please take the same on record.

Thanking you,

Yours faithfully,
For **Kingfisher Airlines Limited**

Bharath Raghavan
Chief Legal Officer & Company Secretary

Encl: as above



Kingfisher Airlines Limited

Kingfisher House, Western Express Highway, Vile Parle (E), Mumbai 400099.

Tel: +91 22 2626 2200 / 6649 9300 Fax: +91 22 6702 0625 To fly: www.flykingfisher.com

Registered Office: UB Tower, Level 12, UB City, No 24, Vittal Malliya Road, Bangalore 560001, India.





Kingfisher Airlines Limited

Registered Office : The UB Group, UB Tower, Level 12, UB City,
24 Vittal Mallya Road, Bangalore - 560 001, India.



UNAUDITED FINANCIAL RESULTS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2011

Particulars	Quarter ended September 30, 2011 (Unaudited)	Quarter ended September 30, 2010 (Unaudited)	Half Year ended September 30, 2011 (Unaudited)	Half Year ended September 30, 2010 (Unaudited)	Year ended March 31, 2011 (Audited)
	(Rs. in Lacs)				
1. Income from Operations	152,816.00	138,272.44	340,980.05	302,330.27	623,337.90
a. Income from Services		5,099.42		5,099.42	12,626.17
b. Other Operating Income					
2. Expenditure					
a. Employee Costs	18,321.54	17,251.13	35,688.26	33,591.56	67,600.85
b. Aircraft Lease Rental	24,878.23	25,198.33	49,608.41	49,228.64	98,399.56
c. Aircraft Fuel	81,681.90	47,988.82	166,195.11	106,545.55	227,402.58
d. Other Operating Expenses	65,131.68	55,681.02	129,159.54	112,561.81	242,126.40
e. Depreciation/ Amortisation	7,852.85	5,298.71	16,507.44	11,787.40	24,103.76
3. Profit/ (Loss) from Operations before Interest and Exceptional Item (1 - 2)	(45,050.20)	(8,046.15)	(56,178.71)	(6,285.27)	(23,669.08)
4. Other Income	10,209.49	8,194.14	13,373.89	12,611.77	12,009.44
5. Profit/ (Loss) before Interest and Exceptional Item (3 + 4)	(34,840.71)	147.99	(42,804.82)	6,326.50	(11,659.64)
6. Interest and Financial Charges	33,438.13	36,226.08	64,018.37	68,349.68	131,294.00
7. Profit/ (Loss) after Interest but before Exceptional Item and Tax (5 - 6)	(68,278.84)	(36,078.09)	(106,823.19)	(62,023.18)	(142,953.64)
8. Exceptional Item	1,096.96	150.81	1,564.36	592.58	9,124.65
9. Profit/ (Loss) from Ordinary Activities before Tax (7 - 8)	(69,375.80)	(36,228.90)	(108,387.55)	(62,615.76)	(152,078.29)
10. Tax Expense					
- Current Tax	(22,508.98)	(13,147.20)	(35,166.34)	(20,799.39)	(49,341.80)
- Deferred Tax Asset					3.31
- Fringe Benefit Tax (Net of Provision for FBT written back)					
11. Profit/ (Loss) from Ordinary Activities after Tax (9 - 10)	(46,866.82)	(23,081.70)	(73,221.21)	(41,816.37)	(102,739.80)
12. Paid-up Equity Share Capital (face value of Rs. 10/- each)	49,777.92	26,590.89	49,777.92	26,590.89	49,777.92
13. Reserves	N.A.	N.A.	N.A.	N.A.	(400,207.18)
14. Earnings per Share - Basic and Diluted					
- Before exceptional item	(9.52)	(8.64)	(15.01)	(15.58)	(37.85)
- After exceptional item	(9.67)	(8.68)	(15.23)	(15.73)	(40.16)
15. Public Shareholding					
- Number of Shares	206,021,597	89,690,958	206,021,597	89,690,958	206,021,597
- Percentage of Shareholding	41.39%	33.73%	41.39%	33.73%	41.39%
16. Promoter and Promoter Group Shareholding					
a) Pledged/ Encumbered					
- Number of Shares	263,077,125	120,674,272	263,077,125	120,674,272	147,537,424
- Percentage of Total promoter and Promoter Group Shareholding (%)	90.17%	68.48%	90.17%	68.48%	50.57%
- Percentage of Total Share Capital of the Company (%)	52.85%	45.38%	52.85%	45.38%	29.64%
b) Non Encumbered					
- Number of Shares	28,680,501	55,543,653	28,680,501	55,543,653	144,220,202
- Percentage of Total promoter and Promoter Group Shareholding (%)	9.83%	31.52%	9.83%	31.52%	49.43%
- Percentage of Total Share Capital of the Company (%)	5.76%	20.89%	5.76%	20.89%	28.97%

UNAUDITED FINANCIAL RESULTS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2011 (CONTD.)

SEGMENTWISE REVENUE, RESULTS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2011

The Company, considering its present internal financial reporting based on Geographic segment, has identified Geographic segment as primary segment.

The Geographic segment consists of :

- Domestic air transportation within India.
- International air transportation outside India.

Particulars	Quarter ended September 30, 2011 (Unaudited)	Quarter ended September 30, 2010 (Unaudited)	Half Year ended September 30, 2011 (Unaudited)	Half Year ended September 30, 2010 (Unaudited)	Year ended March 31, 2011 (Audited)
Segment Revenue (Passenger, Cargo, etc)					
Domestic	114,493.94	103,796.99	260,424.80	236,183.89	477,314.68
International	38,322.05	34,475.45	80,555.25	66,146.38	146,023.22
Total	152,816.00	138,272.44	340,980.05	302,330.27	623,337.90
Segment Result:					
Domestic	(14,103.57)	14,608.56	3,863.02	44,765.69	77,600.05
International	(6,215.54)	(4,258.09)	(8,514.61)	(7,711.28)	(7,810.91)
Total Segment Result	(20,319.11)	10,350.47	(4,651.59)	37,054.41	69,789.14
Interest and Finance Charges	(33,438.13)	(36,226.08)	(64,018.37)	(68,349.68)	(131,294.00)
Depreciation & Amortisation	(7,852.85)	(5,298.71)	(16,507.45)	(11,787.40)	(24,103.76)
Other Unallocable expenditure	(16,878.26)	(18,197.33)	(35,039.69)	(36,651.70)	(81,980.63)
Other Unallocable Revenue	10,209.51	13,293.56	13,373.91	17,711.19	24,635.61
Exceptional item	(1,096.96)	(150.81)	(1,564.36)	(592.58)	(9,124.65)
Profit/(Loss) before Tax Expense	(69,375.80)	(36,228.90)	(108,387.55)	(62,615.76)	(152,078.29)
Tax	22,508.98	13,147.20	35,166.34	20,799.39	49,338.49
Net Profit/(Loss) after Tax	(46,866.82)	(23,081.70)	(73,221.21)	(41,816.37)	(102,739.80)

Notes:

- The Assets and Liabilities of the company is not identifiable to the reportable segments. Hence no disclosure relating to total segment Assets and Liabilities (capital employed) are made.
- The above data is as certified by management.

STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2011

Particulars	As at September 30, 2011 (Unaudited)	As at September 30, 2010 (Unaudited)	As at March 31, 2011 (Audited)
SHAREHOLDERS' FUNDS:			
(a) Capital	105,087.92	36,290.89	105,087.92
(b) Reserves and Surplus	134,492.69	8,770.36	134,640.25
LOAN FUNDS	754,370.92	815,690.70	705,707.53
TOTAL	993,951.53	860,751.95	945,435.70
FIXED ASSETS	228,610.34	222,233.33	224,523.32
INVESTMENTS	5.00	5.00	5.00
FOREIGN CURRENCY MONETARY ITEM TRANSLATION DIFFERENCE ACCOUNT			
DEFERRED TAX ASSET	327,944.65	264,235.90	292,778.31
CURRENT ASSETS, LOANS AND ADVANCES			
(a) Inventories	19,859.02	17,385.10	18,764.55
(b) Sundry Debtors	38,922.55	34,842.13	44,052.70
(c) Cash and Bank balances	21,892.76	17,749.50	25,236.25
(d) Other current assets	326.31	299.46	223.93
(e) Loans and Advances	249,119.06	206,504.30	209,105.16
LESS: CURRENT LIABILITIES AND PROVISIONS			
(a) Liabilities	505,282.25	386,741.16	410,474.14
(b) Provisions	7,108.39	5,058.95	6,210.78
INITIAL COST ON LEASED AIRCRAFTS	11,593.84	13,576.04	12,583.97
PROFIT AND LOSS ACCOUNT	608,068.64	473,924.00	534,847.43
TOTAL	993,951.53	860,751.95	945,435.70

UNAUDITED FINANCIAL RESULTS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2011 (CONTD.)

Notes:

- 1) The above financial results which have been subjected to limited review by the Statutory Auditors of the Company, have been reviewed by the Audit Committee. The Board of Directors has approved the said financial results at its meeting held on November 14, 2011.
- 2) 6 investor complaints were received and disposed off during the quarter ended September 30, 2011. There were no investor complaints outstanding at the beginning or at the end of the quarter.
- 3) Deferred Tax Asset is recognized on account of unabsorbed depreciation and business losses for the half year ended September 30, 2011 aggregating to Rs. 35,166.34 Lacs. The management is of the opinion that there is a virtual certainty supported by convincing evidence against which such deferred tax will be realized.
- 4) The Company has adopted the Exposure Draft on Accounting Standard - 10 (Revised) 'Tangible Fixed Assets' which allows costs on major repairs and maintenance incurred to be amortized over the incremental life of the asset. The Company has extended the same treatment to costs incurred on major repairs and maintenance for engines pertaining to aircrafts acquired on operating lease. Had the Company not adopted this method of accounting, the loss before tax for the quarter and the loss after tax for the quarter would have been lower by Rs. 26.55 Lacs and Rs. 17.92 Lacs respectively, whereas the loss before tax for the period and the loss after tax for the period would have been higher by Rs. 3,856.29 Lacs and Rs. 2,605.12 Lacs respectively. This revised accounting policy has been confirmed by an independent expert and in the opinion of the management, this accounting treatment has resulted in a fair depiction of the working results and the state of the affairs of the Company.
- 5) In terms of agreements entered into with a certain party in respect of assets taken on lease, the Company is to pay lease rentals only in the event of breach of certain contractual obligations in future. The Company has sought extension of time to meet a part of its obligations which were to be fulfilled by September 30, 2011, which it is hopeful of receiving. No provision is considered necessary as the Company is confident of meeting the relevant obligations. Additionally, the use fees paid in respect of these leased assets are, in accordance with the Company's understanding, treated as maintenance reserves. The Company is taking steps to formalize this understanding with the relevant lessors. In terms of the Company's accounting policy, these use fees are initially included under loans and advances and are expensed out to the profit and loss account of the time of incurrence of major maintenance expenditure / termination of agreements.
- 6) The Company has incurred substantial losses and its networth has been eroded. However, having regard to improvement in the economic sentiment, rationalization measures adopted by the Company, fleet rationalization, the implementation of the debt recast package with the lenders and promoters including conversion of debt into share capital, the request made by the Company to its bankers for further credit facilities, planned reconfiguration of aircrafts and other factors, these interim financial statements have been prepared on the basis that the Company is a going concern and that no adjustments are required to the carrying value of assets and liabilities.
- 7) Previous period/ year figures have been reclassified to confirm with current period/ year presentation, wherever applicable.

Mumbai
November 14, 2011

By Authority of the Board



Dr. Vijay Mathya
Chairman & Managing Director

Kingfisher Airlines

Financial Results - Q2 FY12



Agenda



- Domestic Operating Environment
- Financial Performance : Q2 FY12

Domestic Operating Environment

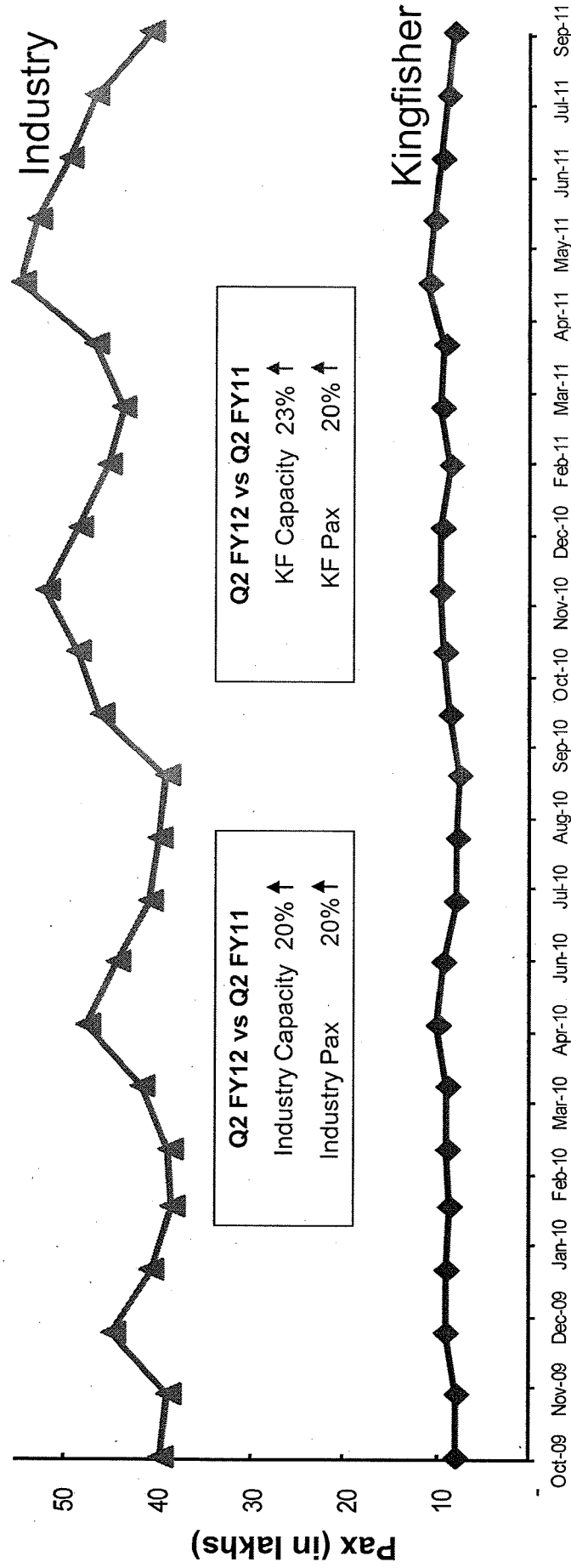


- The aviation industry growth has continued in Q2 FY12 with 20% growth in domestic demand over the same quarter (Jul-Sep'10) last year
- Capacity addition was also continued in the industry with 20% capacity enhancement vis-à-vis the same period last year
- The load factor in the industry remained stable at 72% in Q2 FY12 versus Q2 FY11 as capacity addition closely matched demand growth
- Yields continued to be under pressure in the industry
- Crude oil price has continued above the USD100 mark and shown frequent fluctuations between USD 100 -120 during this quarter

Domestic Operating Environment



- KFA's load factor at 77% continued to be higher than the industry at 72%
- KFA's capacity addition in Q2-FY12 is higher than Q2-FY11 due to unplanned grounding of aircraft in the same period last year



Source - DGCA Data

Agenda



- Domestic Operating Environment
- Financial Performance : Q2 FY12

Overall company performance highlights: Q2 FY12



- **Operating revenue of Rs. 1,528 Cr (+7% over Q2 FY11)**
 - Passenger revenue growth of +10% over Q2 FY11
- **EBITDA loss of Rs. 271 Cr vs. profit of Rs. 55 Cr in Q2 FY11**
 - EBITDA margin declined from +3.6% to -16.7%
- **EBITDAR loss of Rs. 23 Cr vs. profit of Rs. 307 Cr in Q2 FY11**
 - EBITDAR margin declined from +20.3% to -1.4%
- **Total RASK declined to Rs. 3.69 from Rs. 4.03 in Q2 FY11 (-8%)**
 - Pax RASK decreased by 7% over Q2 FY11 (Rs. 3.09 from Rs. 3.31)
- **CASK (EBITDA) increased to Rs. 4.31 from Rs. 3.89 in Q2 FY11 (+11%)**
 - Fuel CASK increased by 45% over Q2 FY11 (Rs. 1.85 from Rs. 1.28)
 - Ex-fuel EBITDA CASK decreased by 6% over Q2 FY11 (Rs. 2.46 from Rs. 2.61)

Company Operating Parameters – Q2 FY12



Parameters	Jul'11 – Sep'11 (Q2 FY12)	Jul'10 – Sep'10 (Q2 FY11)	Better / (Worse) %
No of Departures	32,926	30,277	9%
ASKMs (Million)	4,414	3,757	17%
RPKMs (Million)	3,337	2,967	12%
Passenger LF%	76%	79%	-3 points
Block Hours	60,074	54,783	10%
Revenue Passengers (Million)	3.01	2.69	12%
Total Revenue per ASKM (INR)	3.69	4.03	(8%)
Cost per ASKM (INR)	4.31	3.89	(11%)
Ex Fuel Cost per ASKM (INR)	2.46	2.61	6%
Average Gross Revenue per passenger in INR	4,531	4,620	(2%)
Period ended Fleet Size	66	66	

Note: (1) Cost per ASKM is calculated at EBITDA cost level

Company P&L – Q2 FY12



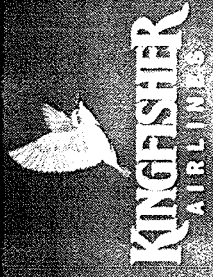
Rs. Crore	Jul'11- Sep'11 (Q2 FY12)	Jul'10 - Sep'10 (Q2 FY11)	Better / (Worse) %
INCOME			
Operating Revenue	1,528	1,434	7%
Non Operating Revenues	102	82	25%
Total Revenues	1,630	1,516	8%
EXPENDITURE			
Employee Remuneration & Benefits	183	173	(6%)
Aircraft Fuel Expenses	817	480	(70%)
Other Operating Expenses	653	556	(17%)
EBITDAR	(23)	307	
Aircraft Lease Rentals	249	252	1%
Total Operating expenditure	1,902	1,461	(30%)
EBITDA	(271)	55	
Depreciation	79	53	(48%)
Interest and finance charges	333	363	8%
Total Expenditure	2,313	1,876	(23%)
Loss before exceptional items and Tax	(683)	(361)	
Exceptional Items	11	2	
Provision for taxation	(225)	(131)	
PROFIT / (LOSS) AFTER TAXATION	(469)	(231)	

(*) – Q2 FY11 results have been re-classified where relevant

Domestic operations performance highlights: Q2 FY12

- **Operating revenue of Rs. 1,145 Cr (5% over Q2 FY11)**
 - 9% increase in passenger revenue.
- **EBITDA loss of Rs. 195 Cr vs. profit of Rs. 108 Cr in Q2 FY11**
 - Domestic EBITDA margin declined from +9.3% to -15.7%
- **EBITDAR loss of Rs. 10 Cr vs. profit of Rs. 289 Cr in Q2 FY11**
 - Domestic EBITDAR margin declined from 24.7% to -0.8% in Q2 FY12
- **Total RASK declined to Rs. 4.24 from Rs. 5.02 in Q2 FY11 (-16%)**
 - Pax RASK decreased by 14% over Q2 FY11 (Rs. 3.56 from Rs. 4.13)
- **CASK (EBITDA) increased to Rs. 4.90 from Rs. 4.56 in Q2 FY11 (+8%)**
 - Fuel CASK increased by 48% over Q2 FY11 (Rs. 2.00 from Rs. 1.35)
 - Ex-fuel EBITDA CASK decreased by 10% over Q2 FY11 (Rs. 2.90 from Rs. 3.21)

Domestic Operating Parameters – Q2 FY12



Parameters	Jul'11 – Sep'11 (Q2 FY12)	Jul'10 – Sep'10 (Q2 FY11)	Better / (Worse) %
No of Departures	30,399	27,805	9%
ASKMs (Million)	2,944	2,332	26%
RPKMs (Million)	2,261	1,909	18%
Passenger LF%	77%	82%	-5 points
Block Hours	49,066	44,013	11%
Revenue Passengers (Million)	2.70	2.38	13%
Revenue per ASKM (INR)	4.24	5.02	(16%)
Cost per ASKM (INR)	4.90	4.56	(8%)
Ex Fuel Cost per ASKM (INR)	2.90	3.21	10%
Average Gross Revenue per passenger in INR	3,885	4,042	(4%)

Note: (1) Cost per ASKM is calculated at EBITDA cost level

Domestic P&L – Q2 FY12



Rs. Crore	Jul'11- Sep'11 (Q2 FY12)	Jul'10 - Sep'10 (Q2 FY11)	Better / (Worse) %
INCOME			
Operating Revenue	1,145	1,089	5%
Non Operating Revenues	102	82	25%
Total Revenues	1,247	1,171	7%
EXPENDITURE			
Employee Remuneration & Benefits	161	148	(9%)
Aircraft Fuel Expenses	588	314	(87%)
Other Operating Expenses	508	419	(21%)
EBITDAR	(10)	289	
Aircraft Lease Rentals	185	181	(2%)
Total Operating Expenditure	1,443	1,063	(36%)
EBITDA	(195)	108	

(*) – Q2 FY11 results have been re-classified where relevant

International operations performance highlights: Q2 FY12

- **Operating revenue of Rs. 383 Cr (+11% over Q2 FY11)**
 - 13% increase in passenger revenues with a 3% increase in capacity
- **EBITDA loss of Rs. 76 Cr vs. loss of Rs. 53 Cr in Q2 FY11**
 - EBITDA loss increased by Rs. 23 Cr despite Rs. 63 Cr of additional fuel cost impact in Q2 FY12 as compared to Q2 FY11
 - International EBITDA margin dropped from -15.5% to -19.8% in Q2 FY12
- **EBITDAR loss of Rs. 12 Cr vs. profit of Rs. 18 Cr in Q2 FY11**
 - International EBITDAR margin dropped from 5.1% to -3.2% in Q2 FY12
- **Total RASK improved to Rs. 2.61 from Rs. 2.42 in Q1 FY11 (+8%)**
 - Pax RASK growth of +9% over Q2 FY11 (Rs. 2.15 from Rs. 1.97)
 - ATV improved by 11% over same period last year
- **CASK (EBITDA) increased to Rs. 3.12 from Rs. 2.79 in Q2 FY11 (12%)**
 - Fuel CASK increased by 34% over Q2 FY 11 (Rs. 1.55 from Rs. 1.16)
 - Ex-fuel EBITDA CASK decreased by 4% over Q2 FY 11 (Rs. 1.57 from Rs. 1.63)

International Operating Parameters – Q2 FY12



Parameters	Jul'11 – Sep'11 (Q2 FY12)	Jul'10 – Sep'10 (Q2 FY11)	Better / (Worse) %
No of Departures	2,527	2,472	2%
ASKMs (Million)	1,471	1,425	3%
RPKMs (Million)	1,077	1,058	2%
Passenger LF%	73%	74%	-1 point
Block Hours	11,008	10,770	2%
Revenue Passengers (Million)	0.314	0.308	2%
Revenue per ASKM in INR	2.61	2.42	8%
Cost per ASKM in INR	3.12	2.79	(12%)
Ex Fuel Cost per ASKM (INR)	1.57	1.63	4%
Average Gross Revenue per passenger in INR	10,078	9,102	11%

Note: (1) Cost per ASKM is calculated at EBITDA cost level

International P&L – Q2 FY12



Rs. Crore	Jul'11 - Sep'11 (Q2 FY12)	Jul'10 - Sep'10 (Q2 FY11)	Better / (Worse) %
INCOME			
Operating Revenue	383	345	11%
Non Operating Revenues	-	-	
Total Revenues	383	345	11%
EXPENDITURE			
Employee Remuneration & Benefits	22	25	9%
Aircraft Fuel Expenses	228	166	(38%)
Other Operating Expenses	145	137	(6%)
EBITDAR	(12)	18	
Aircraft Lease Rentals	64	71	10%
Total Operating Expenditure	459	398	(15%)
EBITDA	(76)	(53)	

(*) – Q2 FY11 results have been re-classified where relevant