



August 10, 2011

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (East),
Mumbai 400 051

Fax No. : 26598237/ 38/47/48

Dear Sir,

Sub: Unaudited Financial Results for the Quarter ended June 30, 2011

We enclose the Unaudited Financial Results for the Quarter ended June 30, 2011, approved by the Board of Directors at its meeting held today.

The Press Note and Investor Presentation are also attached.

Please take the same on record.

Thanking you,

Yours faithfully,
For **Kingfisher Airlines Limited**

Bharath Raghavan
Chief Legal Officer & Company Secretary

Encl : as above



Kingfisher Airlines Limited

Kingfisher House, Western Express Highway, Vile Parle (E), Mumbai 400099.
Tel: +91 22 2826 2200 / 6649 9300 Fax: +91 22 6702 0625 To fly: www.flykingfisher.com
Registered Office: UB Tower, Level 12, UB City, No 24, Vittal Mallya Road, Bangalore 560001, India.





Kingfisher Airlines Limited

Registered Office : The UB Group, UB Tower,
Level 12, UB City, 24 Vittal Mallya Road,
Bangalore - 560 001, India.



Unaudited Financial Results for the quarter ended June 30, 2011

Particulars	(Rs. in Lacs)		
	Quarter ended June 30, 2011 (Unaudited)	Quarter ended June 30, 2010 (Unaudited)	Year ended March 31, 2011 (Audited)
1. Income from Operations			
a. Income from Services	188,164.05	164,057.83	623,337.90
b. Other Operating Income	-	-	12,626.17
2. Expenditure			
a. Employee Costs	17,366.72	16,340.43	67,600.85
b. Aircraft Lease Rental	24,730.18	24,030.31	98,399.56
c. Aircraft Fuel	84,513.21	58,556.73	227,402.58
d. Other Operating Expenses	64,027.86	56,780.79	242,126.40
e. Depreciation/ Amortisation	8,654.60	6,488.69	24,103.76
3. Profit/ (Loss) from Operations before Interest and Exceptional Item (1 - 2)	(11,128.52)	1,860.88	(23,669.08)
4. Other Income	2,936.53	1,591.79	13,592.16
5. Profit/ (Loss) before Interest and Exceptional Item (4 - 3)	(8,191.99)	3,452.67	(10,076.92)
6. Interest and Financial Charges	30,580.24	32,223.60	131,294.00
7. Profit/ (Loss) after Interest but before Exceptional Item and Tax (5 - 6)	(38,772.23)	(28,770.93)	(141,370.92)
8a. Exceptional Item	467.40	441.77	9,124.65
8b. Foreign Exchange Translation Difference	(227.87)	(2,825.84)	1,582.72
9. Profit/ (Loss) from Ordinary Activities before Tax (7 - 8a - 8b)	(39,011.76)	(28,386.86)	(152,078.29)
10. Tax Expense			
- Current Tax	-	-	-
- Deferred Tax Asset	(12,657.36)	(7,652.19)	(49,341.80)
- Fringe Benefit Tax (Net of Provision for FBT written back)	-	-	3.31
11. Profit/ (Loss) from Ordinary Activities after Tax (9 - 10)	(26,354.40)	(18,734.67)	(102,739.80)
12. Paid-up Equity Share Capital (face value of Rs. 10/- each)	49,777.92	26,590.89	49,777.92
13. Reserves	N.A.	N.A.	(400,207.18)
14. Earnings per Share - Basic and Diluted			
- Before exceptional item	(5.49)	(6.93)	(37.85)
- After exceptional item	(5.55)	(7.05)	(40.16)
15. Public Shareholding			
- Number of Shares	206,021,597	89,690,958	206,021,597
- Percentage of Shareholding	41.39%	33.73%	41.39%
16. Promoter and Promoter Group Shareholding			
a) Pledged/ Encumbered			
- Number of Shares	263,077,125	120,674,272	147,537,424
- Percentage of Total promoter and Promoter Group Shareholding (%)	90.17%	68.48%	50.57%
- Percentage of Total Share Capital of the Company (%)	52.85%	45.38%	29.64%
b) Non Encumbered			
- Number of Shares	28,680,501	55,543,653	144,220,202
- Percentage of Total promoter and Promoter Group Shareholding (%)	9.83%	31.52%	49.43%
- Percentage of Total Share Capital of the Company (%)	5.76%	20.89%	28.97%

Unaudited Financial Results for the quarter ended June 30, 2011 (Contd.)

Segmentwise Revenue, Results for the quarter ended June 30, 2011

The Company, considering its present internal financial reporting based on Geographic segment, has identified Geographic segment as primary segment. The Geographic segment consists of :

- a) Domestic air transportation within India.
- b) International air transportation outside India.

Particulars	(Rs. In Lacs)		
	Quarter ended June 30, 2011 (Unaudited)	Quarter ended June 30, 2010 (Unaudited)	Year ended March 31, 2011 (Audited)
Segment Revenue (Passenger, Cargo, etc)			
Domestic	145,930.87	132,386.90	477,314.68
International	42,233.18	31,670.93	146,023.22
Total	188,164.05	164,057.83	623,337.90
Segment Result:			
Domestic	17,986.59	30,157.13	77,600.05
International	(2,299.07)	(3,453.19)	(7,810.91)
Total Segment Result	15,687.52	26,703.94	69,789.14
Interest and Finance Charges	(30,580.24)	(32,223.60)	(131,294.00)
Depreciation & Amortisation	(8,654.60)	(6,488.69)	(24,103.76)
Other Unallocable expenditure	(18,161.44)	(18,354.37)	(81,980.63)
Other Unallocable Revenue	2,936.53	1,591.79	26,218.33
Exceptional Item and Foreign Exchange Translation Difference	(239.53)	2,384.07	(10,707.37)
Profit/ (Loss) before Tax Expense	(39,011.76)	(26,386.86)	(152,078.29)
Tax	12,657.36	7,652.19	49,338.49
Net Profit/ (Loss) after Tax	(26,354.40)	(18,734.67)	(102,739.80)

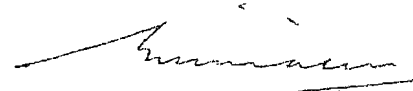
Notes:

1. The Assets and Liabilities of the company is not identifiable to the reportable segments. Hence no disclosure relating to total segment Assets and Liabilities (capital employed) are made.
2. The above data is as certified by management.

Notes:

- 1) The above financial results which have been subjected to limited review by the Statutory Auditors of the Company, have been reviewed by the Audit Committee. The Board of Directors has approved the said financial results at its meeting held on August 10, 2011.
- 2) 3 investor complaints were received and disposed off during the quarter ended June 30, 2011. There were no investor complaints outstanding at the beginning or at the end of the quarter.
- 3) The Remuneration and Compensation Committee of the Board of Directors of the Company has considered an Employees Stock Option Plan at its meeting held on August 10, 2011 and recommended the same to the Board of the Directors of the Company which has approved the same at its meeting held today subject to the approval of the shareholders of the Company. This plan proposes to include the employees transferred to the Company pursuant to the demerger and transfer of the Commercial Airline Division Undertaking of the erstwhile Kingfisher Airlines Limited into the Company.
- 4) Deferred Tax Asset is recognized on account of unabsorbed depreciation and business losses for the quarter ended June 30, 2011 aggregating to Rs. 12,657.36 Lacs. The management is of the opinion that there is a virtual certainty supported by convincing evidence against which such deferred tax will be realized.
- 5) The Company has adopted the Exposure Draft on Accounting Standard - 10 (Revised) 'Tangible Fixed Assets' which allows costs on major repairs and maintenance incurred to be amortized over the incremental life of the asset. The Company has extended the same treatment to costs incurred on major repairs and maintenance for engines pertaining to aircrafts acquired on operating lease. Had the Company not adopted this method of accounting, the loss before tax for the quarter and the loss after tax for the quarter would have been higher by Rs. 3,882.81 Lacs and Rs. 2,623.03 Lacs respectively. This revised accounting policy has been confirmed by an independent expert and in the opinion of the management, this accounting treatment has resulted in a fair depiction of the working results and the state of the affairs of the Company.
- 6) In terms of agreements entered into with a certain party in respect of assets taken on lease, the Company is to pay lease rentals only in the event of breach of certain contractual obligations in future. No provision is considered necessary as the Company is confident of meeting the relevant obligations. Additionally, the use fees paid in respect of these leased assets are, in accordance with the Company's understanding, treated as maintenance reserves. The Company is taking steps to formalize this understanding with the relevant lessors. In terms of the Company's accounting policy, these use fees are initially included under loans and advances and are expensed out to the profit and loss account of the time of incurrence of major maintenance expenditure / termination of agreements.
- 7) The Company has incurred substantial losses and its networth has been eroded. However, having regard to improvement in the economic sentiment, rationalization measures adopted by the Company, fleet recovery and the implementation of the debt recast package with the lenders and promoters including conversion of debt into share capital, these interim financial statements have been prepared on the basis that the Company is a going concern and that no adjustments are required to the carrying value of assets and liabilities.
- 8) Previous period/year figures have been reclassified to confirm with current period/year presentation, wherever applicable.

By Authority of the Board


Dr. Vijay Maliya
 Chairman & Managing Director

Place: New Delhi
Date: August 10, 2011

PRESS RELEASE –

AUGUST 10, 2011

Kingfisher continues to improve operations with another quarter of EBITDA profit. The airline was able to achieve these results despite a 40% increase in the price of Aviation Turbine Fuel (ATF).

Kingfisher Airlines' total revenue for Q1 FY12 was Rs. 1,911 crore which is a 15% improvement over the same quarter last year. Increase in capacity, higher load factors, and improvement in yield contributed to the revenue growth.

The momentum in Indian aviation industry has continued with a strong demand growth of 15% in Q1 FY12. Even though the capacity growth at 19% slightly outpaced the demand growth, Kingfisher effectively capitalized on its strengths to achieve a 4 percentage point increase in domestic load factor. In the same period, industry load factors experienced a decline of 2 percentage points.

For the quarter ended Q1 FY12, EBITDAR was Rs. 252 crore vs. Rs. 340 crore in FY10. EBITDAR margin for the year was at 13% vs. last year at 20%. This profitability was achieved despite additional fuel cost burden of Rs. 260 crore.

Kingfisher Airlines reported an operating EBITDA profit of Rs. 4.6 crore in Q1 FY12 compared to a profit of Rs. 99 crore in Q1 FY11. The overall EBITDA margin for the quarter was 0.2%. Growing maturity of international routes was a major contributor to the improvement as the EBITDA loss on international operations reduced to Rs. 40 crore in Q1 FY12.

Net loss as a percentage of total revenue stood at 14% in Q1 FY12. The benefits of debt restructuring and improved operating performance were offset by the rise in fuel price.

Domestic operations saw a Revenue per Available Seat Kilometer (RASK) improvement of 6% whereas the International RASK improved by 25%. EBITDA CASK (Cost per Available Seat Kilometer) increased by 16%. Excluding fuel, the EBITDA CASK increased by only 3%.

During the quarter, Kingfisher Airlines' frequent flier program "King Club" won several accolades at the frequent traveler award ceremony in the US. In June at the Paris Air Show, Kingfisher was rated the Best Airline in India and Central Asia by Skytrax. Kingfisher remains India's most awarded airline.

Kingfisher Airlines

Financial Results - Q1 FY12



Agenda



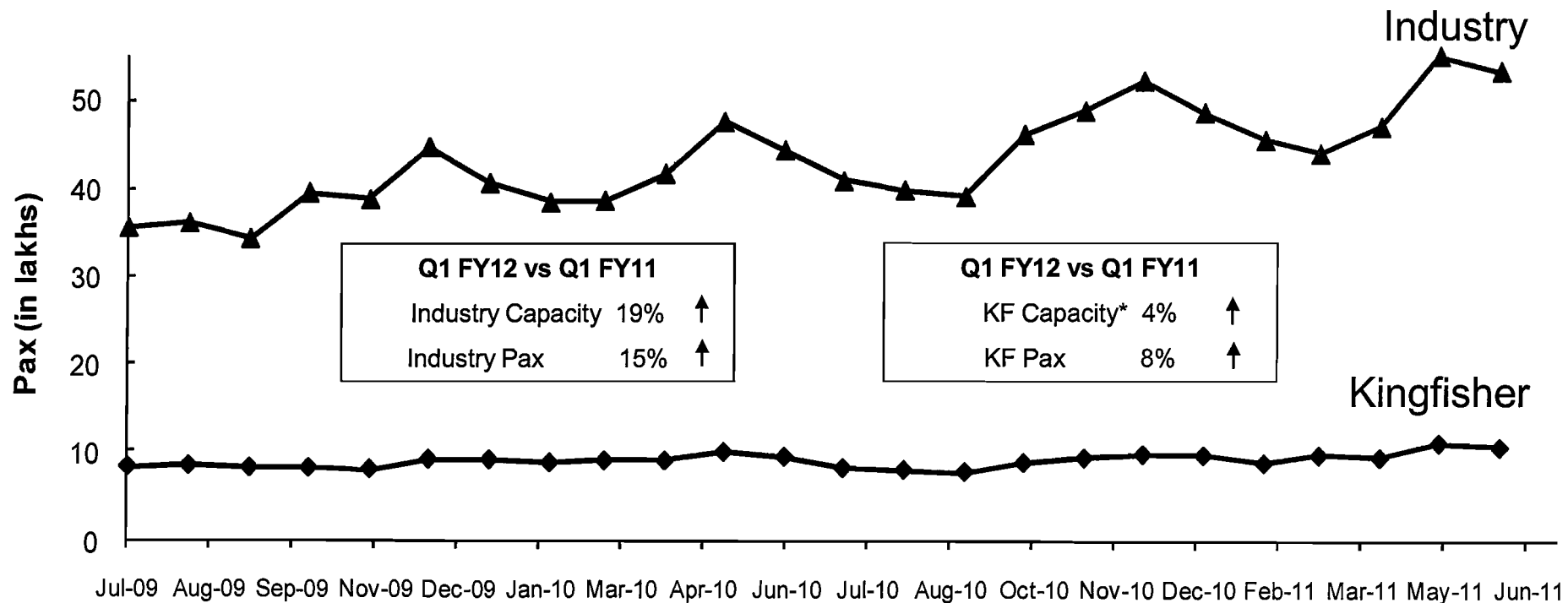
- Domestic Operating Environment
- Financial Performance : Q1 FY12

Domestic Operating Environment

- The aviation industry growth momentum has continued in Q1 FY12 with 15% growth in domestic demand over the same quarter last year
- This is the 8th quarter of consistent double digit demand growth for the Industry
- Capacity addition by the industry regained steam with 19% capacity being added as compared to the same quarter last year
- The load factors in the Industry have declined from 81% in Q1 FY 11 to 78% in Q1 FY 12 given the capacity addition. Kingfisher has bucked this trend to grow load factor by 4 percentage points over the same quarter last year
- Crude oil price has remained above the USD100 mark and shown frequent fluctuations between USD 100 and USD 120 during the Quarter

Domestic Operating Environment

- KFA has outperformed the industry trend to show an improvement of 4 percentage points (Over Q1 FY11) to reach an 85% average load factor in Q1 FY12
- Although KFA has been prudent on capacity addition with a 4% increase in seats, KFA has taken a higher relative share of Industry demand with passengers flown growth at 8%



Source - DGCA Data

* KF Capacity is in terms of seats offered

Agenda



- Domestic Operating Environment

- Financial Performance : Q1 FY12

Overall company performance highlights: Q1 FY12

- **Operating revenue of Rs. 1,882 Cr (+15% over Q1 FY11)**
 - Passenger revenue growth of +16% over Q1 FY11
 - Ancillary revenue growth of +7% over Q1 FY11
- **EBITDA profit of Rs. 5 Cr vs. profit of Rs. 99 Cr in Q1 FY11 (A decline of Rs. 94 Cr over Q1 FY11)**
 - Positive EBITDA margin despite Rs. 260 Cr of additional fuel cost impact in Q1 FY 12 as compared to Q1 FY11
 - EBITDA margin declined from +6.0% to +0.2%
- **EBITDAR profit of Rs. 252 Cr vs. Rs. 340 Cr in Q1 FY11 (A decline of Rs. 88 Cr over Q1 FY11)**
 - EBITDAR margin declined from +20.5% to +13.2%
- **Total RASK improved to Rs. 4.33 from Rs. 3.97 in Q1 FY11 (+9%)**
 - Pax RASK growth of +9% over Q1 FY11 (Rs. 3.53 to Rs. 3.86)
- **CASK (EBITDA) increased to Rs. 4.32 from Rs. 3.73 in Q1 FY11 (+16%)**
 - Ex-fuel EBITDA CASK increased by 3% over Q1 FY11 (Rs. 2.33 to Rs. 2.40)

Company Operating Parameters – Q1 FY12

Parameters	Apr 11 – Jun 11 (Q1 FY12)	Apr 10 – Jun 10 (Q1 FY11)	Better / (Worse) %
No of Departures	34,627	33,720	3%
ASKMs (Million)	4,418	4,177	6%
RPKMs (Million)	3,663	3,334	10%
Passenger LF%	83%	80%	3 points
Block Hours	62,025	60,285	3%
Revenue Passengers (Million)	3.41	3.13	9%
Total Revenue per ASKM (INR)	4.33	3.97	9%
Cost per ASKM (INR)	4.32	3.73	(16%)
Ex Fuel Cost per ASKM (INR)	2.40	2.33	(3%)
Average Gross Revenue per passenger in INR	5,007	4,717	6%
Period ended Fleet Size	66	66	-

Note: (1) Cost per ASKM is calculated at EBITDA cost level

Company P&L – Q1 FY12

Rs. Crore	Apr'11 - Jun'11 (Q1 FY12)	Apr'10 - Jun'10 (Q1 FY11)	Better / (Worse) %
INCOME			
Operating Revenue	1,882	1,641	15%
Non Operating Revenues	29	16	84%
Total Revenues	1,911	1,656	15%
EXPENDITURE			
Employee Remuneration & Benefits	174	163	(6%)
Aircraft Fuel Expenses	845	586	(44%)
Other Operating Expenses	640	568	(13%)
EBITDAR	252	340	(26%)
Aircraft Lease Rentals	247	240	(3%)
Total Operating expenditure	1,906	1,557	(22%)
EBITDA	5	99	(95%)
Depreciation	87	65	(33%)
Interest and finance charges	306	322	5%
Total Expenditure	2,299	1,944	(18%)
Loss before exceptional items and Tax	(388)	(288)	(35%)
Exceptional Items	5	4	(6%)
Foreign exchange translation difference	(2)	(28)	92%
Provision for taxation	(127)	(77)	65%
PROFIT / (LOSS) AFTER TAXATION	(264)	(187)	(41%)

(*) – Q1 FY11 results have been re-classified where relevant

Domestic operations performance highlights: Q1 FY12

- **Operating revenue of Rs. 1,459 Cr (+10% over Q1 FY11)**
 - 11% increase in passenger revenue despite only 5% addition in capacity
- **EBITDA profit of Rs. 44 Cr vs. profit of Rs. 150 Cr in Q1 FY11 (A decline of Rs. 106 Cr over Q1 FY11)**
 - EBITDA profit of 44 Cr despite Rs. 186 Cr of additional fuel cost impact in Q1 FY 12 as compared to Q1 FY11
 - Domestic EBITDA margin declined from +11.2% to +3.0%
- **EBITDAR profit of Rs. 229 Cr vs. Rs. 327 Cr in Q1 FY11 (A decline of Rs. 98 Cr over Q1 FY11)**
 - Domestic EBITDAR margin declined from 24.4% to 15.4% in Q1 FY12
- **Total RASK improved to Rs. 4.95 from Rs. 4.68 in Q1 FY11 (+6%)**
 - Pax RASK growth of +6% over Q1 FY11 (Rs. 4.26 to Rs. 4.50)
 - Load factor up 4 percentage points to 85%
- **CASK (EBITDA) increased to Rs. 4.80 from Rs. 4.16 in Q1 FY11 (+15.5%)**
 - Ex-fuel EBITDA CASK increased by 4% over Q1 FY11 (Rs. 2.65 to Rs. 2.75)

Domestic Operating Parameters – Q1 FY12

Parameters	Apr 11 – Jun 11 (Q1 FY12)	Apr 10 – Jun 10 (Q1 FY11)	Better / (Worse) %
No of Departures	32,160	31,491	2%
ASKMs (Million)	3,007	2,861	5%
RPKMs (Million)	2,556	2,327	10%
Passenger LF%	85%	81%	4 points
Block Hours	51,210	50,448	2%
Revenue Passengers (Million)	3.08	2.84	8%
Revenue per ASKM (INR)	4.95	4.68	6%
Cost per ASKM (INR)	4.80	4.16	(15%)
Ex Fuel Cost per ASKM (INR)	2.75	2.65	(4%)
Average Gross Revenue per passenger in INR	4,394	4,289	2%

Note: (1) Cost per ASKM is calculated at EBITDA cost level

Domestic P&L – Q1 FY12



Rs. Crore	Apr 11 – Jun 11 (Q1 FY12)	Apr 10 – Jun 10 (Q1 FY11)	Better / (Worse) %
INCOME			
Operating Revenue	1,459	1,324	10%
Non Operating Revenues	29	16	84%
Total Revenues	1,489	1,340	11%
EXPENDITURE			
Employee Remuneration & Benefits	150	141	(6%)
Aircraft Fuel Expenses	618	432	(43%)
Other Operating Expenses	491	440	(12%)
EBITDAR	229	327	(30%)
Aircraft Lease Rentals	185	177	(4%)
Total Operating Expenditure	1,444	1,190	(21%)
EBITDA	44	150	(70%)

(*) – Q1 FY11 results have been re-classified where relevant

International operations performance highlights: Q1 FY12

- **Operating revenue of Rs. 422 Cr (+33% over Q1 FY11)**
 - 37% increase in passenger revenues with a 7% increase in capacity
- **EBITDA loss of Rs. 40 Cr vs. loss of Rs. 51 Cr in Q1 FY11 (An improvement of Rs. 11 Cr over Q1 FY11)**
 - EBITDA loss reduced to Rs. 40 Cr despite Rs. 73 Cr of additional fuel cost impact in Q1 FY12 as compared to Q1 FY11
- **EBITDAR profit of Rs. 23 Cr vs. Rs. 13 Cr in Q1 FY11 (An improvement of Rs. 10 Cr over Q1 FY11)**
 - International EBITDAR margin improved from 4.0% to 5.4 % in Q1 FY12
- **Total RASK improved to Rs. 2.99 from Rs. 2.41 in Q1 FY11 (+25%)**
 - Pax RASK growth of +27% over Q1 FY11 (Rs. 1.96 to Rs. 2.49)
 - Load factor up 3 percentage points to 79%; ATV improved by 21% over same period last year
- **CASK (EBITDA) increased to Rs. 3.28 from Rs. 2.79 in Q1 FY11 (17%)**
 - Ex-fuel EBITDA CASK increased by 3% over Q1 FY 10 (Rs. 1.62 to Rs. 1.67)

International Operating Parameters – Q1 FY12

Parameters	Apr 11 – Jun 11 (Q1 FY12)	Apr 10 – Jun 10 (Q1 FY11)	Better / (Worse) %
No of Departures	2,467	2,229	11%
ASKMs (Million)	1,410	1,316	7%
RPKMs (Million)	1,108	1,007	10%
Passenger LF%	79%	76%	3 points
Block Hours	10815	9837	10%
Revenue Passengers (Million)	0.32	0.29	13%
Revenue per ASKM in INR	2.99	2.41	25%
Cost per ASKM in INR	3.28	2.79	(17%)
Ex Fuel Cost per ASKM (INR)	1.67	1.62	(3%)
Average Gross Revenue per passenger in INR	10,830	8,945	21%

Note: (1) Cost per ASKM is calculated at EBITDA cost level

International P&L – Q1 FY12



Rs. Crore	Apr 11 – Jun 11 (Q1 FY12)	Apr 10 – Jun 10 (Q1 FY11)	Better / (Worse) %
INCOME			
Operating Revenue	422	317	33%
Non Operating Revenues	-	-	-
Total Revenues	422	317	33%
EXPENDITURE			
Employee Remuneration & Benefits	24	22	(6%)
Aircraft Fuel Expenses	227	154	(48%)
Other Operating Expenses	149	128	(16%)
EBITDAR	23	13	78%
Aircraft Lease Rentals	62	63	1%
Total Operating Expenditure	462	367	(26%)
EBITDA	(40)	(51)	21%

(*) – Q1 FY11 results have been re-classified where relevant