

Ref. No- KTSL/2026-2027/12

To

The General Manager, Listing Department, BSE Limited, 1 <sup>st</sup> Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street Fort, Mumbai-400001	The Manager, Listing Department, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051
<b>Scrip Code: 519602</b>	<b>Scrip Code: KELLTONTEC</b>

Dear Sir/Madam,

**Sub: Earning Presentation on Audited Financial Results of the Company for the Quarter and Financial Year ended March 31, 2026.**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the Earning Presentation on the Audited Financial Results of the Company for the Quarter and Financial Year ended March 31, 2026.

The information is also available on the Company's website at [www.kellton.com](http://www.kellton.com).

Kindly take the same on record.

Thanking You,  
Yours faithfully,

For Kellton Tech Solutions Limited

Rahul Jain  
Company Secretary and Compliance Officer  
ICSI M. No- ACS62949

Date: May 30, 2026  
Place: Hyderabad

# Earnings Presentation & Fact Sheet: Q4 FY 26

March 2026

# Executive Summary - Q4 FY26



Digital Transformation -  
(83.1%)

Enterprise Solutions -  
(13.9%)

Other Services -  
(3.0%)



# Executive Summary - FY26



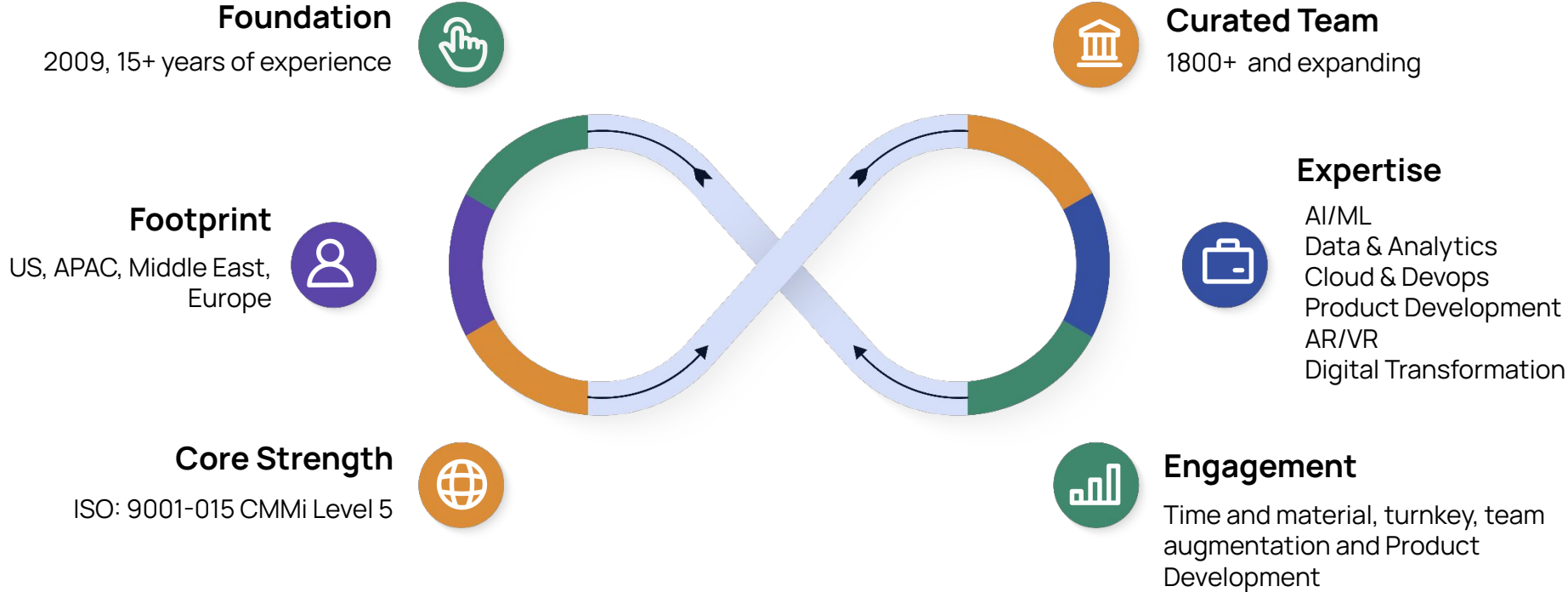
Digital Transformation -  
(83.0%)

Enterprise Solutions -  
(13.9%)

Other Services -  
(3.1%)



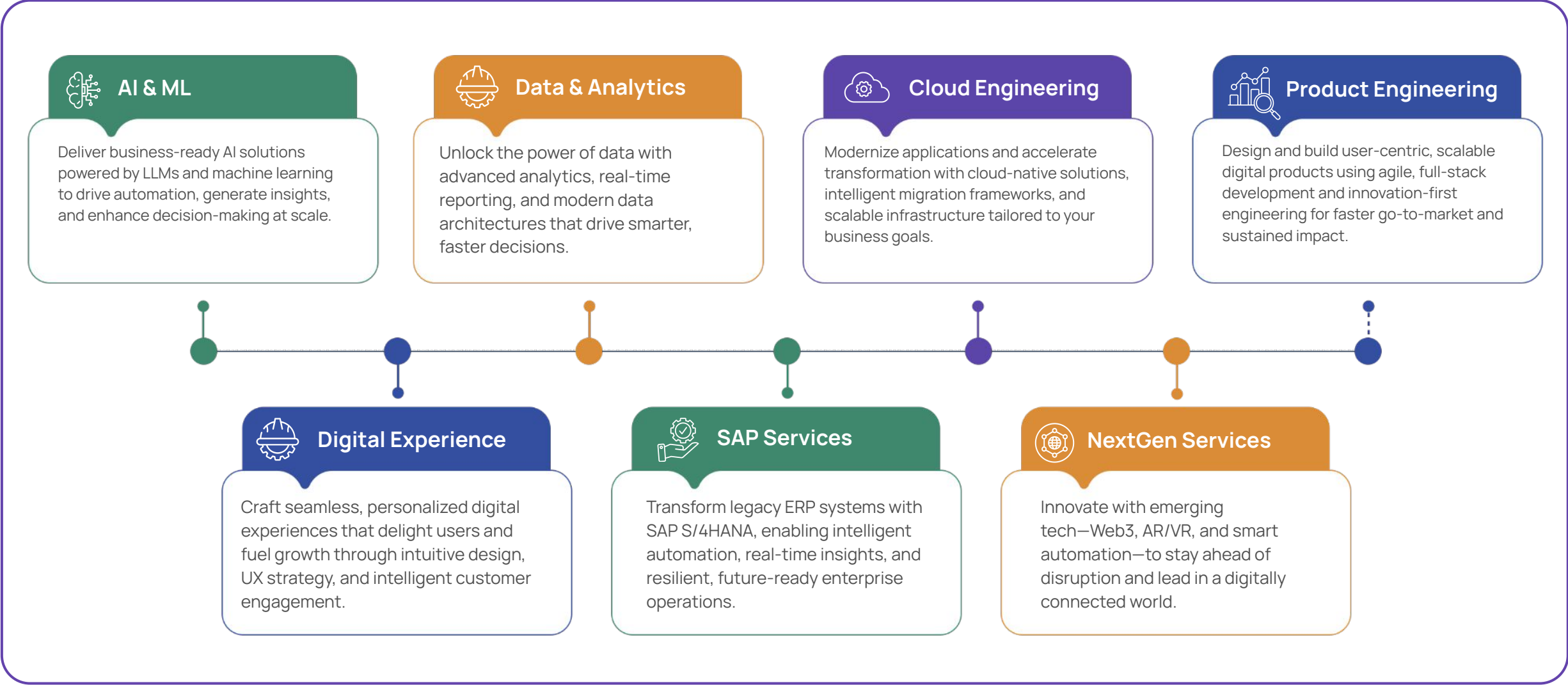
# Company Overview



## Our Partnerships



# Core Competencies



# Global Presence



2000+ Projects Delivered



500+ Clients Served



10+ Center Of Excellence



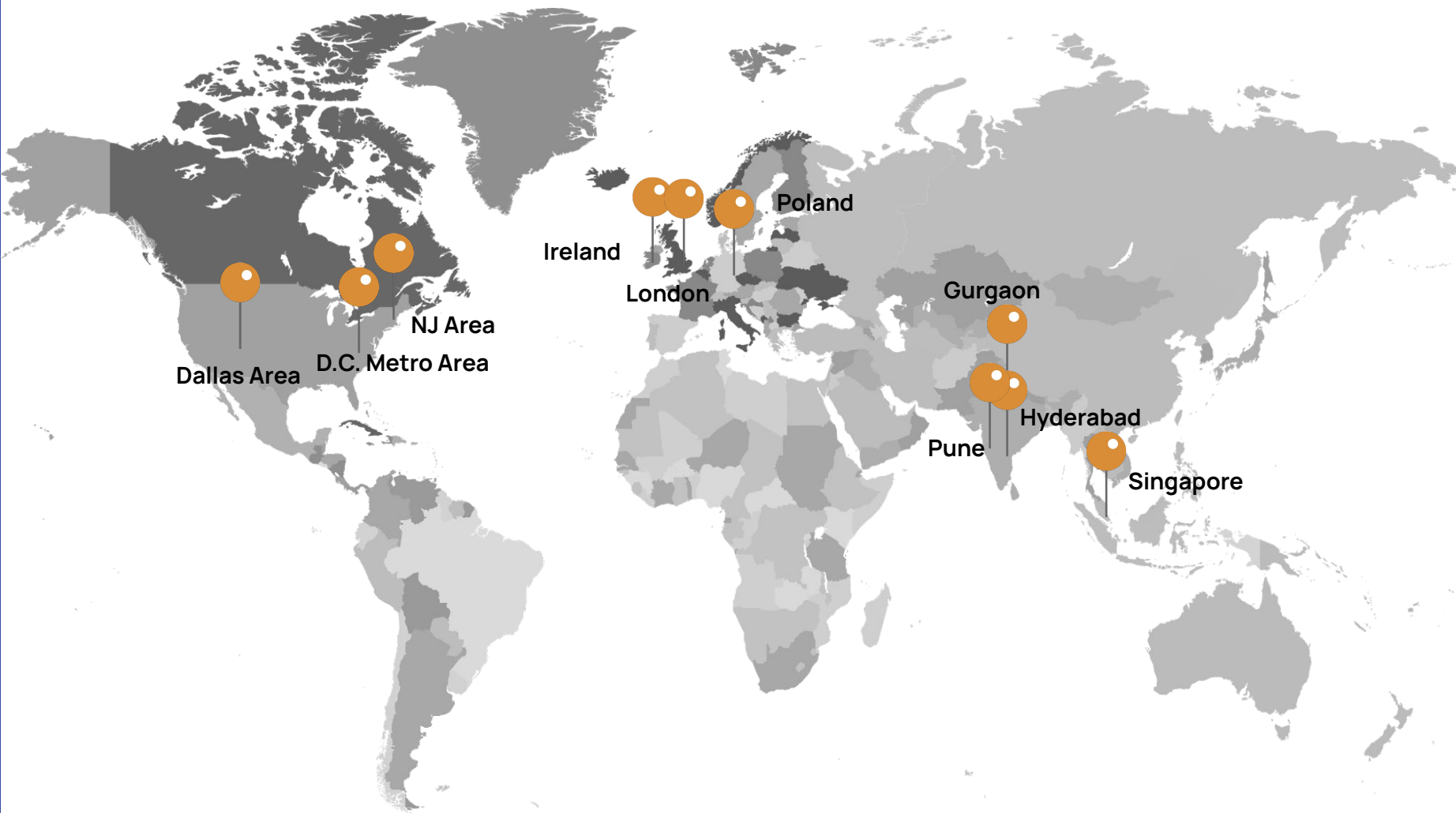
1800+ Global Team



50+ Fortune 500 Clients



15+ Industries Catered To

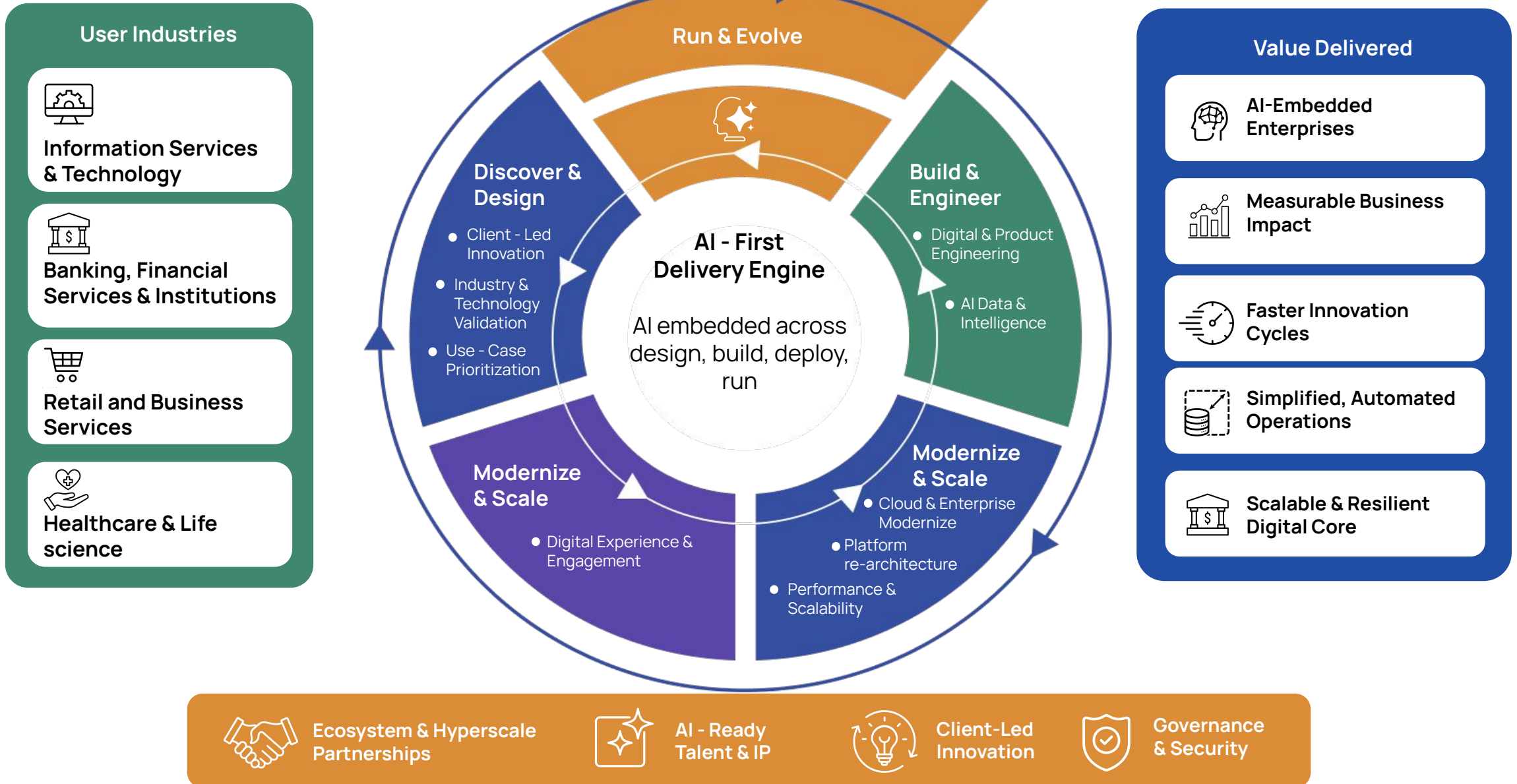


# Strategic Partnerships



 <p>Data &amp; AI Azure</p>	 <p>Infrastructure Azure</p>	 <p>Digital &amp; App Innovation Azure</p>	
			

# AI First Delivery



# Chairman's Message

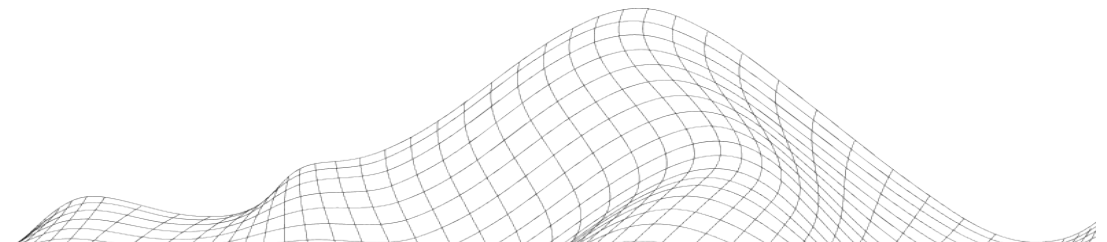


" FY26 marked another important year in Kellton's transformation journey as we continued to align our business with the evolving demands of an AI-driven enterprise landscape. As organizations globally accelerate their focus on AI, automation, and digital efficiency, we remain committed to helping our customers navigate this transition with agility and measurable outcomes. Our continued investments in AI-led services, digital engineering capabilities, and platform-driven solutions are strengthening both customer confidence and long-term strategic relevance. We continue to invest in reskilling our workforce and enhancing our delivery ecosystem to remain future-ready in an increasingly AI-integrated environment. At the same time, we remain disciplined in balancing growth with profitability through operational efficiency, prudent margin management, and focused talent reskilling initiatives. We are encouraged by the growing traction toward outcome-led engagement models and see this as an important shift in the future of technology services. With a strong execution foundation and expanding AI-led opportunities, we remain positive about FY27 and the sustainable growth potential ahead.."



## Niranjan Chintam

Chairman & Whole-time Director



# Key Deal Wins



## For a Major Private Sector Bank

Driving an AI-powered Video KYC solution. The engagement enables automated identity verification, faster customer onboarding, intelligent compliance workflows, and scalable digital trust capabilities through agentic AI and real-time decision automation.

## For a Leading Travel Technology Platform

Enabling a cloud-native travel integration ecosystem, enabling seamless connectivity with multiple airline and booking partners. The solution enhanced real-time fare intelligence, omnichannel booking experiences, and scalable API orchestration while establishing a strong foundation for future AI-driven personalization and predictive travel recommendations.

## For a Global Engineering & Consulting Enterprise

Modernizing financial operations through implementation of ServiceNow Accounting Center capabilities. The solution automated finance workflows, improved operational visibility, and enhanced governance while enabling scalable integrations and creating a foundation for AI-driven analytics and intelligent financial decision-making.

# Key Deal Wins



## For a Global Technology Enterprise

Modernizing enterprise workplace modernization through intelligent visitor management, ServiceNow-led IT orchestration, and unified analytics engineering initiatives. The engagement enables workflow automation, centralized operational intelligence, and AI-ready support operations while improving governance, infrastructure reliability, and employee experience across global enterprise environments.

## For a Global Financial Transaction & Payments Enterprise

Modernizing internal financial applications through workflow automation, scalable platform enhancements, and intelligent process optimization. The engagement improves operational efficiency, accelerates feature delivery, and strengthens readiness for AI-enabled financial operations, analytics, and adaptive payment experiences.

## For a Major Cyber Technology Company

Enhancing IT governance and infrastructure visibility through optimization of ServiceNow CMDB capabilities. The engagement improved asset intelligence, streamlined operational workflows, and enabled AI-assisted automation to strengthen infrastructure governance, service efficiency, and enterprise-wide configuration management.

# Key Highlights: Reinforcing Financial Strength



A- rating for Kellton's long-term facilities reinforces the company's strong financial profile, operational resilience, and sustained growth momentum across AI-led digital transformation services. The ratings reflect Kellton's diversified client base, healthy revenue visibility, disciplined capital structure, and expanding capabilities across cloud, AI, intelligent automation, and enterprise platforms. This recognition further strengthens Kellton's credibility in the market and supports its long-term strategy of scaling innovation-led, future-ready digital transformation solutions globally.

[Discover More](#)

# Key Highlights: Agentic AI Capability Recognition



**KAI- Agentic AI Platform**

Kellton's KAI (Kellton Agentic AI) Platform received the AGBA Innovation Star Rating Certification 2026 at the AEGIS Graham Bell Awards, supported by the Ministry of Electronics and Information Technology (MeitY), Government of India, reinforcing the company's growing leadership in Generative AI and Agentic AI innovation.

Recognized under the "High-Potential: Outstanding Performance" category, the certification validates KAI's enterprise-grade capabilities in intelligent automation, autonomous systems, and scalable AI deployment across complex operational environments.

This recognition strengthens Kellton's positioning as a trusted AI transformation partner and enhances its credibility in driving next-generation, AI-powered enterprise innovation globally.

[Read More](#)

# Key Highlights: Partnership to Build An AI-First End-to-End B2B Travel Platform



## Introducing **Zourney**

Kellton partners with FutureAge AI Labs  
to build an AI-first B2B travel platform



Designed to simplify travel operations, enable smarter decisions,  
and power the next generation of travel distribution.

 **Kellton** |  **Zourney** |  **FutureAge**

Kellton has partnered with FutureAge AI Labs to build Zourney, an AI-first B2B travel platform designed to simplify travel distribution and enable intelligent, AI-driven operations for global travel partners.

The collaboration reflects Kellton's broader strategy of building AI-native digital platforms that combine data, automation, and intelligence to modernize complex industry ecosystems.

Developed as a unified platform for the travel trade ecosystem, Zourney brings together supplier connectivity, booking workflows, pricing intelligence, and partner collaboration within a single intelligent interface, further strengthening Kellton's position in next-generation enterprise platform innovation.

[Read More](#)

# Key Highlights: AI Powered Education Loan Platform



## For a Major Financial service

Launched an AI-enabled digital education loan platform that streamlines the complete loan lifecycle – from application and approval to disbursement – through a unified digital ecosystem for a leading financial services company. Integrated with the customer portal, the solution enables seamless loan access for existing customers, improving user experience, operational efficiency, and processing speed.

# Leadership Expansion



Ashish is a seasoned business and technology sales leader with over 25 years of global experience driving revenue growth, scaling enterprise businesses, and expanding market presence across the technology industry.

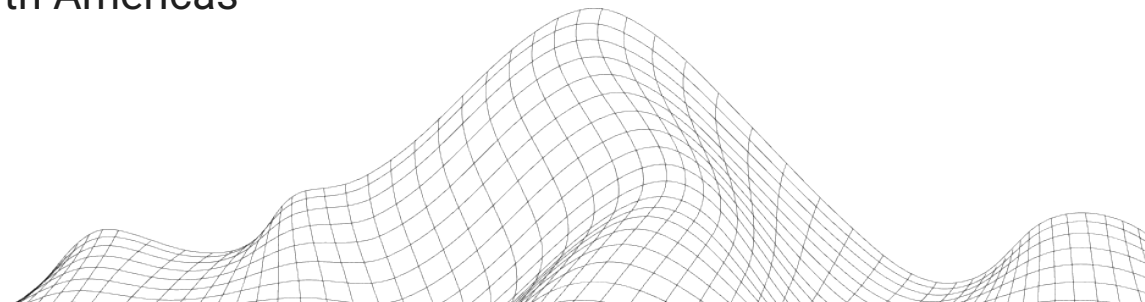
Prior to joining Kellton, he held senior leadership roles where he successfully led business expansion, enterprise sales transformation, and strategic partnership initiatives.

Recognized for his consultative leadership style and ability to build enduring client partnerships, he has deep expertise in executive sales leadership, business scaling, market expansion, enterprise partnerships, team building, and technology-led transformation initiatives, including AI-driven growth strategies.

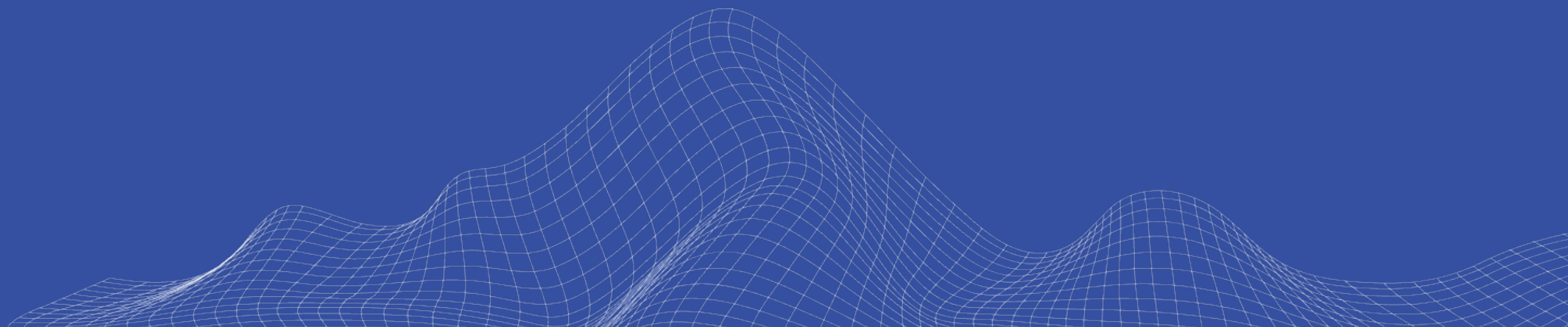
He holds an MBA and is known for fostering collaborative, high-performing teams that deliver long-term business impact.

## Ashish Goyal

SVP - Business Growth Americas



# Financial Highlights



# Key Highlights for the Quarter



## Q4 FY 26\*

Total Revenue

INR 3,196 M

EBITDA

INR 307 M

PAT

INR 195 M

Margins

EBITDA Margin at 9.8 %  
PAT Margin at 6.2%

EPS

Rs 0.34

## FY 26

Total Revenue

INR 12,254 M  
up 11.4% YoY

EBITDA

INR 1,439 M

PAT

INR 917 M

Margins

EBITDA Margin at 11.8 %  
PAT Margin at 7.5%

EPS

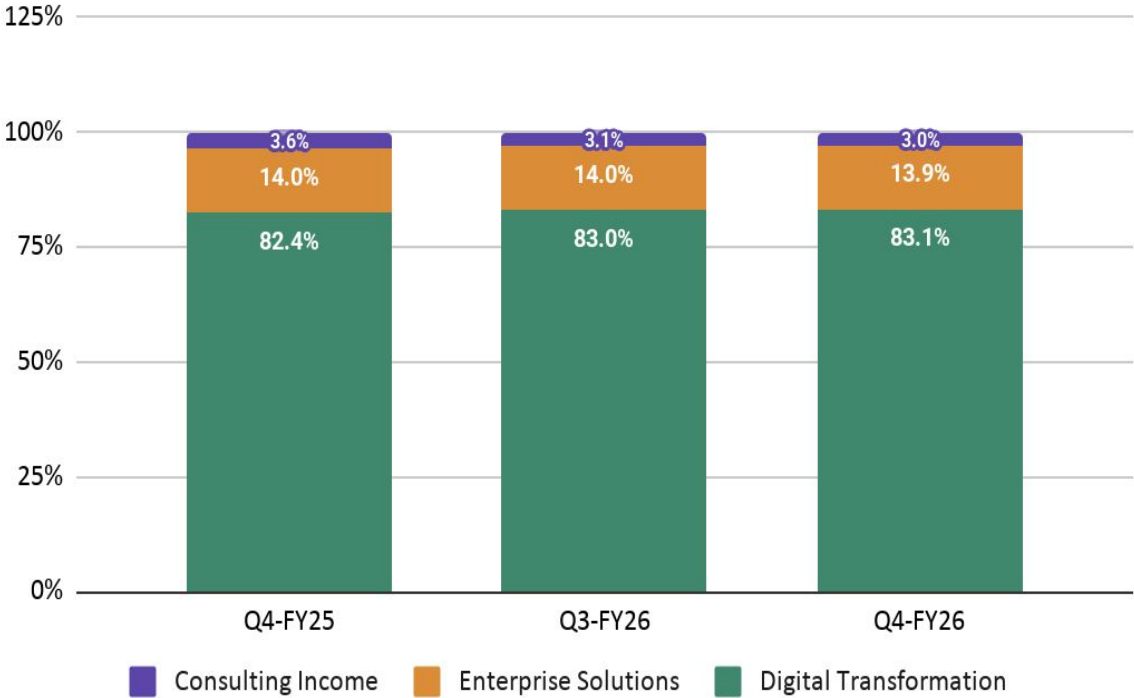
Rs 1.79

\*Q4 numbers and margins are not comparable to previous quarters as this is a balancing quarter, primarily due to higher provisions.

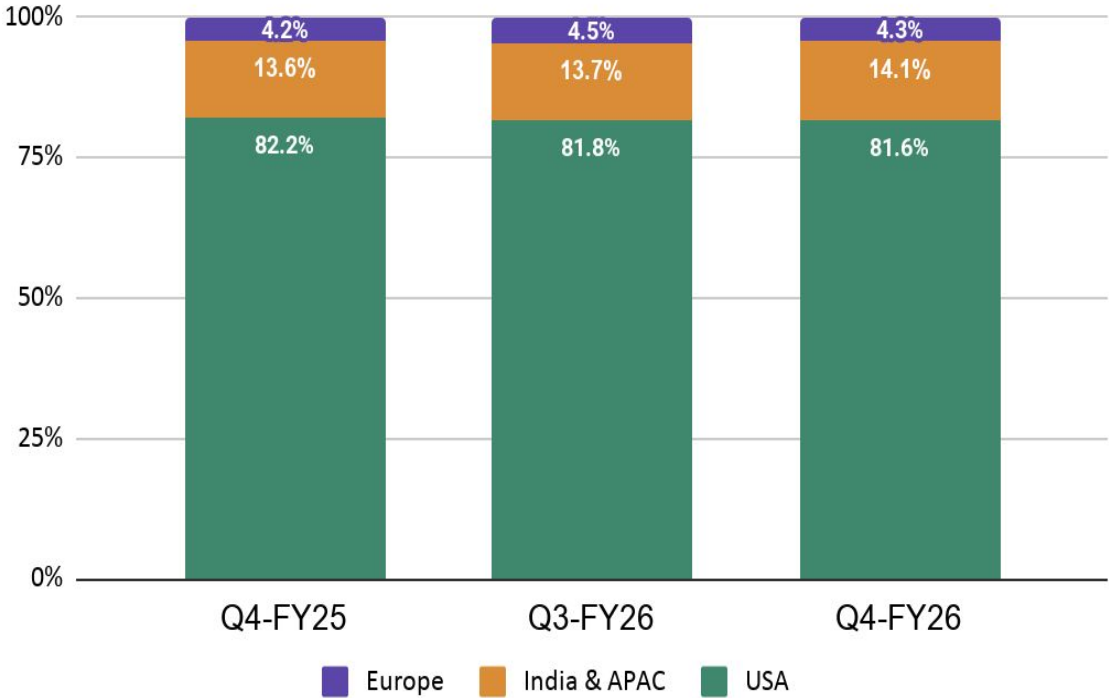
# Q4 FY26: Key Metrics



### Revenue By Business Segment (%)



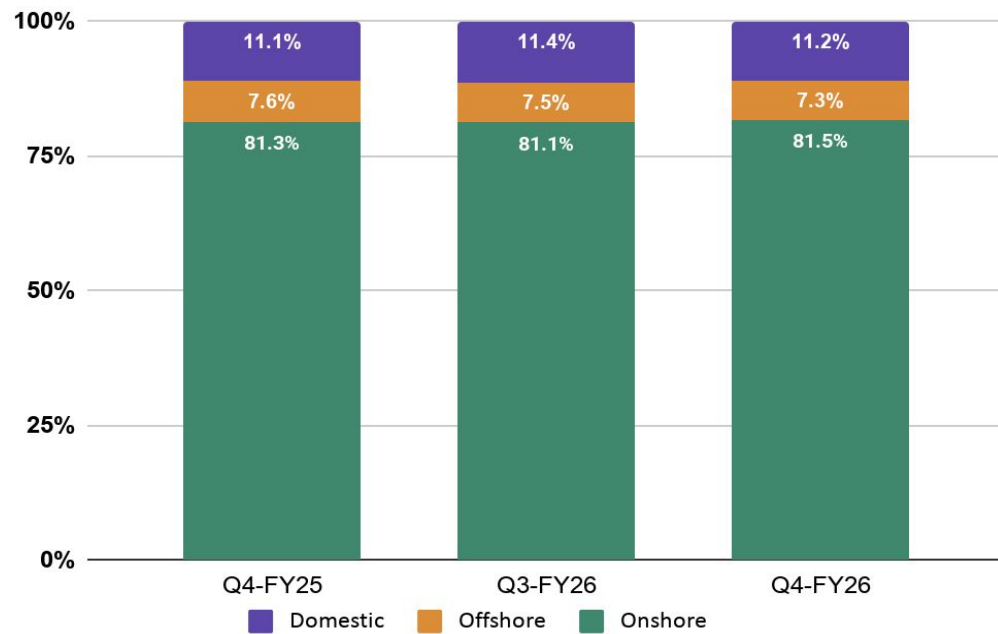
### Revenue By Geography (%)



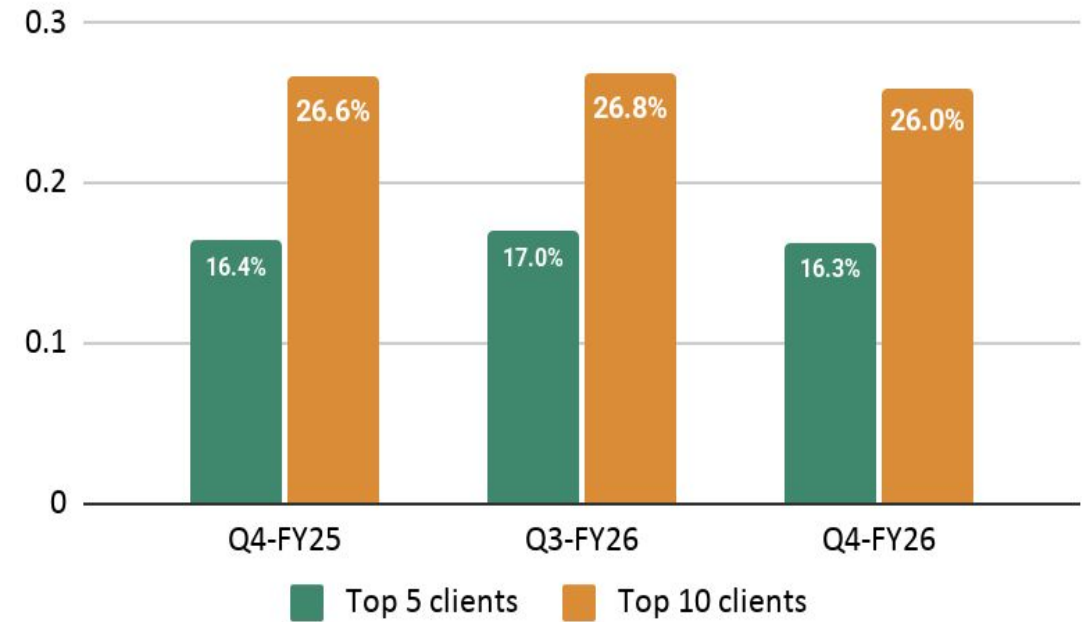
# Q4 FY26: Key Metrics



### Revenue Mix



### Revenue % By Clients



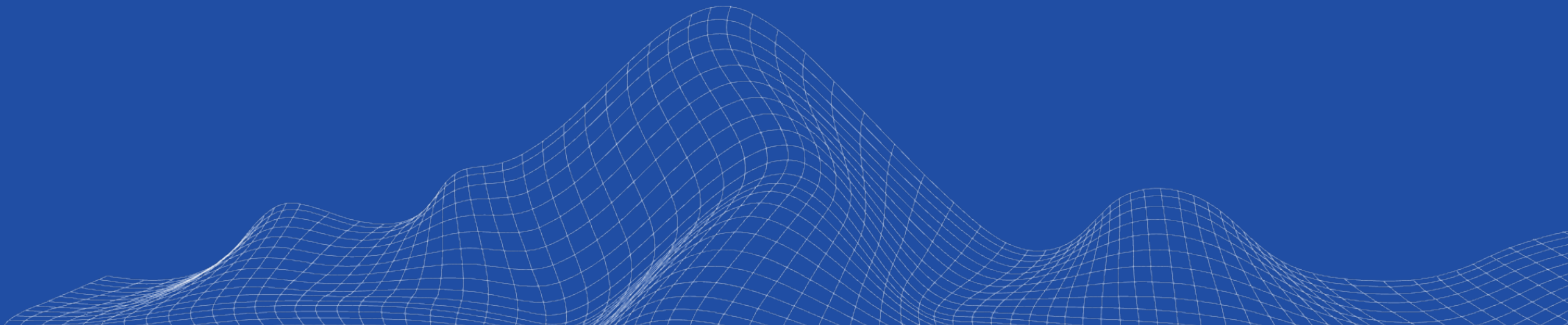
# Q4 FY26 and FY26: Key Metrics



Particulars	Metrics	31-Mar-26	31-Dec-25	Q-o-Q	31-Mar-25	Y-o-Y	31-Mar-26	31-Mar-25	Y-o-Y
		Q4 FY26	Q3 FY26		Q4 FY25		FY 26	FY 25	
Revenue	Total Revenue (INR Mn)	3,196	3,088	3.5%	2,873	11.2%	12,254	10,998	11.4%
	Net Revenue (INR Mn)	3,139	3,079		2,863		12,169	10,978	
Profit	EBITDA (INR Mn)	307	396		302		1,439	1,297	10.9%
	PBT (INR Mn)	210	303		205		1,073	925	
	PAT (INR Mn)	195	254		192		917	797	15.1%
Margin (%)	EBITDA Margin	<b>9.8%</b>	<b>12.9%</b>		<b>10.5%</b>		<b>11.8%</b>	<b>11.8%</b>	
	PBT Margin	6.6%	9.8%		7.1%		8.8%	8.4%	
	PAT Margin	<b>6.2%</b>	<b>8.2%</b>		<b>6.7%</b>		<b>7.5%</b>	<b>7.3%</b>	
EPS	Basic (Rs.)	0.34	0.50		0.38		1.79	1.64	
	Diluted (Rs.)	0.34	0.50		0.37		1.79	1.63	

\*Face value of shares reduced from ₹5 to ₹1 pursuant to a share split. Accordingly, EPS for FY26 and previous periods has been restated on a ₹1 face value basis for comparability.

# Historical Financial Overview



# Historical Consolidated Income Statement



INCOME STATEMENT (INR Mn)	FY26	FY25	FY24
Revenue from operations	12,169	10,978	9,829
Other Income	85	21	18
<b>Total Income</b>	<b>12,254</b>	<b>10,999</b>	<b>9,847</b>
Total Expenses	10,815	9,702	8,785
<b>EBITDA</b>	<b>1,439</b>	<b>1,297</b>	<b>1,063</b>
<b>EBITDA Margin</b>	<b>11.8%</b>	<b>11.8%</b>	<b>10.8%</b>
Depreciation	154	169	160
Finance Cost	212	203	184
<b>PBT</b>	<b>1,073</b>	<b>925</b>	<b>719</b>
Tax	156	128	79
<b>Profit After Tax</b>	<b>917</b>	<b>797</b>	<b>640</b>
<b>PAT Margins</b>	<b>7.5%</b>	<b>7.3%</b>	<b>6.5%</b>
Other Comprehensive Income	45	8	1
<b>Total Comprehensive Income (After Tax)</b>	<b>962</b>	<b>805</b>	<b>641</b>
EPS (INR)	1.79	1.64	1.31

# Historical Consolidated Balance Sheet



Equity and Liabilities (INR Mn)	FY26	FY25	FY24
Shareholder Funds			
(A) Equity Share Capital	531	488	487
(B) Other Equity	7,541	4,865	3,947
<b>Total - Shareholder Funds</b>	<b>8,072</b>	<b>5,353</b>	<b>4,434</b>
Non-Current Liabilities			
<i>Financial Liabilities</i>			
(I) Borrowings	242	519	330
(ii) Other Financial Liabilities	182	4	3
(iii) Other non-current Liabilities	0	0	-
Provisions	78	73	62
Lease Liabilities	124	61	91
Deferred Tax Liabilities	14	13	12
<b>Total - Non-Current Liabilities</b>	<b>640</b>	<b>670</b>	<b>498</b>
Current Liabilities			
<i>Financial Liabilities</i>			
(I) Borrowings	1544	1050	960
(ii) Trade Payables	280	221	182
(iii) Other Financial Liabilities	397	204	179
Other Current Liabilities	68	94	117
Provisions	288	298	235
Current Tax Liabilities (Net)	0	0.00	-
<b>Total - Current Liabilities</b>	<b>2,577</b>	<b>1,868</b>	<b>1,673</b>
<b>GRAND TOTAL - EQUITIES &amp; LIABILITIES</b>	<b>11,289</b>	<b>7,890</b>	<b>6,605</b>

Assets (INR Mn)	FY26	FY25	FY24
Non-Current Assets			
Property, Plant & Equipment	77	95	128
Capital Work in Progress	1645	320	182
Right to use assets	116	55	82
Goodwill	600	115	115
<i>Other Intangible Assets</i>	369	368	369
Financial Assets			
Investments	0	0	-
(II) Loans	0	0	-
Other Financial Assets	18	17	15
Other Non-Current Assets	104	94	94
<b>Total - Non-Current Assets</b>	<b>2,929</b>	<b>1,063</b>	<b>985</b>
Current Assets			
Inventories	1	59	0
Financial Assets			
(I) Trade Receivables	3932	3,260	2,689
(II) Cash & Cash Equivalents	374	275	277
(III) Loans	0	0	-
(IV) Other Financial Assets	3399	2,694	2,100
Current Tax Assets (Net)	125	64	50
Other current assets	529	475	504
<b>Total - Current Assets</b>	<b>8,360</b>	<b>6,827</b>	<b>5,620</b>
<b>GRAND TOTAL - ASSETS</b>	<b>11,289</b>	<b>7,890</b>	<b>6,605</b>

# Disclaimer



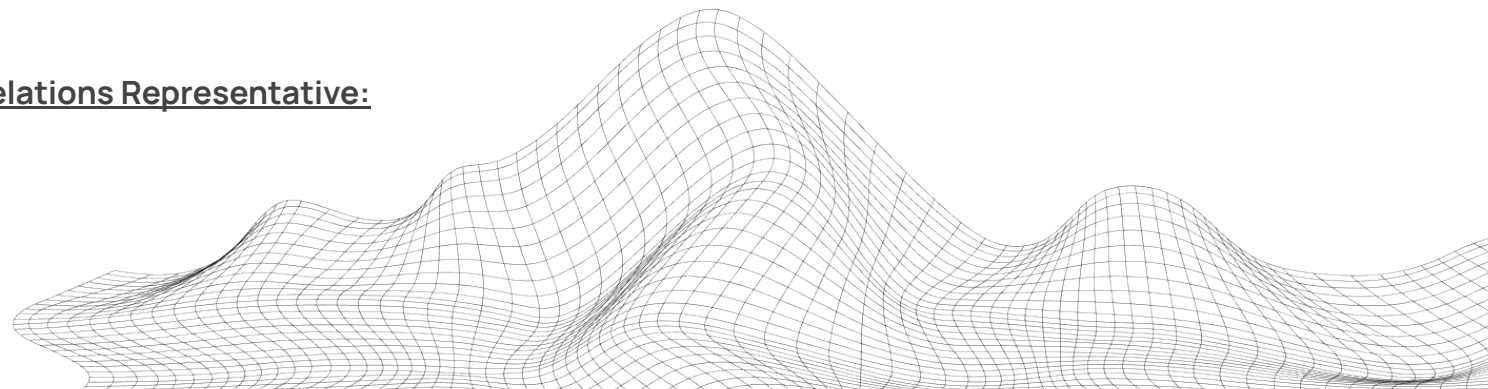
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**For further details, please feel free to contact our Investor Relations Representative:**

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**E-mail: [rahul.jain1@kellton.com](mailto:rahul.jain1@kellton.com)**



# Thank you

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