KEC International Limited
RPG House, 463, Dr. Annie Besant Road, Worli, Mumbai 400030, India.
Tel.: +91-22-6667 0200 • Fax +91-22-66670287 • Web.: www.kecrpg.com

August 02, 2013

National Stock Exchange of India Limited
Exchange Plaza, 5th floor
Plot No. C/1, G Block
Bandra-Kurla Complex
Bandra (East)
Mumbai - 400 051

Fax # 26598237/38

Dear Sir,

Sub : Press Release – Financial Results

In terms of the Listing Agreement, we are pleased to enclose a copy of the press release being issued to the press on the financial results approved by the Board of Directors for your information and doing the needful.

Thanking you,

Yours sincerely,
For **KEC International Limited**

Ch. V. Jagannadha Rao
Company Secretary

KEC INTERNATIONAL LIMITED MUMBAI

Encl: As above

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Press Release

Net Sales up by 28% Y-o-Y

Mumbai, August 02, 2013: KEC International Ltd. (KEC), a global infrastructure EPC major, an RPG Group company, today announced its unaudited consolidated results for the quarter ended June 30, 2013.

Consolidated Performance

Net Sales for the quarter stands at ₹ 1,746 crore as against ₹ 1,364 crore in the corresponding quarter of previous year, an increase of 28% Y-o-Y.

EBITDA for the quarter stands at ₹ 88 crore as against ₹ 103 crore in the corresponding quarter of previous year.

Profit After Tax (excluding exceptional item, net of taxes) is ₹ 3 crore as against ₹ 33 crore in the corresponding quarter of previous year.

The exceptional item is related to implementation of Voluntary Retirement Scheme (VRS) at Thane cable manufacturing facility. The total cost of VRS is ₹ 18 crore (net of taxes ₹ 12 crore).

Order Intake and Order Book

The Company has secured **new orders** in Transmission and Telecom businesses of ₹ 804 crore. Details are as follows:

- In Transmission business, the Company has entered Tanzania by securing an order for design, supply and erection of 400 kV double circuit transmission line under the Tanzania Backbone Transmission Investment Project. The order is secured from Tanzania Electric Supply Company Limited. The order value is ₹ 772 crore.

- In the Telecom business, the order is for establishing Optical Power Ground Wire (OPGW) communication network in the Western region of India. The order is secured from Power Grid Corporation of India (PGCIL). The order value is ₹ 34 crore.

Including these orders, total **order intake** during current financial year is ₹ 2,185 crore. The **order book** continues to remain robust and it stands at ₹ 10,056 crore.

Listing of Equity Shares

We are happy to announce that our Company's equity shares have also been listed on MCX Stock Exchange Limited.

Mr. Ramesh Chandak, MD & CEO of the Company commented, *"Our top-line growth continues to be good backed by strong execution and a healthy order book. On the profitability front, our transmission business margins continue to be good. Overall profitably is impacted on account of execution of projects in our new businesses."*

RPG

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About KEC International Limited

KEC International is global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission, Power Systems, Cables, Railways, Telecom and Water. The Company has powered infrastructure development in 49 countries across Africa, Americas, Central Asia, Middle East, South Asia and South East Asia. It is the flagship Company of the RPG Group.

About RPG Enterprises

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with turnover over ₹ 16,000 crore. The group has more than fifteen companies managing diverse business interests in the areas of Tyre, Infrastructure, IT and Specialty.

For further information, please contact:

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