

Kaya Limited

May 28, 2025

To,
BSE Limited
Market Operations Department,
1st Floor, Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001
BSE Scrip Code: 539276

National Stock Exchange of India Limited
'Exchange Plaza', 5th Floor,
Plot No. C/1, G Block,
Bandra Kurla Complex,
Bandra(E), Mumbai 400051
NSE Symbol: KAYA

Subject: Media Release –Q4FY25

Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited for the quarter ended March 31, 2025.

This is for your information and records.

For **Kaya Limited,**

NITIKA
SUNNY
NIRMAL



Digitally signed by
NITIKA SUNNY
NIRMAL
Date: 2025.05.28
22:38:54 +05'30'

Nitika Dalmia
Company Secretary &
Compliance Officer

Encl: A/a

Registered Office: Kaya Limited, Marks, 23/C, Mahal Industries Estate, Mahakali Caves Road, Near Paper Box Lane, Andheri (E), Mumbai 400 093. Tel.:91-22-66195000. Website: www.kaya.in

CIN: L85190MH2003PLC139763

Kaya Ltd. announces Clinic growth of 15% in Collection over Q4 FY24

Mumbai, May 28, 2025: Kaya Limited (the “Company”), today announced its financial results for the quarter ended March 31, 2025 (standalone and consolidated)

India business

Clinic business registered a growth of 15% in Collection over Q4FY24.

- Services business registered Collection growth of 16% over Q4FY24 mainly driven by categories like Anti-Ageing, Body Contouring, Hair Care, and Brightening & Pigmentation
- Anti-ageing category continued to show strong growth of 46% over Q4 FY24
- Body Category continued to show strong growth of 25% over Q4FY24
- Haircare services aided by advanced diagnostic tools and revamped customer journey witnessed a 17% growth over Q4 FY24
- Product business at clinics registered a growth of 9% over Q4FY24. Mainly driven by categories like Bath & Body (48%), Sun Care (33%) and Nutraceutical (38%).
- Customer count grew by 6% over Q4 FY24
- NPS scores continued to trend higher in Q4FY25 touching 89 reflecting great customer experience
- Kaya launched 1 new clinic in Q4 –Sarjapur in Bangalore. It is the 11th clinic in Bangalore, which is enjoying a 4.8-star Google rating.

Standalone Results

- Revenue from operations at a Standalone level is INR 54.7 crs for Q4FY25, a growth of 3% over the corresponding quarter Q4FY24.
- Standalone Profit/(loss) after tax (PAT aei) for Q4FY25 was INR (7.1) crs which includes one-time gain of INR 2.4 crs for sale of non-current investment and Rs 3.0 crs for sale of Intellectual property rights (IPR) in Q4 FY25 as compared to one-time impact of INR 83.2 crs for provision for impairment on investment and INR 7.2 crs for cost related to Middle East disinvestment in Q4 FY24

Consolidated Results

- Revenue from operations at a Consolidated level is INR 54.7 crs for Q4FY25, a growth of 6% over the corresponding quarter Q4FY24.
- Consolidated Profit/(loss) after tax (PAT aei) for Q4FY25 was INR (7.1) crs which includes profit from discontinued operations of INR 4.2 crs as compared to Profit/(loss) after tax of INR (99.0) crs over corresponding quarter Q4FY24 which includes one-time impact of INR 66.7 crs for impairment of Goodwill and loss from discontinued operations of INR (19.2) crs.

About Kaya:

Kaya (BSE: 539276, NSE: "KAYA") leads the aesthetic revolution in India—driven by medical precision, ethical conviction, and disruptive innovation. In its 20 years+ legacy, Kaya has shaped the aesthetic dermatology space with its 600+ service lines; 75+ product mix; 100+ dermatologists and a commanding presence across 78 clinics pan-India.

Kaya's commitment is simple: deliver real results through honest methods. The leading chain operates with medical integrity at its core, blending science and artistry to create personalized experiences that inspire trust and transformation.

Its strength lies in its people—driven professionals who embody values of care, curiosity, and excellence. Their dedication fuels Kaya's reputation as a reliable, high-performing organization with consistently strong feedback from both customers and employees.

Kaya believes in creating the future, not waiting for it. Whether it's bringing the latest global technologies to India or building systems that scale with precision, Kaya stays ahead—by design.

Disclaimer

Statements in this press release describing the Company's performance may be "forward looking Statements" within the meaning of applicable securities laws and regulation. Actual results may differ materially from those directly or indirectly expressed, inferred, or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the domestic markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and / or other incidental factors.

For more information visit www.kaya.in

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East),
Mumbai 400093. Tel: (91-22) 66195000

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