



November 11, 2024

To,
The Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai- 400 051

Dear Sir/Madam,

Sub: Investor Presentation

Symbol: KAPSTON

We hereby submit a copy Investor Presentation which is being forwarded to the Shareholders.

This is for your information and records.

Thanking you,

For Kapston Services Limited

Triveni Banda
Company Secretary and Compliance Officer

Encl: as below

KAPSTON SERVICES LIMITED

REGISTERED OFFICE: # 287, MIG – 2, IX Phase, KPHB, Hyderabad, Telangana - 500 072, **Ph:** 98487 78241

CORPORATE OFFICE: Plot # 75, Kavuri Hills, Madhapur, Hyderabad, Telangana - 500034, **Ph:** 98487 78243

Control Room: +91 96 4050 4050 (24X7) **Email:** info@kapstonservices.com **Website:** www.kapstonservices.com

CIN. No. L15400TG2009PLC062658



Investor Update

Q2FY25 Results

Enhancing Employability.

Empowering Bharat.

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EXECUTIVE SUMMARY

Chairman's Perspective



We have continued our growth Journey, by adding new employees and clients during Q2 FY 2025.

We are on the right path to be a preferred partner for both domestic and MNC clients. Our commitment to innovation and operational efficiency remains central to our strategy. We continue to expand our sales and operations teams to enhance our capabilities. We are also advancing our efforts in Digital Technology, which will help position Company for persistent growth.



Dr.C.R Naidu IPS (Retd.)
Chairman



27,000+

People employed

600+

Clients served

EXECUTIVE SUMMARY

Managing Director's Message



We are delighted to deliver good growth rates across revenue and profitability.

The company has incorporated up two Wholly Owned Subsidiary companies to provide manpower/staffing/security solutions to both private and public sector establishments wherein there is preference for MSME vendors.

1. Kapston Manpower Services Private Limited
2. Kapston Security Services Private Limited

We continue to expand our footprint across existing territories as well as new geographies. We have added more than 20 marquee clients during Q2 FY25.

Mr. Srikanth Kodali
Managing Director



Standalone

168 crore

Q2 FY25 Revenue

3.94 crore

Q2 FY25 Net Profit

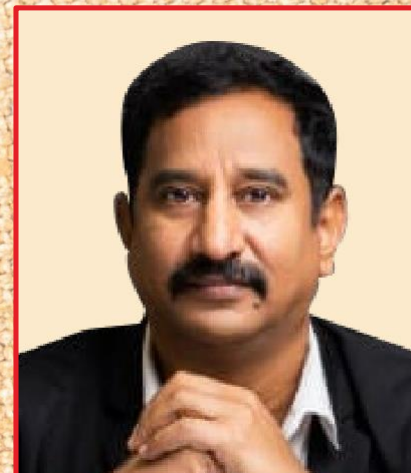


BOARD OF DIRECTORS



Dr.C.R Naidu IPS
(Retd.)

Chairman



Srikanth Kodali

Promoter & Managing
Director



Kanti Kiran
Doddapaneni

Promoter & Director



Nageswara Rao
Koripalli, IRS (Retd.)

Independent Director



Naveen Nandigam

Independent Director



Vanitha Nagulavari

Independent Director

LEADERSHIP TEAM



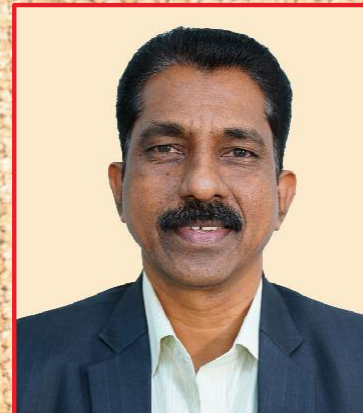
Kapil Sood

CFO



Triveni Banda

Company Secretary



Vishnu Mora

COO



Haraprasad Panda

Executive President



Syam Sundar

Senior Vice President



Srinivas C

AVP-Security



P. S. Raju

AVP-Soft Services



Reena Rekulgikar

GM-HR



Nitya Menon

GM-Admin



Soma Sekhar

GM-Compliance



Anupam Saxena

GM-Staffing



Abhijeet Vitekar

GM-Staffing

COMPANY'S VISION AND MISSION

Kapston is one of the fastest-growing end-to-end manpower solutions providers. Started in 2009, Kapston has developed and grown into a comprehensive manpower company. Kapston is not only a dynamic workplace but also contributes to skill development and community-building initiatives ultimately enhancing employability across India.



Vision

To become the best service provider for Staffing Solutions, Integrated Facilities Management and Security Services with a focused approach towards customer satisfaction and be a strategic partner to all our clients.

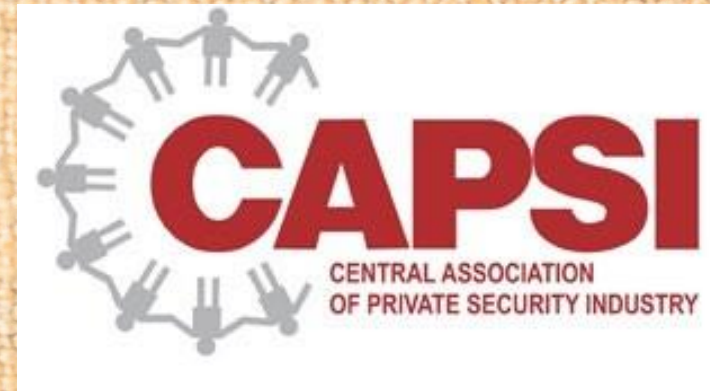


Mission

To generate consistent value in services through technology Integration, Innovations & Upgradation with changing times and establish the highest standards of excellence.



MEMBERSHIPS



CERTIFICATIONS



- ISO 18788:2015
- ISO 9001:2015
- ISO 45001:2018

NEW CERTIFICATIONS



AWARDS AND ACCOLADES



**ET - Most Promising
Business Leaders**



**HR India Best
Employer Award**



**Indian Achievers Award
Promising Company**



**CE Worldwide - Professional
Excellence in Corporate
Real Estate and Facility
Management**



**ORMAS Major
Recruiter of Skilled Youth Odisha**




























**HR India Best
Diversity and Inclusion**

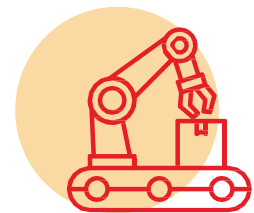
AN END-TO-END MANPOWER SOLUTIONS PROVIDER



WHAT WE OFFER

|  General Staffing |  Security |  Soft Services |  Engineering |  IT Staffing |
|--|--|--|---|--|
| <ul style="list-style-type: none">  Contract Staffing  NAPS and NATS  Payroll Management  Permanent Staffing  Hire-Train-Deploy | <ul style="list-style-type: none">  Physical Security  Canine Brigade  E-Security | <ul style="list-style-type: none">  House Keeping  Pest Control  Façade Cleaning  Landscape and Gardening | <ul style="list-style-type: none">  Amc  Electrical  Mechanical  Civil | <ul style="list-style-type: none">  Developers  AI Engineers  Testers  Software Engineers |

SEGMENTS WE SERVE



Manufacturing



Pharma



Automobile



IT & ITES



Residential & Commercial



Health Care



Educational Institutions



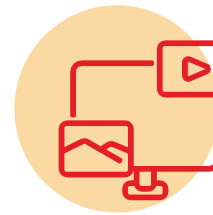
Ecommerce & Logistics



Government & PSUs



FMCG & FMCD



Media & Entertainment



Others

SOME OF OUR ESTEEMED CLIENTS



A GLIMPSE OF OUR JOURNEY

Incorporation of
the Company

2009

Listed on NSE

2018

Started Staffing
Services

2020

Started PAN India
Services

2021

WHAT DIFFERENTIATES KAPSTON

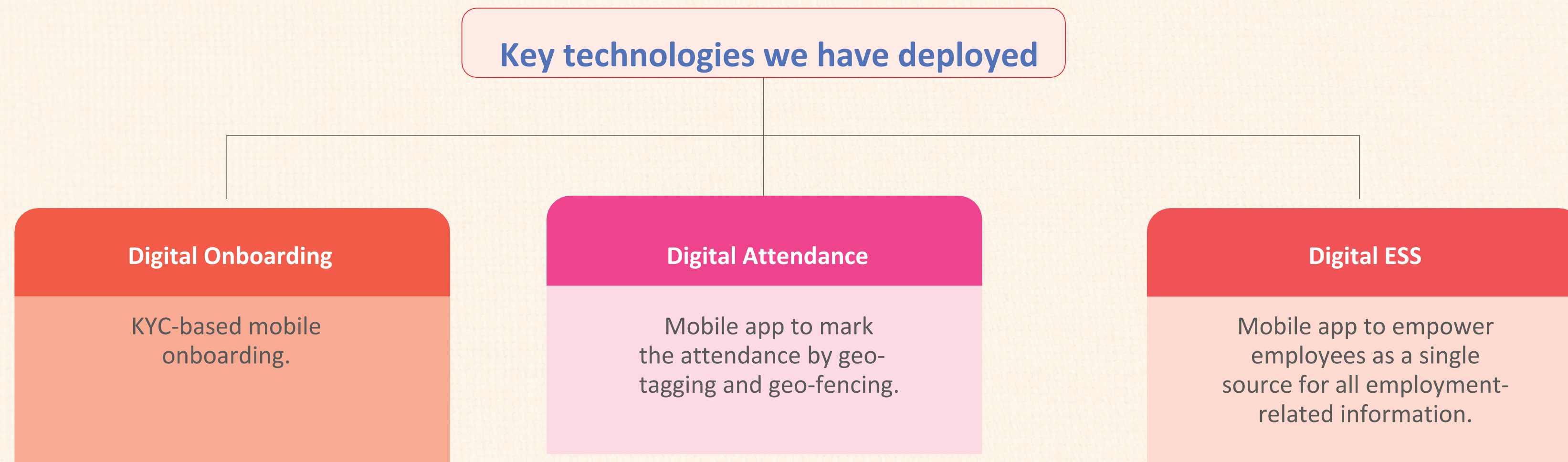


INNOVATION AND TECHNOLOGY

Our special expertise in human resource management, digital tools and a sound understanding of the market conditions gives us a leverage.

Innovation is our core DNA

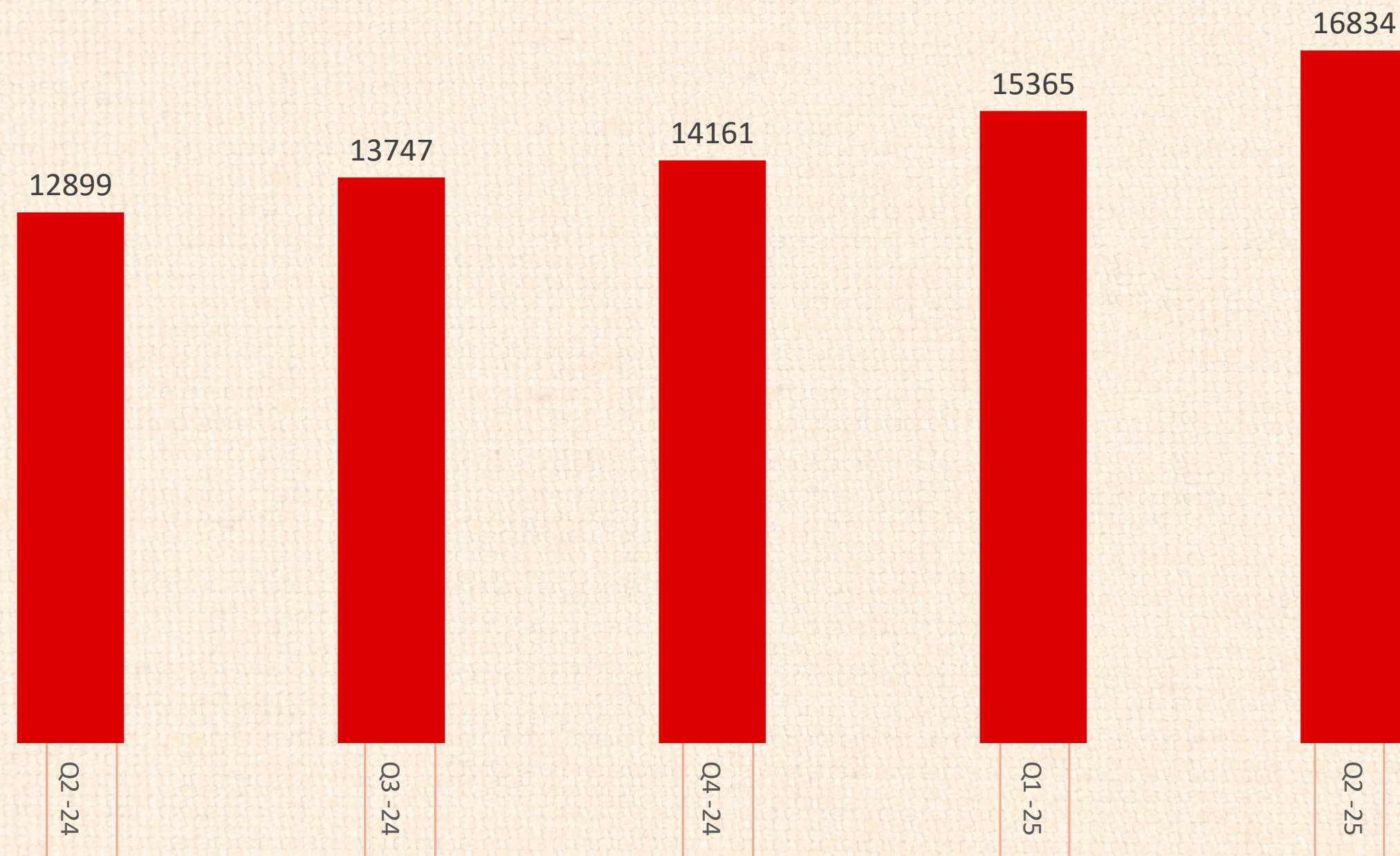
- We recognise that technology is changing how people find jobs. Understanding that, we have continuously upgraded ourselves to stay ahead of the curve.
- Being customer-centric, we constantly challenge the standard norms to find 'even better' ways to deliver the best staffing solutions.



QUARTERLY PERFORMANCE

Turnover

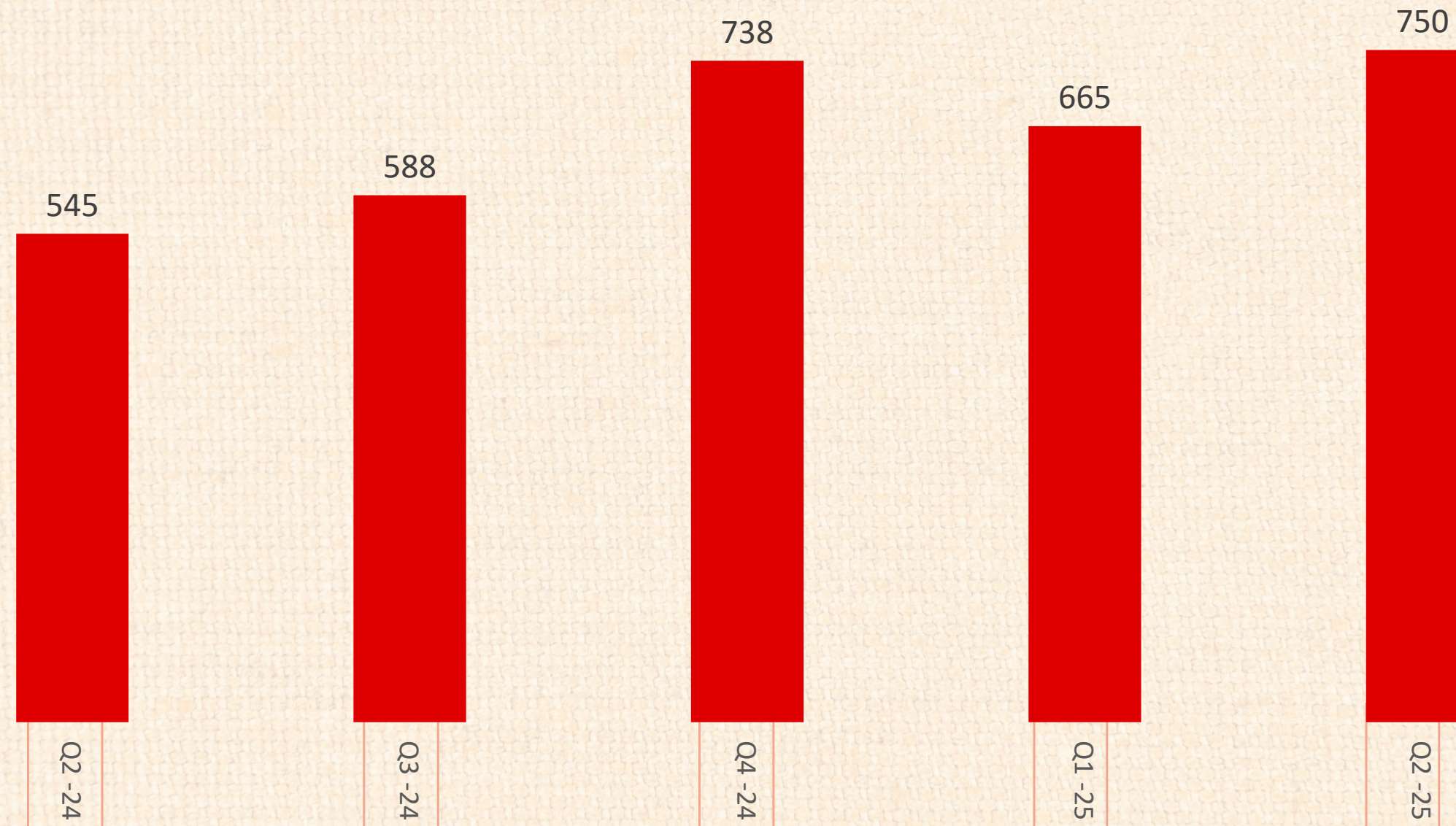
(in Lakhs)



QUARTERLY PERFORMANCE

EBITDA

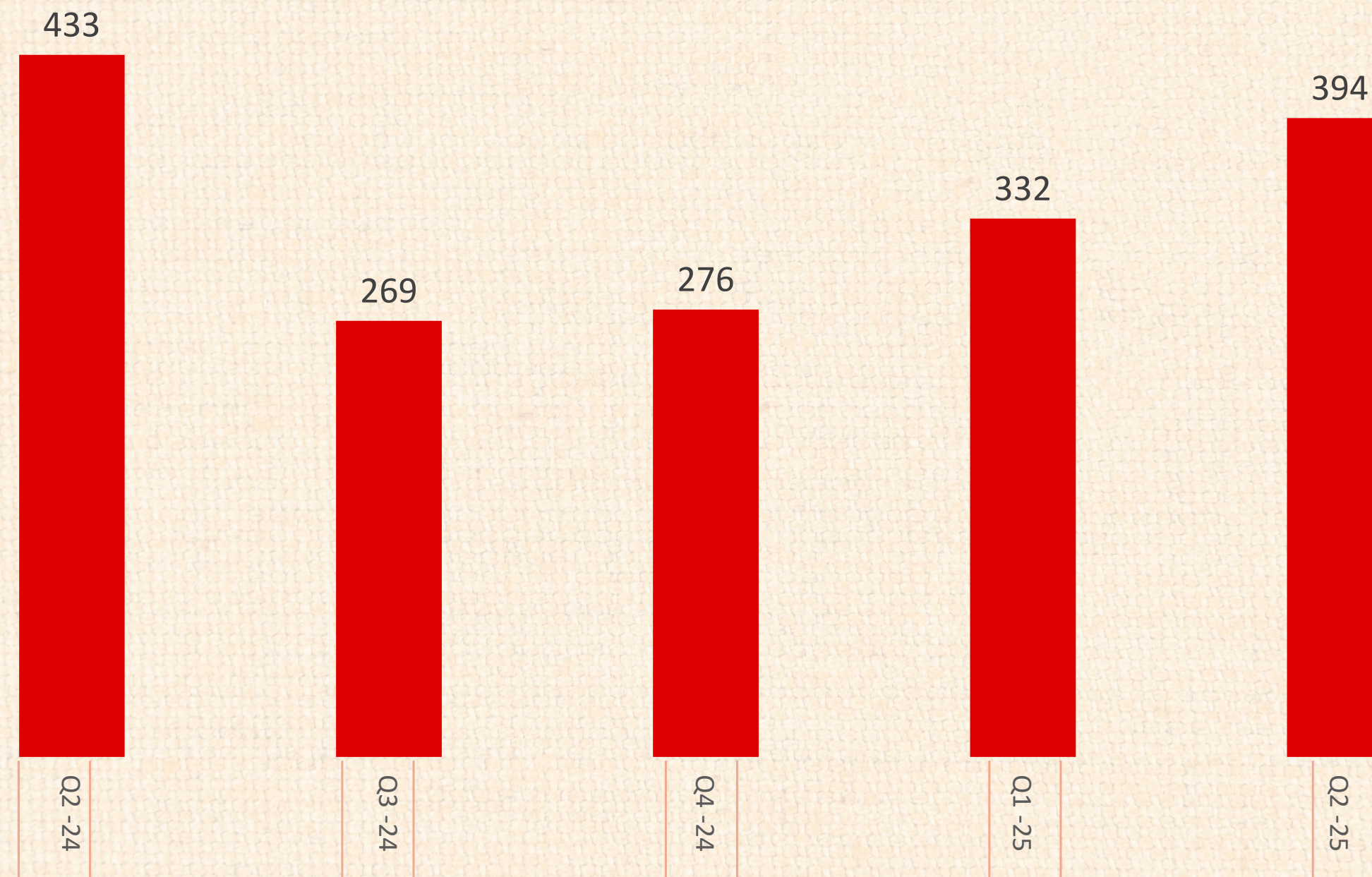
(in Lakhs)



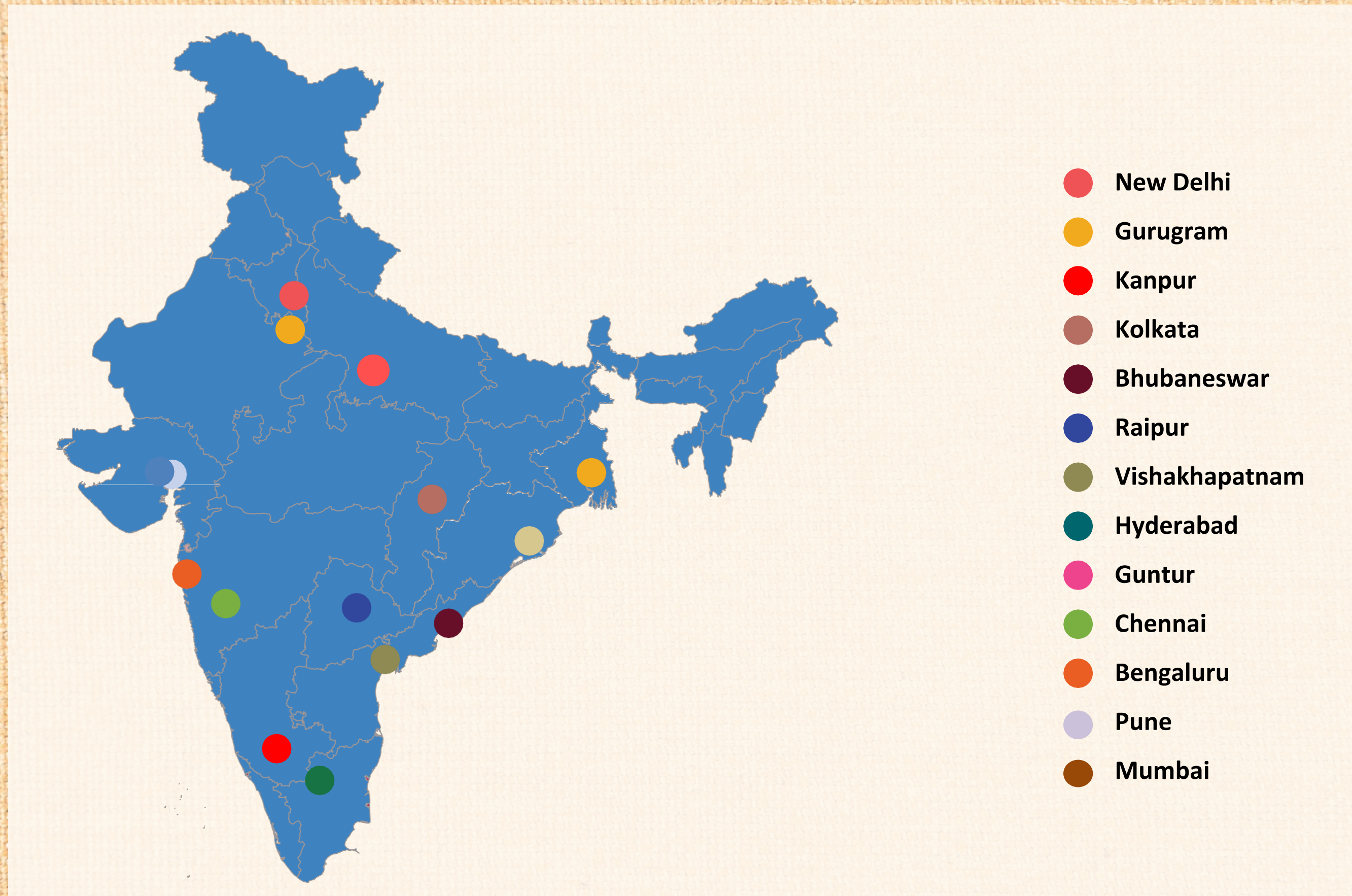
QUARTERLY PERFORMANCE

Profit after Tax

(in Lakhs)



OUR BRANCH OFFICES AND PRESENCE

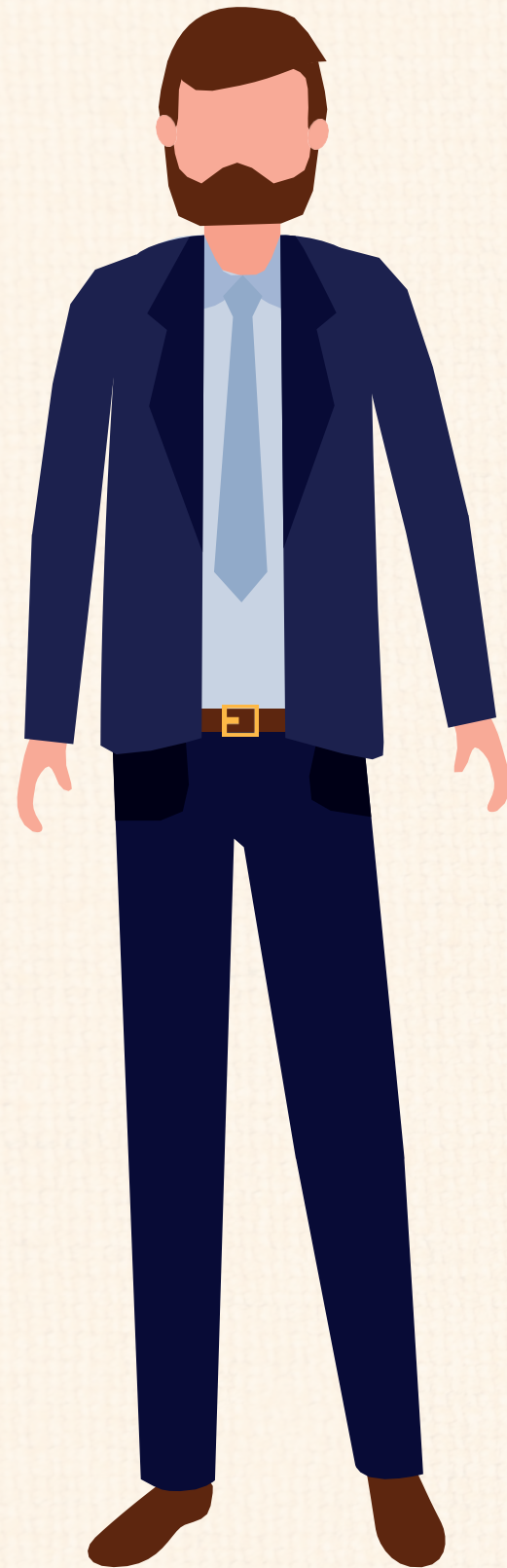


SAFE HARBOR STATEMENT

This document which has been prepared by Kapston Services Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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The Company assumes no obligation to update any forward-looking information contained in this Document. Any forward-looking statements and projections made by third parties included in this Document are not adopted by the Company and the Company is not responsible for such third-party statements and projections.



Thank You

CORPORATE OFFICE:

Plot # 75, Kavuri Hills, Madhapur,
Hyderabad, Telangana 500034

Email: contact@kapstonservices.com

Website: www.kapstonservices.com

For further Information:

Bosky Christopher, Account Director

Intellect PR

M: 98200 38229

Email: bosky@intellectpr.com

