



February 11, 2025

To,
The Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai- 400 051

Dear Sir/Madam,

Sub: Investor Presentation

Symbol: KAPSTON

We hereby submit a copy of the Investor Presentation which is being forwarded to the Shareholders.

This is for your information and records.

Thanking you,

For Kapston Services Limited

Triveni Banda
Company Secretary and Compliance Officer

Encl: as below

KAPSTON SERVICES LIMITED

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Control Room: +91 96 4050 4050 (24X7) **Email:** info@kapstonservices.com **Website:** www.kapstonservices.com

CIN. No. L15400TG2009PLC062658



Investor Update

Q3FY25

Enhancing Employability.

Empowering Bharat.

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EXECUTIVE SUMMARY

Chairman's Perspective



As we progress through Q3 FY 2025, our growth journey continues with the addition of new employees and clients.

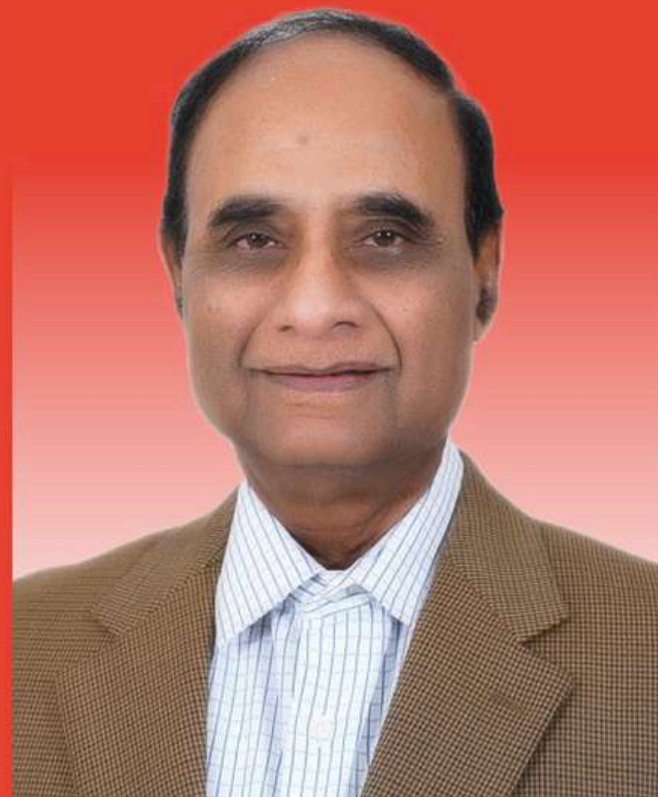
We are steadily advancing towards our goal of becoming the preferred partner for both Indian and multinational clients.

We continue to expand our footprint across geographies and business segments.

28,000+
People employed

600+
Clients served

serv



Dr.C.R Naidu IPS (Retd.)
Chairman



EXECUTIVE SUMMARY

Managing Director's Message



Our journey in Q3 FY 2025 has been marked by steady growth, operational excellence, and a commitment to innovation.

At the core of our strategy is sustainable growth. Our ESG initiatives remain a key focus, driving responsible business practices, and social impact. We are committed to building a future that balances profitability with purpose.

With a strong foundation and a forward-thinking approach, we are confident in our path ahead.



Mr. Srikanth Kodali
Managing Director



Standalone

182 crore

Q3 FY25 Revenue

4.53 crore

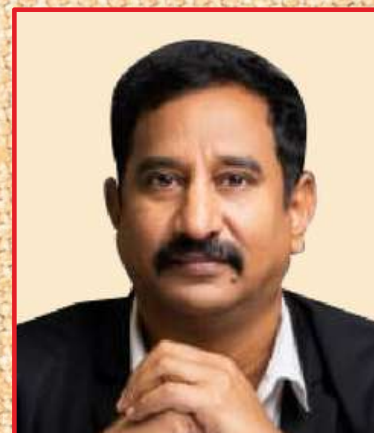
Q3 FY25 Net Profit

BOARD OF DIRECTORS



**Dr.C.R Naidu IPS
(Retd.)**

Chairman



Srikanth Kodali

**Promoter & Managing
Director**



**Kanti Kiran
Doddapaneni**

Promoter & Director



**Nageswara Rao
Koripalli, IRS (Retd.)**

Independent Director



Naveen Nandigam

Independent Director



Vanitha Nagulavari

Independent Director

LEADERSHIP TEAM



Kapil Sood

CFO



Triveni Banda

Company Secretary



Vishnu Mora

COO



Haraprasad Panda

Executive
President



Syam Sundar

Senior Vice President



Srinivas C

AVP-Security



P. S. Raju

AVP-Soft Services



Reena Rekulgikar

GM-HR



Nitya Menon

GM-Admin



Soma Sekhar

GM-Compliance



Anupam Saxena

GM-Staffing



Abhijeet Vitekar

GM-Staffing

COMPANY'S VISION AND MISSION

Kapston is one of the fastest-growing end-to-end manpower solutions providers. Started in 2009, Kapston has developed and grown into a comprehensive manpower company. Kapston is not only a dynamic workplace but also contributes to skill development and community-building initiatives ultimately enhancing employability across India.



Vision

To become the best service provider for Staffing Solutions, Integrated Facilities Management and Security Services with a focused approach towards customer satisfaction and be a strategic partner to all our clients.

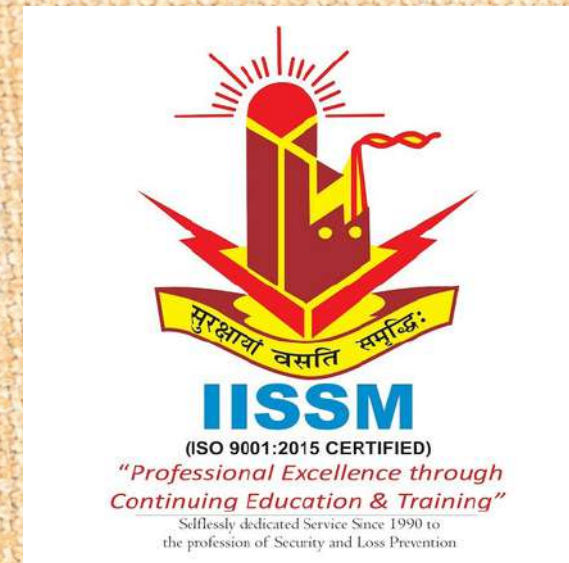
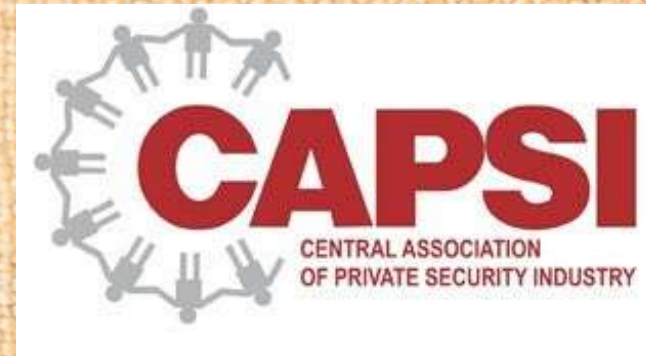


Mission

To generate consistent value in services through technology Integration, Innovations & Upgradation with changing times and establish the highest standards of excellence.



MEMBERSHIPS



CERTIFICATIONS



- ISO 18788:2015
- ISO 9001:2015
- ISO 45001:2018

NEW CERTIFICATIONS



AWARDS AND ACCOLADES



ET - Most Promising Business Leaders



HR India Best Employer Award



Indian Achievers Award Promising Company



CE Worldwide - Professional Excellence in Corporate Real Estate and Facility Management

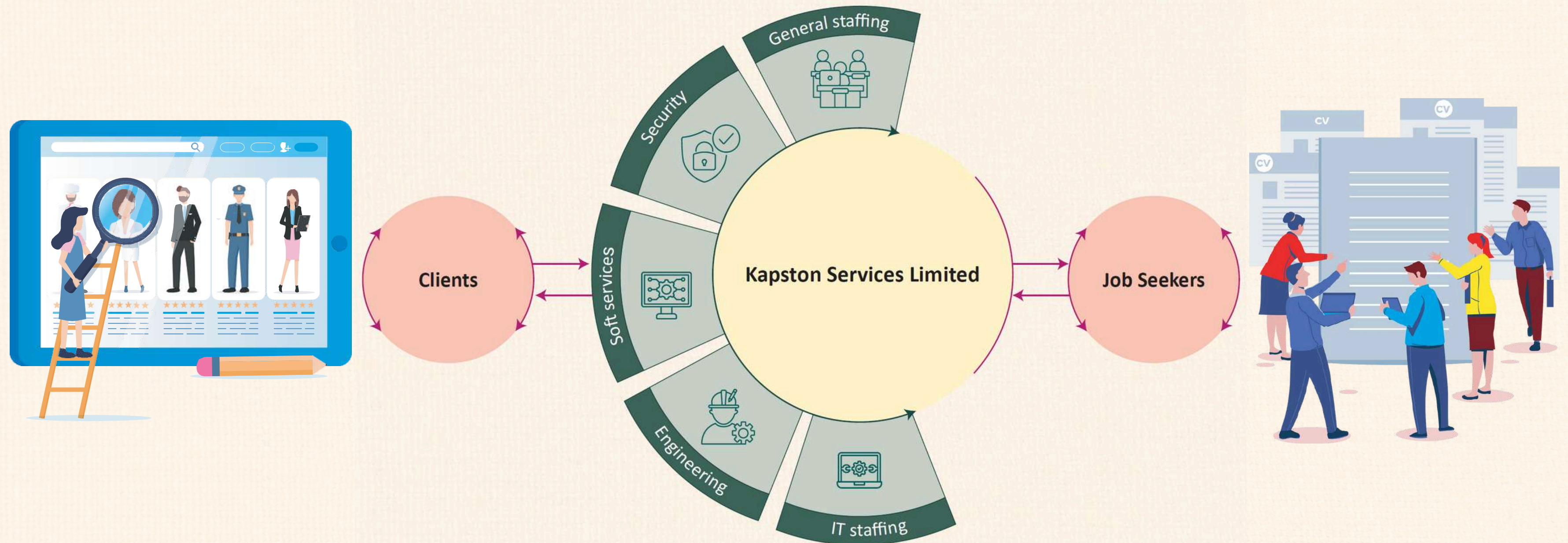


ORMAS Major Recruiter of Skilled Youth Odisha




























HR India Best Diversity and Inclusion

AN END-TO-END MANPOWER SOLUTIONS PROVIDER



WHAT WE OFFER

 General Staffing	 Security	 Soft Services	 Engineering	 IT Staffing
<ul style="list-style-type: none">  Contract Staffing  NAPS and NATS  Payroll Management  Permanent Staffing  Hire-Train-Deploy 	<ul style="list-style-type: none">  Physical Security  Canine Brigade  E-Security 	<ul style="list-style-type: none">  House Keeping  Pest Control  Façade Cleaning  Landscape and Gardening 	<ul style="list-style-type: none">  Amc  Electrical  Mechanical  Civil 	<ul style="list-style-type: none">  Developers  AI Engineers  Testers  Software Engineers

SEGMENTS WE SERVE



Manufacturing



Pharma



Automobile



IT & ITES



Residential & Commercial



Health Care



Educational Institutions



Ecommerce & Logistics



Government & PSUs



FMCG & FMCD



Media & Entertainment



Others

SOME OF OUR ESTEEMED CLIENTS



A GLIMPSE OF OUR JOURNEY

Incorporation of
the Company



Listed on
NSE



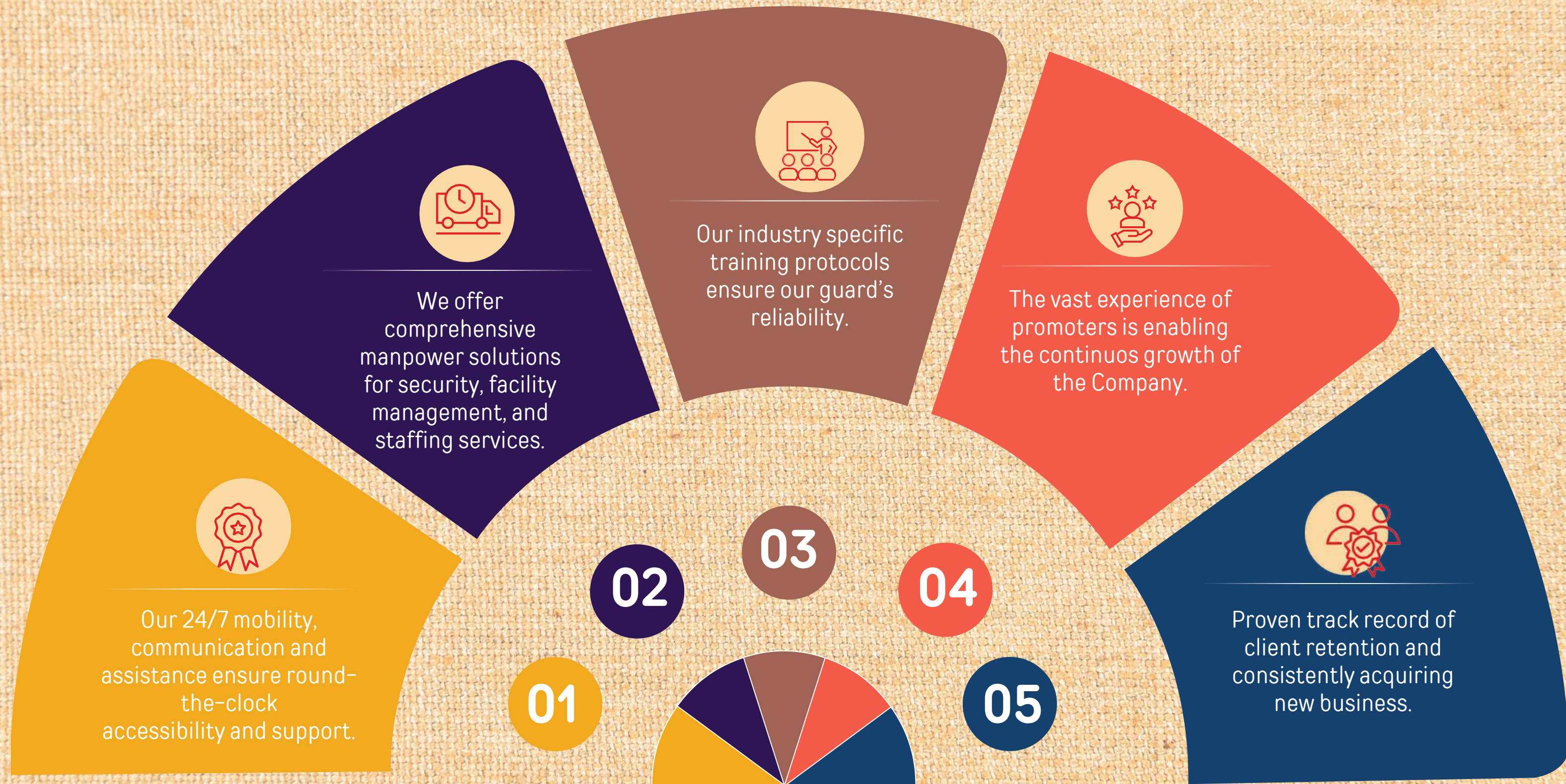
Started Staffing
Services



Started PAN India
Services



WHAT DIFFERENTIATES KAPSTON



INNOVATION AND TECHNOLOGY

Our special expertise in human resource management, digital tools and a sound understanding of the market conditions gives us a leverage.

Innovation is our core DNA

- We recognise that technology is changing how people find jobs. Understanding that, we have continuously upgraded ourselves to stay ahead of the curve.
- Being customer-centric, we constantly challenge the standard norms to find 'even better' ways to deliver the best staffing solutions.

Key technologies we have deployed

Digital Onboarding

KYC-based mobile onboarding.

Digital Attendance

Mobile app to mark the attendance by geo-tagging and geo-fencing.

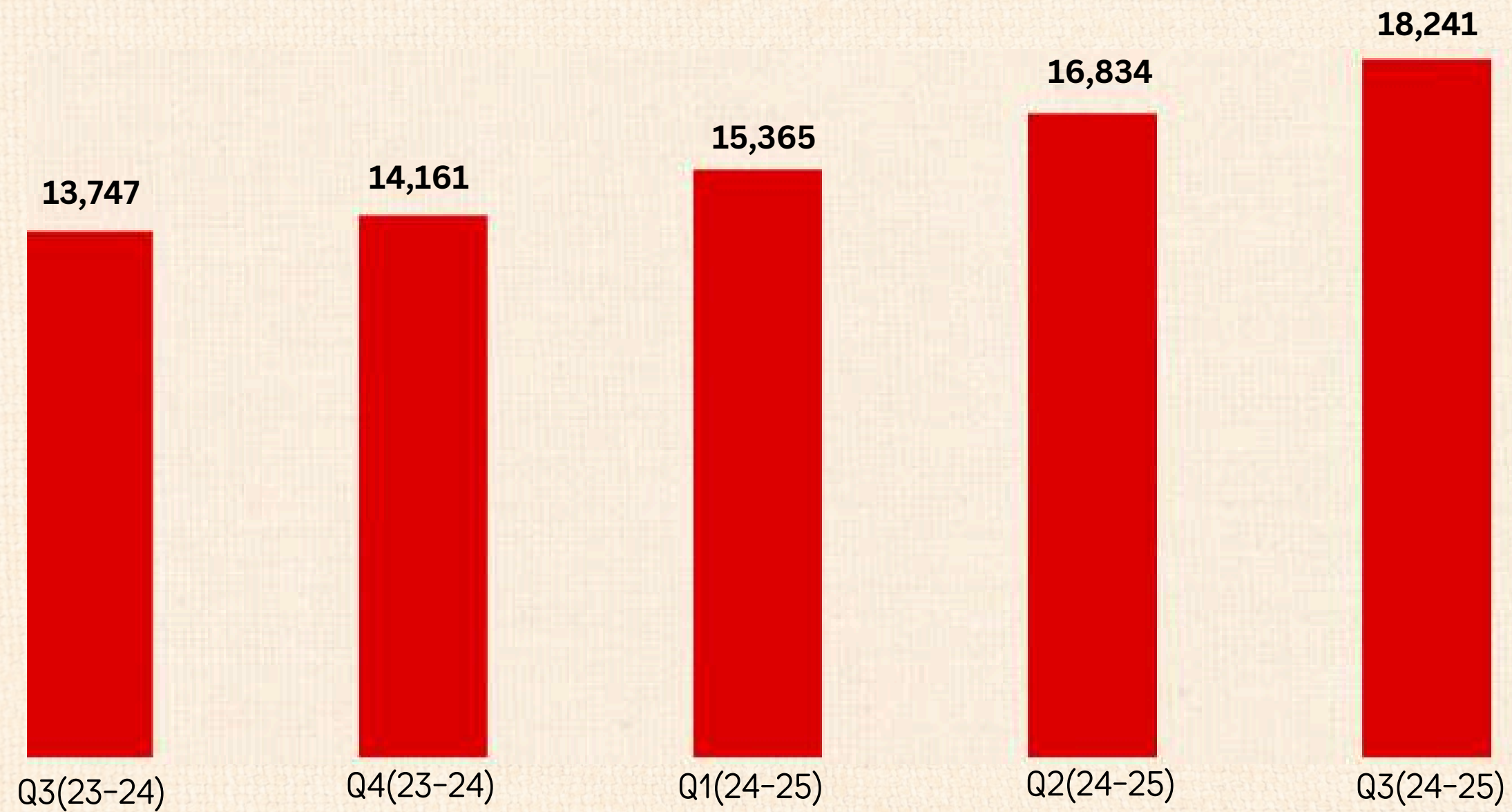
Digital ESS

Mobile app to empower employees as a single source for all employment-related information.

QUARTERLY PERFORMANCE

Turnover

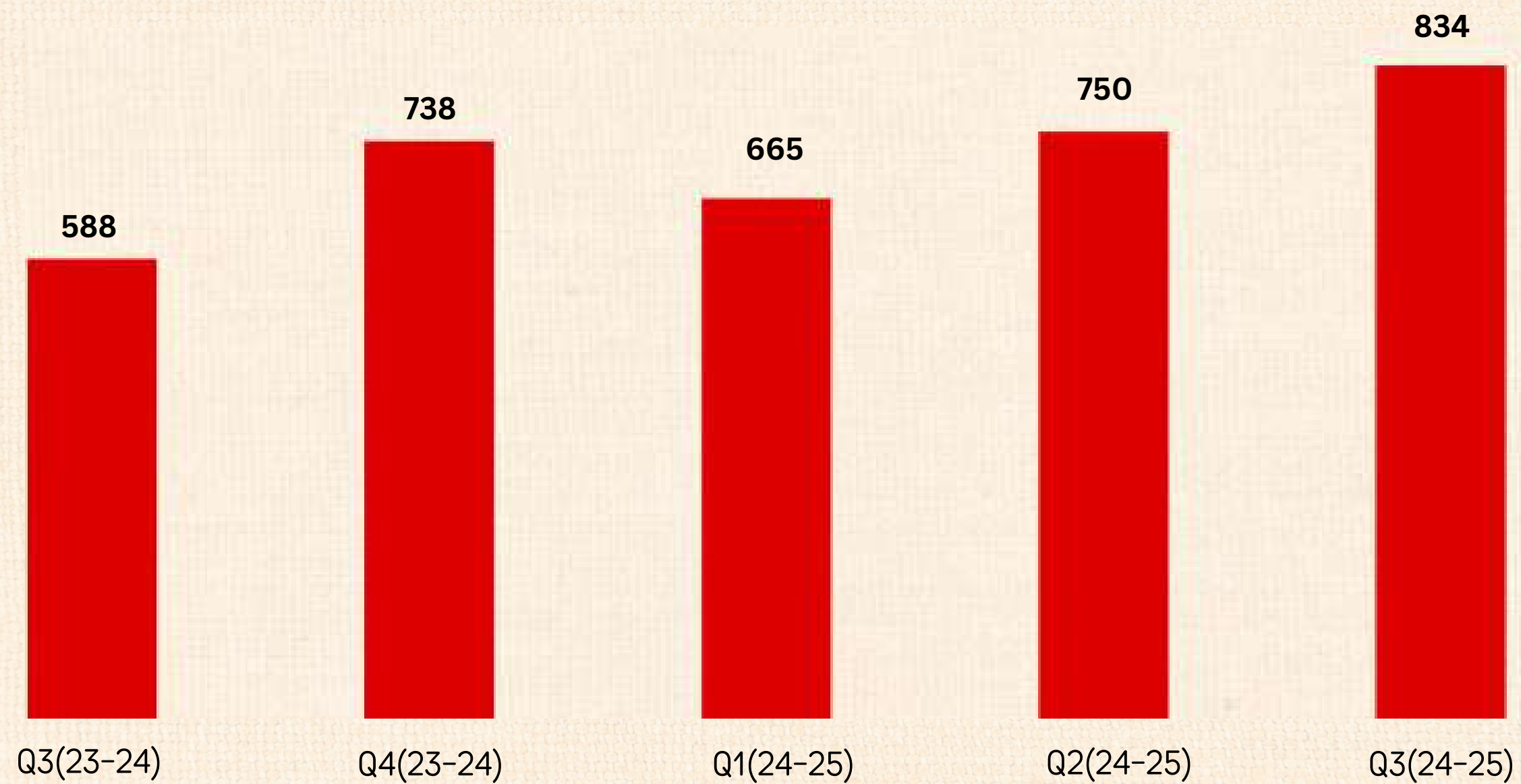
(in Lakhs)



QUARTERLY PERFORMANCE

EBITDA

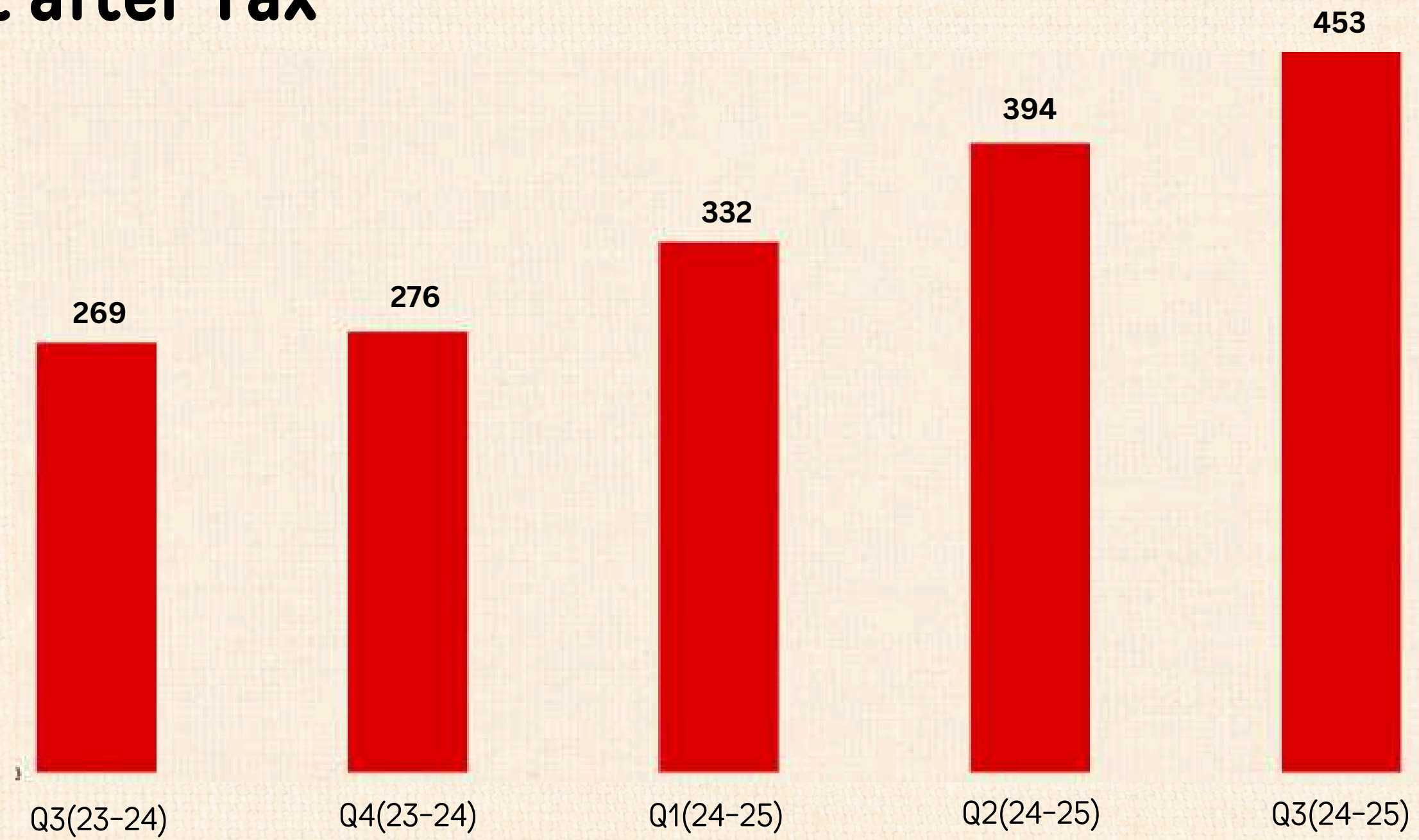
(in Lakhs)



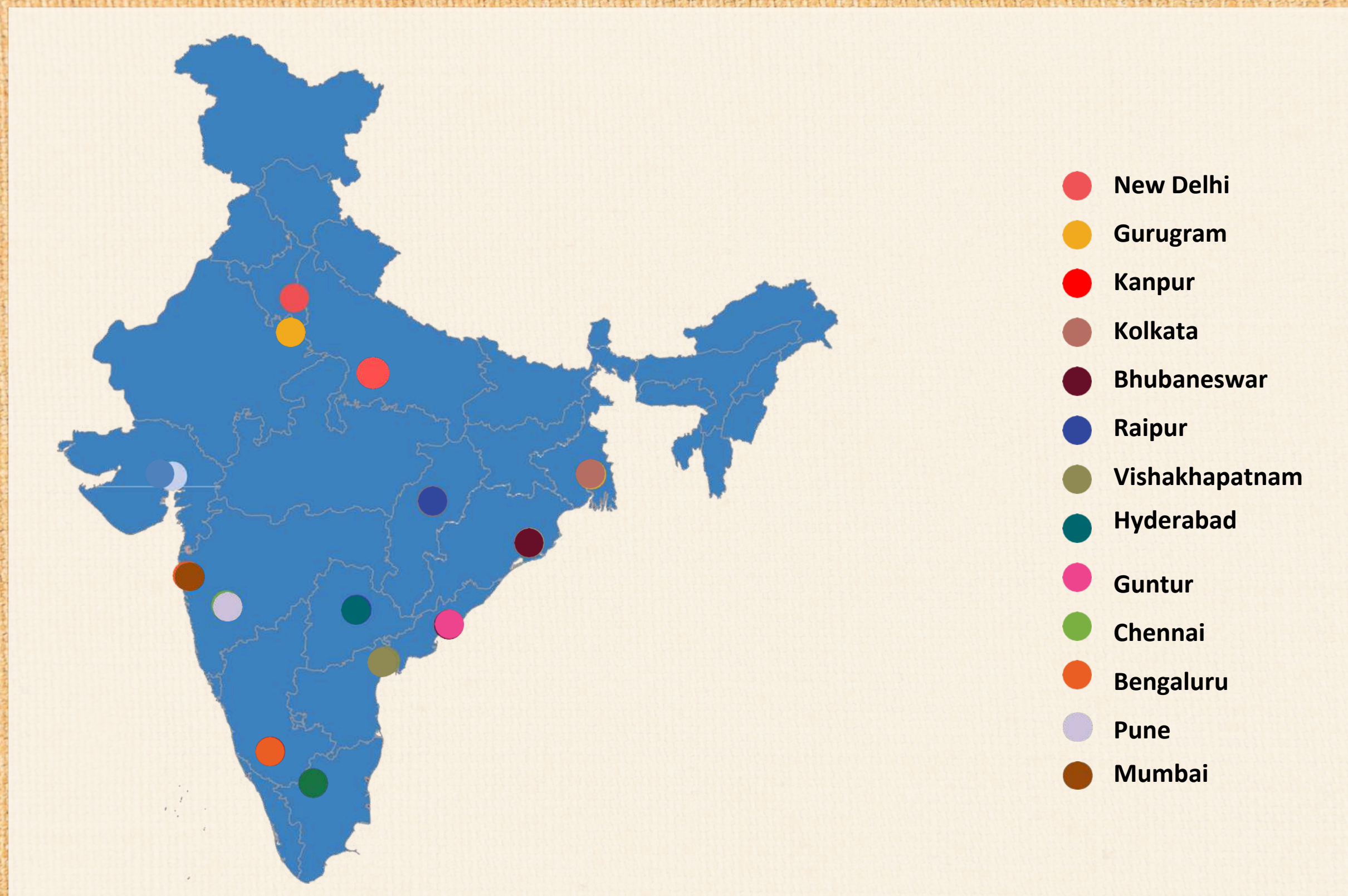
QUARTERLY PERFORMANCE

Profit after Tax

(in Lakhs)



OUR BRANCH OFFICES AND PRESENCE



SAFE HARBOR STATEMENT

This document which has been prepared by Kapston Services Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This document has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Document. This Document may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Document is expressly excluded. Certain matters discussed in this Document may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy, the performance of the industry in India and competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

The Company assumes no obligation to update any forward-looking information contained in this Document. Any forward-looking statements and projections made by third parties included in this Document are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Thank You

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