KANPUR PLASTIPACK LTD
Providing Solutions for Industrial Bulk Packaging

July 27, 2026

**BSE Limited**
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

**National Stock Exchange of India Limited**
Exchange Plaza, Plot No. C/1,
G Block, Bandra – Kurla Complex,
Bandra (East), Mumbai 400 051

Scrip Code: **507779**

Trading Symbol: **KANPRPLA**

**Sub:- Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation on Financial Results for the Quarter ended June 30, 2026**

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Financial Results for the quarter ended June 30, 2026.

The aforesaid Investor Presentation shall also be available on the website of the Company at:

https://www.kanplas.com/report_pdf/KPL_Investor_Presentation_Draft_-_Q1_FY27_Revised_25.07_V2._1785148854.pdf

Please take this on record and oblige.
Thanking You.

Yours Faithfully,
For **Kanpur Plastipack Limited**

Ankur Srivastava

Digitally signed by Ankur Srivastava
DN: c=IN, o=Personal, postalCode=208014, l=Kanpur Nagar, st=Uttar Pradesh, street=H3, Shree Tirupati Greens Apartements Saket Nagar, Juhi Colony, Uttar Pradesh India 208014 Jagran College, Telephone Exchange Road, title=9927,
2.5.4.20=cc27d3f9436efa6c804fa6e8802e5dacc2f47956a9cbf329592c256d8c8f3a5c,
serialNumber=4b23e7cbde87752eb6b8834bca897fb9311ca9bdfa9ec226a725911e719ed408, email=ankursrivastavacs5985@gmail.com, cn=Ankur Srivastava
Date: 2026.07.27 16:34:26 +05'30'

**(Ankur Srivastava)**
**Company Secretary**

**Encl: A/a**

# KANPUR

## PLASTIPACK LIMITED


INVESTOR PRESENTATION

**Q1 FY27**

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# Our Vision

**"We believe in increasing the value to our clients by exceeding customers' expectations and achieving market leadership through Global Partnerships"**

***Delivering Value. Building Trust. Driving Global Impact***

# Table of Contents

# An Integrated Industrial Packaging & Technical Textile Company

KANPUR PLASTIPACK LTD

## Who are we?

- A cost-effective, custom-engineered industrial packaging solutions company with a core focus on FIBCs and technical textiles

## Integrated Manufacturing Platform

- FIBC-led packaging solutions
- Backward integrated manufacturing = cost + quality advantage

## Export-led model

- ~70% exports | Europe largest market
- 80-85% Repeat business from long-standing customers

**04**
Manufacturing units

**30+**
Years of export experience

**50+**
Years of operations

**40+**
Countries served

**A2/BBB+**
Short term/Long term CRISIL Credit Rating

# Key Milestones

**1971-72**

- Incorporated & Began production of woven sacks

**1986**

- First to export PP Woven Sacks from India To Europe

**2000-08**

- Began FIBC manufacturing and established a BRC-certified food-grade finishing unit

**2011**

- Started manufacturing high-tenacity PP multifilament yarn

**2014**

- First in Uttar Pradesh to install a rooftop solar plant

**2016**

- Bonus issue in the ratio of 2:1
- Adapted Lean Manufacturing Concept

**2018**

- Established a new greenfield unit

**2020-22**

- Commissioned UV master batch plant and achieved BRCGS A+ Certification

**2024**

- Entered in Japan as a market

**2025-26**

- Acquisition of Valex Ventures Ltd (UK)
- JV with Essegomma S.p.A. (Italy)
- New Capex for diversification into Technical Textiles

# Strong Geographical Presence

Extensive presence across major global markets, serving customers in Europe, the Americas, Asia-Pacific, Africa, and Australia

# Key Strengths

### Legacy of Leadership
- Over 50 years of trust in industrial packaging, led today by a new generation driving innovation, sustainability, and growth—while staying true to our core values

### Integrated & Diversified Portfolio
- In-house manufacturing of FIBCs, MFY yarn, PP woven sacks, and UV masterbatches
- Fully integrated model ensures cost efficiency and consistent quality

### FIBC Economics, Not Commodity Packaging
- Increasing focus on FIBC and value-added applications
- Pricing driven by specifications, compliance, and customization rather than volumes

### Strong Global Footprint
- Presence in 40+ countries, with ~70% manufacturing revenue from international markets
- Fully compliant with global regulatory standards
- Strong customer relationships driving repeat orders
- Strengthened by global collaboration (Acquisition, JV)

### World-Class Infrastructure
- 4 manufacturing units, cleanroom facility for food-grade FIBC
- Continuous debottlenecking and expansion to enhance capacity and output
- Proprietary ERP system enables real-time, process-driven decision-making

### Sustainability-Led Efficiency
- More than 60% of total energy met via solar power
- Committed to zero liquid discharge, rainwater harvesting, and EPR compliance
- All product lines designed to be fully recyclable

# The KPL Advantage: Wide Product Range…

## FIBC/Jumbo Bags

- Large, woven polypropylene (PP) containers for dry bulk and slurry handling
- Offered in standard, baffle, ventilated, and UN-certified variants
- Food-grade and pharma-grade options with cleanroom compliance
- Available in coated, uncoated, tubular, and flat fabric forms
- Anti-static options (Type A, B, C) for handling sensitive materials
- Sustainable variants available using recycled polypropylene (rPP)

## Taslan Yarn

- High-performance PP Taslan yarn for premium and technical applications
- Used in outdoor furniture, upholstery, luggage and automotive interiors
- Higher realization compared to standard PP yarns, supporting margin expansion
- Sustainability-aligned through recyclability and durability

## Fabrics

- Offered in Circular and Sulzer loom variants for diverse industrial applications
- Available in laminated, unlaminated, and ventilated formats
- Used for bulk packaging in agriculture, cement, chemicals, and industrial goods
- Optional liners enhance moisture protection and product safety
- Engineered for strength, reusability, and cost-effective transport

## UV Master Batch


- In-house production of UV-stabilized masterbatches to improve weather resistance
- Enhances durability and performance of outdoor packaging and technical textiles
- Used internally and supplied externally for industrial and agricultural applications

## Multifilament Yarn

- In-house production of multifilament (MFY), crimp, and monofilament yarns for industrial use
- Yarns used for weaving, stitching, and reinforcing flexible packaging solutions
- Products sold externally to textile, packaging, and technical fabric industries
- Supports backward integration, quality assurance, and margin expansion

## Other Custom Products

- Filler cords and liners used to reinforce industrial packaging and enhance barrier protection
- Specialized textile products including body bags, hospital-use materials, and medical-grade fabric solutions
- Manufactured webbing belts used in FIBC lifting loops for enhanced load-bearing strength
- Rainwear and water-resistant fabrics produced for niche, low-volume institutional demand
- Supports diversified revenue streams through small-scale, custom, or tender-based production

# …Catering to a diverse range of Industries

Food Industry

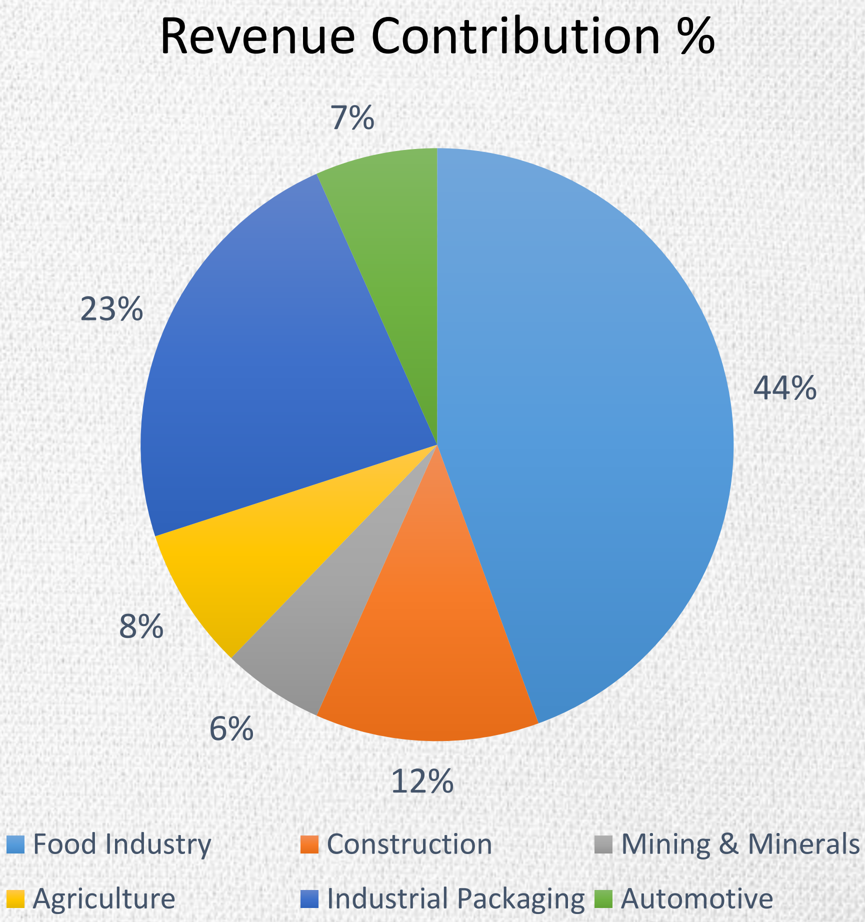
Construction

Mining and Minerals
(Including Chemicals)

Industrial Packaging

Agriculture

Automotive



# Foray into B2C: Product Premiumization & New Growth Engines

Growth Engine 1
Premium PP Yarn
(Value Added Products)

- High-performance PP yarn for premium & technical applications
- Used in outdoor furniture, upholstery, luggage, automotive interiors
- Higher realisation vs standard PP yarn
- Sustainability-aligned (recyclable, durable)
- Commercial production and sales of Taslan Yarn have commenced, marking successful operationalization of JV Project.


- Entry into fast-growing adjacent segment
- Greenfield non-woven facility (needle-punch technology)
- Applications: **Automotive, Geotextiles, Artificial leather, Exhibition carpets, Shoe Insoles**
- On track to commence commercial production from Q3 FY26-27

Growth Engine 2
Non-Woven Fabrics
(Diversification)

**Higher Margins** | **Portfolio Diversification** | **Reduced Cyclicality** | **ESG-Aligned Growth**

# Strategic Growth & Diversification Initiatives

### Capacity Expansion – FIBC Division (Unit 3, Gajner Road)

- Ground floor has been completed, First and second floor are on track to be completed by 15th September 2026
- Adds 6,000 MT p/a over the next 5 years.
- Enhances value addition and profitability through higher FIBC conversion

### Modern Roll Management System

- New automated roll storage facility to improves inventory control, space use, and safety
- Construction is on track and expected to be completed by September 2026

### Trading Division Warehouse

- Construction of the new dedicated warehouse at Unit 3 has been completed; shifting from the rented premises has also been completed.
- Replaces rented facility; improves logistics and operational efficiency

# Sustainability – central to long-term strategy

More than 60% of energy needs met through solar / green power

Zero Liquid Discharge (ZLD)

Rainwater Harvesting Systems

Fully Recyclable Product Designs

EPR-Compliant Operations

Continuous investment in circularity & traceability

**16,167Kwp**

Solar energy sourcing through various models

Long Term Open Access agreements totaling

**12,375 KW**

Solar Power

# Q1 FY27 – Key Strategic Developments

Expansion is on track in Technical Textiles and value-added product segments

Commercial production and sales of Taslan Yarn have commenced, marking successful operationalization of JV Project

Improvement in product mix leading to margin expansion

Continued focus on renewable energy and cost optimization initiatives

Capacity expansion and infrastructure on track to be completed on schedule

Strengthening of export footprint across key geographies

# Financial Snapshot

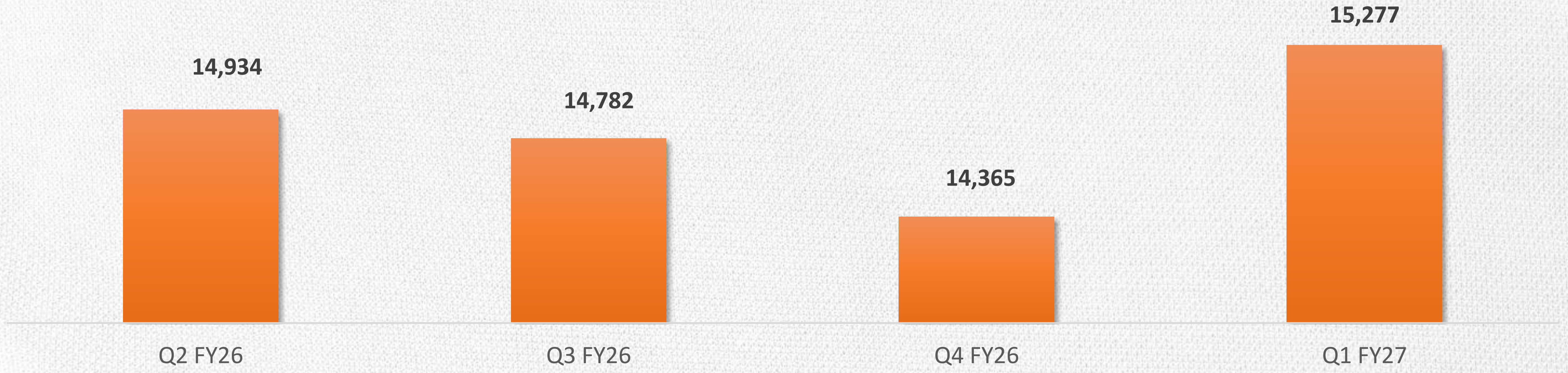
| Particulars (Consolidated) | Q1 | | Growth (%) |
|---|---|---|---|
| (₹ Lakhs) | FY27 | FY26 | Y-o-Y |
| Total Income | 20,893 | 18,261 | 14.41% |
| EBITDA | 2,174 | 1,396 | 55.75% |
| Margin (%) | 10.40% | 7.64% | |
| Net Profit | 1,168 | 723 | 61.49% |
| Margin (%) | 5.59% | 3.96% | |
| Basic EPS | 4.68 | 3.15 | 48.67% |

| Particulars (Standalone) | Q1 | | Growth (%) |
|---|---|---|---|
| (₹ Lakhs) | FY27 | FY26 | Y-o-Y |
| Total Income | 20,749 | 18,224 | 13.86% |
| EBITDA | 2,219 | 1,396 | 58.98% |
| Margin (%) | 10.69% | 7.66% | |
| Net Profit | 1,214 | 573 | 112.01% |
| Margin (%) | 5.85% | 3.14% | |
| EPS | 4.96 | 3.01 | 64.87% |

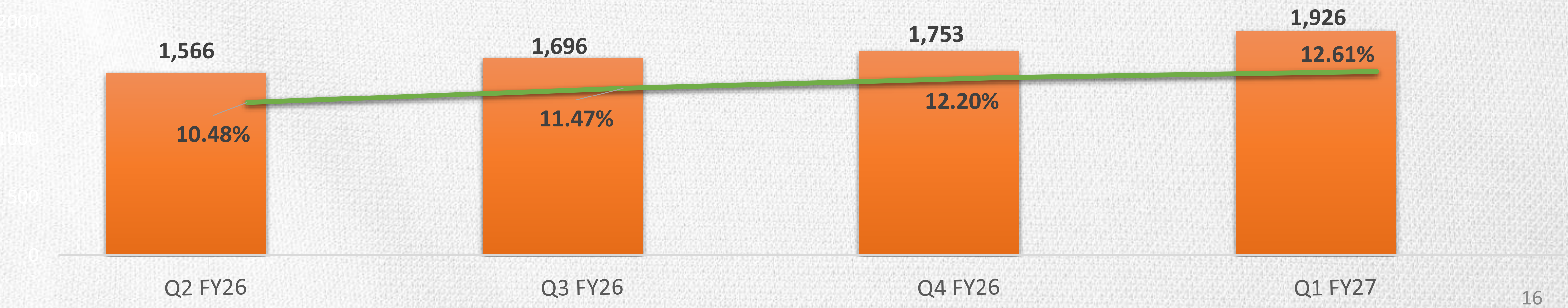
# Revenue & EBITDA Trend - Quarterly

INR in Lacs

Revenue (₹ Ex. Trading)



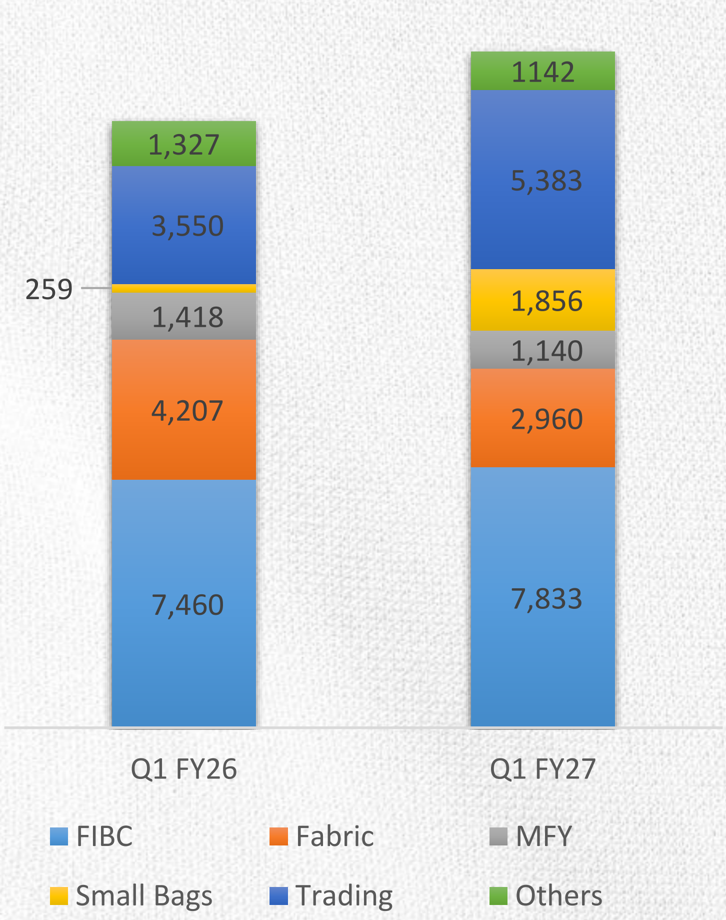

EBITDA & EBITDA Margin (₹ Ex. Trading)



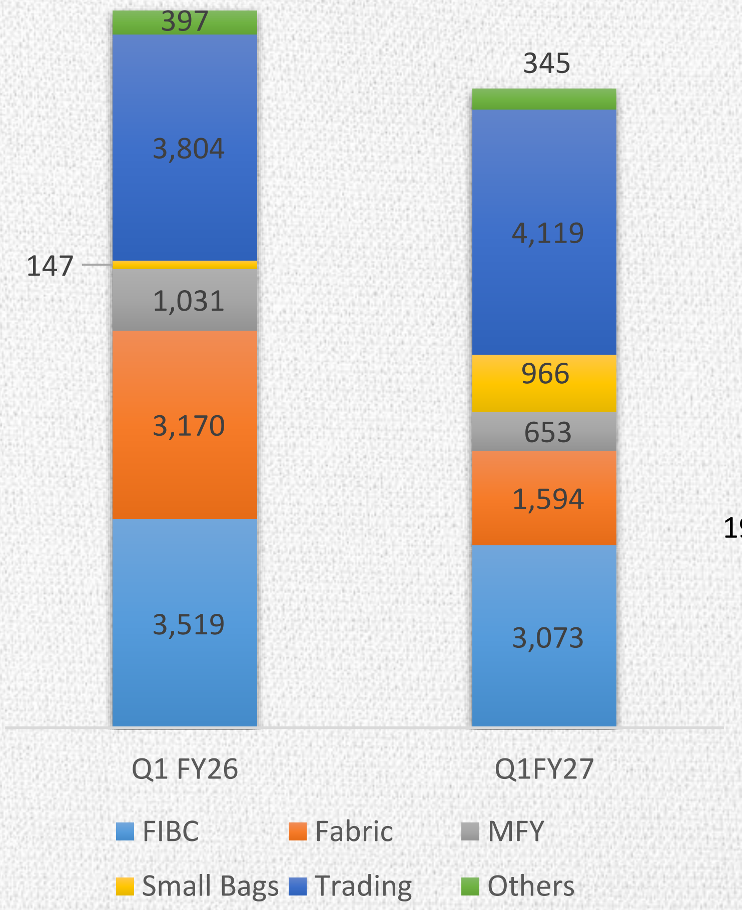
# Q1 FY27 Product Mix & Exports

## Products Wise Revenue Mix (₹)

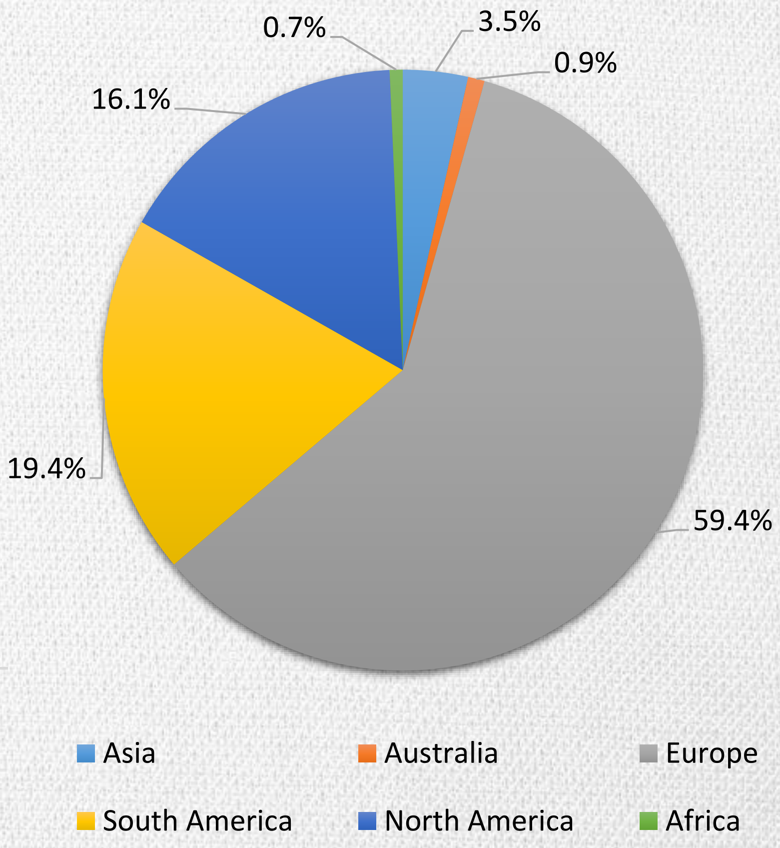
INR in Lacs




## Products Wise Volume Mix (MT)




## Continent Wise Exports (%)



# Way Forward…

## FIBC Remains the Core Growth Engine (B2B Backbone)

- Scale FIBC volumes through brownfield capacity expansion and higher utilisation
- Increased mix of food-grade, value-added and customised FIBCs
- Maintain export-led growth with focus on regulated markets

## Entry into B2C-Linked Premium Applications

- Leverage premium PP yarn and non-woven fabrics for high-value consumer applications
- Focus on technology- and sustainability-driven use cases with higher margins
- Access B2C markets through OEM and brand partnerships
- Sales of Taslan yarn have commenced, and we remain on track to commission the Technical Textiles - Nonwoven Fabrics facility by Q3 FY26-27

## Europe-Led Export & Brand-Led Growth

- Strengthening European presence through the acquisition of a UK-based company and a joint venture with an Italian company
- Enable closer customer engagement, better pricing control and faster product development
- Position Kanpur Plastipack as a premium solutions provider, not just a supplier

## Disciplined, Capability-Aligned Diversification & Capital Allocation

- Disciplined, Capability-Aligned Diversification & Capital Allocation
- Expand into non-woven and specialty textiles in a phased, demand-led manner, aligned to existing capabilities
- Prioritise brownfield, fast payback investments while maintaining balance-sheet strength and credit discipline

# Thank You

**For further information, please contact**
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