

Celebrating **50** years of
excellence
in the journey
of transformation

Kanpur Plastipack Limited

Presentation for the Quarter & Financial year

Ended : 31-March-2021

Dated : 24-May-2021



Providing Solutions for Industrial Bulk Packaging

5*****
Decades
OF RELIABILITY

20
YEARS OF
FIBC manufacturing
experience

8
MILLION FIBC
PRODUCED IN 2020

KPL at a Glance

Established in 1971, Kanpur Plastipack Limited today is one of the world's leading manufacturers and exporter of FIBCs and bulk bags, delivering a diverse range of superior quality products to its global customers.

We offer fully integrated industrial bulk packaging solutions ranging from Flexible Intermediate bulk container (FIBC), Woven sacks to Polypropylene (PP) high tenacity Multifilament yarn (MFY & UV Master Batch). With our world class facility, proven expertise and deep knowledge, we strive to create a differentiated standing in our segment.

Our manufacturing process conforms to most international standards, reaffirming our commitment to excellence across operations.



Kanpur Plastipack Limited has completed 50 Years of its existence and is celebrating its Golden Jubilee Year.

It is a matter of delight that the Company has completed 50 years of its existence and is celebrating its **Golden** Jubilee this year. We are the first in the industry to reach this historical landmark.

To mark the occasion, the Board of Directors have declared a Special Interim Dividend @ 10% i.e. Rs. 1.00 per equity share.

The timeline for the distribution of Special Dividend is given below:

Particular	Date
• Date of Board meeting.	24/05/2021
• Record date for determination of entitlement of Dividend.	03/06/2021
• Date of Distribution of Dividend.	07/06/2021



Pillars of Success



**Fully
Intergrated
Facilities**



**Premium
Quality
Products**



**Trusted
Brand**



**State of Art
Manufacturing
Facilities**



**Increasing
Global
Presence**



**Legacy of
5 Decades**



**Portfolio of
Diversified
Products**

Growth Drivers



Quarterly Performance FY 2020-21

(Rs. in Lakhs)

Particulars	Q1 FY 2021	Q2 FY 2021	Q3 FY 2021	Q4 FY 2021
Total Income	7,792.00	10,242.00	12,034.00	15,848.00
EBITDA	966.00	1,349.00	1,420.00	2,043.00
Net Profit Before Tax	646.00	1,028.00	1,073.00	1,666.00
Profit After Tax	384.00	728.00	743.00	1,166.00
EPS(In Rs.)	2.69	5.09	5.19	7.85

Quarter On Quarter Analysis

(Rs. in Lakhs)

Particulars	Q4 FY 2021	Q4 FY 2020	Growth(in %)
Total Income	15,848.00	8,557.00	85.21% ↑
EBITDA	2,043.00	331.00	517.22% ↑
Net Profit Before Tax	1,666.00	4.00	41550.00% ↑
Profit After Tax	1,166.00	48.00	2329.17% ↑
EPS(in Rs.)	7.85	0.34	2208.82% ↑

Year On Year Analysis

(Rs. in Lakhs)

Particulars	FY 2021	FY 2020	Growth(in %)
Total Income	45,916.00	32,254.00	42.36% ↑
EBITDA	5,779.00	2,058.00	180.81% ↑
Net Profit Before Tax	4,413.00	631.00	599.37% ↑
Profit After Tax	3,021.00	493.00	512.78% ↑
EPS(in Rs.)	20.81	3.45	503.19% ↑

Note:- The company has recommended a final dividend of 18% i.e. Rs 1.80 per equity share which is subject to the approval of shareholders at the ensuing annual general meeting.

Key-Ratios

Particulars	FY 2021	FY 2020
Current Ratio (in times)	1.30	1.47
Debt-Equity Ratio (in times)	0.45	0.51
Debt Service Coverage Ratio (in times)	3.43	1.31
Total Outstanding Liability to EBITDA (in times)	3.41	5.89
EBITDA Margin (in %)	12.79	6.54

Operational Highlights

Additional capital investment for capacity enhancement.	Rs. 30.54 Cr.
Turnover increased by	42%
Exports increased by	51%
Net Worth Increased by	22%
PBT increased about	513%
EBIDTA increased by	181%
Market Cap increased about	213%



Solar Power:

We continue our efforts to use Solar Power as a source of energy for our units. We hope that by the end of the year almost 30% of our energy needs would be met by solar power.

Trading Activities:

Our DOPW activity of IOCL has shown remarkable increase of almost 60% in sales volume during the FY 2020-21

Corporate Social Responsibility

Kanpur Plastipack Ltd. is committed to the welfare of the community and society, focused on the activities relating to promoting Healthcare, Education, Conservation of Natural Resources and more.

Highlights

- A Clinic has been established in Nauriya Khera village located near our factory to provide free medical facilities to the villagers.
- Health Checkup Camps for villagers to benefit local population.
- Contribution to promote education and vocational skills among differently abled children of Jyoti Bal Badhir Vidyalaya.
- Park has been adopted for conservation and beautification in order to conserve National Resources
- Animal Welfare has also been an area of concern and the Company has adopted two leopard cubs at Kanpur Zoo.

Partnering in the fight against Covid-19

As the nation continues its fight against Covid-19 pandemic, the Company has stepped up its efforts to contribute and reduce the impact of the pandemic among the people. The Company, *inter alia*, has done following activities in this sphere:

- Distribution of face masks and sanitizers to administrative authorities.
- Distribution of Certified PPE Kits to Central Industrial Security Force (CISF), Lucknow Airport and to Sanjay-Gandhi Post Graduate Institute of Medical Science (PGI), Lucknow.
- Distribution of Bipap machines to Lala Lajpat Rai Hospital, Kanpur.
- Donation of refrigerators to Lala Lajpat Rai Hospital, Kanpur.
- Distribution of ventilator to Kulwanti Hospital, Kanpur.
- Donation to the Chief Minister's Relief Fund.



Donated PPE Kit Face shield & Mask



Donated Refrigerator



Donated Bipap Machines



Donated Ventilator

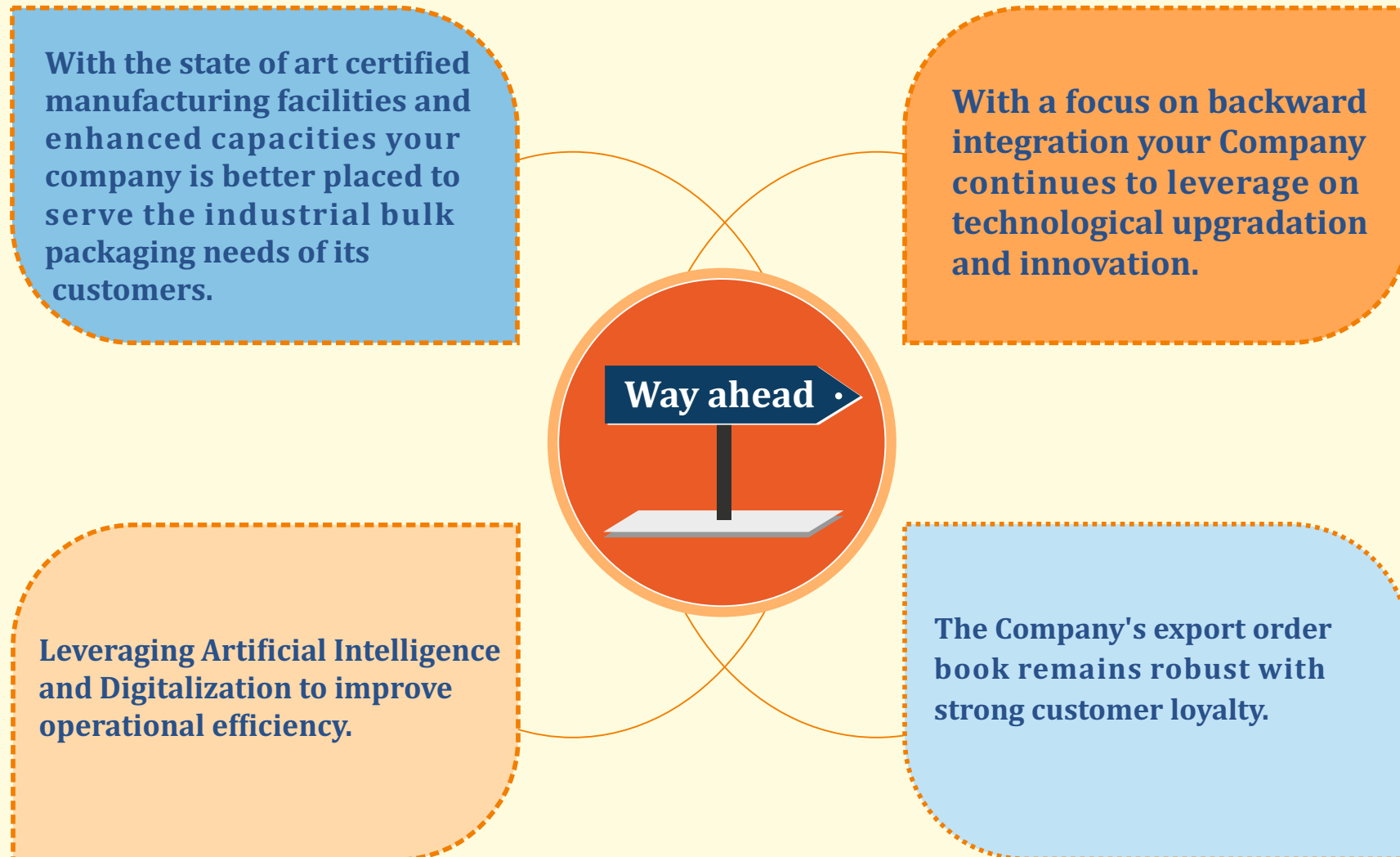


Donated Sanitizer



Donated Mask

Way ahead





5^{*****} *Decades* OF RELIABILITY | 20 YEARS OF FIBC manufacturing experience | 8⁺ MILLION FIBC PRODUCED IN 2020

Thank you