



May 02, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1,
G Block, Bandra – Kurla Complex,
Bandra (East), Mumbai 400 051

Scrip Code: **507779**

Trading Symbol: **KANPRPLA**

Sub:- Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation on Financial Results for the Quarter and Financial Year ended March 31, 2026.

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Financial Results for the Quarter and Financial Year ended March 31, 2026.

The aforesaid Investor Presentation is also available on the website of the Company at:

https://www.kanplas.com/report_pdf/KPL_Investor_Presentation_Q4_FY26.1777724631.pdf

Please take this on record and oblige.
Thanking You.

Yours Faithfully,
For **Kanpur Plastipack Limited**

(Ankur Srivastava)
Company Secretary

Encl: A/a

Manufacturers & Exporters:

Flexible Intermediate Bulk Container (FIBC) | PP Multifilament Yarn | UV Master Batches | Fabrics | CPP Films
CIN: L25209UP1971PLC003444



D-19,20 Panki Industrial Area,
Kanpur-208022, India



+91(512) 2691113-116



info@kanplas.com



www.kanplas.com



KANPUR

PLASTIPACK LIMITED

INVESTOR
PRESENTATION

Q4 FY26



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Our Vision

“We believe in increasing the value to our clients by exceeding customers' expectations and achieving market leadership through Global Partnerships”

Delivering Value. Building Trust. Driving Global Impact

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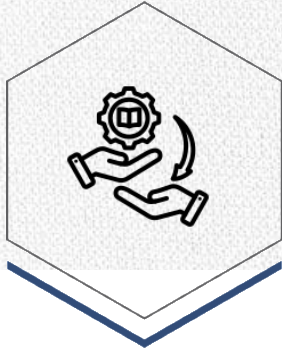
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Company Overview

02 
Business Overview

03 
Quarterly Highlights

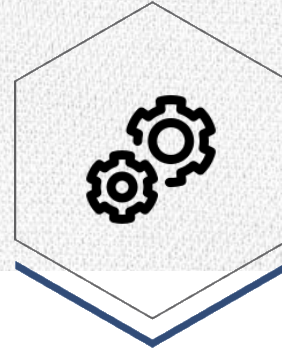
04 
Way Forward

An Integrated Industrial Packaging & Technical Textile Company



Who are we?

- A cost-effective, custom-engineered industrial packaging solutions company with a core focus on FIBCs and technical textiles



Integrated Manufacturing Platform

- FIBC-led packaging solutions
- Backward integrated manufacturing = cost + quality advantage



Export-led model

- ~70% exports | Europe largest market
- 80-85% Repeat business from long-standing customers



04

Manufacturing units



30+

Years of export experience



50+

Years of operations



60+

Countries served



A2/BBB+

Short term/Long term
CRISIL Credit Rating

Key Milestones

1971-72

- Incorporated & Began production of woven sacks

2000-08

- Began FIBC manufacturing and established a BRC-certified food-grade finishing unit

2014

- First in Uttar Pradesh to install a rooftop solar plant

2018

- Established a new greenfield unit

2024

- Entered in Japan as a market

1986

- First to export PP Woven Sacks from India To Europe

2011

- Started manufacturing high-tenacity PP multifilament yarn

2016

- Bonus issue in the ratio of 2:1
- Adapted Lean Manufacturing Concept

2020-22

- Commissioned UV master batch plant and achieved BRCGS A+ Certification

2025-26

- Acquisition of Valex Ventures Ltd (UK)
- JV with Essegomma S.p.A. (Italy)
- New Capex for diversification into Technical Textiles

Strong Geographical Presence

Extensive presence across major global markets, serving customers in Europe, the Americas, Asia-Pacific, Africa, and Australia



Key Strengths



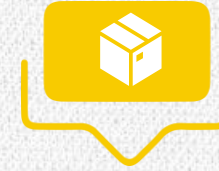
Legacy of Leadership

- Over 50 years of trust in industrial packaging, led today by a new generation driving innovation, sustainability, and growth—while staying true to our core values



Integrated & Diversified Portfolio

- In-house manufacturing of FIBCs, MFY yarn, PP woven sacks, and UV masterbatches
- Fully integrated model ensures cost efficiency and consistent quality



FIBC Economics, Not Commodity Packaging

- Increasing focus on FIBC and value-added applications
- Pricing driven by specifications, compliance, and customization rather than volumes



Strong Global Footprint

- Presence in 60+ countries, with ~70% revenue from international markets
- Fully compliant with global regulatory standards
- Strong customer relationships driving repeat orders
- Strengthened by global collaboration (Acquisition, JV)



World-Class Infrastructure

- 4 manufacturing units, cleanroom facility for food-grade FIBC
- Continuous debottlenecking and expansion to enhance capacity and output
- Proprietary ERP system enables real-time, process-driven decision-making



Sustainability-Led Efficiency

- Nearly 50% of total energy met via solar power
- Committed to zero liquid discharge, rainwater harvesting, and EPR compliance
- All product lines designed to be fully recyclable

The KPL Advantage: Wide Product Range...

FIBC/Jumbo Bags



- Large, woven polypropylene (PP) containers for dry bulk and slurry handling
- Offered in standard, baffle, ventilated, and UN-certified variants
- Food-grade and pharma-grade options with cleanroom compliance
- Available in coated, uncoated, tubular, and flat fabric forms
- Anti-static options (Type A, B, C) for handling sensitive materials
- Sustainable variants available using recycled polypropylene (rPP)

Other Custom Products



- Filler cords and liners used to reinforce industrial packaging and enhance barrier protection
- Specialized textile products including body bags, hospital-use materials, and medical-grade fabric solutions
- Manufactured webbing belts used in FIBC lifting loops for enhanced load-bearing strength
- Rainwear and water-resistant fabrics produced for niche, low-volume institutional demand
- Supports diversified revenue streams through small-scale, custom, or tender-based production

UV Master Batch



- In-house production of UV-stabilized masterbatches to improve weather resistance
- Enhances durability and performance of outdoor packaging and technical textiles
- Used internally and supplied externally for industrial and agricultural applications

Multifilament Yarn



- In-house production of multifilament (MFY), taslan, crimp, and monofilament yarns for industrial use
- Yarns used for weaving, stitching, and reinforcing flexible packaging solutions
- Products sold externally to textile, packaging, and technical fabric industries
- Supports backward integration, quality assurance, and margin expansion

Fabrics



- Offered in Circular and Sulzer loom variants for diverse industrial applications
- Available in laminated, unlaminated, and ventilated formats
- Used for bulk packaging in agriculture, cement, chemicals, and industrial goods
- Optional liners enhance moisture protection and product safety
- Engineered for strength, reusability, and cost-effective transport

...Catering to a diverse range of Industries

Food Industry



Construction



Mining and Minerals
(Including Chemicals)



Industrial Packaging



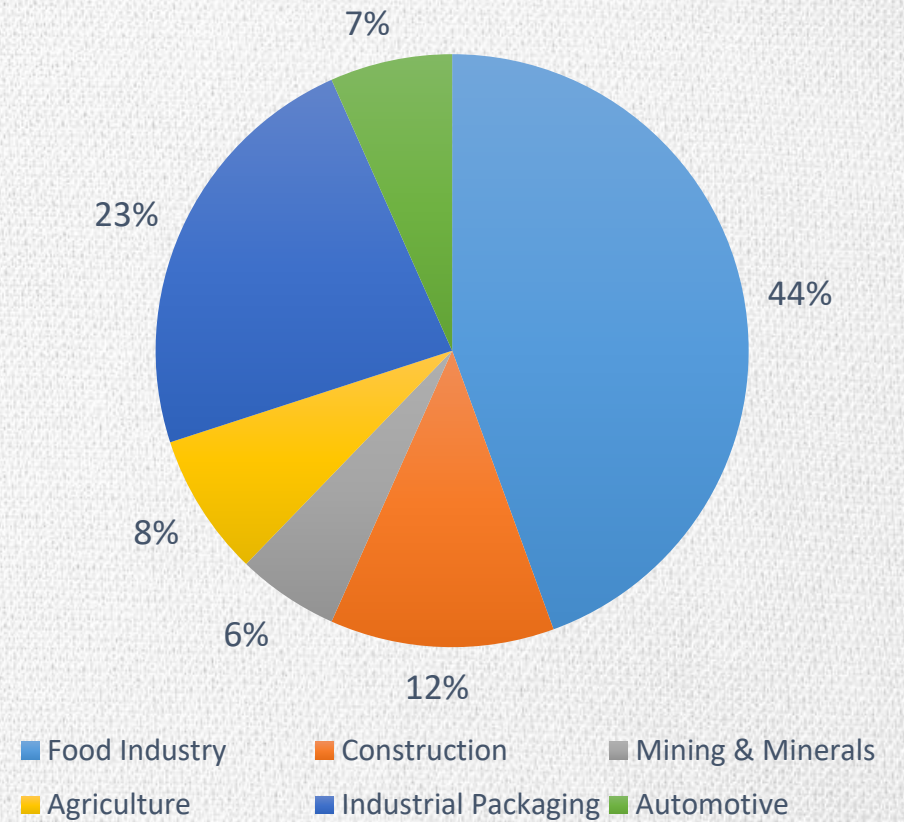
Agriculture



Automotive



Revenue Contribution %



Foray into B2C: Product Premiumization & New Growth Engines

Growth Engine 1 Premium PP Yarn (Value Added Products)



- High-performance PP yarn for premium & technical applications
- Used in outdoor furniture, upholstery, luggage, automotive interiors
- Higher realisation vs standard PP yarn
- Sustainability-aligned (recyclable, durable)



- Entry into fast-growing adjacent segment
- Greenfield non-woven facility (needle-punch technology)
- Applications: **Automotive, Geotextiles, Artificial leather, Exhibition carpets, Shoe Insoles**
- On track to commence commercial production in September 2026

Growth Engine 2 Non-Woven Fabrics (Diversification)

Higher Margins

Portfolio Diversification

Reduced Cyclicity

ESG-Aligned Growth

Strategic Growth & Diversification Initiatives

Capacity Expansion – FIBC Division (Unit 3, Gajner Road)



- Construction expected to be completed by May 2026
- Adds 6,000 MT p/a in next 5 years. 10% of the capacity has been achieved ahead of schedule
- Enhances value addition and profitability through higher FIBC conversion

Modern Roll Management System



- New automated roll storage facility to improve inventory control, space use, and safety
- Construction is underway and expected to be completed by September 2026

Trading Division Warehouse



- Construction of the new dedicated warehouse at Unit 3 has been completed; shifting is underway.
- Replaces rented facility; improves logistics and operational efficiency

Sustainability – central to long-term strategy



Nearly 50% of energy needs met through solar / green power



Zero Liquid Discharge (ZLD)



Rainwater Harvesting Systems



Fully Recyclable Product Designs



EPR-Compliant Operations



Continuous investment in circularity & traceability

16,167Kwp

Solar energy sourcing through various models

Long Term Open Access agreements totaling

12,375 KW

Solar Power



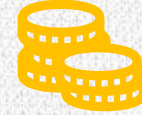
FY26 – Key Strategic Milestones



**Expansion underway in
Technical Textiles and value-
added product segments**



**Formation of 50:50 JV with
Italian technology partner
Essegomma S.P.A.**



**Acquisition of UK based
company M/s Valex
Ventures Ltd**



**Improvement in product
mix leading to margin
expansion**



**Continued focus on
renewable energy and cost
optimization initiatives**



**Capacity expansion and
infrastructure development**



**Strengthening of export
footprint across key
geographies**

Financial Snapshot



Particulars (Consolidated) (Rs. Lakhs)	Q4		Growth (%)	Q3	Growth (%)	Full Year		Growth (%)
	FY26	FY25	Y-o-Y	FY26	Q-o-Q	FY26	FY25	Y-o-Y
Total Income	18,505	17,254	7.26%	19,709	-6.11%	73,132	57,591	26.98%
EBITDA	2,556	2,118	20.67%	1,943	31.60%	7,770	5,467	42.11%
Margin (%)	13.81%	12.28%	154 Bps	9.86%	414 Bps	10.62%	9.49%	113 Bps
Net Profit	1,492	1,197	24.70%	1,070	39.45%	4,080	2,313	76.39%
Margin (%)	8.06%	6.94%	113 Bps	5.43%	263 Bps	5.58%	4.02%	156 Bps
Basic EPS	6.2	5.32	-	4.54	-	17.4	10.64	-

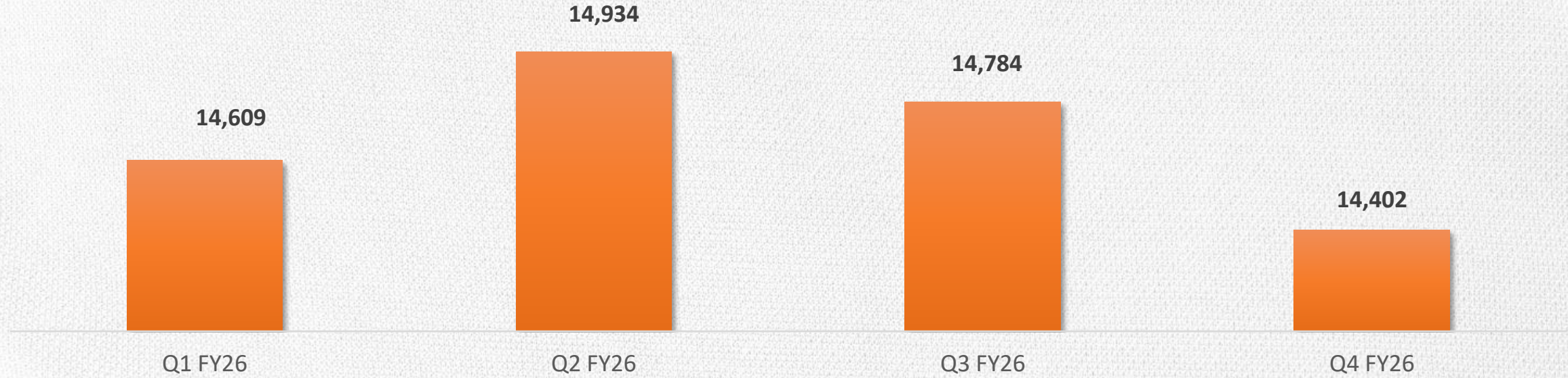
Particulars (Standalone) (Rs. Lakhs)	Q4		Growth (%)	Q3	Growth (%)	Full Year		Growth (%)
	FY26	FY25	Y-o-Y	FY26	Q-o-Q	FY26	FY25	Y-o-Y
Total Income	18,310	17,247	6.17%	19,523	-6.21%	72,667	57,551	26.26%
EBITDA	2,506	2,112	18.62%	1,782	40.59%	7,476	5,421	37.89%
Margin (%)	13.68%	12.25%	144 Bps	9.13%	456 Bps	10.29%	9.42%	87 Bps
Net Profit	1,453	1,192	21.91%	919.1	58.11%	3,819	2,272	68.08%
Margin (%)	7.94%	6.91%	103 Bps	4.71%	323 Bps	5.26%	3.95%	131 Bps
EPS	6.04	5.3	-	3.9	-	16.29	10.45	-

Note-Previous period figures have been reclassified/re-presented pursuant to compliance with Ind AS 105, to present discontinued operations separately. This reclassification is a presentation change only and has no impact on profit/(loss) or total comprehensive income.

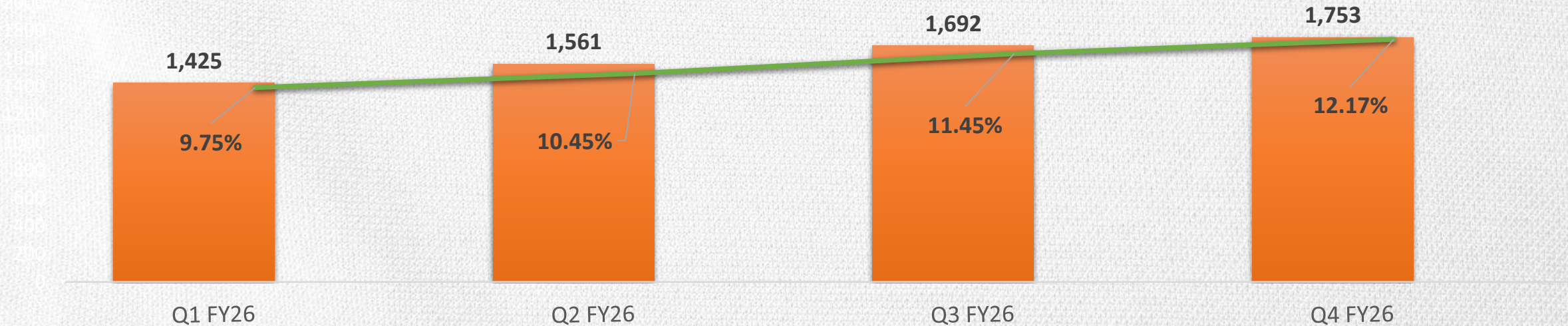
Revenue & EBITDA Trend - Quarterly

INR in Lacs

Revenue (Ex. Trading)



EBITDA & EBITDA Margin (Ex. Trading)

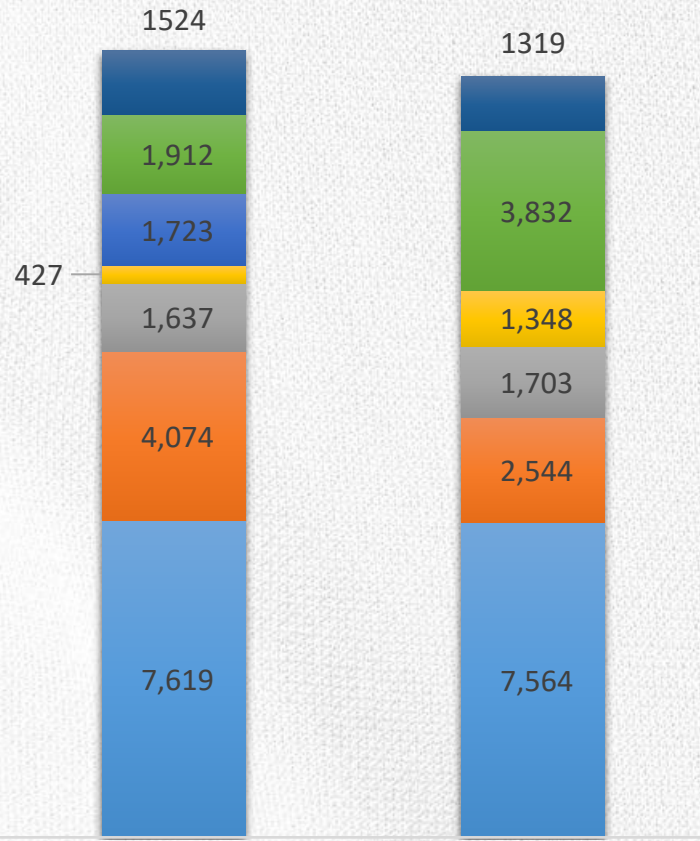


Q4 FY26 Product Mix & Exports

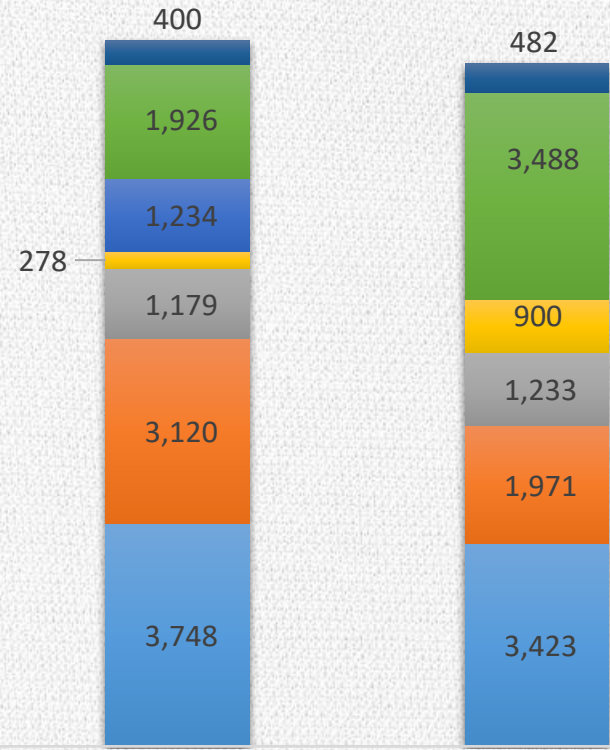


Products Wise Revenue Mix (₹)

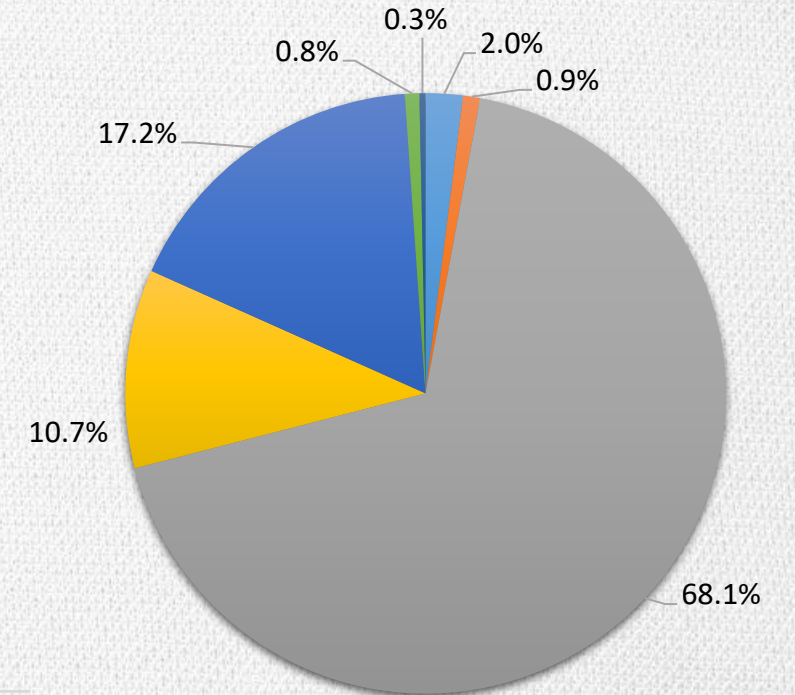
INR in Lacs



Products Wise Volume Mix (MT)



Continent Wise Exports (%)



- FIBC
- Fabric
- MFY
- Small Bags
- CPP
- Trading
- Others

- FIBC
- Fabric
- MFY
- Small Bags
- CPP
- Trading
- Others

- Asia
- Australia
- Europe
- South America
- North America
- Africa
- Middle East

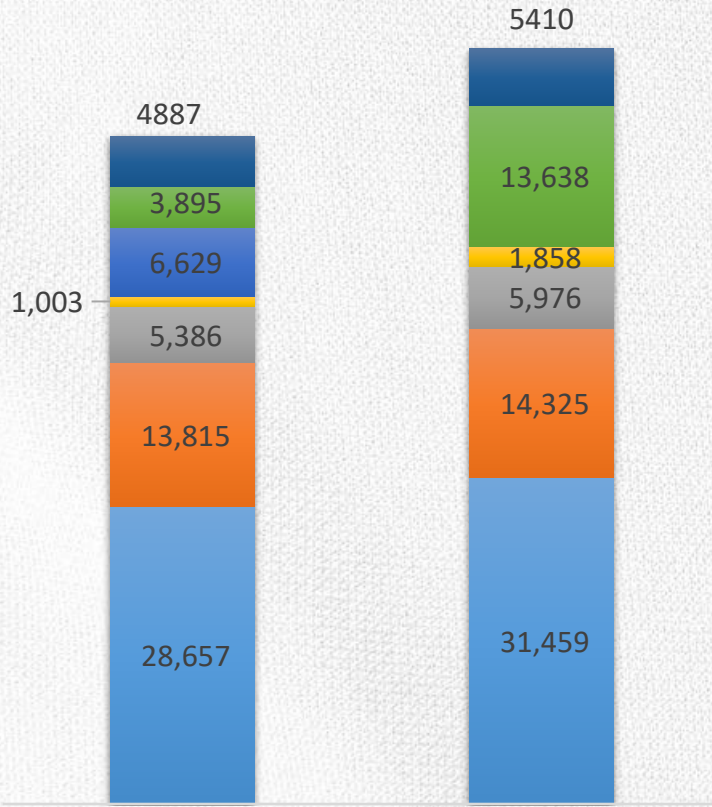
*Q4 FY26 numbers do not include CPP Division

FY26 Product Mix & Exports

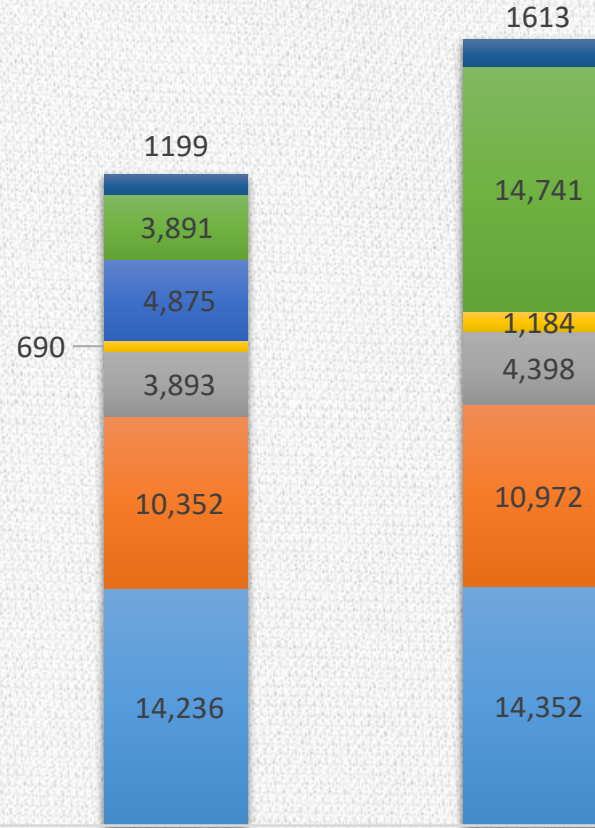


Products Wise Revenue Mix (₹)

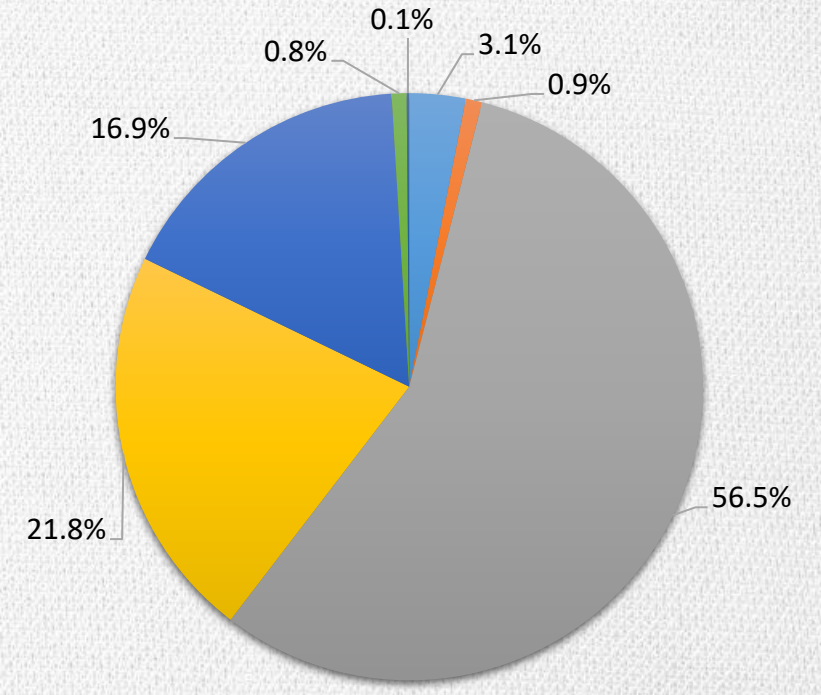
INR in Lacs



Products Wise Volume Mix (MT)



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- FIBC
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- Asia
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- Africa
- Middle East

*FY26 numbers do not include CPP Division

Way Forward...



FIBC Remains the Core Growth Engine (B2B Backbone)

- Scale FIBC volumes through brownfield capacity expansion and higher utilisation
- Increased mix of food-grade, value-added and customised FIBCs
- Maintain export-led growth with focus on regulated markets



Entry into B2C-Linked Premium Applications

- Leverage premium PP yarn and non-woven fabrics for high-value consumer applications
- Focus on technology- and sustainability-driven use cases with higher margins
- Access B2C markets through OEM and brand partnerships



Europe-Led Export & Brand-Led Growth

- Strengthening European presence through the acquisition of a UK-based company and a joint venture with an Italian company
- Enable closer customer engagement, better pricing control and faster product development
- Position Kanpur Plastipack as a premium solutions provider, not just a supplier



Disciplined, Capability-Aligned Diversification & Capital Allocation

- Disciplined, Capability-Aligned Diversification & Capital Allocation
- Expand into non-woven and specialty textiles in a phased, demand-led manner, aligned to existing capabilities
- Prioritise brownfield, fast payback investments while maintaining balance-sheet strength and credit discipline

Thank You

For further information, please contact
Kanpur Plastipack Ltd

Mr. Ankur Srivastava
secretary@kanplas.com

Adfactors PR Pvt. Ltd.

Mr. Shubham Sangle
shubham.sangle@adfactorspr.com

Ms. Mamta Samat
mamta.samat@adfactorspr.com