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**Kajaria**  
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Dated: 13<sup>th</sup> July 2012

The Deputy General Manager, (fax no. : 022-22723121 / 22723719 / 22722037)  
Bombay Stock Exchange, Mumbai  
Corp. relation Department, (e-mail : [corp.relations@bseindia.com](mailto:corp.relations@bseindia.com) )  
1<sup>st</sup> Floor, New trading Ring, Rotunda Bldg  
P J Towers, Dalal Street,  
Fort, Mumbai-400001 (Stock Code : 500233)

Dear Sir,

**Sub: Un audited Financial Results for the quarter ended 30<sup>th</sup> June 2012**

We are pleased to enclose a copy of Un-Audited Financial Results (both stand alone and consolidated) of the Company for the quarter ended on 30<sup>th</sup> June 2012 duly approved by the Audit Committee and Board of Directors in their meeting held on Friday, 13<sup>th</sup> July 2012.

Thanking You

Yours faithfully  
**For Kajaria Ceramics Ltd.**

**R C Rawat**  
Sr. V P (A & T) & Co. Secretary

Copy to

Mr. Hari K- Vice –President (Fax : 022-26598237 / 38 / 47 /48)  
National Stock Exchange of India Ltd.  
Exchange Plaza, Bandra-Kurla Complex (E-mail: [cm1ist@nse.co.in](mailto:cm1ist@nse.co.in))  
Bandra (E), Mumbai-400051 (Stock Code : KAJARIACER)

## **Kajaria Ceramics Limited**

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**STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITED RESULTS**  
**FOR THE QUARTER ENDED 30TH JUNE 2012**

Rs in crores

| STANDALONE    |            |             |            | PARTICULARS                                                                                                                             | CONSOLIDATED  |            |             |            |
|---------------|------------|-------------|------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------|------------|-------------|------------|
| Quarter Ended |            |             | Year Ended |                                                                                                                                         | Quarter ended |            |             | Year Ended |
| 30.06.2012    | 31.03.2012 | 30.06.2011  | 31.03.2012 |                                                                                                                                         | 30.06.2012    | 31.03.2012 | 30.06.2011  | 31.03.2012 |
| (Unaudited)   | (Audited)  | (Unaudited) | (Audited)  |                                                                                                                                         | (Unaudited)   | (Audited)  | (Unaudited) | (Audited)  |
| 381.14        | 405.06     | 287.26      | 1400.32    | Gross Sales/ Income from Operation                                                                                                      | 384.72        | 406.60     | 289.00      | 1407.21    |
| 28.27         | 27.84      | 17.50       | 88.97      | Less: Excise duty on sales                                                                                                              | 28.68         | 33.98      | 17.69       | 95.68      |
| 352.87        | 377.22     | 269.76      | 1311.35    | Net Sales                                                                                                                               | 356.04        | 372.62     | 271.31      | 1311.53    |
| 0.31          | 0.25       | 0.41        | 1.43       | Other Operating Income                                                                                                                  | 0.31          | 0.03       | 0.48        | 1.50       |
| 353.18        | 377.47     | 270.17      | 1312.78    | 1 Total income from Operations                                                                                                          | 356.35        | 372.65     | 271.79      | 1313.03    |
| 71.39         | 71.14      | 67.85       | 286.28     | 2 Expenses:                                                                                                                             | 85.83         | 79.81      | 73.11       | 310.58     |
| 135.41        | 106.81     | 77.02       | 411.77     | a) Consumption of Raw materials                                                                                                         | 107.75        | 88.68      | 67.09       | 362.05     |
| (29.07)       | 27.96      | (16.14)     | (15.47)    | b) Purchases (Trading)                                                                                                                  | (33.71)       | 21.76      | (16.97)     | (21.80)    |
| 29.98         | 24.98      | 24.93       | 103.66     | c) (Increase)/Decrease in Stocks in trade and work in progress                                                                          | 32.23         | 26.27      | 25.63       | 107.19     |
| 9.67          | 9.52       | 8.73        | 37.08      | d) Employees Cost                                                                                                                       | 10.69         | 10.82      | 9.02        | 39.26      |
| 56.02         | 49.25      | 44.49       | 193.78     | e) Depreciation                                                                                                                         | 68.50         | 56.18      | 47.61       | 210.68     |
| 35.78         | 40.74      | 30.07       | 132.31     | f) Power & Fuel                                                                                                                         | 39.47         | 41.48      | 32.03       | 138.13     |
| 309.18        | 330.40     | 236.95      | 1149.41    | g) Other expenses                                                                                                                       | 310.76        | 325.00     | 237.52      | 1146.09    |
| 44.00         | 47.07      | 33.22       | 163.37     | Total Expenses                                                                                                                          | 45.59         | 47.65      | 34.27       | 166.94     |
| 0.22          | 1.13       | -           | 1.13       | 3 Profit from operations before other income, finance cost and exceptional items (1-2)                                                  | 0.27          | 1.47       | -           | 1.47       |
| 44.22         | 48.20      | 33.22       | 164.50     | 4 Other Income                                                                                                                          | 45.86         | 49.12      | 34.27       | 168.41     |
| 12.06         | 12.13      | 8.83        | 46.98      | 5 Profit before finance cost and exceptional items (3+4)                                                                                | 13.44         | 13.20      | 9.09        | 48.51      |
| 32.16         | 36.07      | 24.39       | 117.52     | 6 Finance Costs                                                                                                                         | 32.42         | 35.92      | 25.18       | 119.90     |
| -             | -          | -           | -          | 7 Profit after finance cost but before exceptional items (5-6)                                                                          | -             | -          | -           | -          |
| 32.16         | 36.07      | 24.39       | 117.52     | 8 Exceptional Items                                                                                                                     | 32.42         | 35.92      | 25.18       | 119.90     |
| 9.97          | 11.86      | 7.56        | 36.80      | 9 Profit from Ordinary activities before tax (7-8)                                                                                      | 10.09         | 12.34      | 7.82        | 38.05      |
| 22.19         | 24.21      | 16.83       | 80.72      | 10 Tax Expenses                                                                                                                         | 22.33         | 23.58      | 17.36       | 81.85      |
| -             | -          | -           | -          | 11 Net Profit from Ordinary activities after Tax (9-10)                                                                                 | -             | -          | -           | -          |
| 22.19         | 24.21      | 16.83       | 80.72      | 12 Extra-ordinary items                                                                                                                 | 22.33         | 23.58      | 17.36       | 81.85      |
| -             | -          | -           | -          | 13 Net Profit for the period (11-12)                                                                                                    | 0.08          | 0.09       | 0.29        | 0.97       |
| 22.19         | 24.21      | 16.83       | 80.72      | 14 Less: Minority interest                                                                                                              | 22.25         | 23.49      | 17.07       | 80.88      |
| 14.72         | 14.72      | 14.72       | 14.72      | 15 Net Profit after taxation, minority interest                                                                                         | 14.72         | 14.72      | 14.72       | 14.72      |
| -             | -          | -           | 267.18     | 16 Paid up Equity Share Capital                                                                                                         | -             | -          | -           | -          |
| -             | -          | -           | -          | 17 Reserves excluding revaluation Reserve                                                                                               | -             | -          | -           | -          |
| 3.02          | 3.29       | 2.29        | 10.97      | 18 Earning per share (EPS) - in Rs                                                                                                      | 3.02          | 3.19       | 2.32        | 10.99      |
|               |            |             |            | a) Basic & Diluted EPS before/after Extraordinary items for the period, for the year to date and for the previous year (not annualised) |               |            |             |            |

| A PARTICULARS OF SHAREHOLDING |                    |                    |                    |                                                                                          |  |
|-------------------------------|--------------------|--------------------|--------------------|------------------------------------------------------------------------------------------|--|
| 34211765<br>46.49%            | 34211765<br>46.49% | 35811765<br>48.67% | 34211765<br>46.49% | 1 Public Share holding                                                                   |  |
|                               |                    |                    |                    | - Number of Shares                                                                       |  |
|                               |                    |                    |                    | - Percentage of Shareholding                                                             |  |
| 39371815<br>100%              | 39371815<br>100%   | 37771815<br>100%   | 39371815<br>100%   | 2 Promoters and promoter group shareholding                                              |  |
|                               |                    |                    |                    | a) Pledged/Encumbered                                                                    |  |
|                               |                    |                    |                    | - Number of shares                                                                       |  |
| 53.51%                        | 53.51%             | 51.33%             | 53.51%             | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) |  |
|                               |                    |                    |                    | - Percentage of shares (as a % of the total share capital of the Company)                |  |
|                               |                    |                    |                    | b) Non encumbered                                                                        |  |
| 39371815<br>100%              | 39371815<br>100%   | 37771815<br>100%   | 39371815<br>100%   | - Number of shares                                                                       |  |
|                               |                    |                    |                    | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) |  |
|                               |                    |                    |                    | - Percentage of shares (as a % of the total share capital of the Company)                |  |

**Notes:**

1. The above results have been reviewed by the Audit Committee, and approved by the Board of Directors in their meeting held on 13th July 2012.
2. The Statutory Auditors of the Company have carried out a limited Review of the Unaudited Financial Results for the quarter ended 30th June 2012.
3. The Commercial production of Vennar Ceramics Ltd, Vijayawada (Subsidiary) having an installed capacity of 2.3 MSM (p a.) has been started on the 1st July 2012.
4. Finance cost for the quarter ended 30th June 2012 includes Rs 2.67 crores towards foreign exchange loss on account of imports (Rs 0.56 crores gain during the quarter June 2011).
5. Accounting Standard (AS-17) relating to "Segment Reporting" has been complied with. The Gross income and Profit from the other segment is below the norms prescribed in AS-17, separate disclosures have not been made.
6. Information on investors' complaints pursuant to clause 41 of the Listing Agreement for the quarter ended 30th June 2012:

| Opening Balance | Received during the | Resolved during the | Closing Balance |
|-----------------|---------------------|---------------------|-----------------|
| 5               | 12                  | 17                  | 0               |

7. Previous quarter's figures have been re-grouped/rearranged wherever necessary to make their classification comparable with the current quarter.

Place: New Delhi  
Date: 13th July 2012

**KAJARIA CERAMICS LIMITED**

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Ashok Kajaria  
Chairman & Mg. Director