

For immediate release

Jyothy LABORATORIES LIMITED

Jyothy Laboratories Ltd Q1FY16 (Consolidated)

Net Sales up by 7.5% at Rs. 414.00 crore

Operating EBIDTA Margin up by 32.4% at 68.8 crores

Net Profit at Rs. 44.58 crore up by 5%

Editor's Synopsis

Q1FY16 v/s Q1FY15 (Consolidated)

- Net Sales at Rs. 414.00 crore, up 7.5% v/s Rs. 385.14 crore
- Net Profit at Rs. 44.58 crore, up 5% v/s Rs. 42.47 crore
- Operating EBIDTA margin at 16.6% v/s 13.5%
- EPS at Rs. 2.46 v/s Rs. 2.35

Mumbai, July 30, 2015: Jyothy Laboratories Ltd (JLL), the home grown Indian FMCG company, today reported its Q1FY16 results for the quarter ended June 30th, 2015. The Net Sales for the quarter increased by 7.5% to Rs. 414.00 crore as compared to Rs. 385.14 crore in the corresponding quarter last year. Net Profit for the same period was recorded at Rs. 44.58 crore up 5%, as against Rs. 42.47 crore in Q1FY15. Cash profit for the quarter is Rs 63.11 crores.

The Operating EBIDTA margin for the quarter stood at 16.6% as against 13.5% and EPS rose to Rs. 2.46 as against Rs. 2.35 for the same period last year.

Segmental Performance (Q1FY16 v/s Q1FY15) (Consolidated) :

- **Soaps and Detergent:** Includes Ujala, Henko, Exo, Pril, Margo, Mr. White and Chek
 - Revenues for the quarter ended June 30th 2015 stood at Rs. 329.45 crore, up 8% compared to Rs. 304.52 crore in Q1FY15. Segment Results for the same period stood at Rs. 57.13 crore over Rs. 47.90 crore reporting a rise of 19.3%
- **Home Care:** Includes mosquito repellent **Maxo** and **Exo scrubber**
 - Revenues for the quarter ended June 30th 2015 stood at Rs. 70.56 crore up 5% as against Rs. 67.30 crore in Q1FY15. Segment Results for the same period stood at Rs. (0.25) crore over Rs. 3.71 crore.



Commenting on the performance, Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Laboratories Ltd. said, *"Jyothy has delivered reasonable growth. Softening of commodity prices helped us in improving our operating margins by 4%.*

During the quarter our market shares of all Brands have shown good improvement.

With a slew of innovative product launches and other initiatives planned during the year, we are extremely optimistic about FY16 and are confident that company will not only improve its market share but will also grow ahead of market."

ABOUT JYOTHY LABORATORIES:

Jyothy Laboratories Ltd, a fast moving consumer goods company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand, BSE & NSE listed company involved in the manufacturing and marketing of products in fabric care, mosquito repellent, surface cleaning and personal care.

The company has 10 brands in its kitty including **Ujala, Maxo, Exo, Henko, Pril, Margo, Neem, Fa, Mr.White** and **Chek** that are well-known and established brands in their respective categories.

The Company is also engaged into service sector in organized laundry to provide "World class laundry at affordable price at your doorstep" through its subsidiary 'Jyothy Fabricare Services Limited'.

For more information, please contact:

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