

Jyothy LABORATORIES LIMITED

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UJALA

May 30, 2011

By Fax at Fax Nos:022-26598237/38 26598247/48 66418125/26
By Hand-Delivery / By email at cmlist@nse.co.in

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400051

Script Id: JYOTHYLAB

Sub: Press Release dated May 30, 2011

Please find attached herewith Press Release dated May 30, 2011 (2 Pages).

Kindly take the same on your record.

Thanking you,

Yours faithfully,

For Jyothy Laboratories Limited

M. L. Bansal
Company Secretary

Encl: Press Release dated May 30, 2011



Making a difference to millions of households across India

Jyothy Laboratories FY11 Net Sales up 4% to Rs 599.8 crore;

Net Profit is marginally up to Rs 80.3 crore

Editor Synopsis

• FY11 performance

- Net Sales at Rs. 599.8 crore, an increase of 4 % as against 574.8 crore
- Net Profit at Rs. 80.3 crore, as against Rs.80 crore
- EBITDA margin stood at 18.8% for the year as against 19.1%
- EPS at Rs. 10.35 v/s Rs 11.03 in FY10
- Dividend Rs. 5 per share of Re 1 i.e. 500%

Mumbai May 30th, 2011: Jyothy Laboratories Ltd (JLL), an Indigenous FMCG major reported a Net Sales of Rs 599.8 crore for the year ended March 31st, 2011 as against Rs 574.8 crore for the corresponding period last year; a jump of 4 %. During the same period, the company reported Net Profit of Rs 80.3 crore, as against Rs. 80 crore.

The EBITDA margin for the year stood at 18.8% as against 19.1 % reported in FY10. The company reported EPS of Rs 10.35 as against Rs 11.03 in the corresponding period last year.

The following are the key highlights for Jyothy Laboratories this year:

- Jyothy has acquired 50.97% equity Henkel India Limited from Henkel AG & Co. KGaA and 14.9% stake from TPL
- Jyothy Fabricare Services Limited – laundry arm of Jyothy got private equity funding of Rs. 100 crore for business valuation of about Rs. 400 crore.
- Jyothy Fabricare acquires 100% stake in Delhi based Diamond Fabcare and 100% stake in Mumbai based Akash Cleaners. With this the footprint of JFSL has reached beyond Bangalore to Delhi and Mumbai with over 100 retail outlets.

Segmental Performance for Q4FY11:

- The Soaps & Detergents business, which includes fabric whitener, fabric detergent, surface cleaning products and soaps, witnessed growth of 13.5% to Rs 385.9 crore during the year as compared to Rs 340 crore during the year ended March 31st,

2010. Ujala fabric whitener continues to be the market leader with a markets share of 73.1% in value terms as on December 2010.

- Home Care, which includes mosquito coils, scrubber and incense sticks saw a decline of 10.2% in revenue to Rs 216.5 crore as against Rs 241.1 crore during the same period last year.
- Jyothy Fabricare Services Ltd (JFSL), a 75% subsidiary of JLL, has 36 operational outlets in Bangalore.
- Commenting on the company's performance during the quarter, **Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Laboratories Ltd** said: "This quarter has been tough due to increase in Raw material and logistics costs due to increase in crude prices. However we have tried all possible cost control measures to maintain our Gross Margins"

"This year has been action packed for us, as we acquired a controlling stake in Henkel India, which will take Jyothy into the next level of growth. Range of brands in Household care, Personal care, surface cleaning and wash care will act as a growth engine for Jyothy's future plans."

ABOUT JYOTHY LABORATORIES:

Jyothy Laboratories Ltd, a fast moving consumer goods Company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand company involved in the manufacturing and marketing of products in fabric care, mosquito repellent, surface cleaning, personal care and incense sticks.

The company has 28 manufacturing facilities in 16 locations across India, some of which are tax efficient units.

The Company is also into service sector in organized laundry to provide "World class laundry at affordable price at your doorstep" through its subsidiary 'Jyothy Fabricare Services Limited'.

For more information, please contact:

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