

For immediate release

Jyothy LABORATORIES LIMITED

Jyothy Laboratories Ltd Q2FY16 (Consolidated)

Net Sales up by 9% at Rs. 400.73 crore

Net Profit up by 54.3% to Rs. 38.77 crore

Editor's Synopsis

Q2FY16 v/s Q2FY15 (Consolidated)

- Net Sales at Rs 400.73 crore, up 9% v/s Rs 367.67 crore
- Net Profit at Rs 38.77 crore, up 54.3% v/s Rs 25.13 crore
- EBIDTA margin at 13.8 % v/s 10.7%
- EPS at Rs 2.14 v/s Rs 1.39

H1FY16 v/s H1FY15 (Consolidated)

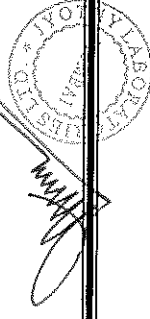
- Net Sales at Rs 814.73 crore v/s Rs 752.81 crore, up 8.2%
- Net Profit at Rs 83.35 crore v/s Rs 67.60 crore, up 23.3%
- EBIDTA margin at 15.2% v/s 12.1%
- EPS at Rs 4.60 v/s Rs 3.73

Mumbai, October 20, 2015: Jyothy Laboratories Ltd (JLL), the home grown Indian FMCG company, today reported a Net Sales of Rs 400.73 crore for the quarter ended September 30th, 2015 as against Rs 367.67 crore for the corresponding quarter last year reporting a rise of 9%. Net Profit during the period rose by 54.3% to Rs 38.77 crore as compared to Rs 25.13 crore.

The EBITDA margin for the quarter stood at 13.8% as against 10.7% and EPS rose to Rs 2.14 up 54% as against Rs 1.39 for the same period last year.

For the six months period, JLL reported Net Sales of Rs 814.73 crore compared to Rs 752.81 crore in H1FY16; recording a rise of 8.2%. Net Profit for H1FY16 stood at Rs 83.35 crore compared to Rs 67.60 crore; up 23.3% compared to the corresponding period of the previous fiscal.

The EBIDTA margin for the six months period to September 30th, 2015 was at 15.2% as against 12.1% reported in H1FY15. The company reported EPS of Rs 4.60 as against Rs 3.73 for the same period last year.



Segmental Performance (Q2FY16 v/s Q2FY15) (Consolidated) :

- Revenues of Soaps and Detergent business, which includes brands like Ujala, Henko, Exo, Pril, Margo, Mr. White and Chek, stood at Rs 294.55 crore in Q2FY16 compared to Rs 274.53 crore in Q2FY15; up by 7.3%.
- Home Care, which includes mosquito repellent Maxo, Incense sticks and Exo scrubber, saw revenues for the quarter ended 30th September 2015 at Rs. 92.69 crore up by 16.3% as against Rs. 79.69 crore.

Commenting on the performance, Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Laboratories Ltd. said,

"Q2FY16 was a better quarter with the company reporting higher growth in profitability. Most of our power brands outperformed the market and helped further strengthen our position.

We continue to invest in building our brand equity with an aim to achieve higher consumer mindshare. With our differentiated positioning and value product offerings, we are confident to grow ahead of the industry in the coming quarters."

ABOUT JYOTHY LABORATORIES:

Jyothy Laboratories Ltd, a fast moving consumer goods company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand, BSE & NSE listed company involved in the manufacturing and marketing of products in fabric care, mosquito repellent, surface cleaning and personal care.

The company has 10 brands in its kitty including Ujala, Maxo, Exo, Henko, Pril, Margo, Neem, Fa, Mr.White and Chek that are well-known and established brands in their respective categories.

The Company is also engaged into service sector in organized laundry to provide "World class laundry at affordable price at your doorstep" through its subsidiary 'Jyothy Fabricare Services Limited'.

For more information, please contact:

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