



'UJALA HOUSE', Ramakrishna Mandir Road, Kondivita, Andheri (East), Mumbai-400 059

☐ Tel : 6689 2800 ☐ Fax : 6689 2805 ☐ e-mail : info@jyothy.com ☐ www.jyothy laboratories.com

November 1, 2012 By Fax at Fax Nos:022-26598237/38 26598247/48 66418125/26  
By Hand-Delivery / By email at cmlist@nse.co.in

**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai - 400051

(Total Pages = 1 + 4 = 5)

**Script Id: JYOTHYLAB**

**Sub: Outcome of the Board Meeting held on November 1, 2012**

Attached please find Un-Audited Financial Results for the 2<sup>nd</sup> Quarter / Half Year ended September 30, 2012 as approved by the Audit Committee and the Board of Directors of the Company in their meetings held today. The Statutory Auditors have carried out a 'Limited Review' of the above Financial Results of the Company.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

**For Jyothy Laboratories Limited**

**M. L. Bansal**  
**Company Secretary**



Encl: Limited Review Report along with Un-Audited Financial Results for the 2<sup>nd</sup> Quarter / Half Year ended September 30, 2012

# **S.R. BATLIBOI & ASSOCIATES**

Chartered Accountants

14th Floor, The Ruby  
29 Senapati Bapat Marg  
Dadar (West)  
Mumbai-400 028, India  
Tel: +91 22 6192 0000  
Fax: +91 22 6192 1000

## **Limited Review Report**

**Review Report to  
The Board of Directors  
Jyothy Laboratories Limited**

1. We have reviewed the accompanying statement of unaudited financial results of Jyothy Laboratories Limited ('the Company') for the quarter ended September 30, 2012 (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", notified pursuant to the Companies (Accounting Standards) Rules, 2006, (as amended) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

*S R Batliboi & Associates*  
For S.R. BATLIBOI & ASSOCIATES

Firm registration number: 101049W

Chartered Accountants

*Vikram Mehta*

per Vikram Mehta

Partner

Membership No.: 105938



Place: Mumbai

Date: November 1, 2012

**JYOTHY LABORATORIES LIMITED**

| <b>PART - I</b>                                                                              |                      |                   |                   |                             |                   |                   |
|----------------------------------------------------------------------------------------------|----------------------|-------------------|-------------------|-----------------------------|-------------------|-------------------|
| <b>UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2012</b>       |                      |                   |                   |                             |                   |                   |
| <b>Particulars</b>                                                                           | <b>Quarter ended</b> |                   |                   | <b>Year to date results</b> |                   | <b>Year Ended</b> |
|                                                                                              | <b>30.09.2012</b>    | <b>30.06.2012</b> | <b>30.09.2011</b> | <b>30.09.2012</b>           | <b>30.09.2011</b> | <b>31.03.2012</b> |
|                                                                                              | <b>Unaudited</b>     | <b>Unaudited</b>  | <b>Unaudited</b>  | <b>Unaudited</b>            | <b>Unaudited</b>  | <b>Audited</b>    |
| <b>Income from operations</b>                                                                |                      |                   |                   |                             |                   |                   |
| (a) Net Sales                                                                                | 17,782.61            | 20,986.04         | 15,464.68         | 38,768.66                   | 27,763.81         | 66,278.15         |
| (b) Other Operating Income                                                                   | 22.89                | 24.25             | 32.22             | 47.13                       | 45.91             | 18.74             |
| <b>Total Income</b>                                                                          | <b>17,805.50</b>     | <b>21,010.29</b>  | <b>15,496.90</b>  | <b>38,815.79</b>            | <b>27,809.72</b>  | <b>66,296.89</b>  |
| <b>Expenditure</b>                                                                           |                      |                   |                   |                             |                   |                   |
| (a) Cost of raw material and components consumed                                             | 7,058.02             | 8,712.85          | 4,596.17          | 15,770.88                   | 8,741.11          | 22,488.80         |
| (b) Purchase of traded goods                                                                 | 4,379.17             | 4,462.81          | 3,570.12          | 8,841.98                    | 6,929.89          | 14,726.18         |
| (c) (Increase)/ decrease in inventories of finished goods, work-in-progress and traded goods | (2,372.45)           | (867.98)          | 815.59            | (3,240.44)                  | (336.60)          | 43.82             |
| (d) Employee cost                                                                            | 2,355.40             | 2,242.34          | 2,074.46          | 4,597.73                    | 4,041.98          | 7,802.18          |
| (e) Advertisement and Sales Promotion expense                                                | 1,591.71             | 1,632.54          | 1,686.79          | 3,224.26                    | 2,611.01          | 4,283.03          |
| (f) Depreciation, amortisation and impairment                                                | 330.19               | 335.96            | 359.59            | 666.15                      | 739.13            | 1,703.19          |
| (g) Other expenditure                                                                        | 2,554.19             | 2,337.73          | 1,983.35          | 4,891.95                    | 3,964.50          | 8,686.41          |
| <b>Total expenditure</b>                                                                     | <b>15,896.23</b>     | <b>18,856.25</b>  | <b>15,086.07</b>  | <b>34,752.51</b>            | <b>26,691.02</b>  | <b>59,733.61</b>  |
| <b>Profit from Operations before Other Income, Finance cost and Tax</b>                      | <b>1,909.27</b>      | <b>2,154.04</b>   | <b>410.83</b>     | <b>4,063.28</b>             | <b>1,118.70</b>   | <b>6,563.28</b>   |
| Other income                                                                                 | 1,637.38             | 1,624.25          | 1,482.30          | 3,261.64                    | 2,692.92          | 5,701.49          |
| <b>Profit before Finance cost and Tax</b>                                                    | <b>3,546.65</b>      | <b>3,778.29</b>   | <b>1,893.13</b>   | <b>7,324.92</b>             | <b>3,811.62</b>   | <b>12,264.77</b>  |
| Finance Cost                                                                                 | 1,648.01             | 1,486.08          | 199.45            | 3,134.09                    | 375.56            | 1,943.25          |
| <b>Profit from ordinary activities before tax</b>                                            | <b>1,898.64</b>      | <b>2,292.21</b>   | <b>1,693.68</b>   | <b>4,190.83</b>             | <b>3,436.06</b>   | <b>10,321.52</b>  |
| Tax expenses                                                                                 | 371.53               | 530.00            | 445.00            | 901.53                      | 785.00            | 1,969.96          |
| <b>Net Profit/(Loss) for the year / period</b>                                               | <b>1,527.11</b>      | <b>1,762.21</b>   | <b>1,248.68</b>   | <b>3,289.30</b>             | <b>2,651.06</b>   | <b>8,351.56</b>   |
| Paid up equity share capital (Face value of Re 1 each)                                       | 1,612.64             | 806.32            | 806.32            | 1,612.64                    | 806.32            | 806.32            |
| Reserves excluding Revaluation Reserves as per the balance sheet of previous accounting year |                      |                   |                   |                             |                   | 64,466.51         |
| Basic and diluted earnings per share (Rs)                                                    | 0.95                 | 1.09              | 0.77              | 2.04                        | 1.64              | 5.18              |
|                                                                                              | Not Annualised       | Not Annualised    | Not Annualised    | Not Annualised              | Not Annualised    | Annualised        |

**PART - II Information for the Quarter ended June 30, 2012**

|                                                                                          |             |            |            |             |            |            |
|------------------------------------------------------------------------------------------|-------------|------------|------------|-------------|------------|------------|
| <b>A - Particulars of shareholding</b>                                                   |             |            |            |             |            |            |
| <b>Public Shareholding</b>                                                               |             |            |            |             |            |            |
| -Number of shares                                                                        | 55,762,776  | 27,962,589 | 28,378,266 | 55,762,776  | 28,378,266 | 28,015,880 |
| -Percentage of share holding                                                             | 34.58%      | 34.68%     | 35.19%     | 34.58%      | 35.19%     | 34.75%     |
| <b>Promoter and Promoter group Shareholding</b>                                          |             |            |            |             |            |            |
| <b>a) Pledged/ Encumbered</b>                                                            |             |            |            |             |            |            |
| - Number of Shares                                                                       | Nil         | Nil        | Nil        | Nil         | Nil        | Nil        |
| - Percentage of Shares (as a % of the total shareholding of promoter and promoter group) | Nil         | Nil        | Nil        | Nil         | Nil        | Nil        |
| - Percentage of Shares (as a % of the total share capital of the Company)                | Nil         | Nil        | Nil        | Nil         | Nil        | Nil        |
| <b>b) Non-encumbered</b>                                                                 |             |            |            |             |            |            |
| - Number of Shares                                                                       | 105,501,224 | 52,669,411 | 52,253,734 | 105,501,224 | 52,253,734 | 52,616,120 |
| - Percentage of Shares (as a % of the total shareholding of promoter and promoter group) | 100.00%     | 100.00%    | 100.00%    | 100.00%     | 100.00%    | 100.00%    |
| - Percentage of Shares (as a % of the total share capital of the Company)                | 65.42%      | 65.32%     | 64.81%     | 65.42%      | 64.81%     | 65.25%     |

|                                                |                                         |
|------------------------------------------------|-----------------------------------------|
| <b>B - Investor Complaints</b>                 |                                         |
| <b>Particulars</b>                             | <b>Quarter Ended September 30, 2012</b> |
| Pending at the beginning of the quarter        | -                                       |
| Received during the quarter                    | 7                                       |
| Disposed of during the quarter                 | 7                                       |
| Remaining unresolved at the end of the quarter | -                                       |

**SIGNED FOR IDENTIFICATION**

BY



**S. R. BATLIBOI & ASSOCIATES**

**JYOTHY LABORATORIES LIMITED**

**UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2012**

**Notes :**

1. The Statutory Auditors have carried out a "Limited Review" of the financial results of the Company. The same were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 1, 2012.
2. Scheme of amalgamation of Jyothy Consumer Products Limited (JCPL) (formerly known as Henkel India Limited) with the Company has been filed with the Honourable High Court of Mumbai. JCPL has a profit and loss debit balance of Rs 42.01 crores as at March 31, 2012 and its results for the quarter ended September 30, 2012, June 30, 2012 and six month period ended September 30, 2012 reflects a loss of Rs.7.41 crores, profit Rs 1.46 crores and loss Rs.5.96 crores respectively; pending the amalgamation becoming effective, no effect of the same has been given in these results.
3. Consequent to the approval of the shareholders vide the postal ballot on July 3, 2012, the Company has issued Bonus shares in the proportion of one new equity share for every one existing equity share. Accordingly a sum of Rs. 806.32 lacs has been capitalised and transferred to Share Capital Account on allotment of fully paid bonus shares based on the record date of July 16, 2012. The earning per share of all periods presented have been adjusted for Bonus issue of 1:1.
4. During the quarter the Board of Company's subsidiary Jyothy Fabricare Services Limited (JFSL) approved amalgamation of Diamond Fabricare Private Limited, Akash Cleaners Private Limited and Fab Clean & Care Private Limited with JFSL.
5. Statement of Assets and Liabilities :-

| Particulars                         | Amount (Rs in lacs)      |                      |
|-------------------------------------|--------------------------|----------------------|
|                                     | As at September 30, 2012 | As at March 31, 2012 |
|                                     | Unaudited                | Audited              |
| <b>EQUITY AND LIABILITIES</b>       |                          |                      |
| Shareholders' funds                 |                          |                      |
| Share capital                       | 1,612.64                 | 806.32               |
| Reserves and surplus                | 69,027.24                | 66,544.25            |
| Sub-total-Shareholder's Funds       | 70,639.88                | 67,350.57            |
| Non-current liabilities             |                          |                      |
| Long-term borrowings                | 43,000.00                | 43,000.00            |
| Deferred tax liabilities (Net)      | 1,540.32                 | 1,533.79             |
| Other Long term liabilities         | 270.00                   | 270.00               |
| Long-term provisions                | 727.71                   | 631.76               |
| Sub-total-Non-current liabilities   | 45,538.03                | 45,435.55            |
| Current liabilities                 |                          |                      |
| Short-term borrowings               | 17,118.81                | 12,291.25            |
| Trade payables                      | 5,786.75                 | 6,326.44             |
| Other current liabilities           | 2,411.96                 | 1,498.58             |
| Short-term provisions               | 417.84                   | 2,789.82             |
| Sub-total-Current liabilities       | 25,735.36                | 22,906.09            |
| <b>TOTAL-EQUITY AND LIABILITIES</b> | <b>141,913.27</b>        | <b>135,692.21</b>    |
| <b>ASSETS</b>                       |                          |                      |
| Non-current assets                  |                          |                      |
| Fixed assets                        |                          |                      |
| (i) Tangible assets                 | 19,094.94                | 19,472.20            |
| (ii) Intangible assets              | 780.15                   | 871.38               |
| (iii) Capital work-in-progress      | 309.50                   | 281.81               |
| Non-current investments             | 34,924.08                | 34,546.69            |
| Long-term loans and advances        | 56,505.51                | 54,857.92            |
| Other non-current assets            | 30.31                    | 23.59                |
| Sub-total-Non-current assets        | 111,644.49               | 110,053.59           |
| Current assets                      |                          |                      |
| Current investments                 | 3,224.29                 | 3,224.29             |
| Inventories                         | 10,903.10                | 7,928.19             |
| Trade receivables                   | 4,721.66                 | 4,251.55             |
| Cash and cash equivalents           | 3,677.44                 | 5,099.40             |
| Short-term loans and advances       | 7,526.97                 | 4,914.01             |
| Other current assets                | 270.32                   | 221.18               |
| Sub-total-Current assets            | 30,268.78                | 25,638.62            |
| <b>TOTAL-ASSETS</b>                 | <b>141,913.27</b>        | <b>135,692.21</b>    |

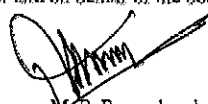
6. Previous period/year's figures have been regrouped/rearranged wherever necessary.

Place: Mumbai  
Date: November 1, 2012

**SIGNED FOR IDENTIFICATION**  
BY 

**S. R. BATLIBOI & ASSOCIATES**

For and on behalf of the board

  
M. P. Ramachandran

Chairman and Managing Director



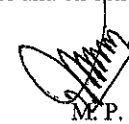
**JYOTHY LABORATORIES LIMITED**  
**REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

Amount (Rs in lacs)

| Particulars                               | Quarter ended    |                  |                  | Year to date results |                  | Year Ended       |
|-------------------------------------------|------------------|------------------|------------------|----------------------|------------------|------------------|
|                                           | 30.09.2012       | 30.06.2012       | 30.09.2011       | 30.09.2012           | 30.09.2011       | 31.03.2012       |
|                                           | Unaudited        | Unaudited        | Unaudited        | Unaudited            | Unaudited        | Audited          |
| <b>Segment Revenue :</b>                  |                  |                  |                  |                      |                  |                  |
| A. Soaps and Detergent                    | 12,041.76        | 15,015.40        | 9,702.26         | 27,057.16            | 18,842.78        | 44,554.67        |
| B. Home care                              | 5,683.15         | 5,936.57         | 5,754.32         | 11,619.73            | 8,895.72         | 21,785.18        |
| C. Others                                 | 64.19            | 34.07            | 8.10             | 98.26                | 25.31            | (7.84)           |
| <b>Total</b>                              | <b>17,789.10</b> | <b>20,986.04</b> | <b>15,464.68</b> | <b>38,775.15</b>     | <b>27,763.81</b> | <b>66,332.01</b> |
| Less: Inter Segment Revenue               | (6.49)           | -                | -                | (6.49)               | -                | (53.86)          |
| <b>Net Sales</b>                          | <b>17,782.61</b> | <b>20,986.04</b> | <b>15,464.68</b> | <b>38,768.66</b>     | <b>27,763.81</b> | <b>66,278.15</b> |
| <b>Segment Results:</b>                   |                  |                  |                  |                      |                  |                  |
| A. Soaps and Detergent                    | 1,893.62         | 2,367.94         | 1,358.79         | 4,261.54             | 2,841.65         | 9,085.97         |
| B. Home care                              | 207.90           | (47.58)          | (791.10)         | 160.32               | (1,295.31)       | (1,594.59)       |
| C. Others                                 | 16.15            | 9.87             | 6.16             | 26.03                | 11.56            | 1.22             |
| <b>Total</b>                              | <b>2,117.67</b>  | <b>2,330.23</b>  | <b>573.85</b>    | <b>4,447.89</b>      | <b>1,557.90</b>  | <b>7,492.60</b>  |
| Less: (i) Finance Cost                    | (1,648.01)       | (1,486.08)       | (199.45)         | (3,134.09)           | (375.56)         | (1,943.25)       |
| (ii) Other unallocable expenditure        | (214.63)         | (162.44)         | (160.01)         | (377.07)             | (438.07)         | (869.38)         |
| Add: Unallocable Income                   | 1,643.61         | 1,610.50         | 1,479.29         | 3,254.10             | 2,691.79         | 5,641.55         |
| <b>Profit Before Tax</b>                  | <b>1,898.64</b>  | <b>2,292.21</b>  | <b>1,693.68</b>  | <b>4,190.83</b>      | <b>3,436.06</b>  | <b>10,321.52</b> |
| <b>Capital Employed :</b>                 |                  |                  |                  |                      |                  |                  |
| (Segment Assets - Segment Liabilities)    |                  |                  |                  |                      |                  |                  |
| A. Soaps and Detergent                    | 16,732.25        | 16,287.29        | 16,575.10        | 16,732.25            | 16,575.10        | 14,525.17        |
| B. Home care                              | 8,535.06         | 7,519.67         | 7,745.77         | 8,535.06             | 7,745.77         | 6,500.69         |
| C. Others                                 | 24.27            | 26.32            | 41.06            | 24.27                | 41.06            | -                |
| D. Unallocated assets/(liabilities) (net) | 45,348.30        | 45,279.50        | 41,316.45        | 45,348.30            | 41,316.45        | 46,324.71        |
| <b>Total</b>                              | <b>70,639.88</b> | <b>69,112.78</b> | <b>65,678.38</b> | <b>70,639.88</b>     | <b>65,678.38</b> | <b>67,350.57</b> |

Note : Soaps and detergents includes fabric whitener, fabric detergent, dishwash bar and soaps, including ayurvedic soaps. Home care products includes incense sticks, scrubber, dhoop and mosquito repellents. Others includes Body care, Tea & coffee .

For and on behalf of the board

  
M. P. Ramachandran

Place: Mumbai

Date: November 1, 2012

Chairman and Managing Director

**SIGNED FOR IDENTIFICATION**  
BY   
**S. R. BATLIBOI & ASSOCIATES**